SUBJECT: CISCO IRONPORT HARDWARE MAINTENANCE AND SUBSCRIPTION LICENSE RENEWAL

BID #: XF-0323-20 **OPEN DATE:** 12/04/2019

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: One-time purchase for the period of November 1, 2019 to November 30, 2020

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or none, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to ratify the period of service from November 1, 2019 to date of award.

Recommend approval of award to Netsync Network Solutions as the lowest responsive, responsible bidder for the purchase of Cisco Ironport Hardware Maintenance and Subscription License Renewal for the period of November 1, 2019 through November 30, 2020. Total expenditure amount not to exceed $90,518.52.

Funding for this award to be encumbered by account SHPS011SSIT-04662, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation, Terms and Conditions

Analyst: _____ TARYN MANSER

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DERRICK LEWIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Derrick Lewis
Director of Police Services

Subject: XF-0323-20 Cisco Ironport Hardware Maintenance and Subscription

Date: December 5, 2019

There were six (6) responses received for Bid # XF-0323-20 Cisco Ironport Hardware Maintenance and Subscription. We recommend awarding Netsync Network Solutions, the lowest responsive, responsible bidder, in the amount of $90,518.52, from account number SHPS011SSIT - 04662. This is a one-time purchase to be processed via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

TITLE: Cisco Ironport Hardware Maintenance and Subscription License Renewal
BID NO.: XF-0323-20
OPEN DATE: December 4, 2019 at 2:00 P.M.
ANALYST: Taryn Manser
No. Invited: (5) No. Received (6) No Bids: (0)
Recorded By: John Hernandez Announcer: Pearl Mitchell

Item #	Description	Qty.	Netsync Network Solutions		Cloud11 LLC		Presidio Networked Solutions LLC		CDW Government, LLC		Howard Technology Solutions		Software Information Resource Corp.	
			Each	Total	Each	Total	Each	Total	Each	Total	Each	Total	Each	Total
1	SMA Centralized Email Management Reporting License	1	$2,594.19	$2,594.19	$7,019.60	$7,019.60	$1,982.98	$1,982.98	$2,898.03	$2,898.03	$3,265.00	$3,265.00	$0.00	$0.00
2	SMA M690 Security Management Appliance with Software	1	$2,604.33	$2,604.33	$2,807.76	$2,807.76	$1,990.73	$1,990.73	$2,898.03	$2,898.03	$3,303.00	$3,303.00	$0.00	$0.00
3	ESA Premium SW Bundle (AS, AV, OF, DLP, ENC) License	4,000	$14.10	$56,400.00	$14.27	$57,080.00	$15.72	$62,880.00	$5.04	$20,160.00	$23.00	$92,000.00	$27.60	$110,400.00
4	ESA Advanced Malware Protection License	4,000	$4.34	$17,360.00	$4.39	$17,560.00	$4.84	$19,360.00	$16.40	$65,600.00	$8.00	$32,000.00	$3.40	$13,600.00
5	Cisco ESA Graymail Safe-unsubscribe License	4,000	$1.15	$4,600.00	$1.17	$4,680.00	$1.28	$5,120.00	$1.34	$5,360.00	$4.00	$16,000.00	$8.49	$33,960.00
6	ESA C690 Email Security Appliance	4,000	$1.74	$6,960.00	$0.76	$3,058.15	$1.93	$7,720.00	$2.02	$8,080.00	$4.00	$16,000.00	$2.25	$9,000.00
	Grand Total:		**$90,518.52**		**$92,205.51**		**$99,053.71**		**$104,996.06**		**$162,568.00**		**$166,960.00**	
	TERMS:		Not Stated		Net 30		Not Stated		Net 30		Net 30		Net 30	
	DELIVERY:		21 Business Days		15 Business Days		10 Business Days		30-45 Business Days		2-3 Business Days		7 Business Days	
	CONFLICT OF INTEREST:		Yes		Yes		Yes		Yes		Yes		No	
	NOTES:				Due to possible rounding errors by taking the price more than two decimals, the extended totals are slightly different. The total on the bid form is $92,193.31		Due to possible rounding errors by taking the price more than two decimals, the extended totals are slightly different. The total on the bid form is $99,061.71		SKUs on quote do not match the RFP. We had them ending in S8, but the bidder has them ending in S7.				SKUs on quote do not match the RFP. We had them ending in S8, but the bidder has them ending in S7. - Did not use Bid Proposal Form.	

TERMS AND CONDITIONS
Cisco Ironport Hardware Maintenance and Subscription License Renewal

1. SCOPE

The City of Jacksonville, Jacksonville Sheriff's Office (JSO) is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for Cisco Ironport Hardware Maintenance and Subscription License Renewal as listed in the bid documents to include warranty as specified.

2. AWARD

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The term of the agreement is November 1, 2019 through November 30, 2020.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejections:

a. Contractor must be an authorized Cisco Partner.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities are fixed.

7. DELIVERY

Jacksonville Sheriff's Office, 501 E. Bay Street, Jacksonville, FL 32202. As needed: A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside delivery ONLY and, if on pallets, must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Price Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, set-up, tear-down and all labor charges to the delivery location when needed.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and/or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

QWS3270X 12/5/2019 4:07 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/05/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 3:46 PM

FISCAL MO/YEAR : 03 2020 CURRENCY CODE :
INDEX CODE : SHPS011SSIT INFORMATION SYSTEM MANAGEMENT
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	DEC 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,856,013.55	4,856,013.55
EXPENDITURES	15,310.80	465,077.24	465,077.24
ENCUMBRANCES	20,846.00	791,449.42	791,449.42
PRE-ENCUMBRANCES	-41,335.07	3,294.84	3,294.84
REMAINING BALANCE	5,178.27	3,596,192.05	3,596,192.05

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND