SUBJECT: SPORTS AND ENTERTAINMENT DIGITAL SIGN

BID #: ESC-0334-18 **OPEN DATE: 2017-12-27**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT

AGENCY: SMG JACKSONVILLE / COJ SPORTS & ENTERTAINMENT

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On December 27, 2017, the City of Jacksonville, Procurement Division received three (3) valid bid responses for subject bid. The evaluation of the responses has been completed and scored as follows:

Vendor	RFP Evaluation Score
DAKTRONICS, INC.	92.50
GENERAL SIGN SERVICE CORPORATION	70.40
NANOLUMENS	88.61

Recommend approval to move forward with contract negotiations with the highest scoring vendor, Daktronics, Inc.

ATTACHMENTS: Recommendation Memo, Scoring Sheet, Scope of Services, Pricing Tabulation, Evaluation Matrix

ANALYST: _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG Jacksonville

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

JACKSONVILLE

Sports and Entertainment Facilities

MEMORANDUM

DATE: **January 18, 2018**

TO: **Gregory Pease, Chief**
City of Jacksonville Procurement

FROM: **Keith Van Der Leest, Asst. General Manager**
SMG-Jacksonville

SUBJECT: **Bid #ESC-0334-18 / Sports Complex Digital Sign, Request to Negotiate**

Pursuant to chapter 126.204(c) of the City Ordinance Code, we offer the following information.

A total of three (3) vendor's proposals were received and evaluated in this competitive bid process under City of Jacksonville Bid #ESC-0334-18. Our evaluation team scored each bidder utilizing the evaluation criteria set forth in the RFP documents. Please see summary document from City Procurement attached.

The following is the ranking of proposals received:

Daktronics, Inc.	1
General Sign	3
Nanolumens	2

SMG Jacksonville respectfully requests permission to begin negotiation on final fee, design and scope with the highest ranked bidder for all items on the bid tabulation form requested under the RFP.

Thanks for your consideration with this request.

300 A. Philip Randolph Boulevard, Jacksonville, FL 32202
(904) 630-3900 - www.jaxevents.com

FINAL SCORE SHEET

TITLE: SPORTS AND ENTERTAINMENT DIGITAL SIGN BID NO: ESC-0334-18 OPEN DATE: DECEMBER 27, 2017 @ 2:00 PM ANALYST: Chelsey Fleming No. Invited: (7) No. Received: (3) No Bids: (1) Recorded By: John Hernandez		GENERAL SIGN SERVICE CORPORATION	NANOLUMENS	DAKTRONICS, INC.
DESCRIPTION	POINTS			
COST	25	16.73	22.44	25
SPECIFICATIONS	25	16.67	23.00	20.83
QUALITY OF PROPOSED SIGN	25	19.83	22.17	22.17
EXPERIENCE	25	17.17	21.00	24.50
Total Points	100	70.40	88.61	92.50
Minimum Requirements:		YES	YES	YES
Conflict of Interest:		YES	YES	YES
Addendums (1-4):		YES	YES	YES

4. SECTION 4 – DESCRIPTION OF SERVICES AND DELIVERABLES

A. Deliverables and Scope

4.1 Vendor to provide all necessary equipment, controllers, interface, and all necessary conduit and cabling (Within 1000' of displays).

4.2 Vendor to provide catwalk or platform(s) to access display for easy serviceability.

4.3 Vendor to provide all equipment and labor necessary to install video displays in appropriate location and appropriate cabling and conduit where required.

4.4 Vendor to provide all necessary shop drawings for approval by SMG and is responsible for all necessary engineering related to the project.

4.5 Vendor is responsible for procuring a building permit along with all appropriate fees and necessary submittals through the City of Jacksonville.

4.6 Vendor is responsible for providing a project manager in which all construction management and correspondence will take place through.

4.7 Vendor is responsible for providing on-site supervision throughout the project installation and will coordinate all sub-contractors' schedules and work to specifications.

4.8 Vendor will be responsible for all primary power, transformers and disconnects, beyond the existing point of connection.

4.9 Vendor will be responsible for any necessary HVAC associated with video displays as recommended by video board manufacturer specifications.

4.10 Vendor will be responsible for all associated flashing and waterproofing in areas of facility utilized to adequately protect video display and existing facility. This also includes all wall penetrations.

4.11 Vendor is responsible for any road closures required during this project.

4.12 Vendor is responsible for containing the project site to a minimum and will coordinate with SMG in regard to any events both schedule and unscheduled during the time of construction. (Proposed event schedule provided with bid, see Attachment D)

4.13 Construction shall start upon issuance of a notice to proceed and must be completed within 90 days.

4.14 Access to work site shall be from 6:00am until 9pm daily. Vendor will be responsible for providing facility security with names and photo identification of all individuals on-site daily.

