SINGLE SOURCE AWARD **BID # SS-0294-19**

Subject: Spoken Recording CD's and Database Subscription for the Library System

Department: Library

Description of Purchase: Recommend approval of single source award to Recorded Books, Inc. for the purchase of spoken recording CD's, database and digital magazine subscriptions and digital audiobooks for the library system. Period of service is for one (1) year from date of award. Total not to exceed expenditure in the amount of $181,868.00.

Funding Source: PLJX011MBBS-06601 - To be encumbered by purchase order

Single Source Award To: Recorded Books, Inc.

Price Justification: See Attached

Requisition #: N/A

Total Award: $181,868.00

Attachments: Single Source Form, Vendor Letter/Quote and Agreement and Previous Awards

Certification as to Single Source: Tim Rogers, Director, Jacksonville Public Library

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Annette Burney

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Public Library

FUNDING SOURCE: PLJX011MBBS, SUB-OBJECT-06601

BRIEF DESCRIPTION OF GOODS/SERVICES:

Recorded books - Audio-books, e-audio-books and databases

AMOUNT OF PROJECT (attach quote): 181,868

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The quotes are attached.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Recorded Books, Inc. is the sole source for the unabridged library edition books on CD they produce. They are assigned a unique number by the Library of Congress. Library edition audio books recorded and manufactured by Recorded Books can only be purchased directly from the company.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

The library staff has researched providers of library edition spoken word CDs, replacement CD titles, transparent language online, RBDigital Zinio magazine subscription and RBDigital e-content. No other vendor can provide Recorded Books products.

Submitted by: Charlene Adkins — Collection Manager

(Name) — (Title)

Date: 11-5-18

Requesting Agency's Director's Signature: for Chuck Morris

Asst. Director, Finance & Admin. Svs.

Procurement Division

March, 2017

JACKSONVILLE PUBLIC LIBRARY

Jacksonville Public Library
Support Services Department
3435 University Blvd. North
Jacksonville, Florida 32277

October 15, 2018

MEMORANDUM

TO: Gregory Pease
Chief, Procurement Division

FROM: Charlene Adkins
Library Supervisor, Collection Development and Acquisitions

SUBJ: Justification Letter for Recorded Books
General funds- PLJX011MBBS06601

The Jacksonville Public Library requests a purchase order for Recorded Books, Inc. in the amount of $181,868 to purchase audio books on CD, digital audio books and database subscriptions for the library system.

Audiobooks with Digital copies- **$52,368 physical CDs and digital copies**
$2,000 backlist digital copies

The Library requests to purchase unabridged books on CD for all library locations. Recorded Books provides plans in which a certain number of new audio book titles in various categories are published on a monthly basis. Audio book plans from Recorded Books ensure the Library receives new titles immediately upon publication without any delays with a 20% discount. Recorded Books Inc. is a sole source for the unabridged Library edition books on CD they produce. The Library will also be purchasing digital copies of these titles at a discount as we will purchase them in the physical CD format.

Recorded Books unabridged audio books are assigned a unique ISBN number by the Library of Congress. Their audio books are professionally recorded in a studio, and come packaged in a durable, double vinyl album. Library edition audio books recorded and manufactured by Recorded Books, LLC, can only be purchased directly from their company.

No CD audio book quote list is available as titles we may purchase have not been published yet and purchases will be made upon publication.

In addition with Recorded Books, the Library is able to replace damaged or lost portions of a Recorded Books CD audio book (without reordering the whole set) at minimal or no cost. Unabridged replacement books on CD from Recorded Books are sole source and only available from this vendor.

RBDigital e-Magazine Subscription **$30,000 platform fee**
$18,500 digital magazines
The Library requests to purchase RBDigital Zinio, a digital magazine subscription. This subscription offers thousands of complete digital magazines with multi-user access. The magazines are viewable on any Internet-enabled device. Zinio library subscriptions are only available for purchase from Recorded Books. Recorded Book's quoted platform fee for this product is $30,000. **The remaining $18,500 will be used to pay for digital magazine purchases once the purchase order has been issued. These titles cannot be quoted due to the change in title availability.**

RBDigital e-Audio books- **$50,000 Adult collection**
The Library requests to purchase RBDigital digital e-audio book titles that are exclusively available from Recorded Books on their RBDigital platform. We will purchase the core adult digital audio collection for $50,000 which is included in the yearly subscription cost, along with backlist digital e- audio books only available from Recorded Books. .

Transparent Language Database- **$29,000**
The Library requests to purchase Transparent Language Online database. It is a language learning database using a self-paced, online language-learning system for 80 plus languages. The method takes users through a series of simple steps to memorize words and phrases in a new language, including their meanings and proper pronunciation, in the shortest possible time. It is possible for customers to create an account to save and retrieve ongoing lessons. Transparent Language Online database is only available for purchase from Recorded Books.

With your approval, the Library requests to purchase Recorded Books unabridged books on CD, Transparent Language Online database, RBDigital Zinio digital magazine subscription and RBDigital Adult audio subscription based on the qualifications outlined above. Any other vendor must meet these specific qualifications and requirements in order to be approved to provide this type of material.

Recorded Books

October 9, 2018

To Whom It May Concern:

Thank you for your interest in Recorded Books. We are happy to provide you with the following sole source information on our products.

Recorded Books has been recording and publishing unabridged audiobooks since 1979. Recorded Books owns the copyright to the more than 35,000 unabridged audiobooks produced by Recorded Books and its other publishing brands. Each title is uniquely packaged in a CD-format, library bound case. Individual disc replacements are also available upon request. Library edition audiobooks recorded and manufactured by Recorded Books can only be purchased directly from our company, which makes us the sole source for Recorded Books products.

Recorded Books has a unique, proprietary digital platform and mobile app known as RBdigital. Every audiobook published by Recorded Books and its other publishing brands are available in digital formats, including exclusive multi-access collections.

Also available only through Recorded Books on the proprietary RBdigital platform and app are online services in the audiobook, eBook, magazine, comic, video, education, and music categories. Recorded Books is the sole provider to libraries of the following online services: Exclusive Recorded Books audiobooks, RBdigital Magazines, RBdigital Comics, RBdigital Streaming Video (including Acorn TV, IndieFlix, Pongalo, BroadwayHD, Learn It Live, and The Great Courses Library Collection), Hoonuit, Transparent Language Online, Method Test Prep, and ArtistWorks.

Additional sole source online services available through Recorded Books but not currently available on the RBdigital platform include LawDepot and Universal Class.

Recorded Books is a non-exclusive preferred vendor for Stingray Qello, Comics Plus: Library Edition, and OnePlay. Stingray Qello is available on the RBdigital platform and app. Comics Plus: Library Edition and OnePlay are available only as stand-alone services.

Please call us if you need additional information.

Sincerely,

James A. Schmidt
Senior Vice President of Sales and Marketing

270 Skipjack Road, Prince Frederick, MD 20678
800-638-1304 | www.recordedbooks.com

Recorded Books

October 12, 2018

Jill Haile
Jacksonville Public Library
3435 University Blvd. N
Jacksonville, FL 32277

RE: Digital Services Subscription Renewals FY2019

Dear Jill:

This letter is to serve as a quote for the *digital service subscription* renewals for Jacksonville Public Library.

RBDigital Magazines (Formerly Zinio for Libraries) Subscription	$30,000.00
Magazine content (based on library selections)	$18,500.00
RBDigital Adult Subscription	$50,000.00
Transparent Language Online	$29,000.00

Thank you for being a Recorded Books customer.

Best regards,

Brad Doss
National Accounts Manager
bdoss@recordedbooks.com
404-317-1271

QWS3270X 11/16/2018 4:03 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 11/16/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 4:01 PM

FISCAL MO/YEAR : 02 2019 CURRENCY CODE :
INDEX CODE : PLJX011MBBS LIBRARY - MAIN, BRANCH AND MOBILE
SUBOBJECT : 06601 LIBRARY BOOKS
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	NOV 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,110,553.66	4,110,553.66
EXPENDITURES	84,736.98	165,688.29	165,688.29
ENCUMBRANCES	48,238.53	298,831.83	298,831.83
PRE-ENCUMBRANCES	-41,478.00	496,394.03	496,394.03
REMAINING BALANCE	-91,497.51	3,149,639.51	3,149,639.51

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND