1		JACKSONVILLE CITY COUNCIL
2	SPECIAL	. INVESTIGATORY COMMITTEE ON JEA MATTER
3		
4		
5		TELEPHONIC INTERVIEW OF
6		
7		JOE ORFANO
8		
9	DATE TAKEN:	Friday, September 11, 2020
10	TIME:	10:00 a.m. to 11:42 a.m.
11	LOCATION:	Smith Hulsey & Busey One Independent Drive
12		Suite 3300 Jacksonville, Florida 32202
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14		nation of the witness taken before:
15	Terrie L.	Cook, RPR, CRR, FPR, and a Notary Public
16		
17		
18		
19		
20		
21		
22		Hedquist and Associates 345 East Forsyth Street Jacksonville, Florida 32202
23		Jacksonville, Florida 32202 (904)354-4111 FAX (904)791-9103
24		
25		

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1	APPEARANCES OF COUNSEL	1	EXHIBITS	4
2	On behalf of Special Investigatory Committee	2	FOR IDENTIFICATION	Page
		3	Orfano's Exhibit 1	6
3	E. Lanny Russell, Esquire Kevin Blodgett, Esquire	4	Orfano's Exhibit 2	8
4	Smith, Hulsey & Busey	5	Orfano's Exhibit 3	10
5	One Independent Drive Suite 3300	6	Orfano's Exhibit 4	12
	Jacksonville, Florida 32202	7	Orfano's Exhibit 5	14
6	On behalf of the Witness	8	Orfano's Exhibits 6, 7 and 8	16
7		9	Orfano's Exhibit 9	17
8	Stephen J. Powell, Esquire, via telephone General Counsel's Office	10	Orfano's Exhibit 10	18
	117 West Duval Street	11	Orfano's Exhibit 11	20
9	Suite 480 Jacksonville, Florida 32202	12	Orfano's Exhibit 12, 13 and 14	25
10		13	Orfano's Exhibit 15	29
11		14	Orfano's Exhibit 16	30
		15	Orfano's Exhibit 17	31
12		16	Orfano's Exhibit 18	33
13		17	Orfano's Exhibit 19	35
14 15		18	Orfano's Exhibit 21	37
16		19	Orfano's Exhibit 23	45
17 18		20	Orfano's Exhibit 24	52
19		21	Orfano's Exhibit 25	55
20 21		22		
22		23		
23 24		24		
25		25		
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporte	frs, Inc. 5
1	INDEX		STIPULATION	D
'	INDEX	1		and between
2	ΕΧΑΜΙΝΑΤΙΟΝ	2	It was stipulated and agreed by	
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1	MR. BLODGETT: Let me send you a new link.	1	and report back to you. I assume we are still not
2	(Off-the-record discussion.)	2	interested in an advisory role.
3	BY MR. RUSSELL:	3	Do you know why
4	Q Mr. Orfano, you have in front of you Exhibit 1,	4	MR. POWELL: I just
5	which is a request for proposals to provide strategic	5	(Orfano's Exhibit 2 was marked for
6	initiative financial services, dated the issue date	6	identification.)
7	is December 20th, 2017.	7	MR. RUSSELL: Yes, sir.
8	A I do.	8	MR. POWELL: Lanny, I want to be clear. I want
9	(Orfano's Exhibit 1 was marked for	9	to be clear. Weinberg did not send this e-mail to
10	identification.)	10	Mr. Orfano. It was ultimately sent to Mr. Orfano by
11	Q To your knowledge, Mr. Orfano, was JEA, through	11	Mr. Miller from the Citi.
12	consultants or otherwise, involved in this privatization	12	MR. RUSSELL: Right. Thank you, Steve, that's
13	RFP?	13	correct. I misstated that.
14	A I I can only answer for myself. I did not	14	BY MR. RUSSELL:
15	become aware of this RFP until a banker brought it to my	15	Q Make sure I got it right. The e-mail you
16	attention at a bond closing dinner that we had here in	16	received that was, in fact, authored by Mark Weinberg,
17	Jacksonville. So that's the first I personally became	17	was forwarded to you by John Miller, it makes the
18	aware of it.	18	statement: This is interesting. Apparently the primary
19	Q Okay. Did you come to understand, after	19	reason for this is the potential privatization of JEA
20	becoming aware of this privatization RFP, that it	20	that a few members of the JEA board asked for last
21	related to the potential privatization of JEA, as well	21	month.
22	as other City assets?	22	Do you know why Mark Weinberg believed that
23	A Yes.	23	the primary reason for the RFP was the privatization of
24	Q Do you know what PFM did in connection with	24	JEA?
25	this RFP, Mr. Orfano?	25	A I do not.
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	7		9
1	 A Again, not certain about their particular role 	1	9 Q As we sit here today, based on what you now
1 2		1 2	
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1	10	1	12
1	valuation work and a report.	1	described in Exhibit 3?
2	On page 1, it shows that PFM submitted its	2	A To my knowledge, the services would have been
3	request to JEA on September 19th and it also shows, I	3	provided under the existing PFM engagement letter with a
4	think, that you approved this request for payment.	4	contract.
5	A That's correct.	5	Q The invoice, I believe, you approve in Exhibit
6	(Orfano's Exhibit 3 was marked for	6	3, is dated September 14th, 2018. And the services
7	identification.)	7	began almost seven months earlier, on 12/20/17.
8	Q If you would, please, Mr. Orfano, turn to the	8	Do you know why PFM delayed for that seven
9	third page in, timesheet detail - by project. The time	9	months before submitting this invoice?
10	entries are rather vague.	10	A Well, I do know that they're often tardy in
11	Could you tell us what work PFM was doing that	11	their billing. I don't really have any additional
12	JEA was paying for?	12	information to share there.
13	A Well, the major charge the major fee was for	13	Q Okay. What we've marked as Exhibit 4 is an
14	the what what's been announced as the evaluation	14	e-mail from Ryan Wannemacher to William let me get
15	as opposed to a valuation, it was an evaluation report	15	his name right Pedersen?
16	and that's what the bulk of these charges are are	16	A Pedersen.
17	related to.	17	(Orfano's Exhibit 4 was marked for
18	Q Okay. And the first charge we see highlighted	18	identification.)
19	on your copy, I believe, is Michael Mace. And it shows	19	Q Pedersen.
20	the date of that work was $12/2017$ and it was to the	20	A Correct.
21	description is discuss potential JEA evaluation for the	21	Q Okay. It's pronounced Pedersen. Pedersen.
22	board.	22	What was your relationship to Mr. Wannemacher
23	In Exhibit 1 we looked at, its issue date was	23	in January of 2018?
24	the same date that Michael Mace did that work.	24	A We were colleagues at that time.
25	Was Michael Mace doing that work pursuant to	25	Mr. Wannemacher was the director of financial planning
	Hedquist & Associates Reporters, Inc.	_	Hedquist & Associates Reporters, Inc.
	11		13
1	Exhibit 1, the request for proposals by the City of	1	and analysis and I was treasurer. We were director
2	Jacksonville?	2	level colleagues working in finance.
3	A No, he was not. He was doing that work	3	Q Okay. And William Pedersen is with MorganStanley. You see that in the e-mail address?
4 5	directly for JEA at the direction of senior management. Q On an entry on January 18th of Exhibit	4 5	
6	page 3 of it's the third page, I believe.	6	A Correct.Q Did you know Mr. Pedersen?
7	A Yes.	7	A Correct.
8	Q Okay. Mr. Mace's entry is eval eval	8	Q Okay. Did you know Mr. Pedersen?
9	project, banker discussions and data review.	9	A We did not meet until February
10	Do you know anything more about that entry than	10	Q Okay.
11	what the words are? Mr. Orfano, do you know what work	11	A of 2018.
12	that's describing?	12	Q Do you know why Mr. Wannemacher was providing
13	A Not I can't recall specifically, but it was	13	Morgan Stanley with a ten-year pro forma for JEA on IRP
14	certainly related to Mr. Mace's final work product.	14	case on electric?
15	Q Do you know what bankers Mr. Mace was speaking	15	A To my knowledge, Mr. Wannemacher was providing
16	to?	16	pro forma information for the banks to use in preparing
17	A I believe that he would have had conversations	17	presentations.
18	with Morgan Stanley and and J.P. Morgan and possibly	18	Q Presentations to who, Mr. Orfano?
19	Goldman Sachs at the time.	19	A Presentations that were ultimately made to
20	Q Were those investment bankers, the ones who	20	senior management and to the City.
21	received the award from the City of Jacksonville for the	21	Q And what those presentations were about
22	services described in Exhibit 1?	22	what, Mr. Orfano?
23	A They did.	23	A Well, presentations for JEA and the City to
24	Q Do you know if JEA provided to PFM a contract	24	select the financial advisor for a potential
25	that expressly authorized PFM to provide these services	25	transaction.
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.

	14	1	16
1	Q And do you know what that transaction was,	1	the potential privatization of JEA?
2	Mr. Orfano?	2	THE WITNESS: That's how I would interpret it
3	A The privatization of JEA.	3	personally.
4	Q Let's look at Exhibit 4 Exhibit 5, excuse	4	MR. BLODGETT: So they weren't giving a pitch
5	me, the news article. I wanted to see what you knew	5	on their strengths and M&A services of other City
6	about what this news article says.	6	assets, that's your understanding?
7	The first bullet point on the top of page 4 of	7	THE WITNESS: That's my understanding. Two of
8	Exhibit 5, it says, Michael Mace of PFM, Michael	8	the individuals were known to me from my prior
9	Weinstein, CFO for Mayor Curry and the senior leadership	9	career.
10	team of Moelis & Company, an investment bank, visited	10	BY MR. RUSSELL:
11	JEA on January 23, 2018.	11	Q Okay. Exhibit 6, 7 and 8, if you'll look at
12	Were you at that meeting, Mr. Orfano?	12	them together because they're, I believe, related about
13	A I was.	13	meetings at the Jacksonville airport.
14	(Orfano's Exhibit 5 was marked for	14	Did you attend any of the meetings at the
15	identification.)	15	Jacksonville airport on January 24th, 2018, Mr. Orfano?
16	Q Can you tell me what was discussed at that	16	A I did not.
17	meeting?	17	(Orfano's Exhibits 6, 7 and 8 were marked for
18	A Moelis is a New York bank investment banking	18	identification.)
19	firm and they were making a presentation on on	19	Q Do you know what happened at this meeting?
20	their relative strengths in the mergers and acquisitions	20	A I do not.
21	area. They were interested in advising the City and	21	Q Do you know if actually, it's more than one
22	JEA.	22	meeting, if at from somebody who attended the
23	Q Do you know why the mayor's staff, and	23	meeting, telling you that these meetings related to the
24	particularly Mr. Weinstein, attended this meeting?	24	privatization RFP that was issued by the City on
25	A I I do not. I just I was asked to attend	25	December 20th, 2017?
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	15		17
1	so I did not know they were going to be there.	1	A I do not recall any conversations about these
	so r did hot know they were going to be there.		A i do not i couri any conversations about these
	Q Okay. And do you know why Moelis was invited	2	
2	Q Okay. And do you know why Moelis was invited to this meeting?	2	meetings
2 3	to this meeting?	2 3 4	meetings Q Okay.
2 3 4	to this meeting? A I do not.	3 4	meetings Q Okay. A specifically.
2 3 4 5	to this meeting? A I do not. Q And ultimately did Moelis & Company end up	3 4 5	 meetings Q Okay. A specifically. Q Okay. Let's go to Exhibit 9, then, please.
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	18		20
1	was involved in the selection of those banks?	1	in which Michael Mace says to Jody: Thanks, Jody. I
2	THE WITNESS: To my knowledge, I believe they	2	will coordinate with Joe Orfano Orfano, excuse me, I
3	were. PFM also advises the City.	3	used to know a female Orfano to determine the
4	MR. BLODGETT: And it sounds like you don't	4	appropriate individuals that will be signing and get
5	have you do not have direct knowledge about what	5	this out today.
6	PFM did?	6	Did you work with Mr. Mace on getting the
7	THE WITNESS: I do I do not have direct	7	appropriate individuals to sign?
8	knowledge of that, though. It would be speculation	8	A To correct the record, that's Exhibit 11.
9	on my part.	9	(Orfano's Exhibit 11 was marked for
10	MR. BLODGETT: Do you know of of anyone at	10	identification.)
11	JEA who might have direct knowledge about what PFM	11	Q I'm sorry. Thank you.
12	did?	12	Do you recall my question or should I state it
13	THE WITNESS: I do not.	13	over?
14	MR. BLODGETT: Okay.	14	A Yes.
15	BY MR. RUSSELL:	15	Q Okay. It was pretty simple, I guess. Do you
16	Q Okay. Exhibit 10, Mr. Orfano, is an e-mail	16	recall coordinating with Michael Mace to get the
17	from Jody Brooks to Mr. Mace, at PFM, and a copy to	17	appropriate individuals to sign the nondisclosure
18	Melissa Dykes. And it's a nondisclosure draft	18	agreement and get it out on February 1st, 2018?
19	agreement.	19	A I do.
20	A Yes, sir.	20	Q Tell me about that. What was
21	(Orfano's Exhibit 10 was marked for	21	A I believe it was done by Mr. Mace though
22	identification.)	22	Q Okay.
23	Q And and the agreement itself says, on	23	 A but I coordinated with Mr. Mace.
24	page 1, the disclosing party excuse me. Let me start	24	Q And what was it you were coordinating with
25	earlier than that quote. I think it's highlighted here,	25	Mr. Mace?
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	19		21
1		1	
1	19 just trying to find the exact A Yeah, I'm there.	1	A Getting the appropriate individuals from the
	just trying to find the exact	_	
2	just trying to find the exact A Yeah, I'm there.	2	 A Getting the appropriate individuals from the bank to to sign the NDA. Q And what banks were you coordinating that
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2 3 4 5 6	 just trying to find the exact A Yeah, I'm there. Q Okay. It says that we the non-DA the NDA that was being provided to Morgan Stanley was for a potential engagement to provide financial advisory service to disclosing party, JEA, in connection with the 	2 3 4 5 6	 A Getting the appropriate individuals from the bank to to sign the NDA. Q And what banks were you coordinating that activity with? A Morgan Stanley, J.P. Morgan and Goldman Sachs. Q And, ultimately, J.P. Morgan & Morgan Stanley
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 just trying to find the exact A Yeah, I'm there. Q Okay. It says that we the non-DA the NDA that was being provided to Morgan Stanley was for a potential engagement to provide financial advisory service to disclosing party, JEA, in connection with the transaction. Do you know why JEA was providing this nondisclosure to Morgan Stanley in February of 2018? A It was because JEA from that earlier e-mail from Mr. Wannemacher, he was providing sensitive financial information to Morgan Stanley. And so so an NDA it was determined that an NDA should be executed. Q And what was the transaction, Mr. Orfano, that was the subject of this nondisclosure agreement, do you know? A The transaction again, I I would be speculate it's not specifically identified here, but I would be speculating. Q Do you believe that it was the potential privatization of JEA? A That would be my interpretation. 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 A Getting the appropriate individuals from the bank to to sign the NDA. Q And what banks were you coordinating that activity with? A Morgan Stanley, J.P. Morgan and Goldman Sachs. Q And, ultimately, J.P. Morgan & Morgan Stanley went on and assisted JEA in the potential privatization of JEA; is that correct, Mr. Orfano? A That is correct. Q And Mr. Goldman or Goldman Sachs, Mr. Orfano, I understand did not provide services to JEA in connection with this potential privatization. Do you know why JEA did not do that work as to why Goldman Sachs did not do that work? A I can only speak for the process that led to the selection of the financial advisor in February of '18. I cannot speak for the selection of the banks in 2019. Q I'm going to have the court reporter read your answer back. MR. RUSSELL: Could you read that answer back, please, Terrie? (The following answer was read by the reporter:

	22		24
1	February of '18. I cannot speak for the selection	1	MR. RUSSELL: Thank you, Kevin.
2	of the banks in 2019.")	2	Q what services was JEA going to have these
3	BY MR. RUSSELL:	3	banks perform?
4	Q Tell me what you can speak to about the	4	A Financial advisory.
5	selection of the advisor in 2018 for by JEA, please.	5	Q Was that financial advice in connection with
6	A Certainly. The three banks that I mentioned	6	the potential privatization of JEA?
7	did presentations, and to reiterate that's Morgan	7	A That's my understanding.
8	Stanley, J.P. Morgan and Goldman Sachs. I was asked to	8	Q And and was that this meeting that three of
9	participate in those presentations. The presentations	9	the banks were chosen to perform services to JEA?
10	were then scored and one of the banks was selected as	10	A No. Correct that statement.
11	the financial advisor.	11	According to a prior exhibit, I don't recall
12	Q Okay. And which one was selected?	12	the number, but the City had selected four firms,
13	A Morgan Stanley.	13	including these three, and KPMG, I believe, was the
14	MR. BLODGETT: Mr. Orfano, can I just ask a	14	fourth. So these three banks, out of the four, were
15	couple questions about those presentations?	15	invited to present in in a series of three meetings
16	Where were those presentations given?	16	at the airport.
17	THE WITNESS: An airport hotel, a conference	17	Q Okay.
18	room in an airport hotel. I can't, for the life of	18	MR. BLODGETT: Mr. Orfano
19	me, remember which hotel it was, but it was down	19	A Airport hotel, I'm sorry.
20	that hotel row at the airport.	20	MR. BLODGETT: do you remember how do you
21	MR. BLODGETT: Was that	21	remember how the identities of the three or four
22 23	THE WITNESS: It wasn't connected to the	22 23	banks that won the City's RFP were communicated or
23 24	airport, I should say.	23 24	provided to JEA or PFM? In other words, how did you
24 25	MR. BLODGETT: Do you recall if it was the	24 25	know which banks won the RFP? THE WITNESS: I I don't recall that. I was
25	SpringHill Suites? Hedquist & Associates Reporters, Inc.	25	Hedquist & Associates Reporters, Inc.
	23		25
1	THE WITNESS: I believe it was.	1	not privy to those conversations.
2	MR. BLODGETT: Okay. And I just want to make	2	BY MR. RUSSELL:
3	sure the record's clear because we got a screen shot	3	Q Okay. If we could look at Exhibits 12
4	of an e-mail that's dated February 13, 2018, from	4	excuse me, yeah, 12, 13 and 14.
5	you to Melissa Dykes, the subject is SpringHill	5	The first one is a nondisclosure agreement for
6	Suites, Jax Airport and it was regarding Michael	6	J.P. Morgan Securities, LLC. Do you see that,
7	Mace. I'm sorry, it's actually from you to Michael	7	Mr. Orfano?
8	Mace and Melissa Dykes was cc'd.	8	A I do.
9	And it talks about a potential meeting and	9	(Output la Exhibit 12, 12 and 14 wave manifold for
10			(Orfano's Exhibit 12, 13 and 14 were marked for
	address at SpringHill Suites. Looks like that was	10	identification.)
11	address at SpringHill Suites. Looks like that was dated February 13th, 2018. So is it possible that	10 11	
11 12			identification.)
	dated February 13th, 2018. So is it possible that	11	identification.) Q And it's dated February 2, 2018. And as you
12 13 14	dated February 13th, 2018. So is it possible that that meeting happened after this February 1st,	11 12	identification.) Q And it's dated February 2, 2018. And as you just said, J.P. Morgan did go on to perform services for
12 13 14 15	dated February 13th, 2018. So is it possible that that meeting happened after this February 1st, Exhibit 11?	11 12 13	identification.) Q And it's dated February 2, 2018. And as you just said, J.P. Morgan did go on to perform services for JEA.
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12 13 14 15 16 17 18 19 20 21 22 23	dated February 13th, 2018. So is it possible that that meeting happened after this February 1st, Exhibit 11? THE WITNESS: It did. MR. BLODGETT: Okay. So I guess just to to clarify, Lanny was wondering how were the banks, as of February 1st, 2018, that received the nondisclosure agreements, how were those banks selected? THE WITNESS: Recall that they were three of the four parties, what were selected by the City through their RFP process. BY MR. RUSSELL:	11 12 13 14 15 16 17 18 19 20 21 22 23	identification.) Q And it's dated February 2, 2018. And as you just said, J.P. Morgan did go on to perform services for JEA. And on page 3 of the R of the nondisclosure agreement, it says, In event that the end in paragraph D, In the event that the disclosing parties determines to pursue a sale of all or a portion of assets, securities and businesses and that the receiving party is not engaged to act as the disclosing party's financial advisor, the employees of receiving party and its affiliates may provide investment banking and commercial services to potential purchasers. Was this nondisclosure agreement, I guess, from

