SUBJECT: SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS

BID #: XF-0355-18 **OPEN DATE: 2017-12-20**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – 12 MONTHS FROM DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder, Netsync Network Solutions, Inc., for the purchase of Cisco UCS hardware refresh items for the Information Technologies Division. Period of service will be twelve (12) months from date of award. Total not-to-exceed award amount of $105,058.09.

Funding for this award to be encumbered by accounts AFIT537-06427, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____ CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies / CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

January 17, 2018

01/18/18 11:44:44
Procurement Division

TO: Greg Pease, Chief of Procurement Division

JGO 1/18/18 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

RE: XF-0355-18 SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS

Information Technologies Division submitted an RFP to Procurement Division for solicitation of Server Refresh Cisco Unified Computing Systems (UCS) Hardware Refresh Items Bid # XF-0355-18.

Procurement Division received five (5) vendor responses and zero (0) no bids. Procurement Division forwarded the bid tabulation sheet and the bid responses for review.

The vendors were required to bid on all items to be considered for award. ITD Management recommends awarding the bid to Netsync Network Solutions, Inc. as the lowest responsive, responsible bidder in the amount of $105,058.09.

VENDOR	TOTAL AWARD AMOUNT
Netsync Network Solutions, Inc.	**$105,058.09**
Presidio Networked Solutions, LLC	$105,313.69
CDW Government, LLC	$110,759.14
Thomas Gallaway Corporation DBA Technologent	$111,742.35
AGC Networks, LLC	$124,400.40

The term of this agreement will be twelve months from date of award.

Funding source will be Index Code: AFIT537 Sub Object: 06427.

Thank you for consideration of this request.

Cc: Robert Gray, Technology Infrastructure Manager
Rose Alford, Server Infrastructure Manager

Title: SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS
Bid # XF-0355-18
Bid Date: 12/20/18
Buyer: Chelsey Fleming
No. Invited: 7 **No Received: 5** **No Bids: 0**
Recorded By: John Hernandez

						AGC NETWORKS, LLC.		NETSYNC NETWORK SOLUTIONS		PRESIDIO NETWORKED SOLUTIONS, LLC.		CDW GOVERNMENT, LLC.		THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT	
ITEM #	PART NUMBER	DESCRIPTION	SERVICE DURATION (MONTHS)	LEAD TIME (DAYS)	QTY	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	**BE7H-M4-K9**	**Cisco Business Edition 7000H Svr (M4), Export Restrict. SW**	--	21	1	$30,050.00	$30,050.00	$29,048.72	$29,048.72	$29,048.72	$29,048.72	$30,600.18	$30,600.18	$31,574.70	$31,574.70
2	CON-SNTP-BE7HM40K	**SNTC-24X7X4 Cisco Business Edition 7000H Server, Exp**	**12**	N/A	1	$730.00	$730.00	$492.03	$492.03	$543.15	$543.15	$542.63	$542.63	$44.57	$44.57
3	VIRT-LIC-NONE	**Do not factory-load a virtualization software license**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
4	CIT2-MRAID12G-4GB	**Cisco 12Gbps SAS 4GB FBWC Cache module (Raid 0/1/5/6)**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
5	CIT2-PSU2V2-1200W	**1200W V2 AC Power Supply for 2U C-Series Servers**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
6	CIT2-PCI-1B-240M4	**Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
7	CIT2-PCIE-IRJ45	**Intel i350 Quad Port 1Gb Adapter**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
8	R2XX-RAID5	**Enable RAID 5 Setting**	--	10	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
9	CIT2-HD300G15K12G	**300GB 12G SAS 15K RPM SFF HDD**	--	21	20	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
10	CIT2-CPU-E52660D	**2.60 GHz E5-2660 v3/105W 10C/25MB Cache/DDR4 2133MHz**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
11	CIT2-MRAID12G	**Cisco 12G SAS Modular Raid Controller**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
12	CAB-C13-CBN	**Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors**	--	8	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
13	CIT2-MR-1X161RV-A	**16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v**	--	21	8	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
14	**BE7H-M4-K9**	**Cisco Business Edition 7000H Svr (M4), Export Restrict. SW**	--	21	1	$30,050.40	$30,050.40	$29,048.72	$29,048.72	$29,048.72	$29,048.72	$30,600.18	$30,600.18	$31,574.70	$31,574.70
15	CON-SNTP-BE7HM40K	**SNTC-24X7X4 Cisco Business Edition 7000H Server, Exp**	**12**	N/A	1	$730.00	$730.00	$492.03	$492.03	$543.15	$543.15	$542.63	$542.63	$44.57	$44.57
16	VIRT-LIC-NONE	**Do not factory-load a virtualization software license**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
17	CIT2-MRAID12G-4GB	**Cisco 12Gbps SAS 4GB FBWC Cache module (Raid 0/1/5/6)**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
18	CIT2-PSU2V2-1200W	**1200W V2 AC Power Supply for 2U C-Series Servers**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
19	CIT2-PCI-1B-240M4	**Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
20	CIT2-PCIE-IRJ45	**Intel i350 Quad Port 1Gb Adapter**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
21	R2XX-RAID5	**Enable RAID 5 Setting**	--	10	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
22	CIT2-HD300G15K12G	**300GB 12G SAS 15K RPM SFF HDD**	--	21	20	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
23	CIT2-CPU-E52660D	**2.60 GHz E5-2660 v3/105W 10C/25MB Cache/DDR4 2133MHz**	--	21	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
24	CIT2-MRAID12G	**Cisco 12G SAS Modular Raid Controller**	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included

Title: **SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS**
Bid # **XF-0355-18**
Bid Date: **12/20/18**
Buyer: **Chelsey Fleming**
No. Invited: 7 No Received: 5 No Bids: 0
Recorded By: John Hernandez

						AGC NETWORKS, LLC.		NETSYNC NETWORK SOLUTIONS		PRESIDIO NETWORKED SOLUTIONS, LLC.		CDW GOVERNMENT, LLC.		THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT	
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25	CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	--	8	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
26	CIT2-MR-1X161RV-A	16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	--	21	8	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
27	BE7M-M4-K9	Cisco Business Edition 7000M Svr (M4), Export Restricted SW	--	21	1	$15,345.00	$15,345.00	$14,833.50	$14,833.50	$14,833.50	$14,833.50	$15,625.75	$15,625.75	$16,123.37	$16,123.37
28	CON-SNTP-BE7MM4K9	SNTC-24X7X4 Cisco Business Edition 7000M Server, Exp	12	N/A	1	$730.00	$730.00	$492.03	$492.03	$543.15	$543.15	$532.09	$532.09	$44.57	$44.57
29	CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	--	8	2	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
30	VIRT-LIC-NONE	Do not factory-load a virtualization software license	--	21	1	Included	Included	Included	Included	$0.00	$0.00	Included	Included	Included	Included
31	CIT2-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
32	CIT2-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD	--	21	12	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
33	CIT2-PCI-1B-240M4	Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
34	CIT2-CPU-E52680D	2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHz	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
35	R2XX-RAID5	Enable RAID 5 Setting	--	10	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
36	CIT2-MRAID12G	Cisco 12G SAS Modular Raid Controller	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
37	CIT2-MRAID12G-1GB	Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
38	CIT2-PSU2V2-1200W	1200W V2 AC Power Supply for 2U C-Series Servers	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
39	CIT2-MR-1X161RV-A	16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	--	21	4	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
40	BE7M-M4-K9	Cisco Business Edition 7000M Svr (M4), Export Restricted SW	--	21	1	$15,345.00	$15,345.00	$14,833.50	$14,833.50	$14,833.50	$14,833.50	$15,625.75	$15,625.75	$16,123.37	$16,123.37
41	CON-SNTP-BE7MM4K9	SNTC-24X7X4 Cisco Business Edition 7000M Server, Exp	12	N/A	1	$15,345.00	$15,345.00	$492.03	$492.03	$543.15	$543.15	$532.09	$532.09	$44.57	$44.57
42	CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	--	8	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
43	VIRT-LIC-NONE	Do not factory-load a virtualization software license	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
44	CIT2-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
45	CIT2-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD	--	21	12	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
46	CIT2-PCI-1B-240M4	Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
47	CIT2-CPU-E52680D	2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHz	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included

Title: **SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS**
Bid # **XF-0355-18**
Bid Date: **12/20/18**
Buyer: Chelsey Fleming
No. Invited: 7 No Received: 5 No Bids: 0
Recorded By: John Hernandez

						AGC NETWORKS, LLC.		NETSYNC NETWORK SOLUTIONS		PRESIDIO NETWORKED SOLUTIONS, LLC.		CDW GOVERNMENT, LLC.		THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT	
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48	R2XX-RAID5	**Enable RAID 5 Setting**	--	10	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
49	CIT2-MRAID12G	**Cisco 12G SAS Modular Raid Controller**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
50	CIT2-MRAID12G-1GB	**Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
51	CIT2-PSU2V2-1200W	**1200W V2 AC Power Supply for 2U C-Series Servers**	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
52	CIT2-MR-1X161RV-A	**16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v**	--	21	4	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
53	**BE7M-M4-K9**	**Cisco Business Edition 7000M Svr (M4), Export Restricted SW**	--	21	1	$15,345.00	$15,345.00	$14,833.50	$14,833.50	$14,833.50	$14,833.50	$15,625.75	$15,625.75	$16,123.37	$16,123.37
54	CON-SNTP-BE7MM4K9	**SNTC-24X7X4 Cisco Business Edition 7000M Server, Exp**	**12**	N/A	1	$730.00	$730.00	$492.03	$492.03	$543.15	$543.15	$532.09	$532.09	$44.57	$44.57
55	CAB-C13-CBN	**Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors**	--	8	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
56	VIRT-LIC-NONE	**Do not factory-load a virtualization software license**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
57	CIT2-PCIE-IRJ45	**Intel i350 Quad Port 1Gb Adapter**	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
58	CIT2-HD300G10K12G	**300GB 12G SAS 10K RPM SFF HDD**	--	21	12	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
59	CIT2-PCI-1B-240M4	**Right PCIe Riser Board (Riser 1) (3 x8) for 6 PCI slots**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
60	CIT2-CPU-E52680D	**2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHz**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
61	R2XX-RAID5	**Enable RAID 5 Setting**	--	10	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
62	CIT2-MRAID12G	**Cisco 12G SAS Modular Raid Controller**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
63	CIT2-MRAID12G-1GB	**Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)**	--	21	1	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
64	CIT2-PSU2V2-1200W	**1200W V2 AC Power Supply for 2U C-Series Servers**	--	21	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
65	CIT2-MR-1X161RV-A	**16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v**	--	21	4	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
					GRAND TOTAL:	**$124,400.40**		**$105,058.09**		**$105,313.69**		**$110,759.14**		**$111,742.35**	
					TERMS:	NOT STATED		NOT STATED		NOT STATED		NET30		NET30	
					DELIVERY:	20 BUSINESS DAYS		30 BUSINESS DAYS		10 BUSINESS DAYS		10-14 BUSINESS DAYS		10 BUSINESS DAYS	
					CONFLICT OF INTEREST:	Yes		YES		YES		YES		YES	
					ADDENDUMS 0	N/A		N/A		N/A		N/A		N/A	
					NOTES:	**Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern."**								**Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern."**	

TERMS AND CONDITIONS

SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide **SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS**. This bid invitation is to obtain pricing commitments for the hardware refresh items. The Cisco UCS servers support the City's Cisco telephones and Call Centers.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The term of this agreement will be twelve (12) months from date of award.

4. PRE-BID CONFERENCE

Not applicable.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated are fixed.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, FL 32202 Attention ITD Contact Network Infrastructure Manager. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Vendor must provide inside Delivery ONLY to the 9th Floor storage area. If equipment is delivered on pallets, must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

SERVER REFRESH CISCO UCS HARDWARE REFRESH ITEMS

- ***All items must be NEW with manufacturer's warranty and support.***
- ***NO Substitutions***
- ***NO Used or Refurbished equipment.***