SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17 **OPEN DATE: 2016-11-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to retroact the period of service from March 22, 2021 to date of award.

Recommend approval to reinstate the two (2) year renewal options due to unavailability of enough JSEB qualified suppliers to fulfill the terms and conditions of the new RFQ.

Recommend approval to utilize the second of three (3) one (1) year renewal options with the six (6) pre-qualified vendors, AEC Electrical Contractors, Inc., Converged Communications now acquired by A3 Communications, Inc., Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc. and W.W. Gay Fire & Integrated Systems, Inc. Period of service will be from date of award through March 21, 2022.

Funding for this award to be encumbered by various accounts, to be executed by purchase order(s)

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: March 18, 2021

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2021.03.19 12:53:30 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2021.03.18 16:28:10 -04'00'

SUBJECT: SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications

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The Information Technologies Division (ITD) submitted a bid for Full Service Wiring and Cabling Services – Request for Qualifications (RFQ) bid was awarded on December 22, 2016.

The award recommendation pre-qualified seven (7) suppliers that successfully met the requirements as specified in the bid documents based on three years prior experience in installing and repairing telephone/data/electrical systems and equipment and performing related work. The vendors provide engineering and design analysis for proposed projects to determine the cost, design, scope of work, and as-built drawings in AutoCAD.

ITD Management awarded all seven vendors on SC-0310-17 Full Service Wiring and Cabling Services; AEC Electrical Contractors, Inc., Professional Telephone Services, Inc. d/b/a Converged Communications, Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W. W. Gay Fire & Integrated Systems, Inc. On September 30, 2019 A3 Communications acquired Converged Communications.

The service contract was awarded for three (3) years from date of award, with three (3) one (1) year renewal options. The awarded vendors exercised the first one (1) year renewal option of three, which began December 22, 2019 through December 21, 2020.

On December 11, 2020, GGAC approved a ninety-day (90) extension and to not exercise the two (2) remaining renewal options. The purpose of this action was to create a new RFQ to solicit eligible Jacksonville Small & Emerging Business (JSEB) suppliers and create a JSEB set aside. However, upon further analysis, ITD could not find enough JSEB qualified suppliers to fulfill the terms and conditions of the RFQ.

ITD Management recommends reinstating the award's remaining two (2) renewal options. Furthermore, ITD Management requests to exercise the 2nd renewal option, retroactive from March 22, 2021, through March 21, 2022.

Funding to be encumbered by Purchase Order by various funding sources per project basis.

Your favorable consideration of ITD's request is appreciated.

Tracy Geake — Digitally signed by Tracy Geake Date: 2021.03.19 06:40:09 -04'00'

Attachments: SC-0310-17 Previous Awards

CC: Robert Gray, Enterprise Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Jeremy McDaniel, Network and Telecom Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

Ola, Ruben

From: Ossi, Thomas
Sent: Monday, March 29, 2021 8:51 AM
To: Ola, Ruben
Cc: Ciprian, Alexander; Brown, Elizabeth
Subject: RE: FYI: Requisition FAIT-500708-21 Approved - SC-031017 Full Service Wiring and Cabling Services
Attachments: SC-0310-17 Full Service Wiring and Cabling Services - Suppliers Extension Memos _6 Suppliers Responses March 18 2021.pdf

Ruben,

Please find attached 6 suppliers responses.
VT Milcom, Inc. did not respond.

Thank you,

Thomas Ossi
Technology Contract and Records Manager
City of Jacksonville
Finance & Administration
Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202
904.255.8080
www.coj.net

From: Ossi, Thomas <TOssi@coj.net>
Sent: Friday, March 26, 2021 4:36 PM
To: Ola, Ruben <RubenO@coj.net>
Subject: Re: FYI: Requisition FAIT-500708-21 Approved - SC-031017 Full Service Wiring and Cabling Services

Hi Ruben,
I was waiting on 1 supplier to provide me there's I have all the rest I can provide to you 845am Monday
Thank you
Tom Ossi
904-881-4060

Robin L. Exum

EXUM COMMUNICATIONS

EXUM ELECTRIC, INC. (EC #13007553)

TO: City of Jacksonville DATE: March 18, 2021

ATTN: Mr. Thomas Ossi

SUBJECT: Full-Service Wiring and Cabling Services – Renewal / Extension SC-0310-17

Dear: Mr. Ossi,

It is the intent of Exum Communications / Exum Electric, Inc. to confirm a one-year extension on the current award SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications.

The period of services will begin March 22, 2021 through March 21, 2022.

Thank you for the opportunity to provide services to the City of Jacksonville.

Sincerely,

Mary S Exum

Mary S. Exum
Sales / Marketing
procoj2007.doc

3599 Lenox Avenue, Unit 2 *Jacksonville, Florida 32254* *(904) 646-9917* *www.exum.net*

NCS

NETWORK CABLING SERVICES, INC.

365 College Dr. Middleburg FL 32068
Phone: 904-276-2695 Fax: 904-276-0716
Email: cnobles@ncscabling.com

Date: 03/18/2021

To: City of Jacksonville

Re: SC-0310-17 Full Service Wiring and Cabling Services

To Whom it may concern,

Network Cabling Services fully intends to exercise a 1-Year renewal option on this award SC-0310-17

Period of services: 3/22/2021 through 3/21/2022.

Cody Nobles
Project Manager
Network Cabling Services, Inc.

AEC Electrical Contractors, Inc.
Full Service Electrical and Systems Integrator

AEC Electrical Contractors
7005 Lloyd Road West, Jacksonville Fl. 32220
904-766-6848

Attn: Thomas Ossi
Technology Contract and Records Manager
City of Jacksonville
Finance & Administration
Information Technologies Division
March 18, 2021

Re: 1 year extension

This letter shall serve as our letter of intent that AEC Electrical Contractors Inc. would like to extend for one (1) year the Full Service Wiring Contract SC-0310-17. For the period starting March 22,2021 to March 21, 2022.

Please feel free to contact with any questions.

Respectfully,

Cleve R. Carter

CORPORATE OFFICE
1038 Kinley Road
Building B
Irmo, SC 29063
803.744.5000
803.731.6046 f

CHARLESTON OFFICE
102 Sangaree Park Court
Suite 9
Summerville, SC 29486
843.767.7773
843.767.7775 f

GREENVILLE OFFICE
14 Pelham Ridge Drive
Suite C
Greenville, SC 29615
864.672.0273
803.731.6046 f

CHARLOTTE OFFICE
1911 Associates Lane
Suite G1
Charlotte, NC 28217
704.253.4020
803.731.6046 f

RALEIGH OFFICE
7249 ACC Boulevard
Suite 105
Raleigh, NC 27617
919.948.4600
803.731.6046 f

ATLANTA OFFICE
10760 Abbotts Bridge Road
Suite 140
Duluth, GA 30097
404.382.9490
404.382.9491 f

JACKSONVILLE OFFICE
6316 Greenland Road
Jacksonville, FL 32258
904.886.0060
803.731.6046 f

Inc. 5000

A3 COMMUNICATIONS, INC.
One Source. One Solution.
888.809.1473 toll free
www.a3connect.com

A3 communications

One of America's Fastest Growing Systems Integrators.

March 19, 2021

City of Jacksonville

RE: SC-0310-17 Full Service Wiring and Cabling Services

Please accept this letter as our intent to exercise the renewal option on this award SC-0310-17 for the period of services 3/22/2021 through 3/21/2022.

Steve Stephens

Sincerely,

Steve Stephens
Branch Manager - Jacksonville
sstephens@a3communications.com

W.W. GAY
FIRE & INTEGRATED SYSTEMS, INC.

A DIVISION OF:
sciens BuildingSolutions

2251 Rosselle Street, Jacksonville, FL 32204 • Phone 904-387-7973 • Fax 904-394-7261
2500 NE Terrace, Gainesville, FL 32609 • Phone 352-380-0317 • Fax 352-378-1454

https://sciensbuildingsolutions.com/

March 19, 2021

City of Jacksonville

Re: Full-service Wiring and Cabling Contract Bid # SC-0310-17

Attention Tom Ossi

Technology Contract and Records Manager:

W.W. Gay Fire & Integrated Systems would like to renew the Full-Service Wiring and Cabling service Contract Bid # SC-0310-17 at current terms and conditions as originally awarded for the period of services that will begin March 22, 2021 through March 21, 2022.

Thank you for allowing W.W. Gay Fire & Integrated Systems, Inc. the opportunity to provide service on the Full-Service Wiring and Cabling Contract. If you have any questions, please do not hesitate to call us at (904) 387-7973.

W.W. Gay Fire & Integrated Systems, Inc.

Davelin Young

Davelin Young, RCDD
Security Solutions Sales Rep

W.W. GAY
FIRE & INTEGRATED SYSTEMS, INC.

A DIVISION OF:
sciens BuildingSolutions

NOTE: Payment for services rendered is due within 30 days of invoice date. Late charges of 1.5% will be assessed monthly and any legal/attorney fees will be charged for all late payments. W.W. Gay may withdraw this proposal if not accepted within 30 days of proposal date.

TIETJEN TECHNOLOGIES INC.

HONESTY AND QUALITY

Bicsi CORPORATE MEMBER

51 WEST 7th STREET, ATLANTIC BEACH, FLORIDA 32233 Ph: (904) 270-0070 Fax: (904) 246-7240

Daytona, FL (386) 864-2383
FL: EC 0002234

www.cableTTI.com

Brunswick, GA (912) 248-0265
GA: LVN 406220

City of Jacksonville
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202

Service Contract SC-0310-17 Full-Service Wiring and Cabling Services will expire March 21, 2021. The bid states there is an option for renewal of a ninety-day extension if agreed upon by both parties. Please renew Bid SC-0310-17 Full-Service Wiring and Cabling Services for the period March 22, 2021 to March 21, 2022 with the same pricing, terms and conditions as originally awarded.

Respectfully,

Mary Littlefield

Mary-Jean Littlefield
Office Manager
Tietjen Technologies, Inc.

SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17 **OPEN DATE: 2016-11-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to extend the option year one (1) for ninety (90) days.
Recommend approval to not exercise the two (2) one (1) year remaining renewal options with the seven (7) pre-qualified vendors, AEC Electrical Contractors, Inc., Converged Communications now acquired by A3 Communications, Inc., Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W.W. Gay Fire & Integrated Systems, Inc. Period of service will be from December 22, 2020 through March 21, 2021.

Funding for this award to be encumbered by various accounts, to be executed by purchase order(s)

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: RUBEN OLA

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12/10/2020

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/11/20

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

Department of Finance and Administration

Procurement Division

CITY OF JACKSONVILLE

March 16, 2021

To: Greg Pease, Division Chief
Procurement Division

From: Dinah Coleman Mason JSEB Administrator DCM
Aileen Cruz, EBO/Business Analyst AC
Jacksonville Small and Emerging Businesses

RE: **RFQ for Qualifications for Full-Service Wire and Cabling Services- Revised**

The Equal Business Opportunity Office has reviewed the scope of work, consulted the using agency, and contacted ready, willing, and available JSEBs.

Based upon our review, we recommend the following:

- ☒ Encouragement
- ☐ Participation
- ☐ Set-A-Side

Our outreach efforts are documented and attached. Please let us know if you have any questions or concerns.

I can be reached at (904) 255-8828.

Cc: Ruben Ola
Dinah Coleman Mason

Ola, Ruben

From:	Cruz, Aileen
Sent:	Tuesday, March 16, 2021 8:59 AM
To:	Coleman Mason, Dinah; Brown, Elizabeth; Ola, Ruben
Cc:	Freeman, Dustin; Ossi, Thomas
Subject:	RE: Full Services Wiring & Cabling
Attachments:	RFQ for Qualifications for Full Service Wire and Cabling Services-Revised.pdf

Good Morning,

The JSEB Office has reviewed this project again at the using agencies request and due to the project having such specific requirements we have attached our new letter of concurrence.

This project will no longer be a set aside and will have a new goal of encouragement. If you have any questions or concerns you can contact our office at any time.

Sincerely,

Aileen Cruz

Business Analyst
City of Jacksonville | Equal Business Opportunity Office
Jacksonville Small & Emerging Business Program
214 N Hogan St. Suite 800
Jacksonville, Fl. 32202
904-255-8828 office
904-255-8842 fax

ONE CITY. ONE JACKSONVILLE.

From: Coleman Mason, Dinah <DinahM@coj.net>
Sent: Monday, March 15, 2021 3:42 PM
To: Cruz, Aileen <ACruz@coj.net>
Subject: FW: Full Services Wiring & Cabling

From: Brown, Elizabeth
Sent: Monday, March 15, 2021 3:27 PM
To: Coleman Mason, Dinah
Cc: Freeman, Dustin; Ossi, Thomas
Subject: Full Services Wiring & Cabling

Dinah,

Per our phone conversation, I understand that you are not able to put your hands on the records from prospective bids that were reviewed in December 2020.

I have attached the draft specifications for ITD's Full Service Wiring & Cabling Services which were proposed for a 100% JSEB set aside.

The required specifications are found on pages 21-27 of the draft RFQ.

ITD is not aware of more than one JSEB vendor that who be able to meet all these qualifications.

I have attached the previous award which shows the suppliers that were included on our most recent prequalified list. We currently have an extension of this award which expires March 31, 2021.

Please let us know your recommendation or if I can provide further information.

Thank you,

Elizabeth Brown
IT Operations Manager
Office: 904.255.8199
Cell: 904.652.9186