PROPRIETARY AWARD **BID # SP-0406-17**

Subject: Off-Site Data Storage for Disaster Recovery and 911 Back-Up.

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval of Sole Source award to TierPoint for a co-location facility for disaster recovery or redundant facility for JSO Information Systems Management (ISM) and the 911 unit. The period of service for ISM is three (3) years from the signed agreement. The period of service for the 911 unit is five (5) years from the signed agreement.

The total not to exceed expenditure amount for the award is $445,000.00. The not-to-exceed expenditure amount for the first term of the agreement is $105,000.00. The funding source for the first term will be encumbered by account SHPP011ISM 04662 - $40,000.00; and account SHPS171SS91 04950 - $65,000.00. We are requesting the agreements be processed through the Mayor's office.

Sole Source Award To: TierPoint

Price Justification: See Attached

Total Award: $445,000.00 **Requisition #** N/A

Attachments: Proprietary Request Form; Vendor Sales Order

Certification as to Sole Source: Tony Davis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SP-0406-17

SOLE SOURCE/PROPRIETARY REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Sheriff's Office

PROPRIETARY ☒

SOLE SOURCE ☐

FUNDING SOURCE: SHPS171SS91-04938 ($65000.00) SHPP011ISM-04662 ($40000.00)

BRIEF DESCRIPTION OF GOODS/SERVICES:
Off-site data storage for disaster recovery and 911 back-up

AMOUNT OF PROJECT (attach quote): $105000.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Secure storage for servers and equipment used by the Jacksonville Sheriff's Office Information Systems Management unit and back equipment for the Duval County 911 Emergency Telephone System.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED PROPRIETARY/SOLE SOURCE PROVIDER:
See attached

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
See attached

Submitted by:

(Name) **(Title)**

Date: January 12, 2017

Requesting Agency's Director's Signature: M. D. R. Davis 2017

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

Thursday, January 12, 2017

TO: Gregory Pease
Chief of Procurement, City of Jacksonville

THRU: Bill Clement, CPA
Chief of Budget and Management Division, Jacksonville Sheriff's Office

FROM: Thomas Hackney 1157
Director of Personnel and Professional Standards

Tony Davis
Director of Police Services

SUBJECT: Recommendation and request for Proprietary Award to Tierpoint for Co-location Services

---

The Jacksonville Sheriff Office Information Systems Management (ISM) and the 911 Unit are in the market for a co-location facility. A co-location facility (colo) is a data center facility in which a business can rent space for servers and other computing hardware. Typically, a colo provides the building, cooling, power, bandwidth and physical security while the customer provides servers and storage. A colo is typically used as a disaster recovery or redundant data facility. ISM currently has a colo facility located in Lithia Springs, GA. However, due to the extreme distance and the difficulty of arranging travel to and from this facility, we are looking to move this facility to a more convenient, yet functional and safe location closer to home. 911 does not currently have a facility. While other disaster recover data centers exist in Northeast Florida Tierpoint is the only facility that meets all of the following required criteria:

1. Location: The facility must be more than 5 miles from our current location (501 E. Bay Street), but still be within the limits of Duval County. The requirement to be within Duval County is due to the fact that our engineers must be able to travel to the location as needed without having to process the travel forms that are necessary each time an employee travels outside of the county. The requirement for not being within a 5 mile radius is to lessen the chance that a disaster such as a tornado or other such localized disasters would impact both sites.

    a. Tierpoint is located at 8324 Baymeadows Way, Jacksonville, FL 32256, which is approximately 10.6 miles from 501 E Bay Street, but well within the Duval County.

2. Power: The facility must be at minimum a Tier 3 plus facility with Dual Redundant Power Feeds from Independent Grids (Tier 4 or near Tier 4 is preferred).

    A Tier 4 data center is considered as the most robust and less prone to failures. Tier 4 is designed to host mission critical servers and computer systems, with fully redundant subsystems (cooling, power, network links, storage, etc.) and compartmentalized security zones controlled by biometric access controls methods. A Tier 1 data center is used by small business or shops.

4. Ingress/Egress Internal: The facility must contain fully redundant subsystems and compartmentalized security zones controlled by biometric access control methods.

