SUBJECT: EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

BID #: XF-0438-20 **OPEN DATE: 2020-04-22**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – MAY 1, 2020 THROUGH APRIL 30, 2021

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 11 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject bid of The Jasper Group International, Inc. because the maintenance services represented by their low bid would not be provided directly from Dell EMC support, as required by the RFP.

Recommend approval to retroactive the period of service from May 1, 2020 to date of award.

Recommend approval of award to the next lowest responsive, responsible bidder CDW GOVERNMENT, LLC in the amount of $89,781.70 for the EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL. Period of service will be from the date of award through April 30, 2021.

Funding for this award to be encumbered by funding source 53101.113001.546620, to be executed by purchase order.

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications, Bid Rejection Letter

ANALYST: _____
for RUBEN OLA

RESPECTFULLY SUBMITTED: _____
for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: May 12, 2020

TO: Greg Pease, Chief of Procurement Division

TG 5/14/20 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager, ITD Thomas Ossi

SUBJECT: **XF-0438-20 EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of EMC Avamar / Data Domain Hardware and Software Maintenance Renewal Bid # XF-0438-20. The bid was solicited to provide annual software and hardware maintenance for the current EMC Avamar and Data Domain. The renewal will give ITD premium support for hardware and software components in our Data Center for continuous protection of the COJ server and computer infrastructure.

Procurement Division received four (4) vendor bid responses and zero (0) no bids on April 22, 2020.

ITD Management recommends rejecting The Jasper Group International Inc. The vendor is a third-party provider and not a DellEMC maintenance support services partner, therefore maintenance support services would not be provided by DellEMC.

ITD recommends awarding to the second lowest, responsive, responsible bidder: CDW Government, in the amount of $89,781.70. Period of coverage begins May 1, 2020 through April 30, 2021.

VENDOR	TOTAL AWARD AMOUNT
THE JASPER GROUP INTERNATIONAL, INC.	$43,134.34
CDW GOVERNMENT, LLC.	**$89,781.70**
ZONES, LLC	$111,026.53
KAMBRIAN CORPORATION	$113,534.34

FUNDING SOURCE: 53101.113001.546620.000000.00000000.00000
This purchase will be via purchase order.

Your favorable consideration of this request is appreciated.

CC: Gary Steffens, Enterprise Architect Manager
Aritcis Mark Deas, Server Infrastructure Manager
Robert Gray, Enterprise Technology Infrastructure Manager
AC Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE: EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL
BID NO.: XF-0438-20
OPEN DATE: April 22, 2020
ANALYST: RUBEN OLA
No. Invited: (8) No. Received (4) No Bids: (0)
Bid Recorder: J. HernandezT , Announcer: O. Wallace-Cohen

ITEM	DESCRIPTION	QUANTITY	CDW GOVERNMENT PRICE EACH	CDW GOVERNMENT EXT. PRICE	ZONES, LLC PRICE EACH	ZONES, LLC EXT. PRICE	JASPER GROUP PRICE EACH	JASPER GROUP EXT. PRICE	KAMBRIAN CORPORATION PRICE EACH	KAMBRIAN CORPORATION EXT. PRICE	PRICE EACH	EXT. PRICE
1	EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL (Line Items 1-50)	1 LOT	$ 89,781.70	$ 89,781.70	$ 111,026.53	$ 111,026.53			$ 113,534.34	$ 113,534.34		
		GRAND TOTAL:	$ 89,781.70		$ 111,026.53		BID REJECTED		$ 113,534.34			
		MINIMUM REQUIREMENTS:										
		TERMS:										
		DELIVERY (Business Days):	30 DAYS		30 DAYS		30 DAYS		10 DAYS			
		CONFLICT OF INTEREST:	✓		✓		✓		✓			
		ADDENDUM (S) ( )										
		NOTES:					Bid Rejected for non-compliance in the minimum requirements					

TERMS AND CONDITIONS

EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide annual software and hardware maintenance for our current EMC Avamar and Data Domain. The renewal will allow ITD to have access to premium support for the EMC hardware and software components in the ITD Data Center to continue to provide comprehensive protection to the City of Jacksonville's server and computer infrastructure.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The terms of this agreement will be from May 1, 2020 through April 30, 2021.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a) Vendor shall provide proof of applicable local business license.

b) Vendor MUST be a DELLEMC Maintenance Partner. Maintenance services to be provided by DellEMC.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Server Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

Item No.	Serial Number	HW Identifier	Model Number	Model Description	QTY	Family	Instance ID	Renewal Coverage Start Date	Renewal Coverage End Date	Days	Product Type
1	APM00171656896	APM00171656896	AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	1	BACKUP AND RECOVERY	14491077	31-MAY-20	30-APR-21	335	HARDWARE
2		APM00171656896	AVM10GBMCU	AVAMAR G4T QUAD 10GB CU MANF INSTL	1	BACKUP AND RECOVERY		31-MAY-20	30-APR-21	335	HARDWARE
3		APM00171656896	AVM10GBMOPT-SFP	AVAMAR G4T QUAD 10GB OPT+SFP MANF INSTL	1	BACKUP AND RECOVERY		31-MAY-20	30-APR-21	335	HARDWARE
4	18390894	APM00171656896	456-111-636	OPENSTACK DP EXTN FOR AV=IA	1	AVAMAR SW	8887454	01-MAY-20	30-APR-21	365	SOFTWARE
5		APM00171656896	458-001-769	OPENSTACK DP EXTN	1	AVAMAR SW	8887454	01-MAY-20	30-APR-21	365	SOFTWARE
6		APM00171656896065580	458-001-507	ESA FOR AVAMAR	1	AVAMAR SW	13573833	01-MAY-20	30-APR-21	365	SOFTWARE
7	APM00171659236	APM00171659236	DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
8	18455981	APM00171659236	456-111-330	FS 800GB 0.8TB RAW=CF	4	DATADOMAIN	10272347	01-MAY-20	30-APR-21	365	SOFTWARE
9	18455983	APM00171659236	456-111-968	LICCLD TIER 1TBSW CAP=CC	150	DATADOMAIN	13041634	01-MAY-20	30-APR-21	365	SOFTWARE
10	18455984	APM00171659236	456-111-963	DS60 4TB ACT 60TB RAW=CB	2	DATADOMAIN	7618247	01-MAY-20	30-APR-21	365	SOFTWARE
11		APM00171659236	458-001-800	DD SOFTWARE=CB	120	DATADOMAIN	12209300	01-MAY-20	30-APR-21	365	SOFTWARE
12	22271543	APM00171659236	456-111-963	DS60 4TB ACT 60TB RAW=CB	1	DATADOMAIN	14183722	29-JUN-20	30-APR-21	306	SOFTWARE
13		APM00171659236	458-001-824	DD BOOST SOFTWARE OPTION UPG=CB	60	DATADOMAIN	14174928	29-JUN-20	30-APR-21	306	SOFTWARE
14		APM00171659236	458-001-825	DD REPLICATION SOFTWARE OPT UPG=CB	60	DATADOMAIN	14167218	29-JUN-20	30-APR-21	306	SOFTWARE
15		APM00171659236	458-001-826	DD SOFTWARE UPG=CB	60	DATADOMAIN	14167415	29-JUN-20	30-APR-21	306	SOFTWARE
16		APM00171659236	U-DS60-4HDD-15-NF	HDD EXP PK 15X4TB SAS W/ DS60 CR- NF	1	DATADOMAIN		29-JUN-20	30-APR-21	306	HARDWARE
17		APM00171659236_BST	458-001-801	DD BOOST SOFTWARE OPTION=CB	120	DATADOMAIN	12032429	01-MAY-20	30-APR-21	365	SOFTWARE
18	18455982	APM00171659236_DDOE	456-109-724	LICENSE BASE DD OE DD6800=IA	1	DATADOMAIN	7644307	01-MAY-20	30-APR-21	365	SOFTWARE
19		APM00171659236_REP	458-001-802	DD REPLICATION SOFTWARE OPTION=CB	120	DATADOMAIN	10649410	01-MAY-20	30-APR-21	365	SOFTWARE
20	APM00171600220	APM00171659236_SHELF1	C-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD CT	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
21	APM00171659236	APM00171659236_SHELF2	C-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDD,FIELD CT	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
22	APM00171632691	APM00171659236_SHELF3	C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
23	18455988	APM00171659236_SM	456-111-969	LIC DD STORAGE MIGRATION=IA	1	DATADOMAIN	12405753	01-MAY-20	30-APR-21	365	SOFTWARE
24	18961644	AVAMAR SW	456-110-503	AVAMAR F DPS BACKUP ENABLER=IA	1	AVAMAR		01-MAY-20	30-APR-21	365	SOFTWARE
25	18378461	DATAPROTECTION	456-107-804	DPS FOR VMWARE RP4VM ENABLER=IB	1000	RECOVERPOINTSW		01-MAY-20	30-APR-21	365	SOFTWARE
26	18378512	DATAPROTECTION	456-110-835	DPS FOR VMWARE DPSEARCH ENABLER=CA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
27	18378514	DATAPROTECTION	456-111-235	DPS FOR VMWARE AVAMAR F ENABLER=IA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
28	18378515	DATAPROTECTION	456-109-974	DPS FOR VMWARE 2TB AVE ENABLER=CA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
29	18378516	DATAPROTECTION	456-109-974	DPS FOR VMWARE 2TB AVE ENABLER=CA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
30	18378517	DATAPROTECTION	456-111-143	EMC GLR FOR MS APPS ENABLER=CA	1	DATA PROTECTION SUITE	13439226	01-MAY-20	30-APR-21	365	SOFTWARE
31	18378520	DATAPROTECTION	456-106-406	DPS FOR BU DDBOOST FOR APPS ENABLER=CA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
32	18378524	DATAPROTECTION	456-110-557	CLOUDBOOST V2 CLIENT FOR DPS	1	MAGINATICS		01-MAY-20	30-APR-21	365	SOFTWARE

				ENABLER=CA							
33	18378525	DATAPROTECTION	456-110-556	CLOUDBOOST V2 VM 2TB FOR DPS ENABLER=CA	1	MAGINATICS		01-MAY-20	30-APR-21	365	SOFTWARE
34	18378526	DATAPROTECTION	456-107-280	DPS FOR BU DP SEARCH ENABLER=CA	1	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
35	18378527	DATAPROTECTION	456-106-112	EMC BACKUP SUITE DPA ENABLER-B=CB	4	BACKUP AND RECOVERY		01-MAY-20	30-APR-21	365	SOFTWARE
36	18378528	DATAPROTECTION	456-109-723	NW 9+DPS CAP ENABLER=CA	4	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
37	18378529	DATAPROTECTION	456-105-958	DATA PROT SUITE BACKUP 1-10TB=CA	4	DATA PROTECTION SUITE		01-MAY-20	30-APR-21	365	SOFTWARE
38	APM00133526208	FLA00140800003	C-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
39	FLA00140800002	FLA00140800003	U-ES30-30S	ES30 SHELF,15X2TB SAS HDD,UPGRADE	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
40	FLA00140800003	FLA00140800003	DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
41		FLA00140800003	C-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
42	977378864	FLA00140800003	U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	30	DATADOMAIN		01-MAY-20	30-APR-21	365	SOFTWARE
43	977774646	FLA00140800003	L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	30	DATADOMAIN		01-MAY-20	30-APR-21	365	SOFTWARE
44	FLA00140800003	FLA00140800003_PC	DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	1	DATADOMAIN		01-MAY-20	30-APR-21	365	HARDWARE
45	976562764	FLA00140800003_SW	L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	30	DATADOMAIN		01-MAY-20	30-APR-21	365	SOFTWARE
46	978224740	FLA00140800003_SW	U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	30	DATADOMAIN		01-MAY-20	30-APR-21	365	SOFTWARE
47		FLA00140800003_SW	L-REP-2500	LICENSE,REPLICATOR,DD2500	1	DATADOMAIN	12020772	01-MAY-20	30-APR-21	365	SOFTWARE
48		FLA00140800003_SW	L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	1	DATADOMAIN	9864608	01-MAY-20	30-APR-21	365	SOFTWARE
49		FLA00140800003_SW080 0003	L-BST-2500	LICENSE,BOOST,DD2500	1	DATADOMAIN	9277454	01-MAY-20	30-APR-21	365	SOFTWARE
50	978322321	FLA00140800003_SW408 00003	L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	1	DATADOMAIN		01-MAY-20	30-APR-21	365	SOFTWARE

ONE CITY, ONE JACKSONVILLE

NOTIFICATION OF BID REJECTION

DATE: 5/15/2020

VIA FAX/EMAIL: (561) 278-2662/ pculmone@thejaspergroup.net

BIDDER'S NAME: The Jasper Group International, Inc.

CONTACT NAME: Philip Culmone, President & CEO

BID # XF-0438-20 EMC AVAMAR/DATA DOMAIN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

DATE OPENED: 4/22/2020

REASON FOR RECOMMENDED AWARD REJECTION:

To reject the bid due to vendor is a third-party provider and not a DellEMC maintenance support services partner, therefore maintenance support services would not be provided by DellEMC.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____Ruben Ola_____

Ruben Ola

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837