SINGLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's Office

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval to utilize the fourth (4th) and final renewal options with ShotSpotter, Inc., dba SST, Inc. for the period of service from July 28, 2021, through July 27, 2022. The not-to-exceed expenditure amount for the renewal period is $350,000.00. The total award not-to-exceed amount remains the same at $1,784,567.58.

Funding for this award will be encumbered by account 00111.522101.546030.000000.00000000.00000.0000000 Contract to be amended through the Office of General Counsel.

Single Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $1,784,567.58 **Requisition #** N/A

Attachments: Recommendation Memo, Vendor Proposal, Previous Awards

Certification as to Single Source: Bill Clement, CPA Chief of Budget

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Olive Wallace-Cohen

Gregory Rease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

From: Bill Clement, CPA
Chief of Budget

Subject: SS-0404-17 ShotSpotter, Inc. (SST) Gunshot Detection, Location, Alert and Analysis Solution – Contract 10303

Date: May 20, 2021

We are recommending approval to utilize the fourth and final renewal option with ShotSpotter, Inc., for the period from July 28, 2021, through July 27, 2022. The not to exceed expenditure amount for the renewal period is $350,000.00 from charge account 00111.522101.546030.000000.00000000. The total not to exceed expenditure amount remains $1,784,567.58. The contract will be amended through the Office of General Counsel.

Attached is the letter from ShotSpotter, Inc. (SST), the current quotation and the previous awards. Please let me know if you need any additional information.

ShotSpotter

7979 Gateway Blvd., Suite 210
Newark, CA 94560-1156
Phone (888) 274-6877 Fax (650) 887-2106

DATE 4/6/2021
Quotation # JVLSO040621
Customer ID Jacksonville SO

Quotation For:
Ms. Debra Baines
Procurement Manager
Jacksonville Sheriff's Office/Budget Division
501 E. Bay Street
Jacksonville, FL 32202

Quotation valid until: 7/27/2021
Prepared by: K Isotalo

Comments or Special Instructions: Renewal of Annual Subscription Services for the 5.0 mi² coverage area for an additional one-year term (July 28, 2021 through July 27, 2022). The proposed services will be delivered according to the terms and conditions contained in the ShotSpotter Flex Services Agreement dated May 31, 2017, as subsequently amended, which is incorporated herein by reference.

SALESPERSON	P.O. NUMBER	SHIP DATE	SHIP VIA	TERMS	
Jacobs			Electronic	Net 30	
QUANTITY (mi²)	**DESCRIPTION**		**UNIT PRICE (per mi²)**	**TAXABLE?**	**AMOUNT**
5	ShotSpotter Annual Subscription Services for 7/28/2021 to 7/27/2022.		$70,000		$350,000
				SUBTOTAL	$350,000
				TAX RATE	
				SALES TAX	-
				OTHER	-
				TOTAL	$350,000

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quotation # above. ShotSpotter will issue an invoice once we receive the PO.

If you have any questions concerning this quotation, please contact
Karen Isotalo - Vice President, Sales Operations at 510-298-8668 or kisotalo@shotspotter.com

THANK YOU FOR YOUR BUSINESS!

ShotSpotter

April 6, 2021

Ms. Debra Baines
Procurement Manager
Jacksonville Sheriff's Office
501 E. Bay Street
Jacksonville, FL 32202

Dear Ms. Baines:

We hope this letter finds you well. As you are aware, the Sheriff's Office current ShotSpotter subscription expires on July 27, 2021. Per your request, the attached quote JVLSO040621 is for an additional one-year term of the current subscription (July 28, 2021 through July 27, 2022) for the 5.0 square mile coverage area.

Please note, the renewal rate for this term includes our pricing adjustment for customers paying less than our annual list price of $70,000 per square mile. With this increase of approximately 2.5%, the Sheriff's Office will be paying list rate. This price quotation does not include any state or local taxes; please notify me if the price quotation needs to be adjusted for applicable taxes.

We appreciate the opportunity to support the Jacksonville Sheriff's Office in your efforts to reduce gun violence and build community trust. Should you have any questions regarding the subscription renewal, please feel free to call me at 510-298-8668.

Sincerely,

Karen Isotalo
Vice President, Sales Operations

ShotSpotter, Inc.
7979 Gateway Blvd., Suite 210
Newark, CA 94560
+1 510 794 3100 main
+1 888 274 6877 toll free
www.shotspotter.com

SINGLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's Office

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval to utilize the third of four (4) renewal options with ShotSpotter, Inc., dba SST, Inc. for the period of service from July 28, 2020, through July 27, 2021. The not-to-exceed expenditure amount for the renewal period is $341,250.00. The total award not-to-exceed amount remains the same at $1,784,567.58.

Funding for this award will be encumbered by account 00111.522101.546030.000000.0000000. Contract to be amended through the Office of General Counsel.

Single Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $1,784,567.58 **Requisition # N/A**

Attachments: Recommendation Memo, Vendor Proposal, Previous Awards

Certification as to Single Source: Bill Clement, CPA Chief of Budget

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Taryn Manser

for **Gregory Pease, Chief**
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

5/7/20
DATE

ACTION OF AWARDING AUTHORITY

DATE: 5/12/20

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 4/2017

SINGLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's Office

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval to utilize the second of four (4) renewal options with ShotSpotter, Inc., dba SST, Inc. for the period of service from July 28, 2019, through July 27, 2020. The not-to-exceed expenditure amount for the renewal period is $325,000.00. The total award not-to-exceed amount remains the same at $1,784,567.58.

Funding for this award will be encumbered by account SHIN011HSNV-04603. Contract to be amended through the Office of General Counsel.

Single Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $1,784,567.58 **Requisition #** N/A

Attachments: Recommendation Memo, Vendor Proposal, Previous Award

Certification as to Single Source: Bill Clement, CPA Chief of Budget

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE*** 5/02/19

ACTION OF AWARDING AUTHORITY **DATE:** 5/2/19

APPROVED **DISAPPROVED**

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

FORM GB-113, Revised 4/2017

SINGLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's office

Department: Jacksonville Sheriff's office

Description of Purchase:
Recommend approval to utilize the first of four (4) renewal options with ShotSpotter, Inc., d/b/a SST, Inc. for the period of services of July 28, 2018 through July 27, 2019. The not to exceed expenditure amount for the renewal period is $325,000.00. The total not to exceed expenditure amount will remain at $1,784,567.58.

Funding for this award will be encumbered by account SHIN011HSNV-04603 to be executed by contract through the Office of General Counsel.

Single Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $1,784,567.58 **Requisition #** N/A

Attachments: Recommendation Memo; Vendor Proposal; Previous Award

Certification as to Single Source: Bill Clement, CPA Chief of Budget

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Marleen Doran

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R. Eichner
CHAIRMAN

5-17-18
DATE

ACTION OF AWARDING AUTHORITY

DATE: 5/19/18

MR **APPROVED** **DISAPPROVED**

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GB-113, Revised 4/2017

SINGLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's office

Department: Jacksonville Sheriff's office

Description of Purchase:
Recommend approval to amend Single Source Award to ShotSpotter, Inc., dba SST, Inc. for the ShotSpotter Flex Gunfire Location, Alert and Analysis System to specify an initial term of one (1) year from service activation with four (4) one (1) year renewal options for the Jacksonville Sheriff's Office. Total annual expenditure amount not to exceed $435,000.00. Total award not to exceed $1,784,567.58.

Renewal Year two (2) $325,000.00
Renewal Year three (3) $333,125.00
Renewal Year four (4) $341,453.13
Renewal Year five (5) $349,989.45

Funding for this award will be encumbered by account SHCP363F5210-06429 to be executed by contract through the Office of General Counsel.

Single Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $1,784,567.58 **Requisition #** N/A

Attachments: Agency Request; Previous Award; Vendor Proposal

Certification as to Single Source: Ron Lendvay, Director of Investigation & Homeland Security

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 5/04/17

ACTION OF AWARDING AUTHORITY

DATE: 5/04/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GS-113, Revised 4/2017

SOLE SOURCE AWARD **BID # SS-0404-17**

Subject: ShotSpotter for the Jacksonville Sheriff's office

Department: Jacksonville Sheriff's office

Description of Purchase:
Recommend approval of Sole Source Award to ShotSpotter, Inc., dba SST, Inc. for the ShotSpotter Flex Gunfire Location, Alert and Analysis System for the Jacksonville Sheriff's Office. Total amount of expenditure not to exceed $435,000.00.

Funding for this award is being allocated through Legislative process number 2016-795 to be executed by Purchase Order(s).

Sole Source Award To: ShotSpotter, Inc., dba SST, Inc.

Total Award: $435,000.00 **Requisition #** N/A

Attachments: Sole Source Request; Vendor Sole Source Document

Certification as to Sole Source: Ron Landvay, Director of Investigation & Homeland Security

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R. Eubanks
CHAIRMAN

DATE 1/26/17

ACTION OF AWARDING AUTHORITY

DATE: 1/26/17

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
(Per Authority of
Executive Order No. 2015-05

Form DBS-14, Revised 12/2007