SUBJECT: SIGN POSTS AND ACCESSORIES

BID #: SC-0255-22

OPEN DATE: 2021-07-21

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT- OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC WORKS

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER, PER TERMS AND CONDITIONS, SPECIFICATIONS AND BID PROPOSAL FORM.

NUMBER OF BIDS INVITED: 2 NUMBER RECEIVED: 2 OTHER 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to rescind award to Vulcan Signs, Inc. and award Xcessories Squared Development MFG, Inc. as the remaining responsive bidder in the amount of $1,172,802.50. The estimated annual expenditure not to exceed $500,000.00. Period of service will be from October 1, 2021 through September 30, 2022 with three (3) one (1) year renewal options.

This award to be funded by account 00111.158001.552160.000000.00000000.000000.0000000 and processed by individual Purchase Orders.

ATTACHMENTS: Recommendation Memo, Vendor Memo, Bid Tabulation, Basis of Award, Scope of Work, Previous Award

ANALYST: _____
BRYAN MATUS

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Christopher W. LeDew, P.E., Chief, Traffic Engineering

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY, ONE JACKSONVILLE

MEMORANDUM **October 7, 2021**

TO: Gregory W. Pease
Chief of Procurement

THRU: John P. Pappas, P.E., Director

FROM: Christopher W. LeDew, P.E., Chief

SUBJECT: Sign Posts and Accessories

Bid No.:	SC-0255-22
Bid Open Date:	July 21, 2021
Recommend Award Amount:	$500,000
Requisition:	PWTE-500705-22
Internal Services Account No:	00111.158001 (PWTE011)

Traffic Engineering received two (2) bids for the subject project. The bidders were Vulcan Signs, Inc. ($1,057,410) and Xcessories Squared Development MFG, Inc ($1,172,802.50).

Traffic Engineering Division would like to rescind the offer made to Vulcan Inc. due to the supplier refusing to honor the bid price. Vulcan Inc. stated that their cost has risen 101% and they will not be able to honor their bid price.

The Traffic Engineering Division recommends approval to award Xcessories Squared Development MFG Inc. as the next lowest responsive bidder. The award is to be in the amount of $500,000 to be issued by purchase orders against a POA.

The initial period will be October 1, 2021, through September 30, 2022, with three (3) one (1) year renewals.

The funding source for this award will be 00111.158001.552160.000000.00000000.000000.0000000

Attachments, Bid Tabulation

PP

From:	Wendy Jantz
To:	Brown, Eugene
Cc:	Matus, Bryan; Deschenes, Fay; Laidler, Marilyn
Subject:	RE: Bid Tab SC-0255-22
Date:	Wednesday, October 6, 2021 11:22:26 AM
Attachments:	image001.png Vulcan - Price Increase Letter 072921.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hello,

Thank you so much for calling me about this award and being so patient on the call with me. I have attached the letter that I received from our post supplier 6 days after this was bid and unfortunately at that time we had to pull all of our contracts that were in effect which is over 100 to request price increases on square posts. Our supplier has never seen anything like it and we just got another 2% increase Monday. They are stating they do not know when this will go down and maybe go back to some kind of "normalcy". We unfortunately are not able to hold our prices because as you can see our increase from our supplier is 101% increase. Please let me know if you have to put this back out to bid or if you are willing to accept an increase price to avoid going back out to bid.
We also do business with Jacksonville Transportation Authority and they too have had to get this increase in the last two months.
Again we deeply apologize for the inconvenience and appreciate your patience.

Thanks,

Wendy Jantz
Customer Service Representative

Vulcan Signs

Office | 800.633.6845

TITLE: SIGN POSTS AND ACESSORIES

BID NO. SC-0255-22 (TRAFFIC ENGINEERING)

OPEN DATE: JULY 21, 2021 @ 2:00PM

BUYER: MARILYN LAIDLER

No. Invited: (2) No. Received (2) No Bids: (0)

				VULCAN SIGNS, INC.		XCESSORIES SQUARED DEVELOPMENT MFG., INC.			
ITEM	DESCRIPTION OF WORK	APPROX. QTY	UNIT	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
1	RAIN CAP POWER COATED TRAFFIC BLACK 1 3/4 IN	250	EA	2.15	$ 537.50	5.04	$ 1,260.00		$ -
2	1 3/4 X 1 3/4 IN 10 FT QWIK PUNCH POWER COATED	500	EA	$ 54.00	$ 27,000.00	$ 61.94	$ 30,970.00		$ -
3	1 3/4 IN X 1 3/4 IN X 10 FT 14 GAUGE SQUARE POST	2500	EA	$ 34.53	$ 86,325.00	$ 38.08	$ 95,200.00		$ -
4	1 3/4 IN X 1 3/4 IN X 8FT 14 GAUGE SQUARE POST	1500	EA	$ 27.61	$ 41,415.00	$ 31.09	$ 46,635.00		$ -
5	1 3/4 X 1 3/4 IN 8 FT QWIK PUNCH POWER COATED	500	EA	$ 43.56	$ 21,780.00	$ 49.55	$ 24,775.00		$ -
6	2 1/4 IN X 2 1/4 IN X 3 FT ANCHOR SQUARE	12000	EA	$ 19.06	$ 228,720.00	$ 20.34	$ 244,080.00		$ -
7	2 IN X 2 IN X 3 FT ANCHOR SQUARE	5000	EA	$ 17.14	$ 85,700.00	$ 17.90	$ 89,500.00		$ -

TITLE: SIGN POSTS AND ACESSORIES

BID NO. SC-0255-22 (TRAFFIC ENGINEERING)

8	2 IN CORNER BOLTS ZINC PLATED	5000	EA	$ 0.50	$ 2,500.00	$ 0.25	$ 1,250.00		$ -
9	2 1/2 IN 2 1/2 IN X 3 FT ANCHOR SQUARE	250	EA	$ 21.00	$ 5,250.00	$ 23.10	$ 5,775.00		$ -
10	2 1/4 IN X 2 1/4 IN X 10 FT GAUGE SQUARE POST	250	EA	$ 44.67	$ 11,167.50	$ 52.49	$ 13,122.50		$ -
11	2 1/4 IN CORNER BOLTS ZINC PLATED	15000	EA	$ 0.52	$ 7,800.00	$ 0.25	$ 3,750.00		$ -
12	2 IN X 2 IN X 10FT 14 GAUGE SQUARE POST	5000	EA	$ 38.93	$ 194,650.00	$ 44.74	$ 223,700.00		$ -
13	2 IN X 2 IN X 12 FT QWIK PUNCH POWER COATED 14 GAUGE	500	EA	$ 70.62	$ 35,310.00	$ 90.64	$ 45,320.00		$ -
14	2 IN X 2 IN X 12 FT 14 GAUGE SQUARE POST	5000	EA	$ 46.72	$ 233,600.00	$ 53.70	$ 268,500.00		$ -
15	2 IN X 2 IN X 10 FT QUIK PUNCH POWER COATED	500	EA	$ 55.82	$ 27,910.00	$ 75.53	$ 37,765.00		$ -
16	2 IN RAIN CAP POWDER COATED TRAFFIC BLACK	500	EA	$ 5.55	$ 2,775.00	$ 4.50	$ 2,250.00		$ -
17	3/8 IN DRIVE RIVET ALUMINUM SHELL W/STEEL PIN	40000	EA	$ 0.55	$ 22,000.00	$ 0.35	$ 14,000.00		$ -
18	5/16 IN FLANGE NUT ZINC PLATE	15000	EA	$ 0.15	$ 2,250.00	$ 0.07	$ 1,050.00		$ -

19	1 3/4 IN X 1 3/4 IN X 6 FT 14 GAUGE SQUARE POST	1000	EA	$ 20.72	$ 20,720.00	$ 23.90	$ 23,900.00		$ -
	TOTAL BASE BID (ITEMS 1- 19)			**$ 1,057,410.00**		**$ 1,172,802.50**		**$ -**	
	CONFLICT OF INTEREST:		✓	YES		YES			
	Buy American Preference			NO		100%			
	TERMS:			N/S		N/S			
	DELIVERY:			30-45 DAYS		45 DAYS			
	ADDENDUMS ( ) ACKNOWLEDGED:			N/A		N/A			

BID # SC-0255-22

SIGN POSTS AND ACCESSORIES

SCOPE

The Procurement Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for **SIGN POSTS AND ACCESSORIES.**

AWARD

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. All awards are subject to the availability of funds.

TERM OF AGREEMENT

The term of this agreement will be October 1, 2021 through September 30, 2022 with three (3) one (1) year renewal options. Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents.

MINIMUM REQUIREMENTS

Bidders must comply with the following requirements: failure to comply with either of these requirements may be grounds for rejection:

a. Registered to conduct business in the State of Florida.
b. Obtain Local Business Tax License.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and/or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, to increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period. The City shall provide the awarded supplier with reasonable notice of any such changes.

DELIVERY

The supplier shall deliver material within 30 days of receipt of purchase order agreement. If the material cannot be delivered within the 30-day timeframe, the supplier shall give written (email) notification of new delivery time. **Failure to deliver material in the allotted time without prior notification shall be deemed a breach of agreement.** A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure.

ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

BID # SC-0255-22

SPECIFICATIONS

SIGN POSTS AND ACCESSORIES

The purpose of this specification is to describe the manufacture of a breakaway sign post system that is easily installed and repaired. The breakaway system is designed to allow for repair of a broken post using salvaged parts for the damaged post.

- Posts are to be constructed of 14-gauge square steel tubing.
- All four (4) sides of the post are to be punched with 7/16-inch holes on 1-inch centers.
- All holes and both ends are to be free from burrs.
- Ends must be cut square and have a galvanized finish.
- Anchors are to be constructed of 12-gauge square steel tubing.
- All four (4) sides are to be punched with 7/16-inch holes on 1-inch centers.
- Single anchors are to be 36 inches in length.
- All holes and both ends are to be free from burrs.
- Ends must be cut square, galvanized finish and have a galvanized finish.
- All corner bolts and flange nuts are to be zinc plated.
- All galvanized posts, anchors and accessories must come with a letter of approval from FHWA and/or FDOT, along with a letter of approval of the Salt Spray Test.
- All posts and anchors must have a G-90 Finish.

SUBJECT: SIGN POSTS AND ACCESSORIES

BID #: SC-0255-22

OPEN DATE: 2021-07-21

GENERAL GOVERNMENT AWARDS COMMITTEE

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ATTACHMENTS: Recommendation Memo, Bid Tabulation, Basis of Award, Scope of Work

ANALYST: BRYAN MATUS

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Christopher W. LeDew, P.E., Chief, Traffic Engineering

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/30/2021

OTHER:

ACTION OF AWARDING AUTHORITY DATE 10-1-21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02