SUBJECT: BUNKER GEAR FOR FIREFIGHTING

BID #: ESC-0455-17 **OPEN DATE: 04/12/2017**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – One (1) Year from Date of Award, with Two (2) One (1) Year Renewal Options

AGENCY: Fire and Rescue Department

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (6) NUMBER RECEIVED: (5) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

On April 12, 2017 the Procurement Division received five (5) responses for subject bid. The Evaluation Committee has completed their review of the responses with the final scores as listed below:

Vendor	RFP Evaluation Score
MUNICIPAL EQUIPMENT COMPANY, LLC.	98.55
BENNETT FIRE PRODUCTS CO., INC.	88.05
FISHER SCIENTIFIC, LLC.	87.85
TEN-8 FIRE EQUIPMENT, INC.	79.47
MUNICIPAL EMERGENCY SERVICES	70.52

Accordingly, recommend approval of award to the highest scoring respondent, Municipal Equipment Company, LLC., for the purchase of bunker gear for the Fire and Rescue Department. In Group 1, items 3 and 7 were determined to be the most suitable bunker coat and pant, along with item 9 listed in Group 2. The period of service will be one (1) year from date of award with two (2) one (1) year renewal options. The total expenditure requested not-to-exceed $3,340,000.00.

Funding to be encumbered from account: FROD011-069429, to be executed by Formal Contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo; Scoring Sheet; Scope of Services; Pricing Tabulation; Evaluation Matrix

ANALYST: _____ CHELSEY FLEMING

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director of Fire and Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT
Chief of Department

MEMORANDUM

October 25, 2017

TO: **Gregory Pease, Chief of Procurement**

From: **Kurtis Wilson, Chief of Department**

RE: **ESC-0455-17**

After extensive bunker gear trials, which included numerous Jacksonville Fire Rescue personnel and scoring was completed and calculated, we recommend that Municipal Equipment Company, LLC be awarded the following:

Group 1 Bunker Gear

Item #3 - Bunker Coat - PBI Max w/Crosstech Black Moisture Barrier (Thermal Liner Glide Ice- 2-Layer) $1173.09 each

Item # 7 - Bunker Pant - PBI Max w/Crosstech Black Moisture Barrier (Thermal Liner Glide Ice- 2-Layer) $793.17 each

Group 2 Suspenders

Item #9 – Suspenders $43.06

The original bid package was sent out as the annual supply contract before we were approved by the City Council for funding in the FY-18 budget to purchase a second set of bunker gear for all personnel. The second set of bunker gear is necessary due to the 70 known carcinogens found in the products of combustion that saturate PPE during

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fire ground operations. This allows personnel to swap into their second set of bunker gear after a fire while the contaminated set is washed. JFRD will need to purchase an estimated 1660 sets (Coat, Pant, and Suspenders) not to exceed an estimated expense of $3,340,000.00.

Funding Source: FROD011-069429

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SCORE SHEET

TITLE: Bunker Gear for Fire Fighting BID NO: ESC-0455-17 OPEN DATE: APRIL 17, 2017 @ 2:00 PM ANALYST: Chelsey Fleming NO. INVITED: (6) No. Received: (5) No Bids: (1) RECORDED BY: Gail Sampson		BENNETT FIRE PRODUCTS CO., INC. - GLOBE	TEN-8 FIRE EQUIPMENT, INC. - FIRE DEX	MUNICIPAL EMERGENCY SERVICES - VERIDIAN	FISHER SCIENTIFIC, LLC. - HONEYWELL	MUNICIPAL EQUIPMENT COMPANY, LLC. - LION
DESCRIPTION	POINTS					
FIELD EVALUATION	60	56.15	49.47	36.99	51.58	60.00
ABILITY	20	15.00	10.00	20.00	20.00	20.00
OVERALL COST	20	16.90	20.00	13.53	16.28	18.55
	TOTAL SCORE:	88.05	79.47	70.52	87.85	98.55

Section 4
Description of Services and Deliverables
Bunker Gear for Firefighting
City of Jacksonville
Fire/Rescue Department

1. INTRODUCTION

1.1. The City of Jacksonville Fire/Rescue Department is seeking proposals for Bunker Gear for Firefighting. The personal Bunker gear for firefighting shall meet the evaluation specifications stated in Exhibit A. All bids must conform to these specifications and be presented on the forms provided for that purpose.

2. EVALUATION SPECIFICATIONS FOR PERSONAL BUNKER FOR FIREFIGHTING

2.1 It is the intent of these evaluation specifications to describe certain equipment in sufficient detail to obtain competitive bids from qualified vendors for the furnishing and delivery of said equipment to be used by the City of Jacksonville Fire Department. All parts not specifically mentioned which are necessary to provide the described equipment shall be included in the proposal and shall conform in strength and quality or material and workmanship to what is usually provided for the trade in general. Any omissions of components in these specifications are inadvertent and should be included in the manufacture of the personal bunker gear for firefighting. If a respondent fails to meet any of the specifications the City of Jacksonville may accept or reject the bid as it deems necessary.

3. EXCEPTIONS TO SPECIFICATIONS

3.1. These specifications are based upon design and performance criteria which have been researched and analyzed by the department. Therefore, major exceptions to these specifications will not be accepted and will result in the response not being evaluated.

3.2. To the right side of each section for a particular specification on Exhibit A, the bidder shall check "YES", "NO" or "EXCEPTION" indicating the exact compliance with the specification.

3.3. All deviations and exceptions, no matter how slight, shall be clearly explained in writing with the bid proposal. All exceptions must list the section and fully describe the exception or alternative.

3.4. The City of Jacksonville Fire/Rescue Department may choose to reject bids based on exceptions or any exceptions that make the personal protective gear for firefighting non-compliant with the National Fire Protection Association's 2013 Edition of NFPA-1971. In addition, the City of Jacksonville Fire/Rescue Department reserves the right to waive any exceptions in Exhibit A.

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BID TABULATION SHEET

TITLE: BUNKER EQUIPMENT FOR FIREFIGHTING
BID NO.: ESC-0455-17
OPEN DATE: APRIL 12, 2017 @ 2:00 P.M.
BUYER: STEVEN BURAKOWSKI
No. Invited: (6) **No. Received (5)** **No Bids: (1)**
Recorded By: GAIL SAMPSON

ITEM GROUP #	BUNKER EQUIPMENT FOR FIREFIGHTING	ESTIMATED QUANTITY	BENNETT FIRE PRODUCTS CO., INC.		TEN-8 FIRE EQUIPMENT, INC.		MUNICIPAL EMERGENCY SERVICES		FISHER SCIENTIFIC, LLC		MUNICIPAL EQUIPMENT COMPANY, LLC	
			UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
GROUP 1 - BUNKER COATS AND PANTS												
1	Bunker Coat (various lengths): Kombat Flex w/Crosstech Black Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	250	$1,230.00	$307,500.00	$1,200.44	$300,110.00	$1,425.00	$356,250.00	$1,281.00	$320,250.00	$1,181.11	$295,277.50
2	Bunker Coat (various lengths): Kombat Flex w/StedAir 4000 Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	250	$1,207.00	$301,750.00	$1,165.88	$291,470.00	$1,395.00	$348,750.00	$1,252.00	$313,000.00	$1,157.05	$289,262.50
3	Bunker Coat (various lengths): PBI Max w/Crosstech Black Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	250	$1,247.00	$311,750.00	$1,200.44	$300,110.00	$1,425.00	$356,250.00	$1,279.00	$319,750.00	$1,173.09	$293,272.50
4	Bunker Coat (various lengths): PBI Max w/StedAir 4000 Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	250	$1,223.00	$305,750.00	$1,165.88	$291,470.00	$1,395.00	$348,750.00	$1,250.00	$312,500.00	$1,149.02	$287,255.00
5	Bunker Pant (various lengths): Kombat Flex w/Crosstech Black Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	300	$908.00	$272,400.00	$649.08	$194,724.00	$1,184.00	$355,200.00	$959.00	$287,700.00	$793.17	$237,951.00
6	Bunker Pant (various lengths): Kombat Flex w/StedAir 4000 Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	300	$888.00	$266,400.00	$633.40	$190,020.00	$1,155.00	$346,500.00	$933.00	$279,900.00	$773.33	$231,999.00
7	Bunker Pant (various lengths): PBI Max w/Crosstech Black Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	300	$918.00	$275,400.00	$649.08	$194,724.00	$1,184.00	$355,200.00	$957.00	$287,100.00	$793.17	$237,951.00
8	Bunker Pant (various lengths): PBI Max w/StedAir 4000 Moisture Barrier (Thermal Liner can be either Glide Ice 2-Layer or Caldura SL21)	300	$898.00	$269,400.00	$633.40	$190,020.00	$1,395.00	$418,500.00	$930.00	$279,000.00	$773.33	$231,999.00
		GROUP 1 GRAND TOTAL:	$2,310,350.00		$1,952,648.00		$2,885,400.00		$2,399,200.00		$2,104,967.50	
GROUP 2 - SUSPENDERS												
9	DRESS SHOE, HIGH GLOSS DURASHOCKS OXFORD, MEN'S, MANUFACTURER: BATES, PART NUMBER E00111 - VARIOUS SIZES "NO SUBSTITUTES"	350	$25.00	$8,750.00	$39.20	$13,720.00	$44.00	$15,400.00	$32.00	$11,200.00	$43.06	$15,071.00
		GROUP 2 GRAND TOTAL:	$8,750.00		$13,720.00		$15,400.00		$11,200.00		$15,071.00	
		TERMS:	N/A		N/A		N/A		N/A		NA	
		DELIVERY:	N/A		N/A		N/A		N/A		N/A	
		CONFLICT OF INTEREST:	YES		YES		YES		YES		YES	
		ADDENDUM'S (0):	N/A		N/A		N/A		N/A		N/A	
		EVALUATION SPECIFICATIONS:	YES		YES		YES		YES		YES	
		NOTES:					IITEM #8 EXTENDED TOTAL ON BID FORM WAS INCORRECT. CORRECTED AMOUNT ABOVE.					

Attachment B– Evaluation Matrix

Bunker Gear for Firefighting

The evaluations will be based upon the following criteria.

Category		Evaluation Criteria		Maximum Points	Vendor Score
Field Evaluation		The equipment shall be tested and evaluated by field personnel for fit, functionality, visibility, ease of use, live fire testing, weight, comfort, ease of cleaning and disinfecting, and durability. **Maximum of sixty (60) point's total.**		60	
Ability		The vendor shall provide a written plan for to assure JFRD will have a smooth and rapid changeover to the new personal bunker equipment for firefighting and training JFRD personnel in proper use, cleaning and maintenance of the bunker equipment supplied in this contract. **Maximum of twenty (20) point's total. Insufficient responses will be awarded zero (0) points.**		20	
Overall Cost		Overall Cost from Form 1 Price Sheet (Grand Total for Group 1). The vendor submitting the lowest cost to the City shall receive the maximum amount of points. Each subsequently higher cost submitted by a vendor shall be divided into the lowest cost received, and the product's percentage will be multiplied by the maximum points available to render the points that shall be received in the evaluation matrix for cost. **Maximum of twenty (20) point's total.** **Example: Lowest bid- $100,000** **Next Lowest Bid- $125,000** **Point Calculation- (100000/125000)*100=80%** **(20*80)/100=16 points**		20	
Total Score		**Maximum Points Available One Hundred (100)**		**100**	