SINGLE SOURCE AWARD **BID # SS-0260-20**

Subject: Software annual maintenance renewal of MAXIMO Enterprise Management Software

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to International Business Machines Corporation (IBM) for the software annual maintenance renewal of MAXIMO Enterprise Management Software for Information Technologies Division. Period of service will be from October 1, 2019 through September 30, 2020. Total requested expenditure amount not to exceed $191,995.00.

Funding for this award to be encumbered by account AFIT531CSCS-04662, to be executed by purchase order(s).

Single Source Award To: International Business Machines Corporation (IBM)

Price Justification: See Attached

Total Award: $191,995.00. **Requisition #**

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED_____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

September 11, 2019

09/19/19 13:04:16
Procurement Division

TO: **Greg Pease, Chief of Procurement Division**

THRU: **Kenneth Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

JP 9/18/19

FROM: **Thomas Ossi, Technology Contract and Records Manager, ITD** Thomas Ossi

SUBJECT: **Software Maintenance for Maximo Enterprise Management Software**

The Information Technologies Division (ITD) requests approval of a single source award to International Business Machines Corp. IBM for the annual software maintenance renewal of Maximo Enterprise Management Software Licenses.

ITD Management recommends utilizing IBM as a single source for these services. A requisition will be entered in the amount of $191,995.00.

The period of service will begin on October 1, 2019 through September 30, 2020. Services will be procured via Purchase Order.

Funding Source: AFIT531CSCS - 04662

Your favorable approval of this request is appreciated.

CC: Van P. Stratton, ERP Manager, ITD

Attachments: Vendor Quote

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Information Technologies Division

FUNDING SOURCE: AFIT531CSCS - 04662

BRIEF DESCRIPTION OF GOODS/SERVICES:
Software annual maintenance renewal for MAXIMO Enterprise Management software

AMOUNT OF PROJECT (attach quote): $191,995.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Software maintenance for 369 Licenses for Public Works, Fleet, Parks and Recreation, JFRD and for ITD.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
MAXIMO is licensed solely by IBM and IBM is the sole source of product updates and new versions and releases. While there are IBM re-sellers that could provide this service, they typically charge 11% to 13% more. IBM has provided the support directly since the original installation.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Internet searches have revealed no alternative sources to MAXIMO annual software maintenance with the same terms and cost.

Submitted by: Paul Freeman (Name) — Enterprise Applications Mgr (Title)

Date: 9-11-19

Requesting Agency's Director's Signature: Paul Cr

J.Q. 9/11/19
KEJ 9-18-2019

International Business Machines Corp.
1650 Summit Lake Drive
Tallahassee, FL 32317

September 11, 2019

Thomas Ossi

City of Jacksonville
214 N HOGAN Street, 9th Flor
Jacksonville, FL 32202-4240

Subject: IBM Sole-source Provider

Reference: IBM Quotation 18453649

Dear Thomas:

This letter serves to represent that IBM is the sole provider of the the Maximo software products included in the quote 18453649 are licensed solely by IBM. In addition, IBM is the sole source of product updates for the software products listed above and for the new versions or releases of those. Licenses and related maintenance, subscription or support can be acquired directly from IBM or through an authorized IBM reseller. IBM resellers can independently establish their own prices for the software licenses and related maintenance, subscription or support but the terms of support are set and maintained solely by IBM.
If you have further questions or comments, please feel free to discuss it with me at Kolby.mcwilliams@ibm.com or you can reach me at 850-228-3927.

Sincerely,
Kolby McWilliams
SW Subscription & Support Renewal Rep.

Signature:_____.

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

IBM Software Quotation

28-Aug-2019

Attn: Thomas Ossi
CITY OF JACKSONVILLE
214 N HOGAN Street, 9th Floor
JACKSONVILLE FL 32202-4240
UNITED STATES

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Dear Customer:

Thank you for your inquiry regarding IBM Software.

Any and all prices herein are suggested prices only and are subject to change at IBM's sole discretion. Products listed herein are subject to withdrawal or modification by IBM at any time at IBM's sole discretion. Final coverage dates for new license, Software Subscription and Support reinstatement, and Software Subscription and Support renewal part numbers will be based upon IBM's acceptance of the order, and as specified in the applicable agreements, irrespective of the dates which may appear in this quote.

This quotation is valid from 28-Aug-2019 and will expire on 30-Sep-2019.

Your order will be governed by and is subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

Data Processing Protection - IBM's Data Processing Addendum (DPA) at http://ibm.com/dpa and the DPA Exhibit at https://www.ibm.com/mysupport/s/article/support-privacy apply to Client personal data, if and to the extent: i) the European General Data Protection Regulation (EU/2016/679); and ii) other data protection laws identified at www.ibm.com/dpa/dpl apply.

If you need assistance with placing your order or wish to discuss your quotation, please contact the IBM Representative noted below.

Yours sincerely,

Kolby A McWilliams
Phone Number:
Fax Number:
E-mail Address: Kolby.McWilliams@ibm.com

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Quotation Number: 18453649
IBM Contact: Kolby A McWilliams
Phone Number:

Quote Effective Date: 28-Aug-2019
Quote Expiration Date: 30-Sep-2019

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Customer:
Attn: Thomas Ossi
CITY OF JACKSONVILLE
214 N HOGAN Street, 9th Floor
JACKSONVILLE FL 32202-4240
UNITED STATES

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Control Desk Authorized User Annual SW Subscription & Support Renewal						
001	E0CVILL	50	127.00	485.40	485.40	24,270.00
01-Oct-2019 - 30-Sep-2020						
IBM Control Desk Concurrent User Annual SW Subscription & Support Renewal						
002	E0CVLLL	20	152.00	1,454.00	469.33	9,386.54
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Anywhere per Authorized User Annual SW Subscription & Support Renewal						
003	E0I3NLL	3	5.97	380.80	380.80	1,142.40
01-Oct-2019 - 30-Sep-2020						
IBM Tivoli Maximo Asset Management Internal Service Providers Authorized User Annual SW Subscription & Support Renewal						
004	E05B5LL	4	3.68	176.80	170.94	683.76
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Asset Management Internal Service Providers Install SW Subscription & Support Renewal						
005	E05B6LL	1	18.60	3,553.00	3,435.16	3,435.16
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Asset Management Authorized User Annual SW Subscription & Support Renewal						
006	E0AUULL	175	973.00	1,063.00	485.96	85,043.00
01-Oct-2019 - 30-Sep-2020						

Useful/Important Web resources.

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **https://www.ibm.com/software/support/handbook.html**

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Maximo Asset Management Limited Use Authorized User Annual SW Subscription & Support Renewal						
007	E0AUTLL	5	13.80	528.70	480.43	2,402.15
01-Oct-2019 - 30-Sep-2020						
IBM Maximo for Transportation Authorized User Annual SW Subscription & Support Renewal						
008	E0AVDLL	100	658.00	1,258.00	586.48	58,648.00
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Linear Asset Manager Authorized User Annual SW Subscription & Support Renewal						
009	E04STLL	3	1.83	117.30	111.23	333.69
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Spatial Asset Management Install Annual SW Subscription & Support Renewal						
010	E0AVYLL	1	30.80	5,899.00	5,703.35	5,703.35
01-Oct-2019 - 30-Sep-2020						
IBM Maximo Spatial Asset Management Authorized User Annual SW Subscription & Support Renewal						
011	E0AVZLL	5	0.95	35.53	34.35	171.75
01-Oct-2019 - 30-Sep-2020						
IBM SPSS Statistics Base Authorized User Annual SW Subscription & Support Renewal						
012	E09NNLL	1	2.61	499.80	499.80	499.80
01-Oct-2019 - 30-Sep-2020						
IBM SPSS Custom Tables Authorized User Annual SW Subscription & Support Renewal						
013	E09PXLL	1	1.44	275.40	275.40	275.40
01-Oct-2019 - 30-Sep-2020						

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **https://www.ibm.com/software/support/handbook.html**

IBM Customer Number: 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount

Applicable tax will be recalculated at the time of order processing.

Total Points: 1,989.68

Subtotal in USD: 191,995.00

Total in USD: 191,995.00

Your order is governed by and subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

Data Processing Protection - IBM's Data Processing Addendum (DPA) at http://ibm.com/dpa and the DPA Exhibit at https://www.ibm.com/mysupport/s/article/support-privacy apply to Client personal data, if and to the extent: i) the European General Data Protection Regulation (EU/2016/679); and ii) other data protection laws identified at www.ibm.com/dpa/dpl apply.

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **https://www.ibm.com/software/support/handbook.html**

IBM Customer Number: 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

IBM Terms and Conditions

IBM International Passport Advantage Agreement

The quote or order to which this document relates is governed by the terms of your Passport Advantage Agreement and its associated attachment(s).

If you have any trouble with the link(s) provided, please copy and paste the appropriate URL in your browser's navigation bar.

Useful/Important Web resources:
Passport Advantage information, customer secure site access, training, etc.: www.ibm.com/software/passportadvantage
IBM's International Program License Agreement and product License Information documents: www.ibm.com/software/sla
IBM Software Support Web site: https://www.ibm.com/software/support/handbook.html
IBM Customer Number: 1221950

October, 22 2018

Mr. Thomas Ossi

City of Jacksonville
214 N HOGAN Street, 9th Flor
Jacksonville, FL 32202-4240

Re: rate for FY2020.
Dear Mr. Ossi.

International Business Machine Corporation ("IBM") is pleased to offer[The City of Jacksonville ("You" or "you") the below pricing for certain **IBM Subscription and Support ("S&S")** .

1. IBM Subscription and Support Eligible Programs
The terms of this Price Offer Letter apply to S&S for the following prgrams ("Eligible Programs"):

S&S TABLE 1

Part Number	Subscription and Support Eligible Program Description	Quantity
E0I3NLL	IBM Maximo Anywhere per Authorized User Annual SW Subscription & Support Renewal	3
E0CVLLL	IBM Control Desk Concurrent User Annual SW Subscription & Support Renewal	20
E0CVILL	IBM Control Desk Authorized User Annual SW Subscription & Support Renewal	50
E09PXLL	IBM SPSS Custom Tables Authorized User Annual SW Subscription & Support Renewal	1
E09NNLL	IBM SPSS Statistics Base Authorized User Annual SW Subscription & Support Renewal	1
E0AVZLL	IBM Maximo Spatial Asset Management Authorized User Annual SW Subscription & Support Renewal	5
E0AVYLL	IBM Maximo Spatial Asset Management Install Annual SW Subscription & Support Renewal	1
E0AVDLL	IBM Maximo for Transportation Authorized User Annual SW Subscription & Support Renewal	100
E05B6LL	IBM Maximo Asset Management Internal Service Providers Install SW Subscription & Support Renewal	1

E05B5LL	IBM Tivoli Maximo Asset Management Internal Service Providers Authorized User Annual SW Subscription & Support Renewal	4
E04STLL	IBM Maximo Linear Asset Manager Authorized User Annual SW Subscription & Support Renewal	3
E0AUULL	IBM Maximo Asset Management Authorized User Annual SW Subscription & Support Renewal	175
E0AUTLL	IBM Maximo Asset Management Limited Use Authorized User Annual SW Subscription & Support Renewal	5

2. IBM S&S Price Offer

Prior to the S&S beginning dates in the table below (purchase must be made prior to the S&S anniversary date), provided that your S&S for such Eligible Programs has not lapsed, you are *entitled* to receive S&S for the Eligible Programs specified in S&S Table 1 above for the 12 month periods and pricing stated in the table below.

S&S TABLE

S&S Beginning Date	S&S End date	FY 2020 Rate	S&S Price
October 1, 2019	September 30,2020	6%	$191,995.00

This Price Offer Letter is exclusive of any applicable duties, fees and taxes. You are responsible for any such duties, fees and taxes including, but not limited to, withholding taxes and those associated with the cross border deployment of any Eligible Programs and S&S acquired under this Price Offer Letter.

Acquisitions made under this Price Offer Letter may not be sublicensed, resold, rented, leased or transferred to third parties. You may not transfer or assign this Price Offer Letter without the prior written consent of IBM. This Price Offer Letter shall be binding upon and inure to the benefit of the parties and their respective successors and assignees.

The terms of the IBM Passport Advantage Agreement, the IBM International Program License Agreement, the IBM Agreement for Acquisition of Software Maintenance, as applicable, or such other agreements as we mutually agree in writing, shall govern any acquisitions under this Price Offer Letter (collectively "Associated Documents"). This Price Offer Letter is confidential and Customer agrees not to disclose its terms to any third party without IBM's prior written consent except as required by law.

Thank you for your consideration.

Gabriel Sandia
SW Subscription & Support Renewal Rep.