SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0520-18 **OPEN DATE:** 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 10 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval for a 10% price increase to Victory Supply for Group 2, Female Panties, for the period ending September 30, 2021. The increase is due to the increase cost of yarn and freight. The revised total not-to-exceed award remains $1,155,141.30. All other Terms and conditions remain unchanged.

Victory Supply – Groups 2 and 13 $22,000.00

Size	Old Price ($)	10% increase ($)	New Price ($)
5	0.51	0.05	0.56
6	0.51	0.05	0.56
7	0.54	0.05	0.59
8	0.54	0.05	0.59
9	0.59	0.06	0.65

This award to be funded by account 00111.562102.552040.000000.00000000 - to be executed by Purchase Order Release(s).

Attachments: Recommendation Memo, Supplier Letters, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
OLIVE WALLACE-COHEN GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tammy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Tammy Morris
Director of Corrections for Director Morris

Subject: SC-0520-18 – Inmate Uniforms, Clothing Items and Linens

Date: May 4, 2021

We are recommending approval to process an 10% increase in pricing with Victory Supply for Group 2, Female, Panties, on bid SC-0520-18 for Inmate Uniforms, Clothing Items through September 30, 2021. We are attaching the letter from Victory Supply, Inc., where they explain why they are requesting an increase including the price of yarn and increases in overseas transportation rates. We have reached out to three other vendors to get current pricing and they are higher than the increase amount that Victory Supply is requesting. We are including a spreadsheet with the pricing. We are not asking for an increase to the award and the total revised expenditure amount is $1,155,141.00 will remain the same from 00111.562102.552040.000000.00000000. Purchases will be made by via master blanket releases.

Please let me know if you require any additional information. Thank you for your assistance.

7025 Industrial Park Road
Mt Pleasant, TN 38474
931-325-5517 Fax 931-325-5521
www.victorysupplyinc.com

3/29/2021

To our valued customer,

We have all experienced an unprecedented series of events over the last 12 months due to the COVID-19 pandemic. Despite severe challenges to our business both domestically and through our global supply chain, some unavoidable interruption notwithstanding, we have managed to faithfully service the contracts we have in place. I am proud of my entire staff for the perseverance and personal risk that they have taken to come to work every day to keep our company running. While we did try, and continue to, keep as many people as possible working from home, it is not a luxury that we could afford to our dedicated warehouse personnel and other essential on-site employees.

The reason I am writing this letter though has to do with an unavoidable situation regarding costs of doing business. While our costs have increased domestically as well, over the last 10 weeks we have experienced unprecedented raises in our overseas cost of goods and our overseas transportation rates. I am surprised about the timing. I would have thought this would have come sooner in the pandemic. We have experienced mild increases along the way in the past 8 months which we chose to absorb, as much as we could. However, over the last 10 weeks, via a "ripple effect" scenario, we have seen our cost of goods skyrocket 10-15% and in a few cases 20%. It is public information regarding the price of yarn which affects all our textiles and the price of petroleum (that affects our shoes, sandals, and mattresses). If that was not enough (and again it is public information), overseas container rates have doubled in the last 4 months. It now costs us double per dozen or per piece to bring in the products we supply to you. Attached to this letter, you will find a listing of pertinent articles that help illustrate the situation in which we find ourselves.

We consider these events to be a 'force majeure' situation. This entire pandemic was nothing that could have been predicted in any regular business situation. That stipulated, we are asking to be granted an immediate 10% raise on the products under contract with Victory Supply. We are happy to agree to rescind or reduce this raise, if and when costs stabilize and come back down. We are hoping this becomes the case. I personally believe that a good part of these increases are driven by opportunistic groups and eventually they will be unable to sustain the raises they have invoked, and I hope for that scenario. Unfortunately, despite our best resistance to not give in to these increases, we can no longer "hold back the break in the dam". We regret this is the case.

I ask that your department allow us this 10% raise. I assure you this is only a part of the overall increase that we have experienced. We have absorbed all that we can. Our company is not benefiting from this raise but only trying to sustain the conservative margins that we bid in the first place. We are happy to

offer more documentation than what is attached, and we are willing to discuss this with you further at your convenience. Thank you in advance for your consideration on this matter and thank you for your business. We look forward to better, healthier, and more stable days ahead.

Sincerely,

Evan Trommer, CEO
Victory Supply LLC

VICTORY SUPPLY

Please see below several links to the articles that detail the various factors in the cost increases of yarn and freight we have experienced.

Yarn

- Cotton yarn prices gain sharply on surging cotton rates, demand - The Hindu BusinessLine
- Yarn Price Reports - Emerging Textiles - Textile Market Information
- Cotton prices continue to rise unabatedly (thenews.com.pk)
- Cotton exports likely to jump 40% in 2020-21 - The Financial Express
- Fabric, yarn: Exporters not accepting orders due to high price, short availability - Markets - Business Recorder (brecorder.com)
- Prices of polyester yarn raw material MEG and PTA on rise in domestic market | | YnFx (yarnsandfibers.com)

Container

- Shipping container shortage is causing shipping costs to rise (cnbc.com)
- Shipping costs quadruple to record highs on China-Europe 'bottleneck' | Financial Times (ft.com)
- Shipping container shortage hits global trade – POLITICO

Size	Victory Supply	Charm-Tex	Bob Barker	PRIDE
5	0.56	0.64	0.98	1.46
6	0.56	0.64	0.98	1.46
7	0.59	0.64	0.98	1.46
8	0.59	0.64	0.98	1.46
9	0.65	0.7	0.98	1.6
	2.95	3.26	4.9	7.44

SC-0520-18 Victory Supply			
Size	Old Price	10%	New Price
5	0.51	0.05	0.56
6	0.51	0.05	0.56
7	0.54	0.05	0.59
8	0.54	0.05	0.59
9	0.59	0.06	0.65
10	0.59	0.06	0.65
11	0.66	0.07	0.73
12	0.66	0.07	0.73
13	0.66	0.07	0.73
14	0.66	0.07	0.73

SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0520-18

OPEN DATE: 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 10 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to ratify the period of service from October 1, 2020 to date of award.

Recommend approval to utilize the first renewal option to the following Suppliers for an annual estimated expenditure amount of $401,000.00. Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options remaining. The revised total not-to-exceed award is $1,155,141.30 to include an increase from Uniforms Manufacturing of Arizona, LLC who has requested a price adjustment on Group 3 Boxer Shorts – Sizes S-XL from $0.79 to $0.93 and sizes 2XL – 3XL from $0.99 to $1.03.

O.D Taragin & Bros, LLC – Group 1 -	$ 9,000.00
Victory Supply – Groups 2 and 13	$ 22,000.00
Uniforms Manufacturing of Arizona, LLC – Group 3 and 5	$ 50,000.00
PRIDE Enterprises – Groups 4, 6, 7 and 11	$200,000.00
Carolina Textiles – Group 8	$ 20,000.00
Tabb Textiles Co. Inc. – Groups 9, 10 and 12	$100,000.00

This award to be funded by account 00111.562102.552040.000000.00000000 - to be executed by Purchase Orders.

Attachments: Recommendation Memo, Supplier Letters, Previous Awards

ANALYST: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tammy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 11/05/2020

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/5/20

APPROVED ✓ DISAPPROVED

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0520-18

OPEN DATE: 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 10 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to change the supplier name from Uniforms Manufacturing, Inc. to Uniforms Manufacturing of Arizona LLC for Groups 3 and 5. There is no change to the pricing, terms or conditions for the period ending September 30, 2020. The total not-to-exceed expenditure amount for the award remains the same at $754,141.30.

This award to be funded by account 00111.562102.552040.000000.00000000, to be executed by Purchase Orders

Attachments: Recommendation Memo, Supplier Letter, Previous Awards

ANALYST: TARYN MANSER

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tammy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/16/20

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 7/20/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0520-18 **OPEN DATE:** 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 10 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to increase award for Groups 2, 4, 6, 7, 8, 9, 10, 11, 12 and 13, by $280,046.00, as listed. The revised total not-to-exceed expenditure amount for all Groups is $754,141.30.

Victory Supply – Groups 2 and 13	$34,216.00
PRIDE Enterprises – Groups 4, 6, 7 and 11	$141,000.00
Carolina Textiles – Group 8	$18,480.00
Tabb Textiles Co. Inc. – Groups 9, 10 and 12	$86,350.00

This award to be funded by account SHCO011PRMC-05204, to be executed by Purchase Orders.

Attachments: Recommendation Memo, Previous Awards

ANALYST: TARYN MANSER RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tammy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 9/26/19

Teresa L. Eidson OTHER:

ACTION OF AWARDING AUTHORITY DATE 9/26/19

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
~~For Mayor Lenny Curry~~
Under Authority of:
Executive Order No: 2019-02

SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0520-18

OPEN DATE: 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 NUMBERS RECEIVED: 10 OTHER 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to rescind award dated September 20, 2018 of Group 6 to Uniforms Manufacturing, Inc., due to non-compliance with the bid specifications and multiple on-going delivery issues. Uniforms Manufacturing, Inc. will continue to supply Groups 3 and 5, as awarded.

Recommend approval of award for Group 6 to PRIDE Enterprises, as the next lowest responsive, responsible bidder, in the amount of $100,000.00 for the initial period, from date of award through September 30, 2020. The revised total not-to-exceed expenditure amount for all Groups during the initial period is $474,095.30.

Funding for this award to be encumbered by account SHCO011PRMC-05204, to be executed by Purchase Orders.

Attachments: Recommendation Memo, Ombudsman Approval, Vendor Email, Tabulation Sheets, Previous Award

ANALYST: TARYN MANSER

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tommy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 8/15/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 8/16/19

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No: 2019-02

SUBJECT: INMATE UNIFORMS, CLOTHING ITEMS AND LINEN

BID #: SC-0920-18

OPEN DATE: 08/08/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF AWARD THROUGH SEPTEMBER 30, 2020, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS.

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: BY GROUP- LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 NUMBERS RECEIVED: 10 OTHER 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidders by group as follows:

O.D. Taragin & Bros, LLC - Group 1 - $19,557.39
Victory Supply - Group 2 - $31,977.72; Group 13 - $2,239.20
Uniforms Manufacturing – Group 3 - $16,626.55; Group 5 - $33,475.43; Group 6 - $124,424.51
PRIDE Enterprises – Group 4 - $22,568.25; Group 7 - $116.25; Group 11 - $18,396.00
Carolina Textiles – Group 8 - $18,460.00
Tabb Textiles Co. Inc. – Group 9 - $8,010.00; Group 10- $69,870.00; Group 12 - $8,470.00

The total expenditure amount for the initial period is $374,095.30. Funding for this award to be encumbered by account SHCC011PRMC-05204 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Tammy Morris, Director of Corrections

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/20/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 9/26/18

APPROVED DISAPPROVED

OTHER

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SIGNATURE OF AUTHENTICATION