**SUBJECT:** BUNKER GEAR FOR FIREFIGHTING

**BID #:** ESC-0455-17 **OPEN DATE:** 4/12/2017

**COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE**

**KIND AND BASIS OF CONTRACT:** Supply Contract – One (1) year from date of award, with two (2) one (1) year renewal options

**AGENCY:** Fire and Rescue Department

**BASIS OF AWARD:** Highest scoring bidder based on evaluation criteria

**NUMBER OF BIDS INVITED:** (6) **NUMBER RECEIVED:** (5) **OTHER:** (1)

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**

Recommend approval to execute the second and final one (1) year renewal option with Municipal Equipment Company LLC.

Recommend approval to ratify the period of service for this renewal option from November 2, 2019 to date of award. The period of service for this renewal option is date of award through November 1, 2020.

Recommend approval for a vendor requested 3.5% price increase for this option period.

The estimated annual expenditure for this renewal option period is $973,669.50. The total revised not-to-exceed expenditure for this award is $4,943,197.50.

The funding source will be FRFO011FO - 05207

**Attachments:** Recommendation Memo, Vendor Letter, Quote, Previous Awards

**ANALYST:** _____
TARYN MANSER

**RESPECTFULLY SUBMITTED:** _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** DAVID S. CASTLEMAN, DIVISION CHIEF/RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

# OFFICE OF THE CHIEF OF RESCUE

October 28, 2019

**TO:** Gregory Pease, Director of Procurement

**FROM:** David S. Castleman, Division Chief/Rescue

**RE: BID ESC-0455-17 Bunker Gear for Firefighting, Second Renewal**

We are electing to take the third year renewal option for the contract period of November 2, 2019 through November 1, 2020 on Bid ESC-0455-17 Bunker Gear for Firefighting. At this time, Municipal Equipment Co. is requesting a 3.5% increase in pricing. I have attached the price increase quote as well as a manufacturer justification letter.

**Group 1 Bunker Gear:**

**Item #1 - Bunker Coat PBI Max with Crosstech Black Moisture Barrier (Thermal Liner Glide Ice – 2-Layer)** – $1264.27 each

**Item #2 - Bunker Pant PBI Max with Crosstech Black Moisture Barrier (Thermal Liner Glide Ice – 2-Layer)** – $854.82 each

**Group 2 Suspenders:**

**Item #3 – Suspenders** - $44.62 each

**Funding Code: FRFO011FO-05207**

Thank you



515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

LION

October 22, 2019

Lt. Scott Miller
Jacksonville Fire and Rescue Dept.
355 South Ellis Road
Jacksonville, Florida 32254

Dear Lt. Miller:

Thank you for partnering with Municipal Equipment Co. (MECO) on your LION Turnout purchases; we appreciate the opportunity. At this time we are unable to hold the price on expiring PSGQ15397-C for Jacksonville (FL) BID NO. ESC-045-17. We will need to apply a 3.5% increase, and issue a new PSGQ to MECO.

In April 2019, Dupont announced a 10% worldwide increase on Nomex® fibers. Nomex is used in many outer shells, moisture barriers and thermal liners. This came shortly after Dupont's mid-year increase in 2018 and another increase at the beginning of 2019.

We hope that you find this increase acceptable and look forward to Municipal and LION continuing to supply Jacksonville with turnout gear.

Respectfully,

*Chris Parkinson*

Chris Parkinson
VP Distribution Sales - Americas
LSRG

7200 Poe Ave. | Suite 400 | Dayton, OH 45414
tf: 800.548.6614 | p: 937.898.1949 | f: 937.898.2848 info@lionprotects.com | www.lionprotects.com

# Quote

MUNICIPAL EQUIPMENT COMPANY·LLC
*Serving Professional Firefighters*

| Entered Date | Taken By | Customer # | Order # |
|---|---|---|---|
| 10/22/19 | MF01 | 10010 | 411937-00 |
| **PO #** | | **Requested Ship Date** | **Page #** |
| | | 10/22/19 | 1 |

| Bill To | Ship To | Correspondence To |
|---|---|---|
| CITY OF JACKSONVILLE | JACKSONVILLE FIRE/RESCUE DEPT. | MUNICIPAL EQUIPMENT CO. LLC |
| ACCOUNTS PAYABLE | ATTN: LOGISTICS | 2049 WEST CENTRAL BOULEVARD |
| 117 W. DUVAL STREET, SUITE 375 | 355 ELLIS ROAD SOUTH | EMAIL: SALES@MECOFIRE.COM |
| | | PHONE (800) 228-8448 |
| JACKSONVILLE, FL 32202-5725 | JACKSONVILLE, FL 32254 | ORLANDO, FL 32805 |

**Instructions**

| Ship Point | Via | Shipped | Terms |
|---|---|---|---|
| MUNICIPAL EQUIPMENT - FLORIDA | Fedex | | NET 30 DAYS |

**Notes**

QUOTE EXPIRES 10/31/2020

PRICES INCLUDE SHIPPING

| Line | Product and Description | UPC Item | Order Quantity | Shipped Quantity | Qty UM | Unit Price | Price UM | Amount(Net) |
|---|---|---|---|---|---|---|---|---|
| 1 | CVBM-32<br>JANESVILLE V-FORCE<br>BI-SWING COAT, 32" LEN<br>7.0 OZ. PBI MAX NATURAL, PER<br>SPECIFICATION<br>** Direct Order ** | 00000 | 1.00 | DROP | EA | 1,264.27 | EA | 1,264.27 |
| 5 | PVFM<br>JANESVILLE V-FORCE LOW<br>RISE PANT WITH SUSPENDER<br>7.0 NATURAL PBI MAX, PER<br>SPECIFICATION<br>** Direct Order ** | 00000 | 1.00 | DROP | EA | 854.82 | EA | 854.82 |
| 6 | JASR848X<br>JANESVILLE 48" SUSPENDER<br>RECTANGULAR METAL LOOPS<br>** Direct Order ** | 00000 | 1.00 | DROP | EA | 44.62 | EA | 44.62 |
| 3 | **Lines Total** | **Total Order Quantity** | **0.00** | | | | **Subtotal** | **2,163.71** |
| | | | | | | | **Taxes** | **0.00** |
| | | | | | | | **Total** | **2,163.71** |

1st renewal

**SUBJECT: BUNKER GEAR FOR FIREFIGHTING**

**BID #: ESC-0455-17** **OPEN DATE: 4/13/2017**

**COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE**

**KIND AND BASIS OF CONTRACT:**
SUPPLY CONTRACT – FROM DATE OF AWARD THROUGH NOVEMBER 02, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

**AGENCY:** FIRE AND RESCUE DEPARTMENT

**BASIS OF AWARD:** HIGHEST SCORE BASED ON EVALUATION CRITERIA

**NUMBER OF BIDS INVITED:** (6) NUMBER RECEIVED: (5) OTHER: (0)

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to execute the first one (1) year renewal option with Municipal Equipment Company LLC.

Recommend approval to ratify the renewal option period from date of award through November 1, 2019.

Recommend approval for a Vendor requested 4% price increase for this option period.

The estimated annual expenditure for this renewal option period will be $629,528. Total revised expenditure not-to-exceed $3,969,528.00.

The funding source will be FRFO011FO - 05207.

**Attachments:** Recommendation Memo, Vendor Letter and Previous Awards

**ANALYST:** DUSTIN FREEMAN

RESPECTFULLY SUBMITTED
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** KURTIS WILSON, JERD; CINDY DAVIS, JFRD.

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 12/06/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/06/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

Original award

**SUBJECT: BUNKER GEAR FOR FIREFIGHTING**

**BID #: ESC-0455-17** **OPEN DATE: 04/12/2017**

**COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE**

**KIND AND BASIS OF CONTRACT: Supply Contract – One (1) Year from Date of Award, with Two (2) One (1) Year Renewal Options**

**AGENCY: Fire and Rescue Department**

**BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria**

**NUMBER OF BIDS INVITED: (6) NUMBER RECEIVED: (5) OTHER: (1)**

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
On April 12, 2017 the Procurement Division received five (5) responses for subject bid. The Evaluation Committee has completed their review of the responses with the final scores as listed below:

| Vendor | RFP Evaluation Score |
|---|---|
| MUNICIPAL EQUIPMENT COMPANY, LLC. | 98.55 |
| BENNETT FIRE PRODUCTS CO., INC. | 88.05 |
| FISHER SCIENTIFIC, LLC. | 87.85 |
| TEN-8 FIRE EQUIPMENT, INC. | 79.47 |
| MUNICIPAL EMERGENCY SERVICES | 70.52 |

Accordingly, recommend approval of award to the highest scoring respondent, Municipal Equipment Company, LLC., for the purchase of bunker gear for the Fire and Rescue Department. In Group 1, items 3 and 7 were determined to be the most suitable bunker coat and pant, along with item 9 listed in Group 2. The period of service will be one (1) year from date of award with two (2) one (1) year renewal options. The total expenditure requested not-to-exceed $3,340,000.00.

Funding to be encumbered from account: FROD011-069429, to be executed by Formal Contract through the Office of General Counsel.

**ATTACHMENTS:** Recommendation Memo; Scoring Sheet; Scope of Services; Pricing Tabulation; Evaluation Matrix

**ANALYST:** _____ CHELSEY FLEMING **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** Kurtis Wilson, Director of Fire and Rescue

**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11/02/17

OTHER: _____

**ACTION OF AWARDING AUTHORITY** DATE 11/02/17

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

QWS3270X 10/29/2019 11:22 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 10/29/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 11:22 AM

FISCAL MO/YEAR : 01 2020 CURRENCY CODE :
INDEX CODE : FRFO011FO FIRE OPERATIONS
SUBOBJECT : 05207 FIRE HOSE AND BUNKER GEAR
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

| S | OCT 2019 | ANNUAL BALANCE | ALL YEARS BALANCE |
|---|---|---|---|
| ESTIMATED REVENUES | .00 | .00 | .00 |
| REVENUES | .00 | .00 | .00 |
| UNREALIZED REVENUES | .00 | .00 | .00 |
| BUDGET | 1,477,834.09 | 1,477,834.09 | 1,477,834.09 |
| EXPENDITURES | 20,621.59 | 20,621.59 | 20,621.59 |
| ENCUMBRANCES | 456,354.09 | 456,354.09 | 456,354.09 |
| PRE-ENCUMBRANCES | .00 | .00 | .00 |
| REMAINING BALANCE | 1,000,858.41 | 1,000,858.41 | 1,000,858.41 |

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND