UBJECT: VMWARE VCF and NSX SOFTWARE FOR NEW VXRAIL SYSTEM

BID #: XF-0343-22 **OPEN DATE: 2022-03-16**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE THREE (3) YEARS FROM THE DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 27 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder ZONES, LLC in the amount of $241,213.36 for VMWARE VCF and NSX SOFTWARE FOR NEW VXRAIL SYSTEM. Period of service will be three (3) years from the date of award.

Funding Source: 11415.194094.564270.010349.00000000.00000.0000000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: March 29, 2022

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2022.03.30 16:29:31 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2022.03.29 11:27:34 -04'00'

RE: **XF-0343-22 VMWARE VCF and NSX SOFTWARE for NEW VXRAIL SYSTEM**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of VMware VCF and NSX Software for New VxRail System Bid # XF-0343-22.

Procurement Division received four (4) supplier responses and zero (0) no bids with an open date of March 16, 2022. The Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review.

The following table details the responses received:

SUPPLIER	TOTAL AWARD AMOUNT
Zones, LLC	**$241,213.36**
CDW Government LLC	$242,917.73
Compu-Vision Consulting Inc.	$444,135.09
VPrime Tech Inc.	$444,604.60

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder Zones, LLC in the amount of $241,213.36. The term of this agreement will be three (3) years from date of award. Initial payment will be made in FY2022 for the licenses. Maintenance will be paid annually during the three (3) year term. All items will be purchased by Purchase Order.

FUNDING SOURCE:11415.194094.564270.010349.00000000.00000

Tracy Geake — Digitally signed by Tracy Geake Date: 2022.03.30 16:21:08 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachment: Bid Tabulation Sheet

CC: Mark Deas, Server Infrastructure Manager
Bill Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

BID TABULATION SHEET

TITLE: VMWARE VCF and NSX SOFTWARE FOR NEW VXRAIL SYSTEM
BID NO.: XF-0343-22
OPEN DATE: March 16, 2022
ANALYST: RUBEN OLA
No. Invited: (27) No. Received (4) No Bids: (0)
Bid Recorder: M. PIERCE Announcer: P. MITCHELL

ITEM	DESCRIPTION	QUANTITY	CDW GOVERNMENT LLC		COMPU-VISION CONSULTING INC.		ZONES, LLC		VPRIME TECH INC.			
			PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1	VCF – Vmware Cloud Foundation 4 Starter (per CPU), CF4-STR-C	20	$ 5,793.68	$ 115,873.56	$ 15,989.11	$ 319,782.12		All Inclusive in Grand Total	$ 16,006.96	$ 320,139.20		
2	VCF – 3 Years of Vmware Support/Service, CF4-STR-P-SSS-C	20	$ 4,903.39	$ 98,067.74	$ 4,884.85	$ 97,697.04		All Inclusive in Grand Total	$ 4,890.32	$ 97,806.40		
3	Vmware Advanced Threat Prevention Add-on (U.S. DC) to NSX Data Center ADV or ENT Plus per Processor – includes Production Support/Subscription, NX-ATP-USAD-ADVEPL-TLSS-C	20	$ 1,448.82	$ 28,976.43	$ 1,331.80	$ 26,655.93		All Inclusive in Grand Total	$ 1,332.95	$ 26,659.00		
	GRAND TOTAL:		$ 242,917.73		$ 444,135.09		$ 241,213.36		$ 444,604.60			
	FEDERAL FORMS(1,2)		✓		✓		✓		✓			
	TERMS:		0% DISC 30 DAYS		0% DISC 30 DAYS		0% DISC 30 DAYS		0% DISC 30 DAYS			
	DELIVERY (Business Days):				30 DAYS		3-5 DAYS		6-8 DAYS			
	CONFLICT OF INTEREST:		✓		✓		✓		✓			
	ADDENDUM (S) (1):		✓		✓		✓		✓			
	NOTES:											

TERMS AND CONDITIONS

VMWARE VCF and NSX SOFTWARE FOR NEW VXRAIL SYSTEM

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for the purchase of VMWARE VCF and NSX SOFTWARE FOR NEW VXRAIL SYSTEM.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of this agreement will be three (3) years from date of award. Initial payment will be made in Fiscal Year 22 for licenses with maintenance paid annually during the three (3) year term.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Vendor must provide document or proof to be an authorized VMware value added reseller or partner status in good standing.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Technology Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted through the City of Jacksonville 1Cloud procurement system or to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

VMWARE ELA SOFTWARE FOR NEW VXRAIL SYSTEM

1. **Please see the Bid Proposal Form for specific description and part number information.**
2. **NO SUBSTITUTIONS on ANY of the listed items for bid.**
3. **Bidders must provide documentation of specific requirements from VMware for a clean install on new VxRail hardware.**

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