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SINGLE SOURCE AWARD **BID # SS-14859-24**

Subject: 2024 Fire Station Alerting System (FSAS) Annual Maintenance Services

Department: Information Technologies Division

Description of Purchase:
Recommend approval to retroact the period of service from October 1, 2023 through date of award.

Recommend approval of Single Source Award to Purvis Systems, Inc. for Fire Station Alerting System (FSAS) Annual Maintenance Services for ITD, in collaboration with the Jacksonville Fire and Rescue Department (JRFD). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. Period of service will be from date of award through September 30, 2024. Total requested expenditure not to exceed $224,895.00.

Funding Source: 53102.113501.546620.000000.00000000.00000.0000000, to be executed by purchase order(s).

Single Source Award To: Purvis Systems, Inc.

Price Justification: See Attached

Total Award: $224,895.00 **Requisition #** FAIT-500884-24

Attachments: Agency Memo, Single Source Form; Vendor Letter Sole Source, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Dustin Freeman Chief Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED_____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

City of Jacksonville, Florida

Donna Deegan, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202
(904) 630-CITY
www.coj.net

A NEW DAY.

MEMORANDUM

TO: Dustin L. Freeman, Chief of Procurement Division

VIA: Anna Brosche, Interim Director of Finance and Administration/CFO — Anna L Brosche — Digitally signed by Brosche Date: 2023.10.24 14:38:21 -04'00'

THROUGH: Wanyonyi Kendrick, Chief of Information Technologies/CIO — Wanyonyi Kendrick — Digitally signed by Wanyonyi Kendrick Date: 2023.10.12 18:21:45 -04'00'

FROM: William J. Costa, Technology Infrastructure Manager — William Costa — Digitally signed by Costa Date: 2023.10.11 18:24:57 -04'00'

SUBJECT: **FY2024 Fire Station Alerting System (FSAS) Annual Maintenance Services**

DATE: **October 11, 2023**

The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire and Rescue Department (JRFD), requests approval to purchase Annual Maintenance Services for PURVIS Fire Station Alerting System (FSAS) from PURVIS Systems Incorporated (PURVIS). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. The system integrates seamlessly with the City's computer-aided dispatch system (CAD) and can automatically and instantaneously deliver incident details to JFRD personnel.

The Annual Post Warranty Maintenance is based on the existing PURVIS Fire Station Alerting System components at one (1) Jacksonville Fire Rescue Dispatch facility, one (1) Backup Communications Center, sixty-one (61) fire stations and one (1) mobile kit. Currently, sixty-one (61) fire stations and one (1) mobile kit are receiving automated FSAS alerts via the City's IP network and seven (7) fire stations are receiving alerts via radio. The seven (7) fire stations receiving radio alerts are not included in the proposed remote and on-site maintenance contract. Additionally, the Annual Post Warranty Maintenance includes pro-rated pricing for the new mobile kit and the new Fire Station 65. The period of coverage for this request is from October 1, 2023, through September 30, 2024. The total not-to-exceed amount for this request is $ 224,895.00. **All services will be procured via Purchase Order.**

FUNDING SOURCE: 53102.113501.546620.000000.00000000.00000.0000000 — Tracy Geake — Digitally signed by T Geake Date: 2023.10.12 10:18:30 -04'00'

A NEW DAY.

City of Jacksonville, Florida

Donna Deegan, Mayor
Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202
(904) 630-CITY
www.coj.net

Your favorable consideration of ITD's request is appreciated.

CC: Elizabeth Brown, IT Operations Manager
Thomas Ossi, Technology Contract and Records Manager
Andre Conyers, IT Contract Administrator
Alexander Ciprian, Radio Communications Manager

Attachments: Supplier Quote #PC2023-171r1
Supplier Single Source Letter
Justification for Single Source

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Information Technologies
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire and Rescue Department (JRFD), requests approval to purchase Annual Maintenance Services for PURVIS Fire Station Alerting System (FSAS) from PURVIS Systems Incorporated (PURVIS). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. The system integrates seamlessly with the City's computer-aided dispatch system (CAD) and can automatically and instantaneously deliver incident details to JFRD personnel. The period of coverage for this request is from October 1, 2023 through September 30, 2024
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	PURVIS is the only supplier of the PURVIS FSAS, and no other supplier is authorized to resell its products and services. The design and software for the PURVIS FSAS are proprietary to PURVIS, and some of the PURVIS FSAS hardware is manufactured by PURVIS.
4. Date of Request	10/11/2023

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Internet research conducted has found that there are no other sources available to purchase hardware, software licenses, maintenance, or technical support for PURVIS FSAS. The vendor submitted a single source letter confirming they are the sole source for all PURVIS FSAS software, products, and services.]

6. Conflict of Interest (Must Check)

√ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

☐ **Other** [Click here to list other documentation.]

PURVIS SYSTEMS

8 September 2023

City of Jacksonville
Attn: Alexander Ciprian
214 N. Hogan St., 9th Floor
Jacksonville, FL 32202

Subject: Letter of Justification as the Sole Source Provider of the PURVIS Fire Station Alerting System

Dear Mr. Ciprian,

PURVIS Systems Incorporated implemented the PURVIS Fire Station Alerting System (PURVIS FSAS) for the City of Jacksonville under Contract No. 10400.

PURVIS is the only supplier of the PURVIS FSAS, and there are no resellers of the PURVIS FSAS. The design and software for the PURVIS FSAS are proprietary to PURVIS, and some of the PURVIS FSAS hardware is manufactured by PURVIS. Additionally, the PURVIS FSAS software licensed to Jacksonville is subject to the terms and conditions of the End-User License Agreement, which is Exhibit C of the contract. Therefore, PURVIS is the only supplier of the PURVIS FSAS and is the only company authorized to sell PURVIS FSAS maintenance services.

Please contact Danielle Flynn or Jeff Mascola if you have any questions or need additional information. Their contact information is as follows: Danielle Flynn, Contracts Manager, 401-845-8432 or contracts@purvis.com; Jeff Mascola, Account Manager, 401-619-2466, or jmascola@purvis.com.

Sincerely,
PURVIS Systems Incorporated

Danielle Flynn

Danielle Flynn
Contracts Manager

cc: J. Mascola (PURVIS)

PURVIS PRICE QUOTATION

PURVIS SYSTEMS

Tax ID #: 11-2299301

88 Silva Ln
Middletown, RI 02842
Sales: J. Mascola 401-619-2466
Contracts: M Craft 401-845-8401

Date: September 6, 2023
Quote #: PC2023-171r1
Agency: City of Jacksonville
Address: 1020 Superior Street
Jacksonville, FL 32254
Agency POC: Alexander Ciprian
E-Mail: Aciprian@coj.net
Phone: 904-255-8499

Overview:

The City of Jacksonville, FL has requested a quote for the Annual Remote and On-Site Post Warranty Maintenance costs for the Jacksonville Fire Rescue Department's existing PURVIS Fire Station Alerting System.

PURVIS Systems currently maintains the PURVIS FSAS in the City of Jacksonville. PURVIS FSAS Hardware and Software are currently provided under an active remote and on-site maintenance contract.

The Annual Post Warranty Maintenance is based on the existing PURVIS Fire Station Alerting System components at one (1) Jacksonville Fire Rescue Dispatch facility, one (1) Backup Communications Center, sixty-one (61) fire stations and one (1) mobile kit. Currently, sixty-one (61) fire stations and one (1) mobile kit are receiving automated FSAS alerts via the City's IP network and seven (7) fire stations are receiving alerts via radio. The seven (7) fire stations receiving radio alerts are not included in the proposed remote and on-site maintenance contract.

Additionally, the Annual Post Warranty Maintenance includes pro-rated pricing for the new mobile kit and the new Fire Station 65.

Fixed Price Services:

Description	Price
Annual Remote Software Maintenance (10/1/23-09/30/24)	$51,500.00
Annual Remote Hardware Maintenance (10/1/23-09/30/24)	$55,350.00
Annual On-site Hardware Preventative Maintenance (10/1/23-09/30/24)	$22,500.00
Annual On-site Hardware Maintenance (10/1/23-09/30/24) 24/7	$84,775.00
Annual Text-to-Speech (TTS) Voice Module Software Maintenance (10/1/23-09/30/24)	$10,770.00
TOTAL COST	**$224,895.00**

GRAND TOTAL	**$224,895.00**

PAYMENT TERMS: Net 30

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.