SUBJECT: **SOLID WASTE TRANSFER STATION(S)**

BID # **ESC-0625-19** OPEN DATE: **2019-09-25**

## COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
**EVALUATED BID**

AGENCY: **SOLID WASTE DIVISION**

BASIS OF AWARD: **HIGHEST SCORE BASED ON EVAULATION CRITERIA**

NUMBER OF BIDS INVITED: 6 NUMBER RECEIVED: 1 OTHER: 2

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to enter into negotiations with Waste Pro of Florida, Inc. the only responder and highest ranking firm, for Solid Waste Transfer Station(s) to determine if awarding the project is in the best interest of the City.

1) Waste Pro of Florida, Inc. - 92.00

ATTACHMENTS: Recommendation Memo, Evaluation Matrix, Section 2.6

BUYER _____
MARILYN LAIDLER

RESPECTFULLY SUBMITTED _____
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **Will Williams, Chief, Solid Waste Division/ Jeff S. Foster, P.G., PW Environmental Engineering Manager**

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

_____ _____

_____ _____

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ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

ONE CITY. ONE JACKSONVILLE.


**October 28, 2019**

**TO:** **Greg Pease, Chief, Procurement Division**

**THRU:** **John Pappas, P.E., Director, Department of Public Works**

**FROM:** **Jeffrey S. Foster, P.G., PW Environmental Engineering Manager**
**Will Williams, Chief, Solid Waste Division**

**SUBJECT:** **Request for Proposal Solid Waste Transfer Station(s)**
**Bid No.** **ESC-0625-19**
**Bid Date:** **September 25, 2019**

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A total of three (3) responses were received by the Procurement Division for the above referenced Request for Proposal on September 25, 2019 at 2:00 PM. One (1) bid response and two (2) no bid responses were received. The Solid Waste Division (SWD) proceeded with the evaluation of the one bid response pursuant to the scoring matrix contained within ESC-0625-19. Based on the scoring matrix, Waste Pro of Florida was determined to have the satisfactory corporate and personnel experience and financial wherewithal to construct and operate the transfer station in accordance with the requirements of the request for proposal. The ranking of the bidders responses are shown below:

1) Waste Pro of Florida, Inc.

However, due to SWD's internal evaluation of the proposed cost savings in addition to other cost based projections contained in the bidder's response that require further evaluation, the SWD requests CSPEC approve negotiating with the one ranked bidder, Waste Pro of Florida, Inc. to determine if awarding the project is in the best interests of the City.

Please advise when this item will be placed on the agenda so a representative can be present. If there are any questions please do not hesitate to contact me at this office.

CC: Dina Riddle, DPW
Robert Campbell, DPW
Nickii Brookins, SWD

JSF/jf
Attachments



ds

Bid: ESC-0625-19 SOLID WASTE TRANSFER STATION(S)

| Contractor Names | | CORPORATE EXPERIENCE INCLUDING PROFESSIONAL AND/OR TECHNICAL EDUCTION AND TRAINING CERTIFICATIONS, ETC. | FINANCIAL CAPCITY AND ASSURANCES- DESCRIBE FORM OF BUSINESS, I.E., PROPRIETORSHIP, PARTNERSHIP, CORPORATION, YEARS IN BUSINESS, CHANGES IN OWNERSHIP; BANK REFERENCES, ETC | MAXIMUM CAPACITY QUANTITIES INDICATED REFLECT THE ESTIMATED QUANTITIES TO BE RECEIVED, WEIGHED, UNLOADED, PROCESSED, SORTED, ETC | TRANSPORT FLEET AVERAGE AGE IN YEARS OF CONTRACTORS FLEET THE CITY VIEWS THAT THE OPERATING FLEET AGE RELATES TO BIDDER PERFORMANCE AND CUSTOMER SATISFACTION | TRANSPORT FLEET CLEAN ENERGY BONUS- THE CITY STRIVES TO PROVIDE A CLEAN, EFFICIENT AND ENVIRONMENTAL LY FRIENDLY SERVICE TO THE CITZENS OF DUVAL FOR INCREASED QUALITY OF LIFE | WORKFORCE- SECOND CHANCE BONUS- THE CITY RECONGIZEDS THAT ALL IT CITZENS DERSERVE AN OPPORTUNITY TO WORK AND SUPPORT THEIR FAMILIES | TONNAGE COSTS AND ADJUSTED DISPOSAL COST | TOTAL POINTS | Average |
|---|---|---|---|---|---|---|---|---|---|---|
| | Reviewer 1 | 7 | 13 | 20 | 10 | 4 | 3 | 31 | 88 | 92.00 |
| | Reviewer 2 | 10 | 15 | 18 | 10 | 3 | 5 | 35 | 96 | |
| | | | | | | | | | 0 | |
| | Reviewer 1 | | | | | | | | 0 | #DIV/0! |
| | Reviewer 2 | | | | | | | | 0 | |
| | | | | | | | | | | #DIV/0! |
| | | | | | | | | | | |

MANDATORY PRE-BID CONFERENCE: SEPTEMBER 10, 2019- MINIMUM REQUIREMENTS

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|---|---|---|---|---|---|
| TITLE: | SOLID WASTE TRANSFER STATION(S) | | | WASTE PRO OF FLORIDA, INC. | |
| BID NO. | ESC-0625-19 (SOLID WASTE) | | | | |
| OPEN DATE: | SEPTEMBER 25, 2019, 2019 @ 2:00 PM | | | | |
| BUYER: | MARILYN LAIDLER, PURCHASING ANALYST | | | | |
| No. Invited: (6 ) | No. Received (1 ) No Bids: (2) | | | | |
| ITEM | DESCRIPTION | | | | |
| A | AUTHORIZED TO DO BUSINESS IN THE STATE OF FLORIDA AND THE CITY OF JACKSONVILLE | | | YES | |
| B | CERTIFICATION FROM THE FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION FOR OPERATION AND/OR MANAGEMENT OF A SOLID WASTE FACILITY IN THE STATE OF FLORIDA | | | YES | |
| C | OPERATED AND/OR MANAGED A SOLID WASTE TRANSFER FACILITY OR SOLID WASTE MANAGEMENT FACILITY WITH A MINIMUM OF 1,000 TONS PER DAY FOR A MINIMUME OF THREE (3) CONTINUOUS YEARS. REFERENCES MUST BE SUBMITTED PROVIDING EVIDENCE OF THIS REQUIREMENT INCLUDING NAME OF THE CONTACT PERSON, ADDRESS AND PHONE NUMBER OF THE CLIENT. | | | YES | |
| D | SOLID WASTE TRANSFER STATION MUST BE CONSTRUCTED AND PERMITTED BY THE STATE OF FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION AND THE CITY OF JACKSONVILLE'S SOLID WASTE DIVISION, DEPARTMENT OF PUBLIC WORKS AND APPROVED BY CITY COUNCIL. THE CITY'S DESIRE IS FOR THE LOCATION OF THE FACILITY TO EAST AND SOUTH OF THE ST. JOHNS RIVER IN AN APPROPRIEATELY ZONED PROPERTY TO TAKE ADVANTAGE OF TE CLOSE PROXIMITY FOR THREE OUT OF THE FOUR RESIDENTIAL HAULER SERVICE AREAS. | | | YES | |
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| | CONFLICT OF INTEREST: | | | YES | |
| | ADDENDUM(S) ( 1,2 ,3 ) | | | YES | |

2) Three (3) hard copies of the entire Response.

3) Six (6) digital scanned copies (in pdf format) of entire Response, on a separate CD-ROM or flash drive. Large files may be scanned as several separate PDF files.

4) One (1) REDACTED scanned copy of the Response (if necessary pursuant to Section 2.12). This copy should be marked "Confidential - Trade Secret" or something comparable to alert the reader of Contractor's claim of a public records exemption.

All copies are to be placed in a sealed package. The outside must be marked with (i) the RFP title and number, and (ii) Contractor's name, address, contact person, and telephone number.

It is the sole responsibility of each Contractor to assure all copies are EXACT duplicates of the original Response. Photocopies or CD copies will be used for the purpose of evaluating the Responses. Any information contained in the original Response which has not been transferred to the CDs or photocopies will NOT be considered. The original document will be used solely for official record keeping and auditing purposes.

**2.5 Evaluation of Responses.**

A. City will determine the qualifications, interest and availability of Contractors by reviewing all Responses and, when deemed necessary in the sole discretion of City, by conducting formal interviews of selected Contractors.

B. Before making an award, City reserves the right to seek clarifications, revisions, and information it deems necessary for the proper evaluation of Responses. Failure to provide any requested clarifications, revisions or information may result in rejection of the Response.

C. City reserves the right to accept or reject any and all Responses, or separable portions thereof, and to waive any minor irregularity, technicality, or omission if City determines that doing so will serve City's best interests. City may reject any Response not submitted in the manner specified by the RFP.

**2.6 Award of Contract.**

A. The process for contract award is set forth in Jacksonville Ordinance Code Sections 126.204. Generally, City will award the Contract to the responsible and responsive proposer whose Response is determined in writing to be the most advantageous to the City of Jacksonville, based solely on the relative importance assigned to price and of the criteria set forth in Attachment B. If an agreement cannot be reached with the highest ranked Contractor, City reserves the right to make an award to the next highest ranked Contractor or subsequent Contractor(s) until an agreement is reached.

B. City may make an award within sixty (60) days after the date of the Responses are due, during which period the Responses shall remain firm and shall not be withdrawn. Any Response that expresses a shorter duration may, in City's sole discretion, be accepted or rejected. If award is not made within sixty (60) days, the Response shall remain firm until either the Contract is awarded or City receives from Contractor written notice that the Response is withdrawn. [Note: Withdrawal of a Response may be requested within 72 hours (excluding State holidays, Saturdays and Sundays) after the date and time Responses are due. City will not accept an amended Response after the date and time Responses are due.]

C. Except as may otherwise be expressly set forth in the RFP, City intends to award one contract, but reserves the right to enter into a contract with multiple Contractors or to reject all Responses.