SUBJECT: Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions

BID #: PSC-0431-22 **OPEN DATE: N/A**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – PERIOD OF SERVICE FROM SEPTEMBER 30, 2020 THROUGH SEPTEMBER 30, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award by $662,896.64 for Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions, with SHI International Corp. to purchase additional Microsoft Office 365 Licenses and other cloud solutions for the City and Clerk of Court. Period of service will remain the same until June 30, 2023. The revised total award expenditure not-to-exceed $1,735,953.53.

FUNDING SOURCES: 53101.113002.531180.000000.00000698.00000.0000000
53101.113002.546620.000000.00000698.00000.0000000
11415.194094.531180.010349.00000000.00000.0000000
53101.113001.531180.000000.00000000.00000.0000000
To be executed by formal contract amendment (City Contract #71940-22) through the Office of General Counsel and process by purchase order(s)

ATTACHMENTS: Recommendation Memo; Vendor Quote; Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA
DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: December 21, 2022

TO: Dustin L. Freeman, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2022.12.22 07:50:22 -05'00'

FROM: Elizabeth Brown, IT Operations Manager

Elizabeth Brown — Digitally signed by Elizabeth Brown Date: 2022.12.21 16:24:33 -05'00'

RE: **Increase to PSC-0431-22: Piggyback State of Florida #43230000-NASPO-16-ACS for Cloud Solutions with SHI Corporation for Microsoft Office 365 Licenses**

The Information Technologies Division (ITD) requests to increase the piggyback award on State of Florida #43230000-NASPO-16-ACS for Cloud Solutions – SHI Corporation Contract, for the purchase of Microsoft Office 365 Licenses and other cloud solutions for the City and Clerk of Court.

The term of the current agreement is July 1, 2022 through June 30, 2023. This increase will cover the remaining five (5) months of the term.

SKU	Description	Amount
various	City M365 user license upgrades	$574,557.35
various	Cloud storage charges estimate per month / 5 months (actual based upon usage)	$2,040.25
AAD-86546; 8ZZ-00001; 7JI-00001	Clerk of Court M365 user license upgrades	$41,776.50
various	Clerk Microsoft licenses	$1,155.47
	Contingency allowance 7%	$43,367.07
	TOTAL	$662,896.64

The existing not-to-exceed amount for the term of the agreement is $1,073,056.89. This increase of $662,896.64 brings the new not-to-exceed amount to a total of $1,735,953.53.

Upon award approval, a request for a formal contract amendment will be made through the Office of General Counsel.

Funding Sources: 53101.113002.531180.000000.00000698.00000.0000000
53101.113002.546620.000000.00000698.00000.0000000
11415.194094.531180.010349.00000000.00000.0000000
53101.113001.531180.000000.00000000.00000.0000000

Your favorable consideration of ITD's request is appreciated.

Attachments: Vendor Quotes
SOF #43230000-NASPO-16-ACS for Cloud Solutions
City Contract #71940-22
PSC-0431-22

CC: Gary Steffens, Senior Enterprise Architect
Amy Hills, Desktop Services Manager
Craig Galley, Information Security Manager
William Costa, Technology Infrastructure Manager
Thomas Ossi, Technology Contract and Records Manager
Andre Conyers, IT Contract Administrator

Pricing Proposal
Quotation #: 22756175
Created On: 11/14/2022
Valid Until: 1/31/2023

FL-City of Jacksonville

Craig Galley
117 W. DUVAL ST. STE#375
GENERAL ACCNT DIV.
JACKSONVILLE, FL 32202
United States
Phone: (904) 255-8061
Fax:
Email: cgalley@coj.net

Shannon Daney
Phone:
Fax:
Email: shannon_daney@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365 G3 GCC SU O365 G1 Per User Microsoft - Part#: AAA-11919 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	462	$62.65	$28,944.30
2	M365 G3 Unified GCC SU O365 G3 Sub Per User Microsoft - Part#: AAD-86546 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	3626	$56.49	$204,832.74
3	M365 G5 Security GCC Sub Per User Microsoft - Part#: 8ZZ-00001 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	3626	$53.31	$193,302.06
4	M365 F3 Unified GCC SU O365 F3 Sub Per User Microsoft - Part#: AAD-63094 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	2500	$19.38	$48,450.00
5	M365 F5 Security GCC Sub Add-on Microsoft - Part#: 918-00004 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	2500	$34.48	$86,200.00
6	Defender Endpoint Server GCC Sub Microsoft - Part#: 7JI-00001 Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 77644308, 5 Months remaining, year 2 of 3	575	$22.31	$12,828.25
			Total	$574,557.35

Additional Comments

know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Year 2 $589,012.45
Year 3 $1,413,607.82

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

Pricing Proposal
Quotation #: 22821301
Reference #: EA # 5519827
Created On: 12/2/2022
Valid Until: 12/30/2022

FL-City of Jacksonville

Gary Steffens
117 West Duval Street
Suite 375
Jacksonville, FL 32202
United States
Phone: 904-255-8107
Fax:
Email: GARYS@coj.net

Inside Account Manager

Jessi Flowers
290 Davidson Ave
Somerset, NJ 08873
Phone: 732-624-5896
Fax:
Email: Jessi_Flowers@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Teams AC with Dial Out US/CA GCC Sub Add-on - Year 2 of 3 - 6 months remaining Microsoft - Part#: NYH-00001 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 1/1/2023 – 6/30/2023 **Note:** EA # 5519827; Additional Product - See payment schedule below	25	$0.00	$0.00
2	Visio P2 GCC Sub Per User - Year 2 of 3 - 6 months remaining Microsoft - Part#: P3U-00001 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 1/1/2023 – 6/30/2023 **Note:** EA # 5519827; Additional Product - See payment schedule below	13	$67.97	$883.61
3	Project P3 GCC Sub Per User - Year 2 of 3 - 6 months remaining Microsoft - Part#: 7MS-00001 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 1/1/2023 – 6/30/2023 **Note:** EA # 5519827; Additional Product - See payment schedule below	2	$135.93	$271.86
			Total	$1,155.47

Additional Comments

Payment Schedule
Year 2: $1,155.47
Year 3: $2,310.94
Total: $3,466.41

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 22874066
Reference #: EA# 5519827
Created On: 12/15/2022
Valid Until: 1/31/2023

FL-City of Jacksonville

Craig Galley
117 W. DUVAL ST. STE#375
GENERAL ACCNT DIV.
JACKSONVILLE, FL 32202
United States
Phone: (904) 255-8061
Fax:
Email: cgalley@coj.net

Microsoft Inside Account Manager – East Region Gov

Alexander Tyson-March
290 Davidson Ave
Somerset, NJ 08873
Phone: 7325648266
Fax:
Email: Alexander_tysonmarch@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	M365 G3 Unified GCC SU O365 G3 Sub Per User Year 2 of 3 (5 Months) Microsoft - Part#: AAD-86546 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 5519827 Payment Schedule Below	350	$56.49	$19,771.50
2	M365 G5 Security GCC Sub Per User Year 2 of 3 (5 Months) Microsoft - Part#: 8ZZ-00001 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 5519827 Payment Schedule Below	350	$53.31	$18,658.50
3	Defender Endpoint Server GCC Sub Year 2 of 3 (5 Months) Microsoft - Part#: 7JI-00001 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA# 5519827 Payment Schedule Below	150	$22.31	$3,346.50
			Total	$41,776.50

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Payment Schedule:
Year 2 of 3 - $43,000.00
Year 3 of 3 - $103,100
Total Payment: $146,100.00

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 22877467
Reference #: EA# 77644308 **Budgetary**
Created On: 12/16/2022
Valid Until: 1/31/2023

FL-City of Jacksonville

Craig Galley
117 W. DUVAL ST. STE#375
GENERAL ACCNT DIV.
JACKSONVILLE, FL 32202
United States
Phone: (904) 255-8061
Fax:
Email: cgalley@coj.net

Microsoft Inside Account Manager – East Region Gov

Alexander Tyson-March
290 Davidson Ave
Somerset, NJ 08873
Phone: 7325648266
Fax:
Email: Alexander_tysonmarch@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Az Sentinel-100 GB Cmt Tier Capacity Resv-1/Day-US E Microsoft - Part#: AAD-86128 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR **Note:** EA# 77644308 Pricing not for purchasing	1	$108.70	$108.70
2	AZ Log Analytics-PAYB Data Retention-10 GB/MO Microsoft - Part#: AAA-22047 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR **Note:** EA# 77644308 Pricing not for purchasing	1	$1.09	$1.09
3	AZ Monitor-100 GB Cmt Tier Capacity Resv-1/Day-US D Microsoft - Part#: AAA-67422 Contract Name: NASPO Software VAR Contract #: ADSPO16-130651 Subcontract #: 43230000-NASPO-16-ACS-Software VAR **Note:** EA# 77644308 Pricing not for purchasing	1	$298.26	$298.26
			Total	$408.05

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

SUBJECT: Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions

BID #: PSC-0431-22 **OPEN DATE: N/A**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – PERIOD OF SERVICE FROM SEPTEMBER 30, 2020 THROUGH SEPTEMBER 30, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to retroact the period of service from July 1, 2022 through date of award.

Recommend approval to Piggyback State of Florida Alternate Contract Source No. 43230000-NASPO-16-ACS for Cloud Solutions, with SHI International Corp. to purchase Microsoft Office 365 Licenses and other cloud solutions services. Period of service will be from date of award through June 30, 2023. The requested total expenditure not-to-exceed $1,073,056.89.

FUNDING SOURCES: 53101.113002.531180.000000.00000698.00000.0000000 and 11415.194094.531180.010349.00000000.00000.0000000, to be executed by formal contract through the Office of General Counsel and process by purchase order(s)

ATTACHMENTS: Recommendation Memo; Vendor Proposal; Risk Approval; Contract

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 7/21/2022

Teresa R. Echols _____ OTHER: _____

Lilibet Rosel _____

J. R. McCarty _____

ACTION OF AWARDING AUTHORITY DATE 7-26-2022

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02