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SUBJECT: PIGGYBACK H-GAC BUY CONTRACT # AM10-20 AMBULANCES, EMS & OTHER SPECIAL SERVICE VEHICLES

BID #: PSC-0312-21 **OPEN DATE:**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2022

AGENCY: FLEET MANAGEMENT DIVISION

BASIS OF AWARD: PIGGYBACK

NUMBER OF BIDS INVITED: ( ) **NUMBER RECEIVED: ( )** **OTHER: ( )**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the piggyback award with Ten-8 Fire & Safety, LLC via the Houston-Galveston Area Council (H-GAC) Buy Contract AM10-20 Ambulances, EMS & Other Special Service Vehicles in the amount of $2,589,860.00 for the purchase of thirteen (13) Braun Rescue Vehicles for the period ending September 30, 2022. Total not to exceed expenditure amount is $3,935,742.00

Funding Source – 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: November 29, 2021

To: Gregory Pease, ~~Chief of Procurement~~ Division

Thru: ~~Cris Tongol, Fleet Management Administrator~~

From: David Hylazewski, Equipment Control Administrator DH

Re: Request approval to increase award for PSC-0312-21 Piggyback H-GAC Buy Contract AM10-20 Ambulances, EMS & other special services vehicles

Fleet Management Division is requesting approval to increase award PSC-0312-21 to Ten-8 Fire & Safety, LLC. The increase is necessary to complete fire equipment purchases for FY22. Period of Service is Date of Award through September ~~28~~ 30, 2022. Estimated amount of increase $2,589,860.00 for the purchase of thirteen (13) Braun Rescues. Total estimated expenditure amount not to exceed is $3,935,742.00.

Funding Source: 51103.114001.564010.000000.00000500.00000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255.7499 Fax: 904.381.4607 www.coj.net

HGACBuy	CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only	Contract No.:	AM10-20	Date Prepared:	10/28/2021

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Jacksonville Fire Resuce	Contractor:	Ten8 Fire Equipment
Contact Person:	Richard Reichard	Prepared By:	Eric Wilcox
Phone:	904-693-1445	Phone:	419-615-8839
Fax:		Fax:	
Email:	reichard@coj.net	Email:	ewilcox@ten8fire.com

Product Code:	AM20BA04	Description:	Braun Express Plus

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 187390

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
See tab below			
		Subtotal From Additional Sheet(s):	33340
		Subtotal B:	33340

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
See tab below			
		Subtotal From Additional Sheet(s):	20747
		Subtotal C:	20747

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 9%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	13	X Subtotal of A + B + C:	241477	=	Subtotal D:	3139201

E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E:

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Multi unit discount	-474,141		
Chassis incentive	-75,200		
		Subtotal F:	-549341

Delivery Date:		**G. Total Purchase Price (D+E+F):**	2589860

FW: FY20/21 chassis pricing

Hylazewski, David <DavidHY@coj.net>
Tue 10/19/2021 7:55 AM
To: Kurtz, Sheryl <SKURTZ@coj.net>

Sheryl,

This is the chassis increase for the Braun rescues.

David Hylazewski
Equipment Control Administrator
City Of Jacksonville

Fleet Management Division

2581 Commonwealth Ave
Jacksonville, FL 32254
(904) 255-7470 Phone
(904) 509-8088 Cell
(904) 381-4607 Fax

From: Wilcox, Eric <ewilcox@ten8fire.com>
Sent: Monday, October 18, 2021 3:32 PM
To: Hylazewski, David <DavidHY@coj.net>
Cc: Reichard, Richard <Reichard@coj.net>
Subject: FY20/21 chassis pricing

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

David,

Per our conversation earlier I got the MY22 chevy chassis pricing this afternoon. Below is a breakdown of everything

MY21 chassis price	$38,428.00
MY22 chassis price	$42,617.00 (this includes the addition of the PCL package which is now required)
Difference	$4,189.00
MY21 chassis rebate	$7,300.00
MY 22 chassis rebate	$5,800.00
Difference	$1,500.00
Total increase	$5,689.00 each.

The chassis rebate going down and having to add the PCL package hurt, the rest of it is pretty well in line with what we see for a model year increase.

I am not sure how we should handle this. I am sure you will need something formal from me to go along with this but I am not sure if you need an updated HGAC form with the new pricing, or if you need a change order that outlines this or what the easiest way is to amend the current PO.

Let me know and we can figure it out.

Thank you,

Eric Wilcox
Ambulance Sales | Ten-8 Fire & Safety, LLC
c: (419)615-8839 |o: (800)228-8368
e: ewilcox@ten8fire.com | w: ten8fire.com

SUBJECT: PIGGYBACK H-GAC BUY CONTRACT # AM10-20 AMBULANCES, EMS & OTHER SPECIAL SERVICE VEHICLES

BID #: PSC-0312-21

OPEN DATE:

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2022

AGENCY: FLEET MANAGEMENT DIVISION

BASIS OF AWARD: PIGGYBACK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER: ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the piggyback award with Ten-8 Fire & Safety, LLC via the Houston-Galveston Area Council (H-GAC) Buy Contract AM10-20 Ambulances, EMS & Other Special Service Vehicles in the amount of $192,694.00 for the purchase of fire equipment through the period ending September 30, 2022. Total not to exceed expenditure amount is $1,345,882.00.

Funding Source – 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED

GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/11/2021

OTHER:

ACTION OF AWARDING AUTHORITY

DATE 3/11/21

APPROVED ✓ BH

DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: PIGGYBACK H-GAC BUY CONTRACT # AM10-20 AMBULANCES, EMS & OTHER SPECIAL SERVICE VEHICLES

BID #: PSC-0312-21

OPEN DATE:

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2022

AGENCY: FLEET MANAGEMENT DIVISION

BASIS OF AWARD: PIGGYBACK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER: ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to piggyback Houston-Galveston Area Council (H-GAC) Buy Contract AM10-20 Ambulances, EMS & Other Special Service Vehicles from Ten-8 Fire Equipment, Inc via contract with Braun for the purchase of six (6) Braun Rescue Vehicles. Period of service is from date of award through September 30, 2022. Total not to exceed expenditure amount is $1,153,188.00.

Funding Source – 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Contract, Vendor Quote and Pricing and Previous Awards

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED

GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 1/7/2021

OTHER:

ACTION OF AWARDING AUTHORITY

DATE 1/7/2021

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No 2019 02