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SUBJECT: CISCO EQUIPMENT NETWORK REFRESH

BID #: SC-0365-23 **OPEN DATE: 2023-05-24**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE (1) YEAR FROM THE DATE OF AWARD, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 36 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award by $97,664.70 with Presidio Networked Solutions LLC for Cisco Equipment Network Refresh to purchase additional Cisco Equipment for Duval County Tax Collector's Offices. The period of service will remain the same until June 15, 2024. The revised total award expenditure not-to-exceed $376,437.84.

Funding Source: 00193.730001.564290.000000.00000000.00000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Paul Freeman, Interim Chief of Information Technologies Division/Interim CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: July 7, 2023

TO: Dustin L. Freeman, Chief of Procurement Division

THRU: Paul Freeman, Interim Chief of Information Technologies / Interim CIO

Paul Freeman Digitally signed by Paul Freeman Date: 2023.07.07 16:47:02 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

Thomas Ossi Digitally signed by Thomas Ossi Date: 2023.07.07 15:13:03 -04'00'

SUBJECT: **SC-0365-23 CISCO EQUIPMENT NETWORK REFRESH**

The Information Technologies Division (ITD) requests approval to increase the award SC-0365-23 for Cisco Equipment Network Refresh.

The Duval County Tax Collector's Office has requested to utilize the awarded bid to purchase Cisco equipment for the Branch Offices and the Downtown Office. The pricing, terms and conditions will remain consistent with the supplier's bid response.

ITD Management recommends increasing the award amount to $97,664.70 with Presidio Networked Solutions LLC. The current award is in the amount of $278,773.14. The new total not to exceed amount will be $376,437.84. Upon award approval, equipment will be procured via purchase order.

FUNDING SOURCE: 00193.730001.564290.000000.00000000.00000

Tracy Geake Digitally signed by Tracy Geake Date: 2023.07.07 16:23:59 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachment: Supplier Quote
SC-0365-23

CC: Jeremy McDaniel, Network and Telecom Infrastructure Manager
William Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

PRESIDIO

QUOTE: 2001723042460-02
DATE: 06/21/2023

TO:
City of Jacksonville
Brian Doran
Finance Department 117 W. Duval St., Suite 375
Jacksonville, FL 32202

BDoran@coj.net
(p) (904)255-5774

FROM:
Presidio Networked Solutions
Sylver Fair
8647 Baypine Road
Building 1
Suite 100
Jacksonville, FL 32256

sfair@presidio.com
(p) +1.407.409.8250

SHIP TO:
City of Jacksonville - Tax Collector

Yates Building
231 East Forsyth Street
Room 200
Jacksonville, FL 32202

Customer#: CITYO222

Contract Vehicle: Florida NASPO ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS

Account Manager: Ray Watkins
Inside Sales Rep: Sylver Fair
Title: COJ Duval Tax Collector - C9300

#	Part #	Description	Unit Price	Qty	Ext Price
C9300-48P-A					
1	C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage	$5,628.20	7	$39,397.40
2	C9300-NW-A-48	C9300 Network Advantage, 48-port license	$0.00	7	$0.00
3	SC9300UK9-176	Cisco Catalyst 9300 XE 17.6 UNIVERSAL UNIVERSAL	$0.00	7	$0.00
4	PWR-C1-1100WAC-UP	Upgrade option 1100W AC 80+ platinum Config 1 Power Supply	$583.75	7	$4,086.25
5	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	$1,056.32	7	$7,394.24
6	CAB-TA-NA	North America AC Type A Power Cable	$0.00	14	$0.00
7	C9300-SSD-NONE	No SSD Card Selected	$0.00	7	$0.00
8	STACK-T1-50CM	50CM Type 1 Stacking Cable	$55.60	7	$389.20
9	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	$52.82	7	$369.74
10	TE-C9K-SW	TE agent for IOSXE on C9K	$0.00	7	$0.00
11	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	$0.00	7	$0.00
12	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	$2,095.96	7	$14,671.72
13	CON-SSTCM-C93A48	SOLN SUPP SW SUBC9300 DNA Advantage	$566.10	7 for 36 mo(s)	$3,962.70
14	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	$0.00	7	$0.00
15	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	$0.00	7	$0.00
16	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	$0.00	7	$0.00
17	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	$0.00	7	$0.00

PRESIDIO

QUOTE: 2001723042460-02
DATE: 06/21/2023

18	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	$0.00	7	$0.00
19	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	$0.00	7	$0.00
20	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	$1,417.69	7	$9,923.83
21	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	7	$0.00
22	CON-SSSNT-C93004PA	SOLN SUPP 8X5XNBD Catalyst 9300 48-port PoE+, Network Adva	$2,495.66	7 for 36 mo(s)	$17,469.62
				Total:	**$97,664.70**

Sub Total:	**$97,664.70**
Grand Total:	**$97,664.70**

THIS QUOTE IS GOVERNED BY THE TERMS AND CONDITIONS OF NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS.

QUOTE IS VALID FOR 30 DAYS FROM DATE SHOWN ABOVE.

PURSUANT TO THIS CONTRACT YOUR PO MUST REFLECT THE FOLLOWING CONTRACT:
NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS.

Tax ID# 58-1667655; Size Business: Large; CAGE Code: 0KD05; DUNS#15-405-0959

Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Terms Destination

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date

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SUBJECT: CISCO EQUIPMENT NETWORK REFRESH

BID #: SC-0365-23 **OPEN DATE: 2023-05-24**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE () YEAR FROM THE DATE OF AWARD, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 36 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, Presidio Networked Solutions LLC in the amount of $278,773.14 for CISCO EQUIPMENT NETWORK REFRESH. The period of service will be one (1) year from the date of award, with one (1) year renewal option.

Funding Source: 53104.113401.564270.000000.00000000.00000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____ RW
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 6/15/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 6/16/23

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: June 6, 2023

TO: Dustin L. Freeman, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop Digitally signed by Kenneth E. Lathrop Date: 2023.06.08 13:28:48 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

Thomas Ossi Digitally signed by Thomas Ossi Date: 2023.06.06 16:31:36 -04'00'

SUBJECT: **SC-0365-23 CISCO EQUIPMENT NETWORK REFRESH**

The Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Cisco Equipment Network Refresh Bid # SC-0365-23.

The Procurement Division received six (6) supplier responses and one (1) no bid with an open date of May 24, 2023. The Procurement Division forwarded the bid tabulation sheet and the bid responses to ITD for review.

SUPPLIER	TOTAL AWARD AMOUNT
Presidio Networked Solutions LLC	**$278,773.14**
GreenPages Inc.	$284,810.22
Netsync Network Solutions, Inc	$289,510.14
Zones, LLC	$302,253.94
Databit Inc.	$303,641.08
MRA International Inc.	$372,039.20

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder Presidio Networked Solutions LLC in the amount of $278,773.14. The term of the agreement will be one (1) year from date of award, with one (1) year renewal option. Upon award approval, equipment will be procured via purchase order.

Tracy Geake Digitally signed by Tracy Geake Date: 2023.06.07 15:51:06 -04'00'

FUNDING SOURCE: 53104.113401.564270.000000.00000000.00000

Your favorable consideration of ITD's request is appreciated.
Attachment: Bid Tab Sheet

CC: Jeremy McDaniel, Network and Telecom Infrastructure Manager
William Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator