SUBJECT: Rental of Industrial Equipment

BID #: SC-0285-21 **OPEN DATE:** 12/2//20

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from October 1, 2022 through the date of award. Recommend approval to utilize the second and final renewal option with Herc Rentals, Inc. and Sunbelt Rentals, Inc. by item as outlined below. Ring Power, SG Jones and Trekker Tractors, LLC have opted out for this final renewal period. Period of service is from date of award, through September 30, 2023. Total revised estimated annual expenditure is $30,000.00, for a total expenditure not to exceed $180,000.00.

Herc Rentals, Inc.: Items 1A, 11B and 13B – estimated annual expenditure $5,000.00
Sunbelt Rentals, Inc.: Items 1B, 1C, 2B, 2C, 4B, 5, 8A, 8B, 13A – estimated annual expenditure $25,000.00
Ring Power Corporation - $0.00
SG Jones International - $0.00
Trekker Tractors LLC - $0.00

Funding Source: 51101.114006.544020.000000.00000000.00000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter, and Previous Awards

Analyst: _____ Corey Sidlo

RESPECTFULLY SUBMITTED: _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: October 5, 2022

To: Dustin Freeman, Chief of Procurement Division

Thru: Cris Tongol, Fleet Management Administrator

From: Erik Preacher, Fleet Financial Services Manager

Re: Recommendation of Award for Second (2nd) Renewal SC-0285-21 Rental of Industrial Equipment

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Fleet Management is requesting approval to utilize Second (2nd) renewal option for SC-0285-21 to the lowest responsive, responsible supplier by items as listed below. Period of Service is October 1, 2022 through September 30, 2023. Estimated amount of expenditure will be $30,000.00. Total not to exceed amount of $180,000.00.

Herc Rental: Item 1A, 11B and 13B – estimated annual expenditure $5,000.00
Sunbelt Rentals: Items 1B, 1C, 1D, 2B, 2C, 4B, 5, 8A, 8B, 13A – estimated amount of expenditure $25,000.00
Ring Power Corporation: per attached memo, not renewing
SC Jones international: per attached memo, out of business
Trekker Tractors LLC: didn't respond to renewal request.

Funding Source: 51101.114006.544020.000000.00000000.00000 to be encumbered by purchase orders.

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904 255-7499 Fax: 904.381.4607 www.coj.net

SUNBELT RENTALS

September 29, 2022

City of Jacksonville
Sherryl Kurtz
Fleet Management
2581 Commonwealth Ave
Jacksonville, Florida 32254
(904) 255-7465
SKURTZ@coj.net

Re: SC-0285-21 Supply Contract for Rental of Industrial Equipment
~Renewal Option 2

Dear Ms. Kurtz;

As you know, the parties entered into the above-identified Agreement dated December 20, 2020. The initial contract term is from December 20, 2020 through September 30, 2021, which was extended through September 30, 2022. In accordance with the terms of the Supply Contract, under Section 3 Term of the Agreement, Sunbelt wishes to extend the second of two renewal options to the City of Jacksonville under the same terms, conditions and pricing as detailed in the bid memo dated December 20, 2020 from the General Government Awards Committee.

The Renewal Option 2 contract term will be October 1, 2022 through September 30, 2023 as last remaining renewal option. Please advise, if there is any further clarification or additional information that you require from Sunbelt Rentals, Inc.

Sincerely,

I. Zakh

Irina Zakh

Sunbelt Rentals, Inc.
Contract Manager
2341 Deerfield Drive
Fort Mill, SC 29715
866-786-2358
contractteam@sunbeltrentals.com

HercRentals™

Herc Rentals Inc.
27500 Riverview Center Blvd
Bonita Springs, FL 34134
HercRentals.com

September 21, 2022

City of Jacksonville,
Fleet Management Division
Jacksonville, FL 32254

RE: RSC-0285-21 Rental of Industrial Equipment - 2nd Renewal Option

To Whom it may concern:

Thank you for giving Herc Rentals Inc. (Herc) the opportunity to renew SC-0285-21 Rental of Industrial Equipment - 2nd Renewal Option. Herc would like renew the above mentioned agreement under the same terms,, conditions and pricing for the period of October 1, 2022 through September 30, 2023.

Should you have any questions or would like more information feel free to contact contact me directly at nina.aide@hercrentals.com.

Sincerely,

Nina Aide

Sales Operations

Kurtz, Sheryl

From: Jay Lusk <Jay.Lusk@RingPower.Com>
Sent: Tuesday, October 4, 2022 12:57 PM
To: Kurtz, Sheryl
Cc: Sarah Griffith
Subject: Re: SC-0285-21 2nd Renewal option

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Sheryl, thank you for the call earlier.
Unfortunately, we would like to opt out of the 2nd year renewal (October 1, 2022, through September 20, 2023).

Thank you.

Assistant Governmental Sales Manager
North Florida
Ring Power Corporation
500 World Commerce Parkway
Saint Augustine, Florida 32092
Office: (904) 494-1138
Cell: (904) 669-0425
https://govsolutions.ringpower.com/

From: Kurtz, Sheryl <SKURTZ@coj.net>
Sent: Wednesday, August 17, 2022 11:08 AM
To: Jay Lusk <jay.lusk@ringpower.com>
Subject: SC-0285-21 2nd Renewal option

CAUTION [EXTERNAL]: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

RENEWAL OPTION NOTIFICATION

The above listed Bid is due for renewal on October 1, 2022. As stated in the bid, this contract may be extended for an additional one (1) year renewal option at the discretion of the City, based on vendor performance and adherence to price, terms and conditions of the bid.

The City of Jacksonville would like to offer the Second (2nd) option for the period of October 1, 2022 through September 20, 2023. If your company opts to use the renewal option, please submit a written agreement to exercise the renewal option. Please include bid number, agreement under to the same terms, conditions and pricing as original bid in the memo.

SUBJECT: **Rental of Industrial Equipment**

BID #: SC-0285-21

OPEN DATE: 12/2//20

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2) renewal options with the vendors listed below by item (see attached equipment list). Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount is $75,000.00, for a total expenditure amount not to exceed $150,000.00.

Herc Rentals, Inc. - $5,000.00, not to exceed $10,000.00
Ring Power Corporation - $30,000.00, not to exceed $60,000.00
Sunbelt Rentals, Inc. - $25,000.00, not to exceed $50,000.00
SG Jones International - $10,000.00, not to exceed $20,000.00
Trekker Tractors LLC - $5,000.00, not to exceed $10,000.00

Funding Source: 51101.114006.544020.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letters and Previous Award

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2021. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein A written notification will be provided in the event that funds are appropriated.

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/16/2021

OTHER:

ACTION OF AWARDING AUTHORITY DATE 9-17-21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: Rental of Industrial Equipment

BID #: SC-0285-21

OPEN DATE: 12/2/20

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidders by item as outlined in the attachment, with the exception of items 9A & 14A, pending the outcome of the drawing of lots as outlined below. Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options. Total estimated expenditure amount is $75,000.00.

Item 9A SG Jones International ✓ Sunbelt Rentals, Inc
Item 14A SG Jones International ✓ Sunbelt Rentals, Inc.

Herc Rentals, Inc. - $5,000.00
Ring Power Corporation - $30,000.00
Sunbelt Rentals, Inc - $25,000.00
SG Jones International - $10,000.00
Trekker Tractors LLC - $5,000.00

Funding Source. 51101.114006.544020 000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 1/14/2021

OTHER.

ACTION OF AWARDING AUTHORITY

APPROVED ✓ BH DATE 1/14/21

DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

BH