ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

City Hall at St. James
117 W. Duval St., Suite 400
Jacksonville, FL 32202
(904) 630-CITY
www.coj.net

July 29, 2020

TO: Gregory Pease, Chair, PSEC Committee

FROM: Jordan Elsbury, Chief of Staff
Marlene Russell, Director Organizational Effectiveness

SUBJECT: Recommendation to Extend award P-17-17, PO 600467-20, Ballard Partners, Inc.

The Mayor's Office is requesting a contract extension for P-17-17, Federal Government Relations Consultant. The current contract with Ballard Partners, Inc., is set to expire September 30, 2020. The Mayor's Office is requesting a 6-month extension to have sufficient time to prepare and release a new RFP.

The 6-month extension with Ballard Partners, Inc., is October 1, 2020 through March 31, 2021, with the same monthly amount of $15,000.00. The new contract not to exceed amount is $705,000.00.

Thank you for your assistance.

BALLARD | PARTNERS

July 28, 2020

Marlene Russell, Director Organizational Effectiveness
City of Jacksonville/Office of Mayor Lenny Curry
117 W. Duval Street, 4th FL
Jacksonville, FL 32202

Re: Extension of Contract 10178-1, PO 600467-20

Dear Ms. Russell,

Ballard Partners, Inc. hereby agrees to extend the current Federal Lobbyist Contract 10178-1, PO 600467-20 for six months, October 1, 2020 to March 31, 2021 for the same monthly amount of $15,000.00 at a new not to exceed amount of $705,000.00.

We look forward to continuing working for the City of Jacksonville. Please do not hesitate to contact me if you have any questions or need any additional information.

Sincerely,

Brian D. Ballard
President

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Tallahassee, FL 32301
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