SUBJECT: JFRD HQ - 911 Call Center Renovation Project (Electrical and Cabling Installation)

BID #: SC-0308-22 **OPEN DATE: 02/09/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – ONE-TIME PURCHASE

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to increase award by $26,575.00 to Exum Communications for the JFRD HQ-911 Call Center Renovation Project (Electrical and Cabling installation) for the Jacksonville Fire and Rescue Department. This increase is due to required changes per field conditions as determined by ITD. Total revised not to exceed expenditure amount is $143,748.00.

Funding for this award to be encumbered by account 32111.127001.565051.001362.00000000.00000.0000000 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Quote, Previous Award

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

August 3, 2022

TO: Gregory Pease, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

RE: Bid # SC-0308-22 JFRD Call Center Renovations (Electrical & Cabling)

The Jacksonville Fire and Rescue Department is requesting approval for a change order to increase subject bid by $26,575.00 awarded to Exum Electrical, Inc. on March 3, 2022. The increase is due to required changes per field conditions as determined by ITD.

Revised Total Award: $143,748.00

Funding source will be as follows:
32111.127001.565051.001362.000000.00000.0000000

If you have any questions, please contact Dan Pearson at (904) 255-3265.

KP/dp

Robin L. Exum

EXUM COMMUNICATIONS
EXUM ELECTRIC, INC. (EC #13007553)

TO:	City of Jacksonville	DATE:	February 9, 2022
		UPDATED:	July 21, 2022
		UPDATED:	August 2, 2022
ATTN:	Mr. Larry Peterson		

SUBJECT: Change Order - JFRD HQ 911 Call Center Renovation Project – Category Six A Electrical and Cabling Installation - #SC-0308-22

Dear: Mr. Peterson,

As per your request, Exum Communications / Exum Electric, Inc. will perform the following work and is submitting this proposal for your approval:

CHANGE ORDER:

Remove part of number 2:

~~2. Furnish and provide all necessary labor and material for the proper installation of:~~

- ~~One (1) two post equipment rack, over-head ladder rack,~~

Remove number 3:

~~3. Furnish and provide all necessary labor and material for the proper installation of two (2) forty-eight (48) strand single mode fiber optic cables to extend fiber to new telecommunications room to include:~~

- ~~Fusion splices not to exceed ninety-six (96).~~
- ~~Two (2) four panel Corning LIU's.~~
- ~~Eight (8) LC style high-density panels.~~

Additional Work Requested:

1. Furnish and provide the following 28awg category six A (C6A) patch cables for the new consoles and telecommunications room as requested by COJ personnel to be installed by others:
    - Thirty-seven (37) Red C6A three-foot patch cords.
    - Thirty-seven (37) Red C6A five-foot patch cords.
    - Thirty-seven (37) Red C6A Seven-foot patch cords.
    - Thirty-nine (39) Green C6A three-foot patch cords.
    - Thirty-nine (39) Green C6A five-foot patch cords.

3599 Lenox Avenue, Unit 2 Jacksonville, Florida 32254 (904) 646-9917 www.exum.net

- Thirty-nine (39) Green C6A seven-foot patch cords.
- Twenty-one (21) Yellow C6A five-foot patch cords.
- Twenty-one (21) Yellow C6A seven-foot patch cords.
- Sixty-three (63) Black C6A seven-foot patch cords.
- Sixty-three (63) Black C6A fifteen-foot patch cords.

2. Furnish and provide all necessary labor and material to properly move four (4) equipment racks to accommodate new vertical wire management.

3. Furnish and provide all necessary labor and material for the proper installation of three (3) additional vertical wire managers, seven (7) additional horizontal wire managers, and six (6) additional forty-eight (48) port patch panels for new telecommunications room.

4. Furnish and provide all necessary labor and material for the proper installation of one-hundred and forty-four (144) category six A (C6A) circuits between the equipment racks within the telecommunications room, to include all required hardware, terminate and label.

5. Furnish and provide all necessary labor and material to properly demo nine (9) electrical outlets around the outside floor perimeter in the main floor.

6. Furnish and provide all necessary labor and material for the proper installation of three (3) each 120V 20amp receptacles at various locations, install one (1) GFCI receptacle and one dedicated 120V 20amp circuit for the microwave in the kitchen area to include all required hardware, as requested by COJ personnel.

TOTAL COST FOR MATERIAL FOR THE ADDITIONAL WORK----------$27,136.00
TOTAL COST FOR LABOR FOR THE ADDITIONAL WORK----------$ 5,850.00
(180 MAN HOURS @ $32.50 PER MAN HOUR)
TOTAL COST FOR THE ADDITIONAL WORK----------$32,986.00

CHANGE ORDER COST BREAKDOWN:

MATERIAL:
ORIGINAL TOTAL COST FOR MATERIAL----------$ 87,573.00
MATERIAL REMOVED FROM ORIGINAL RFP/PO----------($ 5,371.00)
TOTAL COST FOR MATERIAL FOR THE ADDITIONAL WORK----------$ 27,136.00
NEW TOTAL COST FOR MATERIALS FOR THE ABOVE WORK----------$109,338.00

Robin L. Exum

EXUM COMMUNICATIONS

EXUM ELECTRIC, INC. (EC #13007553)

LABOR:

ORIGINAL TOTAL COST FOR LABOR----------$ 28,600.00
(880 MAN HOURS @ $32.50 PER MAN HOUR)
LABOR HOURS REMOVED FROM ORIGINAL RFP/PO ----------($ 1,040.00)
(32 MAN HOURS @ $32.50 PER MAN HOUR)
TOTAL COST FOR LABOR FOR THE ADDITIONAL WORK----------$ 5,850.00
(180 MAN HOURS @ $32.50 PER MAN HOUR)
NEW TOTAL COST FOR LABOR FOR THE ABOVE WORK----------$ 33,410.00
(1,028 MAN HOURS @ $32.50 PER MAN HOUR)

PLUS, CONTINGENCY----------$ 1,000.00

TOTALS:

ORIGINAL TOTAL COST FOR THE ABOVE WORK----------$117,173.00
CHANGE ORDER TOTAL COST FOR THE ABOVE WORK----------$ 26,575.00
NEW TOTAL COST FOR THE ABOVE WORK----------$143,748.00

Thank you for the opportunity to quote the above work, and we look forward to working with you. Any questions should be directed to my attention at (904) 646-9917.

All work performed by Exum Communications / Exum Electric, Inc. is warranted for 12 months.
Proposal is valid for 14 days.

Sincerely,

Mary S Exum

Mary S. Exum
Sales / Marketing
procoj2035-6A Change Order – 8-2-2022.doc

3599 Lenox Avenue, Unit 2 Jacksonville, Florida 32254 (904) 646-9917 www.exum.net

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BID #: SC-0308-22

OPEN DATE: 02/09/2022

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – ONE-TIME PURCHASE

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the bid from Tietjen Technologies, Inc., for not accepting the Terms and Conditions of the bid specification. Vendor is only able to hold price for thirty (30) days and price is subject to change.

Recommend approval of award to Exum Communications as the lowest responsive, responsible bidder for the JFRD HQ-911 Call Center Renovation Project (Electrical and Cabling installation) for the Jacksonville Fire and Rescue Department Period of service is one (1) year from date of award. Total not to exceed expenditure amount is $117,173.00.

Funding for this award to be encumbered by account 32111 127001.565051.001362.00000000.00000.0000000 to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Rejection Letter

Analyst: OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE 3/3/2022

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/3/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02