SUBJECT: Heavy Trucks with Various Bodies

BID #: SC-0442-19 **OPEN DATE:** 5/8/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2019 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder(s)

NUMBER OF BIDS INVITED: 3 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded on 5/30/19 to Duval Ford for Item #1 in the amount of $145,780.00 (quantity 1) and Item #2 in the amount of $387,600.00 (quantity 3) and to Tom Nehl Company for Item #3 in the amount of 116,227.00 (quantity 1).

Recommend approval to utilize the first renewal option with Duval Ford for Item #1 in the amount of $148,280.00 (quantity 1) and Item #2 in the amount of $129.200.00 (quantity 1) and with Tom Nehl Company for Item #3 in the amount of $240,740.00 (quantity 2). Estimated annual expenditure amount not-to-exceed $518,220.00. Total revised award amount not-to-exceed $1,167,827.00. Period of service shall be October 1, 2019 through September 30, 2020 with one (1) one (1) year renewal option remaining.

Duval Ford:
Item #1 - (Qty 1 @ $148,280.00)
Item #2 - (Qty 1 @ $129,200.00)

Tom Nehl Company
Item #3 – (Qty 2 @ $120,370.00)

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Contractors' Letter, Basis of Award, Previous Award

Analyst: _____
David Klages

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: September 27, 2019

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management

From: David Hylazewski, Equipment Control Administrator

Re: Recommendation of Approval of First (1st) Renewal for SC-0442-19 Heavy Trucks with Various Bodies

Fleet Management Division is requesting approval to utilize First (1st) renewal option for SC-0442-19 Heavy Trucks with Various Bodies in accordance with the attached memos. Period of Service is October 1, 2019 through September 30, 2020, with One (1) remaining renewal. Estimated annual expenditure to include Increase, not to exceed $518,220.00. Total not to exceed amount $1,167,827.00.

Duval Ford: Item #1 Qty 1 @ 148,280.00
Item #2 Qty 1 @ $129,200.00

Tom Nehl Company: Item #3 Qty 2 @ $120,370.00 Each

Funding Source: AFFM513-06401 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

Kurtz, Sheryl

From: Bob OReilly <bob.oreilly@duvalcvs.com>
Sent: Wednesday, September 25, 2019 3:50 PM
To: Kurtz, Sheryl
Cc: Hylazewski, David
Subject: FW: SC-0442-19 1st Renewal Option

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Sheryl,
This is our written response to renewal option for Bid SC-0442-19.
Our Bid award was for item #1 and #2.
#1
The Local Terex dealer, Ring Power did have a price increase on the Forestry unit. My 2020 bid price to the city would be $148,280.00
#2
The folks at Petersen and I will be holding the Grapple Loader body to this years quote at $129,200.00

This will take us through to September 30 2020.
Thank you,

Bob OReilly
Fleet Account Manager
DuvalCVS.com
DUVAL
COMMERCIAL
VEHICLE SOLUTIONS
1616 Cassat Ave
Jacksonville Fl 32210
904 813 5450

From: Bob OReilly
Sent: Tuesday, September 10, 2019 11:40 AM
To: Skurtz@coj.net
Cc: Richard Tackett <richard.tackett@duvalfleet.com>
Subject: FW: SC-0442-19 1st Renewal Option

Sheryl,
Received this from Richard this Morning. Checking with my other vendors on price for the year.
Here is my email
Thank you,

July 18, 2019

RE: City of Jacksonville Bid Renewal

Sheryl,

This letter serves as communication that Tom Nehl Truck Company would like to entertain the renewal for all of our dump truck contracts. I would like to request an increase to the award based on the steel surcharges and engine tariff's that have been imposed during this last calendar year.

Cummins is passing along an engine tariff in the amount of $280.00; and Ox Bodies (who builds all the dump bodies) has raised there pricing due to the cost of raw steel. Ox Bodies pricing has averaged an increase of $1,863 for the same exact body. This is an increase of over 1%. I have attached an order verification report from Ox (these haven't been built yet, so no invoice yet) for the bodies I ordered at the end of last year, and the new quote for the same body spec that would be for this October PO's delivering next year.

I am asking for an increase of $2,143 for all of my dump truck contracts. Please review and let me know if you need any additional supporting documentation to approve.

Thank you.

Best Regards,

Dustin Brigman
Tom Nehl Truck Company

TERMS AND CONDITIONS

1. SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source (s) of supply for the goods outlined in the bid documents. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for the purchase of Heavy Trucks with Various Trucks Bodies **equal to or greater than** the attached specifications.

2. AWARD

Award will be BY ITEM to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The term of this agreement is from **date of award through September 30, 2019 with two (2) one (1) year renewal options.** Renewal options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and conditions set forth in the bid documents

4. PRE-BID CONFERENCE

Not Applicable.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

The City of Jacksonville reserves the right to add or delete items and options as necessary during the contract period.

7. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry-wide increase. The City reserves the right to decline any price increase request.

SUBJECT: Heavy Trucks with Various Bodies

BID #: SC-0442-19

OPEN DATE: 5/8/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2019 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder(s)

NUMBER OF BIDS INVITED: 3 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible vendor by item as outlined below. Period of service is from date of award through September 30, 2019 with two (2) one (1) year renewal options. Total estimated expenditure amount is $649,607.00.

Duval Ford:
Item #1 - (Qty 1 @ $145,780.00)
Item #2 - (Qty 3 @ $129,200.00)

Tom Nehl Company
Item #3 – (Qty 1 @ $116,227.00)

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: For Annette Burney

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 5/30/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/30/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mouss
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

QWS3270X 9/30/2019 5:20 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 09/30/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 5:20 PM

FISCAL MO/YEAR : 12 2019 CURRENCY CODE :
INDEX CODE : AFFM513 FLEET MGMT-VEHICLE REPLACEMENT PAY-GO
SUBOBJECT : 06401 MOBILE EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	SEPT 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	40,004,827.74	40,004,827.74
EXPENDITURES	875,624.00	18,187,566.28	18,187,566.28
ENCUMBRANCES	-875,624.00	19,647,096.49	19,647,096.49
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	2,170,164.97	2,170,164.97

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND