SINGLE SOURCE AWARD **BID # SS-0474-19**

Subject: Vigilant ALPR Trailers

Department: Sheriff's Office

Description of Purchase: Recommend approval of single source award to Vetted Security Solutions LLC for two (2) Vigilant ALPR speed trailers and two (2) Vigilant ALPR message board trailers with License Plate Reader Technology. Total not-to-exceed expenditure in the amount of $176,300.00.

Funding Source: SHPS64SSH-06429 – To be encumbered by Purchase Order

Single Source Award To: Vetted Security Solutions LLC

Price Justification: See attachment

Total Award: $176,300.00 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Mike Bruno, Director of Patrol and Enforcement, JSO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Mike Bruno MB
Director of Patrol and Enforcement

Subject: Request for Single Source Award with Vetted Security Solutions LLC

Date: April 10, 2019

We are requesting approval for a single source award with Vetted Security Solutions, LLC, for two Vigilant ALPR speed trailers (Wanco) and two Vigilant ALPR message board trailers (Wanco) with License Plate Reader Technology. The vendor Vetted Solutions is the only certified Vigilant Solution partner operating in the State of Florida who is both a Wanco certified partner and a Vigilant Solutions verified partner. The total not to exceed expenditure amount is $176,300.00 from account code SHPS64SSH-06429. Attached are the single source request, the quote and letter from the vendor.

Please let me know if you need any additional information.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT. /DIVISION): Jacksonville Sheriff Office/Patrol Division

FUNDING SOURCE: Criminal Investigative Fund

BRIEF DESCRIPTION OF GOODS/SERVICES:

Two Speed Trailers and two Message Boards with License Plate Reader Technology.

AMOUNT OF PROJECT (attach quote): $176,300.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Two Vigilant ALPR Speed Trailers (Wanco) / Two Vigilant ALPR Message Board Trailers (Wanco) Software and Program / Delivery / Training.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Vetted Solutions is the only certified Vigilant Solution partner operating in the state of Florida who is both a Wanco certified partner and Vigilant Solutions verified partner.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

The Vigilant Solutions ALPR technology is the best product suited for integration into the Jacksonville Sheriff Office Real Time Crime Center

Submitted By: Nick Burgos — Jacksonville Sheriff Office Chief
(NAME) — (TITLE)

Date: 04/11/2019

Requesting Agency's Director's Signature: Michael Bruno, Director

Procurement Division:

March, 2017

Chief Nick Burgos,

I am very happy that you are considering Vetted Solutions / Vigilant Solutions as your LPR provider, and I am pleased to present you with the following elements which should support a *sole source* justification for your LPR project utilizing Vigilant Solutions LEARN backend.

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative, known as the National Vehicle Location Service (NVLS). NVLS consists of over 9.0 billion LPR scans, and is growing at a rate of 35-40 million monthly. This extensive LPR data set provides intangible value from an investigative perspective.

- Vigilant Solutions offers a centralized hosted LPR offering eliminating any requirements of server hardware, database expertise, and software maintenance from the Agency. This hosted offering is made available by Vigilant in a secure data center with full backup and redundancy. This service from Vigilant comes at no additional cost to the Agency, and provides data storage, database optimization, and software updates.

- Vigilant Solutions offers a proprietary feature known as the Mapping Alert Service (MAS). MAS enables the Agency to leverage the data sharing initiative of NVLS to match ALL available LPR data against Agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest, and also to visualize criminal "hot-spots" for predictive policing efforts.

- Vigilant Solutions offers a proprietary feature in its mobile LPR system known as the Mobile Hit Hunter (MHH). Similar to MAS, MHH enables the Agency to match recent NVLS data against the Agency hotlists and distribute any resulting "hits" to MHH-equipped patrol vehicles that are within a two-mile radius of the suspect vehicle. This service greatly enhances the efficiency of officers on patrol.

- Vigilant Solutions offers a proprietary smartphone application known as the Mobile Companion. Available for both iPhone and Android devices, the Mobile Companion allows for an agency user to capture license plate images for checking against agency hotlists, contribute plate reads to NVLS, and

also perform queries against collected data. This is ideal for special events, bike rallies, and officers on foot patrol.

- Vigilant Solutions is the only vendor to provide the ability to administer software updates to field installed mobile LPR systems directly from the back-office. Software updates from Vigilant are made available to Agency Managers in LEARN, and can then be pushed out to vehicles in the field via standard LEARN server-to-vehicle communications. This feature saves time for the Agency in administering field software updates.

- Vigilant Solutions is the only vendor to offer a Site License Agreement (SLA) program entitling the Agency to ongoing and unlimited technical support as well as software enhancements.

- Vigilant Solutions is the only vendor to offer a wiring harness meeting the Society for Automotive Engineers, SAE J-1128 'Standard for In-Car Wiring Harnesses'. The wiring harness consists of fire rated/retarded materials, including a 'shut-off' switch, Power Conditioner (to protect electronics against varying vehicle voltages), and inline fuse panel.

- Vigilant Solutions is the only LPR vendor that offers mobile LPR system using a Digital Signal Processor (DSP). This is important to the Agency because a DSP unit is a solid-state device that contains no moving parts including the processor, motherboard, or memory. The DSP is designed for ruggedized mobile conditions and is resistant to failure due to shock and other adverse conditions commonly seen in a patrol vehicle.

- Vigilant Solutions offers a proprietary feature known as Stakeout allowing for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature allows for investigations into pattern crimes (robberies, burglaries, sex offenses, etc) for generating leads into the identification of serial offenders and the identification of associated members of organized criminal enterprises.

- Vetted Solutions is the only certified Vigilant Solutions partner operating in the state of Florida who is both a Wanco certified partner and Vigilant Solutions certified partner.

The above qualifications demonstrate why Vetted Solutions / Vigilant Solutions is uniquely qualified to meet the needs of the Jacksonville Sheriff's Office. We look forward to serving you.

Best Regards,

Ryan Barnett

Ryan Barnett
Owner / Principal
Vetted Security Solutions
Vigilant Solutions Gold Partner
Wanco Service / Repair Distributor

Vetted Security Solutions LLC
4185 35th St N
St. Petersburg, FL 33714
(727) 336-1452
rbarnett@vettedsolution.com
vettedsolution.com

ESTIMATE

ADDRESS
Jacksonville Sheriff's Office

ESTIMATE # 1466
DATE 12/10/2018

ACTIVITY	QTY	RATE	AMOUNT
Vigilant ALPR:LPR Speed Trailer (Wanco) Mobile LPR Trailer 2-Camera System (Custom JSO Colors) Software Includes: • Includes CarDetector Fixed LPR Software with TAS Alert Client • Includes Camera control package, Hot-List Management & reporting capabilities • Windows 10 Pro License Hardware Includes: • Custom Built Battery and Equipment Enclosure w/ sliding equipment drawer • 3x 200 aH sealed batteries • 2x Reaper Cameras • Enclosed Box built into trailer body • Powder-coated and oven-baked camera housings • Solid State Micro Intel i5 PC, USB3.0, Mini HDMI, 8GB DRAM, 120GB SSD, WIN 8.1 64 Bit OS • Router / Modem • Micro Shutdown Controller • GPS Puck • External Cell Antenna • Programmable LED Speed Sign • High output solar panels and solar charger • Remote Monitoring System	2	36,950.00	73,900.00
Vigilant ALPR:LPR Message Board Trailer (Wanco) Mobile VMS / LPR Trailer 2-Camera System (Custom JSO Colors) Software Includes: • Includes CarDetector Fixed LPR Software with TAS Alert Client • Includes Camera control package, Hot-List Management & reporting capabilities • Windows 10 License Hardware Includes:	2	46,950.00	93,900.00

ACTIVITY	QTY	RATE	AMOUNT
• Wanco Message Board Trailer w/ Touchscreen Controller • Custom Built Battery and Equipment Enclosure w/ sliding equipment drawer • 3 200 aH sealed batteries • 2 x Vigilant Reaper • Enclosed Box built into trailer body • Powder-coated and oven-baked • Solid State Micro Intel i5 PC, USB3.0, Mini HDMI, 8GB DRAM, 120GB SSD, WIN 8.1 64 Bit OS • Cellular Router / Modem • 10.1 inch Xenarc high brightness • Weatherproof keyboard • Micro Shutdown Controller • GPS Puck • External Cell Antenna • High output solar panels and solar charger • Remote Shutdown System with Shutdown Script			
Vigilant ALPR:Vigilant CLK Fees:CLK Tier 1 VS-BSCSVC-01 Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments • Managed/hosted server account services by Vigilant o Includes access to all LEARN and CarDetector software updates • Requires new/existing Enterprise Service Agreement (ESA) • Priced for 1 Cameras per year	8	525.00	4,200.00
Wanco Trailer Delivery Cost of delivery of trailer from Wanco	4	950.00	3,800.00
Wanco:Wanco Trailer Training Wanco End User Training for Public Safety Systems • End user training for Wanco products o Covers all client purchased applications o Includes classroom and field operation training • Wanco certified technician to visit site and perform one training class	1	500.00	500.00

Estimate for 4x Wanco Speed Trailers

TOTAL **$176,300.00**

1 year parts and labor warranty included

Accepted By

Accepted Date

QWS3270X 4/29/2019 8:59 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 04/29/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 8:58 AM

FISCAL MO/YEAR : 07 2019 CURRENCY CODE :
INDEX CODE : SHPS64SSH SHERIFF'S CRIMINAL INVESTIGATIVE FUND
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	APR 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	334,974.75	1,054,831.10
EXPENDITURES	71,727.00	142,149.15	861,789.05
ENCUMBRANCES	-69,055.83	18,390.59	18,390.59
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	-2,671.17	174,435.01	174,651.46

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

$2000 being moved
from SHPS64SSH-TKSH14-049E
to this account.

- move requested by J. Paul Rutherford on
4/29/19