4.15 Disposal of all debris and daily clean-up from work outlined in this document will be the responsibility of the vendor. Vendor to provide and coordinate delivery and haul away of dumpsters.

4.16 Vendor to provide attic stock of 10 LED panels and 6 power supplies.

4.17 Vendor to provide on-site maintenance training and minimum 3 days operator training.

4.18 Vendor to provide One year standard warranty and One year Service plan on all video display components. All standard warranties shall apply to Electrical, HVAC and waterproofing work.

4.19 Vendor to provide 24/7/365 Technical hotline assistance within the United States during warranty period.

4.20 Vendor to provide exchange parts program available for next day shipment during period of warranty and provide pricing for same program for periods after warranty dates.

4.21 Upon completion, vendor must provide all riser diagrams, as-builts, warranties and related materials within 15 days of completion.

4.22 Vendor must supply diagnostic software to allow owner to self' service the display.

B. Video Display Specifications

4.23 Each video display size – MINIMUM 12′ high X 27′ wide.
4.24 Displays shall incorporate line and column spacing of no more than 8MM.
4.25 Each pixel shall consist of an individual red, green, and blue LED with the ability to create a true white line of resolution horizontally and vertically within 8MM.
4.26 Vendor shall utilize top level LEDs from Nichia, Cree or equivalent.
4.27 Minimum viewing angles - Horizontal minimum: 160°, Vertical: +25°/-40°.
4.28 Display shall incorporate redundant signal paths to ensure a module or power supply failure affects only one module. The redundant signal path shall instantly switch without a visual outage. The signal path failure shall be flagged in the diagnostics software indicating the need for troubleshooting.
4.29 LED modules, power supplies and control cards located within the cabinet shall have a minimum IP66 (ingress protection) rating.
4.30 LED Display modules (panels) must be identified/branded with the name of the original equipment manufacturer and model number should such units be sourced from a third-party.
4.31 Displays shall be CE compliant. Certification documents from a NRTL (Nationally Recognized Testing Laboratory) shall be included with bid response.
4.32 Display requires an individual power supply per LED module to guarantee only one is LED module is affected in case of failure.

C. Display Control System:

4.33 Shall incorporate primary and back-up media players and video processors. Content and configurations shall be mirrored between primary and back-up players for instant switch over.
4.34 Shall have the ability to display independent content on the screens.
4.35 Shall have the ability to treat each display face as a "canvas" providing the ability to window out sections for content.
4.36 Displays shall have the ability to interface and display real-time data from the control system without the need for a duplicate or redundant input.

(Remainder of page intentionally left blank)

BID TABULATION SHEET

Title: Sports & Entertainment Digital Sign Bid # ESC-0334-18 Bid Date: 12/27/17 Buyer: CHELSEY FLEMING No. Invited: 7 No. Received: 3 No Bids: 1 Recorded By: John Hernandez 12/27/2017 Date	GENERAL SIGN SERVICE CORPORATION	NANOLUMENS	DAKTRONICS, INC.
DESCRIPTION	TOTAL	TOTAL	TOTAL
TOTAL PROJECT COST:	$800,000.00	$596,500.00	$535,340.71

ATTACHMENT B– EVALUATION MATRIX

The evaluations will be based upon the following criteria, and Proposers are requested to provide, as a minimum, the information listed under each criterion. Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive. The response to each of the criterion will be evaluated relative to the other responses received and will be awarded a score based on the criteria listed. Proposers are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. Please note that 100 points is the maximum total for all categories combined.

Criteria	Description of Criteria	Maximum Points Available
Cost	**The proposer submitting the lowest total cost to the City stated on Price Sheet Form 1 shall receive the maximum number of points for cost. Each sub-sequentially higher cost shall be divided into the lowest cost received and the products score % will be multiplied by the maximum points available to render the points.** *Score = ((Lowest Bid)Next Low Bid) X 25*	25
Specifications	**Functionality of hardware and controllers and the ability to meet specifications. Additional features not specified within RFP but provided in proposed solution and overall ability to provide a solution that best fits the needs of the project.** *Maximum of twenty-five (25) points*	25
Quality of Proposed Sports and Entertainment Complex Digital Sign	**Display and display component ease of serviceability and proposed structure type and overall aesthetics.** *Maximum of twenty-five (25) points*	25
Experience	**Contractor must submit evidence of experience, reputation, customer references, in-house engineering, training and support capabilities.** *Maximum of twenty-five (25) points*	25