SUBJECT: JFRD FITNESS EQUIPMENT

BID #: XF-0379-22 **OPEN DATE: 06/01/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE-TIME PURCHASE

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS: Recommend approval to accept addendum receive from Sofitco, LLC dated and received on 08/09/22 and waive as a minor irregularity due to it not affecting the price.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders for the purchase of JFRD Fitness Equipment for the Jacksonville Fire/Rescue Department. Total estimated award expenditure not to exceed $227,914.60.

Promaxima	Items 1 and 3	$27,990.00
Gym Source USA, LLC.	Items 4 and 8	$71,360.00
Sofitco, LLC	Item 5	$ 2,795.00
X Training, Inc.	Items 10, 11, 13-18 and 20-23	$72,745.60
First Place Fitness Equipment	Items 2, 6, 7, 9,12, and19	$53,024.00

Funding for this award to be encumbered by account: 11409.122003.564290.010428.00000000.00000.0000000
11409.122003.552160.010428.00000000.00000.0000000 - to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Sofitco Addendum

Analyst: O Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

August 8, 2022

TO: Gregory Pease, Procurement Chief

FROM: Keith Powers, Director/Fire Chief

RE: **XF-0379-22 JFRD FITNESS EQUIPMENT**

We have reviewed the bid tabulations submitted for Bid XF-0379-22 JFRD Fitness Equipment and recommend awarding the bid as follows:

Award Line Item 5 to Sofitco, LLC as the lowest conforming bidder for this item.

Item Total: $2,795.00

Award Line Items 4 and 8 to Gym Source USA LLC as the lowest conforming bidder for these items.

Items Total: $71,360.00

Award Line Items 1 and 3 to Promaxima as the lowest conforming bidder for these items.

Items Total: $27,990.00

Award Line Items 10, 11, 13-18 and 20-23 to X Training, Inc. as the lowest conforming bidder for these items.

Items Total: $72,745.60

Award Line Items 2, 6, 7, 9, 12 and 19 to First Place Fitness Equipment as the lowest conforming bidder for these items.

Items Total: $53,024.00

Total Award: $227,914.60

Funding Code: 11409.122003.564290.010428.0.0.0
11409.122003.552160.010428.0.0.0

Project: 010428
Organization: FREP Emergency Preparedness Grants
Expenditure Account: 564290 or 552160
Task: 1
Award: 11409-331236 (90%)
11409-381910 (10%)

If you have any questions, please call Dan Pearson at 904-255-3265.

GKP/tjh

TITLE: JFRD FITNESS EQUIPMENT

BID NO: XF-0379-22

Analyst: Olive Wallace-Cohen

OPEN DATE: 06/01/22

NO. INVITED: (37) No. Received: (6) No Bids: (0)

RECORDED BY: Melissa Pierce

ANNOUNCER: Camelia Spitler

							SOFITCO, LLC		GYM SOURCE USA LLC		PROMAXIMA		X TRAINING, INC		COMMERCIAL FITNESS PRODUCTS		FIRST PLACE FITNESS EQUIPMENT	
ITEM #	DESCRIPTION	MANUF.	PART #	Alt.	UOM	QTY	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Stairmaster 8 Series Gauntlet with LCD	Gym	8-SERIES GAUNTLET LCD		ea	6	$ 5,100.00	$ 30,600.00	5000	$ 30,000.00	$ 4,205.00	$ 25,230.00	No Bid	No Bid	$ 5,770.00	$ 34,620.00	$ 5,125.00	$ 30,750.00
2	Star Trac 8 Series Elliptical with LCD	Gym	8-SERIES ELLIPTICAL LCD		ea	10	$ 4,200.00	$ 42,000.00	4305	$ 43,050.00	3994	$ 39,940.00	No Bid	No Bid	$ 3,285.00	$ 32,850.00	$ 3,085.00	$ 30,850.00
3	Stairmaster HIIT Mill	Gym	8-SERIES HIIT MILL		ea	1	$ 2,895.00	$ 2,895.00	2945	$ 2,945.00	2760	$ 2,760.00	No Bid	No Bid	No Bid	No Bid	$ 3,345.00	$ 3,345.00
4	Performance Prone Leg Curl	Sports Art	P750		ea	1	$ 2,895.00	$ 2,895.00	2760	$ 2,760.00	3860	$ 3,860.00	No Bid	No Bid	$ 3,290.00	$ 3,290.00	$ 3,218.00	$ 3,218.00
5	Performance Leg Extension	Sports Art	P755*		ea	1	$ 2,795.00	$ 2,795.00	3005	$ 3,005.00	3860	$ 3,860.00	No Bid	No Bid	$ 3,510.00	$ 3,510.00	$ 3,218.00	$ 3,218.00
6	Full Commercial Recumbent Lateral Trainer	Helio	HRT 950		ea	1	$ 3,425.00	$ 3,425.00	4652	$ 4,652.00	3690	$ 3,690.00	No Bid	No Bid	No Bid	No Bid	$ 3,120.00	$ 3,120.00
7	Mountable Rope Trainer	Marpo	X6		ea	1	$ 2,400.00	$ 2,400.00	2170	$ 2,170.00	2870	$ 2,870.00	No Bid	No Bid	No Bid	No Bid	$ 2,099.00	$ 2,099.00
8	Elite Foo Natural Treadmill	Sports Art	1674		ea	28	$ 4,750.00	$ 133,000.00	2450	$ 68,600.00	5204	$ 145,712.00	No Bid	No Bid	$ 5,135.00	$ 143,780.00	$ 3,799.00	$ 106,372.00
9	4 x 6 Rubber Gym Mats, 3/8" thickness	X-Training	XF-4x6RUBBER-MAT		ea	225	$ 89.00	$ 20,025.00	81	$ 18,225.00	73	$ 16,425.00	59.64	$ 13,419.00	$ 95.00	$ 21,375.00	$ 59.00	$ 13,275.00
10	Rubber Hex Dumbbell Set 5 - 50 lbs	X-Training	SD-SET 5-50		ea	1	$ 1,210.00	$ 3,630.00	925	$ 2,775.00	1122.5	$ 3,367.50	$ 781.00	$ 2,343.00	$ 1,489.00	$ 4,467.00	$ 790.00	$ 2,370.00
11	2-Tier Dumbbell Rack	X-Training	X-DR		ea	1	$ 710.00	$ 2,130.00	1005	$ 3,015.00	444	$ 1,332.00	$ 197.00	$ 591.00	$ 389.00	$ 1,167.00	$ 229.00	$ 687.00
12	Premium Kettlebell 16kg/35lb	X-Training	XF-KETTLEBELL-35LB		ea	20	$ 95.50	$ 1,910.00	58	$ 1,160.00	110	$ 2,200.00	$ 48.47	$ 969.40	$ 115.00	$ 2,300.00	$ 42.00	$ 840.00
13	Premium Kettlebell 20kg/44lb	X-Training	XF-KETTLEBELL-44LB		ea	20	$ 111.00	$ 2,220.00	77	$ 1,540.00	133	$ 2,660.00	$ 58.00	$ 1,160.00	$ 136.00	$ 2,720.00	$ 74.00	$ 1,480.00
14	Slam Ball 20lb Slamper	X-Training	XB-SB-20		ea	20	$ 50.00	$ 1,000.00	37	$ 740.00	43	$ 860.00	$ 29.00	$ 580.00	$ 79.00	$ 1,580.00	$ 38.00	$ 760.00
15	Rubber Hex Dumbbell 30lb	X-Training	SD-[illegible]		ea	40	$ 107.00	$ 4,280.00	51	$ 2,040.00	56	$ 2,240.00	$ 43.44	$ 1,737.60	$ 169.00	$ 6,760.00	$ 44.00	$ 1,760.00
16	Rubber Hex Dumbbell 35lb	X-Training	SD-[illegible]		ea	40	$ 129.00	$ 5,160.00	56	$ 2,240.00	65.75	$ 2,630.00	$ 48.50	$ 1,940.00	$ 189.00	$ 7,560.00	$ 52.00	$ 2,080.00
17	Rubber Hex Dumbbell 40lb	X-Training	SD-[illegible]		ea	40	$ 140.00	$ 5,600.00	68	$ 2,720.00	73	$ 2,920.00	$ 54.50	$ 2,180.00	$ 219.00	$ 8,760.00	$ 59.00	$ 2,360.00
18	Rubber Hex Dumbbell 45lb	X-Training	SD-[illegible]		ea	40	$ 160.00	$ 6,400.00	77	$ 3,080.00	84.25	$ 3,370.00	$ 59.50	$ 2,380.00	$ 244.00	$ 9,760.00	$ 65.00	$ 2,600.00
19	Rubber Hex Dumbbell 50lb	X-Training	SD-[illegible]		ea	40	$ 175.00	$ 7,000.00	89	$ 3,560.00	91.5	$ 3,660.00	$ 72.00	$ 2,880.00	$ 268.00	$ 10,720.00	$ 71.00	$ 2,840.00
20	Crossover Symmetry Individual Package Elite resistance bands	Crossover	CS-ELITE		Package	60	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	$ 174.00	$ 10,440.00	No Bid	No Bid	No Bid	No Bid
21	Concept 2 Rower Model D with PM5 Monitor-B	Concept2	1210 PM5-BLACK-27GAL		ea	16	$ 1,225.00	$ 19,600.00	1275	$ 20,400.00	1280	$ 20,480.00	$ 952.00	$ 15,232.00	No Bid	No Bid	$ 1,020.00	$ 16,320.00
22	Concept 2 SkiErg with PM5 Monitor-Black	Concept2	BLACK-27GAL-HIGH		ea	6	No Bid	No Bid		$ -	1180	$ 7,080.00	$ 1,047.00	$ 6,282.00	No Bid	No Bid	$ 1,122.00	$ 6,732.00
23	Garage Gym-Platinum Edition which includes the following: X3 Squat stand, Elite Bearing Olympic Barbell, 350lb Premium Color Bumper Plates (2x10lb, 2x15lb, 2x25lb, 2x35lb and 4x45lb), 35 and 35lb kettlebells, 35 and 50lb dumbbells, 14 and 20lb medicine balls, USA Timer Sidekick Gym timer, Wood Plyo Box, XS-1 Speed Rope, X6 Flat Bench, Premium Wood Gymnastics rings with 8 ft Straps and Spring Collar Pair	X-Training	HIIT-GARAGE-PACKAGE-PLATINUM		Package	20	No Bid	No Bid	No Bid	No Bid	2300	$ 46,000.00	$ 1,394.00	$ 27,880.00	No Bid	No Bid	1999	$ 39,980.00
	GRAND TOTAL							$ 298,985.00	*Corrected	$ 218,677.00		$ 343,146.50		$ 90,014.00	*Corrected	$ 295,219.00		$ 277,056.00
	Insurance Acknowledgement																	
	FEDERAL FORMS B THROUGH H							✓		✓		✓		✓		✓		✓
	Delivery							60 Days				30 Days		120 Days		90 Days		
	BUY AMERICAN PREFERENCE							No		No		No		No		No		No
	Conflict of Interest:							✓		✓		✓		✓		✓		✓
	Addendums (1):							No		✓		✓		✓		✓		

TERMS AND CONDITIONS
FITNESS EQUIPMENT

1. SCOPE

The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Fitness Equipment for JFRD** as listed in the bid documents.

This Project will be funded in whole by the Federal Government. Therefore, Bidders must comply with the Federal provisions set forth pursuant to C.F.R. §200.317 through 326 to be considered for award. See Federal Funding Provisions and the Attachment for further instructions.

All equivalent/alternative items must **MEET** **or** **EXCEED** the specifications. **Proposed Brand alternative or Model #'s are to be written in on the Bid Form in the applicable field.** It is at the sole discretion of the Jacksonville Fire and Rescue to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

2. AWARD

Award will be **BY ITEM**, to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
    - Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

One-Time Purchase

4. PRE-BID CONFERENCE

Not Applicable

5. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Jacksonville Fire and Rescue Department, 355 Ellis Road, Jacksonville, Florida 32254 Attn: Tactical Support. **All items must be delivered no later than June 30, 2023.** A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. **All items must be invoiced no later than June 30, 2023. All original invoices shall be submitted through the City of Jacksonville's 1Cloud Supplier Portal or can be e-mailed directly to jfrdprocurement@coj.net.**

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

BID PROPOSAL FORM

FITNESS EQUIPMENT FOR JFRD

All equivalent/alternative items must **MEET** or **EXCEED** the specifications. **Proposed Brand alternative or Model #'s are to be written in on the Bid Form in the applicable field.** It is at the sole discretion of the Jacksonville Fire and Rescue to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

Item	Description/Specifications	Manufacturer	Part Number	Alternative	UOM	Usage	Unit Price	Extended Total
1	Stairmaster 8 Series Gauntlet with LCD	Core	9-5270-8G-LCD		Each	6		
2	Star Trac 8 Series Elliptical with LCD	Core	9-61408CT-LCD		Each	10		
3	Stairmaster HIIT Mill	Core	9-4670-BINTP0		Each	1		
4	Performance Prone Leg Curl	Sports Art	P759		Each	1		
5	Performance Leg Extension	Sports Art	P757		Each	1		
6	Full Commercial Recumbent Lateral Trainer	Helix	HLR 3500		Each	1		
7	Mountable Rope Trainer	Marpo	X8		Each	1		
8	Elite Eco-Natural Treadmill	Sports Art	T674		Each	28		
9	4 x 6 Rubber Gym Mats, 3/4 " thickness	X-Training	XTE-4x6-RUBBER-MAT		Each	225		
10	Rubber Hex Dumbbell Set 5 - 50 lbs	X-Training	SD-SET-5-50		Each	3		

11	2-Tier Dumbbell Rack	X-Training	X-DR		Each	3		
12	Premium Kettlebell 16kg/35lb	X-Training	XTE-KETTLEBELL-35LB		Each	20		
13	Premium Kettlebell 20kg/44lb	X-Training	XTE-KETTLEBELL-44LB		Each	20		
14	Slam Ball-20lb Slammer	X-Training	XTE-SB-20		Each	20		
15	Rubber Hex Dumbbell 30lb	X-Training	SD-030R		Each	40		
16	Rubber Hex Dumbbell 35lb	X-Training	SD-035R		Each	40		
17	Rubber Hex Dumbbell 40lb	X-Training	SD-040R		Each	40		
18	Rubber Hex Dumbbell 45lb	X-Training	SD-045R		Each	40		
19	Rubber Hex Dumbbell 50lb	X-Training	SD-050R		Each	40		
20	Crossover Symmetry Individual Package-Elite resistance bands	Crossover	CS-ELT-SR		Package	60		
21	Concept 2 Rower Model D with PM5 Monitor-B	Concept2	C2-D-PM5-BLACK-2712-US		Each	16		
22	Concept 2 SkiErg with PM5 Monitor-Black	Concept2	C2-SKIERG-PM5-BLACK-2715-US-FLOO		Each	6		

23	Garage Gym-Platinum Edition which includes the following: X3 Squat stand, Elite Bearing Olympic Barbell, 350lb Premium Color Bumper Plates (2x10lb, 2x15lb, 2x25lb, 2x35lb and 4x45lb), 35 and 53lb kettlebells, 35 and 50lb dumbbells, 14 and 20lb medicine balls, USA Timer Sidekick Gym timer, Wood Plyo Box, XS-1 Speed Rope, XB Flat Bench, Premium Wood Gymnastics rings with 2.0 Straps and Spring Collar Pair	X-Training	ELITE-GARAGE-PACKAGE-PLATINUM		Package	20		
			GRAND TOTAL					

ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
www.coj.net

ADDENDUM NO.:	**ONE (1)**
BID NUMBER:	**XF-0379-22**
TITLE OF BID:	**FITNESS EQUIPMENT**
CLOSING DATE AND TIME:	**JUNE 1, 2022 @ 2:00 P.M.**

THIS ADDENDUM IS ISSUED FOR THE INFORMATION OF BIDDERS ON THE ABOVE TITLED PROJECT.

1. **QUESTION:**
   Will the contract resulting from this bid be considered a "professional services contract" requiring professional liability insurance?

   ANSWER:
   No, it will not.

2. **QUESTION:**
   Will the resulting award require us to submit a certified payroll and/or follow prevailing wages?

   ANSWER:
   No.

3. **QUESTION:**
   Does JSEB Form 2 - Letter of Intent on page #5 need to be submitted now or with the bid?

   ANSWER:
   The JSEB forms are for the JSEB "Encourage Plan" and only need to be returned if the bidder voluntarily decides to use a certified JSEB (Jacksonville Small Emerging Business) subcontractor. If the bidder is a JSEB, the JSEB forms can be returned with his/her bid submittal.

4. **QUESTION:**
   Does the formal bid submission need to include every product? In other words, is the bid submission required to be "All or Nothing"?

   ANSWER:
   The Basis of Award will be "By Item" to the lowest responsive, responsible bidder for that item; therefore, bidders do not have to bid on every line item.

5. **QUESTION:**
Will the products be delivered to one facility or multiple?

ANSWER:
One facility (see *Terms and Conditions, Item 10 Delivery* on page 17 of the solicitation for details).

6. **QUESTION:**
Can bid submittals be emailed?

ANSWER:
We can only accept hard copy bids in a sealed envelope; we cannot accept electronic (email) bid submittals.

7. **QUESTION:**
Do I need to provide a contact for addendum notifications to go to?

ANSWER:
Please use the link below to view the solicitation on the City's website. Doing so will add you to the Plan Holders list and you will be notified when addenda are issued.

Please remember that it is still your responsibility to check for addenda before submitting your bid.

https://rfp.coj.net/rfp/solicitation/SolicitationDefault.asp

DATE May 16, 2022 **ANALYST** Olive Wallace-Cohen

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH BID.

Bidder's Signature	Kevin C Handzel
Title	President
Company	SOFITCO, LLC
Date	8/9/2022

End of Addendum 1