1		1	
	26	4	28
1	 A That would be my interpretation. Clear, And we have also as 54bibit 12. 	1	a halt. I mean, it was there were a series of
2	Q Okay. And we have also as Exhibit 13, a	2	events in March and I believe early April that led
3	confidentiality agreement and that one is for Morgan	3	to the privatization effort being halted.
4	Stanley & Company, I believe, Mr. Orfano?	4	MR. BLODGETT: What were those events that led
5	A Correct.	5	to a halt in the privatization efforts?
6	Q And do you know, was this confidentiality	6	THE WITNESS: I can't recall specifically, but
7	confidentiality agreement, was it for the same potential	7	I know, generally, the City well, Jacksonville
8	transaction, the sale of all of JEA's assets?	8	City Council was made aware of activities, the JEA
9	A Again, that would be my interpretation,	9	board was made aware of these activities, I believe
10	Mr. Russell.	10	the JEA board ultimately determined that it did not
11	Q Okay. And the last one is with Goldman Sachs &	11	want to pursue a privatization of any kind.
12	Company and it has the same language of a potential sale	12	MR. BLODGETT: When you say the JEA board
13	of all of JEA's assets.	13	became aware of these activities, what activities
14	So this asset this nondisclosure	14	are you referring to?
15	confidentiality agreement related to the potential	15	THE WITNESS: Potential privatization.
16	privatization of JEA?	16	MR. BLODGETT: And those activities include
17	A Again, that would be my interpretation.	17	these communications with investment banks, Morgan
18	Q And, I'm sorry, I just don't recall if I asked	18	Stanley, J.P. Morgan and Goldman Sachs?
19	you this before. I think I confirmed with you that	19	THE WITNESS: Correct.
20	Goldman Sachs did not go forward in providing those	20	MR. BLODGETT: So the JEA board was aware of
21	services and I don't remember if I asked you why.	21	the activities and communications with the three
22	Do you know why Goldman Sachs did not provide	22	banks that won the RFP?
23	the service any services to JEA in connection with	23	THE WITNESS: I I don't know that. I don't
24	privatization?	24	have direct knowledge of that. I could only
25	A As a result of the presentation and subsequent	25	comment, as I said earlier, that I was involved in
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	27		29
	21		29
1		1	
1	scoring, I indicated Morgan Stanley was selected as the	1	the selection pros I was asked to participate in
2	scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process.	1 2 3	the selection pros I was asked to participate in the selection process.
-	scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process. Q Okay. And does that mean	2	the selection pros I was asked to participate in the selection process. MR. BLODGETT: Okay.
2 3 4	scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process. Q Okay. And does that mean A Again, I can't speak to the process that led to	2 3 4	the selection pros I was asked to participate in the selection process. MR. BLODGETT: Okay. BY MR. RUSSELL:
2 3 4 5	 scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process. Q Okay. And does that mean A Again, I can't speak to the process that led to the selection of both Morgan Stanley and J.P. Morgan in 	2 3 4 5	the selection pros I was asked to participate in the selection process. MR. BLODGETT: Okay. BY MR. RUSSELL: Q Thank you, Mr. Orfano.
2 3 4 5 6	 scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process. Q Okay. And does that mean A Again, I can't speak to the process that led to the selection of both Morgan Stanley and J.P. Morgan in 2019. 	2 3 4 5 6	 the selection pros I was asked to participate in the selection process. MR. BLODGETT: Okay. BY MR. RUSSELL: Q Thank you, Mr. Orfano. Exhibits 15 and 16, if you'll look at those.
2 3 4 5 6 7	 scoring, I indicated Morgan Stanley was selected as the financial advisor as part of that process. Q Okay. And does that mean A Again, I can't speak to the process that led to the selection of both Morgan Stanley and J.P. Morgan in 2019. Q Okay. Now, I think I understand what happened. 	2 3 4 5 6 7	 the selection pros I was asked to participate in the selection process. MR. BLODGETT: Okay. BY MR. RUSSELL: Q Thank you, Mr. Orfano. Exhibits 15 and 16, if you'll look at those. In Exhibit 15, it's J.P. Morgan, through Michael Mace,
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	30	1	32
1	Q Right. You your answers that you gave Kevin	1	identification.)
2	and me in connection with 15 would also be applicable	2	Q And it related to a data room for Project JEA.
3	to the Exhibit Number 16, about your lack of	3	Do you know why JEA set up this data room in
4	involvement	4	2018?
5	A Correct.	5	A My understanding is that it was set up to
6	(Orfano's Exhibit 16 was marked for	6	provide the confidential information to the to the
7	identification.)	7	banks that were presenting their financial advisory
8	Q and lack of knowledge of selection	8	capabilities.
9	A I did not have any I did not have any	9	Q And this e-mail, Exhibit 17, refers to Project
10	involvement in this matter.	10	JEA in the subject line.
11	Q Okay. Did JEA ever issue its own RFP for the	11	What was Project JEA
12	financial advisors in connection with JEA's	12	A Yes.
13	privatization, to your knowledge?	13	Q if you know, Mr. Orfano?
14	A Not to my knowledge.	14	A The the potential privatization of JEA.
15	Q Do you know why JEA did not issue an RFP for	15	Q And what use, if any, did you make of this
16	the selection of those financial advisors?	16	Intralinks to a data room, Mr. Orfano?
17	A Again, I could only speak to the process that I	17	A Not not a lot.
18	was involved in in early 2018.	18	Q Okay. Do you recall discussing, in
19	Q Okay. Are you familiar with the concept in	19	February '18 and thereafter, Project JEA with other
20	procurement activities called piggybacking,	20	employees of JEA?
21	Mr. Orfano?	21	A We certainly had discussions around the
22	A I am.	22	around the selection of a financial advisor. And there
23	Q And given what we've discussed about the City's	23	were information as I said earlier, there was
24 25	RFP, do you believe that JEA piggybacked off the City RFP that we've identified as Exhibit 1 to obtain its	24 25	information provided to those prospective banks at
25	Hedquist & Associates Reporters, Inc.	25	for the financial advisory services, so that would have Hedquist & Associates Reporters, Inc.
	31		33
1		1	
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	34		36
1	Q Do you know if MIRA I hope I got that one	1	THE WITNESS: I I don't believe they had any
2	right if MIRA was	2	involvement in it.
3	A Yes, sir.	3	MR. BLODGETT: Do you recall Mike Weinstein
4	Q a potential	4	having any meetings with Michael Mace involving the
5	A Again, I I would be speculating. I did not	5	preparation of that PFM report?
6	have any direct involvement in why they were granted	6	THE WITNESS: I couldn't speak to that. I'm
7	access.	7	not aware.
8	Q Okay. Do you know if MIRA was a potential JEA	8	MR. BLODGETT: Thank you.
9	purchaser?	9	BY MR. RUSSELL:
10	A To my knowledge, yes.	10	Q You mentioned, in my prior question, the
11	Q Okay. And in 2018, were you aware of any	11	meeting of city council on February, I believe, 14th,
12	entities, other than MIRA, that may have been potential	12	2018. You said this is where the Mace report was
13	purchasers of JEA or or exploring the purchase of JEA	13	presented, that is, Exhibit 19 was prevented
14	in 2018?	14	presented to the city council.
15	A I do not.	15	In connection with this February 14 meeting, do
16	Q What we've marked as Exhibit	16	you know if JEA worked with the mayor's office to
17	MR. BLODGETT: Sorry. One more.	17	coordinate this meeting of council, PFM and JEA
18	Mr. Orfano, do you know if any potential	18	officials?
19	purchasers, other than MIRA, had access to that data	19	A I do not.
20	room in 2018?	20	Q Do you know why JEA obtained the PFM valuation
21	THE WITNESS: I do not.	21	before it began assessing the potential for
22	MR. BLODGETT: Do you know if the City,	22	privatization?
23	including its financial department, had access to	23	A I I believe the PFM report was really was
24	that data room in 2018?	24	at the direction of the JEA board.
25	THE WITNESS: I do not.	25	Q Okay. And do you know why the JEA wanted that
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	35		37
	MR. BLODGETT: Okay.	1	report? Was it a first step in beginning the assessment
1			
2	BY MR. RUSSELL:	2	of privatization?
2 3	BY MR. RUSSELL: Q On Exhibit 19 is The Future of JEA report.	2 3	of privatization? A That's how I would interpret it.
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	38		40
1	A The purpose of this document would would	1	And did anybody else attend these meetings
2	have been to present this to to JEA and to to the	2	other than those JEA executives?
3	City	3	A Mr. Mace from PFM. And there were
4	MR. BLODGETT: You said to the City, were there	4	representatives from the City.
5	any go ahead.	5	Q Do you recall who those representatives were?
6	A as part of that February presentation.	6	A I believe Mr. Mousa, Mr. Weinstein and
7	MR. BLODGETT: When you say presented to the	7	Mr. Greive.
8	City, were there attendees at this meeting from the	8	Q And do you know why those City employees were
9	City?	9	at these meetings?
10	THE WITNESS: Yes.	10	A The City employees were participating in the
11	BY MR. RUSSELL:	11	selection process.
12	Q Okay. Let's make sure we've got the meeting	12	Q Okay. And tell me about the selection process.
13	identified. Was this the meeting on February 15th,	13	How did that go about and happen?
14	2018, at which JEA discussed the issues with PFM?	14	A There was a selection grid set up by Mr. Mace
15	A Yes, the February 15th meetings meeting,	15	that was reviewed by all the individuals at the meeting,
16	there were a series of three meetings.	16	I believe. And then three three individuals were
17	Q Right. And they all occurred	17	requested to to be part of a selection committee.
18	A Mr. Mace attended those.	18	Q And who were those three individuals?
19	Q Okay. You	19	A Myself, Mr. Greive and Mr. Mace.
20	A Mr. Mace attended those meetings.	20	Q And what was the result of the selection
21	Q There were three meetings and they all occurred	21	process?
22	on February 15th, 2018?	22	A As I indicated earlier, the result of the
23	A I believe they all yeah, they were all in	23	selection process, Morgan Stanley was selected as the
24	one day.	24	financial advisor for a prospective transaction.
25	Q Okay. And you attended those meetings?	25	Q Okay. Are you familiar, Mr. Orfano, with the
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	39		41
1	A I did.	1	Plant Vogtle litigation?
2	Q Okay. Is there a reason there were three	2	Plant Vogtle litigation? A I am.
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2 3 4	Q Okay. Is there a reason there were three separate meetings?A Yes.	2 3 4	A I am.Q Do you know of any connection between thePlant Vogtle litigation and the privatization of JEA?
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	10	1	44
4	42	1	44
1	it would be hard to quantify what was the risk presented	2	MR. BLODGETT: And you that group chose
2	to a potential purchaser by Plant Vogtle issues?	2	THE WITNESS: But we were the three evaluators. MR. BLODGETT: Understood. And that group
4	A Are you Mr. Russell, are you asking my opinion on that?	4	chose Morgan Stanley to provide financial services
5	Q Yes. That would have to be something you would	4 5	relating to the potential privatization of JEA, but
6	have an opinion if you have an opinion on it.	6	did did Morgan Stanley ever sign a contract with
7	A I have an opinion. Certainly at that point in	7	JEA or the City relating to those prospective
8	time, within service dates projected as November of '21	8	services?
9	and November of '22, and that's 2021 and 2022, it's	9	THE WITNESS: Not to my knowledge.
10	certainly something an investor a potential	10	MR. BLODGETT: Did you discuss the compensation
11	interested party or bidder would need to be concerned	11	Morgan Stanley would receive for its services?
12	about.	12	THE WITNESS: I did not.
13	MR. BLODGETT: Before we go too far down the	13	MR. BLODGETT: Okay.
14	road, I just want to make sure I wrap up the	14	BY MR. RUSSELL:
15	February 15, 2018, meeting. I think I heard you say	15	Q Okay. Exhibit 23, Mr. Orfano, is a Nixon
16	that there were there was a selection grid, a	16	Peabody invoice for its services to J invoice to
17	document that was used, I quess, to record the	17	JEA. And in this invoice, your name is mentioned a
18	rankings that the selection members made for the	18	couple of times, several times.
19	potential banks. Is that accurate, were there	19	Do you see on the entry, on the first page,
20	documents related to that selection process?	20	dated January 16, 2018, an entry that begins, Review
21	THE WITNESS: That's accurate.	21	Vogtle, PPA for provisions relating to assignment of
22	MR. BLODGETT: Do you know where those	22	such contract, conference with Melissa Dykes, M. Dykes,
23	documents are or who has them?	23	J. Orfano and B. Rothchild to discuss findings and next
24	THE WITNESS: I believe Mr. Mace has those	24	steps.
25	documents.	25	Can you tell me what this conference was about
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	43		45
1		1	
1 2	43 MR. BLODGETT: Do you recall him gathering those documents before he left the meeting?	1	that you participated in, Mr. Orfano?
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 MR. BLODGETT: Do you recall him gathering those documents before he left the meeting? THE WITNESS: I do. MR. BLODGETT: And Morgan Stanley was selected THE WITNESS: But I think that meeting would have occurred the following day. MR. BLODGETT: So February 16th, 2018, is when the selections were made? THE WITNESS: That would be either the I don't have a calendar in front of me, but it seems like that would have either been a Thursday or a Friday. It was in that time frame. MR. BLODGETT: So where did that selection meeting happen? THE WITNESS: I can't recall where that meeting took place. MR. BLODGETT: And it was you, Patrick Greive and who else who else attended that selection meeting? THE WITNESS: Mr. Mace. MR. BLODGETT: Okay. Did anyone else attend that meeting? 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 that you participated in, Mr. Orfano? A I know we had asked Nixon Peabody to look at the potential assignment of the power purchase agreement to to another prospective party in conjunction with a privatization. (Orfano's Exhibit 23 was marked for identification.) Q And did Nixon Peabody eventually reach a conclusion on whether the Plant Vogtle contract was assignable? A I I don't recall whether they ever issued an opinion on that. Q Okay. The last phrase in this entry is discuss other elements of privatization analysis. Do you recall what other elements were discussed in this conference call? I believe it was a call. A Yeah, conference call. Provisions in our bond documents and it it would really be related to Nixon Peabody's role as JEA's bond counsel and how addressing various covenants, assignment provisions, things like that. So it's kind of captured in the item below it.

	46		48
1	A He is.	1	Q Okay.
2	Q And on that date, the day after the Columbo	2	A It was really from the lens of Nixon Peabody as
3	entry, Mr. Rothchild Rothchild and you had a	3	our bond and disclosure counsel. And and the report,
4	discussion regarding one item that's listed as an asset	4	for that matter, was made public and we included it in
5	transfer agreement.	5	our website, in our investor section, right after it was
6	What asset can you tell me what that refers	6	presented.
7	to, the asset transfer agreement?	7	Q Okay. And the next entry that refers to you,
8	A I I believe at that time there would have	8	Mr. Orfano, is on March 26, 2018. And it was a call
9	been a form of a document flowing around on an asset	9	with you, L. Boynton, C. Cicero and B. Rothchild, the
10	transfer. I again, I can't recall the specific	10	and Elizabeth Columbo. Those were four lawyers who
11	agreement, but	11	worked for Nixon Peabody?
12	Q Do you know, did the agreement relate to the	12	A No, these are colleagues of mine in treasury.
13	transfer of substantially all of the assets of JEA?	13	Laurie Boynton and Chris Cicero.
14	A I I don't I can't recall.	14	Q Okay. And then Barry Rothchild and Elizabeth
15	Q Okay. Did you did you actually see a	15	Columbo were the two lawyers who were on the phone
16	document that was entitled Asset Transfer Agreement, at	16	call
17	about this time, February excuse me, January 17,	17	A Correct.
18	2018?	18	Q with you and your two colleagues?
19	A I just I vaguely recall seeing a rough form	19	A Correct.
20	of a document.	20	Q Okay. And what were the recent developments
21	Q Okay. In the last entry on January 17, the	21	you discussed with Nixon Peabody in this time entry?
22	last portion on the time entry, says, Discuss	22	A I believe this was the there was a board
23	conclusions from review with J. Orfano.	23	they're referring to a board workshop on privatization.
24	Do you know what conclusions you and	24	So we would have released the a voluntary filing on
25	Mr. Rothchild discussed on January 17, '18, January 17th	25	IMMA
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	47		49
1	of 2018?	1	Q Okay.
2	A I I don't have specific knowledge on that.	2	A to to disclose this. And that's what
3	Q On February the 7th, 2018, Mr. Rothchild has	3	again, I don't have specific knowledge of that IMMA
4	another entry in which it says, Discuss status of study	4	filing in it. It's an acronym and I can't recall what
5	reviewing possible sale of JEA with Joe Orfano.	5	it it's an electronic it's similar to EDGAR with
6	Do you know what study Mr. Orfano	6	the SEC
7	Mr. Pothchild Pothchild is referring to in this		the SEC
	Mr. Rothchild Rothchild is referring to in this	7	Q Right.
8	entry?	8	Q Right.A but IMMA IMMA is the MSRB's electronic
9	entry? A Yeah, that would have been Mr. Mace's report.	8 9	 Q Right. A but IMMA IMMA is the MSRB's electronic repository for disclosure.
9 10	 entry? A Yeah, that would have been Mr. Mace's report. Q Okay. And do you recall the the lawyer, 	8 9 10	 Q Right. A but IMMA IMMA is the MSRB's electronic repository for disclosure. Q Did you participate in preparing that
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	50		52
1	treasurer.	1	A Yeah. Obviously, the documents that were in my
2	Q I see.	2	possession or, yeah, absolutely.
3	And was it this disclosure that is being made	3	Q Do you know if this document, Exhibit 23, was
4	that's discussed about proposal to sell JEA, did that	4	produced to the City Council Special Investigatory
5	turn out to be a voluntary disclosure or mandatory	5	Committee?
6	disclosure?	6	A I I don't know.
7	A It would have been voluntary.	7	Q Okay. Did you provide this document for the
8	Q Okay. And on 4/17/2018, there was a board	8	production of it to anybody?
9	meeting that describes regarding the appointment of	9	A I I don't recall
10	interim CEO and adoption of resolution providing for	10	Q Okay.
11	signing authority and the lawyer making that time entry	11	A providing it, no.
12	is Elizabeth Orfano. And then she says she had a	12	Q Well, I guess what I'm trying to find out, did
13	call	13	anybody come to you, Mr. Orfano, about a search for
14	A Elizabeth Columbo.	14	documents that were being asked by the Special
15	Q Oh, I'm sorry. Yeah. Excuse me. Reading the	15	Investigative Committee of the City Council?
16	bottom line.	16	A Yeah, I I turned over all the documents that
17	A lawyer, Elizabeth Columbo, with Nixon Peabody	17	I had in my possession either I I didn't routinely
18	made that entry and the last part of the entry,	18	save invoices in electronically.
19	Elizabeth Columbo describes a call with R. Hahn and you,	19	Q So you wouldn't have had this document?
20	Mr. Orfano.	20	A I wasn't requested to specifically provide
21	A Yeah, Robert Hahn works with me in treasury,	21	Nixon Peabody invoices.
22	JEA treasury as well.	22	Q I understand. If you'll look at Exhibit 24,
23	Q Okay. And what was that call about, if you	23	please, Mr. Orfano.
24	recall?	24	A Okay.
25	A The need for another voluntary IMMA filing.	25	(Orfano's Exhibit 24 was marked for
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc. 53
	J		
1		1	
1	Q And that IMMA filing concerns what?	1	identification.)
2	Q And that IMMA filing concerns what?A The appointment of the interim CEO.	2	identification.) Q And that's an e-mail from Leslie Skipper of
	Q And that IMMA filing concerns what?A The appointment of the interim CEO.Q Okay.		identification.)
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2 3 4	 Q And that IMMA filing concerns what? A The appointment of the interim CEO. Q Okay. A The resignation of the resignation of 	2 3 4	identification.) Q And that's an e-mail from Leslie Skipper of Wells Fargo to you? A Yes.
2 3 4 5	 Q And that IMMA filing concerns what? A The appointment of the interim CEO. Q Okay. A The resignation of the resignation of well, retirement, not resignation. The retirement of 	2 3 4 5	 identification.) Q And that's an e-mail from Leslie Skipper of Wells Fargo to you? A Yes. Q And it's dated Thursday, November 29th, 2018,
2 3 4 5 6	 Q And that IMMA filing concerns what? A The appointment of the interim CEO. Q Okay. A The resignation of the resignation of well, retirement, not resignation. The retirement of Mr. McEIroy and the naming of an interim CEO. 	2 3 4 5 6	 identification.) Q And that's an e-mail from Leslie Skipper of Wells Fargo to you? A Yes. Q And it's dated Thursday, November 29th, 2018, and the subject of the e-mail is Today's Meeting.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	 Q And that IMMA filing concerns what? A The appointment of the interim CEO. Q Okay. A The resignation of the resignation of well, retirement, not resignation. The retirement of Mr. McEIroy and the naming of an interim CEO. Q Okay. The entries that were talked about in this Nixon Peabody refer often to the sale of JEA. Are you aware of any non-sale options for JEA in connection with Nixon Peabody's work that were considered? A I I don't recall any. Q Okay. Do you know if there was a separate contract entered into with between JEA and Nixon Peabody for these privatization consider services? A No, there there was not. Q And so this was done under the same engagement that hired Nixon Peabody to provide disclosure and bond counsel to JEA? A Correct. Q Okay. This document do you have this document in your custody, Mr. Orfano? A Yes, we well, not in my personal custody, but we do have it electronically. 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	 identification.) Q And that's an e-mail from Leslie Skipper of Wells Fargo to you? A Yes. Q And it's dated Thursday, November 29th, 2018, and the subject of the e-mail is Today's Meeting. Do you know what meeting Ms. Skipper is referring to? A They would have had their this looks familiar. They would have had the one of their chief credit officers Wells Fargo's chief credit officers of Wells Fargo and several other bankers to meet with senior management. Q Okay. And in the body of the e-mail, in item 1(c), it mentions privatization and the introductory sentence is Aaron's top priorities over the next one to three years, A, B and C. B is privatization; is that correct? A That's the way I'm reading it, correct. Q Do you know where Ms. Skipper got the information that Aaron's top priorities would include privatization? A I do not.

	54		56
1	Aaron Mr. Aaron Zahn as CEO of JEA?	1	A Yes.
2	A I I cannot recall, but	2	Q Okay. If you'll turn actually well, I
3	Q So	3	guess it's hard to see, if you look in the lower
4	A certainly it was around that time frame. I	4	right-hand corner, you'll get in here to pages 58 and 59
5	don't have an exact date.	5	of the presentation.
6	Q Based upon your knowledge as of February	6	A Okay.
7	November 29th, 2019 2018, excuse me, do you believe	7	Q And on well, no, that's page 5, I actually
8	that privatization of JEA was a top priority of	8	had a question that's on page 5. On page 5, the
9	Mr. Zahn?	9	statement is made in this submission of the rating
10	A I I did not.	10	agency that, Financial metrics reflect a thriving
11	Q Okay. Do you believe that privatization	11	utility today and long into the future.
12	eventually became one of the top priorities for Aaron	12	Do you believe that was an accurate statement
13	Zahn?	13	in this document, Mr. Orfano?
14	A Based on everything that transpired in 2019,	14	A Yes.
15	yes.	15	Q And if you look in the excerpt further, on 58
16	Q Okay. And the meeting there's a in	16	and 59, there are five different forecasts presented on
17	Leslie Skipper's e-mail, it refers to a meeting today,	17	those pages, including JEA's February 2019 IRP.
18	do you recall that meeting?	18	Can you help me understand what the difference
19	A I I can't specifically recall this meeting.	19	between these forecasts are, Mr. Orfano?
20	Q Do you know if it actually happened?	20	A The first one IRP stands for integrated
21	A I can't recall.	21	resource plan and that's what we file with the Florida
22	Q Okay.	22	Public Service Commission and that has some modest
23	MR. BLODGETT: Lanny	23	increases in kilowatt hours sale or megawatt hour
24	MR. RUSSELL: Go ahead, Kevin.	24	sales as is portrayed here.
25	MR. BLODGETT: This is going to be kind of a	25	The class sales is what we typically would
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	55		57
1	broad question so I apologize because it's a lot to	1	present for the rating agencies. We we haven't seen
2	chew on, but you may recall on May 15th, 2018, the JEA board passed a motion prohibiting any further	2	a tremendous amount while our customers continue to
4		3	group at 2 percent per year, we haven't seen a
4 5	work relating to the privatization of JEA. Are you aware of any activity by JEA senior	4 5	significant increase in megawatt hour sale and we like
6	leadership team between May 15th, 2018, and Aaron	6	to be conservative, so this would be the class sales case, which also matches the current forecast.
7	Zahn's appointment as permanent CEO in late 2018	7	And then on the next page, again, we show the
8	that related to the privatization of JEA?	8	current forecast and then the the various scenarios,
9	THE WITNESS: I don't recall any. I I was	9	status quo and traditional utility response, that show
10	not involved in any activity.	10	declining sales.
11	BY MR. RUSSELL:	11	Q Okay.
12	Q And Exhibit 25 is an e-mail, it's from you.	12	A And that's the that's the major difference
13	It's dated August 20, 2019, and you're sending this	13	in these sales forecasts.
14	e-mail to David Bodek if I said that right.	14	Q Historically, in presenting information to the
15	Who is David Bodek?	15	rating agencies, had JEA provided the rating agencies
16	A David Bodek, that's correct.	16	with multiple forecasts?
17	(Orfano's Exhibit 25 was marked for	17	A At times, we would present the IRP sales case,
18	identification.)	18	particularly with S&P Global Ratings because it was just
19	Q Okay. And what does he what does Mr. Bodek	19	another view. And I wouldn't call it an aggressive
20	do?	20	view, but it was maybe we're talking about over the
21	A He is one of the senior rating analysts that's	21	last few years, we had shown both an IRP and a flat
22	at S&P Global Ratings.	22	sales forecast, but we had never presented the other
23	Q Okay. And what we've attached to that e-mail,	23	scenarios that we did here.
24	I think, is an excerpt of what you actually sent to	24	Q Okay. And I understood you to say that the
25	Mr. Bodek.	25	three forecasts that are presented on page 58 show that
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.

	58		60
1	the electric system sales of electricity are either	1	23rd, 2019, board meeting?
2	increasing or remaining flat for the	2	THE WITNESS: I can only comment on what
3	A Correct.	3	what my opinion is.
4	Q period covered by the disclosure.	4	MR. BLODGETT: That's fair.
5	Do you know if the information in this document	5	THE WITNESS: In my opinion, these two
6	that was given to the rating agency was also ever given	6	scenarios were commonly provided to the rating
7	to the JEA board?	7	agency so so should the board have seen these?
8	A I believe they saw the status quo and	8	Again, my opinion is yes, because the the board
9	traditional utility response figures in the in in	9	chair would typically participate in these meetings
10	the summer of last year of 2019.	10	if we're meeting face-to-face. So that's my
11	Q Okay. And you don't recall, this would be a	11	opinion, that yes, the board should have been
12	JEA board meeting that occurred in the summer of 2019?	12	presented with the these forecast assumptions.
13	A I don't remember which one, but they definitely	13	MR. BLODGETT: Do you have any knowledge as to
14	saw forecast information on the status quo and the	14	why the board was not provided with that
15	traditional utility response.	15	information?
16	MR. BLODGETT: Mr. Orfano, from my	16	THE WITNESS: I do not.
17	understanding, the IRP, at least the preliminary	17	MR. BLODGETT: Do you recall any discussions
18	results, were completed by March of 2019.	18	about the discrepancy between the IRP modeling and
19	Do you know if the those IRP results were	19	the status quo, traditional modeling that was
20	ever provided to any JEA board member before the	20	provided to the JEA board during the May, June and
21	July 23, 2019, board meeting?	21	July 2019 board meetings?
22	THE WITNESS: I'm not aware of whether they	22	THE WITNESS: I recall specific conversations
23	were or not.	23	with with S&P.
24	MR. BLODGETT: You stated you agreed with the	24	MR. BLODGETT: That would have been after the
25	statement on page 5 of the rating agency	25	July 23rd, 2019, board meeting, though, correct?
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	59		61
1	presentation, that JEA metrics reflect a thriving	1	THE WITNESS: It would have been, correct.
2	utility today and long into the future.	2	MR. BLODGETT: And you're referring to
3	And you still believe that to be true today,	3	THE WITNESS: Because we met with we met
4	correct?	4	with S&P in August.
5	THE WITNESS: I very much believe that.	5	MR. BLODGETT: Could you just briefly summarize
6	MR. BLODGETT: Okay. Do you know whether the	6	those conversations for us?
7	JEA board or any of its members were told that in	7	MR. RUSSELL: With S&P?
8	2019, prior to the July 23, 2019, board meeting?	8	MR. BLODGETT: Correct.
9	THE WITNESS: I do not know.	9	MR. RUSSELL: Okay.
10	MR. BLODGETT: And do you have any insight into	10	THE WITNESS: They've recently been reported
11	why, other than what you've already talked about,	11	the e-mails have been reported on in the media.
12	the IRP modeling and then the flat sales modeling	12	And, frankly, I I agreed with the the
13	were not provided or discussed with the JEA board in	13	colleague of Mr. Bodek was Mr. Panger, Jeffrey
14	2019 prior to the July 23rd, 2019, board meeting?	14	Panger. And I, frankly, agreed with his assessment
15	THE WITNESS: I do not know why.	15	that that he should be utilizing either the flat
16	MR. BLODGETT: Who was typically in charge of	16	sales or if he wanted to be a little more
17	making decisions about what type of modeling	17	aggressive, the IRP case. And because he asked me
18	information and forecast information were provided	18	point blank whether I agreed with the projections on
19 20	to the JEA board in 2019?	19 20	the following page, on page 59 and I told him I I
	THE WITNESS: Mr. Wannemacher and Mr. Zahn.		did not I I personally did not agree with
21 22	MR. BLODGETT: Do you believe that the IRP	21 22	those sales forecasts. MR. BLODGETT: And I believe I know the e-mail
22	forecast and flat modeling forecast and the		
23 24	optimistic statements on page 5 of this rating	23 24	that you referenced with Mr. Panger. My
	agency presentation were material that should have		recollection, it was in October of 2019, but maybe
25	been provided to the JEA board prior to the July	25	I'm wrong, but the e-mail in the e-mail,
1	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.

		1	24
	62		64
1	Mr. Panger laid out, I think, nine issues that he	1	November of 2017 and then the RFP was issued about
2	saw with JEA's representations and modeling	2	three weeks later by the City.
3	assertions made to the JEA board at the July 2019	3	To your knowledge, was did JEA and the City
4	board meeting. Is that the e-mail you think you're	4	in any way coordinate or work together to
5	referring to?	5	conceptualize or develop that RFP?
6	THE WITNESS: Well, we had conversations prior	6	THE WITNESS: Not to my knowledge.
7	to that e-mail, but, yeah, that that's the e-mail	7	MR. BLODGETT: Okay. That's all I've got.
8	that I was referring to.	8	BY MR. RUSSELL:
9	MR. BLODGETT: Okay. And and you said you	9	Q One last question, I just want to make sure
10	agreed with Mr. Panger's comments and issues with	10	we've gotten all the information that is relevant to our
11	the modeling presented to the JEA board at the July	11	investigation.
12	19 board meeting, correct?	12	Mr. Orfano, you're aware that Kevin and I
13	MR. RUSSELL: July 23rd.	13	represent the City Council Committee Special
14	THE WITNESS: Again, that's my opinion.	14	Investigative Committee concerning JEA and particularly
15	MR. BLODGETT: Okay. Do you know what Ryan	15	the matters surrounding privatization.
16	Wannemacher and the other senior leadership team	16	Are you aware of any events that occurred in
17	members involved in those communications believed	17	connection with that potential privatization that would
18	about Mr. Panger's issues?	18	be material to our investigation that we haven't talked
19	THE WITNESS: I well, I do know that the	19	about today?
20	tone of the e-mail was very negative and we did not	20	A I'm not aware of any.
21	respond directly to that e-mail. And then he	21	MR. RUSSELL: All right. Thank you for your
22	subsequently sent a follow-up e-mail that was	22	time, Mr. Orfano, Steve.
23	more that was toned down and we we ultimately	23	MR. POWELL: Thank you. Y'all have a good
24	responded to a follow up e-mail.	24	weekend.
25	MR. BLODGETT: Do you know why the initial	25	MR. RUSSELL: All right. Appreciate it.
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	63		65
1	negative e-mail from Mr. Panger was not responded to	1	THE WITNESS: All right. You guys, appreciate
2	directly?	2	it.
3	THE WITNESS: I I can't recall specifically	3	(Witness excused.)
4	why, but but Mr. Wannemacher indicated that we	4	(The interview was concluded at 11:42 a.m.)
5	we wouldn't respond to that. He was upset with the	5	
6	e-mail.	6	
7	MR. BLODGETT: Did he state his rationale for	7	
8	not responding to you?	8	
9	THE WITNESS: I I don't recall specifically.	9	
10	MR. BLODGETT: Okay. Thank you.	10	
11	MR. RUSSELL: Give us just a moment please and	11	
12 13	see where we are in winding this up.	12	
	THE WITNESS: Sure.	13	
14	(Off-the-record discussion.)	14	
15	MR. RUSSELL: Kevin has just a few more	15	
16 17	questions, then I may have one or two.	16 17	
18	Kevin, would you go ahead and do yours now? MR. BLODGETT: Right.	18	
19	So, Mr. Orfano, we've talked a lot today about	19	
20	what happened after the City's privatization RFP	20	
20	that's dated December 20th, 2017. I just have a few	20	
22	questions about the period of time immediately	21	
22	before that.	22	
23	So Mr. Petway made his recommendation or	23 24	
25	suggestion that JEA explore privatization in	24 25	
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1	Hendulist & Associates Reporters inc		

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1	REPORTER'S CERTIFICATE	
2	STATE OF FLORIDA	
4	COUNTY OF DUVAL	
5		
6	I, Terrie L. Cook, RPR, CRR, FPR, certify that I	
7	was authorized to and did stenographically report the interview of JOE ORFANO; that a review of the transcri	ipt
9	was requested; and that the foregoing transcript, pages	•
10	1 through 67 is a true record of my stenographic notes.	
11 12	I further certify that I am not a relative,	
13	employee, attorney, or counsel of any of the parties,	
14	nor am I a relative or employee of any of the parties'	
15 16	attorney or counsel connected with the action, nor am I	
17	financially interested in the action.	
18	DATED on September 17, 2020.	
19		
20		
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22		
	Juni & Cask	
	Terrie L. Cook, RPR, CRR, FPR	
23		
24 25		
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1	67 E R R A T A S H E E T DO NOT WRITE ON TRANSCRIPT - ENTER CHANGES	
3	IN RE: JACKSONVILLE CITY COUNCIL SPECIAL INVESTIGATORY COMMITTEE ON JEA MATTER	
4	INTERVIEW OF JOE ORFANO	
5	TAKEN - September 11, 2020	
6	PAGE NUMBER LINE NUMBER CHANGE/REASON	
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10 11 12 13 14 15 16 17 18 19	under penalties of perjury, I declare that I have read	
10 11 12 13 14 15 16 17 18 19 20		
10 11 12 13 14 15 16 17 18 19 20 21	under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it	
10 11 12 13 14 15 16 17 18 19 20 21 22	under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it	

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•	2	2:5, 2:9	absolutely [1] - 52:2	54:24, 63:17
'18 [4] - 21:17, 22:1,	2 [7] - 4:4, 5:23, 7:13,	33 [1] - 4:16	access [7] - 31:22,	airport [14] - 7:25, 9:6,
32:19, 46:25	7:15, 8:5, 25:11,	3300 [2] - 1:12, 2:5	33:14, 33:18, 33:25,	9:16, 16:13, 16:15,
'21 [1] - 42:8	57:3	345 [1] - 1:22 35 [1] - 4:17	34:7, 34:19, 34:23 according [1] - 24:11	22:17, 22:18, 22:20, 22:23, 24:16, 24:19,
'22 [1] - 42:9	20 [2] - 4:11, 55:13	37 [1] - 4:18	accurate [4] - 42:19,	37:20, 39:18, 39:19
	2017 [5] - 6:7, 7:14,	37 [1] - 4 .10	42:21, 47:23, 56:12	Airport [1] - 23:6
1	16:25, 63:21, 64:1	4	acquisition [1] - 29:17	almost [1] - 12:7
1 [14] - 4:3, 5:15, 5:23,	2018 [41] - 12:6, 12:23,		acquisitions [1] -	amount [1] - 57:2
6:4, 6:9, 7:21, 10:2,	13:11, 14:11, 16:15,	4 [6] - 4:6, 12:13,	14:20	analysis [2] - 13:1,
10:23, 11:1, 11:22,	19:9, 20:18, 22:5,	12:17, 14:4, 14:7, 15:17	acronym [1] - 49:4	45:14
17:9, 18:24, 30:25,	23:4, 23:11, 23:17,	4/17/2018 [1] - 50:8	act [1] - 25:19	analysts [1] - 55:21
66:10	25:11, 27:19, 27:23, 29:10, 29:17, 30:18,	45 [1] - 4:19	action [2] - 66:15,	announced [1] - 10:14
1(c [1] - 53:15	32:4, 33:13, 34:11,	480 [1] - 2:9	66:16	answer [9] - 6:14,
1/17/18 [1] - 45:24	34:14, 34:20, 34:24,	[.] =	activities [7] - 28:8,	9:11, 9:12, 9:14,
10 [5] - 4:5, 4:10,	35:20, 36:12, 37:6,	5	28:9, 28:13, 28:16,	21:20, 21:21, 21:23, 31:3
18:16, 18:21, 19:24	38:14, 38:22, 42:15,		28:21, 30:20 activity [3] - 21:4,	Answer [2] - 9:15,
10:00 [1] - 1:10	43:8, 44:20, 46:18,	5 [11] - 3:5, 4:7, 14:4,	55:5, 55:10	21:24
11 [6] - 1:9, 4:11, 20:8,	47:1, 47:3, 48:8,	14:8, 14:14, 15:19, 56:7, 56:8, 58:25,	additional [1] - 12:11	answers [1] - 30:1
20:9, 23:13, 67:5 117 [1] - 2:8	53:5, 53:25, 54:7,	59:23	address [2] - 13:4,	apologize [1] - 55:1
117 [1] - 2:8 11:42 [2] - 1:10, 65:4	55:2, 55:6, 55:7	52 [1] - 4:20	23:10	APPEARANCES [1] -
12 [5] - 4:6, 4:12, 25:3,	2019 [21] - 21:18, 22:2,	55 [1] - 4:21	addressing [1] - 45:20	2:1
25:4, 25:9	27:6, 54:7, 54:14, 55:13, 56:17, 58:10,	58 [3] - 56:4, 56:15,	adjacent [1] - 39:19	appearing [1] - 5:13
12/20/17 [1] - 12:7	58:12, 58:18, 58:21,	57:25	adoption [1] - 50:10	applicable [1] - 30:2
12/2017 [1] - 10:20	59:8, 59:14, 59:19,	59 [3] - 56:4, 56:16,	advice [1] - 24:5	appointed [1] - 53:25
13 [5] - 4:12, 23:4,	60:1, 60:21, 60:25,	61:19	advises [1] - 18:3	appointment [3] -
25:4, 25:9, 26:2	61:24, 62:3		advising [1] - 14:21	50:9, 51:2, 55:7
13th [1] - 23:11	2020 [3] - 1:9, 66:18,	6	advisor [9] - 13:24,	appreciate [3] - 5:12, 64:25, 65:1
14 [5] - 4:7, 4:12, 25:4,	67:5	6 [7] - 4:3, 4:8, 15:14,	21:16, 21:25, 22:5, 22:11, 25:20, 27:2,	appropriate [4] - 20:4,
25:9, 36:15	2021 [1] - 42:9	15:19, 16:11, 16:17,	32:22, 40:24	20:7, 20:17, 21:1
14th [3] - 12:6, 35:20, 36:11	2022 [1] - 42:9	29:10	advisors [3] - 30:12,	approve [1] - 12:5
15 [7] - 4:13, 29:6,	20th [6] - 6:7, 7:14,	67 [1] - 66:10	30:16, 31:1	approved [1] - 10:4
29:7, 29:14, 29:22,	16:25, 17:14, 17:19, 63:21		advisory [7] - 8:2,	April [1] - 28:2
30:2, 42:15	21 [4] - 4:18, 37:11,	7	19:5, 24:4, 32:7,	area [1] - 14:21
15th [6] - 38:13, 38:15,	37:15, 37:24	7 [6] - 4:8, 15:19,	32:25, 39:6, 39:7	article [2] - 14:5, 14:6
38:22, 39:13, 55:2,	23 [7] - 4:19, 14:11,	15:21, 16:11, 16:17,	Advisory [1] - 9:25	assertions [1] - 62:3
55:6	44:15, 45:6, 52:3,	33:13	affiliates [1] - 25:21	assessing [1] - 36:21
16 [7] - 4:8, 4:14, 29:6,	58:21, 59:8	7th [1] - 47:3	agencies [3] - 57:1, 57:15	assessment [2] - 37:1, 61:14
29:22, 30:3, 30:6,	23rd [4] - 59:14, 60:1,		agency [5] - 56:10,	Asset [1] - 46:16
44:20	60:25, 62:13	8	58:6, 58:25, 59:24,	asset [5] - 26:14, 46:4,
16th [1] - 43:8 17 [11] - 4:9, 4:15,	24 [3] - 4:20, 52:22,	8 [5] - 4:4, 4:8, 15:21,	60:7	46:6, 46:7, 46:9
29:21, 29:25, 31:21,	52:25 24th [1] - 16:15	16:11, 16:17	aggressive [2] -	assets [7] - 6:22, 16:6,
31:25, 32:9, 46:17,	24m [1] - 16.15 25 [4] - 4:12, 4:21,		57:19, 61:17	25:18, 25:25, 26:8,
46:21, 46:25, 66:18	55:12, 55:17	9	agree [2] - 9:2, 61:20	26:13, 46:13
17's [1] - 29:25	26 [1] - 48:8	9 [3] - 4:9, 17:5, 17:7	agreed [6] - 5:2,	Assets [1] - 33:16
17th [1] - 46:25	28th [1] - 53:24	904)354-4111 [1] -	58:24, 61:12, 61:14,	assignable [1] - 45:10
18 [4] - 4:10, 4:16,	29 [1] - 4:13	1:23	61:18, 62:10	assignment [3] -
33:11, 33:21	29th [2] - 53:5, 54:7	904)791-9103 [1] -	Agreement [1] - 46:16 agreement [15] -	44:21, 45:3, 45:21
18th [1] - 11:5		1:23	18:19, 18:23, 19:16,	assisted [1] - 21:7 Associates [1] - 1:21
19 [5] - 4:17, 35:3, 35:6, 36:13, 62:12	3	•	20:18, 25:5, 25:15,	assume [1] - 8:1
19th [1] - 10:3	3 [8] - 4:5, 5:23, 9:24,	A	25:23, 26:3, 26:7,	assumptions [1] -
1st [3] - 20:18, 23:12,	10:6, 11:6, 12:1,	a.m [3] - 1:10, 65:4	26:15, 45:3, 46:5,	60:12
23:17	12:6, 25:14	Aaron [4] - 54:1,	46:7, 46:11, 46:12	attached [1] - 55:23
	30 [1] - 4:14	54:12, 55:6	agreements [1] -	attend [4] - 14:25,
	31 [1] - 4:15	Aaron's [2] - 53:16,	23:18	16:14, 40:1, 43:22
	32202 [4] - 1:12, 1:22,	53:21	ahead [3] - 38:5,	attended [8] - 14:24,
L				

16:22, 38:18, 38:20,	bidder [1] - 42:11	bulk [1] - 10:16	13:23, 14:21, 16:5,	46:23, 46:24
38:25, 39:11, 39:21,	billing [1] - 12:11	bullet [1] - 14:7	16:24, 18:3, 23:21,	conference [5] -
43:19	-			
	blank [1] - 61:18	Busey [2] - 1:11, 2:4	24:12, 27:17, 28:7,	22:17, 44:22, 44:25,
attendees [1] - 38:8	Blodgett [1] - 2:3	businesses [1] -	28:8, 30:24, 34:22,	45:16, 45:18
attention [1] - 6:16	BLODGETT [71] -	25:18	38:3, 38:4, 38:8,	confidential [1] - 32:6
attorney [2] - 66:13,	5:20, 5:22, 6:1,	BY [21] - 3:5, 5:10, 6:3,	38:9, 40:4, 40:8,	confidentiality [4] -
66:15	15:22, 16:4, 17:25,	8:14, 9:19, 16:10,	40:10, 41:13, 44:7,	26:3, 26:6, 26:7,
attorneys [1] - 29:17	18:4, 18:10, 18:14,	18:15, 22:3, 23:23,	52:4, 52:15, 64:2,	26:15
August [2] - 55:13,	22:14, 22:21, 22:24,	25:2, 29:4, 29:19,	64:3, 64:13	confirm [1] - 39:12
61:4	23:2, 23:15, 24:18,	31:19, 35:2, 36:9,	city [3] - 35:19, 36:11,	confirmed [2] - 26:19,
		37:9, 38:11, 44:14,	36:14	39:16
authored [1] - 8:16	24:20, 27:14, 27:20,		City's [4] - 24:22,	
authority [1] - 50:11	28:4, 28:12, 28:16,	49:22, 55:11, 64:8		conjunction [1] - 45:4
authorized [2] - 11:25,	28:20, 29:3, 29:16,	_	30:23, 31:15, 63:20	connected [2] - 22:22,
66:7	31:17, 34:17, 34:22,	С	clarify [1] - 23:16	66:15
award [2] - 11:21,	35:1, 35:22, 36:3,	aalamdan w 40.11	class [2] - 56:25, 57:5	connection [14] -
17:14	36:8, 37:5, 38:4,	calendar [1] - 43:11	clear [5] - 8:8, 8:9,	6:24, 7:11, 9:25,
aware [16] - 6:15,	38:7, 39:17, 42:13,	candidates [1] - 27:9	15:24, 23:3, 27:15	15:6, 19:6, 21:12,
6:18, 6:20, 27:16,	42:22, 43:1, 43:4,	cannot [3] - 21:17,	closing [1] - 6:16	24:5, 26:23, 30:2,
28:8, 28:9, 28:13,	43:8, 43:14, 43:18,	22:1, 54:2	colleague [1] - 61:13	30:12, 36:15, 41:3,
	43:22, 44:1, 44:3,	capabilities [3] - 32:8,	• • • •	
28:20, 34:11, 36:7,		39:7	colleagues [4] -	51:9, 64:17
51:9, 55:5, 58:22,	44:10, 44:13, 49:20,	capital [3] - 5:22, 5:23	12:24, 13:2, 48:12,	conservative [1] -
64:12, 64:16, 64:20	54:23, 54:25, 58:16,		48:18	57:5
	58:24, 59:6, 59:10,	captured [1] - 45:22	Columbo [7] - 46:2,	consider [1] - 51:14
В	59:16, 59:21, 60:4,	career [1] - 16:9	47:11, 48:10, 48:15,	consideration [3] -
	60:13, 60:17, 60:24,	case [4] - 13:14, 57:6,	50:14, 50:17, 50:19	41:19, 41:23, 41:25
bank [4] - 14:10,	61:2, 61:5, 61:8,	57:17, 61:17	comment [2] - 28:25,	considered [1] - 51:10
14:18, 21:2, 27:11	61:22, 62:9, 62:15,	cc'd [1] - 23:8	60:2	consultants [1] - 6:12
Bank [1] - 7:17	62:25, 63:7, 63:10,	CEO [5] - 50:10, 51:2,	comments [1] - 62:10	
banker [2] - 6:15, 11:9	63:18, 64:7	51:6, 54:1, 55:7		contain [1] - 47:23
bankers [3] - 11:15,	board [36] - 7:24, 8:20,	certain [1] - 7:1	commercial [1] -	continuation [1] -
11:20, 53:12	•••	certainly [10] - 9:7,	25:22	5:12
	10:22, 28:9, 28:10,	-	Commission [1] -	continue [1] - 57:2
banking [2] - 14:18,	28:12, 28:20, 36:24,	9:17, 11:14, 22:6,	56:22	contract [6] - 11:24,
25:21	37:6, 48:22, 48:23,	32:21, 41:19, 41:22,	COMMITTEE [2] - 1:2,	12:4, 44:6, 44:22,
banks [23] - 13:16,	50:8, 53:25, 55:3,	42:7, 42:10, 54:4	67:3	45:9, 51:13
18:1, 21:3, 21:17,	58:7, 58:12, 58:20,	CERTIFICATE [1] -	committee [1] - 40:17	conversations [8] -
22:2, 22:6, 22:10,	58:21, 59:7, 59:8,	66:1	Committee [5] - 2:2,	11:17, 17:1, 25:1,
23:16, 23:18, 24:3,	59:13, 59:14, 59:19,	certify [2] - 66:6,	52:5, 52:15, 64:13,	33:1, 33:2, 60:22,
24:9, 24:14, 24:22,	59:25, 60:1, 60:7,	66:12	64:14	
24:24, 28:17, 28:22,	60:8, 60:11, 60:14,	CFO [1] - 14:9		61:6, 62:6
31:7, 31:10, 32:7,	60:20, 60:21, 60:25,	chair [1] - 60:9	commonly [2] - 33:17,	Conway [2] - 33:14,
32:24, 33:4, 39:6,			60:6	33:15
42:19	62:3, 62:4, 62:11,	CHANGE/REASON	communicated [1] -	Cook [3] - 1:14, 66:6,
	62:12	[1] - 67:6	24:22	66:22
Barry [2] - 47:11,	Bodek [3] - 55:14,	CHANGES [1] - 67:2	communications [3] -	coordinate [3] - 20:2,
48:14	55:15, 55:16	characterize [1] -	28:17, 28:21, 62:17	36:17, 64:4
based [3] - 9:1, 54:6,	bodek [3] - 55:19,	41:22	Company [4] - 14:10,	coordinated [1] -
54:14	55:25, 61:13	charge [3] - 10:13,	15:5, 26:4, 26:12	20:23
became [3] - 6:17,	body [1] - 53:14	10:18, 59:16		
28:13, 54:12	bond [7] - 6:16, 45:18,	charges [1] - 10:16	compensation [1] -	coordinating [3] -
become [1] - 6:15	45:20, 47:17, 47:24,	-	44:10	20:16, 20:24, 21:3
becoming [1] - 6:20		chew [1] - 55:2	completed [1] - 58:18	copied [1] - 19:25
••••	48:3, 51:17	chief [2] - 53:10, 53:11	components [2] - 9:8,	copies [1] - 37:18
began [2] - 12:7,	bonds [1] - 41:13	chose [2] - 44:1, 44:4	9:18	copy [2] - 10:19, 18:17
36:21	bottom [1] - 50:16	chosen [3] - 24:9,	concept [1] - 30:19	corner [1] - 56:4
beginning [1] - 37:1	boynton [1] - 48:9	27:10, 31:11	conceptualize [1] -	correct [29] - 8:13,
begins [1] - 44:20	Boynton [1] - 48:13	Chris [1] - 48:13	64:5	9:22, 10:5, 12:20,
behalf [2] - 2:2, 2:6	Brief [1] - 17:12	Cicero [2] - 48:9,	concerned [1] - 42:11	9.22, 10.3, 12.20, 13:5, 13:7, 15:20,
below [2] - 45:22,	briefly [1] - 61:5	48:13		
45:23	broad [1] - 55:1	Citi [2] - 7:16, 8:11	concerning [1] - 64:14	20:8, 21:8, 21:9,
between [6] - 5:2,	Brooks [2] - 18:17,	CITY [2] - 1:1, 67:2	concerns [1] - 51:1	24:10, 26:5, 27:18,
41:3, 51:13, 55:6,	••		concluded [1] - 65:4	28:19, 30:5, 33:20,
56:19, 60:18	19:25	City [31] - 6:22, 7:15,	conclusion [1] - 45:9	47:23, 48:17, 48:19,
50.19, 00.10	brought [1] - 6:15	11:1, 11:21, 13:20,	conclusions [2] -	51:19, 53:18, 53:19,
L	1	1		

55:16, 58:3, 59:4,	delayed [1] - 12:8	46:16, 46:20, 51:20,	32:20, 40:8, 40:10	18:21, 19:24, 20:8,
		51:21, 52:3, 52:7,		20:9, 23:13, 25:9,
60:25, 61:1, 61:8,	department [1] - 34:23		end [2] - 15:5, 25:15	
62:12	described [3] - 11:22,	52:19, 56:13, 58:5,	engaged [1] - 25:19	26:2, 29:7, 29:14,
council [4] - 35:19,	12:1, 27:8	67:21	engagement [3] -	29:21, 30:3, 30:6,
36:11, 36:14, 36:17	describes [2] - 50:9,	documents [9] -	12:3, 19:5, 51:16	30:25, 31:21, 31:25,
COUNCIL [2] - 1:1,	50:19	42:20, 42:23, 42:25,	ensuring [1] - 47:22	32:9, 33:11, 33:21,
67:2	describing [1] - 11:12	43:2, 45:19, 51:25,	ENTER [1] - 67:2	34:16, 35:3, 35:6,
Council [4] - 28:8,	_	52:1, 52:14, 52:16		35:21, 36:13, 37:11,
	description [1] - 10:21		entered [1] - 51:13	
52:4, 52:15, 64:13	detail [1] - 10:9	done [2] - 20:21,	entities [1] - 34:12	37:15, 37:24, 45:6,
counsel [10] - 5:3,	determine [1] - 20:3	51:16	entitled [1] - 46:16	52:3, 52:22, 52:25,
29:8, 29:9, 45:20,	determined [2] -	down [3] - 22:19,	entries [2] - 10:10,	55:12, 55:17
47:17, 47:18, 48:3,	19:13, 28:10	42:13, 62:23	51:7	exhibit [6] - 7:3,
51:18, 66:13, 66:15	determines [1] - 25:17	downgraded [2] -	entry [17] - 11:5, 11:8,	15:12, 15:20, 15:23,
COUNSEL [1] - 2:1	develop [1] - 64:5	41:10, 41:12	11:10, 44:19, 44:20,	24:11, 44:15
		draft [1] - 18:18		exhibits [4] - 15:13,
Counsel's [1] - 2:8	developments [1] -		45:13, 45:23, 46:3,	15:14, 15:17, 29:6
COUNTY [1] - 66:4	48:20	Drive [2] - 1:11, 2:4	46:21, 46:22, 47:4,	
couple [2] - 22:15,	difference [2] - 56:18,	dropped [1] - 27:9	47:8, 48:7, 48:21,	Exhibits [3] - 4:8,
44:18	57:12	during [1] - 60:20	50:11, 50:18	16:17, 25:3
court [1] - 21:19	different [2] - 29:25,	Duval [1] - 2:8	Eric [1] - 45:24	existing [1] - 12:3
covenants [1] - 45:21	56:16	DUVAL [1] - 66:4	Esquire [3] - 2:3, 2:3,	expert [1] - 35:16
covered [1] - 58:4		Dykes [8] - 18:18,	2:7	expired [1] - 5:25
	dinner [1] - 6:16			
credit [2] - 53:11	direct [8] - 7:4, 18:5,	19:25, 23:5, 23:8,	eval [2] - 11:8	explain [1] - 35:23
CRR [3] - 1:14, 66:6,	18:7, 18:11, 28:24,	37:22, 39:24, 44:22	evaluation [4] - 10:14,	explore [1] - 63:25
66:22	29:11, 33:24, 34:6		10:15, 10:21, 35:25	exploring [1] - 34:13
current [2] - 57:6, 57:8	DIRECT [1] - 5:9	E	evaluators [1] - 44:2	expressed [5] - 31:4,
Curry [2] - 14:9, 35:23	directed [1] - 9:3		event [2] - 25:15,	31:5, 31:6, 31:7,
		e-mail [32] - 7:16, 8:9,	25:16	31:12
custody [2] - 51:21,	direction [2] - 11:4,	8:15, 12:14, 13:4,		
51:22	36:24	18:16, 19:10, 19:24,	events [3] - 28:2, 28:4,	expressly [1] - 11:25
customers [1] - 57:2	directly [3] - 11:4,	23:4, 31:21, 32:9,	64:16	
	62:21, 63:2	33:12, 53:2, 53:6,	eventually [2] - 45:8,	F
D	director [2] - 12:25,		54:12	face (0) _ 60:10
	13:1	53:14, 54:17, 55:12,	exact [2] - 19:1, 54:5	face [2] - 60:10
DA [1] - 19:3	disclose [1] - 49:2	55:14, 55:23, 61:22,		face-to-face [1] -
data [10] - 11:9, 32:2,			Examination [1] - 1.13	
uala [10] - 11.9, 32.2,		61:25, 62:4, 62:7,	Examination [1] - 1:13	60:10
32:3, 32:16, 33:6,	disclosing [4] - 18:24,	61:25, 62:4, 62:7, 62:20, 62:21, 62:22,	EXAMINATION [2] -	
32:3, 32:16, 33:6,	disclosing [4] - 18:24, 19:6, 25:16, 25:19		EXAMINATION [2] - 3:5, 5:9	60:10 fact [1] - 8:16
32:3, 32:16, 33:6, 33:9, 33:14, 33:19,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] -	62:20, 62:21, 62:22, 62:24, 63:1, 63:6	EXAMINATION [2] -	60:10 fact [1] - 8:16 facts [1] - 67:21
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] -	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11	EXAMINATION [2] - 3:5, 5:9	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9,	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18,	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5,	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22 EDGAR [1] - 49:5	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] -	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22 EDGAR [1] - 49:5 effort [1] - 28:3	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22 EDGAR [1] - 49:5 effort [1] - 28:3 efforts [1] - 28:5	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] -	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22 EDGAR [1] - 49:5 effort [1] - 28:3 efforts [1] - 28:5 either [5] - 43:10,	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18	62:20, 62:21, 62:22, 62:24, 63:1, 63:6 e-mails [1] - 61:11 early [2] - 28:2, 30:18 East [1] - 1:22 EDGAR [1] - 49:5 effort [1] - 28:3 efforts [1] - 28:5 either [5] - 43:10, 43:12, 52:17, 58:1,	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22,	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11, 25:11, 44:20, 53:5,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21,	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]-13:14, \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]-13:14,\\ 41:10,\ 58:1\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11, 25:11, 44:20, 53:5,	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16,	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]-13:14, \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11, 25:11, 44:20, 53:5, 55:13, 63:21 dates [1] - 42:8	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16, 30:23, 38:14, 45:16,	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]-13:14,\\ 41:10,\ 58:1\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4,
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ David [3] - 55:14, \\ \end {added [$	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16, 30:23, 38:14, 45:16, 46:25, 48:21, 50:4,	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]-61:11\\ \textbf{early}\ [2]-28:2,\ 30:18\\ \textbf{East}\ [1]-1:22\\ \textbf{EDGAR}\ [1]-49:5\\ \textbf{effort}\ [1]-28:3\\ \textbf{efforts}\ [1]-28:5\\ \textbf{either}\ [5]-43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]-13:14,\\ 41:10,\ 58:1\\ \textbf{electricity}\ [1]-58:1\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19,
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:14, \\55:15, 55:16 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:16} \\ \textbf{dates [1] - 42:8} \\ \textbf{dates [1] - 55:16} \\ da$	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16, 30:23, 38:14, 45:16,	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9,	$\begin{array}{c} 60:10\\ \textbf{fact [1] - 8:16}\\ \textbf{facts [1] - 67:21}\\ \textbf{fair [1] - 60:4}\\ \textbf{familiar [6] - 30:19,}\\ 35:8, 35:15, 37:12,\\ 40:25, 53:10\\ \textbf{far [1] - 42:13}\\ \textbf{Fargo [2] - 53:3, 53:12}\\ \textbf{Fargo [2] - 53:3, 53:12}\\ \textbf{Fargo's [1] - 53:11}\\ \textbf{FAX [1] - 1:23}\\ \textbf{February [29] - 13:9,}\\ 17:9, 19:9, 20:18,\\ 21:16, 22:1, 23:4,\\ 23:11, 23:12, 23:17,\\ 25:11, 29:10, 32:19,\\ 33:13, 35:20, 36:11,\\ \end{array}$
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:14, \\55:15, 55:16 \\ \textbf{debt [2] - 35:12, 35:13} \\ \end{cases}$	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16, 30:23, 38:14, 45:16, 46:25, 48:21, 50:4,	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12,	$\begin{array}{c} 60:10\\ \textbf{fact [1] - 8:16}\\ \textbf{facts [1] - 67:21}\\ \textbf{fair [1] - 60:4}\\ \textbf{familiar [6] - 30:19,}\\ 35:8, 35:15, 37:12,\\ 40:25, 53:10\\ \textbf{far [1] - 42:13}\\ \textbf{Fargo [2] - 53:3, 53:12}\\ \textbf{Fargo's [1] - 53:11}\\ \textbf{FAX [1] - 1:23}\\ \textbf{February [29] - 13:9,}\\ 17:9, 19:9, 20:18,\\ 21:16, 22:1, 23:4,\\ 23:11, 23:12, 23:17,\\ 25:11, 29:10, 32:19,\\ 33:13, 35:20, 36:11,\\ 36:15, 38:6, 38:13,\\ \end{array}$
$\begin{array}{c} 32:3,\ 32:16,\ 33:6,\\ 33:9,\ 33:14,\ 33:19,\\ 34:19,\ 34:24\\ \hline \textbf{Date}\ [1]-67:24\\ \hline \textbf{DATE}\ [1]-1:9\\ \hline \textbf{date}\ [6]-6:6,\ 10:20,\\ 10:23,\ 10:24,\ 46:2,\\ 54:5\\ \hline \textbf{DATED}\ [1]-66:18\\ \hline \textbf{dated}\ [10]-6:6,\ 7:13,\\ 12:6,\ 23:4,\ 23:11,\\ 25:11,\ 44:20,\ 53:5,\\ 55:13,\ 63:21\\ \hline \textbf{dates}\ [1]-42:8\\ \hline \textbf{David}\ [3]-55:14,\\ 55:15,\ 55:16\\ \hline \textbf{debt}\ [2]-35:12,\ 35:13\\ \hline \textbf{debts}\ [1]-35:13\\ \end{array}$	disclosing [4] - 18:24, 19:6, 25:16, 25:19 disclosure [12] - 47:18, 48:3, 49:9, 49:11, 49:14, 49:18, 49:25, 50:3, 50:5, 50:6, 51:17, 58:4 discrepancy [1] - 60:18 Discuss [2] - 46:22, 47:4 discuss [4] - 10:21, 44:10, 44:23, 45:13 discussed [8] - 14:16, 30:23, 38:14, 45:16, 46:25, 48:21, 50:4, 59:13	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\\ 51:23,\ 52:18\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11,
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:14, \\55:15, 55:16 \\ \textbf{debt [2] - 35:12, 35:13} \\ \textbf{dets [1] - 35:13} \\ \textbf{December [6] - 6:7, \\ \end{bmatrix}}$	$\begin{array}{c} \textbf{disclosing} \ [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} \ [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} \ [1] -\\ 60:18\\ \textbf{Discuss} \ [2] - 46:22,\\ 47:4\\ \textbf{discuss} \ [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} \ [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussing} \ [1] - 32:18\\ \textbf{discussion} \ [4] - 6:2,\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\\ 51:23,\ 52:18\\ \textbf{elements}\ [2]\ -\ 45:14,\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8,
$\begin{array}{c} 32:3,\ 32:16,\ 33:6,\\ 33:9,\ 33:14,\ 33:19,\\ 34:19,\ 34:24\\ \hline \textbf{Date}\ [1]-67:24\\ \hline \textbf{DATE}\ [1]-1:9\\ \hline \textbf{date}\ [6]-6:6,\ 10:20,\\ 10:23,\ 10:24,\ 46:2,\\ 54:5\\ \hline \textbf{DATED}\ [1]-66:18\\ \hline \textbf{dated}\ [10]-6:6,\ 7:13,\\ 12:6,\ 23:4,\ 23:11,\\ 25:11,\ 44:20,\ 53:5,\\ 55:13,\ 63:21\\ \hline \textbf{dates}\ [1]-42:8\\ \hline \textbf{David}\ [3]-55:14,\\ 55:15,\ 55:16\\ \hline \textbf{debt}\ [2]-35:12,\ 35:13\\ \hline \textbf{debts}\ [1]-35:13\\ \end{array}$	$\begin{array}{c} \textbf{disclosing} \ [4] - 18:24, \\ 19:6, 25:16, 25:19 \\ \textbf{disclosure} \ [12] - \\ 47:18, 48:3, 49:9, \\ 49:11, 49:14, 49:18, \\ 49:25, 50:3, 50:5, \\ 50:6, 51:17, 58:4 \\ \textbf{discrepancy} \ [1] - \\ 60:18 \\ \textbf{Discuss} \ [2] - 46:22, \\ 47:4 \\ \textbf{discussed} \ [8] - 10:21, \\ 44:10, 44:23, 45:13 \\ \textbf{discussed} \ [8] - 14:16, \\ 30:23, 38:14, 45:16, \\ 46:25, 48:21, 50:4, \\ 59:13 \\ \textbf{discussion} \ [1] - 32:18 \\ \textbf{discussion} \ [4] - 6:2, \\ 46:4, 47:15, 63:14 \\ \end{array}$	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electricity}\ [1]\ -\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\\ 51:23,\ 52:18\\ \textbf{elements}\ [2]\ -\ 45:14,\\ 45:15\end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6,
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:14, \\55:15, 55:16 \\ \textbf{debt [2] - 35:12, 35:13} \\ \textbf{dets [1] - 35:13} \\ \textbf{December [6] - 6:7, \\ \end{bmatrix}}$	$\begin{array}{l} \textbf{disclosing} \ [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} \ [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} \ [1] -\\ 60:18\\ \textbf{Discuss} \ [2] - 46:22,\\ 47:4\\ \textbf{discussed} \ [8] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} \ [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussing} \ [1] - 32:18\\ \textbf{discussion} \ [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} \ [5] -\\ \end{array}$	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\\ 51:23,\ 52:18\\ \textbf{elements}\ [2]\ -\ 45:14,\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11, 25:11, 44:20, 53:5, 55:13, 63:21 dates [1] - 42:8 David [3] - 55:14, 55:15, 55:16 debt [2] - 35:12, 35:13 debts [1] - 35:13 December [6] - 6:7, 7:14, 16:25, 17:14, 17:19, 63:21	$\begin{array}{l} \textbf{disclosing} \ [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} \ [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} \ [1] -\\ 60:18\\ \textbf{Discuss} \ [2] - 46:22,\\ 47:4\\ \textbf{discuss} \ [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} \ [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} \ [1] - 32:18\\ \textbf{discussion} \ [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} \ [5] -\\ 11:9, 32:21, 35:10,\\ \end{array}$	$\begin{array}{c} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ \textbf{e-mails}\ [1]\ -\ 61:11\\ \textbf{early}\ [2]\ -\ 28:2,\ 30:18\\ \textbf{East}\ [1]\ -\ 1:22\\ \textbf{EDGAR}\ [1]\ -\ 49:5\\ \textbf{effort}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:3\\ \textbf{efforts}\ [1]\ -\ 28:5\\ \textbf{either}\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ \textbf{electric}\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ \textbf{electricity}\ [1]\ -\ 58:1\\ \textbf{electronic}\ [2]\ -\ 49:5,\\ 49:8\\ \textbf{electronically}\ [2]\ -\\ 51:23,\ 52:18\\ \textbf{elements}\ [2]\ -\ 45:14,\\ 45:15\end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6,
32:3, 32:16, 33:6, 33:9, 33:14, 33:19, 34:19, 34:24 Date [1] - 67:24 DATE [1] - 1:9 date [6] - 6:6, 10:20, 10:23, 10:24, 46:2, 54:5 DATED [1] - 66:18 dated [10] - 6:6, 7:13, 12:6, 23:4, 23:11, 25:11, 44:20, 53:5, 55:13, 63:21 dates [1] - 42:8 David [3] - 55:14, 55:15, 55:16 debt [2] - 35:12, 35:13 debts [1] - 35:13 December [6] - 6:7, 7:14, 16:25, 17:14, 17:19, 63:21 decision [1] - 47:25	$\begin{array}{l} \textbf{disclosing} [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} [1] -\\ 60:18\\ \textbf{Discuss} [2] - 46:22,\\ 47:4\\ \textbf{discusse} [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} [4] - 32:18\\ \textbf{discussion} [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} [5] -\\ 11:9, 32:21, 35:10,\\ 37:6, 60:17\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electric\ [2]\ -\ 49:5,\\ 49:8\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1, 11:5, 11:22, 12:1,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13
$\begin{array}{c} 32:3,\ 32:16,\ 33:6,\\ 33:9,\ 33:14,\ 33:19,\\ 34:19,\ 34:24\\ \hline {\mbox{Date}\ [1]\ -\ 67:24}\\ \hline {\mbox{DATE}\ [1]\ -\ 1:9}\\ \hline {\mbox{date}\ [6]\ -\ 6:6,\ 10:20,\\ 10:23,\ 10:24,\ 46:2,\\ 54:5\\ \hline {\mbox{DATED}\ [1]\ -\ 66:18}\\ \hline {\mbox{dated}\ [10]\ -\ 6:6,\ 7:13,\\ 12:6,\ 23:4,\ 23:11,\\ 25:11,\ 44:20,\ 53:5,\\ 55:13,\ 63:21\\ \hline {\mbox{dates}\ [1]\ -\ 42:8}\\ \hline {\mbox{David}\ [3]\ -\ 55:14,\\ 55:15,\ 55:16\\ \hline {\mbox{debts}\ [1]\ -\ 35:13}\\ \hline {\mbox{debts}\ [1]\ -\ 35:13}\\ \hline {\mbox{December}\ [6]\ -\ 6:7,\\ 7:14,\ 16:25,\ 17:14,\\ 17:19,\ 63:21\\ \hline {\mbox{decision}\ [1]\ -\ 47:25\\ \hline {\mbox{decisions}\ [1]\ -\ 59:17\\ \hline \end{array}$	$\begin{array}{l} \textbf{disclosing} \ [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} \ [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} \ [1] -\\ 60:18\\ \textbf{Discuss} \ [2] - 46:22,\\ 47:4\\ \textbf{discuss} \ [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} \ [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} \ [1] - 32:18\\ \textbf{discussion} \ [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} \ [5] -\\ 11:9, 32:21, 35:10,\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ 50:14,\ 50:17,\ 50:19\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13 female [1] - 20:3
$32:3, 32:16, 33:6, \\33:9, 33:14, 33:19, \\34:19, 34:24 \\ \textbf{Date [1] - 67:24} \\ \textbf{DATE [1] - 1:9} \\ \textbf{date [6] - 6:6, 10:20, \\10:23, 10:24, 46:2, \\54:5 \\ \textbf{DATED [1] - 66:18} \\ \textbf{dated [10] - 6:6, 7:13, \\12:6, 23:4, 23:11, \\25:11, 44:20, 53:5, \\55:13, 63:21 \\ \textbf{dates [1] - 42:8} \\ \textbf{David [3] - 55:14, \\55:15, 55:16 \\ \textbf{debt [2] - 35:12, 35:13} \\ \textbf{dets [1] - 35:13} \\ \textbf{December [6] - 6:7, \\7:14, 16:25, 17:14, \\17:19, 63:21 \\ \textbf{decision [1] - 47:25} \\ \textbf{decisions [1] - 59:17} \\ \textbf{declare [1] - 67:21} \\ \end{array}$	$\begin{array}{l} \textbf{disclosing} [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} [1] -\\ 60:18\\ \textbf{Discuss} [2] - 46:22,\\ 47:4\\ \textbf{discusse} [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} [4] - 32:18\\ \textbf{discussion} [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} [5] -\\ 11:9, 32:21, 35:10,\\ 37:6, 60:17\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ 50:14,\ 50:17,\ 50:19\\ employee\ [2]\ -\ 66:13,\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1, 11:5, 11:22, 12:1,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13 female [1] - 20:3 few [5] - 7:23, 8:20,
$\begin{array}{c} 32:3, 32:16, 33:6,\\ 33:9, 33:14, 33:19,\\ 34:19, 34:24\\ \hline Date [1] - 67:24\\ \hline DATE [1] - 1:9\\ \hline date [6] - 6:6, 10:20,\\ 10:23, 10:24, 46:2,\\ 54:5\\ \hline DATED [1] - 66:18\\ \hline dated [10] - 6:6, 7:13,\\ 12:6, 23:4, 23:11,\\ 25:11, 44:20, 53:5,\\ 55:13, 63:21\\ \hline dates [1] - 42:8\\ \hline David [3] - 55:14,\\ 55:15, 55:16\\ \hline debt [2] - 35:12, 35:13\\ \hline debts [1] - 35:13\\ \hline December [6] - 6:7,\\ 7:14, 16:25, 17:14,\\ 17:19, 63:21\\ \hline decision [1] - 47:25\\ \hline decisions [1] - 59:17\\ \hline declare [1] - 67:21\\ \hline declining [1] - 57:10\\ \hline \end{array}$	$\begin{array}{l} \textbf{disclosing} [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} [1] -\\ 60:18\\ \textbf{Discuss} [2] - 46:22,\\ 47:4\\ \textbf{discuss} [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} [5] -\\ 11:9, 32:21, 35:10,\\ 37:6, 60:17\\ \textbf{DO} [1] - 67:2\\ \textbf{document} [16] -\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ 50:14,\ 50:17,\ 50:19\\ employee\ [2]\ -\ 66:13,\\ 66:14\end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1, 11:5, 11:22, 12:1, 12:5, 12:13, 12:17, 14:4, 14:8, 14:14,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13 female [1] - 20:3 few [5] - 7:23, 8:20, 57:21, 63:15, 63:21
$\begin{array}{c} 32:3, 32:16, 33:6,\\ 33:9, 33:14, 33:19,\\ 34:19, 34:24\\ \hline Date [1] - 67:24\\ \hline DATE [1] - 1:9\\ \hline date [6] - 6:6, 10:20,\\ 10:23, 10:24, 46:2,\\ 54:5\\ \hline DATED [1] - 66:18\\ \hline dated [10] - 6:6, 7:13,\\ 12:6, 23:4, 23:11,\\ 25:11, 44:20, 53:5,\\ 55:13, 63:21\\ \hline dates [1] - 42:8\\ \hline David [3] - 55:14,\\ 55:15, 55:16\\ \hline debt [2] - 35:12, 35:13\\ \hline decs [1] - 35:13\\ \hline December [6] - 6:7,\\ 7:14, 16:25, 17:14,\\ 17:19, 63:21\\ \hline decision [1] - 47:25\\ \hline decisions [1] - 59:17\\ \hline declare [1] - 67:21\\ \hline \end{array}$	$\begin{array}{l} \textbf{disclosing} [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} [1] -\\ 60:18\\ \textbf{Discuss} [2] - 46:22,\\ 47:4\\ \textbf{discuss} [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} [1] - 32:18\\ \textbf{discussion} [6] -\\ 11:9, 32:21, 35:10,\\ 37:6, 60:17\\ \textbf{DO} [1] - 67:2\\ \textbf{document} [16] -\\ 37:12, 37:18, 37:23,\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ 50:14,\ 50:17,\ 50:19\\ employee\ [2]\ -\ 66:13,\\ \end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - 55:24, 56:15 Exchange [1] - 31:22 excuse [10] - 14:4, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - 65:3 executed [1] - 19:14 executive [1] - 33:15 executives [1] - 40:2 Exhibit [77] - 4:3, 4:4, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1, 11:5, 11:22, 12:1, 12:5, 12:13, 12:17, 14:4, 14:8, 14:14, 15:14, 15:19, 16:11,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13 female [1] - 20:3 few [5] - 7:23, 8:20,
$\begin{array}{l} 32:3,\ 32:16,\ 33:6,\\ 33:9,\ 33:14,\ 33:19,\\ 34:19,\ 34:24\\ \hline Date [1]-67:24\\ \hline DATE [1]-1:9\\ \hline date [6]-6:6,\ 10:20,\\ 10:23,\ 10:24,\ 46:2,\\ 54:5\\ \hline DATED [1]-66:18\\ \hline dated [10]-6:6,\ 7:13,\\ 12:6,\ 23:4,\ 23:11,\\ 25:11,\ 44:20,\ 53:5,\\ 55:13,\ 63:21\\ \hline dates [1]-42:8\\ \hline David [3]-55:14,\\ 55:15,\ 55:16\\ \hline debt [2]-35:12,\ 35:13\\ \hline debts [1]-35:13\\ \hline December [6]-6:7,\\ 7:14,\ 16:25,\ 17:14,\\ 17:19,\ 63:21\\ \hline decision [1]-47:25\\ \hline decisions [1]-59:17\\ \hline declare [1]-67:21\\ \hline declining [1]-57:10\\ \hline \end{array}$	$\begin{array}{l} \textbf{disclosing} [4] - 18:24,\\ 19:6, 25:16, 25:19\\ \textbf{disclosure} [12] -\\ 47:18, 48:3, 49:9,\\ 49:11, 49:14, 49:18,\\ 49:25, 50:3, 50:5,\\ 50:6, 51:17, 58:4\\ \textbf{discrepancy} [1] -\\ 60:18\\ \textbf{Discuss} [2] - 46:22,\\ 47:4\\ \textbf{discuss} [4] - 10:21,\\ 44:10, 44:23, 45:13\\ \textbf{discussed} [8] - 14:16,\\ 30:23, 38:14, 45:16,\\ 46:25, 48:21, 50:4,\\ 59:13\\ \textbf{discussion} [4] - 6:2,\\ 46:4, 47:15, 63:14\\ \textbf{discussions} [5] -\\ 11:9, 32:21, 35:10,\\ 37:6, 60:17\\ \textbf{DO} [1] - 67:2\\ \textbf{document} [16] -\\ \end{array}$	$\begin{array}{l} 62:20,\ 62:21,\ 62:22,\\ 62:24,\ 63:1,\ 63:6\\ e-mails\ [1]\ -\ 61:11\\ early\ [2]\ -\ 28:2,\ 30:18\\ East\ [1]\ -\ 1:22\\ EDGAR\ [1]\ -\ 49:5\\ effort\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:3\\ efforts\ [1]\ -\ 28:5\\ either\ [5]\ -\ 43:10,\\ 43:12,\ 52:17,\ 58:1,\\ 61:15\\ electric\ [3]\ -\ 13:14,\\ 41:10,\ 58:1\\ electronic\ [2]\ -\ 49:5,\\ 49:8\\ elements\ [2]\ -\ 45:14,\\ 45:15\\ Elizabeth\ [7]\ -\ 47:11,\\ 48:10,\ 48:14,\ 50:12,\\ 50:14,\ 50:17,\ 50:19\\ employee\ [2]\ -\ 66:13,\\ 66:14\end{array}$	EXAMINATION [2] - 3:5, 5:9 excerpt [2] - $55:24$, 56:15 Exchange [1] - $31:22$ excuse [10] - $14:4$, 15:19, 17:11, 18:24, 20:2, 25:4, 46:17, 49:17, 50:15, 54:7 excused [1] - $65:3$ executed [1] - $19:14$ executive [1] - $33:15$ executives [1] - $40:2$ Exhibit [77] - $4:3, 4:4$, 4:5, 4:6, 4:7, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14, 4:15, 4:16, 4:17, 4:18, 4:19, 4:20, 4:21, 5:15, 6:4, 6:9, 7:13, 7:15, 7:21, 8:5, 9:24, 10:6, 10:23, 11:1, 11:5, 11:22, 12:1, 12:5, 12:13, 12:17, 14:4, 14:8, 14:14,	60:10 fact [1] - 8:16 facts [1] - 67:21 fair [1] - 60:4 familiar [6] - 30:19, 35:8, 35:15, 37:12, 40:25, 53:10 far [1] - 42:13 Fargo [2] - 53:3, 53:12 Fargo's [1] - 53:11 FAX [1] - 1:23 February [29] - 13:9, 17:9, 19:9, 20:18, 21:16, 22:1, 23:4, 23:11, 23:12, 23:17, 25:11, 29:10, 32:19, 33:13, 35:20, 36:11, 36:15, 38:6, 38:13, 38:15, 38:22, 39:11, 39:13, 42:15, 43:8, 46:17, 47:3, 54:6, 56:17 fee [1] - 10:13 female [1] - 20:3 few [5] - 7:23, 8:20, 57:21, 63:15, 63:21

file [3] - 5:21, 5:25,	66:22	hope [1] - 34:1	Infrastructure [1] -	36:2
56:21	frame [2] - 43:13, 54:4	hotel [7] - 22:17,	33:16	involving [1] - 36:4
filed [1] - 49:11	frankly [2] - 61:12,	22:18, 22:19, 22:20,	initial [1] - 62:25	IRP [11] - 13:13, 56:17,
filing [4] - 48:24, 49:4,	61:14	24:19, 37:20, 39:15	initiative [1] - 6:6	56:20, 57:17, 57:21,
		hour [2] - 56:23, 57:4	input [2] - 17:17, 33:5	58:17, 58:19, 59:12,
50:25, 51:1	friday [1] - 1:9	•••	••••	, , ,
final [1] - 11:14	Friday [1] - 43:13	hours [1] - 56:23	insight [1] - 59:10	59:21, 60:18, 61:17
finance [1] - 13:2	front [3] - 5:15, 6:4,	Hulsey [2] - 1:11, 2:4	instance [1] - 35:14	issue [4] - 6:6, 10:23,
Financial [4] - 7:7,	43:11	_	integrated [1] - 56:20	30:11, 30:15
7:11, 9:24, 56:10	Future [1] - 35:3		interested [4] - 8:2,	issued [4] - 7:15,
financial [23] - 6:6,	future [2] - 56:11, 59:2	IDENTIFICATION [1] -	14:21, 42:11, 66:16	16:24, 45:11, 64:1
12:25, 13:24, 19:5,		4:2	interesting [2] - 7:20,	issues [5] - 38:14,
19:12, 21:16, 21:25,	G		8:18	42:2, 62:1, 62:10,
22:11, 24:4, 24:5,	and the set of a second s	identification [19] -	interim [3] - 50:10,	62:18
25:20, 27:2, 30:12,	gathering [1] - 43:1	6:10, 8:6, 10:7,	51:2, 51:6	item [4] - 45:22, 45:23,
30:16, 32:7, 32:22,	General [1] - 2:8	12:18, 14:15, 16:18,	interpret [2] - 16:2,	46:4, 53:14
32:25, 34:23, 39:7,	generally [3] - 28:7,	17:8, 18:22, 20:10,	37:3	itself [1] - 18:23
40:24, 41:8, 44:4,	33:7, 35:15	25:10, 29:15, 30:7,	interpretation [4] -	
47:21	given [5] - 22:16,	32:1, 33:22, 35:7,	19:23, 26:1, 26:9,	J
financially [1] - 66:16	30:23, 33:18, 58:6	37:16, 45:7, 53:1,	26:17	-
findings [1] - 44:23	Global [2] - 55:22,	55:18	interruption [1] -	J.P [11] - 11:18, 17:15,
firm [1] - 14:19	57:18	identified [6] - 19:19,	17:12	21:5, 21:6, 22:8,
firms [2] - 24:12,	goldman [1] - 21:10	30:25, 37:21, 38:13,		25:6, 25:12, 27:5,
31:13	Goldman [13] - 11:19,	39:9, 41:21	INTERVIEW [2] - 1:5,	27:15, 28:18, 29:7
	17:15, 21:5, 21:10,	identifies [2] - 17:10,	67:4	JACKSONVILLE [2] -
first [9] - 5:14, 6:17,	21:14, 22:8, 26:11,	17:13	interview [4] - 5:4,	1:1, 67:2
10:18, 14:7, 25:5,	26:20, 26:22, 27:9,	identities [1] - 24:21	5:12, 65:4, 66:8	Jacksonville [13] -
37:1, 39:11, 44:19,	27:15, 28:18, 29:23	IMMA [6] - 48:25, 49:3,	interviewed [1] - 5:11	1:12, 1:22, 2:5, 2:9,
56:20	Graeme [2] - 33:14,	49:8, 50:25, 51:1	Intralinks [2] - 31:22,	6:17, 7:15, 11:2,
five [1] - 56:16	33:15	immediate [1] - 41:13	32:16	11:21, 16:13, 16:15,
flat [5] - 57:21, 58:2,	granted [2] - 33:25,	immediately [1] -	introductory [1] -	28:7, 39:18, 39:19
59:12, 59:22, 61:15	34:6	63:22	53:15	January [9] - 11:5,
FLORIDA [1] - 66:3		impact [3] - 41:6,	investigation [2] -	12:23, 14:11, 16:15,
Florida [5] - 1:12,	Greive [4] - 17:10,		64:11, 64:18	44:20, 46:17, 46:21,
1:22, 2:5, 2:9, 56:21	40:7, 40:19, 43:18	41:12, 41:14	Investigative [2] -	46:25
flowing [1] - 46:9	grid [2] - 40:14, 42:16	include [2] - 28:16,	52:15, 64:14	Jax [1] - 23:6
follow [2] - 62:22,	group [3] - 44:1, 44:3,	53:21	INVESTIGATORY [2] -	
62:24	57:3	included [1] - 48:4	1:2, 67:3	JEA [124] - 1:2, 6:11,
follow-up [1] - 62:22	guess [9] - 5:16, 5:25,	including [3] - 24:13,	Investigatory [2] - 2:2,	6:21, 7:4, 7:10, 7:23,
following [4] - 9:14,	7:2, 20:15, 23:15,	34:23, 56:17	52:4	7:24, 8:19, 8:20,
21:23, 43:7, 61:19	25:23, 42:17, 52:12,	increase [1] - 57:4	investment [8] -	8:24, 9:4, 9:20, 9:25,
follows [1] - 5:8	56:3	increases [1] - 56:23	11:20, 14:10, 14:18,	10:3, 10:12, 10:21,
FOR [1] - 4:2	guys [1] - 65:1	increasing [1] - 58:2	25:21, 28:17, 35:12,	11:4, 11:24, 13:13,
forecast [8] - 57:6,		Independent [2] -	35:14, 47:25	13:23, 14:3, 14:11,
57:8, 57:22, 58:14,	Н	1:11, 2:4		14:22, 15:6, 15:7,
59:18, 59:22, 60:12		indicate [2] - 31:13,	Investor [1] - 41:9	16:1, 17:17, 17:23,
	Hahn [2] - 50:19,	33:8	investor [2] - 42:10,	18:11, 19:6, 19:8,
forecasts [6] - 56:16,	50:21	indicated [3] - 27:1,	48:5	19:10, 19:22, 21:7,
56:19, 57:13, 57:16,	halt [2] - 28:1, 28:5	40:22, 63:4	investors [1] - 47:24	21:8, 21:11, 21:13,
57:25, 61:21	halted [1] - 28:3	individual [1] - 39:6	invited [2] - 15:2,	22:5, 24:2, 24:6,
foregoing [2] - 66:9,	hand [1] - 56:4	individuals [9] - 16:8,	24:15	24:9, 24:23, 25:13,
67:21	hard [2] - 42:1, 56:3	20:4, 20:7, 20:17,	invoice [6] - 9:24,	25:24, 26:16, 26:23,
form [2] - 46:9, 46:19	heard [1] - 42:15	21:1, 37:19, 40:15,	12:5, 12:9, 44:16,	27:16, 27:18, 27:22,
forma [2] - 13:13,	Hedquist [1] - 1:21	40:16, 40:18	44:17	28:8, 28:10, 28:12,
13:16	held [1] - 39:15	info [1] - 7:25	invoices [2] - 52:18,	28:20, 29:8, 29:10,
Forsyth [1] - 1:22	help [1] - 56:18	information [17] -	52:21	29:16, 30:11, 30:15,
forward [1] - 26:20	helps [1] - 29:20		involved [10] - 6:12,	30:24, 31:2, 32:2,
forwarded [1] - 8:17	highlighted [2] -	12:12, 13:16, 19:12,	17:22, 17:24, 18:1,	32:3, 32:10, 32:11,
four [6] - 23:21, 24:12,	10:18, 18:25	32:6, 32:23, 32:24,	28:25, 29:12, 30:18,	32:14, 32:19, 32:20,
24:14, 24:21, 31:13,	hired [1] - 51:17	33:5, 35:15, 47:19,	35:10, 55:10, 62:17	33:19, 34:8, 34:13,
48:10	historically [1] - 57:14	53:21, 57:14, 58:5,	involvement [7] -	35:3, 36:16, 36:17,
fourth [1] - 24:14	hold [1] - 15:17	58:14, 59:18, 60:15,	30:4, 30:10, 33:8,	36:20, 36:24, 36:25,
FPR [3] - 1:14, 66:6,	1010 [1] - 13.17	64:10	33:24, 34:6, 35:24,	37:6, 37:7, 37:17,
				····, ···, ··· ,

Hedquist & Associates Reporters, Inc.

	1			
37:25, 38:2, 38:14,	Lanny [5] - 2:3, 8:8,	Macquarie [2] - 33:15,	54:19, 58:12, 58:21,	12:9
39:11, 39:21, 40:2,	23:16, 23:25, 54:23	33:20	59:8, 59:14, 60:1,	Moody's [1] - 41:9
41:4, 41:12, 41:17,	Lanny's [1] - 15:22	mail [32] - 7:16, 8:9,	60:10, 60:25, 62:4,	Morgan [35] - 11:18,
44:5, 44:7, 44:17,	last [10] - 7:24, 8:20,	8:15, 12:14, 13:4,	62:12	13:3, 13:13, 17:15,
46:13, 47:5, 50:4,	26:11, 45:13, 46:21,	18:16, 19:10, 19:24,	Meeting [1] - 53:6	19:4, 19:9, 19:12,
50:22, 51:8, 51:9,	46:22, 50:18, 57:21,	23:4, 31:21, 32:9,	meetings [19] - 16:13,	21:5, 21:6, 22:7,
51:13, 51:18, 51:25,	58:10, 64:9	33:12, 53:2, 53:6,	16:14, 16:23, 17:2,	22:8, 22:13, 25:6,
53:25, 54:1, 54:8,	late [1] - 55:7	53:14, 54:17, 55:12,	24:15, 36:4, 37:20,	25:12, 26:3, 27:1,
55:3, 55:4, 55:5,	Laurie [1] - 48:13	55:14, 55:23, 61:22,	38:15, 38:16, 38:20,	27:5, 27:11, 27:15,
55:8, 57:15, 58:7,	lawyer [4] - 45:24,	61:25, 62:4, 62:7,	38:21, 38:25, 39:3,	27:21, 28:17, 28:18,
58:12, 58:20, 59:1,	47:10, 50:11, 50:17	62:20, 62:21, 62:22,	39:12, 39:22, 40:1,	29:7, 37:24, 40:23,
59:7, 59:13, 59:19,	lawyers [2] - 48:10,	62:24, 63:1, 63:6	40:9, 60:9, 60:21	43:4, 44:4, 44:6,
59:25, 60:20, 62:3,	48:15	mails [1] - 61:11	megawatt [2] - 56:23,	44:11
62:11, 63:25, 64:3,	leadership [3] - 14:9,	major [5] - 9:8, 9:18,	57:4	motion [1] - 55:3
64:14, 67:3	55:6, 62:16	10:13, 57:12	Melissa [6] - 18:18,	Mousa [1] - 40:6
JEA's [10] - 26:8,	least [1] - 58:17	Management [2] - 7:7,	19:25, 23:5, 23:8,	move [1] - 31:20
26:13, 30:12, 35:12,	led [5] - 21:15, 21:24,	7:11	37:22, 44:22	MR [115] - 3:5, 5:10,
41:7, 41:10, 45:20,	••	management [3] -	member [1] - 58:20	5:16, 5:18, 5:20,
49:24, 56:17, 62:2	27:4, 28:2, 28:4		members [7] - 7:24,	
Jeffrey [1] - 61:13	left [1] - 43:2	11:4, 13:20, 53:13	,	5:21, 5:22, 5:24, 6:1, 6:3, 8:4, 8:7, 8:8,
Jody [4] - 18:17,	lens [1] - 48:2	mandatory [2] - 49:25,	8:20, 17:23, 37:6,	
	Leslie [2] - 53:2, 54:17	50:5	42:18, 59:7, 62:17	8:12, 8:14, 9:9, 9:12,
19:25, 20:1	letter [3] - 12:3, 17:9,	March [3] - 28:2, 48:8,	memory [2] - 33:7,	9:19, 15:22, 16:4,
JOE [6] - 1:6, 3:4, 5:7,	17:13	58:18	33:10	16:10, 17:25, 18:4,
66:8, 67:4, 67:24	level [1] - 13:2	Mark [3] - 7:16, 8:16,	mentioned [3] - 22:6,	18:10, 18:14, 18:15,
Joe [3] - 15:22, 20:2,	life [1] - 22:18	8:22	36:10, 44:17	21:21, 22:3, 22:14,
47:5	limited [1] - 35:13	marked [22] - 5:15,	mentions [1] - 53:15	22:21, 22:24, 23:2,
Joey [2] - 17:9	LINE [1] - 67:6	6:9, 8:5, 10:6, 12:13,	merger [1] - 29:17	23:15, 23:23, 24:1,
John [1] - 8:17	line [2] - 32:10, 50:16	12:17, 14:14, 16:17,	mergers [1] - 14:20	24:18, 24:20, 25:2,
July [9] - 58:21, 59:8,	link [2] - 5:20, 6:1	17:7, 18:21, 20:9,	met [2] - 61:3	27:14, 27:20, 28:4,
59:14, 59:25, 60:21,	list [1] - 39:25	25:9, 29:14, 30:6,	metrics [2] - 56:10,	28:12, 28:16, 28:20,
60:25, 62:3, 62:11,	listed [1] - 46:4	31:25, 33:21, 34:16,	59:1	29:3, 29:4, 29:16,
62:13	litigation [4] - 41:1,	35:6, 37:15, 45:6,	Michael [12] - 10:19,	29:19, 31:17, 31:19,
June [1] - 60:20	_	52:25, 55:17	10:24, 10:25, 14:8,	34:17, 34:22, 35:1,
	41:4, 41:10, 41:14	matches [1] - 57:6	19:25, 20:1, 20:16,	35:2, 35:22, 36:3,
К	LLC [1] - 25:6	material [2] - 59:24,	23:6, 23:7, 29:7,	36:8, 36:9, 37:5,
	LOCATION [1] - 1:11	64:18	36:4	37:9, 38:4, 38:7,
Kevin [8] - 2:3, 24:1,	look [12] - 14:4, 15:12,	matter [3] - 30:10,	might [1] - 18:11	38:11, 39:17, 42:13,
30:1, 49:19, 54:24,	16:11, 25:3, 29:6,	35:16, 48:4	Mike [3] - 17:10,	42:22, 43:1, 43:4,
63:15, 63:17, 64:12	33:11, 37:11, 45:2,	MATTER [2] - 1:2,	17:13, 36:3	43:8, 43:14, 43:18,
kilowatt [1] - 56:23	49:16, 52:22, 56:3,	67:3		43:22, 44:1, 44:3,
kind [3] - 28:11, 45:22,	56:15		Miller [2] - 8:11, 8:17	44:10, 44:13, 44:14,
54:25	looked [1] - 10:23	matters [1] - 64:15	mine [1] - 48:12	49:18, 49:20, 49:21,
knowledge [27] - 6:11,	looking [1] - 15:22	Mayor [2] - 14:9, 35:23	minute [2] - 5:18,	49:22, 54:23, 54:24,
7:5, 9:5, 9:15, 12:2,	looks [2] - 23:10, 53:9	mayor's [2] - 14:23,	37:10	54:25, 55:11, 58:16,
13:15, 15:8, 17:20,	lower [1] - 56:3	36:16	MIRA [7] - 33:17,	58:24, 59:6, 59:10,
18:2, 18:5, 18:8,		McElroy [3] - 37:22,	33:18, 34:1, 34:2,	59:16, 59:21, 60:4,
18:11, 28:24, 29:11,	Μ	39:23, 51:6	34:8, 34:12, 34:19	60:13, 60:17, 60:24,
29:18, 30:8, 30:13,		mean [2] - 27:3, 28:1	missing [1] - 15:19	61:2, 61:5, 61:7, 00.24,
30:14, 34:10, 35:11,	M&A [2] - 15:25, 16:5	media [1] - 61:11	misstated [1] - 8:13	61:8, 61:9, 61:22,
44:9, 47:2, 49:3,	Mace [27] - 10:19,	meet [2] - 13:9, 53:13	modeling [8] - 59:12,	62:9, 62:13, 62:15,
54:6, 60:13, 64:3,	10:24, 10:25, 11:15,	meeting [41] - 14:12,	59:17, 59:22, 60:18,	
64:6	14:8, 18:17, 19:25,	14:17, 14:24, 15:3,	60:19, 62:2, 62:11	62:25, 63:7, 63:10, 63:11, 63:15, 63:18
known [1] - 16:8	20:1, 20:6, 20:16,	16:19, 16:22, 16:23,	modest [1] - 56:22	63:11, 63:15, 63:18,
KPMG [2] - 17:16,	20:21, 20:23, 20:25,	23:9, 23:12, 24:8,	Moelis [6] - 14:10,	64:7, 64:8, 64:21,
24:13	23:7, 23:8, 29:7,	35:20, 36:11, 36:15,	14:18, 15:2, 15:5,	64:23, 64:25
24.10	31:18, 35:11, 36:4,	36:17, 38:8, 38:12,	15:9, 15:24	MSRB's [1] - 49:8
I I	36:12, 38:18, 38:20,	38:13, 38:15, 40:15,	moment [2] - 15:16,	multiple [1] - 57:16
L	40:3, 40:14, 40:19,	42:15, 43:2, 43:6,	63:11	
lack [2] - 30:3, 30:8	42:24, 43:21	43:15, 43:16, 43:20,	money [1] - 7:10	N
laid [1] - 62:1	Mace's [4] - 11:8,	43:23, 50:9, 53:7,	month [2] - 7:24, 8:21	name [2] - 12:15,
language [1] - 26:12	11:14, 29:12, 47:9	54:16, 54:17, 54:18,	months [2] - 12:7,	44:17
	1			

naming [1] - 51:6	ON [3] - 1:2, 67:2, 67:3	own [1] - 30:11	percent [1] - 57:3	36:21, 42:2, 42:10,
NDA [4] - 19:3, 19:13,	one [24] - 9:8, 9:18,		perform [4] - 7:3,	42:19, 44:5, 45:3,
21:2	15:16, 16:21, 22:10,	Р	24:3, 24:9, 25:12	51:25, 64:17
need [3] - 15:21,	22:12, 25:5, 26:3,		performance [1] -	POWELL [6] - 5:18,
42:11, 50:25	26:11, 27:11, 34:1,	PAGE [1] - 67:6	41:8	5:21, 5:24, 8:4, 8:8,
negative [2] - 62:20,	34:17, 35:22, 38:24,	page [17] - 10:2, 10:9,	period [2] - 58:4,	64:23
63:1	41:24, 46:4, 53:10,	11:6, 14:7, 18:24,	63:22	Powell [2] - 2:7, 5:17
never [1] - 57:22	53:16, 54:12, 55:21,	25:14, 44:19, 56:7,	perjury [1] - 67:21	power [1] - 45:3
	56:20, 58:13, 63:16,	56:8, 57:7, 57:25,		PPA [1] - 44:21
new [1] - 6:1	64:9	58:25, 59:23, 61:19	permanent [1] - 55:7	
New [1] - 14:18	One [2] - 1:11, 2:4	Page [2] - 3:3, 4:2	personal [1] - 51:22	preliminary [1] - 58:17
news [2] - 14:5, 14:6	ones [1] - 11:20	pages [3] - 56:4,	personally [5] - 6:17,	preparation [2] -
next [5] - 33:10, 44:23,		56:17, 66:9	16:3, 17:22, 17:23,	35:24, 36:5
48:7, 53:16, 57:7	opinion [12] - 9:2,	paid [2] - 7:6, 7:10	61:20	prepared [1] - 37:24
nine [1] - 62:1	41:15, 42:4, 42:6,	Panger [5] - 61:13,	pertains [1] - 7:2	preparing [2] - 13:16,
Nixon [14] - 44:15,	42:7, 45:12, 60:3,	61:14, 61:23, 62:1,	Petway [1] - 63:24	49:10
45:2, 45:8, 45:19,	60:5, 60:8, 60:11,	63:1	PFM [23] - 6:24, 7:7,	present [4] - 24:15,
45:24, 48:2, 48:11,	62:14	Panger's [2] - 62:10,	9:24, 10:2, 10:11,	38:2, 57:1, 57:17
48:21, 50:17, 51:8,	opposed [1] - 10:15	62:18	11:24, 11:25, 12:3,	presentation [7] -
51:10, 51:13, 51:17,	optimistic [1] - 59:23	paragraph [1] - 25:16	12:8, 14:8, 17:25,	14:19, 15:24, 26:25,
52:21	options [1] - 51:9	part [7] - 18:9, 27:2,	18:3, 18:6, 18:11,	38:6, 56:5, 59:1,
non [2] - 19:3, 51:9	order [2] - 15:16,	27:12, 31:14, 38:6,	18:17, 24:23, 35:25,	59:24
non-DA [1] - 19:3	15:17	40:17, 50:18	36:5, 36:17, 36:20,	presentations [10] -
non-sale [1] - 51:9	ORFANO [6] - 1:6,	participate [6] - 22:9,	36:23, 38:14, 40:3	13:17, 13:18, 13:19,
nondisclosure [9] -	3:4, 5:7, 66:8, 67:4,	29:1, 31:8, 49:10,	phone [1] - 48:15	13:21, 13:23, 22:7,
18:18, 19:9, 19:16,	67:24	49:24, 60:9	phrase [1] - 45:13	22:9, 22:15, 22:16
20:17, 23:18, 25:5,	Orfano [64] - 5:11, 6:4,	participated [2] -	piggybacked [1] -	presented [12] -
25:14, 25:23, 26:14	6:11, 6:25, 8:10,	37:19, 45:1	30:24	35:19, 36:13, 36:14,
NOT [1] - 67:2	9:21, 10:8, 11:11,	participating [1] -	piggybacking [1] -	38:7, 39:6, 42:1,
Notary [1] - 1:14	13:18, 13:22, 14:2,	40:10	30:20	48:6, 56:16, 57:22,
notches [1] - 41:11	14:12, 16:15, 17:17,	particular [1] - 7:1	pitch [2] - 15:25, 16:4	57:25, 60:12, 62:11
notes [1] - 66:10	17:25, 18:16, 19:15,	particularly [3] -	place [1] - 43:17	presenting [4] - 31:8,
November [6] - 42:8,	20:2, 20:3, 21:8,	14:24, 57:18, 64:14	plan [1] - 56:21	31:11, 32:7, 57:14
42:9, 53:5, 53:24,	21:11, 22:14, 24:18,	parties [5] - 5:3,	planning [1] - 12:25	pretty [3] - 20:15,
54:7, 64:1	25:7, 26:4, 27:15,	23:21, 25:16, 31:14,	Plant [6] - 41:1, 41:4,	27:25, 33:7
NUMBER [2] - 67:6	29:5, 30:21, 31:6,	66:13	41:7, 41:15, 42:2,	prevented [1] - 36:13
number [1] - 24:12	31:17, 31:20, 32:13,	parties' [1] - 66:14	45:9	previously [1] - 5:11
Number [1] - 30:3	32:16, 33:12, 34:18,	party [6] - 18:24, 19:6,	play [1] - 7:25	primarily [1] - 9:3
	35:4, 37:5, 37:11,	25:19, 25:20, 42:11,	point [3] - 14:7, 42:7,	primary [3] - 7:22,
0	37:13, 40:25, 41:7,	45:4	61:18	8:18, 8:23
ahataala w. 44.40	41:16, 44:15, 44:23,		port [2] - 9:6, 9:16	priorities [3] - 53:16,
obstacle [3] - 41:16,	45:1, 45:25, 46:23,	party's [1] - 25:19 passed [1] - 55:3	portfolio [1] - 35:14	53:21, 54:12
41:18, 41:25	47:5, 47:6, 48:8,	passed [1] - 55.5 password [2] - 5:19,	portfolios [1] - 35:12	priority [1] - 54:8
obtain [1] - 30:25	49:11, 50:12, 50:20,	5:20	portion [3] - 25:17,	privatization [51] -
obtained [1] - 36:20	51:21, 52:13, 52:23, 56:13, 56:10, 58:16	Patrick [1] - 43:18	25:25, 46:22	6:12, 6:20, 6:21,
obtaining [1] - 51:24	56:13, 56:19, 58:16,	Patrick [1] - 43. 16 Paul [1] - 37:21	portrayed [1] - 56:24	7:23, 8:19, 8:23, 9:3,
obviously [1] - 52:1	63:19, 64:12, 64:22		possession [2] - 52:2,	9:7, 9:17, 9:20, 14:3,
occurred [5] - 38:17,	Orfano's [38] - 4:3,	paying [1] - 10:12 payment [1] - 10:4	52:17	15:7, 16:1, 16:24,
38:21, 43:7, 58:12,	4:4, 4:5, 4:6, 4:7, 4:8, 4:9, 4:10, 4:11,		possible [2] - 23:11,	19:22, 21:7, 21:12,
64:16	4:0, 4:9, 4:10, 4:11, 4:12, 4:13, 4:14,	Peabody [12] - 44:16, 45:2, 45:8, 45:25,	47:5	24:6, 26:16, 26:24,
October [1] - 61:24	4.12, 4.13, 4.14, 4:15, 4:16, 4:17,	45.2, 45.8, 45.25, 48:2, 48:11, 48:21,	possibly [1] - 11:18	27:17, 27:23, 28:3,
OF [5] - 1:5, 2:1, 66:3,	4:15, 4:16, 4:17, 4:18, 4:19, 4:20,	40.2, 40.11, 40.21, 50:17, 51:8, 51:14,	potential [36] - 6:21,	28:5, 28:11, 28:15,
66:4, 67:4	4:18, 4:19, 4:20, 4:21, 6:9, 8:5, 10:6,	51:17, 52:21	7:23, 8:19, 10:21,	30:13, 31:1, 32:14,
Off-the-record [2] -	4.21, 0.9, 8.5, 10.0, 12:17, 14:14, 16:17,	Peabody's [2] - 45:20,	13:24, 15:7, 16:1,	36:22, 37:2, 41:4,
6:2, 63:14	17:7, 18:21, 20:9,	51:10	19:5, 19:21, 21:7,	41:17, 44:5, 45:5,
Office [1] - 2:8	25:9, 29:14, 30:6,	Pedersen [8] - 12:15,	21:12, 23:9, 24:6,	45:14, 48:23, 51:14,
office [1] - 36:16	31:25, 33:21, 35:6,		25:22, 25:24, 26:7,	53:15, 53:18, 53:22,
officers [2] - 53:11,	37:15, 45:6, 52:25,	12:16, 12:19, 12:21,	26:12, 26:15, 27:9,	54:8, 54:11, 55:4,
53:12	55:17	13:3, 13:6, 13:8	27:17, 27:22, 28:15,	55:8, 63:20, 63:25,
officials [1] - 36:18	otherwise [1] - 6:12	penalties [1] - 67:21	31:1, 32:14, 34:4,	64:15, 64:17
often [2] - 12:10, 51:8	CUICI WISC [1] - 0.12	per [1] - 57:3	34:8, 34:12, 34:18,	privatizing [1] - 37:7

pro [2] - 13:13, 13:16 problem [1] - 41:7 process [17] - 21:15, 21:24, 23:22, 27:2, 27:4, 27:8, 27:12, 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 production [1] - 52:8	purpose [2] - 37:23, 38:1 pursuant [1] - 10:25 pursue [2] - 25:17, 28:11 pursue [2] - 25:17, 28:11 put [1] - 33:6 Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19 quote [1] - 18:25	27:14 refer [1] - 51:8 referenced [1] - 61:23 referring [9] - 7:21, 9:21, 28:14, 47:7, 48:23, 53:8, 61:2, 62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	resolution [1] - 50:10 resource [1] - 56:21 respective [1] - 5:3 respond [2] - 62:21, 63:5 responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15 result [4] - 26:25,	61:7, 61:9, 62:13, 63:11, 63:15, 64:8, 64:21, 64:25 Russell [4] - 2:3, 9:22, 26:10, 42:3 Ryan [4] - 12:14, 33:12, 37:22, 62:15 S&P [5] - 55:22, 57:18,
pro [2] - 13:13, 13:16 problem [1] - 41:7 p process [17] - 21:15, p 21:24, 23:22, 27:2, 27:4, 27:8, 27:12, 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 production [1] - 52:8 9	38:1 pursuant [1] - 10:25 pursue [2] - 25:17, 28:11 put [1] - 33:6 Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	refer $[1] - 51:8$ referenced $[1] - 61:23$ referring $[9] - 7:21$, 9:21, 28:14, 47:7, 48:23, 53:8, 61:2, 62:5, 62:8 refers $[4] - 32:9, 46:6,$ 48:7, 54:17 reflect $[2] - 56:10,$ 59:1 regarding $[4] - 23:6,$ 33:1, 46:4, 50:9	resource [1] - 56:21 respective [1] - 5:3 respond [2] - 62:21, 63:5 responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	63:11, 63:15, 64:8, 64:21, 64:25 Russell [4] - 2:3, 9:22, 26:10, 42:3 Ryan [4] - 12:14, 33:12, 37:22, 62:15 S
problem [1] - 41:7 p process [17] - 21:15, p 21:24, 23:22, 27:2, 27:4, 27:8, 27:12, p 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, q 42:20 q procurement [1] - 30:20 q produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8 11: - 52:8 11: - 52:8	Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	referenced [1] - 61:23 referring [9] - 7:21, 9:21, 28:14, 47:7, 48:23, 53:8, 61:2, 62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	respective [1] - 5:3 respond [2] - 62:21, 63:5 responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	64:21, 64:25 Russell [4] - 2:3, 9:22, 26:10, 42:3 Ryan [4] - 12:14, 33:12, 37:22, 62:15 S
process [17] - 21:15, p 21:24, 23:22, 27:2, 27:4, 27:8, 27:12, 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 procurement [1] - 9 30:20 produced [1] - 52:4 product [1] - 11:14 9	Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	referring [9] - 7:21, 9:21, 28:14, 47:7, 48:23, 53:8, 61:2, 62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	respond [2] - 62:21, 63:5 responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	Russell [4] - 2:3, 9:22, 26:10, 42:3 Ryan [4] - 12:14, 33:12, 37:22, 62:15 S
21:24, 23:22, 27:2, 27:4, 27:8, 27:12, 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q	28:11 put [1] - 33:6 Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	9:21, 28:14, 47:7, 48:23, 53:8, 61:2, 62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	63:5 responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	26:10, 42:3 Ryan [4] - 12:14, 33:12, 37:22, 62:15 S
27:4, 27:8, 27:12, p 27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 q procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8	Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	48:23, 53:8, 61:2, 62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	responded [2] - 62:24, 63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	Ryan [4] - 12:14, 33:12, 37:22, 62:15 S
27:25, 29:2, 29:13, 30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q	Q quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	62:5, 62:8 refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	63:1 responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	33:12, 37:22, 62:15 S
30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 q procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8	quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	refers [4] - 32:9, 46:6, 48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	responding [1] - 63:8 response [3] - 57:9, 58:9, 58:15	S
30:17, 31:9, 40:11, 40:12, 40:21, 40:23, 42:20 q procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8	quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	response [3] - 57:9, 58:9, 58:15	_
40:12, 40:21, 40:23, 42:20 q procurement [1] - 30:20 produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8	quantify [1] - 42:1 questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	48:7, 54:17 reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	response [3] - 57:9, 58:9, 58:15	_
42:20 q procurement [1] - q 30:20 produced [1] - 52:4 product [1] - 11:14 q production [1] - 52:8	questions [5] - 5:13, 22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	reflect [2] - 56:10, 59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9	58:9, 58:15	_
procurement [1] - q 30:20 produced [1] - 52:4 product [1] - 11:14 q product [1] - 52:8 q	22:15, 29:21, 63:16, 63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	59:1 regarding [4] - 23:6, 33:1, 46:4, 50:9		S&P [5] - 55:22, 57:18,
30:20 produced [1] - 52:4 product [1] - 11:14 production [1] - 52:8	63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	regarding [4] - 23:6, 33:1, 46:4, 50:9	result [4] - 20.25,	
produced [1] - 52:4 product [1] - 11:14 production [1] - 52:8	63:22 quo [4] - 57:9, 58:8, 58:14, 60:19	33:1, 46:4, 50:9	40.00 40.00 44.0	60:23, 61:4, 61:7
product [1] - 11:14 q	58:14, 60:19		40:20, 40:22, 41:9	Sachs [13] - 11:19,
product [1] - 11.14	58:14, 60:19		results [2] - 58:18,	17:15, 21:5, 21:10,
		reiterate [2] - 22:7,	58:19	21:14, 22:8, 26:11,
		39:23	retained [1] - 29:16	26:20, 26:22, 27:9,
prohibiting [1] - 55:3 q	uote [1] - 10.25	relate [1] - 46:12	retirement [2] - 51:5	
project [2] - 10:9, 11:9	_	related [11] - 6:21,	review [3] - 11:9,	27:15, 28:18, 29:23
Project [5] - 32:2,	R	10:17, 11:14, 16:12,	46:23, 66:8	sale [9] - 25:17, 26:8,
	ankinge (4) 42-49	16:23, 25:24, 26:15,	Review [1] - 44:20	26:12, 47:5, 51:8,
	ankings [1] - 42:18	32:2, 42:20, 45:19,		51:9, 51:25, 56:23,
	rather [1] - 10:10		reviewed [1] - 40:15	57:4
	ating [9] - 55:21,	55:8	reviewing [3] - 47:5,	sales [11] - 56:24,
	56:9, 57:1, 57:15,	relating [7] - 27:17,	47:18, 47:21	56:25, 57:5, 57:10,
47:21, 61:18	58:6, 58:25, 59:23,	27:22, 44:5, 44:7,	RFP [27] - 6:13, 6:15,	57:13, 57:17, 57:22,
00.44	60:6	44:21, 51:25, 55:4	6:20, 6:25, 7:5, 7:8,	58:1, 59:12, 61:16,
pronounced [1] - R	Ratings [2] - 55:22,	relationship [1] -	7:11, 7:15, 8:23, 9:3,	
	57:18	12:22	9:8, 9:18, 16:24,	61:21
		relative [3] - 14:20,	17:15, 17:19, 23:22,	save [1] - 52:18
	atings [1] - 41:11	66:12, 66:14		saw [3] - 58:8, 58:14,
	ationale [1] - 63:7		24:22, 24:24, 28:22,	62:2
	Re [1] - 67:2	released [1] - 48:24	30:11, 30:15, 30:24,	scenarios [3] - 57:8,
	each [1] - 45:8	relevant [1] - 64:10	30:25, 31:15, 63:20,	57:23, 60:6
prospective [4] - re	read [6] - 9:9, 9:14,	remaining [1] - 58:2	64:1, 64:5	scored [1] - 22:10
32:24, 40:24, 44:7,	21:19, 21:21, 21:23,	remember [6] - 22:19,	right-hand [1] - 56:4	scoring [1] - 27:1
· - ·	67:21	24:20, 24:21, 26:21,	risk [1] - 42:1	_
	reading [3] - 5:4,	39:25, 58:13	road [1] - 42:14	screen [1] - 23:3
	50:15, 53:19	report [20] - 8:1, 10:1,	Robert [1] - 50:21	search [1] - 52:13
		10:15, 35:3, 35:4,	role [6] - 7:1, 7:5, 8:2,	SEC [1] - 49:6
07.04.00.0.44.4	Real [1] - 33:16	35:9, 35:11, 35:18,		second [1] - 15:17
	eally [5] - 12:11,	35:19, 35:25, 36:5,	29:12, 45:20, 49:25	section [1] - 48:5
	36:23, 45:19, 47:20,		room [10] - 22:18,	Securities [1] - 25:6
	48:2	36:12, 36:23, 37:1,	32:2, 32:3, 32:16,	securities [1] - 25:18
	reason [4] - 7:22,	39:10, 47:9, 47:19,	33:6, 33:9, 33:15,	see [9] - 10:18, 13:4,
24:23, 27:16, 32:24,	8:19, 8:23, 39:2	47:22, 48:3, 66:7	33:19, 34:20, 34:24	••
	eceive [1] - 44:11	reported [2] - 61:10,	Rothchild [11] - 44:23,	14:5, 25:6, 44:19,
E0.00 E0.10 E0.10	received [4] - 8:16,	61:11	45:24, 46:3, 46:25,	46:15, 50:2, 56:3,
	11:21, 23:17, 39:10	REPORTER [1] - 9:11	47:3, 47:7, 47:11,	63:12
00.00		reporter [3] - 9:14,	48:9, 48:14	seeing [1] - 46:19
	eceiving [2] - 25:18,	21:19, 21:23	rough [1] - 46:19	select [1] - 13:24
10.15 15.0 10.0	25:20	REPORTER'S [1] -	• • • •	selected [10] - 22:10,
10.11 26.20 20.0	recent [1] - 48:20		routinely [1] - 52:17	22:12, 23:19, 23:21,
19:11, 26:20, 29:8,	recently [1] - 61:10	66:1	row [1] - 22:20	24:12, 27:1, 27:11,
50:10, 52:11 re	recipients [2] - 17:14,	repository [1] - 49:9	RPR [3] - 1:14, 66:6,	31:14, 40:23, 43:5
provisions [3] - 44:21,	17:18	represent [1] - 64:13	66:22	selection [26] - 17:18,
45:18, 45:21 re	ecollection [1] -	representations [1] -	RUSSELL [38] - 3:5,	18:1, 21:16, 21:17,
	61:24	62:2	5:10, 5:16, 6:3, 8:7,	
7.10 56.22	recommendation [2] -	representatives [2] -	8:12, 8:14, 9:9, 9:12,	21:25, 22:1, 22:5,
	29:9, 63:24	40:4, 40:5	9:19, 16:10, 18:15,	27:5, 27:25, 29:1,
		request [5] - 6:5, 7:2,	21:21, 22:3, 23:23,	29:2, 30:8, 30:16,
15.2	ecommendations [1]	10:3, 10:4, 11:1	24:1, 25:2, 29:4,	31:9, 32:22, 40:11,
nurshaaar (a) 24.0	- 29:8	requested [3] - 40:17,	29:19, 31:19, 35:2,	40:12, 40:14, 40:17,
40.0	ecord [7] - 6:2, 15:23,	•		40:20, 40:23, 42:16,
42:2	20:8, 33:20, 42:17,	52:20, 66:9	36:9, 37:9, 38:11,	42:18, 42:20, 43:14,
purchasers [3] -	63:14, 66:10	resignation [3] - 51:4,	44:14, 49:18, 49:21,	43:19
25:22, 34:13, 34:19 re	record's [2] - 23:3,	51:5	49:22, 54:24, 55:11,	

	T	T	τ	
selections [1] - 43:9	somewhat [1] - 41:25	strategic [1] - 6:5	38:10, 42:21, 42:24,	50:21, 50:22
sell [1] - 50:4	sorry [9] - 5:24, 9:9,	Street [2] - 1:22, 2:8	43:3, 43:6, 43:10,	tremendous [1] - 57:2
selling [1] - 25:25	9:13, 20:11, 23:7,	strengths [3] - 14:20,	43:16, 43:21, 43:24,	true [3] - 59:3, 66:10,
send [2] - 6:1, 8:9	24:19, 26:18, 34:17,	15:25, 16:5	44:2, 44:9, 44:12,	67:22
sending [1] - 55:13	50:15	study [2] - 47:4, 47:6	55:9, 58:22, 59:5,	try [1] - 7:25
senior [7] - 11:4,	sought [1] - 29:10	subject [5] - 19:16,	59:9, 59:15, 59:20,	trying [2] - 19:1, 52:12
	sounds [1] - 18:4	23:5, 32:10, 35:16,	60:2, 60:5, 60:16,	turn [3] - 10:8, 50:5,
13:20, 14:9, 53:13,			60:22, 61:1, 61:3,	
55:5, 55:21, 62:16	speaking [1] - 11:15	53:6	61:10, 62:6, 62:14,	56:2
sensitive [1] - 19:11	SPECIAL [2] - 1:2,	submission [1] - 56:9	62:19, 63:3, 63:9,	turned [1] - 52:16
sent [4] - 7:18, 8:10,	67:3	submitted [1] - 10:2	63:13, 64:6, 65:1	two [5] - 16:7, 48:15,
55:24, 62:22	special [1] - 35:20	submitting [1] - 12:9	thereafter [1] - 32:19	48:18, 60:5, 63:16
sentence [2] - 25:24,	Special [4] - 2:2, 52:4,	subsequent [2] -		type [1] - 59:17
53:16	52:14, 64:13	26:25, 27:24	they've [1] - 61:10	typically [3] - 56:25,
separate [2] - 39:3,	specific [5] - 35:11,	subsequently [1] -	third [2] - 10:9, 11:6	59:16, 60:9
51:12	46:10, 47:2, 49:3,	62:22	three [26] - 15:13,	
September [5] - 1:9,	60:22	substance [2] - 47:15,	15:14, 22:6, 23:20,	U
10:3, 12:6, 66:18,	specifically [9] -	49:13	24:8, 24:13, 24:14,	ultimately (7) 9.40
67:5	11:13, 17:4, 19:19,	substantially [1] -	24:15, 24:21, 27:9,	ultimately [7] - 8:10,
series [3] - 24:15,	28:6, 33:4, 52:20,	46:13	28:21, 31:7, 31:10,	13:19, 15:5, 21:6,
28:1, 38:16	54:19, 63:3, 63:9	suggestion [1] - 63:25	31:13, 38:16, 38:21,	28:10, 49:11, 62:23
service [4] - 19:6,	speculate [1] - 19:19	Suite [3] - 1:12, 2:5,	39:2, 39:12, 40:16,	under [6] - 7:7, 12:3,
26:23, 35:13, 42:8	speculating [2] -	2:9	40:18, 41:11, 44:2,	17:14, 17:18, 51:16,
Service [2] - 41:9,	19:20, 34:5	Suites [5] - 22:25,	53:17, 57:25, 64:2	67:21
56:22	speculation [1] - 18:8	23:6, 23:10, 37:21,	thriving [2] - 56:10,	understood [2] - 44:3,
Services [1] - 9:25	SpringHill [5] - 22:25,	39:17	59:1	57:24
services [24] - 6:6,	23:5, 23:10, 37:21,	summarize [2] - 41:6,	Thursday [2] - 43:12,	untrue [1] - 47:23
7:4, 11:22, 11:25,	39:17	61:5	53:5	up [9] - 5:24, 15:5,
12:2, 12:6, 15:6,	stack [1] - 15:20		TIME [1] - 1:10	32:3, 32:5, 40:14,
	staff [1] - 14:23	summer [2] - 58:10,	timed [2] - 5:19, 5:25	42:14, 62:22, 62:24,
15:10, 16:5, 21:11,		58:12	timesheet [1] - 10:9	63:12
24:2, 24:9, 25:12,	staff's [1] - 35:24	supported [1] - 31:14	today [10] - 9:1, 9:7,	upset [1] - 63:5
25:22, 26:21, 26:23,	stands [1] - 56:20	surrounding [1] -	9:17, 20:5, 54:17,	utility [5] - 56:11,
27:16, 27:22, 32:25,	Stanley [24] - 11:18,	64:15	56:11, 59:2, 59:3,	57:9, 58:9, 58:15,
44:4, 44:8, 44:11,	13:4, 13:13, 17:15,	system [3] - 41:10,	63:19, 64:19	59:2
44:16, 51:14	19:4, 19:9, 19:12,	41:11, 58:1		utilizing [1] - 61:15
set [3] - 32:3, 32:5,	21:5, 21:6, 22:8,	<u> </u>	Today's [1] - 53:6	
40:14	22:13, 26:4, 27:1,	T	together [2] - 16:12,	V
seven [2] - 12:7, 12:8	27:5, 27:11, 27:21,	TAKEN 101 1.0 67.5	64:4	V
several [2] - 44:18,	28:18, 37:24, 40:23,	TAKEN [2] - 1:9, 67:5	tone [1] - 62:20	vague [1] - 10:10
53:12	43:4, 44:4, 44:6,	talks [1] - 23:9	toned [1] - 62:23	vaguely [1] - 46:19
sewer [1] - 41:11	44:11	tardy [1] - 12:10	took [1] - 43:17	valuation [4] - 10:1,
share [1] - 12:12	start [1] - 18:24	team [3] - 14:10, 55:6,	top [5] - 14:7, 53:16,	10:15, 35:15, 36:20
shot [1] - 23:3	STATE [1] - 66:3	62:16	53:21, 54:8, 54:12	various [2] - 45:21,
show [3] - 57:7, 57:9,	state [2] - 20:12, 63:7	telephone [2] - 2:7,	towards [1] - 41:16	57:8
57:25	statement [5] - 8:18,	17:12	traditional [4] - 57:9,	via [1] - 2:7
shown [1] - 57:21	24:10, 56:9, 56:12,	TELEPHONIC [1] - 1:5	58:9, 58:15, 60:19	view [2] - 57:19, 57:20
shows [3] - 10:2, 10:3,	58:25	ten [1] - 13:13	transaction [7] -	
10:19	statements [2] -	ten-year [1] - 13:13	13:25, 14:1, 19:7,	views [1] - 37:7
sign [4] - 20:7, 20:17,	47:24, 59:23	Terrie [4] - 9:10,	19:15, 19:18, 26:8,	visited [1] - 14:10
21:2, 44:6	status [5] - 47:4, 57:9,	21:22, 66:6, 66:22	40:24	Vogtle [7] - 41:1, 41:4,
significant [1] - 57:4	58:8, 58:14, 60:19	terrie [1] - 1:14	transcript [2] - 66:8,	41:7, 41:15, 42:2,
signing [3] - 5:4, 20:4,	stenographic [1] -	testified [1] - 5:8	66:9	44:21, 45:9
	66:10	THE [59] - 9:11, 9:13,	TRANSCRIPT [1] -	voluntary [5] - 48:24,
50:11		16:2, 16:7, 18:2,	67:2	49:25, 50:5, 50:7,
similar [1] - 49:5	stenographically [1] -	18:7, 18:13, 22:17,	transfer [4] - 46:5,	50:25
simple [1] - 20:15	66:7	22:22, 23:1, 23:14,	46:7, 46:10, 46:13	
sit [3] - 9:1, 9:6, 9:16	step [1] - 37:1	23:20, 24:25, 27:19,		W
Skipper [1] - 53:2	Stephen [1] - 2:7	27:24, 28:6, 28:15,	Transfer [1] - 46:16	wait [1] . 5.19
skipper [2] - 53:7,	steps [1] - 44:24	28:19, 28:23, 29:18,	transpired [1] - 54:14	wait [1] - 5:18
53:20	Steve [2] - 8:12, 64:22		treasurer [2] - 13:1,	waived [1] - 5:5
Skipper's [1] - 54:17	still [2] - 8:1, 59:3	31:18, 34:21, 34:25, 36:1, 36:6, 37:8	50:1	Wannemacher [13] -
Smith [2] - 1:11, 2:4	stipulated [1] - 5:2	36:1, 36:6, 37:8,	treasury [3] - 48:12,	12:14, 12:22, 12:25,
•••••••••••••••••••••••••••••••••••••••				
•••••••••••••••••••••••••••••••••••••••				

13:12, 13:15, 19:11,	57:21
33:4, 33:12, 37:22,	York [1] - 14:18
39:24, 59:20, 62:16,	
63:4	Z
water [1] - 41:11	Zahn [4] - 54:1, 54:9,
website [1] - 48:5	54:13, 59:20
weekend [1] - 64:24	Zahn's [1] - 55:7
weeks [1] - 64:2	
Weinberg [5] - 7:16,	
7:19, 8:9, 8:16, 8:22 Weinberg's [1] - 9:2	
Weinstein [6] - 14:9,	
14:24, 17:10, 17:13,	
36:3, 40:6	
Wells [3] - 53:3, 53:11,	
53:12	
West [1] - 2:8	
William [2] - 12:14,	
13:3	
winding [1] - 63:12	
witness [3] - 1:13, 5:3,	
5:5	
Witness [2] - 2:6, 65:3	
WITNESS [59] - 3:3,	
9:13, 16:2, 16:7,	
18:2, 18:7, 18:13,	
22:17, 22:22, 23:1,	
23:14, 23:20, 24:25, 27:19, 27:24, 28:6,	
28:15, 28:19, 28:23,	
29:18, 31:18, 34:21,	
34:25, 36:1, 36:6,	
37:8, 38:10, 42:21,	
42:24, 43:3, 43:6,	
43:10, 43:16, 43:21,	
43:24, 44:2, 44:9,	
44:12, 55:9, 58:22,	
59:5, 59:9, 59:15,	
59:20, 60:2, 60:5,	
60:16, 60:22, 61:1, 61:3, 61:10, 62:6,	
62:14, 62:19, 63:3,	
63:9, 63:13, 64:6,	
65:1	
won [3] - 24:22, 24:24,	
28:22	
wondering [1] - 23:16	
words [2] - 11:11,	
24:23	
works [1] - 50:21	
workshop [1] - 48:23	
wrap [1] - 42:14	
WRITE [1] - 67:2	
Y	
y'all [1] - 64:23	
year [3] - 13:13, 57:3,	
58:10	
years [2] - 53:17,	

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