SUBJECT: CISCO SMARTNET SUPPORT AND MAINTENANCE

BID #: SC-0331-20 **OPEN DATE: 12/11/2019**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – One (1) year from date of award

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or none, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Netsync Network Solutions and Saitech, Inc. for not bidding on all items as listed on the Bid Proposal Form.

Recommend approval of award to Presidio Networked Solutions, Inc. as the lowest responsive, responsible bidder for the purchase of Cisco SmartNet Support and Maintenance. Period of service is one (1) year from date of award. Total estimated award not to exceed $411,324.97.

Funding for this award to be encumbered by account SHPS011SSIT-04662, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letters, Terms and Conditions

Analyst: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
For - GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **DERRICK LEWIS, DIRECTOR OF POLICE SERVICES**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Derrick Lewis
Director of Police Services

Subject: SC-0331-20 Cisco Smartnet Support and Maintenance

Date: December 12, 2019

There were three (3) responses received for Bid # SC-0331-20 Cisco Smartnet Support and Maintenance. We recommend awarding Presidio Networked Solutions, Inc., the lowest responsive, responsible bidder, for one (1) year from date of award. The not to exceed expenditure amount is $411,324.97, from account number SHPS011SSIT - 04662. The items to be processed via purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

TITLE: Cisco Smartnet Support and Maintenance
BID NO.: SC-0331-20
OPEN DATE: December 11, 2019 at 2:00 P.M.
ANALYST: Taryn Manser
No. Invited: (6) No. Received (3) No Bids: (0)
Recorded By: John Hernandez Announcer: Pearl Mitchell

			Netsync Network Solutions		Presidio Networked Solutions, Inc.		Saitech Inc.	
Item #	Description	Qty.	Each	Grand Total	Each	Grand Total	Each	Grand Total
1	Nexus 5548 UP Chassis, 32 10GbE Ports, 2 PS, 2 Fans	1	$2,431.62	$2,431.62	$2,370.06	$2,370.06	$2,450.00	$2,450.00
2	^Cisco 2951 Security Bundle w/SEC license PAK	1	$1,031.74	$1,031.74	$1,005.62	$1,005.62	$1,022.00	$1,022.00
3	Nexus 5548 UP Chassis, 32 10GbE Ports, 2 PS, 2 Fans	1	$2,431.62	$2,431.62	$2,616.30	$2,616.30	$2,650.00	$2,650.00
4	^Cisco 3945E Security Bundle w/SEC license PAK	1	$1,766.44	$1,766.44	$1,721.72	$1,721.72	$1,750.00	$1,750.00
5	^Cisco 3945E Security Bundle w/SEC license PAK	1	$1,766.44	$1,766.44	$1,721.72	$1,721.72	$1,750.00	$1,750.00
6	Std airflow pack: N2K-C2232TM-10GE/N2K-M2800P, 2AC PS/Fan	1	$458.99	$458.99	$493.85	$493.85	$503.00	$503.00
7	Standard airflow pack: N2K-C2248TP-1GE, 2AC PS, 1Fan	1	$358.66	$358.66	$349.58	$349.58	$356.00	$356.00
8	Standard airflow pack: N2K-C2248TP-1GE, 2AC PS, 1Fan	1	$358.66	$358.66	$349.58	$349.58	$356.00	$356.00
9	^VPN ISM module HSEC bundles for 2951 ISR platform	1	$998.56	$998.56	$973.28	$973.28	$987.00	$987.00
10	^VPN ISM module HSEC bundles for 2951 ISR platform	1	$998.56	$998.56	$973.28	$973.28	$987.00	$987.00
11	^VPN ISM module HSEC bundles for 2951 ISR platform	1	$998.56	$998.56	$973.28	$973.28	$987.00	$987.00
12	^Cisco 2951 w/3 GE,4 EHWIC,3 DSP,2 SM,256MB CF,512MB DRAM,IPB	1	$1,033.32	$1,033.32	$1,007.16	$1,007.16	$1,025.00	$1,025.00
13	Catalyst Chassis+Fan Tray + Sup2T; IP Services ONLY incl VSS	1	$8,296.12	$8,296.12	$8,059.77	$8,059.77	$8,180.00	$8,180.00
14	^NAM-3 for Keystone Sup2T bundles	1	$5,488.13	$5,488.13	$5,349.19	$5,349.19	$5,450.00	$5,450.00
15	Nexus 5672UP 1RU, 32x10G SFP+, 16pxUP SFP+, 6x40G QSFP+	1	$3,111.81	$3,111.81	$3,033.03	$3,033.03	$3,080.00	$3,080.00
16	Nexus 5672UP 1RU, 32x10G SFP+, 16pxUP SFP+, 6x40G QSFP+	1	$3,111.81	$3,111.81	$3,033.03	$3,033.03	$3,080.00	$3,080.00
17	Cisco Prime Infrastructure UCS Physical HW Appliance	1	$1,561.74	$1,561.74	$1,522.20	$1,522.20	$1,547.00	$1,547.00
18	MSE 3365 Appliance	1	$1,499.10	$1,499.10	$1,461.15	$1,461.15	$1,485.00	$1,485.00
19	Catalyst 4500-X 16 Port 10G IP Base, Front-to-Back, No P/S	1	$1,828.23	$1,828.23	$1,781.94	$1,781.94	$1,810.00	$1,810.00
20	Catalyst 4500-X 16 Port 10G IP Base, Front-to-Back, No P/S	1	$1,828.23	$1,828.23	$1,781.94	$1,781.94	$1,810.00	$1,810.00
21	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
22	Cisco Catalyst 3850 24 Port PoE IP Base	1	$398.11	$398.11	$388.03	$388.03	$400.00	$400.00
23	Cisco 5520 Wireless Controller supporting 50 APs w/rack kit	1	$3,142.62	$3,142.62	$3,063.06	$3,063.06	$3,110.00	$3,110.00
24	Cisco 5520 Wireless Controller supporting 50 APs w/rack kit	1	$3,142.62	$3,142.62	$3,063.06	$3,063.06	$3,110.00	$3,110.00

25	Cisco 5520 Wireless Controller supporting 50 APs w/rack kit	1	$3,142.62	$3,142.62	$3,063.06	$3,063.06	$3,110.00	$3,110.00
26	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
27	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
28	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
29	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
30	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
31	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
32	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
33	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
34	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
35	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
36	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
37	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
38	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
39	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
40	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
41	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
42	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
43	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
44	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00

45	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
46	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
47	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
48	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
49	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
50	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
51	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
52	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
53	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
54	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
55	Cisco 5520 Wireless Controller w/rack mounting kit	1	$2,140.78	$2,140.78	$2,086.58	$2,086.58	$2,120.00	$2,120.00
56	Cisco 5520 Wireless Controller w/rack mounting kit	1	$2,140.78	$2,140.78	$2,086.58	$2,086.58	$2,120.00	$2,120.00
57	Cisco 5520 Wireless Controller w/rack mounting kit	1	$2,140.78	$2,140.78	$2,086.58	$2,086.58	$2,120.00	$2,120.00
58	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
59	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
60	Cisco Catalyst 3850 24 Port UPOE LAN Base	1	$375.70	$375.70	$366.19	$366.19	$372.00	$372.00
61	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
62	Cisco Catalyst 3850 24 Port UPOE LAN Base	1	$375.70	$375.70	$366.19	$366.19	$372.00	$372.00
63	Cisco Catalyst 3850 24 Port UPOE LAN Base	1	$375.70	$375.70	$366.19	$366.19	$372.00	$372.00
64	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,233.48	$2,233.48	$2,176.94	$2,176.94	$2,210.00	$2,210.00
65	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,233.48	$2,233.48	$2,176.94	$2,176.94	$2,210.00	$2,210.00
66	Cat4500 E-Series 3-Slot Chassis, fan, no ps	1	$2,704.33	$2,704.33	$2,635.86	$2,635.86	$2,672.00	$2,672.00
67	Cisco Catalyst 3850 24 Port Data IP Base	1	$320.77	$320.77	$312.65	$312.65	$318.00	$318.00
68	Cisco Catalyst 3850 24 Port Data IP Base	1	$320.77	$320.77	$312.65	$312.65	$318.00	$318.00
69	Cisco Catalyst 3850 24 Port Data IP Base	1	$320.77	$320.77	$312.65	$312.65	$318.00	$318.00
70	Cisco Catalyst 3850 24 Port Data IP Base	1	$320.77	$320.77	$312.65	$312.65	$318.00	$318.00
71	Cisco Firepower 4110 NGFW Appliance, 1U, 2 x NetMod Bays	1	$9,100.80	$9,100.80	$8,870.40	$8,870.40	$9,100.00	$9,100.00
72	Cisco FirePower 8 port SFP+ Network Module	1	$4,044.80	$4,044.80	$3,942.40	$3,942.40	$4,000.00	$4,000.00

73	Cisco Firepower 4110 NGFW Appliance, 1U, 2 x NetMod Bays	1	$9,100.80	$9,100.80	$8,870.40	$8,870.40	$9,100.00	$9,100.00
74	Cisco FirePower 8 port SFP+ Network Module	1	$4,044.80	$4,044.80	$3,942.40	$3,942.40	$4,000.00	$4,000.00
75	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
76	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
77	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
78	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
79	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
80	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$684.00	$684.00
81	Cisco Firepower Management Center 2500 Chassis	1	$9,590.64	$9,590.64	$9,347.84	$9,347.84	$9,495.00	$9,495.00
82	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$382.00	$382.00
83	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$384.00	$384.00
84	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$384.00	$384.00
85	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$384.00	$384.00
86	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$384.00	$384.00
87	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$382.00	$382.00
88	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
89	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
90	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
91	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
92	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
93	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
94	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
95	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
96	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
97	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	$2,022.88	$2,022.88	$1,971.67	$1,971.67	$2,000.00	$2,000.00
98	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
99	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
100	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
101	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
102	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00

103	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
104	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
105	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
106	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
107	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
108	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
109	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
110	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
111	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
112	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
113	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
114	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
115	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
116	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
117	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
118	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
119	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$752.00	$752.00
120	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
121	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$759.67	$759.67	$740.44	$740.44	$755.00	$755.00
122	Cisco Catalyst 3850 24 Port Data IP Base	1	$353.29	$353.29	$344.34	$344.34	$350.00	$350.00
123	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	1	$1,364.22	$1,364.22	$1,329.68	$1,329.68	$1,350.00	$1,350.00
124	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	1	$1,364.22	$1,364.22	$1,329.68	$1,329.68	$1,350.00	$1,350.00
125	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
126	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
127	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
128	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
129	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
130	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
131	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
132	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
133	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
134	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
135	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
136	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
137	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
138	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
139	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
140	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
141	Cisco Firepower 2110 NGFW Appliance, 1U	1	$767.58	$767.58	$748.15	$748.15	$765.00	$765.00
142	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
143	Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28	1	$1,693.08	$1,693.08	$1,650.22	$1,650.22	$1,675.00	$1,675.00

144	Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28	1	$1,693.08	$1,693.08	$1,650.22	$1,650.22	$1,675.00	$1,675.00
145	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
146	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
147	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
148	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
149	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
150	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
151	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
152	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
153	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
154	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
155	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
156	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
157	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
158	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
159	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
160	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
161	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
162	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
163	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
164	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
165	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
166	Cisco ONE Advanced Perpetual - Wireless	150	No BID	No BID	$17.71	$2,656.50	No BID	No BID
167	Cisco ONE Foundation Perpetual - Wireless	200	No BID	No BID	$40.81	$8,162.00	No BID	No BID
168	Cisco ONE Foundation Upg Perpetual - Wireless (AP)	150	No BID	No BID	$40.81	$6,121.50	No BID	No BID
169	Cisco ONE Upg-to Foundation Perpetual Catalyst 3850 48-port	30	No BID	No BID	$348.04	$10,441.20	No BID	No BID
170	Cisco Catalyst 3850 24 Port PoE LAN Base	1	$346.19	$346.19	$348.04	$337.43	$344.00	$344.00
171	Cisco Catalyst 3850 24 Port PoE LAN Base	1	$346.19	$346.19	$337.43	$337.43	$344.00	$344.00
172	Cisco Catalyst 3850 24 Port PoE LAN Base	1	$346.19	$346.19	$337.43	$337.43	$342.00	$342.00
173	Cisco Catalyst 3850 24 Port Data IP Base	1	$320.77	$320.77	$312.65	$312.65	$318.00	$318.00
174	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
175	Cisco One Catalyst 3850 24 Port Data	1	$316.81	$316.81	$308.79	$308.79	$315.00	$315.00
176	Cisco One Catalyst 3850 24 Port Data	1	$316.81	$316.81	$308.79	$308.79	$314.00	$314.00
177	Cisco One Catalyst 3850 48 Port Data	1	$540.15	$540.15	$526.47	$526.47	$535.00	$535.00
178	Cisco One Catalyst 3850 48 Port Data	1	$540.15	$540.15	$526.47	$526.47	$535.00	$535.00
179	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	1	$1,364.22	$1,364.22	$1,329.68	$1,329.68	$1,350.00	$1,350.00
180	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	1	$1,364.22	$1,364.22	$1,329.68	$1,329.68	$1,350.00	$1,350.00
181	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
182	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00
183	Cisco Firepower 2110 NGFW Appliance, 1U	1	$695.20	$695.20	$677.60	$677.60	$690.00	$690.00

184	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$383.00	$383.00
185	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$386.57	$386.57	$376.78	$376.78	$383.00	$383.00
186	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
187	Cisco Catalyst 3850 24 Port UPOE IP Base	1	$425.75	$425.75	$414.98	$414.98	$422.00	$422.00
188	Cisco Catalyst 3850 48 Port UPOE with 5 AP licenses IP Base	1	$716.70	$716.70	$804.66	$804.66	$818.00	$818.00
189	Catalyst 9300 48-port UPOE, Network Advantage	1	$704.77	$704.77	$623.76	$623.76	$635.00	$635.00
190	Catalyst 9300 48-port UPOE, Network Advantage	1	$704.77	$704.77	$623.76	$623.76	$635.00	$635.00
191	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$570.22	$570.22	$557.11	$557.11	$565.00	$565.00
192	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$570.22	$570.22	$557.11	$557.11	$565.00	$565.00
193	Cisco Catalyst 3850 24 Port 10G Fiber Switch IP Services	1	$857.99	$857.99	$838.26	$838.26	$850.00	$850.00
194	Cisco Catalyst 3850 24 Port 10G Fiber Switch IP Services	1	$857.99	$857.99	$838.26	$838.26	$850.00	$850.00
195	Cisco FPR4110 Threat Defense Threat, Malware and URL License	1	$23,026.08	$23,026.08	$26,153.99	$26,153.99	$49,725.00	$49,725.00
196	Cisco FPR2110 Threat Defense URL Filtering License	1	$1,018.75	$1,018.75	$1,157.14	$1,157.14	$2,200.00	$2,200.00
197	Cisco FPR4110 Threat Defense Threat, Malware and URL License	1	$23,026.08	$23,026.08	$26,153.99	$26,153.99	$49,725.00	$49,725.00
198	Cisco Advanced Malware Protection Service License	4,162	$21.39	$89,025.18	$24.30	$101,136.60	$46.20	$192,284.40
199	Cisco Catalyst 3850 48 Port UPOE IP Base	1	$689.75	$689.75	$672.29	$672.29	$690.00	$690.00
200	Cisco FPR2110 Threat Defense Malware Protection License	3	No BID	No BID	$1,157.14	$3,471.42	$2,200.00	$6,600.00
201	Cisco FPR2110 Threat Defense Threat Protection License	3	No BID	No BID	$997.54	$2,992.62	$2,200.00	$6,600.00
202	Cisco 5508 Series Wireless Controller for up to 12 APs	1	No BID	No BID	$1,392.16	$1,392.16	$1,412.00	$1,412.00
203	^^4507R+E Chassis, TwoWS-X4648-RJ45V+E, Sup6L-E	1	No BID	No BID	$1,027.61	$1,027.61	$1,045.00	$1,045.00
204	Cisco Ent MGMT: PI 3.x LF, AS , 1 Token	388	No BID	No BID	$17.59	$6,824.92	$105.00	$40,740.00
205	Prime Infrastructure 3.0 Software	1	No BID	No BID	$4.19	$4.19	$25.00	$25.00
	Grand Total:		**$351,857.44**		**$411,324.97**		**$567,712.40**	
	TERMS:		**N/S**		**N/S**		**Net 30**	
	DELIVERY:		**N/S**		**1 Business Day**		**2 Business Days**	
	CONFLICT OF INTEREST:		**Yes**		**Yes**		**Yes**	
	NOTES:		**Did not bid on all items**		**For the highlighted items, software and licenses quoted separately. This tab sheet combines the two.**		**Did not bid on all items**	

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

December 13, 2019

4830 West Kennedy Blvd., Ste. 600
Tampa, FL 33609

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Netsync Network Solutions

CONTACT NAME: Angela Melone

BID NUMBER: SC-0331-20

NAME OF BID: Cisco Smartnet Support and Maintenance

DATE OPENED: December 11, 2019

REASON FOR REJECTION:

Vendor is being recommended for rejection for failure to bid on all items as listed on the Bid Proposal Form.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Friday, December 13, 2019 9:35 AM
To: proposals@netsyncnetwork.com
Cc: Pease, Gregory
Subject: Rejection Notice for SC-0331-20 Cisco Smartnet Support and Maintenance
Attachments: Rejection- Netsync.pdf

Hi Angela,

Please see attached regarding SC-0331-20 for Cisco Smartnet Support and Maintenance and let me know if you have any questions.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

December 13, 2019

42640 Christy Street
Fremont, CA 94538

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Saitech, Inc

CONTACT NAME: Jonathan Chien

BID NUMBER: SC-0331-20

NAME OF BID: Cisco Smartnet Support and Maintenance

DATE OPENED: December 11, 2019

REASON FOR REJECTION:

Vendor is being recommended for rejection for failure to bid on all items as listed on the Bid Proposal Form.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
TARYN MANSER

INTRA-GOVERNMENTAL SERVICES DEPARTMENT
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 | Phone: 904.255.8800 | Fax: 904.255.8837 | www.coj.net

Manser, Taryn

From: Manser, Taryn
Sent: Friday, December 13, 2019 9:31 AM
To: Jon
Cc: Pease, Gregory
Subject: Rejection Notice for SC-0331-20 Cisco Smartnet Support and Maintenance
Attachments: Rejection- Saitech.pdf

Hi Jonathan,

Please see attached regarding SC-0331-20 for Cisco Smartnet Support and Maintenance and let me know if you have any questions.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

TERMS AND CONDITIONS
Cisco Smartnet Support and Maintenance

1. SCOPE

The City of Jacksonville, Jacksonville Sheriff's Office (JSO) is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for Cisco Smartnet Support and Maintenance as listed in the bid documents to include warranty as specified.

2. AWARD

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The term of the agreement will be one (1) year from date of award.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejections:

a. Contractor must be an authorized Cisco Partner.

b. Contractor shall provide proof of applicable local business license.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Jacksonville Sheriff's Office, 501 E. Bay Street, Jacksonville, FL 32202. As needed: A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside delivery ONLY and, if on pallets, must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a

supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Price Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, set-up, tear-down and all labor charges to the delivery location when needed.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and/or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

QWS3270X 12/13/2019 9:15 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/13/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 9:13 AM

FISCAL MO/YEAR : 03 2020 CURRENCY CODE :
INDEX CODE : SHPS011SSIT INFORMATION SYSTEM MANAGEMENT
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	DEC 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,856,013.55	4,856,013.55
EXPENDITURES	119,801.55	570,436.49	570,436.49
ENCUMBRANCES	-81,384.13	689,219.29	689,219.29
PRE-ENCUMBRANCES	-34,054.90	10,575.01	10,575.01
REMAINING BALANCE	-4,362.52	3,585,782.76	3,585,782.76

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND