SUBJECT: JFRD PHARMACEUTICALS

BID #: SC-0453-20 **OPEN DATE: 07/01/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – One (1) year from date of award

AGENCY: FIRE/RESCUE

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded to Bound Tree Medical on 7/20/20 in the amount of $668,376.30. Supplier states the unit prices for items 39 ($.32 each) and 40 ($9.40 each) on their Bid Proposal Form were submitted erroneously.

Recommend approval to correct the unit prices for items 39 and 40 per Bound Tree Medical. New unit price for item 39 will be $9.40 each; new unit price for item 40 will be $1.88 each. The corrected unit prices will not change the lowest responsive, responsible bidder nor the awarded not-to-exceed amount of $668,376.30.

Funding for this award to be encumbered by account 00111.125004.552170.000000, to be executed by purchase order.

Attachments: Recommendation Memo, Email from Supplier, Previous Award

Analyst: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, DIVISION CHIEF/RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Klages, David

From: Manser, Taryn
Sent: Friday, August 21, 2020 4:45 PM
To: Miller, Scott
Cc: Klages, David
Subject: FW: SC-0453-20 JFRD Pharmaceuticals
Attachments: SC-0453-20 Award.pdf

Hi Scott,

Today is my last day with the City, so after you review this and decide how to proceed, please tell Dave Klages (on copy) and he will be able to process it.

Dave- See the below thread. This is POA-70285-20

Thank you,

Taryn Manser
Purchasing Analyst
904-255-8806
CITY OF JACKSONVILLE

From: Davis, Cindy <CDAVIS@coj.net>
Sent: Thursday, August 13, 2020 10:36 AM
To: Miller, Scott <ScottCM@coj.net>
Cc: Manser, Taryn <TManser@coj.net>
Subject: FW: SC-0453-20 JFRD Pharmaceuticals

Scott

Double check this bid pricing below so we can proceed with fixing if it was an error. Cindy

From: Manser, Taryn <TManser@coj.net>
Sent: Thursday, August 13, 2020 10:34 AM
To: Davis, Cindy <CDAVIS@coj.net>
Subject: FW: SC-0453-20 JFRD Pharmaceuticals

Hi Cindy,

Do you want me to update the pricing on the below items? It would be an increase to the price of Solu-Medrol and a decrease to the price of the Sterile Water.

If this will require an amendment to the maximum indebtedness on the award, I would need a memo stating the new not-to-exceed amount so I could get it approved by GGAC. If the total award amount does not need to change, I can just update it on the POA in 1Cloud. Let me know.

Thank you,

Taryn Manser
Purchasing Analyst
904-255-8806

CITY OF JACKSONVILLE

From: Manser, Taryn
Sent: Monday, July 27, 2020 8:44 AM
To: Davis, Cindy <CDAVIS@coj.net>
Subject: FW: SC-0453-20 JFRD Pharmaceuticals

Cindy,

Please see below from Bound Tree. They said that they had the wrong unit price for Items 39 and 40. The original quote was this:

Item	Description	Est. Usage	Price Each	Extended Total
39	Solu-Medrol (2ml Act-O-Vial)	2000	$0.32	$640.00
40	Sterile Water (1000ml)	500	$9.40	$4,700.00

But they say it should have been this:

Item	Description	Est. Usage	Price Each	Extended Total
39	Solu-Medrol (2ml Act-O-Vial)	2000	$9.40	$18,800.00
40	Sterile Water (1000ml)	500	$1.88	$940.00

Based on the estimated quantities, this is an increase of $14,400 for the year, but they are still the overall lowest bidder.

Taryn Manser
Purchasing Analyst
904-255-8806

CITY OF JACKSONVILLE

From: Truini, Chad <Chad.Truini@BoundTree.com>
Sent: Friday, July 24, 2020 1:02 PM
To: Manser, Taryn <TManser@coj.net>
Cc: Murphy, Shawn <Shawn.Murphy@BoundTree.com>
Subject: RE: SC-0453-20 JFRD Pharmaceuticals

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Good Afternoon Taryn,

After reviewing the award, I noticed that we had an error on two of the lines on our proposal. Line 38 was accidentally duplicated on to line 39 and line 40 should have been on line 39. Lines 39 and 40 are actually a much lower total price for you. See below for the error of what we put and what it should have been. It looks you captured these errors in the notes at the bottom of the award in terms of Grand Total prices, but I wanted to clear up the price based on their unit of measures. Could you please confirm that you have received these changes and can apply on your end? I do apologize for the inconvenience.

Line 39 Solu-Medrol (2ml Act-O-Vial)

- Proposal Price in Error $0.32/Each Total $32,000.00
- Correct Price $9.40/Each Total $18,800.00

Line 40 Sterile Water (1000ml)

- Proposal Price in Error $9.40/Each Total $18,800.00
- Correct Price $1.88/Each Total $940.00

Thank you,

Chad Truini
Bound Tree Medical, LLC | Senior Pricing Analyst, Bids & Contracts
5000 Tuttle Crossing, Dublin, Ohio 43016
Direct 800.533.0523 x 5235
Chad.Truini@BoundTree.com | www.boundtree.com
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Sarnova, a family of companies:
Bound Tree Medical, Cardio Partners, EMP & Tri-anim Health Services

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From: Manser, Taryn [mailto:TManser@coj.net]
Sent: Monday, July 20, 2020 11:03 AM
To: SubmitBids <SubmitBids@boundtree.com>
Cc: Pease, Gregory <GPease@coj.net>
Subject: SC-0453-20 JFRD Pharmaceuticals

Christopher,

Attached is the award notice for SC-0453-20 for JFRD Pharmaceuticals.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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SUBJECT: JFRD PHARMACEUTICALS

BID #: SC-0453-20 **OPEN DATE: 07/01/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – One (1) year from date of award

AGENCY: FIRE/RESCUE

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to Bound Tree Medical as the lowest responsive, responsible bidder for the purchase of pharmaceuticals for the Jacksonville Fire and Rescue Department. The term is one (1) year from date of award. Total estimated award not to exceed $668,376.30.

Funding for this award to be encumbered by account 00111.125004.552170.000000, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions

Analyst: _____ TARYN MANSER **RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, DIVISION CHIEF/RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/16/20

_____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 7/20/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

July 7, 2020

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: BID SC-0453-20 JFRD PHARMACEUTICALS

After reviewing the bids submitted for SC-0453-20 JFRD Pharmaceuticals, we recommend awarding the bid to Bound Tree Medical as the lowest conforming bidder in the amount of **$668,376.30.**

Funding Code: 00111.125004.552170.000000

Thank you

ONE CITY. ONE JACKSONVILLE

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

TITLE: JFRD Pharmaceuticals
BID NO.: SC-0453-20
OPEN DATE: July 1, 20120 at 2:00 P.M.
ANALYST: Taryn Manser
No. Invited: (6) No. Received (3) No Bids: (0)
Recorded By: Renata Barnett Announcer: Pearl Mitchell

			Bound Tree Medical, LLC		Life-Assist, Inc.		Pichktm Corp, dba Medtown Pharmacy	
Item	Description	Est. Usage	Price Each	Extended Total	Price Each	Extended Total	Price Each	Extended Total
1	Adenosine (Adenocard) (2ml Single Dose Vial)	800	$2.46	$1,968.00	$4.91	$3,928.00	$5.28	$4,224.00
2	Albuterol Sulfate, Inhalation Solution,.083% (3ml Unit Dose Vial)	13000	$0.12	$1,560.00	$0.16	$2,080.00	$0.15	$1,950.00
3	Amiodarone (Cordarone) (3ml Single Dose Vial)	1200	$1.74	$2,088.00	$1.00	$1,200.00	$2.12	$2,544.00
4	Amidate (Etomidate) (20ml Single Dose Vial)	500	$7.45	$3,725.00	$5.46	$2,730.00	$7.45	$3,725.00
5	Amidate (Etomidate) (10ml Single Dose Vial)	500	$6.45	$3,225.00	$3.77	$1,885.00	$8.25	$4,125.00
6	Aspirin, Chewable, Baby (36/Bottle)	900	$0.75	$675.00	$0.83	$747.00	$1.00	$900.00
7	Atropine, Luer Lock, Needleless (1mg/10ml PFS)	600	$10.88	$6,528.00	$9.90	$5,940.00	$12.59	$7,554.00
8	Atropine, Lifeshield (1mg/10ml PFS)	600	$12.25	$7,350.00	$11.39	$6,834.00	$12.20	$7,320.00
9	Calcium Chloride, Ansyr Syringe (10ml PFS)	200	$8.30	$1,660.00	$10.50	$2,100.00	$12.66	$2,532.00
10	Calcium Chloride, Luer Jet PFS, Needleless (1gm/10ml PFS)	200	$10.78	$2,156.00	$9.79	$1,958.00	$13.33	$2,666.00
11	Ipratropium Bromide (Atrovent), Inhalation Solution 0.02% (2.5ml Unit Dose Vial)	8000	$0.12	$960.00	$0.17	$1,360.00	$0.16	$1,280.00
12	Diphenhydramine (Benadryl) (1ml Single Dose Vial)	900	$1.22	$1,098.00	$1.34	$1,206.00	$2.18	$1,962.00
13	Dextrose 50%, Pre-filled Ansyr Syringe (25gm/50ml PFS)	2500	$10.49	$26,225.00	$9.89	$24,725.00	$11.89	$29,725.00
14	Dextrose 50%, Luer Jet Prefilled Syringe (25gm/50ml PFS)	2500	$14.07	$35,175.00	$13.16	$32,900.00	$12.20	$30,500.00
15	Dextrose 50% Lifeshield Prefilled Syringe (25gm/50ml PFS)	2500	$10.52	$26,300.00	$10.11	$25,275.00	$11.80	$29,500.00
16	Dextrose 5% in water, 250ml Bag (5%/250ml)	600	$2.48	$1,488.00	$3.67	$2,202.00	$3.85	$2,310.00
17	Dopamine HCl in 5% Dextrose Injection (250ml Ba	100	$13.74	$1,374.00	$14.72	$1,472.00	$18.68	$1,868.00
18	Epinephine 1:1000 (1ml Ampule)	1200	$12.50	$15,000.00	$12.50	$15,000.00	$16.30	$19,560.00
19	Epinephrine 1:1000 (1ml Vial)	1200	$17.65	$21,180.00	$16.42	$19,704.00	$18.90	$22,680.00
20	Epinephine 1:10,000 Luer Jet PFS, Needleless (1mg/10ml PFS)	4000	$9.35	$37,400.00	$8.52	$34,080.00	$11.45	$45,800.00
21	Epinephrine 1:10,000 Lifeshield (1mg/10ml PFS)	4000	$5.85	$23,400.00	$5.61	$22,440.00	$8.67	$34,680.00
22	Glucagon (1ml Kit)	500	$160.00	$80,000.00	$181.62	$90,810.00	$187.70	$93,850.00
23	Glucose Gel, Mandarin Orange Flavor or Equivalent GEL TYPE (15 gram)	1500	$1.23	$1,845.00	$1.18	$1,770.00	$1.66	$2,490.00
24	Hurricaine Spray (2 oz bottle)	50	$35.75	$1,787.50	$33.90	$1,695.00	$36.40	$1,820.00
25	Lidocaine 2%, Luer Jet PFS, Needleless (100mg/5ml PFS)	300	$6.20	$1,860.00	$5.83	$1,749.00	$7.80	$2,340.00
26	Lidocaine 2%, Pre-filled Ansyr Syringe (100mg/5ml PFS)	300	$3.73	$1,119.00	$3.10	$930.00	$4.90	$1,470.00
27	Ketamine (500mg/5ml Vial)	600	$9.44	$5,664.00	$15.00	$9,000.00	$13.35	$8,010.00
28	Magnesium Sulfate (2ml Single Dose Vial)	3000	$1.97	$5,910.00	$2.32	$6,960.00	$1.98	$5,940.00
29	Naloxone (Narcan) 0.4mg/ml (1ml Single Dose Vial)	4000	$18.42	$73,680.00	$5.80	$23,200.00	$14.20	$56,800.00

30	Naloxone (Narcan) Luer Lock Prefilled Syringe (2ml PFS)	4000	$22.00	$88,000.00	$35.00	$140,000.00	$38.65	$154,600.00
31	Nitroglycerine Tablets (25 per Bottle)	450	$13.50	$6,075.00	$17.83	$8,023.50	$17.25	$7,762.50
32	Nitroglycerin Ointment (1gm packet)	240	$2.82	$676.80	$2.86	$686.40	$2.90	$696.00
33	Ondansetron (Zofran) (4mg/2ml Vial)	1000	$0.34	$340.00	$0.52	$520.00	$0.62	$620.00
34	Promethazine (1ml Vial)	1000	$2.12	$2,120.00	$2.16	$2,160.00	$2.58	$2,580.00
35	Sodium Bicarbonate 8.4%, Luer Lock PFS, Needleless, (50ml PFS)	1500	$14.44	$21,660.00	$13.22	$19,830.00	$13.60	$20,400.00
36	Sodium Bicarbonate 8.4%, Luer Lock PFS, Lifeshield (50ml PFS)	1500	$11.10	$16,650.00	$10.76	$16,140.00	$14.85	$22,275.00
37	Sodium Bicarbonate 8.4%, 50ml Vial, (50ml Vial)	1500	$10.57	$15,855.00	$7.35	$11,025.00	$13.77	$20,655.00
38	Sodium Chloride Flush, (10-12ml Each)	100,000	$0.32	$32,000.00	$0.38	$38,000.00	$0.55	$55,000.00
39	Solu-Medrol (2ml Act-O-Vial)	2000	$0.32	$640.00	$8.91	$17,820.00	$11.30	$22,600.00
40	Sterile Water (1000ml)	500	$9.40	$4,700.00	$2.15	$1,075.00	$3.60	$1,800.00
41	Tetracaine Hydrochloride, Ophthalmic Solution USP, 0.5%	500	$89.99	$44,995.00	$107.95	$53,975.00	$84.05	$42,025.00
42	Thiamine (2ml Single Dose Vial)	600	$12.10	$7,260.00	$19.49	$11,694.00	$13.35	$8,010.00
43	Midazolam (Versed) (1ml Single Dose Vial)	1000	$1.29	$1,290.00	$3.00	$3,000.00	$1.90	$1,900.00
44	Fentanyl Citrate (2 ml CARPUJECT)	800	$2.14	$1,712.00	$3.50	$2,800.00	$3.90	$3,120.00
45	Fentanyl Citrate (2ml VIAL)	800	$1.34	$1,072.00	$3.80	$3,040.00	$3.50	$2,800.00
46	Fentanyl Citrate (2ml AMPULE)	800	$1.32	$1,056.00	$3.50	$2,800.00	$3.24	$2,592.00
47	Lactated Ringers Injection (Please list an each price and how many per case are being bid)_____/case	850	$2.38	$2,023.00	$2.79	$2,371.50	$6.40	$5,440.00
48	Lactated Ringers Injection (Please list an each price and how many per case are being bid)_____/case	1700	$2.26	$3,842.00	$2.96	$5,032.00	$5.20	$8,840.00
49	Sodium Chloride (Please list an each price and how many per case are being bid)_____/case	850	$2.54	$2,159.00	$2.79	$2,371.50	$3.88	$3,298.00
50	Sodium Chloride (Please list an each price and how many per case are being bid)_____/case	1700	$2.30	$3,910.00	$2.79	$4,743.00	$3.40	$5,780.00
51	Sodium Chloride (Please list an each price and how many per case are being bid)_____/case	2000	$1.77	$3,540.00	$2.09	$4,180.00	$2.20	$4,400.00
		Grand Total:	$653,976.30		$697,166.90		$827,318.50	
		TERMS:	Net 30		Not Stated		Net 30	
		DELIVERY:	2-3 Business Days		3 Business Days		3 Business Days	
		CONFLICT OF INTEREST:	Yes		Yes		Yes	
		NOTES:	Bid Proposal Form has Item 35 at $2,120, Item 36 at $21,660, Item 37 at $16,650, Item 38 at $15,855, Item 39 at $32,000, Item 40 at $18,800 and Grand Total at $668,376.30.		Bid Proposal Form has Item 13 at $24,275.00 and Grand Total at $696,716.90. Note the backorder items and actual items bid on the Form.			