5

SUBJECT: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

BID #: SC-0063-22 **OPEN DATE: 2022-03-09**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE-TIME PURCHASE

AGENCY: KIDS HOPE ALLIANCE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED: 5** **OTHER: 0**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject all bids received due to not meeting the minimum delivery requirement. The solicitation will be re-advertised at a later date as an informal solicitation.

ATTACHMENTS: Recommendation Memo, Bid Tabulation, Bid Rejection/Email Confirmation, Terms and Conditions, Specifications

ANALYST: _____
BRYAN MATUS

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Dr. Saralyn Grass, Chief Administration Officer, Kids Hope Alliance

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

KIDS HOPE ALLIANCE

MEMORANDUM

TO: Gregory Pease, Chief of Procurement

FROM: Saralyn Grass, Chief Administrative Officer,
Kids Hope Alliance (KHA)

Michael Weinstein, Chief Executive Officer
Kids Hope Alliance (KHA)

Kenneth Darity, Chief Programs Officer,
Kids Hope Alliance (KHA)

SUBJECT: Request to Reject all Bids SC-0063-22 due to an Inability to Meet Minimum Requirements and Readvertise as an Informal Bid

DATE: March 24, 2022

Kids Hope Alliance, a public body acting on behalf of the City of Jacksonville, a consolidated political subdivision and municipal corporation existing under the laws of the State of Florida ("KHA") respectfully requests approval of the following:

1. Request to reject all bids SC-0063-22 due to an inability to meet minimum requirements of a 14 day delivery and readvertise as an informal bid.

If you desire additional information, please contact Tyrica Young at 904-255-4423 or e-mail Ms. Young at tyricay@coj.net

Cc: Benjamin Kemp, Buyer
Shari Shuman, Interim Director, Finance
Joyce Watson, Director, Administration, Contracts, and Purchasing
Tyrica Young, Director, Research and Grants

TITLE: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
BID NO. SC-0063-22 KIDS HOPE ALLIANCE
OPEN DATE: MARCH 9, 2022 @ 2:00 PM
No. Invited: (6) No. Received: (5) Other: (0)
BUYER: BRYAN MATUS, PURCHASING ANALYST

ITEM	DESCRIPTION	Qty	Unit	Better Direct LLC		B&H Foto & Electronics Corp		Convergint Technologies		Exum Electric, Inc.		Netsync Network Solutions	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	AXIS M1065-LW NETWORK CAMERA	200	EA	$ 240.71	$ 48,142.00	$ 269.00	$ 53,800.00	$ 271.00	$ 54,200.00	$ 313.22	$ 62,644.00	$ 242.86	$ 48,572.00
2	AXIS T91A10 MOUNTING KIT	200	EA	$ 15.57	$ 3,114.00	$ 19.00	$ 3,800.00	$ 18.00	$ 3,600.00	$ 20.60	$ 4,120.00	$ 15.43	$ 3,086.00
3	AXIS Surveillance Card 128 GB (Pack of 10)	20	EA	$ 634.98	$ 12,699.60	$ 29.99	$ 599.80	$ 657.00	$ 13,140.00	$ 794.00	$ 15,880.00	$ 621.37	$ 12,427.40
			TOTAL	$	63,955.60	$	58,199.80	$	70,940.00	$	82,644.00	$	64,085.40
			BID FORM	Yes		Yes		Yes		Yes		Yes	
			BID PROPOSAL FORM	Yes		Yes		Yes		Yes		Yes	
			CONFLICT OF INTEREST	Yes		Yes		Yes		Yes		Yes	
			ADDENDUM 1	Yes		No		No		Yes		Yes	
			DELIVERY	84 Days		NA		180 Days		30 Days		30 Days	

PROCUREMENT DIVISION

REVISED NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 30, 2022

Via Email: shmulyk@bhphoto.com

Bidder's Name: B&H Foto & Electronics Corp.

Address: 420 Ninth Avenue, New York, NY 10001

Contact Name: Shmuly Koppel

Bid No: SC-0063-22

Title: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: After reviewing the bids, it has been determined that it would be in the City's best interest to reject all bids. The bids received did not meet the minimum delivery requirement. The scope will be updated and will be re-advertised at a later date as an informal solicitation.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, April 7, 2022 at 1:00 p.m.

Purchasing Analyst's Signature: _____

Bryan Matus, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Matus, Bryan

From:	Matus, Bryan
Sent:	Thursday, March 31, 2022 4:56 PM
To:	shmulyk@bhphoto.com
Cc:	Freeman, Dustin; Pease, Gregory; Laidler, Marilyn; Leslie-Burney, Annette
Subject:	REVISED Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Attachments:	SC-0063-22 REVISED BID REJECTION LETTER FOR B&H.pdf
Importance:	High

Tracking:

Recipient	Delivery
shmulyk@bhphoto.com	
Freeman, Dustin	Delivered: 3/31/2022 4:56 PM
Pease, Gregory	Delivered: 3/31/2022 4:56 PM
Laidler, Marilyn	Delivered: 3/31/2022 4:56 PM
Leslie-Burney, Annette	Delivered: 3/31/2022 4:56 PM

Hello,

Attached you will find the revised bid rejection notice. This email will serve as notification of receipt.

Bryan

From: Matus, Bryan
Sent: Wednesday, March 16, 2022 3:45 PM
To: shmulyk@bhphoto.com
Cc: Freeman, Dustin <DustinF@coj.net>; Pease, Gregory <GPease@coj.net>; Laidler, Marilyn <MLaidler@coj.net>
Subject: Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Importance: High

Good afternoon,

Please find the attached bid rejection notice. This email will serve as notification of receipt.

Thanks,

Bryan Matus
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8815
Email: bmatus@coj.net

PROCUREMENT DIVISION

REVISED NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 30, 2022

Via Email: scott@betterdirect.com

Bidder's Name: Better Direct LLC

Address: PO. Box 7430, Tempe, Arizona 85281

Contact Name: Scott Kane

Bid No: SC-0063-22

Title: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: After reviewing the bids, it has been determined that it would be in the City's best interest to reject all bids. The bids received did not meet the minimum delivery requirement. The scope will be updated and will be re-advertised at a later date as an informal solicitation.

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Purchasing Analyst's Signature: _____

Bryan Matus, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Matus, Bryan

From:	Matus, Bryan
Sent:	Thursday, March 31, 2022 4:56 PM
To:	scott@betterdirect.com
Cc:	Freeman, Dustin; Pease, Gregory; Laidler, Marilyn
Subject:	REVISED Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Attachments:	SC-0063-22 REVISED BID REJECTION LETTER FOR Better Direct.pdf
Importance:	High

Tracking:

Recipient	Delivery
scott@betterdirect.com	
Freeman, Dustin	Delivered: 3/31/2022 4:56 PM
Pease, Gregory	Delivered: 3/31/2022 4:56 PM
Laidler, Marilyn	Delivered: 3/31/2022 4:56 PM

Hello,

Attached you will find the revised bid rejection notice. This email will serve as notification of receipt.

Thanks,

Bryan

From: Matus, Bryan
Sent: Wednesday, March 16, 2022 3:45 PM
To: scott@betterdirect.com
Cc: Freeman, Dustin <DustinF@coj.net>; Pease, Gregory <GPease@coj.net>; Laidler, Marilyn <MLaidler@coj.net>
Subject: Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Importance: High

Good afternoon,

Please find the attached bid rejection notice. This email will serve as notification of receipt.

Thanks,

Bryan Matus
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8815
Email: bmatus@coj.net

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 30, 2022

Via Email: proposals@netsync.com

Bidder's Name: NetSync Network Solutions

Address: 4830 West Kennedy Blvd., Suite 600, Tampa, FL 33609

Contact Name: Camille Taber

Bid No: SC-0063-22

Title: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: After reviewing the bids, it has been determined that it would be in the City's best interest to reject all bids. The bids received did not meet the minimum delivery requirement. The scope will be updated and will be re-advertised at a later date as an informal solicitation.

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Purchasing Analyst's Signature: _____

Bryan Matus, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Matus, Bryan

From:	Matus, Bryan
Sent:	Thursday, March 31, 2022 4:56 PM
To:	proposals@netsync.com
Cc:	Freeman, Dustin; Pease, Gregory; Leslie-Burney, Annette; Laidler, Marilyn
Subject:	Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Attachments:	SC-0063-22 BID REJECTION LETTER FOR Netxync.pdf
Importance:	High

Hello,

Please find the attached bid rejection notice. This email will serve as notification of receipt.

Thanks,

Bryan Matus
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8815
Email: bmatus@coj.net

CITY OF JACKSONVILLE

****** Florida has a very broad public records law. As a result, any written communication created or received by City of Jacksonville officials and employees will be made available to the public and media, upon request, unless otherwise exempt. Under Florida law, email addresses are public records. If you do not want your email address released in response to a public records request, do not send electronic mail to this office. Instead, contact our office by phone. ******

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 30, 2022

Via Email: mse@exum.net

Bidder's Name: Exum Electric, Inc

Address: 3599 Lenox Avenue, Unit 2, Jacksonville, FL 32254

Contact Name: Robin Exum

Bid No: SC-0063-22

Title: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: After reviewing the bids, it has been determined that it would be in the City's best interest to reject all bids. The bids received did not meet the minimum delivery requirement. The scope will be updated and will be re-advertised at a later date as an informal solicitation.

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Purchasing Analyst's Signature: _____

Bryan Matus, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Matus, Bryan

From:	Matus, Bryan
Sent:	Thursday, March 31, 2022 4:56 PM
To:	'Mary Exum'
Cc:	Freeman, Dustin; Leslie-Burney, Annette; Pease, Gregory; Laidler, Marilyn
Subject:	Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Attachments:	SC-0063-22 BID REJECTION LETTER FOR EXUM.pdf
Importance:	High

Hello,

Please find the attached bid rejection notice. This email will serve as notification of receipt.

Thanks,

Bryan Matus
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8815
Email: bmatus@coj.net

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PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 30, 2022

Via Email: eric.balaban@convergint.com

Bidder's Name: Convergint Technologies

Address: 8933 Western Way, Suite 8, Jacksonville, FL, 32256

Contact Name: Eric Balaban

Bid No: SC-0063-22

Title: PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: After reviewing the bids, it has been determined that it would be in the City's best interest to reject all bids. The bids received did not meet the minimum delivery requirement. The scope will be updated and will be re-advertised at a later date as an informal solicitation.

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Purchasing Analyst's Signature: _____

Bryan Matus, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Matus, Bryan

From:	Matus, Bryan
Sent:	Thursday, March 31, 2022 4:56 PM
To:	eric.balaban@convergint.com
Cc:	Freeman, Dustin; Laidler, Marilyn; Leslie-Burney, Annette; Pease, Gregory
Subject:	Bid Rejection Notice: SC-0063-22 PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM
Attachments:	SC-0063-22 BID REJECTION LETTER FOR Convergint Technologies.pdf
Importance:	High

Hello,

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Thanks,

Bryan Matus
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8815
Email: bmatus@coj.net

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TERMS AND CONDITIONS
PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM

1. SCOPE

The City of Jacksonville's **KIDS HOPE ALLIANCE** is currently accepting bids to obtain a source of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for **PURCHASE OF WIRELESS CAMERAS FOR STEM PROGRAM** as listed in the bid documents.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

- Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
- Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

This is a one-time purchase.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Vendor shall provide proof of applicable local business license.

b. Product to be delivered within 14 Business days from date of Purchase Order.

5. PRE-BID CONFERENCE

There is not a pre-bid meeting scheduled for this bid.

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated are fixed.

8. DELIVERY

214 North Hogan Street, 9th Floor
Jacksonville, FL 32202
Attention: Amy Hills 904.489.4147

A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

9. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. PRICES

All unit prices shall include **freight, delivery, and handling charges** to the delivery location as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

All questions or discrepancies regarding the bidding process or the bid documents must be submitted in writing to Bryan Matus, Purchasing Analyst, at bmatus@coj.net by the date and time specified on the Bid Form. When submitting a bid, please be sure to write the bid name and number and your company's name, address, and phone number on the **outermost** sealed envelope or package.

The Kids Hope Alliance is looking to purchase HD Cameras and accessories for the STEM Center for Teens. Below is the description of the items being requested:

- AXIS M1065-LW NETWORK CAMERA
  - Full-featured wireless HDTV 1080p camera with edge storage.

- AXIS T91A10 MOUNTING KIT
  - AXIS T91A10 Mounting Kit includes a mounting clamp and a stand.

    Mounting Clamp: Max. height of the surface to clamp: 30 mm (1.2 in). Material: Plastic. Color: NCS S 1002-B

    Mounting Stand: Stand height, including base: 70 mm (2.7 in). Diameter of the base: 69 mm (2.7 in). Material: Plastic. Color: NCS S 1002-B.

- AXIS Surveillance Card 128 GB (Pack of 10)
  - High Endurance microSDXC Card, Part # 01678-001

All orders must be received within 14 business days after receipt of a Purchase Order. Products may be shipped or hand delivered. In the event the awarded bidder fails to deliver within these guidelines, the City reserves the right to make necessary purchases outside of the contract.