12

SINGLE SOURCE AWARD **BID # SS-15508-24**

Subject: STRYKER POWER-LOAD COT MAINTENANCE SERVICE AGREEMENT

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Stryker Sales Corporation for Power-Load Cot Maintenance Service Agreement for the Jacksonville Fire and Rescue Department. Period of service is for one (1) year from July 7, 2024 through July 6, 2025. Total award expenditure amount not-to-exceed $76,112.40.

Funding Source: 00111.125004.546610.000000.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Stryker Sales Corporation

Price Justification: See attachment

Total Award: $76,112.40 **Requisition #:** FRRS-500396-24

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Keith Powers, Director/Fire Chief

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen
FOR

Dustin Freeman, Chief
Procurement Division
RW

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

April 4, 2024

TO: Dustin Freeman, Director of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: **SINGLE SOURCE RECOMMENDATION**

The Jacksonville Fire and Rescue Department requests the ability to purchase a one (1) year maintenance agreement from Stryker Sales Corporation through their Stryker Procare Services Division for the maintenance of the Stryker Power-Load Cots utilized by the department. The current maintenance agreement expires July 6, 2024. We are requesting the new annual agreement be from July 7, 2024 through July 6, 2025.

The Stryker Power-Load Cots are a revolutionary design that offer safety to both the patient and JFRD employees. Stryker Sales Corporation is the sole source distributor of parts for their products and the only authorized repair facility for the Stryker Power-Load Cots for the EMS market. Therefore, we recommend the purchase of this agreement to continue providing for the safety of our citizens and personnel.

Total Purchase: $76,112.40

Funding Source: 00111.125004.546610.0.0.0.0

If you have any questions, please contact Dan Pearson at (904) 255-3265 or Tamara Hertlein at (904) 255-3275. Thank you.

KP/tjh

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3275 | tamih@coj.net

SINGLE SOURCE JUSTIFICATION FORM (SSJF)

Pursuant to the City of Jacksonville Procurement Code 126.306(a) (8) & The Procurement Operating Manual, when requesting to purchase from a Supplier subject to the referenced sections, this form is to be completed and must be submitted to the Procurement Division with applicable attachments via 1Cloud Smart Form Requisition.

1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	Stryker Power-Load Cot Service Agreement from July 7, 2024 through July 6, 2025 as per attached quote. The services provided by Strkyer Sales Corporation will provide the required annual preventative maintenance as well as repair maintenance for Power-Load Stretchers used on all JFRD Rescue Units. These stretchers are used during patient transports.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source Supplier:	The Stryker ProCare Service Agreement we are requesting to purchase will cover the annual preventative maintenance, parts and labor, calibration services and batteries of all Stryker Power-load cots currently in services with the JFRD. This is a significant cost savings to the City of Jacksonville as well as continuing to provide for the safety of personnel using the Stryker Power-load Cots and the citizens.
4. Date of Request	4/4/2024

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Stryker Sales Corporation through its Stryker ProCare Division is the only authorized vendor to perform maintenance and calibration on the Stryker Power-load Cots. In addition, Stryker Sales Corporation is the sole source distriburor of all parts for the EMS market. Market research did show other vendor sold Stryker products, but did not provide maintenance according to Google research by Tamara Hertlein, Asst. Manager, JFRD Payroll/Procurement.]

6. Conflict of Interest (Must Check)

√ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. Other Documentation (Check and attach all that apply)

√ Supplier Quote

stryker

ProCare Services
3800 E. Centre Ave.
Portage MI 49002 USA
1 800 STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care parts and service
Date:	March 2024

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Emergency Care products. All parts are either manufactured by Stryker or outside suppliers and are new, tested and approved for use on Stryker's products.

Stryker employs its own field service team (known as ProCare Services) to service its products and only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker's Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD powered fastener system
- Power-PRO XT powered ambulance cot
- Stair-PRO
- LUCAS 3, v3.1 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e defibrillator/monitor
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus defibrillator/LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, U.S. and Redmond, WA, U.S. Calibration and training records are available upon request.

Stryker's quality team reviews and documents service repairs. We track and trend service to help ensure the highest level of product performance. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: LIFEPAK, LIFEPAK CR, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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stryker

PREVENT

Quote Number:	10875799	Remit to:	**Stryker Medical**
			P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	JACKSONVILLE FIRE AND RESCUE	Rep:	Eric Smith
	Attn:	Email:	eric.smith@stryker.com
		Phone Number:	
GPO:	EMS	Service Rep:	Gary Patterson
Quote Date:	02/29/2024	Email:	gary.patterson@stryker.com
Expiration Date:	05/29/2024		
Contract Start:	06/01/2024		
Contract End:	05/31/2025		

Delivery Address		**Sold To - Shipping**		**Bill To Account**	
Name:	JACKSONVILLE FIRE AND RESCUE	Name:	JACKSONVILLE FIRE AND RESCUE	Name:	JACKSONVILLE FIRE AND RESCUE
Account #:	20042819	Account #:	20042819	Account #:	20042819
Address:	515 N JULIA ST	Address:	515 N JULIA ST	Address:	515 N JULIA ST
	JACKSONVILLE		JACKSONVILLE		JACKSONVILLE
	Florida 32202-4128		Florida 32202-4128		Florida 32202-4128

ProCare Products:

Line #	Product	Description	Months	Qty	Discount %	Sell Price	Total
1.0	POWERPRO-PROCARE	PROCARE-SVC-POWERPRO √Parts, Labor, Travel √Preventative Maintenance √Batteries Service	12	3	30.0%	$1,119.30	$3,357.90
2.0	POWERPRO-PROCARE	PROCARE-SVC-POWERPRO √Parts, Labor, Travel √Preventative Maintenance √Batteries Service	12	16	30.0%	$1,119.30	$17,908.80
3.0	POWERPRO-PROCARE	PROCARE-SVC-POWERPRO √Parts, Labor, Travel √Preventative Maintenance √Batteries Service	12	49	30.0%	$1,119.30	$54,845.70

Price Totals:

Grand Total:	$76,112.40

Authorized Customer Signer (Printed) Date

Stryker Authorized Signature (Printed) Date

Equipment Service Plan

Line Item #	Model	Serial #
1.0	PROCARE-SVC-POWERPRO	2203020600038
1.0	PROCARE-SVC-POWERPRO	2203020600028
1.0	PROCARE-SVC-POWERPRO	2203020600012
2.0	PROCARE-SVC-POWERPRO	111039447
2.0	PROCARE-SVC-POWERPRO	110940959
2.0	PROCARE-SVC-POWERPRO	110740072
2.0	PROCARE-SVC-POWERPRO	111039446
2.0	PROCARE-SVC-POWERPRO	110940964
2.0	PROCARE-SVC-POWERPRO	110940958
2.0	PROCARE-SVC-POWERPRO	110940961
2.0	PROCARE-SVC-POWERPRO	110940963
2.0	PROCARE-SVC-POWERPRO	111039448
2.0	PROCARE-SVC-POWERPRO	110940960
2.0	PROCARE-SVC-POWERPRO	111039449
2.0	PROCARE-SVC-POWERPRO	110940965
2.0	PROCARE-SVC-POWERPRO	110740073
2.0	PROCARE-SVC-POWERPRO	110940956
2.0	PROCARE-SVC-POWERPRO	110940962
2.0	PROCARE-SVC-POWERPRO	110740071
3.0	PROCARE-SVC-POWERPRO	1903003500148
3.0	PROCARE-SVC-POWERPRO	1903003500143
3.0	PROCARE-SVC-POWERPRO	1903003500145
3.0	PROCARE-SVC-POWERPRO	1903003500150
3.0	PROCARE-SVC-POWERPRO	2002003500556
3.0	PROCARE-SVC-POWERPRO	120639565
3.0	PROCARE-SVC-POWERPRO	1906003500785
3.0	PROCARE-SVC-POWERPRO	1906003500786
3.0	PROCARE-SVC-POWERPRO	1903003500147
3.0	PROCARE-SVC-POWERPRO	1903003500142
3.0	PROCARE-SVC-POWERPRO	120639568
3.0	PROCARE-SVC-POWERPRO	120639562
3.0	PROCARE-SVC-POWERPRO	180141174
3.0	PROCARE-SVC-POWERPRO	1903003500146
3.0	PROCARE-SVC-POWERPRO	180339645
3.0	PROCARE-SVC-POWERPRO	2002003500557
3.0	PROCARE-SVC-POWERPRO	1906003500788
3.0	PROCARE-SVC-POWERPRO	180141173
3.0	PROCARE-SVC-POWERPRO	180141150
3.0	PROCARE-SVC-POWERPRO	1903003500144
3.0	PROCARE-SVC-POWERPRO	1903003500149
3.0	PROCARE-SVC-POWERPRO	140140153
3.0	PROCARE-SVC-POWERPRO	140140156
3.0	PROCARE-SVC-POWERPRO	120639567
3.0	PROCARE-SVC-POWERPRO	120639564
3.0	PROCARE-SVC-POWERPRO	120639561
3.0	PROCARE-SVC-POWERPRO	170839723
3.0	PROCARE-SVC-POWERPRO	170839713
3.0	PROCARE-SVC-POWERPRO	170839718

Purchase Order Form

stryker

Account Manager _____

Cell Phone _____

Purchase Order Date _____

Expected Delivery Date _____

Stryker Quote Number _____

Check box if Billing same as Shipping ☐

BILL TO	CUSTOMER #.
Billing Account Num	
Company Name	
Contact or Department	
Street Address	
Addt'l Address Line	
City, ST ZIP	
Phone	

SHIP TO	CUSTOMER #
Shipping Account Num	
Company Name	
Contact or Department	
Street Address	
Addt'l Address Line	
City, ST ZIP	
Phone	

Authorized Customer Initials _____

Authorized Customer Initials _____

DESCRIPTION	QTY	TOTAL
REFERENCE QUOTE		

Accounts Payable Contact Information

Name _____

Email _____

Phone _____

Stryker Terms and Conditions
www.stryker.com/stnc

Authorized Customer Signature

Printed Name _____

Title _____

Signature _____

Date _____

Attachment Stryker Quote Number ☐

*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote.