SINGLE SOURCE AWARD **BID # SS-0516-19**

Subject: BlueTOAD Spectra Ethernet Units, BlueTOAD Spectra Cellular Units

Department: Traffic Engineering

Description of Purchase: Recommend approval of Single Source award Traffic Cast International, Inc. for (15) BlueTOAD Spectra Ethernet units, (6) BlueTOAD Spectra Cellular units, (17) BlueTOAD Spectra Cellular units (solar powered) three (3) year cellular data service. The units are fully compatible and integrable with COJTE and FDOT existing TrafficCast BlueARGUS Central Software. Traffic Cast International, Inc. is the sole vendor/reseller for the BlueTOAD product line. Total award amount not-to-exceed $208,795.00.

This award to be funded by account: PWCP143RD549-06505-PW0057-01 to be executed by Purchase Order.

Sole Source Award To: Traffic Cast International, Inc.

Price Justification: See Attached

Total Award: $208,795.00 **Requisition** #254327

Attachments: Sole Source Form, Vendor Letter, Quote

Certification as to Sole Source:
Christopher LeDew, P.E., Chief, Traffic Engineering Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Marilyn Laidler

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Ref 254327

SS-0516-19

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): PW Traffic Engineering PWTE011

FUNDING SOURCE: PWCP143RD549-06505-PW0057-01

BRIEF DESCRIPTION OF GOODS/SERVICES:

BlueTOAD Spectra Ethernet Unitas, Blue TOAD Spectra Cellular Units, BNlueTOAD Spectra Cellular Units (Solar Powered)
3 year Cellular Data Service

AMOUNT OF PROJECT (attach quote): $208 795 00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

(15) BlueTOAD Spectra Ethernet Units, (6) BlueTOAD Spectra Cellular Units, (17) BlueTOAD Spectra Cellular Units (Solar Powered)
3 year Cellular Data Service. Te units are fully compatible and integrable with COJTE and FDOT existing TrafficCast BlueARGUS Central Software
The BlueTOAD Spectra provides detailed speed, travel time, destination and origination data

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The BlueTOAD Spectra units are the only devices on the market that are compatible and will integrate with BlueARGUS Central Software

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Research has been conducted with regard to the availability of the requested goods/services from other sources in applicable markets. TrafficCast is the exclusive provider

Submitted by: Carlton Copeland — Traffic Signal Supervisor, ITS Manager
(Name) (Title)

Date:

Requesting Agency's Director's Signature: John Popp

Procurement Division

March, 2017

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY. ONE JACKSONVILLE

TO: **Greg Pease, Chief of Procurement**

FROM: **Christopher LeDew, P.E., Chief**

THROUGH: **John Pappas, P.E., Director**

DATE: **May 17, 2019**

SUBJECT: **Single Source - BlueTOAD Spectra Ethernet Units**
BlueTOAD Spectra Cellular Units (Solar Powered)
3 Year Cellular Data Service
Requisition 254327

These BlueTOAD Spectra units are compatible and integrable with the CPJTE and FDOT existing TrafficCast BlueARGUS Central Software. The BlueTOAD Spectra provides detailed speed, travel time, destination and origination data.

It is the responsibility of the City to keep this software installed and updated on traffic signals countywide. Research has been conducted with regard to the availability from another source, but as you can see from the BlueTOAD memo, TrafficCast is the only contracted dealer, reseller and manufacturer in northeast Florida.

Thank you for understanding the need for this Single Source.

BlueTOAD

TrafficCast International Inc.
1800 Deming Way. Suite 100
Middleton, WI 53562

Date: April 24, 2019

To: Mr. Carlton Copeland, City of Jacksonville

From: Paul Misticawi, TrafficCast

Re: RE: Sole Source Letter for TrafficCast BlueTOAD Travel-Time System for City of Jacksonville, FL.

Mr. Copeland,

This letter is to acknowledge that TrafficCast (direct) is the sole vendor/reseller for the BlueTOAD product line, manufactured by TrafficCast International Inc., in the City of Jacksonville. No other dealer, reseller or manufacturer's rep., has the legal authority to sell the BlueTOAD product line within the City of Jacksonville, as N.E. Florida is a contractually protected territory by TrafficCast International, Inc.

Please feel free to contact me with any questions. I can be reached at 678-575-0958.

Respectfully Submitted,
TrafficCast International Inc.

Paul Misticawi
VP of Public Sector Sales

TRAFFICAST

BlueTOAD

TrafficCast International, Inc.
1800 Deming Way, Suite 100, Middleton, WI 53562

Phone: 608-713-9300
Fax: 608-713-9311
www.trafficcast.com

April 23, 2019

Carlton Copeland
City of Jacksonville
1007 Superior Street
Jacksonville, FL 32254

Please see the following quotation for City of Jacksonville attached:

Item#	APL Cert#	Description	Unit Cost	Qnty	Total
1	660-027-007	BlueTOAD Ethernet Based System (BT-ETH-SPECTRA) including mounting bracket, POE - Power over Ethernet converter (POE), 75' Cable & 2-year warranty	$4,470	15	$67,050
2	660-027-008	BlueTOAD Spectra POE with Cellular – [BT-CELL-SPECTRA-POE-75] BlueTOAD Spectra POE system with integrated cellular modem with 75' of CAT5 cable. Includes 2-year warranty.	$5,085	6	$30,510
3	660-027-008	Order same line item as Item # 2 off APL we will provide Solar Cell Unit for the same price: BlueTOAD Spectra Cellular with Battery & Solar Panel – [BT-ETH-SPECTRA-85] BlueTOAD Spectra system with 60amp hour battery and 85-watt solar panel. Includes 2-year warranty.	$5,085	17	$86,445
4	660-027-008-A	Order 1-year software and real-time connection off APL we will provide: Cellular Service (CELL- 3 YEARS)	$1,020	23	$23,460
5		Standard Shipping	$35	38	$1,330
		Project Total			$208,795.00

Notes:

- FDOT Software Hosting Included.
- Includes 2 yr. warranty.
- FOB: Madison, WI
- Delivery: 30 days ARO

Please let me know if you have any questions. I can be reached at 678-951-3406.

Sincerely,
TrafficCast International, Inc.
Jason Bonham
BlueTOAD Product Specialist