SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $3,542,134.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $32,745,333.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: _____
Annette Burney

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: March 5, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Fleet Management Administrator

From: David Hylazewski, Equipment Control Administrator DH

Re: Request approval to increase award for ESC-0456-18 Fire Apparatus for Jacksonville Fire & Rescue Division

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Fleet Management Division is requesting approval to increase award ESC-0456-18 to Ten-8 Fire & Safety, LLC. The increase is necessary to complete fire equipment purchases for FY21. Period of Service is Date of Award through January 30, 2024. Estimated amount of increase $3,542,134.00. Total estimated expenditure amount not to exceed is $32,745,333.00.

Funding Source: 51103.114001.564010.000000.00000500.00000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

IN SERVICE TO SERVE YOU

Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire & Safety, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: March 5, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE & RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Quantity	Product Description & Options	Price
	One Pierce Enforcer 107' Tractor-Drawn Aerial per City of Jacksonville	$1,249,821.00
	Fire & Rescue Department specifications and Bid #ESC-0456-18 RFP for	$49,993.00
	Fire Apparatus.	
	4% Mark-up, per contract.	
	Factory Concession.	($20,000.00)
	Loose equipment per Q214870, included on the following pages.	$71,861.00
	Loose equipment installation per SVQ19070, included on the following pages.	$1,109.00
	Purchase Price:	$1,352,784.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 12 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Price quoted includes a preconstruction and a final inspection trip to the factory for City of Jacksonville personnel. Price quoted is FOB City of Jacksonville, Florida

Unless accepted within 45 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL, AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By: [signature]

Title: Authorized Sales Representative

Print: Robert F. Boggus

Date: March 5, 2021

TEN-8

IN SERVICE TO SERVE YOU

Equipment Proposal

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Date: March 5, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE & RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Quantity	Product Description & Options	Price
	One Pierce 100' Ascendant Aerial Tower per City of Jacksonville Fire & Rescue Department specifications and existing contract.	$1,333,704.00
	Loose equipment per Q213061, included on the following pages.	$64,570.00
	Loose equipment installation per SVQ18876, included on the following pages.	$1,145.00
	Purchase Price:	$1,399,419.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 12 (months) after Company receives Customer's acceptance of this Proposal as defined below.

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Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By:

Title: Authorized Sales Representative

Print: Robert F. Boggus

Date: March 5, 2021

IN SERVICE TO SERVE YOU

Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire & Safety, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: March 5, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE & RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Quantity	Product Description & Options	Price
	Two Pierce 2500-gallon Elliptical Tankers per contract. Prices are per unit.	$336,980.00
	7% Mark-up on Tankers, per contract.	$23,589.00
	Loose Equipment per Q212351.	$11,335.00
	Purchase Price:	$371,904.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 12 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Price quoted includes a final inspection trip to the factory for City of Jacksonville personnel. Price quoted is FOB City of Jacksonville, Florida

Unless accepted within 45 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By: _____

Title: **Authorized Sales Representative**

Print: **Robert F. Boggus**

Date: **March 5, 2021**

1

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $8,423,199.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $29,203,199.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 2/18/2021

Teresa R. Eilberg

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/18/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $59,734.00 for the purchase of additional equipment under the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,780,000.00.

Funding Source: 51103.104001 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 6/11/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/12/20

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 2 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $9,804,761.00 to complete vehicle purchases for FY20 under the current contract ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,720,266.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo and Previous Awards

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 12-19-19

OTHER:

ACTION OF AWARDING AUTHORITY

DATE 12/19/19

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject REV RTC for failure to meet the minimum requirement of same ownership for a minimum of ten (10) years. Recommend approval of award to the highest scoring responsive, responsible bidder, Ten-8 Fire Equipment, Inc. Period of service is five (5) years from date of contract execution with one (1) five (5) year renewal option. Total expenditure amount not to exceed $10,915,505.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel and encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Scoring Sheets and Evaluation Criteria

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11/15/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/15/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No 2015-05