6

SINGLE SOURCE AWARD **BID # SS-14140-23**

Subject: STRYKER POWER-LOAD COT PREVENTATIVE MAINTENANCE AGREEMENT

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Stryker Sales Corporation for Power-Load Cot Preventative Maintenance for the Jacksonville Fire and Rescue Department. Period of service is for one (1) year from July 7, 2023 through July 6, 2024. Total award expenditure amount not-to-exceed $74,566.80.

Funding Source: 00111.125004.546610.000000.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Stryker Sales Corporation

Price Justification: See attachment

Total Award: $74,566.80 **Requisition #:** FRRS-500103-23

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Jacob W. Blanton, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

April 10, 2023

TO: Dustin L. Freeman, Chief of Procurement

FROM: Jacob W. Blanton, Division Chief/Rescue

SUBJ: SINGLE SOURCE RECOMMENDATION

The Jacksonville Fire and Rescue Department requests the ability to purchase a one (1) year maintenance agreement from Stryker Sales Corporation through their Stryker Procare Services Division for the maintenance of the Stryker Power-Load Cots utilized by the department. The current maintenance agreement expires July 6, 2023. We are requesting the new annual agreement be from July 7, 2023 through July 6, 2024.

The Stryker Power-Load Cots are a revolutionary design that offer safety to both the patient and JFRD employees. Stryker Sales Corporation is the sole source distributor of parts for their products and the only authorize repair facility for the Stryker Power-Load Cots. Therefore, we recommend the purchase of this agreement to continue providing for the safety of our citizens and personnel.

Total Purchase Cost: $74,566.80

Funding Source: 00111.125004.546610.0.0.0.0

Thank you.

JWB/tjh

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	Stryker Power-load Cot Service Agreement from July 7, 2023 through July 6, 2024.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	The Stryker ProCare Service Agreement we are requesting to purchase will cover the annual poreventative maintenance, parts and labor, calibration services and batteries of all Stryker Power-load Cots currently inservice with the Jacksonville Fire and Rescue Department. This is a significant cost savings to the City of Jacksonville as well as continuing to provide for the safety of personnel using the Stryker Power-load Cots and the citizens.
4. Date of Request	4/13/2023

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Stryker Sales Corporation through its Stryker ProCare Division is the only authorized vendor to perform maintenance and calibration on the Stryker Power-load Cots. In addition, Styker Sales Corporation is the sole source distributor of all parts.]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

☐ **Other** [Click here to list other documentation.]

stryker

3800 E. Centre Ave.
Portage MI 49002 USA
1 800 STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care parts and service
Date:	March 2023

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Emergency Care products. All parts are either manufactured by Stryker or outside suppliers and are new, tested and approved for use on Stryker's products.

Stryker employs its own field service team (known as ProCare Services) to service its products and only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker's Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD powered fastener system
- Power-PRO XT powered ambulance cot
- Stair-PRO
- LUCAS 3, v3.1 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e defibrillator/monitor
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus defibrillator/LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, U.S. and Redmond, WA, U.S. Calibration and training records are available upon request.

Stryker's quality team reviews and documents service repairs. We track and trend service to help ensure the highest level of product performance. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: LIFEPAK, LIFEPAK CR, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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ProCareServices

stryker

Sales Rep Name: Eric Smith
ProCare Service Rep: Gary Patterson

3800 E. Centre Ave
Portage, MI 49009

Date: 3/28/2023
ID #: 230328161211

PROCARE PROPOSAL SUBMITTED TO:

Billing Acc Num:
Shipping Acct Num: 1092968
Account Name Jacksonville Fire and Rescue
Account Address 335 S Ellis Rd
City, State Zip Jacksonville, FL 32254

Name: Richard Reichard
Title: Chief
Phone: (904) 693-1445
Email: rleichard@coj.net

PROCARE COVERAGE

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs		Total
1	6506	Power Cots	EMS Prevent	66	1		$106,524.00

PROGRAM INCLUDES:

EMS Prevent:

*Includes parts, labor, travel
*Includes 1 annual PM inspection
*Includes unscheduled service
*Includes battery replacement
*Includes product equipment checklists.
*Replacement parts do not include mattresses, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.

ProCare Total	$106,524.00
Discount	30%
FINAL TOTAL	**$74,566.80**

Start Date: ~~6/1/2023~~ 7/7/23
End Date: ~~5/31/2024~~ 7/6/24

Stryker Signature Date

Customer Signature Date

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at **https://techweb.stryker.com**
The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

Purchase Order Number

This is not an invoice. A physical invoice will be mailed.
Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308

If contract is over $5,000 please send hard copy PO

COMMENTS:

Please email signed Proposal and Purchase Order to procarecoordinators@stryker.com.
All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure.
**Quote pricing valid for 30 days.

SERIAL NUMBER SHEET			
Item No.	Model	Serial Number	Program
1	6506	180339645	EMS Prevent
2	6506	120639564	EMS Prevent
3	6506	120639565	EMS Prevent
4	6506	120639566	EMS Prevent
5	6506	1903003500141	EMS Prevent
6	6506	1903003500142	EMS Prevent
7	6506	1903003500143	EMS Prevent
8	6506	1903003500144	EMS Prevent
9	6506	1903003500145	EMS Prevent
10	6506	1903003500146	EMS Prevent
11	6506	1903003500147	EMS Prevent
12	6506	1903003500148	EMS Prevent
13	6506	1903003500149	EMS Prevent
14	6506	1903003500150	EMS Prevent
15	6506	1906003500784	EMS Prevent
16	6506	1906003500785	EMS Prevent
17	6506	1906003500786	EMS Prevent
18	6506	1906003500787	EMS Prevent
19	6506	1906003500788	EMS Prevent
20	6506	1906003500789	EMS Prevent
21	6506	2002003500556	EMS Prevent
22	6506	2002003500557	EMS Prevent
23	6506	2002003500558	EMS Prevent
24	6506	110740071	EMS Prevent
25	6506	110740072	EMS Prevent
26	6506	110740073	EMS Prevent
27	6506	110940956	EMS Prevent
28	6506	110940958	EMS Prevent
29	6506	110940959	EMS Prevent
30	6506	110940960	EMS Prevent
31	6506	110940961	EMS Prevent
32	6506	110940962	EMS Prevent
33	6506	110940963	EMS Prevent
34	6506	110940964	EMS Prevent
35	6506	110940965	EMS Prevent
36	6506	111039446	EMS Prevent
37	6506	111039449	EMS Prevent
38	6506	111039448	EMS Prevent
39	6506	120639560	EMS Prevent
40	6506	120639561	EMS Prevent
41	6506	120639562	EMS Prevent
42	6506	120639563	EMS Prevent
43	6506	120639567	EMS Prevent
44	6506	120639568	EMS Prevent
45	6506	140140153	EMS Prevent
46	6506	140140154	EMS Prevent
47	6506	140140155	EMS Prevent
48	6506	140140156	EMS Prevent
49	6506	170839712	EMS Prevent
50	6506	170839713	EMS Prevent
51	6506	170839714	EMS Prevent
52	6506	170839715	EMS Prevent
53	6506	170839716	EMS Prevent
54	6506	170839717	EMS Prevent
55	6506	170839718	EMS Prevent
56	6506	170839719	EMS Prevent
57	6506	170839720	EMS Prevent
58	6506	170839721	EMS Prevent
59	6506	170839722	EMS Prevent
60	6506	170839724	EMS Prevent
61	6506	180141150	EMS Prevent

62	6506	180141173	EMS Prevent
63	6506	180141174	EMS Prevent
64	6506	090341124	EMS Prevent
65	6506	090340647	EMS Prevent
66	6506	170839723	EMS Prevent

Purchase Order Form

stryker

Account Manager _____

Cell Phone _____

Purchase Order Date _____

Expected Delivery Date _____

Stryker Quote Number 230328161211

Check box if Billing same as Shipping ☐

BILL TO	CUSTOMER #
Billing Account Num	0
Company Name	
Contact or Department	
Street Address	
Addt'l Address Line	
City, ST ZIP	
Phone	

SHIP TO	CUSTOMER #
Shipping Account Num	1092968
Company Name	Jacksonville Fire and Rescue
Contact or Department	Richard Reichard
Street Address	335 S Ellis Rd
Addt'l Address Line	
City, ST ZIP	Jacksonville, FL 32254
Phone	(904) 693-1445

Authorized Customer Initials _____

Authorized Customer Initials _____

DESCRIPTION	QTY	TOTAL
REFERENCE QUOTE		

Accounts Payable Contact Information

Name _____

Email _____

Phone _____

Stryker Terms and Conditions
https://techweb.stryker.com

Authorized Customer Signature

Printed Name _____

Title _____

Signature _____

Date _____

Attachment **Stryker Quote Number** 230328161211

*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote.