SUBJECT: DELL DESKTOP COMPUTERS FOR JACKSONVILLE SHERIFF'S OFFICE

BID #: SC-0494-20 **OPEN DATE:** 09/09/2020

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 11 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Emtec, Inc. and Y&S Technologies for not meeting the bid specifications.

Recommend approval of award to CDW Government, LLC as the lowest responsive, responsible bidder. Term shall be a one (1) time purchase. Total award amount not-to-exceed $260,991.00.

Funding shall be encumbered from account 00111.541201.552040.000000.00000000 and executed by Purchase Order(s).

ATTACHMENTS: Recommendation Memo; Bid Tabulation; Rejection Letters; Terms & Conditions; Specifications

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DELORES O'NEAL, CHIEF OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Delores O'Neal
Chief of Police Services

Subject: SC-0494-20 Dell Desktop Computers

Date: September 14, 2020

There were eleven (11) responses received for bid # SC-0494-20 Dell Desktop Computers. We recommend rejecting EMTEC, INC., and Y and S Technologies, the apparent low bidders because the alternate they bid does not meet specifications for the following reasons: the Dell has 10 USB ports vs the Lenovo only has 6 USB ports, the Intel Chipset that comes with a Dell 5070 SFF is a Q370 Chipset supports a full 30 HSIO (High Speed Input/Output) Lanes, while the B360 chipset in the Lenovo is pared back to only 24 Lanes and the Intel Chipset that comes with a Dell 5070 SFF is a Q370 Chipset that has Embedded Options Available and the B360 Chipset in the Lenovo does not. We recommend awarding CDW Government, LLC, the responsive, responsible bidder, in the amount of $260,991.00, from charge account 00111.541201.552040.000000.00000000. The purchase will be made via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

BID TABULATION
SUMMARY

Title: DELL DESKTOP COMPUTERS	
Bid No: SC-0494-20	
Open Date: SEPTEMBER 9, 2020	
Anaylst: DAVID KLAGES	
No. Invited: (6)	**No. Received:** (11) **Other:** (0)
Recorded By: RENATA BARNETT	

Dell Desktop Computers OptiPlex 5070 SFF MLK - Qty. 300				
Bidder	**Unit Price**	**Extended Price**	**Equivalent Item Offered**	**Note**
CDW Government, LLC	$869.97	$260,991.00	N/A	
Equitrade Corporation	$878.00	$263,400.00		
CompuGov	$894.99	$268,497.00	CG Systems: CG-WH1245-CTO	
Netsync Network Solutions	$896.00	$289,800.00		Missing Addendum 2. Added $21,000 for 5 yr. warranty.
Archis, Inc. dba Archis Technologies	$1,050.00	$315,000.00	N/A	Only Addendum 1 acknowledged.
Hypertec USA, Inc.	$1,183.66	$355,098.00		
JPT-Tech	$1,255.00	$376,500.00		Missing both addenda.
Farlo Technologies Company	$1,345.59	$403,677.00		Missing both addenda.
Howard Technology Solutions	$1,430.00	$429,000.00		Missing Addendum 2.
Emtec, Inc.	$698.66	$209,598.00	Lenovo: M720s SFF	Does not meet the standards of the bid.
Y&S Technologies	$805.00	$241,500.00	Lenovo: M720s SFF	Does not meet the standards of the bid.

BID TABULATION

Title:	DELL DESKTOP COMPUTERS
Bid No:	SC-0494-20
Open Date:	SEPTEMBER 9, 2020
Analyst:	DAVID KLAGES
No. Invited:	(16) No. Received: (11) Other: (0)
Recorded By:	RENATA BARNETT

Item #	Description	Est. Quantity	Unit	Archis, Inc. dba Archis Technologies		CDW Government, LLC		CompuGov		Emtec, Inc.		Equitrade Corporation		Fario Technologies Company		Howard Technology Solutions		Hypertec USA, Inc.		JPT-Tech		Netsync Network Solutions		Y&S Technologies	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Dell Desktop Computers OptiPlex 5070 SFF MLK	300	Each	$1,050.00	$315,000.00	$869.97	$260,991.00	$894.99	$268,497.00	$698.66	$209,598.00	$878.00	$263,400.00	$1,345.59	$403,677.00	$1,430.00	$429,000.00	$1,183.66	$355,098.00	$1,255.00	$376,500.00	$896.00	$268,800.00	$805.00	$241,500.00
			TOTAL BID:	$315,000.00		$260,991.00		$268,497.00		$209,598.00		$263,400.00		$403,677.00		$429,000.00		$355,098.00		$376,500.00		$289,800.00		$241,500.00	
			Terms:	0% Discount		0% Discount		1.0% Discount for		No response.		1.0% Discount for		0% Discount		0% Discount		0% Discount		No response.		0% Discount		0% Discount	
			Delivery:	20 Business Days		No response.		60 Business Days		15 - 30 Business Days		28 Business Days		25 Business Days		34 Weeks		30 Business Days		No response.		28 Business Days		21 Business Days	
			Signed Bid Form:	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
			Bid Proposal Form:	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
			Conflict of Interest Certificate:	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
			Addenda 1 - 2:	Only Addendum 1		Yes		Yes		Yes		Yes		Missing both addenda.		Missing Addendum 2		Yes		Missing both addenda.		Missing Addendum 2		Yes	
			Note:					CG Systems CG-WH1245-CTO offered.		Lenovo M720s SFF offered as equivalent.												Added $21,000 for 5 yr. warranty to bid price.		Lenovo M720s SFF offered as equivalent.	

