SINGLE SOURCE AWARD **BID # SS-11899-22**

Subject: One Hundred and Fifty (150) Additional EViD Units for the Supervisor of Elections Office

Department: Duval County Supervisor of Elections

Description of Purchase:
Recommend approval of a Single Source award to VR Systems, Inc. for the supply of one hundred and fifty (150) additional proprietary Electronic Voter Identification (EViD Edge) units for checking in voters during early voting and on Election Day. Period of service will be a one-time purchase. Total not-to-exceed expenditure amount is $302,250.00.

Funding for this award will be encumbered from account 00111.610001.564290.000000.00000000.00000.0000000 and executed by purchase order(s).

Single Source Award To: VR Systems, Inc.

Price Justification: See attachment

Total Award: $302,250.00 **Requisition #:** N/A

Attachments: Agency Memo, SS Request Form, Supplier Letter & Quote

Certification as to Single Source: Robert Phillips, Chief Elections Officer, Duval County Spvr. of Elections

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: David Klages

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Mike Hogan
Supervisor of Elections
105 E. Monroe St.
Jacksonville, FL 32202
PH (904)630-1414
FX (904)630-2920

December 10, 2021

Re: Additional EViD Edge Units

Gregory Pease, Chief
Procurement Division
117 West Duval St, Suite 335

Dear Greg:

This letter is to request the Single Source award of a purchase order in the amount of $302,250 to VR Systems, Inc. VR Systems, Inc. has been the supplier of our voter registration system of record since 2003. In addition to voter registration, VR Systems, Inc. also hosts our website and is the holder of the proprietary EViD Electronic Voter Identification (EViD Edge) devices and the software that election workers use to check in voters during early voting and in precincts on Election Day.

This purchase order is for one hundred and fifty (150) additional EViD Edge units to increase our capability for voter check-in during early voting and on Election Day. It is better to augment our current inventory of EViD's than to replace and search for another possible vendor. VR Systems. Inc. provides all of our voter registration services and website services. The cost to replace all of these services and to purchase all the required capital items to replace our current inventory would be several million dollars. In addition to not being cost effective it would be foolhardy to attempt to do all of this in an election year with statewide elections 10 months away. VR Systems, Inc. also provides these voter registration services to all 67 counties in Florida, and their services include updating voter registration software to keep up with the many Florida legislative changes in election law. To be the only county proceeding without these services would be irresponsible. We are asking that you award this single source purchase.

Please do not hesitate to contact me if I can provide any further information or assistance.

Sincerely,

Robert Phillips
Chief Elections Officer
Duval County Supervisor of Elections

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Supervisor of Elections

FUNDING SOURCE: 0111 610001 564290

BRIEF DESCRIPTION OF GOODS/SERVICES:

Purchase of 150 additional EViD Edge units

AMOUNT OF PROJECT (attach quote): $302,250

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The Evid Edge is the terminal that allows poll workers to check in voters in real time during early voting and on Election Day. It is a proprietary product of VR systems.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

VR Systems has been the vendor for Duval County voter registration software since 2003 and has proprietary rights to all software content. VR Systems provides all voter registration software, poll worker training modules, and election night reporting services for Duval County. This request is to add to the existing equipment which would be more cost effective and time efficient than issuing a solicitation to replace all the existing equipment, making changes to our website, and re-training all the staff.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Yes, we have confirmed from VR Systems that they are the sole provider of the equipment currently in use. Additionally, we have utilized this supplier since 2003 and using any other supplier would require changes to our website and replacing all the electronic voter identification (EViD) devices which would end up costing the City more money. In addition to costing more money this would not be possible since there are currently 4 countywide elections scheduled during the next 12 months.

Submitted by: Robert Phillips — Chief Elections Officer

(Name) (Title)

Date: 12/20/21

Requesting Agency's Director's Signature:

9/15/2021

Single Source Justification for VR Systems' software

VR Systems, Inc. is based in Tallahassee, FL. It currently has 45 employees including 6 software developers and an experienced Help Desk team. VR Systems has a combined staff experience of over 150 years in computer programming, computer systems and Florida elections. VR Systems, Inc. has an excellent reputation around Florida for its customer service to elections staff and provides support help lines 24/7 during major elections.

'Voter Focus' is a trademark of VR Systems and is both a software product and a software service. The Voter Focus product is designed and built by VR Systems, Inc. to meet the requirements of Florida Supervisors of Elections for voter registration and election management. The product is kept up to date with changes in federal and state legislation, is reviewed regularly by its users and enhancements are added. It is currently installed and running in 67 out of the 67 counties.

'EViD' (Electronic Voter Identification) is a registered trademark of VR Systems, Inc. The EViD product is designed and built by VR Systems, Inc. of Tallahassee, FL to meet the election management requirements of Florida Supervisors of Elections for voter check-in, voter eligibility verification, verification that the voter has not already voted and voting history recording. The EViD System is currently installed and running in 61 out of the 67 counties.

David Bennett
Treasurer & Chief Financial Officer
VR Systems, Inc.

9/15/2021
Date

VR★ EViD

Quote for Supplement to EViD Sale & License Agreement

ADDENDUM FOR Delivery # 8

Customer: Duval County Supervisor of Elections

Quote Date: December 13, 2021 | **Reference Agreement:** December 12, 2005

VR Systems, Inc. ("VRS"), 3773 Commonwealth Blvd, Tallahassee, Florida, 32303, and the Customer agree that, when this Supplement is signed by the Customer and by VRS, the following terms and conditions will apply to the products designated in the Schedule of Products. VRS will (a) furnish the EViD Stations, EViD Software and Third-Party Software designated therein to Customer, (b) sell the EViD units to Customer, (c) grant Customer nontransferable, nonexclusive licenses to use the EViD Software, and (d) provide certain services related to the licensed EViD Software, all as described in the Reference Agreement between VRS and Customer. Customer and VRS each acknowledges that it has read this Supplement and the Reference Agreement, understands them, and agrees to be bound by their terms and conditions. Prices in effect until March 31, 2022.

Schedule of Products

Quantity	Description	Price	Total Price
150	EViD Edge Unit	$2,015.00	$302,250.00

Total Addendum: $302,250.00

Payment is due when Customer takes receipt of Shipment. Annual software maintenance for individual EViD units on this addendum will be $117.00 for 2021/2022 renewals, due on the anniversary of delivery of units. Annual software maintenance fee for the EViD/VR Systems Interface License is referenced in the original Reference Agreement.

Agreed By:

Mike Hogan

Mike Hogan
Duval County Supervisor of Elections

Date: _____

Mindy J. Perkins
President & CEO, VR Systems, Inc.

Date: _____

VR★ VRSYSTEMS.COM • 3773 COMMONWEALTH BLVD. • TALLAHASSEE, FL 32303 • 850.668.2838