**SUBJECT:** **VoIP NEW CISCO EQUIPMENT AND LICENSES**

**BID #: SC-0260-19** **OPEN DATE: 2018-11-07**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT:**
SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD, WITH OPTION TO PURCHASE ADDITIONAL EQUIPMENT AND LICENSES UNDER THE SAME PRICING FOR A 12 MONTH TERM

**AGENCY:** INFORMATION TECHNOLOGIES DIVISION

**BASIS OF AWARD:** ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

**NUMBER OF BIDS INVITED:** 9 **NUMBER RECEIVED:** 2 **OTHER:** 0

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to increase the award with Presidio Networked Solutions, LLC in the amount of $434,328.35 to purchase FY2020 VoIP Migration project in reference to the terms and conditions that the City reserves the option of purchasing additional equipment and licenses under the same pricing, terms and conditions for a 12 month period. Period of service will remain the same until December 5, 2019. The revised total contract expenditure not to exceed $1,255,473.55.

Funding for this award to be encumbered by account AFIT53A-ITC001-02-069427, to be executed by purchase order(s)

**Attachments:** Recommendation Memo, Vendor Quote, Previous Award

**ANALYST:** Marily Laidt
FOR RUBEN OLA

**RESPECTFULLY SUBMITTED:** Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** **Kenneth Lathrop, Chief of Information Technologies Division/CIO**

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

10/30/19 14:18:17
Procurement Division

**DATE:** October 29, 2019

**TO:** Greg Pease, Chief of Procurement Division

**THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO

**FROM:** Thomas Ossi, Technology Contract and Records Manager

**RE:** **SC-0260-19 – VoIP New Cisco Equipment & Licenses – Award Increase Request**

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The Information Technologies Division (ITD) is requesting approval to increase the award amount for Bid No. SC-0260-19 – VoIP New Cisco Equipment & Licenses. As per the Terms and Conditions of SC-0260-19, the City has the option of purchasing additional equipment and licenses under the same pricing, terms, and conditions for a 12 month term, effective December 6, 2018 and continuing through December 5, 2019.

This request is to procure additional equipment and licenses for the FY2020 VoIP Migration project. The locations to be migrated in FY2020 are JFRD/ECO Building, Yates Building, Property Appraiser, Tax Collector Gateway, Mental Health, Supervisor of Elections, Main Library, and UPK Library. In addition, the Building Inspections, Main Library, Supervisor of Elections Imeson, and Property Appraiser Call Centers will be migrated.

ITD Management recommends a total increase of $434,328.35 for this request, increasing the total not-to-exceed amount from $821,145.20 to $1,255,473.55.

FUNDING SOURCE: AFIT53A – ITC001 – 02 - 069427

Your favorable consideration of this request is appreciated.

Attachments: Vendor Quote No. 2001719002844-02
Procurement Award SC-0260-19

CC: Robert Gray, Technology Infrastructure Manager
Michael Rooney, Network & Telecom Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

# PRESIDIO

**QUOTE:** 2001719002844-02
DATE: 10/17/2019


**TO:**
City of Jacksonville
Michael Rooney
Finance Department
117 W. Duval St., Suite 375
Jacksonville, FL 32202

mrooney@coj.net
(p) 904-255-8428

**FROM:**
Presidio Networked Solutions
Michelle Weisel
8647 Baypine Road
Building 1
Suite 100
Jacksonville, FL 32256

mweisel@presidio.com

**BILL TO:**
City of Jacksonville
Accounts Payable
117 W. Duval Street
Suite 375
Jacksonville, FL 32202

sabrinaj@coj.net; GrayR@coj.net
(p) .

**SHIP TO:**
City of Jacksonville
Michael Rooney
214 N. Hogan Street
9th Floor
Jacksonville, FL 32202

mrooney@coj.net
(p) 904-255-8428

**Customer#:** CITYO222
**Account Manager:** John Behee
**Inside Sales Rep:** Michelle Weisel
**Title:** COJ - Phone Project

| # | Part # | Description | Unit Price | Qty | Ext Price |
|---|---|---|---|---|---|
| **CP-7841-K9=** | | | | | |
| 1 | CP-7841-K9= | Cisco UC Phone 7841 | $113.15 | 900 | $101,835.00 |
| | | | | **Total:** | **$101,835.00** |
| **CP-8851-K9=** | | | | | |
| 2 | CP-8851-K9= | Cisco IP Phone 8851 | $190.65 | 10 | $1,906.50 |
| | | | | **Total:** | **$1,906.50** |
| **CP-8800-A-KEM=** | | | | | |
| 3 | CP-8800-A-KEM= | 8800 Series Audio KEM, 28 Button | $162.75 | 10 | $1,627.50 |
| | | | | **Total:** | **$1,627.50** |
| **CP-7800-WMK=** | | | | | |
| 4 | CP-7800-WMK= | Spare Wallmount Kit for Cisco UC Phone 7800 Series | $24.80 | 20 | $496.00 |
| | | | | **Total:** | **$496.00** |
| **VG310** | | | | | |
| 5 | VG310 | Modular 24 FXS Port VoIP Gateway with PVDM3-64 | $3,267.00 | 1 | $3,267.00 |
| 6 | SVG3XUK9-15603M | Cisco VG3X0 UNIVERSAL | $0.00 | 1 | $0.00 |
| 7 | MEM-CF-256MB | 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR | $0.00 | 1 | $0.00 |
| 8 | CAB-AC | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | $0.00 | 1 | $0.00 |
| 9 | PVDM3-64 | 64-channel high-density voice DSP module | $0.00 | 1 | $0.00 |
| 10 | HWIC-BLANK | Blank faceplate for HWIC slot on Cisco ISR | $0.00 | 1 | $0.00 |
| 11 | SL-VG3X0-IPB-K9 | Cisco VG3X0 IP Base License | $0.00 | 1 | $0.00 |
| 12 | SL-VG3X0-UC-K9 | Cisco VG3X0 Unified Communications License | $0.00 | 1 | $0.00 |
| | | | | **Total:** | **$3,267.00** |
| **VG320** | | | | | |

| | | | | | |
|---|---|---|---|---|---|
| 13 | VG320 | Modular 48 FXS Port VoIP Gateway with PVDM3-128 | $6,534.00 | 5 | $32,670.00 |
| 14 | SVG3XUK9-15603M | Cisco VG3X0 UNIVERSAL | $0.00 | 5 | $0.00 |
| 15 | MEM-CF-256MB | 256MB Compact Flash for Cisco 1900, 2900, 3900 ISR | $0.00 | 5 | $0.00 |
| 16 | CAB-AC | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | $0.00 | 5 | $0.00 |
| 17 | PVDM3-128 | 128-channel high-density voice DSP module | $0.00 | 5 | $0.00 |
| 18 | HWIC-BLANK | Blank faceplate for HWIC slot on Cisco ISR | $0.00 | 5 | $0.00 |
| 19 | SL-VG3X0-IPB-K9 | Cisco VG3X0 IP Base License | $0.00 | 5 | $0.00 |
| 20 | SL-VG3X0-UC-K9 | Cisco VG3X0 Unified Communications License | $0.00 | 5 | $0.00 |
| | | | | Total: | $32,670.00 |
| **VG204XM** | | | | | |
| 21 | VG204XM | Cisco VG204XM Analog Voice Gateway | $712.25 | 7 | $4,985.75 |
| 22 | SVG2XIPV-15603M | Cisco VG20X Series IOS IP VOICE | $0.00 | 7 | $0.00 |
| 23 | CAB-AC | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | $0.00 | 7 | $0.00 |
| 24 | CAB-ETH-S-RJ45 | Yellow Cable for Ethernet, Straight-through, RJ-45, 6 feet | $0.00 | 7 | $0.00 |
| 25 | PWR-30W-AC | Power Supply 30 Watt AC | $0.00 | 7 | $0.00 |
| | | | | Total: | $4,985.75 |
| **R-UCL-UCM-LIC-K9** | | | | | |
| 26 | R-UCL-UCM-LIC-K9 | Top Level SKU For UCL User License - eDelivery | $0.00 | 1 | $0.00 |
| 27 | LIC-CUCM-11X-ENH-A | UC Manager-11.x Enhanced Single User License | $105.00 | 910 | $95,550.00 |
| 28 | CON-ECMU-LICXENHA | SWSS UPGRADES UC Manager-11.x Enhanced Single User-Und | $28.05 | 910 for 12 mo(s) | $25,525.50 |
| 29 | LIC-CUCM-11X-ESS-A | UC Manager-11.x Essential User License | $20.00 | 200 | $4,000.00 |
| 30 | CON-ECMU-LICMESSA | SWSS UPGRADES UC Manager-11.x Essential User License U | $5.10 | 200 for 12 mo(s) | $1,020.00 |
| 31 | CUCM-VERS-11.5 | CUCM Software version 11.5 | $0.00 | 1 | $0.00 |
| 32 | UCM-PAK | UCMPAK | $0.00 | 1 | $0.00 |
| 33 | EXPWY-VE-C-K9 | Cisco Expressway-C Server, Virtual Edition | $0.00 | 2 | $0.00 |
| 34 | EXPWY-VE-E-K9 | Cisco Expressway-E Server, Virtual Edition | $0.00 | 2 | $0.00 |
| 35 | LIC-EXP-DSK | Expressway Desktop Endpoint License | $0.00 | 910 | $0.00 |
| 36 | LIC-CUCM-11X-ENH | UC Manager Enhanced 11.x License | $0.00 | 910 | $0.00 |
| 37 | LIC-UC-ENC | UC Encryption License | $0.00 | 1 | $0.00 |
| 38 | LIC-CUCM-11X-ESS | UC Manager Essential 11.x License | $0.00 | 200 | $0.00 |
| 39 | LIC-EXP-E-PAK | Expressway Series, Expressway-E PAK | $0.00 | 1 | $0.00 |
| 40 | LIC-EXP-GW | Enable GW Feature (H323-SIP) | $0.00 | 4 | $0.00 |
| 41 | LIC-EXP-E | Enable Expressway-E Feature Set | $0.00 | 2 | $0.00 |

| | | | | | |
|---|---|---|---|---|---|
| 42 | LIC-EXP-TURN | Enable TURN Relay Option | $0.00 | 2 | $0.00 |
| 43 | LIC-EXP-AN | Enable Advanced Networking Option | $0.00 | 2 | $0.00 |
| 44 | LIC-SW-EXP-K9 | License Key Software Encrypted | $0.00 | 4 | $0.00 |
| 45 | LIC-EXP-SERIES | Enable Expressway Series Feature Set | $0.00 | 4 | $0.00 |
| 46 | SW-EXP-12.X-K9 | Software Image for Expressway with Encryption, Version X12 | $0.00 | 1 | $0.00 |
| 47 | CON-ECMU-RUCLUCK9 | SWSS UPGRADES Top Level SKU For 9. | $0.00 | 1 for 12 mo(s) | $0.00 |
| | | | | **Total:** | **$126,095.50** |
| **R-UNITYCN11-K9** | | | | | |
| 48 | R-UNITYCN11-K9 | Unity Connection 11.x Software | $0.00 | 1 | $0.00 |
| 49 | UNITYCN11-STD-USR | One Unity Connection 11.x User - All user Features-eDelivery | $36.00 | 500 | $18,000.00 |
| 50 | CON-ECMU-UNITCN0S | SWSS UPGRADES One Unity Connection 10.x 11.x Voice Messaging | $12.75 | 500 for 12 mo(s) | $6,375.00 |
| 51 | LIC-SPCHVIEW-DEMO | SpeechView Unity Connection Demo for 50 users for 6 months | $0.00 | 1 | $0.00 |
| 52 | UNITYCN11-PAK | Unity Connection 11.x PAK | $0.00 | 1 | $0.00 |
| 53 | UCXN-11X-SC-PORTS | Unity Connection 11.x SpeechConnect Ports | $0.00 | 2 | $0.00 |
| 54 | LIC-UC-ENC | UC Encryption License | $0.00 | 1 | $0.00 |
| 55 | CON-ECMU-RUNITYCK | SWSS UPGRADES Unity Connection 11.x Software | $0.00 | 1 for 12 mo(s) | $0.00 |
| | | | | **Total:** | **$24,375.00** |
| **CCX-11-ADD-K9** | | | | | |
| 56 | CCX-11-ADD-K9 | CCX 11.0 Add-on Licenses | $0.00 | 1 | $0.00 |
| 57 | CCX-11-A-P-LIC | CCX 11.0 PRE Seat Qty 1 ADDON LICENSE ONLY | $957.60 | 111 | $106,293.60 |
| 58 | CON-ECMU-CC11APLC | SWSS UPGRADES CCX 11.0 PRE Seat Qt | $272.00 | 111 for 12 mo(s) | $30,192.00 |
| 59 | CCX-11-PAK | CCX 11 autoexpanded PAK | $0.00 | 1 | $0.00 |
| 60 | CON-ECMU-CCX11ADD | SWSS UPGRADES CCX 11.0 Add-on Lice | $0.00 | 1 for 12 mo(s) | $0.00 |
| | | | | **Total:** | **$136,485.60** |
| 61 | FXI-1A | FXO, FXS PAGING ADAPTER | $116.90 | 5.0000 | $584.50 |

| | |
|---|---|
| **Sub Total:** | **$434,328.35** |
| **Grand Total:** | **$434,328.35** |

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Client understands and agrees to its obligation, that applicable sales tax will apply to the quoted services on a by site location basis.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature _____ Date _____

# VoIP NEW CISCO EQUIPMENT AND LICENSES BID PROPOSAL FORM

| Item | Part Number | Description | Quantity | Unit Price | Extended Price |
|---|---|---|---|---|---|
| | | **IP Phones and Wall Mounts** | | | |
| 1 | CP-7841-K9= | Cisco 7841 IP Phones | 2065 | $113.15 | $233,654.75 |
| 2 | CP-8851-K9= | Cisco 8851 IP Phones | 25 | $190.65 | $4,766.25 |
| 3 | CP-BKEM= | Cisco 8851 KEM Modules | 30 | $162.75 | $4,882.50 |
| 4 | CP-7800-WMK= | Wall Mounts Kit for Cisco IP 7800 Series | 100 | $24.80 | $2,480.00 |
| | | **Analog Voice Gateways** | | | |
| 5 | VG310 | Modular 24 FXS Port VoIP Gateway | 3 | $3,267.00 | $9,801.00 |
| 6 | VG320 | Modular 48 FXS Port VoIP Gateway | 6 | $6,534.00 | $39,204.00 |
| 7 | 204XM | Cisco VG204XM Analog Phone Gateway | 1 | $712.25 | $712.25 |
| | | **Cisco Unified Communication Manager** | | | |
| 8 | R-UCL-UCM-LIC-K9 | Top Level SKU For 9.x/10.x User License - eDelivery | 1 | $0.00 | $0.00 |
| 9 | LIC-CUCM-11X-ENH-A | UC Manager-11.x Enhanced Single User License | 2090 | $105.00 | $219,450.00 |
| 10 | CON-ECMU-LICXENHA | SWSS UPGRADES UC Manager-11.x Enhanced Single User-Und | 2090 | $28.05 | $58,624.50 |
| 11 | CUCM-VERS-11.5 | CUCM Software version 11.5 | 1 | $0.00 | $0.00 |
| 12 | LIC-CUCM-11X-ESS-A | UC Manager-11.x Essential User License | 300 | $20.00 | $6,000.00 |
| 13 | CON-ECMU-LICMESSA | SWSS UPGRADES UC Manager-11.x Essential User License U | 300 | $5.10 | $1,530.00 |
| | | **Cisco Expressway Series** | | | |
| 14 | LIC-EXP-TURN | Enable TURN Relay Option | 2 | $0.00 | $0.00 |
| 15 | LIC-CUCM-11X-ENH | UC Manager Enhanced 11.x License | 2090 | $0.00 | $0.00 |
| 16 | LIC-EXP-E-PAK | Expressway Series, Expressway-E PAK | 1 | $0.00 | $0.00 |
| 17 | LIC-UC-ENC | UC Encryption License | 1 | $0.00 | $0.00 |
| 18 | UCM-PAK | UCMPAK | 1 | $0.00 | $0.00 |
| 19 | EXPWY-VE-C-K9 | Cisco Expressway-C Server, Virtual Edition | 2 | $0.00 | $0.00 |
| 20 | LIC-EXP-E | Enable Expressway-E Feature Set | 2 | $0.00 | $0.00 |
| 21 | LIC-EXP-GW | Enable GW Feature (H323-SIP) | 4 | $0.00 | $0.00 |
| 22 | SW-EXP-8.X-K9 | Software Image for Expressway with Encryption, Version X8 | 1 | $0.00 | $0.00 |
| 23 | LIC-EXP-AN | Enable Advanced Networking Option | 2 | $0.00 | $0.00 |
| 24 | EXPWY-VE-E-K9 | Cisco Expressway-E Server, Virtual Edition | 2 | $0.00 | $0.00 |
| 25 | LIC-EXP-DSK | Expressway Desktop Endpoint License | 2090 | $0.00 | $0.00 |
| 26 | LIC-SW-EXP-K9 | License Key Software Encrypted | 4 | $0.00 | $0.00 |
| 27 | LIC-CUCM-11X-ESS | UC Manager Essential 11.x License | 300 | $20.00 | $6,000 |

| | | | | | |
|---|---|---|---|---|---|
| 28 | LIC[illegible]-SERIES | Enable Expressway Series Feature Set | 4 | $0.00 | $0.00 |
| 29 | CON-ECMU-RUCLUCK9 | SWSS UPGRADES Top Level SKU For 9. | 1 | $0.00 | $0.00 |
| | | **Cisco Unity Connections Voicemail** | | | |
| 30 | R-UNITYCN11-K9 | Unity Connection 11.x Software | 1 | $0.00 | $0.00 |
| 31 | UNITYCN11-STD-USR | One Unity Connection 11.x User - All user Features-eDelivery | 1900 | $36.00 | $68,400.00 |
| 32 | CON-ECMU-UNITCNOS | SWSS UPGRADES One Unity Connection 10.x 11.x Voice Messaging | 1900 | $12.75 | $24,225.00 |
| 33 | LIC-SPCHVIEW-DEMO | Speech View Unity Connection Demo for 50 users for 6 months | 1 | $0.00 | $0.00 |
| 34 | LIC-UC-ENC | UC Encryption License | 1 | $0.00 | $0.00 |
| 35 | UCXN-11X-SC-PORTS | Unity Connection 11.x SpeechConnect Ports | 2 | $0.00 | $0.00 |
| 36 | UNITYCN11-PAK | Unity Connection 11.x PAK | 1 | $0.00 | $0.00 |
| 37 | CON-ECMU-RUNITYCK | SWSS UPGRADES Unity Connection 11.x Software | 1 | $0.00 | $0.00 |
| | | **Cisco Emergency Responder** | | | |
| 38 | R-EMRGNCY-RSPNDR | Emergency Responder Electronic Software Delivery | 1 | $0.00 | $0.00 |
| 39 | ER-NEW-OR-ADDON | Not and upgrade | 1 | $0.00 | $0.00 |
| 40 | ER11-USR-1 | EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X SYSTEM | 2090 | $9.60 | $20,064.00 |
| 41 | CON-ECMU-ER11USR1 | SWSS UPGRADES EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X | 1.7 | $1.70 | $3,553.00 |
| 42 | ER11.5-SW-K9 | EMERGNCY RSPNDR 11.5 SW NEW | 1 | $0.00 | $0.00 |
| 43 | ER11-PAK | EMRGNCY RSPNDR 11.X PAK | 1 | $0.00 | $0.00 |
| 44 | CON-ECMU-EMRGNCY | SWSS UPGRADES EMRGNCY RSPNDR | 1 | $0.00 | $0.00 |
| | | **Cisco Unified Contact Center Express** | | | |
| 45 | CCX-11-ADD-K9 | CCX 11.0 Add-on Licenses | 1 | $0.00 | $0.00 |
| 46 | CCX-11-A-P-LIC | CCX 11.0 PRE Seat Qty 1 ADDON LICENSE ONLY | 65 | $957.60 | $62,244.00 |
| 47 | CON-ECMU-CC11APLC | SWSS UPGRADES CCX 11.0 PRE Seat Qt | 65 | $272.00 | $17,680.00 |
| | | **SRST Voice Gateway(MCC)** | | | |
| 48 | C1-CISC04431/K9 | Cisco ONE ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB) | 1 | $6,382.75 | $6,382.75 |
| 49 | SL-44-IPB-K9 | IP Base License for Cisco ISR 4400 Series | 1 | $0.00 | $0.00 |
| 50 | PWR-4430-AC | AC Power Supply for Cisco ISR 4430 | 1 | $0.00 | $0.00 |
| 51 | PWR-4430-AC/2 | AC Power Supply (Secondary PS) for Cisco ISR 4430 | 1 | $440.00 | $440.00 |
| 52 | CAB-AC | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | 2 | $0.00 | $0.00 |
| 53 | MEM-FLSH-8G | 8G eUSB Flash Memory for Cisco ISR 4430 | 1 | $0.00 | $0.00 |
| 54 | MEM-4400-DP-2G | 2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane | 1 | $0.00 | $0.00 |
| 55 | NIM-BLANK | Blank faceplate for NIM slot on Cisco ISR 4400 | 2 | $0.00 | $0.00 |
| 56 | MEM-44-4G | 4G DRAM (1 x 4G) for Cisco ISR 4400 | 1 | $0.00 | $0.00 |
| 57 | PVDM4-64 | 64-channel DSP module | 1 | $0.00 | $0.00 |
| 58 | C1AUPISR4400SK9 | Cisco ONE Advanced UC Perpetual License ISR 4400 | 1 | $2,200.00 | $2,200.00 |
| 59 | CON-ECMUS-C1AUPISR | SOLN SUPP SWSS Cisco ONE Advanced U | 1 | $510.00 | $510.00 |
| 60 | SL-44-UC-K9 | Unified Communication License for Cisco ISR 4400 Series | 1 | $0.00 | $0.00 |
| 61 | C1-CUBEE-1 | Cisco ONE CUBE Standard Session license for UCWAN Bundle | 10 | $0.00 | $0.00 |

| | | | | | |
|---|---|---|---|---|---|
| 62 | C1. SR4400S-01 | Tracker PID v01 Adv Perpetual ISR4400S - delivery | 1 | $0.00 | $0.00 |
| 63 | SRST-EP | Cisco SRST - 1 SRST Endpoint License (E-Delivery Smart) | 100 | $16.50 | $1,650.00 |
| 64 | CON-ECMUS-SRSTGTEP | SOLN SUPP SWSS Cisco SRST - 1 SRST Endpoint License | 100 | $4.25 | $425.00 |
| 65 | SISR4400UK9-316S | Cisco ISR 4400 Series IOS XE Universal | 1 | $0.00 | $0.00 |
| 66 | NIM-2MFT-T1/E1 | 2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module | 1 | $1,210.00 | $1,210.00 |
| 67 | PVDM4-64 | 64-channel DSP module | 1 | $1,870.00 | $1,870.00 |
| 68 | CON-SSSNT-C1S443K9 | SOLN SUPP 8X5XNBD Cisco ONE ISR 4431 | 1 | $1,125.40 | $1,125.40 |
| | | **PRI/TDM Voice Gateway(Jail and PMB)** | | | |
| 69 | C1-CISCO4431/K9 | Cisco ONE ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB) | 2 | $6,382.75 | $12,765.50 |
| 70 | SL-44-IPB-K9 | IP Base License for Cisco ISR 4400 Series | 2 | $0.00 | $0.00 |
| 71 | PWR-4430-AC | AC Power Supply for Cisco ISR 4430 | 2 | $0.00 | $0.00 |
| 72 | PWR-4430-AC/2 | AC Power Supply (Secondary PS) for Cisco ISR 4430 | 2 | $440.00 | $880.00 |
| 73 | CAB-AC | AC Power Cord (North America), C13, NEMA 5-15P, 2.1m | 4 | $0.00 | $0.00 |
| 74 | MEM-FLSH-8G | 8G eUSB Flash Memory for Cisco ISR 4430 | 2 | $0.00 | $0.00 |
| 75 | MEM-4400-DP-2G | 2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane | 2 | $0.00 | $0.00 |
| 76 | NIM-BLANK | Blank faceplate for NIM slot on Cisco ISR 4400 | 4 | $0.00 | $0.00 |
| 77 | MEM-44-4G | 4G DRAM (1 x 4G) for Cisco ISR 4400 | 2 | $0.00 | $0.00 |
| 78 | PVDM4-64 | 64-channel DSP module | 2 | $0.00 | $0.00 |
| 79 | C1AUPISR4400SK9 | Cisco ONE Advanced UC Perpetual License ISR 4400 | 2 | $2,200.00 | $4,400.00 |
| 80 | CON-ECMUS-C1AUPISR | SOLN SUPP SWSS Cisco ONE Advanced U | 2 | $510.00 | $1,020.00 |
| 81 | SL-44-UC-K9 | Unified Communication License for Cisco ISR 4400 Series | 2 | $0.00 | $0.00 |
| 82 | C1-CUBEE-1 | Cisco ONE CUBE Standard Session license for UCWAN Bundle | 20 | $0.00 | $0.00 |
| 83 | C1A1VISR4400S-01 | Tracker PID v01 Adv Perpetual ISR4400S - no delivery | 2 | $0.00 | $0.00 |
| 84 | SISR4400UK9-316S | Cisco ISR 4400 Series IOS XE Universal | 2 | $0.00 | $0.00 |
| 85 | NIM-2MFT-T1/E1 | 2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module | 2 | $1,210.00 | $2,420.00 |
| 86 | PVDM4-64 | 64-channel DSP module | 2 | $1,870.00 | $3,740.00 |
| 87 | CON-SSSNT-C1S443K9 | SOLN SUPP 8X5XNBD Cisco ONE ISR 4431 | 2 | $1,125.40 | $2,250.80 |
| | | **Miscellaneous** | | | |
| 88 | FXI-1A | FXO/FXS/Telecom Smart Paging Interface | 5 | $116.90 | $584.50 |
| | | **TRADE-IN ALLOWANCE** | | N/A | N/A |
| | | **GRAND TOTALS:** | | | $821,145.20 |

# BID PROPOSAL FORM - Trade In Equipment List

| Item # | Model # | Qty | Trade In Amount | Extended |
|---|---|---|---|---|
| 1 | Legacy Nortel Phones | 2000 | N/A | N/A |

| Trade in Total: | N/A |
|---|---|

## TERMS AND CONDITIONS
## VoIP NEW CISCO EQUIPMENT AND LICENSES

### 1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for the purchase of **VOIP NEW CISCO EQUIPMENT AND LICENSES.**

### 2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. Award is subject to the availability of funds.

### 3. TERM OF AGREEMENT

This is a supply contract terms from date of approved award for a 12 month term. The City also reserves the option of purchasing additional equipment and licenses under the same pricing, terms and conditions for a 12 month term.

### 4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Vendor shall provide proof of applicable local business license.

### 5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

### 6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

### 7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. Contact: Network Infrastructure Manager. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY to the 9$^{th}$ floor storage area and if on pallets must be broken down for delivery.

### 8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide

SUBJECT: **VoIP NEW CISCO EQUIPMENT AND LICENSES**

**BID #: SC-0260-19** **OPEN DATE: 2018-11-07**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

KIND AND BASIS OF CONTRACT:
**SUPPLY CONTRACT – ONE YEAR FROM DATE OF AWARD, WITH OPTION TO PURCHASE ADDITIONAL EQUIPMENT AND LICENSES UNDER THE SAME PRICING FOR A 12 MONTH TERM.**

AGENCY: **INFORMATION TECHNOLOGIES DIVISION**

BASIS OF AWARD: **ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER**

**NUMBER OF BIDS INVITED: 9 NUMBER RECEIVED: 2 OTHER: 0**

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval of award to the lowest responsive, responsible bidder Presidio Networked Solutions, LLC, in the amount of $821,145.20 for the VoIP NEW CISCO EQUIPMENT AND LICENSES of Information Technologies Division. Period of service will be one year from the date of executed contract award.

Funding for this award to be encumbered by account AFIT53A-ITC001-02-069427, to be executed by purchase order(s)

**Attachments:** Recommendation Memo, Tabulation Results, Terms and Conditions, Specifications

**Analyst:** _____ RUBEN OLA

**RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** **Kenneth Lathrop, Chief of Information Technologies Division/CIO**

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/06/18

_____ _____ OTHER: _____

_____ _____

_____ _____

**ACTION OF AWARDING AUTHORITY** DATE 12/06/18

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05