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

DATE: SEPTEMBER 14, 2020

VIA EMAIL: DOUG.GOODALL@EMTECINC.COM

BIDDER'S NAME: EMTEC, INC.

ADDRESS: 9454 PHILLIPS HIGHWAY, SUITE 8, JACKSONVILLE, FL 32256

CONTACT NAME: DOUG GOODALL

BID NO: SC-0494-20

TITLE: DELL DESKTOP COMPUTERS FOR JACKSONVILLE SHERRIFF'S OFFICE

DATE OPENED: SEPTEMBER 9, 2020

REASON FOR RECOMMENDED BID REJECTION: FOR BEING NONRESPONSIVE; SPECIFICALLY, FOR OFFERING AN ALTERNATE ITEM THAT DOES NOT MEET THE SPECIFICATIONS OF THE SOLICITATION.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE'S BID PROTEST PROCEDURES. THIS ACTION IS SCHEDULED FOR THE GENERAL GOVERNMENT AWARDS COMMITTEE MEETING ON **THURSDAY, SEPTEMBER 17, 2020 AT 1:00 PM**. DIRECT ALL PROTEST TO THE RESPECTIVE BUYER, EMAIL ADDRESS DKLAGES@COJ.NET.

BUYER'S SIGNATURE: _____
DAVID KLAGES, PURCHASING ANALYST

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

DATE: SEPTEMBER 14, 2020

VIA EMAIL: SAUL@YANDSTECH.COM

BIDDER'S NAME: Y&S TECHNOLOGIES

ADDRESS: 383 KINGSTON AVENUE, #357, BROOKLYN, NY 11213

CONTACT NAME: SAAL FINCK

BID NO: SC-0494-20

TITLE: DELL DESKTOP COMPUTERS FOR JACKSONVILLE SHERRIFF'S OFFICE

DATE OPENED: SEPTEMBER 9, 2020

REASON FOR RECOMMENDED BID REJECTION: FOR BEING NONRESPONSIVE; SPECIFICALLY, FOR OFFERING AN ALTERNATE ITEM THAT DOES NOT MEET THE SPECIFICATIONS OF THE SOLICITATION.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE'S BID PROTEST PROCEDURES. THIS ACTION IS SCHEDULED FOR THE GENERAL GOVERNMENT AWARDS COMMITTEE MEETING ON **THURSDAY, SEPTEMBER 17, 2020 AT 1:00 PM**. DIRECT ALL PROTEST TO THE RESPECTIVE BUYER, EMAIL ADDRESS DKLAGES@COJ.NET.

BUYER'S SIGNATURE: _____
DAVID KLAGES, PURCHASING ANALYST

TERMS AND CONDITIONS
Dell Desktop Computers

1. **SCOPE**

The City of Jacksonville, Jacksonville Sheriff's Office (JSO) is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for Dell Desktop Computers, as listed in the bid documents to include warranty as specified.

2. **AWARD**

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. **TERM OF AGREEMENT**

Term of agreement is one (1) year from date of award.

4. **PRE-BID CONFERENCE**

Not applicable.

5. **REQUIREMENTS**

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment.

6. **STATE CONTRACTS**

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. **QUANTITIES**

Quantities indicated reflect the estimated quantities to be purchased and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchases against this bid if it deems so necessary.

8. **DELIVERY**

Delivery will be made to the Police Memorial Building, Police Supply, 501 E, Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one (1) business day in advance.** A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure.

9. **ESCALATION/DE-ESCALATION**

Not applicable.

10. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and/or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS AND REQUIREMENTS
Dell Desktop Computers

1. Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.
2. Vendor MUST be an authorized dealer/reseller/distributer of equipment/software. If a vendor submits any quote/price for an alternative or equivalent product, all items must **MEET** or **EXCEED** the specifications listed on this solicitation and vendors must include in their bid package, in written form, a quote which contains a comparison of each requested specification and a detail of the specification contained within the alternative or equivalent product. It is at the sole discretion of the Jacksonville Sheriff's Office to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

Optiplex 5070 SFF MLK:

OptiPlex 5070 SFF XCTO 210-ASDL

Intel (R) Core (TM) i5-9500 338-BRSY
(6 Cores/9MB/6T/3.0GHz to 4.4GHz/65W); supports Windows 10/Linux)

Win 10 Pro 64 English, French, Spanish 619-AHKN

No AutoPilot 340-CKSZ

Microsoft(R) Office 30 Days Trial 658-BCSB

16GB 1x16GB 2666MHz DDR4 Memory 370-AEBF

M.2 512GB PCIe NVMe Class 35 Solid State Drive 400-BEUO

M.2 22x30 Thermal Pad 412-AAQT

M2X3.5 Screw for SSD/DDPE 773-BBBC

No Additional Hard Drive 401-AANH

AMD RadeonTM R5 430, 2GB, LP (DP/DP) 490-BFBQ

OptiPlex 5070 Small Form Factor (Bronze) 329-BEIQ

System Power Cord (Philipine/TH/US) 450-AAOJ

ODD Bezel, Small Form Factor 325-BCXP

8x DVD-ROM 9.5mm Optical Disk Drive 429-ABFG

CMS Essentials DVD no Media 658-BBTV

No Media Card Reader 379-BBHM

No Wireless LAN Card 555-BBFO

No Wireless Driver 340-AFMQ

Chassis Intrusion Switch - SFF 461-AAEE

No Stand Option 575-BBBI

No Additional Cable Requested 379-BBCY

No PCIe add-in card 492-BBFF

Black Dell KB216 Wired Multi-Media Keyboard English 580-ADJC

Black Dell MS116 Wired Mouse 275-BBBW

No Cable Cover 325-BCZQ

Not selected in this configuration 817-BBBC

SupportAssist 525-BBCL

Dell(TM) Digital Delivery Cirrus Client 640-BBLW

Dell Client System Update 658-BBMR
(Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)

Waves Maxx Audio 658-BBRB

Software for OptiPlex Systems 658-BEGP

Dell SupportAssist OS Recovery Tool 658-BEOK

No Media 620-AAOH

ENERGY STAR Qualified 387-BBLW

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CITY OF JACKSONVILLE
PROCUREMENT DIVISION
Ed Ball Building, 8th Floor
214 N. Hogan Street
Jacksonville, Florida 32202

ADDENDUM NO:	**ONE (1)**
BID NUMBER:	**SC-0494-20**
TITLE OF BID:	**DELL DESKTOP COMPUTERS FOR JACKSONVILLE SHERIFF'S OFFICE**
OPENING TIME AND DATE:	**SEPTEMBER 9, 2020 @ 2:00 P.M.**

THIS ADDENDUM IS ISSUED FOR THE INFORMATION OF BIDDERS ON THE ABOVE TITLED PROJECT AND WILL BE PART OF THE CONTRACT.

1. **QUESTION:**
   Is the City open to accepting comparable units to the Dell desktop computers for this bid?

   ANSWER:
   Please refer to the **Specifications and Requirements** section on page 20 of the bid document.

3. **QUESTION:**
   Would you please confirm the length and the type of the warranty on the desktop computers?

   ANSWER:
   Please see additional specifications, including warranty information, included in this addendum.

DATE August 20, 2020 **BUYER** David Klages

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH BID.

Bidder's Signature

Title

Company

Date

End of Addendum 1
One page to follow.

SC-0494-20 DELL DESKTOP COMPUTERS FOR JACKSONVILLE SHERIFF'S OFFICE

Additional Specifications

Safety/Environment and Regulatory Guide (English/French Multilanguage):	340-AGIK
Dell Watchdog Time:	379-BDLB
Quick Setup Guide 5070 Small Form Factor:	340-CMGC
US Order:	332-1286
No UPC Label:	389-BCGW
Trusted Platform Module (Discrete TPM Enabled):	329-BBJL
Ship Material for OptiPlex Small Form Factor:	340-CDWZ
Shipping Label for DAO:	389-BBUU
SFF: EPA Regulatory LBL for Mexico:	389-DQIU
No CompuTrace:	461-AABF
No Hard Drive Bracket, Dell OptiPlex:	575-BBKX
No Intel Responsive:	551-BBBJ
Intel(R) Core(TM) i5 Processor Label:	340-CKVN
Desktop BTO Standard shipment:	800-BBIO
Optional HDMI 2.0b Video Port for SFF:	382-BBFV
Intel Standard Manageability:	631-ACDE
No Dell Backup and Recovery software:	637-AAAM
Custom Configuration:	817-BBBB
No Anti-Virus Software:	650-AAAM
No Optane:	400-BFPO
No Additional Add In Cards:	382-BBHX
No External ODD:	429-ABGY
Dell Limited Hardware Warranty Plus Service:	804-9043
Onsite/In-Home Service After Remote Diagnosis 5 Years:	804-9047
Keep Your Hard Drive, 5 Year:	980-7554