SINGLE SOURCE AWARD **BID # SS-10182-21**

Subject: WATER MANAGEMENT PROGRAM for seven (7) swimming pools with heaters

Department: Recreation and Community Programming Division

Description of Purchase:
Recommend approval of Single Source Award to Aquasol Commercial Chemical, Inc. dba: Poolsure for all inclusive chemical supply and water management for the seven (7) pools with heaters. Period of service will be one (1) year from date of award. Total requested expenditure not to exceed $186,240.60.

Funding for this award to be encumbered by account
00111.166103.552030.000000.00000000.00000.0000000, to be executed by purchase order(s).

Single Source Award To: Aquasol Commercial Chemical, Inc. dba: Poolsure

Price Justification: See Attached

Total Award: $186,240.60 **Requisition #** PRCM-502150-21

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Keith Meyerl, Chief, Recreation and Community Programming Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

City of Jacksonville, Florida

Daryl Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7919
www.coj.net

ONE CITY. ONE JACKSONVILLE.

March 3, 2021

MEMORANDUM

TO: Greg Pease, Chief
Procurement Division

FROM: Daryl T. Joseph, Director
Parks, Recreation & Community Services

RE: **Single Source Request – Heated Pool Water Maintenance**

Parks, Recreation and Community Services Department respectfully recommend a single source purchase order to Aquasol Commercial Chemical, Inc [dba: Poolsure] for a management agreement for seven [7] City pools to maintain, monitor, and supply chemicals for each pool. The systems in each pool are provided by Supplier and must be maintained by them.

The single source request form is attached for this request.

If you have any questions or if further information is required, please contact Keith Meyerl at [904] 255-7936.

DJ/wlj

Attachment: Single Source Request

cc: Renee Harriman, Parks, Recreation and Community Services Finance Manager

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Recreation and Community Services Division

FUNDING SOURCE: RPCM011AQ 00111-166103-552030-000000-00000000-00000-000000

BRIEF DESCRIPTION OF GOODS/SERVICES:
Provision of an all-inclusive water management program on each of the [7] pools installed with heaters. A water management program is essential in protecting the investment of these pool heaters installed in 2018. Proper water chemistry is vital to their short and long term operation.

The water management program shall provide new chemical controllers, feed equipment, all chemicals to operate listed pools and maintenance on the controllers and feeders at a monthly billing rate.

Pools to be services with this program include: Pine Forest Pool, Charles Clark Pool, CT Brown Pool, Woodland Acres Pool, Thomas Jefferson Pool, Mandarin High Pool and Fletcher High Pool.

AMOUNT OF PROJECT (attach quote): $15,520.05 per month \ $186,240.60 per annum

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

1. **Equipment: Provide new chemical controllers, feed pumps and tanks at each pool;**
   a) Chemical Controllers: Aquasol XPC Pool Controller – no substitutes
   b) Chemical Feed Pumps: Classic Series, Single Head Adjustable Stenner Pump – no substitutes
   c) All replacement chemical tanks shall be included.
2. **Maintenance:**
   a) For all chemical controllers, feed equipment - repair / replacement as needed.
   b) Feeder tubing for chemical lines to be left on site for quick changes.
   c) PM's (preventative maintenance) completed annually in the spring of each year
3. **Chemicals: Provide all chemicals necessary for proper operations of each pool listed to provide proper water quality as required by the Florida Department of Health.**
   a) Sodium Hypochlorite Solution
   b) Non-Fuming Pool Acid
   c) Sodium Bicarbonate
   d) Cyanuric Acid
   e) Calcium Chloride
   f) Filter Powder
4. **Chemical Deliveries:**

a) Sodium Hypochlorite Solution and Non-Fuming Pool Acid shall be delivered on a pre-scheduled routed basis that utilizes tank level sensors or a predictive model.

b) Hot Shot deliveries shall be included at no extra charge to accommodate unusual chemical demand events.

5. Chemical Monitoring: Remotely monitor chemical levels and usage. Report usage at pools to determine issues which will automatically dispatch a technician to attend to issue saving time and resources.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

There are very stringent requirements required by the vendor in order to perform all levels of the water management program.

a. Must hold a current and valid State of Florida Commercial Swimming Pool Contractor certificate for installation of the chemical controllers, pumps, tanks and tubing;
b. Must be HazMat registered through PHMSA to transport and handle chemicals on site;
c. Must be USDOT motor carrier registered to transport chemicals;
d. Minimum Technician Requirement to perform service on equipment and monitor water quality
   i. Must have at least four technicians operating in Jacksonville Metro area.
   ii. Must be manufacturer certified in Aquasol controllers and Stenner Pumps.
   iii. Must be CPO certified.
e. Selected vendor must have CPO Instructors on staff.

Aquasol is the only vendor in this area that can meet <u>all</u> of these requirements.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

I have found no other vendor that can provide all of the above services in this market and have reviewed with procurement and the EBO.

Submitted by: Keith Meyerl - Division Chief – Recreation and Community Programming

(Name) **(Title)**

Date: 3/2/21

Requesting Agency's Director's Signature:

EXHIBITA - POOL RATES AND INFORMATION

Pool Name	# of Controllers	Water Management Base Rate	Summer 125% of Base (April - September)	Winter 75% of Base (October - March)	Wireless Rate	Tap Rate
Charles Clark Pool	1	2,217.15	2,771.44	1,662.86		
Clanzel Brown Pool	1	2,217.15	2,771.44	1,662.86		
Fletcher Pool	1	2,217.15	2,771.44	1,662.86		
Mandarin Pool	1	2,217.15	2,771.44	1,662.86		
Pine Forest Pool	1	2,217.15	2,771.44	1,662.86		
Thomas Jefferson Pool	1	2,217.15	2,771.44	1,662.86		
Woodland Acres Pool	1	2,217.15	2,771.44	1,662.86		
Total Monthly	7	15,520.05	19,400.08	11,640.02		

NOTES:

Shipping Address:

1707 Townhurst Drive
Houston, Texas 77043
Phone: 1-800-858-POOL (7665)
Fax: 1-800-909-3962
poolsure.com

Jan 20, 2021

City of Jacksonville
214 North Hogan Street
Jacksonville, FL 32202
Attn: Keith Meyrel, Darryl Joseph

City of Jacksonville Water Management Alternative Bid

Dear Keith / Darryl,

Poolsure is proposing a program that offers a flat rate monthly billing that is all inclusive of automated chemical controllers, feed equipment, chemicals, maintenance, and labor. This program will greatly increase efficiency along with reducing the long term labor costs associated with the COJ swimming pools. In addition it is designed to help provide a sanitary swimming environment for patrons and a safe work environment for COJ personne. Below is an outline of what is included in this program.

Pricing is to be fixed on an annual basis for each pool but billed in 12 monthly installments. Installments are billed as a flat monthly fee. Example - annual rate for each pool divided by 12 equal monthly installments. A spreadsheet listing all 34 bodies of water will be included along with our agreement.

Pricing Includes:

- All chemical controllers, feed equipment repair / replacement as needed. Feeder tubing for chemical lines will also be left on site for quick changes. PM's (preventative maintenance) completed annually in the spring of each year to include:
- During years the feed pumps are not replaced new feed tubes will be installed in pumps, rollers inspected and replaced as needed. Chemical injection lines inspected for clogs and cleaned as required. Flow cells cleaned out, probes checked and replaced as needed.
- Any other components or parts are repaired or replaced on an as needed basis.
- All tech calls and parts needed to maintain controllers and feed systems are also included at no additional charge.
- Deliveries of all chemicals are included in annual price including;
    - Sodium Hypochlorite Solution
    - Non-Fuming Pool Acid
    - Sodium Bicarbonate
    - Cyanuric Acid
    - Calcium Chloride
    - Filter Powder
- Sodium Hypochlorite Solution and Non-Fuming Pool Acid will be delivered on a pre-scheduled routed basis that utilizes tank level sensors or a predictive model.
- "Hot Shot" deliveries will also be included at no extra charge to accommodate unusual chemical demand events.

1707 Townhurst Drive
Houston, Texas 77043
Phone: 1-800-858-POOL (7665)
Fax: 1-800-909-3962
poolsure.com

- Remote web based monitoring of the chemical controllers is also included in the fixed price. Monitoring is Ethernet or wifi based. The Ethernet or wifi internet connection will be provided by COJ at each site. If Ethernet or wifi is not available on certain sites COJ can opt to provide cellular hot-spots at these locations.

- All replacement chemical tanks are included. Sodium Hypochlorite Tanks will be replaced and repositioned amongst pools to logically achieve the maximum storage capacity per site with as few tanks as possible to facilitate simplified remote tank level monitoring. All tanks and containment will be within the state of Florida's guidelines and regulations and follow Hazardous Materials handling best practices.

Guidance in regards to minimum vendor qualifications needed to offer this type of program.

1. HazMat - Must be HazMat registered through PHMSA
2. USDOT - Must be USDOT motor carrier registered
3. Florida Pool Contractors License
4. Sodium Hypochlorite Solution must be NSF certified and EPA registered.
5. Safersys - Must have Satisfactory rating
6. CSA -No Basics at Intervention levels
7. Minimum Tanker Trucks - FRP, Pneumatic Offload, must have at least four operating in Jacksonville Metro area.
8. NTTC – National Tank Truck Carriers (Grand Safety Award Rating)
9. Minimum Techs - Must have at least four operating in Jacksonville Metro area. Manufacturer certified in Aquasol controllers and Stenner Pumps. CPO certified.
10. CPO Instruction - Vendor must have CPO Instructors on staff

Poolsure greatly appreciates doing business with the City of Jacksonville. We are experienced in servicing high demand facilities such as COJ. These types of facilities require many different components from a supplier and servicer and this program will allow the COJ to take full advantage of what is needed to achieve greater safety and efficiency and at the same time reduce liability and labor spent on the swimming pools.

Kindest Regards,

Christopher C Secue
Poolsure, Regional Director of Sales