SINGLE SOURCE AWARD **BID # SS-9912-21**

Subject: BAUER UNITIZED AIR SYSTEM 6000 PSI FOR STATION #63

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Sub-Aquatics, Inc. dba Breathing Air Systems, for the repairs and service to Bauer Compressors for the Jacksonville Fire and Rescue Station #63. Maintenance is for two (2) calls to be performed six months apart for forty-five (45) air compressors. Period of service is for one (1) year from date of award. Total award expenditure amount not-to-exceed $67,469.90.

Funding Source: 32111.127001.565051.000613.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Sub-Aquatics, Inc., dba Breathing Air Systems

Price Justification: See attachment

Total Award: $67,469.90 **Requisition #:** FRFO-501237-21

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Keith Powers, Director/Fire Chief

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

January 20, 2021

TO: Gregory Pease, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: SINGLE SOURCE RECOMMENDATION

The Jacksonville Fire and Rescue Department uses Bauer Compressor Systems exclusively. Sub-Aquatics dba Breathing Air Systems has been appointed by Bauer as the only authorized Bauer Sales and Service Distributor in the State of Florida including the City of Jacksonville.

We are requesting the Procurement Department proceed with the single source purchase of the Bauer Unitized Air System and accessories needed for Fire Station 63.

KP/tjh

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The maintenance and repairs of Bauer Compressors by an authorized dealer. Sub-Aquatics, Inc. dba Breathing Air Systems is located in Ocala, Florida. The dealer will provide service and purchase parts required to make repairs to the Bauer Compressors which will include warranty repairs and preventative maintenance (purification filter, compressor oil and calibration of the units). Maintenance program is for two (2) calls to be performed six months apart for 45 air compressors.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Sub Aquatics, Inc. dba Breathing Air Systems is the only authorized Bauer Compressor vendor in the State of Florida and is the only vendor who can perform warranty repairs and provide parts and service. Sub Aquatics, Inc. dba Breathing Air Systems will perform all required NFPA testing after repairs are made.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

After careful review and research, the Jacksonville Fire and Rescue Department asserts that Sub Aquatics, Inc. dba Breathing Air Systems is the sole source authorized vendor for Bauer Compressors.

JT- 63

BREATHING AIR SYSTEMS

8855 E BROAD ST
REYNOLDSBURG, OH 43068

SALES & SERVICE CENTERS
SALES@BREATHINGAIR.COM | SERVICE@BREATHINGAIR.COM

OHIO - CORP HQ	NORTH CAROLINA	FLORIDA	TENNESSEE
614.864.1235	336.674.0749	352.629.7712	423.634.3184
INDIANA/KENTUCKY	PENNSYLVANIA	MICHIGAN	ILLINOIS
614.986.1025	412.564.5756	517.786.4060	217.768.4408

SAFE AIR SYSTEMS
a Subsidiary of Breathing Air Systems

210 LABRADOR DR.
RANDELMAN, NC 27317

WWW.BREATHINGAIR.COM

THE NATION'S LARGEST DISTRIBUTORS OF BAUER COMPRESSORS

Quote

Breathing Air Systems
5555 SOUTH PINE AVENUE
Unit 10-04
Ocala FL 34480
United States

Requested By: Richard Reichard
Title:
Email: reichard@coj.net
Phone: (904) 255-3600

Date	12/31/2020
Quote #	QUO-FL178
Customer ID	210044
Expires	03/01/2021
Terms	PrePaid
Shipping Method	LTL Motor Freight
FOB	
Est Delivery Time	10 to 12 Weeks

Bill To

JACKSONVILLE FIRE HDQTRS
ATTN: Mai Quan
515 JULIA ST
JACKSONVILLE FL 32202
United States

Ship To

Jacksonville Fire Station #63
6530 Gate Parkway
Jacksonville FL 32256
United States

Sales Rep: Jason Reese
Sales Rep Email: jreese@breathingair.com
Sales Rep Phone: (352) 629-7712

A 3% CREDIT CREDIT CARD CONVENIENCE FEE WILL BE ADDED TO ALL ORDERS AT TIME OF FULFILLMENT FOR ALL CREDIT CARD TRANSACTIONS EXCEEDING $1,200.00. A WIRE FEE OF $42.50 WILL BE ADDED TO ALL ORDERS PAID BY WIRE.

Item	Quantity	Description	Rate	Amount	Tax Rate
UN4-13H-E1	1	Bauer Unitized Air System 6000 psi, 13.0 cfm. charging rate. 67,000 cu ft purification system with SECURUS electronic cartridge monitor. Includes a three position NFPA compliant fill station, Control panel with lexan laminate fill schematic, two ASME storage cylinders, automatic condensate drain system and PLC controller with smart pad operator interface console. Entire electrical assembly is UL LISTED. All in an attractive sound attenuating enclosure. Single phase electric.	51,060.00	51,060.00	
UN4I/RF/REL-9	1		3,032.10	3,032.10	
MNR1/CAL	1	Monitor - Gas-Tek electronic carbon monoxide with calibration kit.	4,162.00	4,162.00	
CYL-9/6K	2	Cylinder - ASME 6000 psi. with relief valve added to compressor.	3,186.90	6,373.80	
SLP-HP-WITH START-UP	1	Single High Pressure Air Test Kit to be taken at time of start-up by Breathing Air Service Technician.	128.00	128.00	
Labor	6	Service Labor- per hour	119.00	714.00	

BREATHING AIR SYSTEMS
8855 E BROAD ST
REYNOLDSBURG, OH 43068

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OHIO - CORP HQ 614.864.1235
NORTH CAROLINA 336.674.0749
FLORIDA 352.629.7712
TENNESSEE 423.634.3184
INDIANA/KENTUCKY 614.986.1025
PENNSYLVANIA 412.564.5756
MICHIGAN 517.786.4060
ILLINOIS 217.768.4408

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210 LABRADOR DR.
RANDELMAN, NC 27317

WWW.BREATHINGAIR.COM
THE NATION'S LARGEST DISTRIBUTORS OF BAUER COMPRESSORS

Quote

Breathing Air Systems
5555 SOUTH PINE AVENUE
Unit 10-04
Ocala FL 34480
United States

Date	12/31/2020
Quote #	QUO-FL178
Customer ID	210044

Item	Quantity	Description	Rate	Amount	Tax Rate

Subtotal	65,469.90
Shipping Cost (LTL Motor Freight)	2,000.00
Total	$67,469.90

ALL QUOTES ARE VALID FOR A MAXIMUM OF 60 DAYS.

PAYMENT TERMS: INVOICES ARE SUBJECT TO LATE CHARGES AT THE RATE OF 1.5% PER MONTH (ANNUAL 18%).

ALL PARTS RETURNS OR EXCHANGES MUST BE COMPLETED WITHIN 45 DAYS FROM INVOICE DATE. ALL RETURNS REQUIRE A RETURN MERCHANDISE AUTHORIZATION. ALL RETURNS ARE SUBJECT TO A 15% RESTOCKING FEE.

SHIPPING CHARGES WILL BE ADDED WHEN ORDERS ARE FULFILLED.

NOTE: PAYMENTS BY CREDIT CARD WILL INCUR A CONVENIENCE FEE TOTALING 3.0% OF THE INVOICE TOTAL ON ALL TRANSACTIONS EXCEEDING $1,200.00.

Quote Approved By:_____(Print Name)

Approved By Signature:_____

Approved Date:_____

JFKO FINANCE

C 127001
P 000613
O FRCP Fire St. Projects
E 565051
T 1
A 32111-384020
AEL:
Delivery:
I
Date 1/7/21

BAUER COMPRESSORS

Quality. Our DNA

October 14, 2020

Jacksonville Fire Department
Attn. Captain Richard Reichard
515 Julia Street
Jacksonville FL 32202
Ref. Authorization Letter

Good Morning Captain Reichard,

Please accept this letter as written confirmation that Breathing Air Systems, a division of Sub Aquatics, Inc. (5555 South Pine Ave Unit 10-04, Ocala FL 34480, 352-629-7712 / 8855 E. Broad Street, Reynoldsburg OH 43068, 800-937-2479) is the authorized Bauer Sales and Service Distributor for the Municipal Fire Market in the State of Florida for the area including the City of Jacksonville.

This authorization pertains to sales and service of Bauer Compressors and Accessories for the Municipal Fire Market as well as the Breathing Air Market in general. Breathing Air Systems is able to offer not only sales; but in-state service as well in the form of installation, start-up & training, maintenance contracts and other types of after-sales service. In addition Breathing Air Systems is a source for Genuine Bauer Replacement Parts and Consumables.

Breathing Air Systems has Bauer Authorized Factory Trained Technicians on staff to assist with any service related situation. I am certain you will find the staff at Breathing Air Systems not only extremely capable and knowledgeable but also eager to be of assistance.

This appointment is valid thru close of business day October 31, 2021.

If I may be of further assistance, please let me know.

With Very Best Regards,

BAUER COMPRESSORS, INC.

George R Hoppe, Jr.
Regional Sales Manager, Breathing Air Products