SINGLE SOURCE AWARD **BID # SS-0359-19**

Subject: ARROW EZ-IO Intraosseous Vascular Access System Needles

Department: Jacksonville Fire Rescue Department (JFRD)

Description of Purchase: Recommend approval to change the vendor name from Arrow International to Teleflex LLC for the assumption of the City contract for the purchase of needles and drivers for the ARROW EZ-IO Intraosseous Vascular Access Systems in JFRD's fleet of rescue units. There are no changes to the current pricing or terms and conditions for the period ending January 30, 2020. Total not-to-exceed expenditure amount remains the same at $140,000.00.

Funding Source: FRRS011-05216 – To be encumbered by Purchase Order

Single Source Award To: Teleflex LLC

Price Justification: See attachment

Total Award: $140,000.00 **Requisition #:** N/A

Attachments: Recommendation Memo, Vendor Letters, Previous Award

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

July 23, 2019

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: Arrow International, Inc Restructuring to Teleflex LLC.

Teleflex is in the process of implementing an internal restructuring. The restructuring involves consolidating the wholly owned subsidiaries Teleflex Medical Incorporated and Arrow International, Inc. into Teleflex LLC, another wholly owned subsidiary. This restructuring will be effective as of August 5, 2019.

Therefore, we are requesting BID SS-0359-19 be transferred to Teleflex, LLC for the remainder of the contract period. Teleflex, LLC will maintain pricing and the terms of the contract.

Thank you

07/24/19 13:27:52
Procurement Division

ONE CITY. ONE JACKSONVILLE

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

Teleflex

3015 Carrington Mill Blvd
Morrisville, NC 27560
USA

Phone: 919-544-8000
teleflex.com

April 29, 2019

Re: Assignment Notice - Arrow International, Inc. and Teleflex Medical Incorporated

Dear Valued Customer:

I am pleased to announce that Teleflex is in the process of implementing an internal restructuring to better meet customer needs. The restructuring involves consolidating aspects of the operations of our wholly-owned subsidiaries Teleflex Medical Incorporated and Arrow International, Inc. into Teleflex LLC, another wholly-owned subsidiary.

Effective as of August 5, 2019, all products that your organization previously purchased from Teleflex Medical Incorporated and Arrow International, Inc. will now be purchased from Teleflex LLC. Accordingly, please update your records with the order and remittance information provided in the enclosed fact sheet to ensure your orders and payments are processed in a timely manner.

As a result, any contracts that you currently have with Arrow International, Inc. and/or Teleflex Medical Incorporated regarding provision of any products, equipment or services by either or both of them will be assigned to Teleflex LLC, effective as of August 5, 2019. In this regard, each of Arrow International, Inc. and Teleflex Medical Incorporated, if and as applicable, acknowledges that the assignment will not discharge any of its obligations under such contracts, and Teleflex LLC hereby confirms its agreement, effective as of such date, to accept and assume all of the rights and obligations of Arrow International, Inc. and/or Teleflex Medical Incorporated, as applicable, under, and to be bound by the terms and provisions of, such contracts.

If you have any questions, please contact us at (866) 246-6990 or cs@teleflex.com or visit teleflexllc.com. Thank you for your continued support.

Sincerely,

Ed Weidner
VP, Customer Experience and Commercial Operations
For and on behalf of Arrow International, Inc., Teleflex Medical Incorporated and Teleflex LLC

Teleflex®

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

May 7, 2019

RE: Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Effective August 5, 2019, through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, will market, sell and/or service all non-federal Arrow EZ-IO device customers within the continental United States. Until then, this responsibility will remain with Arrow International, Inc., another wholly owned subsidiary of Teleflex Incorporated.

Please call our customer service to assist you with any questions or concerns at 1-866-246-6990.

Sincerely,

Mark J Reis

Mark J. Reis
Vice President, Sales
Anesthesia and Emergency Medicine

Teleflex, the Teleflex logo, Arrow and EZ-IO are trademarks or registered trademarks of Teleflex Incorporated or its affiliates. All other trademarks are trademarks of their respective owners. © 2019 Teleflex Incorporated. All rights reserved. MC-000964rev5

SINGLE SOURCE AWARD **BID # SS-0359-19**

Subject: ARROW EZ-IO Intraosseous Vascular Access System Needles

Department: Jacksonville Fire Rescue Department (JFRD)

Description of Purchase: Recommend approval of single source award to Arrow International for the purchase of needles and drivers for the ARROW EZ-IO Intraosseous Vascular Access Systems in JFRD's fleet of rescue units. Arrow International is the sole manufacturer of the proprietary patented needles and power driver technology. Total expenditure amount not to exceed $140,000.00.

Funding Source: FRRS011-05216 – To be encumbered by Purchase Order

Single Source Award To: Arrow International

Price Justification: See attachment

Total Award: $140,000.00 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 1/31/19

ACTION OF AWARDING AUTHORITY DATE: 1/31/19

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GB-113, Revised 12/2007

QWS3270X 7/24/2019 4:38 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 07/24/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 4:37 PM

FISCAL MO/YEAR : 10 2019 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05216 OTHER OPERATING SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JULY 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,655,201.18	1,655,201.18
EXPENDITURES	77,121.33	1,301,813.77	1,301,813.77
ENCUMBRANCES	-70,303.77	162,806.43	162,806.43
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	-6,817.56	190,580.98	190,580.98

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND