City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

MEMORANDUM

TO: General Government Awards Committee

FROM: Gregory Pease, Chief Procurement

DATE: February 7, 2020

SUBJECT: **PROTEST – Bid No.: RFQ-0037-20**
Title: RFQ FOR HURRICANE MATTHEW HOUSING REPAIR PROGRAM

The attached bid protest filed by **MCM Building Enterprises, Inc.** is presented for action by the General Government Awards Committee, on Thursday, February 13, 2020 at 1:00 PM.

The General Government Awards Committee action is as follows:

UPHELD:	**DENIED:**
Dir. Adm. & Finance or Designee	Dir. Adm. & Finance or Designee
General Counsel or Designee	General Counsel or Designee
Director of Public Works or Designee	Director of Public Works or Designee

ACTION OF AWARDING AUTHORITY
Date _____

Approved _____ **Disapproved** _____

Signature of Authentication _____

MCM BUILDING ENTERPRISES INC
5440 Roanoke Blvd
Jacksonville, FL 32208
P 904-626-2860, 904-766-4633
F 904-766-4633
cmcmbuilders@gmail.com
WEBSITE: MCMBUILDERS.ORG
FL CBC1251747 & FL CCC1330452

January 8, 2020

To: Chief of the Procurement Division
214 N. Hogan Street, 8th floor
Jacksonville, FL 32202
Fax: 904-255-8837

01/09/20 15:35:15
Procurement Division

Re: MCM BUILDING ENTERPRISES INC

Challenge: Written Protest

Title:	RFQ- HURRICANE MATTHEW HOUSING REPAIR PROGRAM
Bid No:	RFQ-0037-20
Open date:	November 20, 2019 @2:00 PM
Buyer:	Marilyn Laidler, Purchase Analyst

Ladies and Gentlemen:

This letter is to protest evaluation criteria and points rating related to our above submitted bid. We would like to request a reconsideration regarding evaluation criteria. We believe that evaluation criteria were not applied correctly, and point rating has been incorrectly assessed or the assessment has been erroneously or illegally made.

We have submitted our bid as required on November 20, 2019 fulfilling with supporting evidence for all five evaluation criteria's.

In evaluators rating card we have noticed that both of them are in agreement that our firm with her history, organizational structure, designation of entity, Florida legal business structure, ownership interest, current and future business development and dual Florida certified contractor license has scored 5 out of 5 (100%), which has met a fundamental rating to be considered and evaluated for rest of respectful areas.

However, following four areas of evaluation and point rating are in question, with unreasonably low scores:

Project Team Identification and Competency was scored 22 and 25 out of 30, which is averaging 23.5 points or 78.3% in this section.

Carl M Polite as dual holder of Florida Contractor's licenses, building and roofing respectfully and Shewan Robinson as project operations manager are having combined experience of over 50 years in residential and commercial aspect of construction. Within a respect to our combined half of century experience native from Jacksonville, also our relationship with local subcontractors is over a decade long. Each and one of our subcontractors are proven with their workmanship, trained in safety (OSHA) as required by our company policy and appropriately caring required business insurance for all our projects.

Past Performance and References was scored 15 and 15 out of 20, which is averaging 15 points or 75% in this section.

In past five years we have been working with city of Jacksonville and their respectful programs and neighborhoods such as Neighborhood Department – Housing and Community Development Division and Limited Repair Program. In each of those we were permitted to work on maximum four homes at the time, which we did. As certified minority owned Jacksonville Emergency Business – JSEB and Section 3 through The Housing and Neighborhood Department we have improved close to 100 residential homes under those programs.

In our past performance it is evident that we have done majority of our residential and commercial projects locally, as local company.

If needed, during hearing we are willing to bring witnesses and/or affidavits to attest our experience.

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Project Approach and Workload was scored 15 and 15 out of 20, which is averaging 15 points or 75% in this section.

Our safety and quality control are illustrated trough company required training implementing OSHA safety standards for all company employees and subcontractors. The quality insurance of projects is followed through our operations department, led by our operations manager following clear guidance of project scope timeline with project owner and every member involved in project implementation.

As mentioned in past performance and references, we have led improvements for maximum allowed simultaneously four homes for city of Jacksonville programs, while in private sector we have build and improved a multiple home in residential and commercial project at the same time.

Financial Responsibility and Stability was scored 20 and 20 out of 25, which is averaging 20 points or 80% in this section.

Our company or subcontractors we use throughout the existence and past five years did not have any litigation, arbitration, administrative complaints lines, non-completed or abended work.

In provided financials, bank statements for past 3 months and financial statements, you can see that we operate our business responsibly analyzing financial trends and keeping our cost of goods under 70% while company is netting average of 10%.

Our accounts receivable is in place for those projects we work on and upon certification of completion we get reimbursed. Our experience in LRP programs paying material and labor up front and working of draws upon job completion is common financial practice we carry in our company.

As you can see from our balance sheet even our accounts payable are reasonably low (just over $1,000) while our prepaid material for current project is over $11,000.

MCM Building Enterprises Inc is hoping for your rating reconsideration which will give us an opportunity in later time to bid for all available projects as Jacksonville local company.

Regards,

Carl M polite, President

Bid: RFQ-0037-20 RFQ- HURRICANE MATTHEW HOUSING REPAIR PROGRAM

Contractor Names		FIRM SUMMARY	PROJECT TEAM IDENTIFICATION & COMPETENCE	PAST PERFORMANCE & REFERENCES	PROJECT APPROACH & WORKLOAD	FINANCIAL RESPONSIBILITY & STABILITY	TOTAL POINTS	Average
MCM Building Enterprise Inc. Florida	Sarah Bohentin	5	25	15	15	20	80	78.50
	Rick Reynolds	5	22	15	15	20	77	
							0	
Dajis Construction Inc. Florida	Sarah Bohentin	0	0	0	0	0	0	60.00
	Rick Reynolds	5	20	15	20	0	60	
							0	
PDC Management Group Florida	Sarah Bohentin	5	25	15	15	20	80	83.50
	Rick Reynolds	5	22	20	20	20	87	
							0	
SLSCO LTD Texas	Sarah Bohentin	4	30	20	20	10	84	84.50
	Rick Reynolds	5	30	20	20	10	85	
							0	
Ducky Recovery Louisiana	Sarah Bohentin	5	30	20	20	20	95	95.00
	Rick Reynolds	5	30	20	20	20	95	
							0	
Persons Services Corp. Alabama	Sarah Bohentin	5	30	20	20	25	100	100.00
	Rick Reynolds	5	30	20	20	25	100	
							0	
							0	#DIV/0!
							0	
							0	