SUBJECT: **RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCABLES COLLECTION AND TRANSPORTATION SERVICES**

BID # **ESC-0364-21** OPEN DATE: **2021-05-19**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
EVALUATED BID

AGENCY: **SOLID WASTE DIVISION**

BASIS OF AWARD: **HIGHEST SCORE BASED ON EVAULATION CRITERIA**

NUMBER OF BIDS INVITED: 4 NUMBER RECEIVED: 2 OTHER: 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

The city received two (2) proposals both were found to be responsive, interested and qualified to provide the services required by the RFP, below is the score(s) ranked highest to lowest:

1. Meridian Waste- 94.00
2. Republic Services- 76.28

Recommend approval of award to enter into negotiations with the highest ranked firm Meridian Waste, due to bidder's response of the start date to determine if it's in the city's best interest to move forward.

ATTACHMENTS: Recommendation Memo, Scoring Matrix, Section 2.6, Evaluation Matrix

BUYER _____
MARILYN LAIBLER

RESPECTFULLY SUBMITTED _____
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **Jeff S. Foster, P.G., PW Environmental Engineering Manager/Bill Joyce, P.E. Operations Director, Department of Public Works**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

ONE CITY. ONE JACKSONVILLE.

June 18, 2021

TO: **Greg Pease, Chief, Procurement Division**

THRU: **John Pappas, P.E., Director, Department of Public Works**

FROM: **Jeffrey S. Foster, P.G., Solid Waste Environmental Engineering Manager**
Bill Joyce, P.E., Operations Director, Department of Public Works

SUBJECT: **Request for Proposal Residential Curbside Solid Waste and Recyclable Collection and Transportation Services**
Bid No. **ESC-0364-21**
Bid Date: **May 19, 2021**

A total of four (4) responses were received by the Procurement Division for the above referenced Request for Proposal on May 19, 2021 at 2:00 PM. Two (2) bid responses and two (2) no bid responses were received. The Solid Waste Division (SWD) proceeded with the evaluation of the two (2) bid responses pursuant to the scoring matrix contained in ESC-0364-21. Based on the scoring matrix both of the respondents were determined to have the satisfactory corporate experience, personnel experience and financial wherewithal to perform the work tasks and contract responsibilities in accordance with the Request for Proposal. The ranking of the bidder's responses are shown below:

1) Meridian Waste
2) Republic Services

However, due to the listed start date of the services in the bidder's response, further evaluation is needed to determine if awarding the project is in the best interests of the City. Therefore, SWD requests CSPEC approve negotiating with the number one ranked bidder, Meridian Waste.

Please advise when the item will be placed on the Agenda so a representative of SWD can be present. If there are any questions, please do not hesitate to contact me at this office.

CC: Dina Riddle, DPW
Nickii Brookins, SWD
Steve Schlessinger, DPW

JSF/jf
Attachments

Bid: ESC-0364-21 RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLES COLLECTION AND TRANSPORTATION SERVICES

Contractor Names		CORPORATE EXPERIENCE	FINANCIAL CAPCITY AND ASSURANCES	PAST SERVICE EVALUATION	TRANSPORT FLEET AVERAGE AGE IN YEARS OF CONTRACTORS FLEET	TRANSPORT FLEET-CLEAN ENERGY BONUS	WORKFORCE-SECOND CHANCE BONUS	COST PER PREMISE	TOTAL POINTS	Average
MERDIAN WASTES	Eric Fuller	8	15	18	7	2	3	35	88	94.00
	Will Willlams	10	15	20	10	5	5	35	100	
									0	
REPUBLIC SERVICES	Eric Fuller	6	14	17.35	2	3	0	25.6	67.95	76.28
	Will Williams	10	15	17	10	4	3	25.6	84.6	
									0	
									0	#DIV/0!
									0	
									0	
									0	#DIV/0!
									0	
									0	

Eric Fuller
6/14/2021

MANDATORY PRE-BID CONFERENCE: April 16, 2021

TITLE:	Residential Curbside Solid Waste and Recyclables Collection and Transportation Services		MERIDIAN WASTE	REPUBLIC SERVICES
BID NO.	ESC-0364-21 (SOLID WASTE)			
OPEN DATE:	May 19, 2021 @ 2:00 PM			
ITEM	DESCRIPTION	QUANTITY		
	CORPORATE EXPERIENCE - INCLUDING PROFESSIONAL AND/OR TECHNICAL EDUCATION AND TRAINING CERTIFICATIONS, ETC.	10	8 ~~8~~	6
	FINANCIAL CAPCITY AND ASSURANCES - DESCRIBE FORM OF BUSINESS, I.E., PROPRIETORSHIP, PARTNERSHIP CORPORTATION, YEARS IN BUSINESS, CHANGES IN OWNERSHIP; BANK REFERENCES, PAST, PRESENT, PENDING AND/OR THREATENED LEGAL PROCEEDING WITHIN ANY FORUM, ETC.	15	15	14
	PAST SERVICE EVALUATION - CONTRACTOR SHALL SUPPLY AT LEAST THREE BUT NO MORE THAN FIVE REFERENCES INCLUDING CONTACT AND CONTRACT INFORMATION INCLUDING CONTRACTING ENTITY, VALUE OF CONTRACT AND LENGTH OF CONTRACT FOR PAST PERFORMANCE EVALUATION ON SIMILAR SOLID WASTE COLLECTION AND TRANSPORTATION SERVICE CONTRACTS.	20	18	17.35
	TRANSPORT FLEET- AVERAGE AGE IN YEARS OF CONTRACTORS FLEET- THE CITY VIEWS THAT THE OPERATING FLEET AGE RELATES TO BIDDER'S PERFORMANCE AND CUSTOMER SATISFACTION THEREFORE, THE BIDDER SHALL BE REQUIRED TO MAINTAIN A FLEET THAT IS IN GOOD OPERATIONAL AND MECHANICAL CONDITION WITH A MAXIMUM AVERAGE AGE OF ANY VEHICLE ST AT 6-YEARS.	10	7	2
	TRANSPORT FLEET- CLEAN ENERGY BONUS - THE CITY STRIVES TO PROVIDE A CLEAN, EFFICIENT AND ENVIRONMENTALLY FRIENDLY SERVICE TO THE CITIZENS OF DUVAL FOR INCREASED QUALITY OF LIFE.	5	2	3
	WORKFORCE- SECOND CHANCE BONUS - THE CITY RECOGNIZES THAT ALL IT CITZENS DESERVE AN OPPORTUNITY TO WORK AND SUPPORT THEIR FAMILIES, ETC.	5	3	0
	COST PER PREMISE - IN THE EVALUATION OF THE BID PRICING ON FORM 1, THE CITY WILL USE A SLIDING SCALE FROM LOWEST TO HIGHEST RANK SCORE FOR THE PER PREMISE PRICE, HOURLY RATE FOR CHANGE OF DISPOSAL SITE AND DECLARED STORM GENERATED YARD WASTE PER TON.	35	35	25.6
	TOTAL	100	~~88~~ 88	67.95

MANDATORY PRE-BID CONFERENCE: April 15, 2021 - MINIMUM REQUIREMENTS

TITLE:	RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLE COLLECTION AND TRANSPORTATION SERVICES			MERIDIAN WASTE	REPUBLIC SERVICES
BID NO.	ESC-0364-21 (SOLID WASTE)				
OPEN DATE:	May 19, 2021 @ 2:00 PM				
BUYER:	NEKOLE HULITT				
No. Invited: (4)	No. Received (2) No Bids: (2)				
ITEM	DESCRIPTION				
A	AUTHORIZED TO DO BUSINESS IN THE STATE OF FLORIDA AND THE CITY OF JACKSONVILLE			YES	YES
B	OPERATED A RESIDENTIAL CURBSIDE COLLECTION AND TRANSPORTATION SERVICE CONTRACT FOR A MINIMUM OF THREE CONTINUOUS (3) YEARS WITH AT LEAST 50,000 RESIDENTIAL PREMISES. REFERENCES MUST BE SUBMITTED PROVIDING EVIDENCE OF THIS REQUIREMENT INCLUDING NAME OF THE CONTACT PERSON, ADDRESS AND PHONE NUMBER OF THE CLIENT.			YES	YES
C	ADDITIONAL MINIMUM QUALIFICATIONS AND REQUIREMENTS ARE CONTAINED IN ATTACHMENT A			YES	YES
	CONFLICT OF INTEREST:			YES	YES
	ADDENDUM(S) (1, 2)			YES	YES

MANDATORY PRE-BID CONFERENCE: April 16, 2021

TITLE: Residential Curbside Solid Waste and Recyclables Collection and Transportation Services

BID NO. ESC-0364-21 (SOLID WASTE)

OPEN DATE: May 19, 2021 @ 2:00 PM

ITEM	DESCRIPTION	QUANTITY	MERIDIAN WASTE	REPUBLIC SERVICES
	CORPORATE EXPERIENCE - INCLUDING PROFESSIONAL AND/OR TECHNICAL EDUCATION AND TRAINING CERTIFICATIONS, ETC.	10	10	10
	FINANCIAL CAPCITY AND ASSURANCES - DESCRIBE FORM OF BUSINESS, I.E., PROPRIETORSHIP, PARTNERSHIP, CORPORTATION, YEARS IN BUSINESS, CHANGES IN OWNERSHIP; BANK REFERENCES, PAST, PRESENT, PENDING AND/OR THREATENED LEGAL PROCEEDING WITHIN ANY FORUM, ETC.	15	15	15
	PAST SERVICE EVALUATION - CONTRACTOR SHALL SUPPLY AT LEAST THREE BUT NO MORE THAN FIVE REFERENCES INCLUDING CONTACT AND CONTRACT INFORMATION INCLUDING CONTRACTING ENTITY, VALUE OF CONTRACT AND LENGTH OF CONTRACT FOR PAST PERFORMANCE EVALUATION ON SIMILAR SOLID WASTE COLLECTION AND TRANSPORTATION SERVICE CONTRACTS.	20	20	17
	TRANSPORT FLEET- AVERAGE AGE IN YEARS OF CONTRACTORS FLEET- THE CITY VIEWS THAT THE OPERATING FLEET AGE RELATES TO BIDDER'S PERFORMANCE AND CUSTOMER SATISFACTION THEREFORE, THE BIDDER SHALL BE REQUIRED TO MAINTAIN A FLEET THAT IS IN GOOD OPERATIONAL AND MECHANICAL CONDITION WITH A MAXIMUM AVERAGE AGE OF ANY VEHICLE ST AT 6-YEARS.	10	10	10
	TRANSPORT FLEET- CLEAN ENERGY BONUS - THE CITY STRIVES TO PROVIDE A CLEAN, EFFICIENT AND ENVIRONMENTALLY FRIENDLY SERVICE TO THE CITZENS OF DUVAL FOR INCREASED QUALITY OF LIFE.	5	5	4
	WORKFORCE- SECOND CHANCE BONUS - THE CITY RECOGNIZES THAT ALL IT CITZENS DESERVE AN OPPORTUNITY TO WORK AND SUPPORT THEIR FAMILIES, ETC.	5	5	3
	COST PER PREMISE - IN THE EVALUATION OF THE BID PRICING ON FORM 1, THE CITY WILL USE A SLIDING SCALE FROM LOWEST TO HIGHEST RANK SCORE FOR THE PER PREMISE PRICE, HOURLY RATE FOR CHANGE OF DISPOSAL SITE AND DECLARED STORM GENERATED YARD WASTE PER TON.	35	35	25.6
	TOTAL	100	100	84.6

6/14/2021

MANDATORY PRE-BID CONFERENCE: April 15, 2021 - MINIMUM REQUIREMENTS

TITLE:	RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLE COLLECTION AND TRANSPORTATION SERVICES			MERIDIAN WASTE	REPUBLIC SERVICES
BID NO.	ESC-0364-21 (SOLID WASTE)				
OPEN DATE:	May 19, 2021 @ 2:00 PM				
BUYER:	NEKOLE HULITT				
No. Invited: (4)	No. Received (2) No Bids: (2)				
ITEM	DESCRIPTION				
A	AUTHORIZED TO DO BUSINESS IN THE STATE OF FLORIDA AND THE CITY OF JACKSONVILLE			YES	YES
B	OPERATED A RESIDENTIAL CURBSIDE COLLECTION AND TRANSPORTATION SERVICE CONTRACT FOR A MINIMUM OF THREE CONTINUOUS (3) YEARS WITH AT LEAST 50,000 RESIDENTIAL PREMISES. REFERENCES MUST BE SUBMITTED PROVIDING EVIDENCE OF THIS REQUIREMENT INCLUDING NAME OF THE CONTACT PERSON, ADDRESS AND PHONE NUMBER OF THE CLIENT.			YES	YES
C	ADDITIONAL MINIMUM QUALIFICATIONS AND REQUIREMENTS ARE CONTAINED IN ATTACHMENT A			YES	YES
	CONFLICT OF INTEREST:			YES	YES
	ADDENDUM(S) (1, 2)			YES	YES

B. Contractor shall submit:

1) One (1) original signed version of its Response clearly marked as "ORIGINAL." The Response must be signed by an officer or employee having authority to legally bind Contractor.

2) Three (3) hard copies of the entire Response.

3) Six (6) digital scanned copies (in pdf format) of entire Response, on a separate CD-ROM or flash drive. Large files may be scanned as several separate PDF files.

4) One (1) REDACTED scanned copy of the Response (if necessary pursuant to Section 2.12). This copy should be marked "Confidential - Trade Secret" or something comparable to alert the reader of Contractor's claim of a public records exemption.

All copies are to be placed in a sealed package. The outside must be marked with (i) the RFP title and number, and (ii) Contractor's name, address, contact person, and telephone number.

It is the sole responsibility of each Contractor to assure all copies are EXACT duplicates of the original Response. Photocopies or CD copies will be used for the purpose of evaluating the Responses. Any information contained in the original Response which has not been transferred to the CDs or photocopies will NOT be considered. The original document will be used solely for official record keeping and auditing purposes.

2.5 **Evaluation of Responses.**

A. City will determine the qualifications, interest and availability of Contractors by reviewing all Responses and, when deemed necessary in the sole discretion of City, by conducting formal interviews of selected Contractors.

B. Before making an award, City reserves the right to seek clarifications, revisions, and information it deems necessary for the proper evaluation of Responses. Failure to provide any requested clarifications, revisions or information may result in rejection of the Response.

C. City reserves the right to accept or reject any and all Responses, or separable portions thereof, and to waive any minor irregularity, technicality, or omission if City determines that doing so will serve City's best interests. City may reject any Response not submitted in the manner specified by the RFP.

2.6 **Award of Contract.**

A. The process for contract award is set forth in Jacksonville Ordinance Code Sections 126. Generally, City will award the Contract to the responsible and responsive proposer whose Response is determined in writing to be the most advantageous to the City of Jacksonville, based solely on the relative importance assigned to price and of the criteria set forth in Attachment B. If an agreement cannot be reached with the highest ranked Contractor, City reserves the right to make an award to the next highest ranked Contractor or subsequent Contractor(s) until an agreement is reached.

B. City may make an award within sixty (60) days after the date of the Responses are due, during which period the Responses shall remain firm and shall not be withdrawn. Any Response that expresses a shorter duration may, in City's sole discretion, be accepted or rejected. If award is not made within sixty (60) days, the Response shall remain firm until either the Contract is awarded or City receives from Contractor written notice that the Response is withdrawn. [Note: Withdrawal of a Response may be requested within 72 hours (excluding State holidays, Saturdays and Sundays) after the date and time Responses

Attachment B- Evaluation Matrix

The evaluations will be based upon the following criteria, and Contractors are requested to provide, as a minimum, the information listed under each criterion. **Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive.** The response to each of the criterion will be evaluated relative to the other responses received and will be awarded a score up to a maximum as specified below for each evaluation criteria. Contractors are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. **Each bidder's submittal will be scored according to a 100 total point score.**

I. **Corporate Experience.** Including professional and/or technical education and training certifications; experience in the kind of project to be undertaken; availability of adequate personnel, equipment and facilities and the extent of repeat business of the persons. Provide the number and experience of entire company staff including the number and experience of the personnel assigned to this project. Provide name and office locations of sub consultants and percent of service for this contract. Include all licenses or certifications required for the project personnel assigned to this RFP. List projects similar to the one in the RFP, which have been satisfactorily completed. Provide resumes of principal staff/project manager showing years of experience in the field to which they are assigned for this project. **(10 points maximum score).**

II. **Financial Capacity and Assurances.** Describe form of business, i.e., proprietorship, partnership, corporation; years in business; changes in ownership; bank references(s); past, present, pending and/or threatened legal proceedings within any forum; and any other information the contractor may wish to supply to demonstrate financial responsibility. Additionally, the contractor must demonstrate that they obtain or have the ability to obtain the financial capacity to fulfill the requirements of this RFP from a capital expenditure and operational perspective to include:

- Letters of credit, and/or financial commitments totaling $12 million
- Performance Bonding capacity must exceed $12 million
- Must demonstrate ability to meet insurance and indemnification requirements of this RFP

Failure to provide all listed information and documentation (including Attachment A data) will result in a score less than the maximum for this criterion. **(15 points maximum score).**

III. **Past Service Evaluation.** Contractor shall supply at least three but no more than five references including contact (name, title, mailing address, phone number, email address) and contract information including contracting entity, value of contract and length of contract for past performance evaluation on similar solid waste collection and transportation service contracts. The references must be willing to provide their evaluation of the contractor's past performance to the City. The City will request the reference to judge the bidder's service levels for ratings of excellent, very good, good, poor and unsatisfactory. **(20 points maximum score).**

IV. **Transport Fleet - Average Age in Years of Contractors Fleet.** The City views that the operating fleet age relates to the bidder's performance and customer satisfaction therefore, the bidder shall be required to maintain a fleet that is in good operational and mechanical condition with a maximum average age of any vehicle set at 6-years. A graduated scoring scale will be used to score the bidder's average age of fleet with the highest score awarded closest to the 6-year average age of the fleet. The bidder will submit an existing vehicle inventory (including vehicle size and type) or vendor price quote and number of vehicles for evaluation. The cost of any equipment or vehicle to be used for this RFP will be incorporated into the offered unit price per premise. Scoring will be further broken down for each time frame category. **(10 points maximum score).**

V. **Transport Fleet – Clean Energy Bonus.** The City strives to provide a clean, efficient and environmentally friendly service to the citizens of Duval County for increased quality of life. As such, the City promotes the use of clean fuels in vehicles and equipment performing City services. A graduated scoring scale will be used to score the bidder's percentage of the clean fueled vehicles

of the fleet with a score of 0 point for 0%, 1 point for 1-20%, 2 points for 21-40%, 3 points for 41-60%, 4 points for 61-80% and 5 points for 81-100%. **(5 points maximum score).**

VI. **Workforce – Second Chance Bonus.** The City recognizes that all its citizens deserve an opportunity to work and support their families, As such, the City promotes companies that provide Second Chances for potential employees that may have been previously incarcerated or convicted **(5 points maximum score).**

VII. **Cost per Premise**. In the evaluation of the bid pricing on Form 1, the City will use a sliding scale from lowest to highest ranked score for the per premise price, hourly rate for change of disposal site and declared storm generated yard waste per ton. Each bidder shall determine their bid pricing for Form 1 by using the Chart of Accounts Table and Residential Route Information Table contained in Attachments G and H, respectively to obtain the Base Rate Component with the allowable markups (Form 1 per premise price). The City will provide fuel for FY21-22 and shall be capped at not to exceed 416,000 gallons. Exact fuel caps for FY22-23, FY23-24 and FY24-25 will be negotiated during contract discussions with the highest ranked bidder. Future fuel caps will be adjusted by the Rate Review as per Section 7 of the attached contract contained in Attachment D. The lowest price per premise will get a maximum of 35 points. The second lowest price per premise will be scored by dividing the lowest price by the second lowest price and multiplying the percentage by 35. The third, fourth, fifth and so on lowest price will be scored in the same manner **(35 points maximum score).**

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK.