SUBJECT: CISCO MAINTENANCE AND SUPPORT RENEWAL

BID #: XF-0366-18 **OPEN DATE:** 01/17/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE- TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBERS RECEIVED:** 3 **OTHER** 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder, Netsync Network Solutions, for Cisco Maintenance and Support Renewal. This is a one-time purchase. Total not-to-exceed amount for is $246,933.00.

Funding for this award to be encumbered by account SHPP011ISM-04662 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Tony Davis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget & Administration

From: Tony Davis
Director of Police Services

Subject: XF-0366-18 Cisco Maintenance and Support Renewal

Date: January 16, 2018

There were three (3) responses received for Bid #XF-0366-18 Cisco Maintenance and Support Renewal. After reviewing the responses we recommend awarding Netsync Network Solutions the lowest responsive, responsible bidder, in the amount of $246,933.00. The funding source is SHPP011ISM - 04662. The purchase will be processed via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

Title: Cisco Maintenance and Support Renewal
Bid # XF-0366-18
Bid Date: 1/10/18
Buyer: Marleen Doran
No. Invited: 6 No. Received: 3 No Bids: 2

ITEM	MODEL #	Est. QTY	UoM	Presidio Networked Solutions, LLC UNIT PRICE	Presidio Networked Solutions, LLC EXTENDED TOTAL	AIP US, LLC UNIT PRICE	AIP US, LLC EXTENDED TOTAL	Netsync Network Solutions UNIT PRICE	Netsync Network Solutions EXTENDED TOTAL
Group # 1: Subscriptions and Licenses									
1	Cisco Advanced Malware Protection Service License	4162	EA	$15.06	$62,679.72	$24.35	$101,344.70	$14.82	$61,680.84
2	Cisco FPR4110 Threat Defense Threat, Malware and URL License	1	EA	$17,821.22	$17,821.22	$28,835.52	$28,835.52	$17,541.35	$17,541.35
3	Prime Infrastructure 2.x-Assurance-100 Device Lic (Prom)	1	EA	$460.58	$460.58	$692.91	$692.91	$560.10	$560.10
4	Cisco ONE Advanced Perpetual-Wireless	150	EA	$11.77	$1,765.50	$17.71	$2,656.50	$14.31	$2,146.50
5	Cisco ONE Foundation Perpetual-Wireless	200	EA	$27.12	$5,424.00	$40.80	$8,160.00	$32.99	$6,598.00
6	Cisco ONE Foundation Upg Perpetual-Wireless (AP)	150	EA	$81.37	$12,205.50	$40.80	$6,120.00	$32.99	$4,948.50
7	Cisco ONE Upg-to Foundation Perpetual Catalyst 3850 48-port	30	EA	$226.71	$6,801.30	$341.06	$10,231.80	$275.69	$8,270.70
	EQUIPMENT TOTAL GROUP 1:				**$107,157.82**		**$158,041.43**		**$101,745.99**
					Corrected Group 1 Total				

ITEM	MODEL #	Est. QTY	UoM	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
Group # 2: Ironport Hardware and Licenses									
1	^ESA C370 Email Security Appliance with Software	1	EA	$529.01	$529.01	$661.34	$661.34	$534.58	$534.58
2	^SMA M670 Security Management Appliance with Software	1	EA	$1,059.86	$1,059.86	$1,192.57	$1,192.57	$1,071.03	$1,071.03
3	ESA Advanced Malware Protection License	3000	EA	$4.41	$13,230.00	$4.93	$14,790.00	$3.99	$11,970.00
4	SMA Centralized Email Management Reporting License	3000	EA	$1.99	$5,970.00	$2.23	$6,690.00	$1.80	$5,400.00
5	ESA Premium SW Bundle (AS, AV, OF, DLP, ENC) License	3000	EA	$15.20	$45,600.00	$17.03	$51,090.00	$13.77	$41,310.00
6	WS-C2960XR-48FPS-I	3000	EA	$0.83	$2,490.00	$0.93	$2,790.00	$0.75	$2,250.00
	EQUIPMENT TOTAL GROUP 2:				**$68,878.87**		**$77,213.91**		**$62,535.61**
					Corrected Group 2 Total				

ITEM	MODEL #	Est. QTY	UoM	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
Group # 3: CISCO Renewals as Listed									
1	Catalyst 3750X 24 Port PoE LAN Base WS-C3750X-24P-L	43	EA	$51.86	$2,229.98	$304.88	$13,109.84	$55.34	$2,379.62

2	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base WS-C3850-48UW-S	30	EA	$629.83	$18,894.90	$703.69	$21,110.70	$578.45	$17,353.50
3	^1000 MXP CTS-MXP-1000-K9	8	EA	$299.23	$2,393.84	$645.95	$5,167.60	$260.18	$2,081.44
4	Catalyst 3750X 48 Port Data LAN Base WS-C3750X-48T-L	13	EA	$76.76	$997.88	$451.93	$5,875.09	$82.02	$1,066.26
5	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base WS-C4507RE+96V+	8	EA	$709.05	$5,672.40	$1,652.20	$13,217.60	$759.63	$6,077.04
6	Cisco Catalyst 3850 48 Port UPOE IP Base WS-C3850-48U-S	6	EA	$243.47	$1,460.82	$679.05	$4,074.30	$314.26	$1,885.56
7	Cisco Catalyst 3850 24 Port UPOE IP Base WS-C3850-24U-S	6	EA	$163.47	$980.82	$378.02	$2,268.12	$174.95	$1,049.70
8	Cisco Catalyst 3850 24 Port Data IP Base WS-C3850-24T-S	4	EA	$174.85	$699.40	$315.66	$1,262.64	$187.14	$748.56
9	Cisco 2951 w/3 GE,4 EHWIC,3 DSP, 2 SM,256MB CF, 512MB DRAM, IPB CISCO2951/K9	1	EA	$783.45	$783.45	$875.37	$875.37	$719.58	$719.58
10	VPN ISM module HSEC bundles for 2951 ISR platform CISCO2951-HSEC+/K9	3	EA	$757.27	$2,271.81	$845.35	$2,536.05	$695.53	$2,086.59
11	Cisco 2951 Security Bundle w/SEC license PAK CISCO2951-SEC/K9	1	EA	$782.76	$782.76	$874.60	$874.60	$718.95	$718.95
12	Catalyst 3750X24 Port PoE LAN Base WS-C3750X-24P-L	1	EA	$51.86	$51.86	$304.88	$304.88	$55.34	$55.34
13	Catalyst 3750X 48 Port Full PoE IP Services WS-C3750X-48PF-E	1	EA	$120.70	$120.70	$711.39	$711.39	$129.11	$129.11
14	Cisco 3945E Security Bundle w/SEC license PAK CISCO3945E-SEC/K9	2	EA	$1,339.35	$2,678.70	$1,496.68	$2,993.36	$1,230.31	$2,460.62
15	ASA 5525-X with SW, 8GE Data, 1GE Mgmt, AC, 3DES/AES ASA5525-K9	1	EA	$743.49	$743.49	$830.72	$830.72	$682.87	$682.87
16	Cisco 5520 Wireless Controller w/rack mounting kit AIR-CT5520-K9	3	EA	$1,791.23	$5,373.69	$2,001.74	$6,005.22	$1,645.48	$4,936.44
17	Cisco 5520 Wireless Controller supportimg 50 Aps w/rack kit AIR-CT5520-50-K9	3	EA	$2,238.98	$6,716.94	$2,502.17	$7,506.51	$2,056.85	$6,170.55
18	^^ASA 5550 Appliance with SW, HA, 8GE+1FE, 3DES/AES ASA5550-BUN-K9	2	EA	$1,423.63	$2,847.26	$2,655.38	$5,310.76	$1,957.24	$3,914.48
19	Cat4500 E-Series 3-Slot Chassis, fan, no ps WS-C4503-E	2	EA	$1,275.97	$2,551.94	$1,425.85	$2,851.70	$1,172.09	$2,344.18
20	Cisco 5508 Series Wireless Cotnroller for up to 12 Aps AIR-CT5508-12-K9	1	EA	$205.19	$205.19	$1,210.28	$1,210.28	$219.65	$219.65
21	Cisco FirePower8 portSFP+Network Module FPR4K-NM-8X10G	2	EA	$1,509.17	$3,018.34	$2,463.68	$4,927.36	$1,617.10	$3,234.20
22	CiscoFirepower Management Center 2500 Chassis FMC2500-K9	1	EA	$2,838.37	$2,838.37	$5,681.09	$5,681.09	$3,041.56	$3,041.56
23	Cisco Firepower 4110 NGFW Appkiance, 1U, 2 x NetMod Bays FPR4110-NGFW-K9	2	EA	$3,395.35	$6,790.70	$5,543.28	$11,086.56	$3,638.47	$7,276.94
24	WS-C4570R+E Chassis, Two WS-X4648-RJ45V+E, Sup7L-E, LAN Base WS-C4507RE+96V+	1	EA	$690.40	$690.40	$1,652.20	$1,652.20	$739.64	$739.64
25	WS-C4570R+E Chassis, Two WS-X4648-RJ45V+E, Sup7L-E, LAN Base WS-C4507RE+96V+	1	EA	$718.38	$718.38	$1,652.20	$1,652.20	$769.62	$769.62

26	Cisco Prime Infrastructure UCS Physical HW Appliance PI-UCS-APL-K9	1	EA	$1,322.82	$1,322.82	$1,478.21	$1,478.21	$1,215.12	$1,215.12
27	Catalyst Chassis+Fan Tray + Sup2T; IP Services ONLY incl VSS-VS-C6509E-SUP2T	1	EA	$3,722.07	$3,722.07	$6,655.78	$6,655.78	$5,471.22	$5,471.22
28	NAM-3 FOR Keystone Sup2T bundles WS-SVC-NAM3KS2T-K9	1	EA	$2,601.31	$2,601.31	$4,651.73	$4,651.73	$3,823.84	$3,823.84
EQUIPMENT TOTAL GROUP 3:					**$80,160.22**		**$135,881.86**		**$82,652.18**
					Corrected Group 3 Total				**Corrected Group 3 Total**
LUMP SUM TOTAL FOR GROUPS 1,2,3					**$256,196.91**		**$371,137.20**		**$246,933.78**
TERMS:									
DELIVERY:				5 days		10 days		30 days	
SIGNED BID FORM:				Yes		Yes		Yes	
CONFLICT OF INTEREST:				Yes		Yes		Yes	
ADDENDUMS									
NOTES:									

TERMS AND CONDITIONS

CISCO MAINTENANCE AND SUPPORT RENEWAL

1. SCOPE

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Maintenance and Support Renewal.

2. AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

One Time Purchase

4. PRE-BID CONFERENCE

Not Applicable

5. REQUIREMENTS

Vendor MUST be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller. **Submit proof with bid submittal.**

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated are fixed.

8. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

Not Applicable

10. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. All deliveries must be scheduled a minimum of one business day in advance. Contact Chris Burns - 904-630-7426. A packing slip shall accompany all

shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.