SUBJECT: MCAFEE WEB GATEWAY, SIEM, and ATD RENEWAL

BID #: SC-0495-20 **OPEN DATE: 2020-09-02**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SEPTEMBER 27, 2020 THROUGH SEPTEMBER 26, 2021, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 15 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder ZONES, INC. in the amount of $108,485.77 for MCAFEE WEB GATEWAY, SIEM, and ATD RENEWAL. Period of service will be from September 27, 2020 through September 26, 2021.

Funding for this award to be encumbered by account number 53101.113001.546620, to be executed by purchase order(s)

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____ **RESPECTFULLY SUBMITTED:** _____
RUBEN OLA
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: September 10, 2020

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2020.09.10 16:50:34 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2020.09.10 13:32:24 -04'00'

RE: **SC-0495-20 McAfee Web Gateway, SIEM, and ATD Renewal**

The Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of McAfee Web Gateway, SIEM, and ATD Renewal, Bid # SC-0495-20.

Procurement Division received five (5) supplier responses and zero (0) no bids with an open date of September 2, 2020. The Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review.

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder: Zones, Inc., in the amount of $108,485.77 for the one-year term.

The following table details the responses received:

VENDOR	TOTAL AWARD AMOUNT
Zones, Inc.	**$108,485.77**
Atlantic Data Security	$109,515.16
CDW Government, LLC	$111,132.56
DG Technology	$112,345.00
Howard Technology Solutions	$184,608.00

FUNDING SOURCE: 53101.113001.546620 - $108,485.77

Tracy Geake — Digitally signed by Tracy Geake Date: 2020.09.10 15:55:33 -04'00'

Your favorable consideration of ITD's request is greatly appreciated.

Attachment: Bid Tab Sheet

CC: Craig Galley, Information Security Officer
Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE: MCAFEE WEB GATEWAY, SIEM, and ATD RENEWALS

BID NO.: SC-0495-20

OPEN DATE: September 2, 2020

ANALYST: RUBEN OLA

No. Invited: (15) **No. Received** (5) **No Bids:** (0)

Bid Recorder: R. BARNETT, **Announcer:** S. MUON

ITEM	DESCRIPTION	QUANTITY	DG TECHNOLOGY		ATLANTIC DATA SECURITY		HOWARD TECHNOLOGY SOLUTIONS		CDW GOVERNMENT, LLC		ZONES INC.	
			PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1	WPSECE-AA-HI, McAfee Web Protection Suite - Subscription License (1 year) + 1 Year Gold B	2800	$ 12.50	$ 35,000.00	$ 12.07	$ 33,796.00	$ 26.00	$ 72,800.00	$ 12.35	$ 34,580.00	$ 12.06	$ 33,768.00
2	ATD6000NBDI, McAfee Gold Software Support & RMA Advanced RMA Hardware Support - extended ser	1	$ 46,000.00	$ 46,000.00	$ 44,252.28	$ 44,252.28	$ 63,415.00	$ 63,415.00	$ 45,592.54	$ 45,592.54	$ 44,521.46	$ 44,521.46
3	ERC1260NBDI, McAfee Gold Software Support & Advanced RMA Hardware Support - extended ser	1	$ 3,600.00	$ 3,600.00	$ 3,671.45	$ 3,671.45	$ 5,054.00	$ 5,054.00	$ 3,530.85	$ 3,530.85	$ 3,447.91	$ 3,447.91
4	ETM5600NBDI, McAfee Gold Software Support & Advanced RMA Hardware Support - extended ser	1	$ 12,000.00	$ 12,000.00	$ 12,014.42	$ 12,014.42	$ 17,330.00	$ 17,330.00	$ 11,947.61	$ 11,947.61	$ 11,666.94	$ 11,666.94
5	TIEYFM-AA-II, McAfee Gold Business Support - Technical Support - for McAfee Threat Intell	6500	$ 1.93	$ 12,545.00	$ 1.91	$ 12,415.00	$ 3.00	$ 19,500.00	$ 1.89	$ 12,285.00	$ 1.84	$ 11,960.00
6	GTEETM5600GIEAD-AI, McAfee Global Threat Intelligence	1	$ 3,200.00	$ 3,200.00	$ 3,366.01	$ 3,366.01	$ 6,509.00	$ 6,509.00	$ 3,196.56	$ 3,196.56	$ 3,121.46	$ 3,121.46
	GRAND TOTAL:			$112,345.00		$109,515.16		$184,608.00		$111,132.56		$108,485.77
	MINIMUM REQUIREMENTS:											
	TERMS:								0% 30 DAYS		0% 30DAYS	
	DELIVERY (Business Days):				2 DAYS		25 DAYS		2-10 DAYS		7 DAYS	
	CONFLICT OF INTEREST:		✓		✓		✓		✓		✓	
	ADDENDUM(1,2):										1	
	NOTES:											

TERMS AND CONDITIONS

MCAFEE WEB GATEWAY, SIEM, and ATD RENEWAL

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide a one (1) year maintenance renewal on these McAfee items. We are purchasing annual technical support on a previously procured appliance that will analyze and defend against threats.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The initial period of service will be for one (1) year beginning September 27, 2020 through September 26, 2021. Buyer will have the option to renew the agreement for an additional one (1) year period of service.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. **Vendor shall provide proof of applicable local business license.**

b. **Vendor MUST be a McAfee value added reseller.**

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

SPECIFICATIONS

SECURITY SOFTWARE and MAINTENANCE SPECIFICATIONS

- **MCAFEE WEB GATEWAY, SIEM, and ATD RENEWAL**
- ***NO SUBSTITUTIONS on ANY of the listed items for bid.***