SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 **OPEN DATE: 01/29/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with SHI International Corp. (SHI) in the amount of $133,171.50, under piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. The increase is to purchase an estimated 2,200 Microsoft Office 365 Step-Up licenses to upgrade existing users from Plan G1 to Plan G3. The revised total contract expenditure amount not-to-exceed $1,071,168.22.

Funding to be encumbered by account AFIT531MSOFT-03118, to be executed by formal contract amendment (City Contract # 9451-09) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING ____ MEMBERS DISAPPROVING ____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

DATE: December 5, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO 12/5/19 17:06:06 Procurement Division

FROM: Thomas Ossi, Technology Contract and Records Manager

RE: **PSC-0523-19 – Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services – Award Increase Request**

The Information Technologies Division (ITD) requests approval to increase the award amount with SHI International Corp (SHI) for Bid # PSC-0523-19. This request is to purchase an estimated 2,200 Microsoft Office 365 Step-Up licenses to upgrade existing users from Plan G1 to Plan G3. The upgraded licenses are required to support users who will receive a new computer during the FY2020 PC Refresh Project.

ITD Management recommends a total increase of $133,171.50 for this request, increasing the total contract expenditure amount not-to-exceed from $937,996.72 to ~~$1,060,168.22~~ 1,071,168.22.

Upon award approval, ITD will request a formal contract amendment to City Contract #9451-09 through the Office of General Counsel.

FUNDING SOURCE: AFIT531MSOFT – 03118 $133,171.50

Your favorable consideration of this request is appreciated.

Attachments: Vendor Quotes #18137298, #18137354, #18137342
PSC-0523-19 Awards
City Contract #9451-09 Amendment 2

CC: Robert Gray, Enterprise Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Amy Hills, Desktop Services Manager
Alexander Ciprian, IT Contract Administrator

SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 **OPEN DATE: 01/29/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award in the amount of $251,678.88 to SHI International Corp. (SHI), under piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. The increase is to purchase 6000 each Microsoft Windows 2019 User Client Access Licenses (CALs) for desktop and laptop computers and purchase of 204 each Microsoft Windows 2019 Server Licenses for Datacenter. The revised total contract expenditure amount not-to-exceed $937,996.72.

Funding to be encumbered by account AFIT537-06427, to be executed by formal contract amendment through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____ RUBEN OLA **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 10/24/19

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 10/24/19

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

10/17/19 12:55:01
Procurement Division

DATE: October 17, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

gp 10/17/19

RE: **PSC-0523-19 - Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services – Award Increase Request**

The Information Technologies Division (ITD) is requesting approval to increase Bid No. PSC-0523-19 - Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. This request is to purchase 6000 Microsoft Windows 2019 User Client Access Licenses (CALs) for desktop and laptop computers and purchase 204 Microsoft Windows 2019 Server Licenses for Datacenter. This purchase allows the City to stay up-to-date with new Microsoft technology and take advantage of Windows 2019 features.

ITD Management recommends a total increase of $251,678.88 for this request, increasing the total contract expenditure not-to-exceed amount from $686,317.84 to $937,996.72.

Upon award approval, a request for contract Amendment 2 to City Contract #9451-09 will be made through the Office of General Counsel.

FUNDING SOURCE: AFIT537 - 06427

Your favorable consideration of this request is appreciated.

Attachments: Vendor Quote No. 16755587
Vendor Quote No. 17834275
Procurement Awards PSC-0523-19
City Contract #9451 Amendment 1

cc: Robert Gray, Technology Infrastructure Manager
Mark Deas, Server Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 **OPEN DATE: 01/29/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award in the amount of $77,023.00 to SHI International Corp. (SHI), under piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. The increase is for Mayor's Youth At Work Partnership Program Office 365 F1 and Exchange Online Archiving license amounting $42,023.00, and Office of General Counsel's eDOCS software for their document imaging and management system amounting $35,000.00. The revised total contract expenditure amount not-to-exceed $686,317.84.

