SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20 **OPEN DATE:** 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Tom Nehl Company by $8,093.00, which is necessary for FY22 current pricing. Total revised estimated annual expenditure amount is $743,583.00, for a total expenditure amount not to exceed $2,027,904.00

Funding Source: 51103-114001-564010-000000-00000000-00000-0000000 - To be encumbered by purchase order

Attachments: Recommendation Memo and Previous Awards

Analyst: JACLYN STAMOS **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: May 31, 2022

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Longol, Chief of Fleet Management

From: David Hylazewski, Equipment Control Administrator DH

Re: Request approval increase award SC-0308-20 Purchase of Rear Loader Garbage Trucks

Fleet Management is requesting approval to increase award with Tom Nehl Company by $8,093.00. The funds are necessary to correct pricing on the POA to current pricing for FY22. Estimated amount of expenditures including increases will be $743,583.00. Total not to exceed amount of $2,027,904.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000

From: dtnaconnect@daimlertruck.com <dtnaconnect@daimlertruck.com>
Sent: Tuesday, April 19, 2022 2:16 PM
To: Dustin Brigman <DustinBrigman@tomnehl.com>
Subject: CY22 - MY23 Price Surcharge Update

EXTERNAL EMAIL: Email did not originate from TOM NEHL. Use caution before opening.

DAIMLER

DTNA Communication

April 19, 2022

CY22 - MY23 Price Surcharge Update

4/19/2022 • Pricing

Dear Dealer Partners,

As discussed with you yesterday, the continued challenging global and domestic economic conditions have made it necessary for Daimler Truck North America (DTNA) to implement an additional pricing surcharge on all MY23 Freightliner & Western Star trucks (details below). Increases are in addition to the $2,900 - $4,500 Total MY23 Surcharge announced in December 2021 for CY22/MY23 units.

This new surcharge will be applied on CY22 units with a schedule build date starting May 30th, 2022. Units with a schedule build date on or before May 29th, 2022 are price protected and will not be impacted by the newly updated surcharge.

DTNA is committed to release MY24 Pricing in Q3/2022

Below are the updated Model Year 2023 Pricing Surcharge Details:

Values in USD

Models	Total MY23 Surcharge (as of January 1st, 2021)	Additional Surcharge	Total MY23 Surcharge As of May 30th**, 2022
Cascadia*/5700	$4,200	$5,700	$9,900
4700/47X/4900/49X/122SD/6900	$4,500	$5,800	$10,300

M2 106/112 & 108/114SD	$2,900	$3,800	$6,700

*Includes eCascadia ** Indicates schedule build date

- The Total MY23 Surcharge fee applies to all units included in your CY22 Dealer Reservation System plan, including both Program and Concession reservations with a schedule build date of May 30th, 2022 or after.
- The total non-discountable surcharge will be presented as a single line item on the truck invoice.
- Dealers are responsible to update and include Total MY23 Surcharge on all current and future quotes for CY22/MY23.
- Total MY23 Surcharge is in addition to all previous CY22 Surcharges announced by DTNA including FCCC for the Tire Surcharge, DD13 Gen 5, CARB22, Standard Destination & Freight, etc.

Order Cancellation Guidelines:

- Entire backlog beginning 05/30 is cancellable until April 29th, 2022 (program and concession). This includes units inside the standard 90 day window from schedule build date.
- After April 29th, 2022 standard cancellation policies apply:
  - Program trucks are non-cancellable.
  - Cancellations will only be accepted outside of 90 days from schedule build date.
  - Q3 cancellations required by 5/31, Q4 cancellations required by 7/1.
  - All reorders required by 7/1 (CY22 closeout date).
  - Plans must be modified to reflect all cancellations and reorders.
- Cancelled orders will not result in plan volume forfeitures. All cancelled units (regardless of plan quarter) will be returned to dealer plans in their Q4 volumes and can be reordered as necessary. Concession for concession and program for program cancellation-reorder requirements still apply.
  - Per standard cancellation policy, all Top 50 cancellations cannot be repurposed and will revert back to DTNA.

John O'Leary
President & CEO

David Carson
SVP Sales & Marketing

More Details

View All Communications

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If you can't click the link above, copy the URL to the address bar of your browser
https://dtna.content.dtna.prd.freightliner.com/content/communications/dtnacommunications.html

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Tom Nehl Company by $5,800.00 to cover services through the period ending September 30, 2022. Total revised estimated annual expenditure amount is $735,490.00, for a total expenditure amount not to exceed $2,019,811.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 - To be encumbered by purchase order

Attachments: Recommendation Memo and Previous Awards

Analyst: ANNETTE BURNEY

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/3/2022

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/3/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Tom Nehl Company by $486,460.00 for the purchase of two (2) additional loaders for the period ending September 30, 2022. Total revised estimated annual expenditure amount of $729,690.00, for a total expenditure amount not to exceed $2,014,011.00

Funding Source: 51103-114001-564010-000000-00000000-0000000 - To be encumbered by purchase order

Attachments: Recommendation Memo and Previous Awards

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 2/3/2022

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 2-4-22

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No 2019-02

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second and final renewal option with Tom Nehl Company. Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount of $243,230.00, which includes an increase as outlined in the attached memo. Total expenditure amount not to exceed $1,527,551.00.

Funding Source: 51103-114001-564010-000000-00000500-00000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2021. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/30/2021

Teresa R. Eichen

Christopher Pond

Tony A. Wise III

OTHER:

ACTION OF AWARDING AUTHORITY DATE 10-1-21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No: 2019-02

0B0454

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with Tom Nehl Company, in annual estimated expenditure amount of $647,121.00, which includes a 3% price increase. Period of service is from October 1, 2020 through September 30, 2021 one (1) one (1) year renewal options remaining. Total revised expenditure amount not to exceed $1,284,321.00.

Funding Source: 51103-114001-564100-000000-00000500-00000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter, Terms and Condition, Previous Award(s)

Analyst: Marilyn Hardy
For Annette Burney

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 10/01/2020

Teresa R. Eichner

Michael Rood

OTHER:

ACTION OF AWARDING AUTHORITY DATE 10-2-20

APPROVED ✓BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, Tom Nehl Company, for the purchase of three (3) rear loader garbage trucks. Period of service is from date of award through September 30, 2020 with two (2) one (1) year renewal options. Total expenditure amount not to exceed $637,200.00.

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: For GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12-19-19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/19/19

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02