SUBJECT: PIGGYBACK HGAC BUY CONTRACT # AM10-18 AMBULANCES, EMS & OTHER SPECIAL SERVICE VEHICLES

BID #: PSC-0318-19 **OPEN DATE:**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF CONTRACT EXECUTION THROUGH SEPTEMBER 30, 2020

AGENCY: FLEET MANAGEMENT DIVISION

BASIS OF AWARD: PIGGYBACK

NUMBER OF BIDS INVITED: ( ) **NUMBER RECEIVED: ( )** **OTHER: ( )**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the piggyback award with Ten-8 Fire Equipment, Inc. via the Houston-Galveston Area Council (H-GAC) Buy Contract AM10-18 Ambulances, EMS's & Other Special Service Vehicles in the amount of $2,033,484.00 for the purchase of 12 Braun Rescue Vehicles. Total revised expenditure amount not to exceed $6,449,100.00.

Funding Source – AFFM513-06401 - To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Award

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINISTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: December 4, 2019

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval to increase award PSC-0318-19 Piggyback HGAC Buy Contract #AM10-18 Ambulances, EMS & Other Special Service Vehicles

Fleet Management Division is requesting approval to increase award PSC-0318-19 to purchase (12) Braun Rescue Vehicles for FY20. Estimated amount of increase $2,033,484.00. Total not to exceed expenditure is $6,449,100.00. Period of Service is October 1, 2019 through September 30, 2020.

Funding Source: AFFM513-06401

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7409 Fax: 904.381.4607 www.coj.net

IN SERVICE TO SERVE YOU

Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire Equipment, Inc. ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List (or for ambulance sales, the Quotation, or Order Form, as applicable), Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: December 2, 2019 ("Proposal Date") **Customer:** Jacksonville Fire Rescue ("Customer")

Customer Address: 214 N. Hogan St, Suite 800 Jacksonville, FL 32202

Quantity	Product Description & Options	Price
10	2019 Braun Express Plus on 2020 Chevy 3500 gas 4x2 chassis	$178,830.00
2	2019 Braun Express Plus on 2020 Ford F350 gas 4x4 chassis	$185,436.00
	Purchase Price:	$2,159,172.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 8 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Contingent upon recipt of chassis

Unless accepted within 50 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: Jacksonville Fire Rescue

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire Equipment, Inc.

By:

Title: **Authorized Sales Representative**

Print: Eric Wilcox

Date: 12-2-19

HGACBuy	CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only	Contract No.:	AM10-18	Date Prepared:	12/2/2019

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Jacksonville Fire Resuce	Contractor:	Ten8 Fire Equipment
Contact Person:	Richard Reichard	Prepared By:	Eric Wilcox
Phone:	904-693-1445	Phone:	419-615-8839
Fax:		Fax:	
Email:	rcichard@coj.net	Email:	ewilcox@ten8fire.com

Product Code:	AM18BA01	Description:	Braun Express Plus

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 151204

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
See tab below			
		Subtotal From Additional Sheet(s):	18793
		Subtotal B:	18793

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
See tab below			
		Subtotal From Additional Sheet(s):	32500
		Subtotal C:	32500

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).		For this transaction the percentage is:	19%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	12	X Subtotal of A + B + C:	202497	=	Subtotal D:	2429964

E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E:

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Braun Discount	-284,002		
Increase for two (2) units with 4x4 option	13,210		
		Subtotal F:	-270792

Delivery Date:		G. Total Purchase Price (D+E+F):	2159172

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BID #: PSC-0318-19 **OPEN DATE:**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2018

AGENCY: FLEET MANAGEMENT DIVISION

BASIS OF AWARD: PIGGYBACK

NUMBER OF BIDS INVITED: ( ) **NUMBER RECEIVED: ( )** **OTHER: ( )**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to piggyback Houston-Galveston Area Council (H-GAC) Buy Contract AM10-18 Ambulances, EMS's & Other Special Service Vehicles from Ten-8 Fire Equipment, Inc. via contract with Braun for the purchase of 24 Braun Rescue Vehicles. Period of service is from date of award through September 30, 2020. Total not to exceed expenditure amount is $4,415,616.00.

Funding Source – AFFM513-06401 - To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Contract, Vendor Quote and Pricing

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/20/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/20/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05