Funding to be encumbered by account AFIT531MSOFT-03118, to be executed by formal contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 8/08/19

_____ _____ OTHER: _____
_____ _____
_____ _____

ACTION OF AWARDING AUTHORITY DATE 8/8/19

APPROVED ✓ _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____
Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

08/01/19 11:43:17
Procurement Division

DATE: July 25, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

RE: **PSC-0523-19 - Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services – Award Increase Request**

The Information Technologies Division (ITD) is requesting approval to increase PSC-0523-19 - Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services.

ITD Management recommends an increase to the total amount of Office 365 F1 and Exchange Online Archiving licenses. The additional 800 licenses will be used to support the Mayor's Youth At Work Partnership program. The total cost to increase the Office 365 F1 and Exchange Online Archiving license is $42,023.00.

ITD Management recommends adding Microsoft Azure Server and Cloud Environment Services (Azure Services) to this award. The Azure Services are required to support the Office of General Counsel's eDOCS software for their document imaging and management system. The estimated annual cost for the Azure Services is $35,000.00.

The total increase requested for Office 365 F1 and Exchange Online Archiving licenses and Azure Services is $77,023.00, increasing the total contract expenditure not-to-exceed amount from $609,294.84 to $686,317.84. All other pricing, terms, and conditions of the original award shall remain in effect.

FUNDING SOURCE: AFIT531MSOFT - 03118

Your favorable consideration of this request is appreciated.

Attachments: Vendor Quote No. 17357640
Vendor Quote No. 17407733
Vendor Quote No. 17396738
Vendor Quote No. 17232873
Procurement Award PSC-0523-19

CC: Robert Gray, Technology Infrastructure Manager
Mark Deas, Server Infrastructure Manager
Craig Galley, Information Security Officer Craig R. Galley

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 OPEN DATE: 01/29/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services with SHI International Corp. (SHI) for the purchase of Microsoft products at D level pricing. The period of service will be July 1, 2019 through June 30, 2020 with one (1) year renewal option.
The requested expenditure not-to-exceed $609,294.84.

Funding to be encumbered by account AFIT531MSOFT-03118, to be executed by formal contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, State of Florida Contract, Vendor Quote, Risk Management Approval

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/06/19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 6/6/19

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: May 30, 2019

05/30/19 11:16:53
Procurement Division

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO — Gary Steffens

FROM: Thomas Ossi, Technology Contract and Records Manager — Thomas Ossi

RE: **Piggyback State of Florida Contract with SHI International Corp. for Licensing Solutions providers of Microsoft Software and Services**

The Information Technologies Division (ITD) is requesting approval to piggyback the State of Florida's (SOF) Contract #43230000-15-02 - Licensing Solutions Providers of Microsoft (MSFT) Software and Services between the SOF and SHI International Corp (SHI).

On July 1, 2018, the City of Jacksonville (City) entered into an Enterprise Agreement #77644308 (EA) with MSFT and SHI. SHI is the authorized reseller under the terms of EA # 77644308 between the City, MSFT, and SHI. This EA allows the City to purchase Microsoft EA products at D Level pricing, the best pricing available for Microsoft EA products. The period of coverage for the City's EA enrollment is from 7/1/2018 through 6/30/2021.

ITD recommends utilizing the SOF contract to purchase Microsoft Office 365 licenses for citywide use. The period of coverage for services shall begin on July 1, 2019, and remain in effect through June 30, 2020, with one (1) one (1) year renewal option. The total not-to-exceed amount for this request is $609,294.84.

Upon award approval, ITD will request a formal contract through the Office of General Counsel.

FUNDING SOURCE: AFIT531MSOFT - 03118

Your favorable consideration of this request is appreciated.

Attachments: Vendor Quote No. 17157735
State of Florida Contract No. 43230000-15-02
Enterprise Agreement No. 77644308

CC: GS Gary Steffens, Enterprise Architect Manager
RG Robert Gray, Technology Infrastructure Manager
MD Mark Deas, Server Infrastructure Manager
CGG Craig Galley, Information Security Officer
MC Marolyn Curtis, Desktop Services Manager
AC Alexander Ciprian, IT Contract Administrator

9451-09
Amd 2

AMENDMENT NO. 2 TO
AGREEMENT
UTILIZING STATE OF FLORIDA CONTRACT
FOR LICENSING SOLUTIONS PROVIDERS (LSP) OF
MICROSOFT SOFTWARE AND SERVICES
WITH SHI INTERNATIONAL CORP.

This Amendment No. 2 is entered into as of this 19 day of Nov., 2019 (the "Effective Date"), by and between the City of Jacksonville, a municipal corporation existing under the laws of the State of Florida ("*City*"), and SHI International Corp., a New Jersey corporation authorized to transact business in the State of Florida ("*Company*").

WHEREAS, City and Company are parties to that certain Agreement Utilizing State of Florida Contract for Licensing Solutions Providers (LSP) of Microsoft Software and Services dated as of July 1, 2019, as amended by that certain Amendment No. 1 dated as of October 3, 2019 (City Contract 9451-09, Bid # PSC-0523-19) (the "*Agreement*"); and

WHEREAS, the City of Jacksonville's General Government Awards Committee and Mayor approved the purchase of additional Services under the Agreement and an increase in the maximum indebtedness under the Agreement in the amount of $251,678.88.

NOW THEREFORE, in consideration of the mutual covenants herein, and for other good and valuable consideration, the parties agree as follows:

1. **Incorporation of Recitals**. The above recitals are true and are incorporated herein.

2. **Capitalized Terms**. Unless otherwise defined herein, all capitalized terms shall have the meanings given to them in the Agreement.

3. **Amendment to Exhibit A**. Exhibit A to the Agreement is deleted in its entirety and replaced with Revised Exhibit A attached hereto.

4. **Amendment to Maximum Indebtedness**. Section 7 of the Agreement is deleted in its entirety and replaced with the following provision:

> 7. The maximum indebtedness of CITY under this Agreement shall not exceed the sum of NINE HUNDRED THIRTY-SEVEN THOUSAND NINE HUNDRED NINETY-SIX AND 72/100 DOLLARS ($937,996.72).

5. **Ratification of the Agreement**. The provisions of the Agreement shall remain in full force and effect except as expressly provided in this Amendment.

6. **Authority**. Company represents and warrants to City that Company has full right and authority to execute and preform its obligations under this Amendment and the Agreement, and Company and the person(s) signing this Amendment on Company's behalf represent and warrant to City that such person(s) are duly authorized to execute this Amendment on Company's behalf without further consent or approval by anyone. Company shall deliver to City promptly upon request all documents reasonable requested by City to evidence such authority.

7. **Entire Agreement**. This Amendment is the entire agreement of the parties regarding the modifications to the Agreement provided herein, and supersedes all prior agreements and understandings

regarding such object matter, and may be modified only by a writing executed by the party against whom the modification is sought to be enforced, and shall bind and benefit the parties and their respective successor, legal representatives and assigns.

8. **Counterparts.** This Amendment may be executed in several counterparts, each of which shall be deemed an original, and all of such counterparts together shall constitute one and the same instrument. Facsimile or email transmission of all signatures, with originals to follow, shall constitute and be evidence of an executed Amendment.

(Signature Page Follows)

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the Effective Date.

WITNESS:

Natalie Castagno

Print Name: Natalie Castagno

SHI INTERNATIONAL CORP.

By: _____

Print Name: Cassie Skelton

Title: Contracts Manager

ATTEST:

By _____
James R. McCain
Corporation Secretary

CITY OF JACKSONVILLE

By: _____
Lenny Curry
Mayor

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

In compliance with Section 24.103(e) of the Ordinance Code of the City of Jacksonville, I do certify that there is an unexpended, unencumbered and unimpounded balance in the appropriation sufficient to cover the current year portion of the foregoing Agreement and that provision has been made for the payment of the monies provided therein to be paid.

_____
Director of Finance
Amendment No. 2 to Contract #9451-09

Form Approved:

By: _____
Office of General Counsel

GC-#1315042-v1A-Amendment_2_to_SHI_International_9451-09.docx

REVISED EXHIBIT A
PRICE QUOTES
(follows immediately)

Pricing Proposal
Quotation #: 17157735
Created On: May-17-2019
Valid Until: Jun-16-2019

City of Jacksonville

Gary Steffens
Phone: (904) 255-8107
Fax:
Email: garys@coj.net

Inside Account Manager

Shaina Chinchilla
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-6432
Fax: 732-868-8066
Email: Shaina_Chinchilla@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	S@PSTNConf0 OV ShrdSvr ALNG SubsVL MVL PerUsr / S@PSTNConf0 Microsoft - Part#: LK3-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 7764008	20	$42.00	$840.00
2	ExchOnlnArchExchOnlnO ShrdSvr ALNG / ExchOnlnArchExchOnlnO S Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 7764008	4742	$24.80	$116,653.20
3	Office365PlanG1 ShrdSvr ALNG SubsVL MVL PerUsr / Office365Pl Microsoft - Part#: U4S-00002 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 7764008	3464	$71.84	$248,180.98
4	O365GovE3 ShrdSvr ALNG SUM O365GovE1 PerUsr / O365GovE3 Sh Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 7764008	802	$138.38	$110,984.72
5	O365GovE3 ShrdSvr ALNG SubsVLMVL PerUsr / O365GovE3 ShrdSvr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 7764008	341	$203.16	$69,277.56

6	Office365PlanK1G GhrdSvr ALNG SubsVL MVL PerUsr / Office365P Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: EA# 77644308	2080	$30.48	$63,398.40
			Total	$809,294.84

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1426481, CCR# 61-2436570; CAGE 1HTF0

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions unless a separate resale agreement exists between SHI and the Customer.

Pricing Proposal
Quotation #: 17396738
Reference #: EA# 77844308
Created On: Jul-08-2019
Valid Until: Aug-30-2019

City of Jacksonville

Gary Steffens
Phone: (904) 255-8107
Fax:
Email: garys@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6065
Email: Julian_Paredes@shi.com

Click here to order this quote

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	0365OCCF1 ShrdSvr ALNG SubsVLMVL PerUsr Microsoft - Part#: TPA00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Aug-01-2019 – Jun-30-2020 Note: 11 Months (To be billed at time of order)	400	$27.94	$11,176.00
2	EschOrinArchOCC ShrdSvr ALNG SubsVLMVL PerUsr Microsoft - Part#: TUA00007 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Aug-01-2019 – Jun-30-2020 Note: 11 Months (To be billed at time of order)	500	$22.55	$11,275.00
			Total	$22,451.00

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 17407733
Reference #: EA add on to enrollment EA# 77644308
Created On: Jul-10-2019
Valid Until: Aug-30-2019

City of Jacksonville

Gary Steffens
Phone: (904) 255-8107
Fax:
Email: garys@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-869-8055
Email: Julian_Paredes@shi.com

Click here to order this quote

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365GCCF1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: TPA00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Coverage Term: Jul-01-2019 – Jun-30-2020 Note: 12 Months (To be billed at time of order)	100	$30.48	$3,048.00
			Total	$3,048.00

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 17232873
Reference #: EA add on to enrollment EA# 77644308
Created On: Jun-04-2019
Valid Until: Aug-30-2019

City of Jacksonville

Gary Steffens
Phone: (904) 255-8107
Fax:
Email: garys@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-8055
Email: Julian_Paredes@shi.com

Click here to order this quote

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	0365F1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: TPA00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: Jul-01-2019 – Jun-30-2020	300	$30.48	$9,144.00
2	Exch OnlnArchExchSvr ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: TUA00007 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: Jul-01-2019 – Jun-30-2020	300	$24.60	$7,380.00
			Total	$16,524.00

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 17651283
Reference #: EA# 77644308
Created On: Aug-28-2019
Valid Until: Sep-27-2019

City of Jacksonville

Gary Steffens
FL 0
United States
Phone (904) 255-8107
Fax:
Email garys@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email Julian_Paredes@shi.com

Click here to order this quote

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	AzureMnthyCmmtmntG ShrdSw ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract # 43230000-15-02 Coverage Term: Sep-01-2019 – Jun-30-2020 Note: Year 2 of 3 for EA# 77644308	1	$0.00	$0.00
			Total	$0.00

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item

Pricing Proposal
Quotation #: 16766587
Created On: Mar-01-2019
Valid Until: Nov-29-2019

City of Jacksonville

Rose Alford
214 North Hogan Street
Suite 900
Jacksonville
FL
32202
Phone: (904) 255-8135
Fax:
Email: Alford@coj.net

Inside Account Manager

Shaina Chinchilla
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6066
Email: Shaina_Chinchilla@shi.com

Click here to order this quote

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft Windows Server 2019 - License - 1 user CAL - Select Plus - Single Language Microsoft - Part#: R18-06708 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Note: Perpetual licensing	6000	$26.84	$156,040.00
			Total	$156,040.00

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 17834275
Created On: Oct-03-2019
Valid Until: Nov-29-2019

City of Jacksonville

Rose Alford
214 North Hogan Street
Suite 900
Jacksonville
FL
32202
Phone: (904) 255-8136
Fax:
Email: Alford@coj.net

Inside Account Manager

Shaina Chinchilla
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6056
Email: Shaina_Chinchilla@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft Windows Server 2019 Datacenter - License - 2 cores - Select Plus - Single Language Microsoft - Part#: 9EA01073 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-16-02 Note: Perpetual licensing	204	$473.72	$96,638.88
			Total	$96,638.88

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 18137298
Reference #: Microsoft Start Date 1/1/20
Created On: 12/4/2019
Valid Until: 12/31/2019

CITY OF JACKSONVILLE

Alexander Ciprian
214 N. Hogan Street
9th Floor
Jacksonville, FL 32202
United States
Phone: 9046303632
Fax:
Email: aciprian@coj.net

Account Representative

Jarrett Taranto
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email: Jarrett_Taranto@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 1/1/2020 – 6/30/2020 **Note:** Add on to EA 77644308. Final year will invoice on 6/1/20 in the full amount of $152,196.00	1100	$69.18	$76,098.00

*Tax	$0.00
Total	$76,098.00

*Tax is estimated. Invoice will include the full and final tax due.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 18137354
Created On: 12/4/2019
Valid Until: 12/31/2019

CITY OF JACKSONVILLE

Alexander Ciprian
214 N. Hogan Street
9th Floor
Jacksonville, FL 32202
United States
Phone: 9046303632
Fax:
Email: aciprian@coj.net

Account Representative

Jarrett Taranto
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email: Jarrett_Taranto@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 2/1/2020 – 6/30/2020 **Note:** True Up EA 77644308. Final year will invoice on 6/1/20 in the full amount of $76,098.00	550	$57.65	$31,707.50

*Tax	$0.00
Total	$31,707.50

*Tax is estimated. Invoice will include the full and final tax due.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 18137342
Created On: 12/4/2019
Valid Until: 12/31/2019

CITY OF JACKSONVILLE

Alexander Ciprian
214 N. Hogan Street
9th Floor
Jacksonville, FL 32202
United States
Phone: 9046303632
Fax:
Email: aciprian@coj.net

Account Representative

Jarrett Taranto
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email: Jarrett_Taranto@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 3/1/2020 – 6/30/2020 **Note:** True Up EA 77644308. Final year will invoice on 6/1/20 in the full amount of $76,098.00	550	$46.12	$25,366.00

*Tax	$0.00
Total	$25,366.00

*Tax is estimated. Invoice will include the full and final tax due.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

PSC-0523-19	SHI INTERNATIONAL CORP	
6/6/2019	$609,294.84	AWARD
8/8/2019	$77,023.00	INCREASE
10/24/2019	$251,678.88	INCREASE
Pending	$133,171.50	INCREASE
	$1,071,168.22	**Total Award**