SINGLE SOURCE AWARD **BID # SS-0551-19**

Subject: Archer 1200 Modular Vehicle Barrier Systems

Department: Emergency Preparedness Division
of JFRD

Description of Purchase: Recommend approval of single source award to W.W. Grainger for the purchase of two (2) Archer 1200 Barrier Kits. The manufacturer, Meridian Rapid Defense Group, certifies that W.W. Grainger is the only authorized distributor for these items in the state of Florida. Total not-to-exceed expenditure in the amount of $159,998.00.

Funding Source: FREP1F9-06401 FRE028-19 – To be encumbered by Purchase Order

Single Source Award To: W.W. Grainger

Price Justification: See attachment

Total Award: $159,998.00 **Requisition #:** 255547

Attachments: Single Source Form, Recommendation Letter, Vendor Letter and Quote

Certification as to Single Source: Steven Woodard, Director of Emergency Preparedness Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Manser, Taryn

From: Mitchell, Pearl
Sent: Thursday, June 20, 2019 11:55 AM
To: Manser, Taryn
Subject: FW: Req# 255547

See below

Pearl Mitchell, BUYER
City of Jacksonville
Procurement Divison
904-255-8812
pearlm@coj.net

-----Original Message-----
From: Laidler, Marilyn
Sent: Thursday, June 20, 2019 11:53 AM
To: Mitchell, Pearl
Subject: RE: Req# 255547

Okay yes it okay for her to advertise

-----Original Message-----
From: Mitchell, Pearl
Sent: Thursday, June 20, 2019 11:34 AM
To: Laidler, Marilyn
Subject: RE: Req# 255547

Yes, I thought I'd get the leg work done and then send it to her since I've held it this long. thanks

Pearl Mitchell, BUYER
City of Jacksonville
Procurement Divison
904-255-8812
pearlm@coj.net

-----Original Message-----
From: Laidler, Marilyn
Sent: Thursday, June 20, 2019 11:25 AM
To: Mitchell, Pearl
Subject: RE: Req# 255547

Pearl this formal should go to Taryn according to the attachment it's for $160,000

-----Original Message-----
From: Mitchell, Pearl
Sent: Thursday, June 20, 2019 10:30 AM
To: Laidler, Marilyn
Subject: FW: Req# 255547

Please see attached request for single source and advise if okay to proceed. thanks

Pearl Mitchell, BUYER
City of Jacksonville
Procurement Divison
904-255-8812
pearlm@coj.net

Req # 25554,

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Emergency Preparedness Division / EOC

FUNDING SOURCE: Florida Division of Emergency Management(FDEM)

BRIEF DESCRIPTION OF GOODS/SERVICES:

Acher 1200 Modular Vehicle Barrier System, designed by the Meridian Rapid Defense Group

AMOUNT OF PROJECT (attach quote): ~~$160,000.00~~ $159,998.00 TM

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The barriers conform to the ASTM specifications for A325 or A490 high strength components and AWS certified weld.ng. ballistic rated for armor piercing NATO rounds up to 50 Cal Ball rounds, unanchored stopping power certified to US DOD and PAS68 standards. un-bolted units that stop a vehicle travel ng at 30 mph(48kph) within 14'(426cm); and capable or bolted row formation or 4 barriers to stop a vehicle traveling at 40 mph(64KPH within 7'(213cm or impact)

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The spec fications of this product provide a non lethal vehicle control solution that is portable rapid y deployable. non electric non hydraulic. without maintenance, nexible configuration for lane closures, lane mergers, long perimeter protection with Arrestor Cables

No other vendor has been identified to have a comparable product

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

An exhausted search found No other vendor(s) to have a comparable product Reference is made to the OoD Anti.Ram vehicle Barrier dated 9/28/2017 available at wel) link http://pdc usace army milnbrary/barriercertification which does not meet the specifications provided by the requested product.

Submitted by: Jesse Modican — Grants Manager

(Name) (Title)

Date: May 31, 2019

Requesting Agency's Director's Signature:

Procurement Division ____

March, 2017

JACKSONVILLE FIRE & RESCUE
EMERGENCY PREPAREDNESS DIVISION
515 NORTH JULIA STREET
JACKSONVILLE, FL 32202

WWW.JAXREADY.COM

June 19, 2019

To Whom It May Concern:

The City of Jacksonville Emergency Preparedness Division is requesting to purchase two (2) Archer 1200 Barrier Kits.

The Florida Division of Emergency Management has approved this kit, made by the Meridian Rapid Defense Group, as Sole Source purchasing through W. W. Grainger.

This purchase is funded by the State Homeland Security Grant Program (SHSGP) Award, FRE028-19. The amount awarded for this project is $159,998.00 (at $79,999.00 for each Barrier Kit).

These Barrier Kits are designed to mitigate the new and emerging threat posed by terrorist use of vehicles to conduct attacks, to include using Vehicle Borne Improvised Explosive Devices (VBIED). These kits provide a portable and rapidly deployable physical barrier to protect public gatherings.

Thank you,

Steven Woodard, Director
Emergency Preparedness Division
City of Jacksonville
Jacksonville Fire and Rescue Department
904-255-3110
swoodard@coj.net

MERIDIAN
RAPID DEFENSE GROUP

To Whom It May Concern:

This is a Sole **Source** letter to let you know that the Archer 1200 and the Archer 1200 Trailer Barrier Kit are Meridian exclusive products that are manufactured and sold by Meridian Rapid Defense Group LLC ("Meridian"). Meridian is the creator, manufacturer, and patent holder of these products and we will answer any questions you have about these products and support the application of these products if necessary.

Only a Florida based distributor may supply Archer 1200 Trailer Barrier Kits in this market. The only distributor that Meridian works with in the state of Florida is W.W. Grainger, Inc. ("Grainger") and no order can be placed without going through our Distribution Agent, Grainger, for the Florida market.

The Archer 1200 is unique for the following reasons:

- Fabricated of high strength steel made in the United States.
- Non-electronic, non-hydraulic design.
- Ballistic rated for armor piercing NATO rounds up to .50 cal. ball rounds.
- Unanchored stopping power certified to US DOD and PAS68 standards. Un-bolted units stop a vehicle traveling at 30 MPH (48 KPH) within 14' (426 cm). Units may be bolted in a row of 4 to stop vehicle traveling at 40 MPH (64 KPH) within 7' (213 cm of impact).
- Movable wheels for barrier deployment or locked in the up position for stationary placement.
- Fast installation pivots on wheels with Archer Hauler™ or Archer Tow Bar connectors.
- Connected as a barrier system with 4' (122 cm) or 10' (305 cm) Arrestor Cables™.

Please feel free to contact your Sales Representative or me directly at syd.smith@betterbarriers.com if you have any questions or further concerns about Meridian products.

Sincerely,

Syd Smith

Syd Smith
Global Account Service

P.O. Box 60100, Pasadena, California 91116
T: (323) 282-7827
www.betterbarriers.com

MERIDIAN
RAPID DEFENSE GROUP

To Whom It May Concern:

This is a single source letter to let you know that the Archer 1200 modular vehicle barrier is a Meridian exclusive product that is manufactured and sold by Meridian Rapid Defense Group, LLC. Meridian is the creator, manufacturer, and patent holder of this product and we will answer any questions you have about this product and support the application of this product if necessary.

The Archer 1200 is unique for the following reasons:

- Fabricated of high strength steel made in the United States
- Non-electronic, non-hydraulic design
- Ballistic rated for armor piercing NATO rounds up to .50 cal. ball rounds
- Unanchored stopping power certified to US DOD and PAS68 standards. Un-bolted units stop a vehicle traveling at 30 MPH (48 KPH) within 14' (426 cm). Units may be bolted in a row of 4 to stop vehicles traveling at 40 MPH (64 KPH) within 7' (213cm of impact).
- Movable wheels for barrier deployment or locked in the up position for stationary placement
- Fast installation pivots on wheels with Archer Hauler or Archer Tow Bar connectors
- Connected as a barrier system with 4' (122 cm) or 10' (305 cm) Arrestor Cables™.

Please feel free to contact your Sales Representative or me directly at syd.smith@betterbarriers.com if you have any questions or further concerns about this Meridian product.

Sincerely,

Syd Smith
Global Account Service
Meridian Rapid Defense Group

P.O Box 60100, Pasadena, California 91116
www.betterbarriers.com

Project Proposal Re

GRAINGER

Customer Quotation

REQ255547

Ship To:
CITY OF JAX CONSOLIDATED
Attn: JESSE MODICAN
117 W DUVAL ST STE 375
JACKSONVILLE, FL 32202-5725
US
Shipper Account:

Information

Grainger Quote Number	2039713578
Print Date	06/03/2019
Customer Account	804694057
Department Number	
Contact Name	JESSE MODICAN
Contact Phone	904255-3119
Contact Fax	
Contact Email	
Requested by	EILEEN WALKER
Requestor Phone No	
Requestor Fax	
Requestor Email	EILEEN.WALKER@GRAINGER.COM

eQuote Information:

Comments:

Line	Description	MFG Part No	Lead Time Bus.days	Qty.	Unit	Quote Price	Extended Price
10	BARRIER TRAILER KIT Mfr Brand Name MERIDIAN RAPID DEFENSE GROUP Customer Part No.: Carrier: 29811 - UPS GROUND Cost expiration date: 06/30/2019 Taxable: NO Notes: See quote 2039355230	ATRKIT009	45	2	EA	79,999.00	159,998.00

Total Sell Price in USD 159,998.00

This is not an invoice. Changes to product or quantities may result in different pricing. Availability and lead times are subject to change and can be confirmed at order placement. Additional lead time may apply for AK and HI. Unless otherwise stated, these items are sold for domestic consumption in the United States. If exported, purchaser assumes full responsibility for compliance with U. S. export control. Contact Sales Rep or Grainger branch listed below for questions, order placement or to submit a new request. Return Policy: Please contact Grainger before returning any product. All returns are subject to the manufacturer's return policy. Special Order items may not be returnable. Restocking fees may apply.

Thank You!
Call or visit us at
WW GRAINGER INC
Grainger Sourcing
100 GRAINGER PKWY,
LAKEFOREST,IL,60045-5201

Barrier Project
SCOPE OF WORK

MINIMUM SPECIFICATIONS OF SERVICE	The vendor shall provide all the items listed within this scope of work. All items must be new and not used or refurbished and must carry a manufacturer's warranty.
DELIVERABLES	***Two(2) MERIDAN BETTER BARRIER Trailer Kits*** ***Each Kit must include;*** **(QTY of 8)** **BARRIERS , Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC** **(QTY of 1)** **HAULSAL, Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC** **(QTY of 1)** **TOW BAR, Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC** **(QTY of 7)** **3' CABLE, Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC** **(QTY of 1)** **8' CABLE, Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC** **(QTY of 1)** **TRAILER, Mfr Brand Name MERIDIAN BETTER BARRIERS** **Carrier: 30202 - RYDER INTEGRATED LOGISTICS INC**
SPECIAL CONDITIONS	
SOLE SOURCE/ PROPRIETARY	☒ Sole Source (form attached) ☐ Proprietary (form attached) ☒ N/A

Barrier Project
FINANCIAL INFORMATION

CORE CAPABILITIES BY MISSION AREA (National Preparedness Goal, Second Edition)	PREVENTION	PROTECTION
	☐ Planning	☐ Planning
	☐ Public Information and Warning	☐ Public Information and Warning
	☐ Operational Coordination	☐ Operational Coordination
	☐ Intelligence and Information Sharing	☐ Intelligence and Information Sharing
	☐ Interdiction and Disruption	☐ Interdiction and Disruption
	☐ Screening, Search, and Detection	☐ Screening, Search, and Detection
	☐ Forensics and Attribution	☐ Access Control and Identity Verification
		☐ Cybersecurity
		☐ Physical Protective Measures
		☐ Risk Management for Protection Programs and Activities
		☐ Supply Chain Integrity and Security
	MITIGATION	**PLANNING**
	☐ Planning	☐ Planning
	☐ Public Information and Warning	☐ Public Information and Warning
	☐ Operational Coordination	☐ Operational Coordination
	☐ Community Resilience	☒ Infrastructure Systems
	☐ Long-Term Vulnerability Reduction	☐ Critical Transportation
	☐ Risk and Disaster Resilience Assessment	☐ Environmental Response/Health and Safety
	☐ Threats and Hazard Identification	☐ Fatality Management Services
		☐ Fire Management and Suppression
		☐ Logistics and Supply Chain Management
		☐ Mass Care Services
		☐ Mass Search and Rescue Operations
		☐ On-Scene Security, Protection, and Law Enforcement
		☒ Operational Communications
		☐ Public Health, Healthcare, and Emergency Medical Services
		☐ Situational Assessment
	RECOVERY	
	☐ Planning	
	☐ Public Information and Warning	
	☐ Operational Coordination	
	☐ Infrastructure Systems	
	☐ Economic Recovery	
	☐ Health and Social Services	
	☐ Housing	
	☐ Natural and Cultural Resources	

Barrier Project

EHP CONTINGENT	☒ No ☐ Yes: Approval Received? ☐ No: submitted on: ☐ Yes: on		
AEL	14SW-01-WALL		
STATE APPROVAL	☐ No ☒ Yes:		
QUOTE SUPPLIED	Grainger	June 3, 2019	$159,998.00
BUDGETED COST	$160,000.00		
GRANT NAME	SHSGP		
GRANT NUMBER	FRE028-17		
SUB OBJECT NUMBER	N/A		

QWS3270X 6/20/2019 4:26 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 06/20/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 4:26 PM

FISCAL MO/YEAR : 09 2019 CURRENCY CODE :
INDEX CODE : FREP1F9 EMERGENCY PREPAREDNESS GRANTS
SUBOBJECT : 06401 MOBILE EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT : FRE028 HOMELAND SECURITY GRANT PROGRAM
GRANT DETAIL : 19 SHSGP-EM STATE HOMELAND SECURITY GRANT
USER CODE :

S	JUNE 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	160,000.00	160,000.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	159,998.00	159,998.00	159,998.00
REMAINING BALANCE	-159,998.00	2.00	2.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

Req # 255547