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SUBJECT: TWO-WAY RADIO BATTERY REFRESH

BID #: SC-0446-22 **OPEN DATE: 2021-10-20**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE TWO (2) YEARS FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 30 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the bid of Williams Communications, Inc. due to not bidding on all line items as required in the terms and conditions.
Recommend approval of award to the next lowest responsive, responsible bidder HOLZBERG COMMUNICATIONS, INC. in the amount of $155,750.00 for TWO-WAY RADIO BATTERY REFRESH. Period of service will be two (2) years from date of award with two (2) one (1) year renewal options.

FUNDING SOURCES: 53102.113503.552180.000000.00000000.00000 and 53102.113501.552180.000000.00000000.00000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheet, Bid Rejection Letter, Terms and Conditions, Specifications

av

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: April 1, 2022

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2022.04.07 09:28:18 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2022.04.05 10:37:51 -04'00'

RE: **SC-0446-21 TWO-WAY RADIO BATTERY REFRESH**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Two-Way Radio Battery Refresh, Bid # SC-0446-21.

Procurement Division received four (4) supplier responses and zero (0) no bids with an open date of October 20, 2021. The Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review.

ITD recommends rejecting one supplier Williams Communications, Inc., who did not bid on items 3 and 6 in the bid.

The following table details the responses received:

SUPPLIER	TOTAL AWARD AMOUNT
Williams Communications, Inc.	$130,370.00
Holzberg Communications, Inc.	**$155,750.00**
Motorola Solutions, Inc.	$194,847.50
Visions of Video	$240,350.50

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder Holzberg Communications, Inc. in the amount of $155,750.00. The term of this agreement is for two (2) years from date of award with two (2) one (1) year renewal options. All items will be purchased by Purchase Orders.

FUNDING SOURCES:53102.113503.552180.000000.00000000.00000
53102.113501.552180.000000.00000000.00000

Tracy Geake — Digitally signed by Tracy Geake Date: 2022.04.05 10:41:15 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachment: Bid Tabulation Sheet
CC: Alex Ciprian, Radio Communications Manager
Bill Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

BID TABULATION SHEET

TITLE: TWO-WAY RADIO BATTERY REFRESH
BID NO.: SC-0446-21
OPEN DATE: October 20, 2021
ANALYST: RUBEN OLA
No. Invited: (30) No. Received (4) No Bids: (0)
Bid Recorder: M. Pierce, Announcer: P. Mitchell

ITEM	DESCRIPTION	QUANTITY	HOLZBERG COMMUNICATIONS, INC.		VISIONS OF VIDEO		WILLIAMS COMMUNICATIONS, INC.		MOTOROLA SOLUTIONS, INC.			
			PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1	Motorola- RNN4007AR NOTE: Motorola or Equivalent Product Power Products: LE4007MHXTIS-HOLZBERG	100	$ 62.00	$ 6,200.00	DISCONTINUED /EOL	NO BID	$ 60.15	$ 6,015.00	$ 88.50	$ 8,850.00		
2	Motorola- PMNN4487A NOTE: IMPRES 2 Compatible Power Products: PM4487LIPIC-HOLZBERG	800	$ 84.00	$ 67,200.00	$ 145.20	$ 116,160.00	$ 78.15	$ 62,520.00	$ 111.51	$ 89,208.00		
3	Motorola- NNTN9089A NOTE: IMPRES 2 Compatible	50	$ 170.00	$ 8,500.00	$ 171.20	$ 8,560.00	NOT AVAILABLE	NO BID	$ 141.60	$ 7,080.00		
4	Motorola- PMNN4493A NOTE: IMPRES 2 Compatible Power Products: PM4493LIPIC-HOLZBERG	100	$ 67.00	$ 6,700.00	$ 94.75	$ 9,475.00	$ 65.15	$ 6,515.00	$ 79.65	$ 7,965.00		
5	Motorola- PMNN4486A NOTE: IMPRES 2 Compatible Power Products: PM4486LIPIC-HOLZBERG	800	$ 72.00	$ 57,600.00	$ 120.59	$ 96,472.00	$ 69.15	$ 55,320.00	$ 96.17	$ 76,936.00		
6	Motorola- NNTN9090A NOTE: IMPRES 2 Compatible	50	$ 191.00	$ 9,550.00	$ 193.67	$ 9,683.50	NOT AVAILABLE	NO BID	$ 96.17	$ 4,808.50		
	GRAND TOTAL:		$155,750.00		$240,350.50		$130,370.00		$194,847.50			
	TERMS:		NET 0% DISC. 30 DAYS						NET 0% DISC. 30 DAYS			
	DELIVERY (Business Days):											
	CONFLICT OF INTEREST:		✓		✓		✓		✓			
	ADDENDUM (1):		✓		✓		✓		✓			
	NOTES:		Item 1,2,4,5 with alternate part number Power Products				INCOMPLETE BID/ BID REJECTED					

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: April 18, 2022

Via Email: sales@wmscom.com

Bidder's Name: WILLIAMS COMMUNICATIONS, INC.

Address: 5046 Tennessee Capital Blvd.,
Tallahassee, FL 32303

Contact Name: Attn: Hilarie Geraldi, VP

Bid No: SC-0446-22

Title: TWO-WAY RADIO BATTERY REFRESH

Date Opened: October 20, 2021

REASON FOR RECOMMENDED BID REJECTION: The City intends to reject the bid due to bidder not bidding on all line items as required in the terms and conditions.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, April 21, 2022 at 1:00 p.m.

Purchasing Analyst's Signature: *Ruben B. Ola*
RUBEN OLA, Purchasing Analyst

Ola, Ruben

From:	Ola, Ruben
Sent:	Monday, April 18, 2022 3:11 PM
To:	sales@wmscom.com
Subject:	Notification of Recommended Bid Rejection: SC-0446-22 TWO-WAY RADIO BATTERY REFRESH
Attachments:	Bid Rejection Letter Form - SC-0446-21 WILLIAMS COMMUNICATIONS, INC.pdf

Good Afternoon,

Attached is notification of recommended bid rejection for the above subject solicitation.
Thank you for participation and appreciate your interest in doing business with the City of Jacksonville.

Sincerely,

Ruben Ola, Buyer
City of Jacksonville
Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8823
Fax: 904.255.8837
Email: rubeno@coj.net

One City. One Jacksonville.

TERMS AND CONDITIONS

TWO-WAY RADIO BATTERY REFRESH

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for **intrinsically safe, public safety grade, Motorola two-way portable radio batteries or the equivalent products** as listed in the bid documents to include warranty as specified.

The specified portable radio batteries will be purchased to outfit various Motorola XTS & APX portable radios which are serviced by the Information Technologies Division of the City of Jacksonville, Florida.

The City seeks bids from radio battery resellers who can provide Motorola two-way portable radio batteries or the equivalent products. The City will make individual hardware orders, depending current City needs, once a contract is awarded. Batteries must be Intrinsically Safe, new and not refurbished. Each order will be initiated by a purchase order.

Background: The City's P25 radio system supports more than 8,500 Motorola two-way portable radios. The two-way portable radios are used by police officers, firefighters, and other municipal employees in the performance of their job duties in and around Duval County, Florida.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder's grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of this agreement is for two (2) years from the date of award with two (2) one (1) year renewal options. Renewal option may be exercised at the discretion of the City.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. **Vendor must be an authorized Motorola Certified Reseller or the Equivalent Products.**

SPECIFICATIONS

TWO-WAY RADIO BATTERY REFRESH

1. **Motorola Batteries or Equivalent Products for the listed model numbers on bid proposal form.**
2. **ALL Batteries items must be NEW and NOT Refurbished.**
3. **"NEW" Equipment - NO OPEN BOX.**
4. **The City requires that bidders submit battery pricing and product specification sheets for each tier of batteries that Suppliers bid . See Bid Proposal Form.**
5. **The proposed equipment shall be intrinsically safe, public safety grade. The battery must be suitable for use in hazardous atmospheres as specified in the National Electrical Code (NEC) (publication no. 70 of the National Fire Protection Association) Article 500 or current American National Standards Institute (ANSI)/International Society of Automation (ISA) standards, "Hazardous (Classified) Locations, Classes I, II, and III, Divisions 1 and 2." The Class (es), Division(s), and Group(s) in which the battery is suitable for use must be certified by a nationally recognized testing laboratory such as SGS or Factory Mutual. Vendor must state in the bid response that they currently have and can provide upon request signed documentation to substantiate this certification.**

6. **Additional battery requirements:**
    - Batteries should provide a secure latch fit to the radio.
    - Battery Latch should be robust enough to resist wear and tear from normal usage over several years.
    - Battery Latch should prove attachment with audible latching sound and should both latch and release easily.
    - Battery Cell Chemistry should be an Intrinsically Safe Nickel Metal Hydride (NiMH).
    - Battery Cell Chemistry should be Intrinsically Safe Lithium Polymer
    - Battery Cell Chemistry should be Intrinsically Safe Lithium Ion.
    - The OEM belt clip must easily and securely attach to the battery pack.
    - Motorola- RNN4007AR or its equivalent products. (Fits XTS5000 Portable Radio)
    - Motorola- PMNN4493A must be IMPRES 2. (Fits APX900/APX1000 Portable Radio)
    - Motorola- PMNN4485A must be IMPRES 2. (Fits APX6000/APX7000/APX8000 Portable Radio)
    - Motorola- PMNN4487A LONG must be IMPRES 2. (Fits APX6000/APX7000/APX8000 Portable Radio)
    - Motorola- NNTN9089A must be IMPRES 2. (Fits APX NEXT Portable Radio)
    - The batteries will be charged using the following Motorola chargers and, **if providing Motorola-equivalent batteries, suppliers MUST attest that the battery type bid will fit the chargers listed below AND will not experience a degradation of either useful life or charging capacity due to the use of these specified Motorola chargers:**
        - WPLN4208D

- NNTN7624C
- PMPN4174A
- PMPN4175A
- NNTN8844A

- **Vendor MUST be willing to supply upon request and at NO COST to the City two batteries of the proposed product for evaluation and testing. Evaluation batteries will not be returned to vendor. Evaluation batteries will only be requested from vendors whose proposed products appear to meet the specifications.**
- **Vendor MUST provide supporting documentation for each battery pack being bid, to include: Manufacturer Specification Sheet, MSDS, UNDOT Cert, IS Cert from NRTL, Statement of materials used in plastic housing, statement of materials used in battery contacts including chemical make-up and microns of gold plating, Name & contact information of vendor, name and contact information of battery manufacturer, Copy of warranty, and RMA policies.**
- Battery pack label must show a unique serial number and a date code for purposes of determining warranty status.
- The label must also include intrinsic safety compliance and the Class(es), Division(s), and Group(s) for which the intrinsic safety compliance applies. (Vendor must provide certified proof that Batteries proposed in bid is intrinsically safe)
- At a minimum, the battery must be labeled for use in Class I, II, and III, Division 2, Groups A-G.

7. WARRANTY (GOODS)

The Vendor warrants that the furnished equipment shall be free from defects in material and fabrication for a period of not less than one (1) year from **the date of delivery and acceptance at the City site.** Standard two-way portable radio battery Warranty applies.

Batteries must maintain a minimum of 80% of the rated capacity for 12 months from the date of shipment **to the City of Jacksonville.** If a battery requires warranty services, the battery **MUST be replaced with a new battery rated at 100% of the rated capacity.**