SUBJECT: Forescout Counteract Network Access Control (NAC)

BID #: XF-0479-18 **OPEN DATE:** 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: THE TERMS OF THIS AGREEMENT IS FOR ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR OPTIONS TO RENEW.

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 14 **NUMBERS RECEIVED:** 2 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2), one year renewal options with D.G. Technology Consulting for the Forescout Counteract Network Access Control (NAC).Total annual expenditure in the amount of $43,000.00, with revised total amount not-to-exceed $235,270.00. Period of service will be from June 30, 2019 through June 29, 2020.

Funding for this award to be encumbered by account AFIT531CSCS-04662, to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Vendor Quote, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING ____ MEMBERS DISAPPROVING ____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

06/11/19 11:25:12
Procurement Division

DATE: June 6, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

RE: **XF-0479-18 – Forescout Conteract Network Access Control (NAC) – Renewal**

The Information Technologies Division (ITD) is requesting approval to exercise the first one (1) year renewal option for XF-0479-18 – Forescout Conteract Network Access Control (NAC). The service provides improved confidentiality and availability by way of a network access control system on the City's network environment and prevents vulnerability exploits.

ITD Management recommends approval of the first one (1) year renewal option. The total increase requested for the renewal is $43,000.00, increasing the total not-to-exceed amount from $192,270.00 to $235,270.00. The period of service for the renewal will commence on June 30, 2019, and continue through June 29, 2020. All other terms and conditions of the original award shall remain the same and in full effect.

Upon award approval, ITD will request an increase to Master Blanket PO8A09185.

FUNDING SOURCE: AFIT531CSCS - 04662

Your favorable consideration of this request is appreciated.

Attachments: Renewal Quote
XF-0479-18 Procurement Award

CC: CRG Craig Galley, Information Security Officer
AC Alexander Ciprian, IT Contract Administrator

DG Technology Consulting LLC
3317 Jean Circle
Tampa, Florida 33629

Proposal for the City of Jacksonville

End User Company Name:	City of Jacksonville	Quote #:	
Quote Date:	May 17, 2019	Valid Through:	June 17, 2019
Quotation For:	Forescout 2019 Renewal	*Prepared By:*	DG Technology Consulting
Company Name	City of Jacksonville	Name	Mark Aston
Street	214 North Hogan St	Phone	904-400-2701
City, St, Postal Code	Jacksonville FL 32202	Fax	
Country	USA	Email Address	mark.aston@dgtechllc.com
Contact Name	Craig Galley	*General Info:*	
Contact Phone	904-255-8061	Payment Terms:	NET 30
Contact Email	cgalley@coj.net	Shipping Terms:	

#	Description	Qty	MSRP	Per Unit Price	Quote
1	**Forescout Counteract 2019 Renewal - 6-30-2019 - 6-29-2020**				
2	Activecare Advanced - 24X7 - CT10000 - 10G	1	$41,891.00	$31,100.00	$31,100.00
3	Activecare Advanced - 24X7 - VM CounterACT 4000 Devices	1	$13,764.00	$10,200.00	$10,200.00
4	Activecare Advanced - 24X7 - VM CounterAct Enterprise Manager	1	$2,356.00	$1,700.00	$1,700.00
5	4 Day Forescout Certified Administrator Course (Virtual or in class) with Exam	1			Free
Total Investment			**$58,011.00**		**$43,000.00**

APPROVALS:

City of Jacksonville		DG Technology Consulting	
Signature	Date	Signature	Date

SUBJECT: Forescout Counteract Network Access Control (NAC)

BID #: XF-0479-18 **OPEN DATE:** 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: THE TERMS OF THIS AGREEMENT IS FOR ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR OPTIONS TO RENEW.

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 14 **NUMBERS RECEIVED:** 2 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder, D.G. Technology Consulting, for the Forescout Counteract Network Access Control (NAC). Total not to exceed amount is $192,270.00.

Funding for this award to be encumbered by:
Account AFIT53A-IT0803-04-069427 in the amount of $190,000.00, Account AFIT531CSCS-06427 in the amount of $2,270.00 to be executed by Purchase Order(s).

Attachments: Recommendation Memo,Tabulation, Terms and Conditions.

ANALYST: Marleen Doran **RESPECTFULLY SUBMITTED**
MARLEEN DORAN
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/21/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/21/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

06/13/18 13:46:14
Procurement Division

June 12, 2018

TO: Greg Pease, Chief of Procurement Division

JP 6/12/18 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

SUBJECT: XF-0479-18 Forescout Counteract Network Access Control (NAC)

Information Technologies Division submitted an RFP to Procurement Division for solicitation of a Forescout Counteract Network Access Control (NAC). The bid open date was held on Wednesday, June 6, 2018. The system solution will provide improved confidentiality and availability to the network by way of a network access control system on our network environment and prevent vulnerability exploits.

Procurement Division received two (2) vendor responses and zero (0) no bids for BID # XF-0479-18.

Procurement forwarded the bid tabulation sheet and the bid responses for the Information Technologies Division to review. As stated in the terms and conditions an award will be all or none to the lowest responsive, responsible bidder.

ITD Management recommends awarding the bid to D.G. Technology Consulting, the lowest responsive, responsible bidder for the total award amount of $192,270.00. ITD will require a formal contract for the implementation of the professional services.

The following table details the responses received:

VENDOR	TOTAL AWARD AMOUNT
DG Technology Consulting	$192,270.00
Optiv Security, Inc.	$225,438.46

Funding Source(s): AFIT53A - IT0803-04 - 069427 amount $190,000.00
AFIT531CSCS - 06427 amount $2,270.00

Attachment: Bid Tabulation

cc: Craig Galley, Information Security Officer, ITD

TITLE: FORESCOUT COUNTERACT NETWORK ACCESS CONTROL (NAC)

BID NO: XF-0479-18

OPEN DATE: 6/6/18 ANALYST: MARLEEN DORAN

NO. INVITED: (14) NO. RECEIVED: (2) NO BIDS: (0)

RECORDED BY: A Barnett

HARDWARE/SOFTWARE/SOFTWARE SUPPORT

					Optive Security, Inc.		D.G. Technology Consulting	
Item #	Part #	TYPE	DESCRIPTION	Qty	Unit Price	Total Price	Unit Price	Total Price
1	CT10000/AF10G	HW	CounterACT-6 Copper/Dual Fiber 10g 10000 Devices	1	$12,023.92	$12,023.92	$96,090.00	$96,090.00
2	FC-ACTVCT10000/AF10G	SUP	ActiveCare Advanced-(24x7) 1 YR Term-CT10000-10G-6 1G Copper/2 10G Fibre-10000 Devices	1	$29,574.61	$29,574.61	$28,215.00	$28,215.00
3	VCT-4000	HW	VM CounterACT-4000 Devices	1	$39,568.08	$39,568.08	$31,575.00	$31,575.00
4	FC-ACV-VCT-4000	SUP	ActiveCare Advanced-(24X7)-1 YR Term-4000 Devices	1	$9,717.24	$9,717.24	$9,300.00	$9,300.00
5	VCEM-05	HW	VM CounterACT Enterprise Manager-5 Appliances	1	$6,774.30	$6,774.30	$5,400.00	$5,400.00
6	FC-ACV-VCEM-05	SUP	ActiveCare Advanced-(24X7)-1 YR Term VM CounterACT Enterprise Manager-5 Appliances	1	$1,663.31	$1,663.31	$1,590.00	$1,590.00

		Total (Items 1-6)			$99,321.46		$172,170.00
Item #		DESCRIPTION	Qty	Unit Price	Total Price	Unit Price	Total Price
7		1-DAY RATE FOR ONSITE CONFIGURATION AND INSTALLATION PROFESSIONAL SERVICES ENGINEER, T & E INCLUDED	3	$2,857.58	$8,572.74	$3,000.00	$9,000.00
8		1-DAY RATE FOR REMOTE CONFIGURATION AND INSTALLATION PROFESSIONAL SERVICES ENGINEER	3	$1,905.06	$5,715.18	$2,500.00	$7,500.00
9		4-DAY VENDOR CERTIFIED ADMINISTRATOR COURSE (VIRTUAL OR IN-CLASS) - PER STUDENT	1	$3,429.09	$3,429.09	$3,600.00	$3,600.00
		Total (Items 7-9)			$17,717.01		$20,100.00
		GRAND TOTAL (Items 1-9)			$225,438.46		$192,270.00
		TERMS:		Net 30		Net 30	
		DELIVERY DATES:		10 days			
		NOTES:	#1 Price is wrong, #7 Total is off $1				

TERMS AND CONDITIONS

FORESCOUT COUNTERACT NETWORK ACCESS CONTROL (NAC)

1. **SCOPE:**

   The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to identify a way to provide improved confidentiality, integrity, and availability to the network by way of a NETWORK ACCESS CONTROL SYSTEM on our network environment. Vendor will provide hardware, software license, and the software support. Vendor will provide the required professional services for the implementation and installation of all the security hardware.

2. **AWARD:**

   Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. **TERM OF AGREEMENT:**

   The terms of this agreement is for one (1) year from date of award with two (2) one (1) year options to renew. The City will have the option to utilize the award for yearly technical software and support.

4. **PRE-BID CONFERENCE:**

   Not applicable.

5. **COMPLIANCE WITH SPECIFICATIONS:**

   The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. **STATE CONTRACTS:**

   The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. **QUANTITIES:**

   Quantities indicated reflect the estimated quantities to be purchased.

8. **PRICES:**

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. **ESCALATION / DE-ESCALATION:**

All pricing submitted shall remain for the initial term period. Upon renewal (if applicable), a Supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of a industry wide increase. The City reserves the right to decline any price increase request.

10. **DELIVERY:**

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. Information Security Officer. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. **Inside DELIVERY ONLY and if on pallets must be broken down for delivery.**

11. **PICK UP AND RETURNS:**

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. **SUPPLIER ACCESSIBILITY:**

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. **REPORTING:**

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. **INVOICING:**

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION:

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

The bidders are required to submit their insurance certificate within ten (10) days after notice of award.

	D.G. Technology Consulting	
XF-0479-18		
6/21/2018	$192,270.00	Award
Pending	$43,000.00	1st Renewal

$235,270.00 Total Award

QWS3270X 6/12/2019 9:50 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 06/12/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 9:49 AM

FISCAL MO/YEAR : 09 2019 CURRENCY CODE :
INDEX CODE : AFIT531CSCS INFORMATION TECHNOLOGIES
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JUNE 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	2,473,458.03	2,473,458.03
EXPENDITURES	11,800.70	1,660,725.95	1,660,725.95
ENCUMBRANCES	86,776.32	255,445.30	255,445.30
PRE-ENCUMBRANCES	-8,100.00	.00	.00
REMAINING BALANCE	-90,477.02	557,286.78	557,286.78

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND