SUBJECT: ONLINE TRAINING CERTIFICATION & CONTINUING EDUCATION MANAGEMENT SYSTEM

BID #: SC-0260-17 **OPEN DATE:** 2016-09-28

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE FIRE AND RESCUE DEPARTMENT

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 3 **NUMBER RECEIVED:** 5 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to utilize the third and final renewal option with TargetSolutions, to continue providing Online Training Certification and Continuing Education Management System for the Jacksonville Fire and Rescue Department. Period of service is from November 3, 2019 through November 2, 2020. Total annual expenditure not-to-exceed $107,424.00, with a revised award expenditure not-to-exceed $419,625.00.

Funding for this award to be encumbered by account FRFT011-05406 to be executed by purchase orders.

Attachments: Recommendation Memo, Vendor Letter and Quote, Previous Awards

ANALYST: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Interim Director/ Fire Chief, Jacksonville Fire and Rescue Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

October 16, 2019

10/22/19 14:56:52
Procurement

TO: Gregory Pease, Chief of Procurement

FROM: Keith Powers, Interim Director/ Fire Chief
Gail M. Loput, Chief of Training

RE: **BID SC-0260-17 Online Training Certification & Continuing Education Management System**

We are electing to take the third one (1) year renewal option for the Online Training Management System. The renewal period is 11/3/2019 through 11/2/2020. Attached is a letter from the vendor Target Solutions honoring the pricing for the renewal period.

Annual expenditure: $107,424
Funding source: FRFT011-5406

If you have any questions, please contact Cindy Davis 630-0205.

GML/cd

DocuSign Envelope ID: AC1E6879-1755-4809-89E3-A48B20B8BC7E

TARGETSOLUTIONS

October 14, 2019

To Whom It May Concern,

Per our 2016 bid, TargetSolutions will continue to honor the price of $67.14 per user, based on 1,600 users. The pricing will be honored during the 2019 – 2020 renewal period with license terms of 11/01/2019 – 10/31/2020.

Best Regards,

DocuSigned by:
Jennifer Antinone
B9DC3171F2884CC...

Jennifer Antinone

Director of Client Services, Public Sector

Renewal Notice

TARGETSOLUTIONS BY VECTOR SOLUTIONS

Date 09-17-2019

TargetSolutions Learning LLC
4890 W. Kennedy Blvd Ste 300
Tampa FL, 33609

Bill To: Jacksonville Fire Rescue Department (FL)
Administration & Finance, ATTN: Accounts Payable, 117 W Duval Street
Jacksonville, Florida 32202

Contract Name	Account Manager	Billing Frequency	Renewal Start Date
Jacksonville Fire Rescue Department (FL)	Brittany Lowe	Annual	11-01-2019

Quantity	Product	Description	Unit Price	Total
1600	TargetSolutions Premier Membership Platform		$67.14	$107,424.00

Grand Total: $107,424.00

For a copy of our W9: http://www.vectorsolutions.com/w9/TSLw9.pdf

Please choose one of the following remittance options to make your contract renewal payment. You will be invoiced in 45 days if we do not receive your payment.

Remit Checks To:
TargetSolutions Learning, LLC
Dept 2071
PO Box 122071
Dallas, TX 75312-2071

Courier Deposits (FedEX, UPS, etc):
Deposits received by courier may not post same day
Dallas Regional Lockbox
TargetSolutions Learning, LLC 892071
1501 North Plano Road, Suite 100
Richardson, TX 75081

Electronic Transfers ONLY:
Silicon Valley Bank
3003 Tasman Drive
Santa Clara, CA 95054

SWIFT code SVBKUS6S
Routing # 121140399
Account # 3301236221

We Accept Visa, MasterCard and American Express
Please contact our A/R Dept. at 866-546-1212 x1287 if you would like to make a payment via credit card.

Upon expiration of the Initial or any Renewal Term of your Client Agreement, access to the Services may remain active for thirty (30) days solely for purpose of Company's record keeping (the "Expiration Period"). Unless otherwise provided in your Client Agreement, any access to or usage of the Services following the Expiration Period shall be deemed Client's renewal of the Agreement under the same terms and conditions.

If there are any additions or changes to the billing contact information, or if a PO is required to facilitate payment, please provide the necessary information to invoicing@vectorsolutions.com.

SUBJECT: ONLINE TRAINING CERTIFICATION & CONTINUING EDUCATION MANAGEMENT SYSTEM

BID #: SC-0260-17 **OPEN DATE: 2016-09-28**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE FIRE AND RESCUE DEPARTMENT

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 3 **NUMBER RECEIVED:** 5 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second (2) of three (3) renewal options with TargetSolutions, to continue providing Online Training Certification and Continuing Education Management System for the Jacksonville Fire and Rescue Department. Period of service is from November 3, 2018 through November 2, 2019. Total annual expenditure not-to-exceed $107,424.00, with a revised award expenditure not-to-exceed $312,201.00.

Funding for this award to be encumbered by account FRFT011-05406 to be executed by purchase order(s).

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Previous Award

ANALYST: Marleen Doran MARLEEN DORAN **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director/ Fire Chief, Jacksonville Fire and Rescue Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 10/04/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 10/04/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: ONLINE TRAINING CERTIFICATION & CONTINUING EDUCATION MANAGEMENT SYSTEM

BID #: SC-0260-17 **OPEN DATE: 2016-09-28**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE FIRE AND RESCUE DEPARTMENT

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 3 **NUMBER RECEIVED:** 5 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first (1) of three (3) renewal options with TargetSolutions, to continue providing Online Training Certification and Continuing Education Management System for the Jacksonville Fire and Rescue Department. Period of service is from November 3, 2017 through November 2, 2018. Total annual expenditure not-to-exceed $107,424.00, with a revised award expenditure not-to-exceed $204,777.00.

Funding for this award to be encumbered by account FRFT011-05406 to be executed by purchase order(s).

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Previous Award

ANALYST: _____ CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director/ Fire Chief, Jacksonville Fire and Rescue Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 10/26/17

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 10/26/17

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: ONLINE TRAINING CERTIFICATION & CONTINUING EDUCATION MANAGEMENT SYSTEM

BID #: SC-0260-17 OPEN DATE: 2016-09-28

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE FIRE AND RESCUE DEPARTMENT

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 3 NUMBER RECEIVED: 5 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject Cornerstone OnDemand, Inc., for not submitting pricing in accordance with the Bid Proposal Form provided.

Recommend approval to reject Praetorian Digital - Fire Rescue 1 Academy, SGS Technologies, LLC, and ICATT, Inc., for not meeting the specifications requested.

Accordingly, recommend approval of award to the lowest responsive, responsible bidder, TargetSolutions, to provide Online Training Certification and Continuing Education Management System for the Jacksonville Fire and Rescue Department. Period of service is one year from date of award with three (3) one (1) year renewal options. Total annual expenditure not-to-exceed $97,353.00.

Funding for this award to be encumbered by account FRFT011-05406 to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions, Specifications, Rejection Letters

ANALYST: CHELSEY RENFROE

RESPECTFULLY SUBMITTED: For: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director/ Fire Chief, Jacksonville Fire and Rescue Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 4 MEMBERS DISAPPROVING Ø DATE: 11-3-16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/03/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
~~Chief~~ Administrative Officer
For. Mayor Lenny Curry
~~Under Authority of~~
Executive Order No. 2015-05

QWS3270X 10/23/2019 9:12 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 10/23/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 9:03 AM

FISCAL MO/YEAR : 01 2020 CURRENCY CODE :
INDEX CODE : FRFT011 FIRE TRAINING SCHOOL
SUBOBJECT : 05406 EMPLOYEE TRAINING-FIRE TRAINING SCHOOL
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	OCT 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	486,970.00	486,970.00	486,970.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	100,000.00	100,000.00	100,000.00
PRE-ENCUMBRANCES	35,100.00	35,100.00	35,100.00
REMAINING BALANCE	351,870.00	351,870.00	351,870.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND