SUBJECT: PHARMACEUTICALS

BID #: SC-0468-17 **OPEN DATE: 05/10/2017**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT - ONE (1) YEAR

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER OF BIDS RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to Smith Medical Partners as the lowest responsive, responsible bidder for groups one (1), two (2) and three (3) with the exception of Item 31 which is not being awarded. Period of service is July 1, 2017 through June 30, 2018. The total estimated expenditure not-to-exceed $505,787.50.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Tabulation Sheet; Terms and Conditions

Analyst: STEVEN BURAKOWSKI **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID CASTLEMAN, CHIEF OF RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

June 22, 2017

TO: Steven Burakowski, Purchasing Analyst

FROM: David S. Castleman, Division Chief/Rescue

RE: **BID SC-0468-17 PHARMACEUTICALS**

After reviewing the bids submitted for SC-0468-17 Pharmaceuticals, we recommend awarding the bid as follows:

Group 1 Pharmaceuticals—Award Group 1 to Smith Medical Partners, LLC with the exception of Item 31. Smith Medical Partners, LLC and Henry Schein Inc. each bid the incorrect unit of measure on Item 31. See adjusted Group 1 total minus Item 31.

Group 1 Total: $381,379.50

Group 2 Controlled Substances—Award to Smith Medical Partners, LLC as the lowest conforming bidder.

Group 2 Total: $1,788.00

Group 3 IV Fluids—Award to Smiths Medical Partners, LLC as the lowest conforming bidder.

Group 3 Total: $122,620.00

Total Award: $505,787.50

Funding Code: FRRS011-05216

If you have any questions, please let me know

DSC/SCM/tjh

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 jfrd@coj.net

TITLE: PHARMACEUTICALS
BID NO.: SC-0468-17
OPEN DATE: May 10, 2017
BUYER: STEVEN BURAKOWSKI, ANALYST
No. Invited: (6) No. Received (2) No Bids: (0)
Recorded By: GAIL SAMPSON

ITEM	PRODUCT DESCRIPTION			QTY	UNIT	HENRY SCHEIN INC. UNIT PRICE	HENRY SCHEIN INC. EXTENDED TOTAL	SMITH MEDICAL PARTNERS, LLC UNIT PRICE	SMITH MEDICAL PARTNERS, LLC EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
	GROUP 1:PHARMACEUTICALS												
1	Adenosine (Adenocard)	3mg/ml	2ml Single Dose Vial	EA	1200	$5.73	$6,876.00	$2.98	$3,576.00		$0.00		$0.00
2	Albuterol Sulfate, Inhalation Solution, .083%	2.5mg/3ml	3ml Unit Dose Vial	EA	7500	$0.19	$1,425.00	$0.09	$675.00		$0.00		$0.00
3	Amiodarone (Cordarone)	50mg/ml	3ml Single Dose Vial	EA	1000	$6.97	$6,970.00	$1.79	$1,790.00		$0.00		$0.00
4	Amidate (Etomidate)	2mg/ml	20ml Single Dose Vial	EA	500	$15.01	$7,505.00	$6.55	$3,275.00		$0.00		$0.00
5	Aspirin, Chewable, Baby	81mg	36/Bottle	EA	500	$0.53	$265.00	$0.77	$385.00		$0.00		$0.00
6	Atropine, Luer Lock, Needleless NDC: 0548333900 No Substitute	.1mg/ml	1mg/10ml PFS	EA	1900	$18.01	$34,219.00	$4.52	$8,588.00		$0.00		$0.00
7	Calcium Chloride, Ansyr Syringe No Substitute	1gm/10ml	10ml Pre-filled Syringe	EA	200	$16.21	$3,242.00	$6.08	$1,216.00		$0.00		$0.00
8	Calcium Chloride, Luer Jet PFS, Needleless NDC: 0548330400 No Substitute	100mg/ml	1gm/10ml PFS	EA	250	$19.01	$4,752.50	$4.40	$1,100.00		$0.00		$0.00
9	Ipratropium Bromide (Atrovent), Inhalation Solution 0.02%	0.5mg/2.5ml	2.5ml Unit Dose Vial	EA	8000	$0.15	$1,200.00	$0.09	$720.00		$0.00		$0.00
10	Diphenhydramine (Benadryl)	50mg/ml	1ml Single Dose Vial	EA	1000	$1.40	$1,400.00	$0.80	$800.00		$0.00		$0.00
11	Dextrose 50%, Pre-filled Ansyr Syringe NDC: 00409751716 No Substitute	0.5gm/ml	25gm/50ml PFS	EA	2500	$14.22	$35,550.00	$7.17	$17,925.00		$0.00		$0.00
12	Dextrose 50%, Luer Jet Prefilled Syringe No Substitute	0.5gm/ml	25gm/50ml PFS	EA	2500	$20.01	$50,025.00	$8.03	$20,075.00		$0.00		$0.00
13	Dextrose 5% in water, 250ml Bag	5%/250ml	5%/250ml	EA	600	$6.16	$3,696.00	$15.27	$9,162.00		$0.00		$0.00
14	Dopamine HCl in 5% Dextrose Injection	400mg/250ml	250ml Bag	EA	300	$21.95	$6,585.00	$2.36	$708.00		$0.00		$0.00
15	Epinephine 1:1000	1mg/ml	1ml Ampule	EA	750	$4.17	$3,127.50	$2.00	$1,500.00		$0.00		$0.00
16	Epinephine 1:10000, Luer Lock PFS, Needleless NDC: 0548331600 No Substitute	0.1mg/ml	1mg/10ml PFS	EA	2400	$12.00	$28,800.00	$4.44	$10,656.00		$0.00		$0.00

TITLE: PHARMACEUTICALS
BID NO.: SC-0468-17
OPEN DATE: May 10, 2017
BUYER: STEVEN BURAKOWSKI, ANALYST
No. Invited: (6) **No. Received (2)** **No Bids: (0)**
Recorded By: GAIL SAMPSON

						HENRY SCHEIN INC.		SMITH MEDICAL PARTNERS, LLC					
17	Glucagen	1mg/ml	1ml Kit	EA	500	$343.45	$171,725.00	$278.21	$139,105.00		$0.00		$0.00
18	Glucose Gel, Mandarin Orange Flavor or Equivalent GEL TYPE	15 gram	Package	EA	1200	$1.75	$2,100.00	$3.97	$4,764.00		$0.00		$0.00
19	Hurricane Spray NDC: 00283067902 No Substitute	2 oz	Spray Bottle	EA	100	$27.00	$2,700.00	$29.13	$2,913.00		$0.00		$0.00
20	Lidocaine 2%, Luer Jet PFS, Needleless NDC: 0548339000 No Substitute	20mg/ml	100mg/5ml PFS	EA	600	$8.00	$4,800.00	$4.40	$2,640.00		$0.00		$0.00
21	Lidocaine 2%, Pre-filled Ansyr Syringe NDC: 0409132305 No Substitute	20 mg/ml	100mg/5ml PFS	EA	600	$4.82	$2,892.00	$2.41	$1,446.00		$0.00		$0.00
22	Magnesium Sulfate	1gm/2ml	2ml Single Dose Vial	EA	2000	$3.16	$6,320.00	$1.57	$3,140.00		$0.00		$0.00
23	Naloxone (Narcan) 0.4mg/ml 1ml vial	0.4mg/1ml	1 ml Single Dose Vial	EA	2000	$66.04	$132,080.00	$15.09	$30,180.00		$0.00		$0.00
24	Naloxone (Narcan) Luer Lock Prefilled Syringe NDC: 76329336901 No Substitute	1mg/ml	2ml PFS	EA	2000	$66.04	$132,080.00	$40.00	$80,000.00		$0.00		$0.00
25	Neo-Synephrine, Mild	.25%	15ml Bottle	EA	200	$3.77	$754.00	$3.96	$792.00		$0.00		$0.00
26	Nitroglycerin Tablets, 25 per Bottle	.4mg	.4mg Tablet 25/Bottle	EA	450	$28.70	$12,915.00	$11.63	$5,233.50		$0.00		$0.00
27	Nitroglycerin Ointment, 1gm packets (48 per Box)	2% ointment	2% ointment in 1 gm packet	EA	200	$4.01	$802.00	$5.42	$1,084.00		$0.00		$0.00
28	Ondansetron (Zofran)	2mg/ml	4mg/2ml Vial	EA	1000	$0.55	$550.00	$0.40	$400.00		$0.00		$0.00
29	Promethazine	25mg/ml	25mg/ml 1ml Vial	EA	800	$3.59	$2,872.00	$0.96	$768.00		$0.00		$0.00
30	Sodium Bicarbonate 8.4%, Luer Lock PFS, Needleless NDC: 0548335200 No Substitute	84mg/ml	4.2gm/50ml PFS	EA	700	$20.01	$14,007.00	$6.67	$4,669.00		$0.00		$0.00
31	Sodium Chlorride Flush, 10-12ml, Each			EA	85000	$0.32	$27,200.00	$6.36	$540,600.00		$0.00		$0.00
32	Solu-Medrol	125mg	2ml Act-O-Vial	EA	1500	$17.10	$25,650.00	$9.23	$13,845.00		$0.00		$0.00
33	Sterile Water	1000ml	1000ml Bottle	EA	500	$5.78	$2,890.00	$2.80	$1,400.00		$0.00		$0.00

TITLE:	PHARMACEUTICALS					HENRY SCHEIN INC.		SMITH MEDICAL PARTNERS, LLC					
BID NO.:	SC-0468-17												
OPEN DATE:	May 10, 2017												
BUYER:	STEVEN BURAKOWSKI, ANALYST												
No. Invited: (6)	No. Received (2)	No Bids: (0)											
Recorded By:	GAIL SAMPSON												
34	Tetracaine	0.5%	15ml Monodrop Bottle	EA	150	$17.08	$2,562.00	$5.90	$885.00		$0.00		$0.00
35	Thiamine	100mg/ml	2ml Single Dose Vial	EA	600	$17.08	$10,248.00	$9.94	$5,964.00		$0.00		$0.00
					TOTAL GROUP 1:	$750,785.00		~~$921,979.50~~ 381,379.5		$0.00		$0.00	
	GROUP 2 : CONTROLLED SUBSTANCES												
36	Midazolam (Versed) NDC: 00409230801	5mg/ml	1ml Single Dose Vial	EA	1000	$1.88	$1,880.00	$0.93	$930.00		$0.00		$0.00
37	Fentanyl Citrate No Substitute	.05mg/ml	.05 mg/ml 2 ml Carpuject	EA	600	$3.28	$1,968.00	$1.43	$858.00		$0.00		$0.00
					TOTAL GROUP 2:	$3,848.00		$1,788.00		$0.00		$0.00	
	GROUP 3 : IV FLUIDS												
38	Sodium Chloride (**Please list an each price in addition to how many per case are being bid**)	1000cc Bag	No Per Case: 14 Price per Ea: $106.68	CS	850	$106.68	$90,678.00	$76.36	$64,906.00		$0.00		$0.00
39	Sodium Chloride (**Please list an each price in addition to how many per case are being bid**)	500cc Bag	No Per Case: 24 Price per Ea: $157.44	CS	600	$157.44	$94,464.00	$91.53	$54,918.00		$0.00		$0.00
40	Sodium Chloride (**Please list an each price in addition to how many per case are being bid**)	100cc Bag	No Per Case: 96 Price per Ea: $4.10	CS	1200	$4.10	$4,920.00	$2.33	$2,796.00		$0.00		$0.00
					TOTAL GROUP 3:	$190,062.00		$122,620.00		$0.00		$0.00	
					TERMS:	NET 30 DAYS		NET 30 DAYS					
					DELIVERY:	3 DAYS		3 DAYS					
					CONFLICT OF INTEREST:	YES		YES					
					ACKNOWLEDGEMENT OF ADDENDUMS(0):	N/A		N/A		N/A		N/A	
					NOTES:			Difference in total pricing (in red) due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern."					

TERMS AND CONDITIONS

SCOPE

The Jacksonville Fire and Rescue Department (JFRD) of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for JFRD Pharmaceuticals as listed in the bid documents.

AWARD

Award will be BY GROUP to the lowest responsive, responsible bidder. Bidders must bid on all items in a group to be considered for award of that group. All awards are subject to the availability of funds.

TERM OF AGREEMENT

The term of this agreement is for one (1) year from July 1, 2017.

PRE-BID CONFERENCE

Not applicable

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with the actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not make any purchase against this bid if it so deems necessary anytime during the contract period.

PRICES

Prices shall include all **freight, delivery and handling charges** to the delivery location as outlined in the bid documents.

ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

DELIVERY

Jacksonville Logistical Support Facility located at 515 North Julia Street, Jacksonville, FL 32202. Attn: Lt. S. Miller or Tami Hertlein. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to The City or its agencies.

SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.