    - Tierpoint has fully redundant subsystems, compartmentalized security zones and is controlled by biometric access control methods.
    - Secure Tenant Parking
    - Separate visitor parking outside security zone

5. The facility must host at minimum AT&T, Verizon, Florida Lambda Rail, Comcast, (DFS) Dark Fiber Systems and Level III

    a. Tierpoint hosts the following: AT&T, Verizon, TW Telecom, FPL, Cogent, Florida Lambda Rail, Comcast, (DFS) Dark Fiber Systems, Level III, and Southern Light

Funding sources are as follows:

Index Code: SHPP011ISM SubObject: 04662 $40,000.00
Index Code: SHPS171SS91 SubObject: 04938 $65,000.00

For a not to exceed total of $105,000.00

Please let me know if you require any additional information. Thank you for your assistance.

SALES ORDER

Sales Order TierPoint Document #:	
MSA TierPoint Document #:	
Customer:	Jacksonville Sheriff's Office
Customer Billing Address:	501 E. Bay Street Jacksonville,Fl 32202
Contact Billing Contact Name:	Patricia Welte
Customer Phone:	904-630-2317
Customer Billing Email Address:	Patricia.Welte@Jaxsheriff.org
TierPoint Account Representative:	Scott Wagner
TierPoint Services Location (Premises):	Jacksonville, FL
Term:	New Initital Term: __60__ Months

This Sales Order, together with the Master Service Agreement ("MSA") and the Schedule(s) between TierPoint and Customer dated _____, 20__, as selected below, form the entire agreement between the Customer and TierPoint with respect to the Services listed below. The MSA including the Schedule(s) selected below are hereby incorporated by reference into and made part of this Sales Order.

Applicable Schedule(s) selected below:

_X___ Schedule A – Colocation Services
_X___ Schedule B – Internet Bandwidth and Data Communication Cross Connections
_____ Schedule C – Cloud Services
_____ Schedule D – Disaster Recovery and Replication Services
_____ Schedule E – Managed Services
_____ Schedule F – Workspace Continuity Services
_____ Schedule G – Third Party Software Services
_____ Schedule H – Clean IP Services

Qty	Item	Description	Unit MRC	Ext. MRC	Unit NRC	NRC
3	JAC-COLO-FCAB	Dedicated Colocation Full Cabinet	$455.00	$1,365.00		
3	JAC-COLO-20A-120V-A	120V 20 AMP Primary (A) Power circuit	$262.50	$787.50		
3	JAC-COLO-20A-120V-B	120V 20 AMP Secondary (B) Power circuit	$131.25	$393.75		
50	JAC-PORT-DIA-MBPS	Internet Access Bandwidth (Mbps) - Dual Ethernet Connection Bundle	$10.50	$525.00		
1000	JAC-PORT-Burst-1.0M	Burstable Internet Access Bandwidth billed at 95th percentile in 1 Mbps increments	$0.00	$0.00		
	Burst rate is 1.5x contracted rate per Mbps					
100	JAC-COLO-CAGE-SQ-FT	Private Colocation Cage	$18.00	$1,800.00		
1	JAC-SETUP	One Time Setup Fees	$0.00	$0.00	$2,762.50	
				MRC Total:	$4,871.25	
				NRC Total:	$2,762.50	

**MRC - Monthly Recurring Charges*

***NRC - Non-recurring Charges*

IF CUSTOMER INTENDS NOT TO RENEW OR TO TERMINATE THIS SALES ORDER, AS PERMITTED BY THE MSA, CUSTOMER MUST PROVIDE NOTICE FROM AN AUTHORIZED REPRESENTATIVE OF CUSTOMER OF SUCH NONRENEWAL OR TERMINATION VIA AN EMAIL TO TIERPOINT ADDRESSED TO *ContractAdmin@tierpoint.com*. CUSTOMER SHALL NOT BE DEEMED TO HAVE PROVIDED AN EFFECTIVE NOTICE OF NONRENEWAL OR TERMINATION IF TIERPOINT DOES NOT RECEIVE SUCH NOTICE AT THIS EMAIL ADDRESS AND IN ACCORDANCE WITH THE TERMS OF THE MSA.

The undersigned parties have caused this Sales Order to be executed by their duly authorized representatives.

TierPoint, LLC

Signature:_____

Name: _____

Title: _____

Date: _____

Jacksonville Sheriff's Office

Signature:_____

Name: _____

Title: _____

Date: _____

SALES ORDER

Sales Order TierPoint Document #:	
MSA TierPoint Document #:	
Customer:	Jacksonville Sheriff's Office
Customer Billing Address:	501 E Bay St. Jacksonville,FL 32202
Contact Billing Contact Name:	Diane Longley
Customer Phone:	904-630-1274
Customer Billing Email Address:	diane.longley@jaxsheriff.org
TierPoint Account Representative:	Scott Wagner
TierPoint Services Location (Premises):	Jacksonville, FL
Term:	New Initital Term: __36__ Months

This Sales Order, together with the Master Service Agreement ("MSA") and the Schedule(s) between TierPoint and Customer dated _____, 20__, as selected below, form the entire agreement between the Customer and TierPoint with respect to the Services listed below. The MSA including the Schedule(s) selected below are hereby incorporated by reference into and made part of this Sales Order.

Applicable Schedule(s) selected below:

_X___ Schedule A – Colocation Services
_X___ Schedule B – Internet Bandwidth and Data Communication Cross Connections
_____ Schedule C – Cloud Services
_____ Schedule D – Disaster Recovery and Replication Services
_____ Schedule E – Managed Services
_X___ Schedule F – Workspace Continuity Services
_____ Schedule G – Third Party Software Services
_____ Schedule H – Clean IP Services

Qty	Item	Description	Unit MRC	Ext. MRC	Unit NRC	NRC
2	JAC-COLO-FCAB-SC	Dedicated Colocation Full Cabinet- Secure Cage	$455.00	$910.00		
	Dedicated Colocation Full Cabinet- Secure Cage					
1	JAC-COLO-FCAB-ROFR	Dedicated Colocation Full Cabinet - Right of First Refusal	$96.25	$96.25		
1	JAC-COLO-30A-208V-A	208V 30 AMP Primary (A) Power circuit	$756.00	$756.00		
1	JAC-COLO-30A-208V-B	208V 30 AMP Secondary (B) Power circuit	$382.00	$382.00		
10	JAC-PORT-DIA-MBPS	Internet Access Bandwidth (Mbps) - Dual Ethernet Connection Bundle	$15.00	$150.00		
1000	JAC-PORT-Burst-1.0M	Burstable Internet Access Bandwidth billed at 95th percentile in 1 Mbps increments	$0.00	$0.00		
	Burst rate is 1.5x contracted rate per Mbps					
16	JAC-IP ADDRESSES	Dedicated IP Subnet	$1.00	$16.00		
1	JAC-Cat5-XCON-3P	Cat 5 Copper Ethernet Cross Connect to 3rd Party Carrier	$55.00	$55.00		

1	JAC-COLO-OFFICE	Private Office	$500.00	$500.00	
1	JAC-SETUP	One Time Setup Fees	$0.00	$0.00	$4,568.00
				MRC Total:	$2,865.25
				NRC Total:	$4,568.00

**MRC - Monthly Recurring Charges*

***NRC - Non-recurring Charges*

IF CUSTOMER INTENDS NOT TO RENEW OR TO TERMINATE THIS SALES ORDER, AS PERMITTED BY THE MSA, CUSTOMER MUST PROVIDE NOTICE FROM AN AUTHORIZED REPRESENTATIVE OF CUSTOMER OF SUCH NONRENEWAL OR TERMINATION VIA AN EMAIL TO TIERPOINT ADDRESSED TO *ContractAdmin@tierpoint.com*. CUSTOMER SHALL NOT BE DEEMED TO HAVE PROVIDED AN EFFECTIVE NOTICE OF NONRENEWAL OR TERMINATION IF TIERPOINT DOES NOT RECEIVE SUCH NOTICE AT THIS EMAIL ADDRESS AND IN ACCORDANCE WITH THE TERMS OF THE MSA.

The undersigned parties have caused this Sales Order to be executed by their duly authorized representatives.

TierPoint, LLC

Signature:_____

Name: _____

Title: _____

Date: _____

Jacksonville Sheriff's Office

Signature:_____

Name: _____

Title: _____

Date: _____