SUBJECT: PIGGYBACK ST. JOHNS SCHOOL DISTRICT CONTRACT # ITB2023-11 WITH ANUVISION TECHNOLOGIES, INC.

BID #: POA-70922-24 **OPEN DATE:** N/A

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH JUNE 30, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK CONTRACT

NUMBER OF BIDS INVITED: N/A **NUMBER RECEIVED:** N/A **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Anuvision Technologies, Inc. in the amount of $359,416.53 for audio-visual equipment and installation services for multiple customers, and a contingency for hurricane season. Total expenditure not to exceed $459,511.72.

FUNDING SOURCE: 53101.113001.564270.000000.00000000.00000.00000000 – To be executed by formal contact agreement (AMD #2) through the Office of General Counsel and processed via Purchase Order(s)

ATTACHMENTS: Agency Memo, Supplier Quote, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
COREY SIDLO DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Wanyonyi Kendrick, Chief Information Technologies / COI

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

A NEW DAY

MEMORANDUM

TO: Dustin L. Freeman, Chief of Procurement

THROUGH: Wanyonyi Kendrick, Chief of Information Technologies / CIO Wanyonyi Kendrick Digitally signed by Wanyonyi Kendrick Date: 2024.04.15 12:26:13 -04'00'

FROM: Elizabeth Brown, Technology Infrastructure Manager Elizabeth Brown Digitally signed by Elizabeth Brown Date: 2024.04.11 16:05:38 -04'00'

SUBJECT: **2nd Amendment – POA-70922-24 / Piggyback St. Johns County School District Contract for Catalog Percentage Discount Equipment and Supplies**

DATE: **April 8, 2024**

The Information Technologies Division (ITD) requests approval to increase the award for POA-70922-24 / Piggyback St. Johns County School District Catalog Percentage Discount Equipment and Supplies. Anuvision Technologies, Inc. was awarded the contract on May 9, 2023. The period of service of the piggyback contract is December 7, 2023, through June 30, 2026. The increase is to procure audiovisual equipment and installation services for multiple customers, plus a contingency for hurricane season.

The total not-to-exceed for this agreement is $100,095.19 and this request is to increase it by $359,416.53. The new not-to-exceed amount will be $459,511.72.

Upon award approval, a request for formal contract amendment #2 will be made through the Office of General Counsel.

Funding Source: multiple Tracy Geake Digitally signed by Tracy Geake Date: 2024.04.15 10:53:51 -04'00'

Attachments: Previous Award POA-70922-24
City Contract #70922-24
City Contract #70922-24, Amendment 1
Quotes for: Enterprise, Mowing & Landscaping, Public Library, Police & Fire Pension

cc: Tracy Geake, IT Finance Manager
Thomas Ossi, Technology Contract and Records Manager
Ruben Ola, IT Contract Compliance Analyst
Nihal Kekec, IT Contract Administrator

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor Jacksonville, FL 32202
Phone: 904-255-8000 Fax: 904-232-6932

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Date: 3/14/2024
Quote Number: TP-100328
Prepared by: Tom Polk

Company Name: COJ
Attn: Stephanie Barnett
Shipping Address:
City, State Zip:

Quote Name: Police & Fire Pension Fund Large Conference Room

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St Johns County ITB2023-11					
Sony	FW-85BZ40L	85" 4K HDR professional display with unique Deep Black Non-Glare technology	1	$ 5,405.00	15%	$ 810.75	$ 4,594.25	$ 4,594.25	$ 4,594.25	$ 4,594.25	
Chief	XTM1U	X-Large Fusion Micro-Adjustable Tilt Wall Mount	2	$ 455.00	20%	$ 91.00	$ 364.00	$ 728.00	$ 297.72	$ 595.44	
Chief	CSMP9X12	Component Storage Panel	2	$ 57.00	20%	$ 11.40	$ 45.60	$ 91.20	$ 37.29	$ 74.58	
	Video:										
	OFE	Desktop PC	1								
	OFE	LG 86UM3C-B	1								
SnapAV	B-USB3-HUB4P	USB Hub	1	$ 170.35	15%	$ 25.55	$ 144.80	$ 144.80	$ 99.99	$ 99.99	
Aver	CAM520Pro2	USB Conference Camera	2	$ 999.99	15%	$ 150.00	$ 849.99	$ 1,699.98	$ 849.99	$ 1,699.98	
Crestron	HD-RX-4KZ-101	DM Lite HDMI Receiver	2	$ 400.00	20%	$ 80.00	$ 320.00	$ 640.00	$ 211.76	$ 423.52	
Crestron	HD-TX-4KZ-101	DM Lite HDMI Transmitter	2	$ 400.00	20%	$ 80.00	$ 320.00	$ 640.00	$ 211.76	$ 423.52	
	Audio:										
Shure	MXA920W-S+P300-V	Bundle: 1 MXA920W-S and 1 P300-IMX	1	$ 7,322.00	15%	$ 1,098.30	$ 6,223.70	$ 6,223.70	$ 5,112.94	$ 5,112.94	
Crestron	AMP-X300	X-Series Amplifier	1	$ 880.00	20%	$ 176.00	$ 704.00	$ 704.00	$ 465.88	$ 465.88	
OWI	ICM6730SET	In-ceiling Speaker 6.5 inch 2-Way Speaker	6	$ 455.99	25%	$ 114.00	$ 341.99	$ 2,051.96	$ 241.18	$ 1,447.08	
	Control:										
Crestron	TS-770-B-S	7 in. Tabletop Touch Screen	1	$ 2,530.00	20%	$ 506.00	$ 2,024.00	$ 2,024.00	$ 1,339.41	$ 1,339.41	
Crestron	RMC4	4-Series Room Media Controller	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 582.35	$ 582.35	
Netgear	GSM4230PX	24 Port Network Switch	1	$ 2,714.27	15%	$ 407.14	$ 2,307.13	$ 2,307.13	$ 1,612.40	$ 1,612.40	
	Equipment Rack and Hardware:										
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 315.71	$ 315.71	
	Installation & Associated Hardware:					Aligned with St Johns County ITB2023-11					
AVT	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 1,181.63	$ 1,181.63	
AVT	Installation Hardware	Custom Installation Hardware	1						$ 236.25	$ 236.25	
AVT	Installation	Install Labor Services	1			$80/Hour			$ 2,560.00	$ 2,560.00	
AVT	Programming-CAD	Custom Programming & Drawings	1			$100/Hour			$ 1,600.00	$ 1,600.00	
AVT	Project Management	Project Management	1			$85/Hour			$ 240.00	$ 240.00	
AVT	Ground Shipping	Shipping & Freight Charges	1						$ 556.00	$ 556.00	

Hardware MSRP Total $ 27,481.54
Savings Amount $ 9,010.20
% Savings 32.79%

Subtotal: $ 25,160.93
Tax (%): $ -

TOTAL: $ 25,160.93

Notes:
Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Date: 3/20/2024
Quote Number: TP-00589
Prepared by: Tom Polk

Company Name: City of Jacksonville Library
Attn: Alisha LeVasseur
Shipping Address:
City, State Zip:

Quote Name: Conference Center - Main Library - Mobile Cart

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	Price	Line Total	Notes
	Portable Solution:					
ViewSonic	IFP7550	75" 4K Ultra HD Interactive Flat Panel	1	$ 1,818.82	$ 1,818.82	
ViewSonic	VB-WIFI-001	WiFi/BT Card for ViewBoard IFP50	1	$ 55.29	$ 55.29	
ViewSonic	IFP-EW-70-02	70" - 79" Interactive Display Extended On-Site Repair Warranty for 4th and 5th Year	1	$ 0.01	$ 0.01	* Free Extended Warranty * Must be on PO
MooreCo	66572	Deluxe Power Strip with Surge Protector	1	$ 63.89	$ 63.89	
Viewsonic	VB-STND-003	ViewSonic Motorized Trolley Cart with 90° Tilt	1	$ 1,657.65	$ 1,657.65	
Chief	CSMP9X12	Proximity Component Storage Panel, Interface	1	$ 37.65	$ 37.65	
Logitech	960-001105	Brio 4K Pro Webcam	1	$ 174.93	$ 174.93	
	Video:					
Barco	R9861505US	ClickShare C-5 - Simple, one-click wireless presentation	1	$ 785.87	$ 785.87	
Barco	R9861600D01CUS	ClickShare Button	1	$ 221.74	$ 221.74	
	Installation & Associated Hardware:					
	Cable Kit	Custom Plenum Cable Set & Connectors	1	$ 402.08	$ 402.08	
	Installation Hardware	Custom Installation Hardware	1	$ 30.00	$ 30.00	
	Installation	Install Labor Services	1	$ 431.00	$ 431.00	
	Project Management	Project Management	1	$ 96.00	$ 96.00	
	Ground	Freight & Handling Fees	1	$ 389.00	$ 389.00	

Subtotal:	$ 6,163.93
Tax (%):	
TOTAL:	**$ 6,163.93**

Notes:
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ANUVISION TECHNOLOGIES

11417 Saints Road
Jacksonville, FL 32246
904-610-3145
tpolk@anuvisiontech.com

Quote Name: Bradham & Brooks Northwest Branch Library

Quote Date: 3/8/2024
Quote Number: TP-100381
Prepared by: Tom Polk

Company Name: City of Jacksonville
Attn: Alisha LeVasseur
Shipping Address:
City, State Zip:

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St. Johns ITB2023-11					
NEC	NP-PA853W-41ZL	8500 Lumen Projector, 1280X800, 1.30-3.02 Lens	1	$ 7,279.00	15%	$ 1,091.85	$ 6,187.15	$ 6,187.15	$ 3,691.76	$ 3,691.76	
Chief	RPAUW	RPA Universal & Custom Ceiling Projector Mounts, White	1	$ 269.00	20%	$ 53.80	$ 215.20	$ 215.20	$ 176.01	$ 176.01	
Da-Lite	20858LS	Advantage Series, Recessed 65"X104" Screen, MW	1	$ 3,574.00	20%	$ 714.80	$ 2,859.20	$ 2,859.20	$ 2,480.55	$ 2,480.55	
	Video:					Aligned with St. Johns ITB2023-11					
0	OFE	Desktop PC	1								
0	OFE	Laptop	1								
Tascam	BD-MP4K	Blu-Ray Player	1	$ 899.00	15%	$ 134.85	$ 764.15	$ 764.15	$ 616.47	$ 616.47	
Crestron	HD-RXC-4KZ-101	DM Lite 4K60 Receiver for HDMI/RS232	1	$ 470.00	20%	$ 94.00	$ 376.00	$ 376.00	$ 248.82	$ 248.82	
Crestron	HD-PS401	4X1 4K60 HDR Presentation System	1	$ 3,520.00	20%	$ 704.00	$ 2,816.00	$ 2,816.00	$ 2,070.59	$ 2,070.59	
	Audio:					Aligned with St. Johns ITB2023-11					
Shure	SLXD24/SM58-H55	Wireless Vocal System w/SM58 Handheld Mic	1	$ 899.00	15%	$ 134.85	$ 764.15	$ 764.15	$ 582.35	$ 582.35	
Shure	MX418D/C	18" Gooseneck Condenser Mic, Cardioid, Attached Base & 10' XLR Cable	1	$ 478.00	15%	$ 71.70	$ 406.30	$ 406.30	$ 281.18	$ 281.18	
Biamp	TesiraFORTE AVB VT4	Fixed I/O DSP with 4 analog inputs, 4 analog outputs, 8 channels configurable USB audio, 128 x 128 channels of AVB, AEC technology (all 4 inputs), 2 channel VoIP, and standard FXO telephone interface	1	$ 3,412.00	15%	$ 511.80	$ 2,900.20	$ 2,900.20	$ 2,007.06	$ 2,007.06	
Crestron	AMP-X300	X-Series Amplifier	1	$ 880.00	20%	$ 176.00	$ 704.00	$ 704.00	$ 465.88	$ 465.88	
Crestron	SAROS_IC6T-W-T-EACH	Saros 6" 2-Way In-Ceiling Speaker	4	$ 254.00	20%	$ 50.80	$ 203.20	$ 812.80	$ 134.47	$ 537.88	
	Control:					Aligned with St. Johns ITB2023-11					
Crestron	TS-770-B-S	7 in. Tabletop Touch Screen	1	$ 2,530.00	20%	$ 506.00	$ 2,024.00	$ 2,024.00	$ 1,339.41	$ 1,339.41	
Crestron	RMC4	4-Series Room Media Controller	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 582.35	$ 582.35	
Netgear	GSM4210PX	8x1G PoE+ 220W and 2xSFP+ Managed Switch	1	$ 1,403.93	15%	$ 210.59	$ 1,193.34	$ 1,193.34	$ 834.12	$ 834.12	
	Equipment Rack and Hardware:					Aligned with St. Johns ITB2023-11					
ATF	ATF-ECD32-M920Z	ATF-ECD32 Type Lectern w/Flip & Store, 12RU	1	$ 4,398.76	15%	$ 659.81	$ 3,738.95	$ 3,738.95	$ 2,587.51	$ 2,587.51	
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 687.83	$ 687.83	
	Installation & Associated Hardware:					Aligned with St. Johns ITB2023-11					
AVT	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 1,013.32	$ 1,013.32	
AVT	Installation Hardware	Custom Installation Hardware	1						$ 499.54	$ 499.54	
AVT	Installation	Install Labor Services	1			$80/Hour			$ 2,960.00	$ 2,960.00	
AVT	Programming-CAD	Custom Programming & Drawings	1			$100/Hour			$ 800.00	$ 800.00	
AVT	Project Management	Project Management	1			$85/Hour			$ 240.00	$ 240.00	
AVT	Ground Shipping	Shipping & Freight Charges	1						$ 1,333.00	$ 1,333.00	

ANUVISION TECHNOLOGIES

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Quote Date: 3/8/2024
Quote Number: TP-100381
Prepared by: Tom Polk

Company Name: City of Jacksonville
Attn: Alisha LeVasseur
Shipping Address:
City, State Zip:

Quote Name: Bradham & Brooks Northwest Branch Library

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Portable Solution:					Aligned with St. Johns ITB2023-11					
ViewSonic	IFP7550	75" 4K Ultra HD Interactive Flat Panel	1	$ 5,299.00	15%	$ 794.85	$ 4,504.15	$ 4,504.15	$ 1,818.82	$ 1,818.82	
ViewSonic	VB-WIFI-001	WiFi/BT Card for ViewBoard IFP50	1	$ 129.00	15%	$ 19.35	$ 109.65	$ 109.65	$ 55.29	$ 55.29	
ViewSonic	IFP-EW-70-02	70" - 79" Interactive Display Extended On-Site Repair Warranty for 4th and 5th Year	1	$ 499.00	15%	$ 74.85	$ 424.15	$ 424.15	$ 0.01	$ 0.01	* Free Extended Warranty * Must be on PO
MooreCo	66572	Deluxe Power Strip with Surge Protector	1	$ 50.00	15%	$ 7.50	$ 42.50	$ 42.50	$ 29.41	$ 29.41	
Viewsonic	VB-STND-003	ViewSonic Motorized Trolley Cart with 90° Tilt	1	$ 2,899.00	15%	$ 434.85	$ 2,464.15	$ 2,464.15	$ 1,657.65	$ 1,657.65	
Anchor	AN-1000X System 1	AN-1000XU2+, 1 wireless mic Handheld WH-LINK	1	$ 1,149.00	20%	$ 229.80	$ 919.20	$ 919.20	$ 794.12	$ 794.12	
AVFI	TVCB-XL	Shelf Accessory	1	$ 518.00	20%	$ 103.60	$ 414.40	$ 414.40	$ 287.78	$ 287.78	

Subtotal: $ 30,678.71
Tax (%):

TOTAL: $ 30,678.71

Notes:
Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Name: Main Library MPR

Quote Date: 2/29/2024
Quote Number: TP-100328
Prepared by: Tom Polk

Company Name: COJ Library
Attn: David Goldschmidt
Shipping Address:
City, State Zip:

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St Johns County Schools ITB2023-11					
Sony	VPL-FHZ91L	9000-Lumen WUXGA Laser 3LCD Projector	1	$ 17,000.00	15%	$ 2,550.00	$ 14,450.00	$ 14,450.00	$ 10,247.06	$ 10,247.06	
Sony	VPLL-Z4111	1.30-1.96:1 Zoom Lens	1	$ 500.00	15%	$ 75.00	$ 425.00	$ 425.00	$ 475.29	$ 475.29	
	OFE	Exisitng OFE Ceiling Mount Hardware	1								
Chief	VCTUW	Extra-Large Universal Tool-Free Projector Mount	1	$ 740.00	20%	$ 148.00	$ 592.00	$ 592.00	$ 484.20	$ 484.20	
	OFE	Existing Electric Ceiling Recessed Projector Screen	1								
	Video:										
	OFE	Desktop PC	1								
	OFE	Laptop	1								
Barco	R9861612USB1	CX-20 Gen 2 ClickShare, Base + 1 Button	1	$ 2,050.00	15%	$ 307.50	$ 1,742.50	$ 1,742.50	$ 1,809.41	$ 1,809.41	
Barco	R9861600D01CUS	ClickShare Button	3						$ 240.00	$ 720.00	
Crestron	HD-PS621	8x1 4K60 4:4:4 HDR Presentation System	1	$ 4,840.00	20%	$ 968.00	$ 3,872.00	$ 3,872.00	$ 2,847.06	$ 2,847.06	
Crestron	DM-NUX-L2	DM NUX USB over Network with Routing, Local	2	$ 660.00	20%	$ 132.00	$ 528.00	$ 1,056.00	$ 388.24	$ 776.48	
Crestron	DM-NUX-R2	DM NUX USB over Network with Routing, Remote	1	$ 660.00	20%	$ 132.00	$ 528.00	$ 528.00	$ 388.24	$ 388.24	
PTZOptics	PT30X-4K-WH-G3	Move 4K, A Third Generation PTZ Camera, Featuring 30X	3	$ 2,419.00	15%	$ 362.85	$ 2,056.15	$ 6,168.45	$ 2,069.65	$ 6,208.95	
PTZOptics	PT-WM-3-WH	Wall Mount for Move 4K Camera	3	$ 121.00	15%	$ 18.15	$ 102.85	$ 308.55	$ 103.53	$ 310.59	
Magewell	64100	Pro Convert NDI to HDMI Decoder	3	$ 425.00	15%	$ 63.75	$ 361.25	$ 1,083.75	$ 375.29	$ 1,125.87	
Inogeni	4K2USB3	HDMI 4K to USB 3.0 Capture Card	1						$ 432.18	$ 432.18	
Inogeni	CAM300	Switch 1 of 4 USB/HDMI cameras to USB 3.0	1						$ 1,575.35	$ 1,575.35	
	Audio:										
	OFE	Bosch DCNM-WAP with Wall Mount Kit	1								
	OFE	Bosch DCNM-WD	20								
Shure	MXWAPT8	Access Point Transceiver	1	$ 5,334.00	15%	$ 800.10	$ 4,533.90	$ 4,533.90	$ 3,137.65	$ 3,137.65	
Shure	MXWNCS8	Networked Charging Station	1	$ 2,780.00	15%	$ 417.00	$ 2,363.00	$ 2,363.00	$ 1,635.29	$ 1,635.29	
Shure	MXW2/SM58	Handheld Transmitter with SM58 Capsule	4	$ 854.00	15%	$ 128.10	$ 725.90	$ 2,903.60	$ 502.35	$ 2,009.40	
Shure	MXW1	Wireless Bodypack Microphone	4	$ 738.00	15%	$ 110.70	$ 627.30	$ 2,509.20	$ 485.88	$ 1,943.52	
Shure	WL185	Cardioid TQG Lavalier Microphone	4	$ 136.00	15%	$ 20.40	$ 115.60	$ 462.40	$ 105.88	$ 423.52	
Biamp	TesiraFORTE X1600	Meeting Room DSP	1	$ 7,152.00	15%	$ 1,072.80	$ 6,079.20	$ 6,079.20	$ 4,207.06	$ 4,207.06	
Biamp	TesiraXEL 1200.1	4-Channel, 1200W Amplifier	1	$ 3,632.00	15%	$ 544.80	$ 3,087.20	$ 3,087.20	$ 2,136.47	$ 2,136.47	
Biamp	Desono DX-IC10	Two-Way, 10-inch High Output Ceiling Mounted Loudspeaker	12	$ 560.00	15%	$ 84.00	$ 476.00	$ 5,712.00	$ 329.41	$ 3,952.92	
Extron	60-1627-11	AXI 22 AT - 2 In, 2 Out Dante Audio Interface w/ DDM & AES67	1	$ 990.00	15%	$ 148.50	$ 841.50	$ 841.50	$ 582.35	$ 582.35	
	Control:										
Crestron	TS-1070-B-S	10.1 in. Tabletop Touch Screen, Black Smooth	1	$ 3,630.00	20%	$ 726.00	$ 2,904.00	$ 2,904.00	$ 2,135.29	$ 2,135.29	
Crestron	RMC4	4-Series Control Processor	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 647.06	$ 647.06	
Netgear	GSM4212PX	M4250-10G2XF-PoE+ - 8x1G PoE+ 240W 2x1G and 2xSFP+ Managed Switch	1	$ 979.99	15%	$ 147.00	$ 832.99	$ 832.99	$ 908.14	$ 908.14	
Netgear	GSM4230PX	M4250-26G4XF-PoE+ - 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch	1	$ 1,739.99	15%	$ 261.00	$ 1,478.99	$ 1,478.99	$ 1,612.40	$ 1,612.40	
Netgear	AXM765	SFP+ Transceiver	2	$ 500.00	15%	$ 75.00	$ 425.00	$ 850.00	$ 323.64	$ 647.28	

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Name: Main Library MPR

Quote Date: 2/29/2024
Quote Number: TP-100328
Prepared by: Tom Polk

Company Name: COJ Library
Attn: David Goldschmidt
Shipping Address:
City, State Zip:

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Equipment Rack and Hardware:										
ATF	ATF-ECD32-M920z-CUSTOM	ATF-ECD32 Type Lectern w/Flip & Store	1	$ 4,398.76	15%	$ 659.81	$ 3,738.95	$ 3,738.95	$ 2,587.51	$ 2,587.51	
	OFE	Exisitng 22RU Equipment Rack	2								
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 2,479.03	$ 2,479.03	
	Installation & Associated Hardware:			*Aligned with St Johns County Schools ITB2023-11*							
AVT	Lift	Lift Rental	1						$ 900.00	$ 900.00	
AVT	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 1,263.22	$ 1,263.22	
AVT	Installation Hardware	Custom Installation Hardware	1						$ 558.20	$ 558.20	
AVT	Design	Design & Engineering	1			*$100/Hour*			$ 667.00	$ 667.00	
AVT	Installation	Hardware Installation	1			*$80/Hour*			$ 5,120.00	$ 5,120.00	
AVT	Programming-CAD	Custom Programming & Drawings	1			*$100/Hour*			$ 6,432.00	$ 6,432.00	
AVT	Project Management	Project Management	1			*$85/Hour*			$ 400.00	$ 400.00	
AVT	Ground Shipping	Shipping & Freight Charges	1						$ 1,800.00	$ 1,800.00	

Hardware MSRP Total $ *77,974.98*
Savings Amount $ *22,008.44*
% Savings *28.23%*

Subtotal: $ 75,585.99
Tax (%):

TOTAL: $ 75,585.99

Notes:
Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Date: 3/20/2024
Quote Number: TP-100235
Prepared by: Tom Polk

Company Name: COJ Library
Attn: Alisha Levasseur
Shipping Address:
City, State Zip:

Quote Name: Portable Sound System

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	Price	Line Total	Notes
	Audio:					
Anchor	660435	Go Getter AIR X4 - Go Getter Pair (XU4,AIR), Anchor-Air, 4 wireless mics: combo Handheld WH-LINK / Beltpack/Collar WB-LINK & CM-LINK & stands	1	$ 3,082.35	$ 3,082.35	
AVT	Ground Shipping	Shipping & Freight Charges	1	$ 156.00	$ 156.00	

Subtotal: $ 3,238.35
Tax (%):

TOTAL: $ 3,238.35

Notes:
Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Date: 3/25/2024
Quote Number: TP-100184
Prepared by: Tom Polk

Company Name: City of Jacksonville Library
Attn: Alisha LeVasseur
Shipping Address:
City, State Zip:

Quote Name: G4 Conference Room

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St Johns County Schools ITB2023-11					
Sony	FW98BZ30L	98" 3840x2160 4K 440nit,24/7 display	1	$ 9,245.00	15%	$ 1,386.75	$ 7,858.25	$ 7,858.25	$ 6,745.45	$ 6,745.45	
Chief	FCAXV1U	Fusion Extra-Large Pull Out Accessory	1	$ 689.00	20%	$ 137.80	$ 551.20	$ 551.20	$ 450.82	$ 450.82	
Chief	XTM1U	Extra-Large Fusion Micro-Adjustable Tilt Wall Mount	1	$ 455.00	20%	$ 91.00	$ 364.00	$ 364.00	$ 297.72	$ 297.72	
Chief	CSMP9X12	Proximity Component Storage Panel, Interface	2	$ 57.00	20%	$ 11.40	$ 45.60	$ 91.20	$ 37.29	$ 74.58	
Chief	FCA810	Fusion 8" Above/Below Shelf for Extra-Large Displays	1	$ 157.00	20%	$ 31.40	$ 125.60	$ 125.60	$ 102.73	$ 102.73	
	Video:										
	OFE	Desktop PC	1								
	OFE	Laptop	1								
Aver	CAM520PR2	USB Conference Camera with PoE+	1	$ 999.99	15%	$ 150.00	$ 849.99	$ 849.99	$ 849.99	$ 849.99	
Extron	60-954-02	SW USB Four Input USB Switchers	1	$ 1,160.00	15%	$ 174.00	$ 986.00	$ 986.00	$ 682.35	$ 682.35	
Barco	R9861612USB1	CX-20 Gen 2 ClickShare, Base + 1 Button	1	$ 2,050.00	15%	$ 307.50	$ 1,742.50	$ 1,742.50	$ 1,728.09	$ 1,728.09	
Barco	R9861600D01CUS	ClickShare Button	2	$ 275.00	15%	$ 41.25	$ 233.75	$ 467.50	$ 240.00	$ 480.00	
Crestron	HD-PS401	4x1 4K60 4:4:4 HDR Presentation System	1	$ 3,250.00	20%	$ 650.00	$ 2,600.00	$ 2,600.00	$ 1,863.53	$ 1,863.53	
Crestron	HD-RXC-4KZ-101	DM Lite 4K60 4:4:4 Receiver for HDMI®, RS-232, and IR Signal Extension over CATx Cable	1	$ 470.00	20%	$ 94.00	$ 376.00	$ 376.00	$ 248.82	$ 248.82	
	Audio:										
0	OFE	Aux Audio Input	1								
Shure	SLXD24/SM58	Wireless System with SM58 Handheld Transmitter	1	$ 899.00	15%	$ 134.85	$ 764.15	$ 764.15	$ 582.35	$ 582.35	
Chief	CMS440	Speed-Connect Above Tile Suspended Ceiling Kit	1	$ 165.00	20%	$ 33.00	$ 132.00	$ 132.00	$ 107.96	$ 107.96	
Chief	CMS036W	36" Fixed Extension Column, Pole	1	$ 59.00	20%	$ 11.80	$ 47.20	$ 47.20	$ 38.60	$ 38.60	
Shure	MXA920W-R	Ceiling Array Microphone, Round, White	1	$ 4,732.00	15%	$ 709.80	$ 4,022.20	$ 4,022.20	$ 3,707.06	$ 3,707.06	
Shure	A900W-R-PM	1.5" Pole Mount Kit, Round, White Cover (Pole not included)	1	$ 198.00	15%	$ 29.70	$ 168.30	$ 168.30	$ 116.47	$ 116.47	
Biamp	TesiraFORTÉ DAN VT4	Fixed I/O DSP, 4 inputs & 4 Outputs	1	$ 3,632.00	15%	$ 544.80	$ 3,087.20	$ 3,087.20	$ 2,136.47	$ 2,136.47	
Crestron	AMP-500	X-Series Amplifier, 300 W	1	$ 1,500.00	20%	$ 300.00	$ 1,200.00	$ 1,200.00	$ 794.12	$ 794.12	
Biamp	ENT212B	TWO-WAY, COMPACT COLUMN LINE SOURCE LOUDSPEAKER	2	$ 1,300.00	15%	$ 195.00	$ 1,105.00	$ 2,210.00	$ 764.71	$ 1,529.42	
	Control:										
Crestron	TS-770-B-S	7" Touch Screen	1	$ 2,530.00	20%	$ 506.00	$ 2,024.00	$ 2,024.00	$ 1,339.41	$ 1,339.41	
Netgear	GSM4230PX	24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch	1	$ 2,714.27	15%	$ 407.14	$ 2,307.13	$ 2,307.13	$ 1,612.94	$ 1,612.94	
Crestron	RMC4	4-Series Control System	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 582.35	$ 582.35	
	Equipment Rack and Hardware:										
Middle Atlantic	RFR-2028BR	RFR Series Reference Furniture Rack - Black	1	$ 1,981.00	15%	$ 297.15	$ 1,683.85	$ 1,683.85	$ 1,013.01	$ 1,013.01	
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 435.21	$ 435.21	
	Installation & Associated Hardware:					Aligned with St Johns County Schools ITB2023-11					
	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 1,264.29	$ 1,264.29	
	Installation Hardware	Custom Installation Hardware	1						$ 397.71	$ 397.71	
	Installation	Install Labor Services	1			$80/Hour			$ 3,840.00	$ 3,840.00	
	Programming-CAD	Custom Programming & Drawings	1			$100/Hour			$ 1,300.00	$ 1,300.00	
	Project Management	Project Management	1			$85/Hour			$ 240.00	$ 240.00	
	Ground Shipping	Shipping & Freight Charges	1						$ 1,050.00	$ 1,050.00	

Notes:

Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

Hardware MSRP Total $ 31,857.27
Savings Amount $ 4,773.03
% Savings 14.98%

Subtotal: $ 35,611.45
Tax (%):

TOTAL: $ 35,611.45

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Date: 2/27/2024
Quote Number: TP-100271
Prepared by: Tom Polk

Company Name: COJ
Attn: Stephanie Barnett
Shipping Address:
City, State Zip:

Quote Name: COJ Mowing and Landscaping Conference Room

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St Johns County Schools ITB2023-11					
Sony	FW98BZ30L	98" 4K HDR professional display with Cognitive Processor XR	1	$ 9,245.00	15%	$ 1,386.75	$ 7,858.25	$ 7,858.25	$ 6,822.99	$ 6,822.99	
Chief	RXF3	Extra-Large Fit Fixed Display Wall Mount	1	$ 184.00	20%	$ 36.80	$ 147.20	$ 147.20	$ 120.40	$ 120.40	
	Video:										
	OFE	Desktop PC (option)	1								
	OFE	Laptop	1								
	OFE	Comcast Receiver (future)	1								
Barco	R9861612USB1	CX-20 Gen 2 ClickShare, Base + 1 Button	1	$ 2,050.00	15%	$ 307.50	$ 1,742.50	$ 1,742.50	$ 1,742.50	$ 1,742.50	
Crestron	HD-TX-4KZ-101	DM Lite HDMI Tx over CAT	1	$ 400.00	20%	$ 80.00	$ 320.00	$ 320.00	$ 211.76	$ 211.76	
Crestron	HD-RX-4KZ-101	DM Lite HDMI Rx over CAT	1	$ 400.00	20%	$ 80.00	$ 320.00	$ 320.00	$ 211.76	$ 211.76	
Crestron	HD-MD4X1-4KZ-E	4x1 4K60 4:4:4 HDR AV Switcher	1	$ 880.00	20%	$ 176.00	$ 704.00	$ 704.00	$ 465.88	$ 465.88	
Aver	CAMS20 PRO2	USB Conferencing Camera	1	$ 999.99	15%	$ 150.00	$ 849.99	$ 849.99	$ 1,050.59	$ 1,050.59	
Inogeni	TOGGLE	USB 3.0 Switcher	1	$ 445.00	15%	$ 66.75	$ 378.25	$ 378.25	$ 413.59	$ 413.59	
	Audio:										
Shure	MXA920W-S+P300-V	Ceiling Array Microphone and DSP	1	$ 7,322.00	15%	$ 1,098.30	$ 6,223.70	$ 6,223.70	$ 5,112.94	$ 5,112.94	
Crestron	AMP-X300	X-Series Amplifier	1	$ 880.00	20%	$ 176.00	$ 704.00	$ 704.00	$ 465.88	$ 465.88	
OWI	ICM6730SET	In-ceiling Speaker 6.5 inch 2-Way Speaker (sold in pairs)	3	$ 455.99	25%	$ 114.00	$ 341.99	$ 1,025.98	$ 241.18	$ 723.54	
	Control:										
Crestron	TSW-770-B-S	7 in. Tabletop Touch Screen	1	$ 2,278.00	20%	$ 455.60	$ 1,822.40	$ 1,822.40	$ 1,206.00	$ 1,206.00	
Crestron	RMC4	4-Series Room Media Controller	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 582.35	$ 582.35	
Netgear	GSM4230PX	24X1G POE+ 480W Network Switch	1	$ 2,714.27	15%	$ 407.14	$ 2,307.13	$ 2,307.13	$ 1,612.40	$ 1,612.40	
	Equipment Rack and Hardware:										
Middle Atlantic	MFR-2027GC	MFR Series Mobile Furniture Rack, 20RU (Grained Cherry)	1	$ 1,442.00	15%	$ 216.30	$ 1,225.70	$ 1,225.70	$ 763.41	$ 763.41	
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 486.39	$ 486.39	
	Installation & Associated Hardware:					Aligned with St Johns County Schools ITB2023-11					
AVT	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 669.96	$ 669.96	
AVT	Installation Hardware	Custom Installation Hardware	1						$ 208.54	$ 208.54	
AVT	Installation	Install Labor Services	1			$80/Hour			$ 2,560.00	$ 2,560.00	
AVT	Programming-CAD	Custom Programming & Drawings	1			$100/Hour			$ 1,920.00	$ 1,920.00	
AVT	Project Management	Project Management	1			$85/Hour			$ 240.00	$ 240.00	
AVT	Ground Shipping	Shipping & Freight Charges	1						$ 1,115.00	$ 1,115.00	

Hardware MSRP Total	*$ 30,266.23*
Savings Amount	*$ 8,760.24*
% Savings	*28.94%*

Subtotal:	$ 28,705.88
Tax (%):	$ -
TOTAL:	**$ 28,705.88**

Notes:
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Proto Hologram

Proto M

$6,900.00

From $622.78/mo with shop Pay
Check your purchasing power

The Proto M is your window in to the Metaverse. From holoportation to recorded content. Connected, real-time customer experiences await.

Color:

Quantity:

− 1 +

Add to cart

Buy with

More payment options

Overview

A sleek 21.5 inch volumetric display that offers all the amazing features of the Epic in a tabletop form that is priced to scale.

Reinforced Fabric

One Year Software License Included With Purchase: $1000 Value

Warranty: This product comes with a one year warranty.

Wrapped Enclosure
Design that seamlessly integrates into any home or office.

Versatile Mounting Options
Our innovative reorientation mount ensures you have the perfect view for your content.

Specs

Size	12.13" x 29.13" x 8.6" (30.81 × 73.99 × 21.84cm)
Weight	32.5lbs (14.75kg) with Desk Stand. Actual size and weight may vary by manufacturing process.
Display	21.5" rotating touchscreen.
Camera	4K Smart Return Feed Camera + Privacy Shutter
WiFi connectivity	WiFi 6 up to 2.4 Gbps. Supports 802.11a/b/g/n/ac WiFi networks. Does not support connecting to ad-hoc (or peer-to-peer) WiFi networks.
Bluetooth connectivity	Bluetooth 5.3 (for future use)
Audio	2.0 System
System requirements	Proto M comes ready to connect to your WiFi. Proto Beam app is compatible with iOS on iPhone 13+ devices and Proto Cloud is also accessible via your web browser.
Setup technology	Proto M WiFi simple setup enables customers to connect the devices to their WiFi network and their Proto Cloud Account in a few easy steps. WiFi simple setup is another way the Proto M is always getting smarter.

What's in the Box

Proto M

Desk Stand

Power Supply

Related Product

M Travel Case
$800.00

M 3-Year Warranty
$1,250.00

PROTO

Call us at:
+1866-465-6476

7111 Hayvenhurst Avenue
Van Nuys, CA 91406

The Epic
The M
Press

About
Contact us

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City of Jacksonville

501 East Bay Street
Jacksonville, FL 32202

COJ - Proto Hologram

ANUVI-1188

Created: 02/02/2024

Revision: 0

Presented By:

AnuVision Technologies Inc.

11417 Saints Rd
Jacksonville, FL 32246
904-720-2182
www.anuvisiontech.com

AV System		MSRP	Discount	Unit Price	Total Price
2	**Proto ProtoHoloKIT** Proto Holo Cam Kit (no confidense monitor - IPAD)	$5,000.00	-20.00%	$4,000.00	$8,000.00
2	**Proto ProtoLuma** Proto Hologram Luma Unit (1 Year Warranty)	$50,000.00	-40.00%	$30,000.00	$60,000.00
2	**Proto ProtoLumaSHIP** Proto Luma Shipping	$3,900.00	-23.08%	$3,000.00	$6,000.00
	AV System Total				**$74,000.00**
ITB 010-23-DS Total					**$74,000.00**

Project Subtotal: $74,000.00

PROJECT SUMMARY

Equipment:	$74,000.00
Grand Total:	**$74,000.00**

Terms and Conditions

*** Due to the current economic state of logistics and supply chain dynamics, manufacturers are no longer offering guaranteed pricing for any set amount of time. Pricing is subject to change at any time before the order is placed.**

All products will be subject solely to the manufacturers' limited warranties, if any, which will transfer to Buyer. No other representation, warranty, or guarantee, express or implied, is included in this quotation including implied warranties of fitness for a particular purpose or merchantability. In no event shall AnuVision Technologies Inc be liable to Buyer for any special, indirect, consequential, incidental, or punitive damages.

The pricing included in this quotation is based on payment in advance via check or wire transfer. Credit Card transactions will add an additional 3% to total quote pricing. Buyer agrees to pay a late finance charge equal to 2% per month on all amounts due to AnuVision Technologies for any reason. In the event that AnuVision Technologies employs an attorney to collect unpaid amounts, Buyer agrees to pay all reasonable legal fees and other costs incurred by AnuVision Technologies in such action.

Any product that is ordered from AnuVision Technologies may be cancelled or returned only at the discretion of AnuVision Technologies. Any cancellation or return authorized by AnuVision Technologies will be subject to restocking fees, return freight costs, and handling charges.

Restocking Fees- Any equipment or materials ordered by Customer may be cancelled or returned only at the discretion of AnuVision; in some cases, equipment cannot be cancelled or returned. If such cancellation or return is authorized by AnuVision, Customer will be responsible for any related restocking fees, return freight costs, handling charges, and demobilization costs.

Title and risk of loss or damage to products shall pass to Buyer upon delivery to Buyer's designated delivery site.

AnuVision Technologies will use its best efforts to deliver product as requested by Buyer. Shipping dates are estimated only and AnuVision Technologies cannot be responsible for any delays due to causes beyond its reasonable control.

Client: **Elizabeth Brown** **Date**

Contractor: **AnuVision Technologies Inc.** **Date**

SUBJECT: PIGGYBACK ST. JOHNS SCHOOL DISTRICT CONTRACT # ITB2023-11 WITH ANUVISION TECHNOLOGIES, INC.

BID #: POA-70922-24 **OPEN DATE:** N/A

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH JUNE 30, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK CONTRACT

NUMBER OF BIDS INVITED: N/A **NUMBER RECEIVED:** N/A **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Anuvision Technologies, Inc. in the amount of $35,095.19 for audio-visual equipment and installation services for the Office of Economic Development. Total expenditure not to exceed $100,095.19.

FUNDING SOURCE: 53101.113001.564270.000000.00000000.00000.00000000 – To be executed by formal contact agreement (AMD #1) through the Office of General Counsel and processed via Purchase Order(s)

ATTACHMENTS: Agency Memo, Supplier Quote, Previous Award

ANALYST: _____ COREY SIDLO **RESPECTFULLY SUBMITTED** _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: **Wanyonyi Kendrick, Chief Information Technologies / CO**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/14/2024

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 3/18/2024

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

ADMINISTRATIVE AWARD
BID No.: POA-70922-24

DESCRIPTION OF GOODS/SERVICES: Recommend approval to Piggyback award approved on May 9, 2023 under the St. Johns County School District contract pursuant to ITB2023-11 with Anuvision Technologies, Inc. for design, configuration, installation, and ongoing maintenance services for the audio-visual equipment for the Jacksonville City Council. The period of service will be from date of executed contract through June 30, 2026. The estimated annual expenditure amount not-to-exceed $65,000.00.

Upon award approval, a request for a formal contract will be made through the Office of General Counsel.

Funding Source: Funding for this award shall be encumbered by 53106.113002.564270.003002.00000000.00000.0000000 and executed by Purchase Order(s).

FOR AGENCY/DEPARTMENT: Information Technologies Division

REQUISITION NUMBER: N/A

NUMBER FIRMS SOLICITED: N/A **NUMBER FIRMS BIDDING:** N/A

REASON FOR LESS THAN REQUIRED MINIMUM SOLICITATION/QUOTATION:
In accordance with Piggyback, Sec.126.211.

RECOMMEND AWARD TO: Anuvision Technologies Inc.

CONCURRENCE BY: Wanyonyi Kendrick, Chief of Information Technologies / CIO

PRICE: $65,000.00 **TERMS:** Net 30

REASON FOR NOT ACCEPTING LOW BID: N/A

John Hernandez /Buyer
11/20/2023
Date

Manager of Purchasing Services
11/20/23
Date

APPROVAL:

Dustin Freeman, Chief, Procurement Division **Date** 11/21/2023