SINGLE SOURCE AWARD **BID # SS-9409-21**

Subject: CELLEBRITE PREMIUM UNLIMITED PACKAGE - B-AIS-02-070 - A STATE-OF-THE-ART UNLOCKING AND EXTRACTION TOOL FOR HIGH END IOS AND ANDROID DEVICES.

Department: JACKSONVILLE SHERIFF'S OFFICE

Description of Purchase:

Recommend approval of a Single Source award to Carahsoft Technology Corporation for Cellebrite Premium Unlimited Package (B-AIS-02-070) for the Jacksonville Sheriff's Office. Period of service is for one (1) year from Date of Installation. Total award expenditure amount not-to-exceed $100,000.00.

Funding Source: 00111.552104.546620.000000.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Carahsoft Technology Corporation.

Price Justification: See attachment

Total Award: $100,000.00 **Requisition #:** PSSS-501180-21

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Nick Burgos, Director of Investigations & Homeland Security

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Nick Burgos
Director of Investigations & Homeland Security

Subject: Single Source Award – Carasoft Technology Group

Date: September 29, 2020

The Jacksonville Sheriff's Office is requesting a single source award with Carasoft Technology Group for Cellebrite Premium Unlimited Package. The total not to exceed expenditure amount is $100,000.00. The funding source is 00111.552104.546620.000000. Attached is the single source request single source document and their proposal. The request will be processed through a purchase order.

Please let me know if you need any additional information.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Cellebrite Premium is a state of-the-art Unlocking and Extraction tool for high end IOS and Android devices. It's technology provides law enforcement personal in the Digital Forensic labs with an access to the inaccessible newest mobile devices. This allows examiners to collect digital evidence such as chat messages, emails, images and other information that is locked and encrypted.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Carasoft is Cellebrite's Master Distribution Partner and no other entity is allowed to quote or resell Cellebrite mobile devices, the industry's broadest device and app support, and best in class training for evidence collection
mobile devices, the industry's broadest device and app support, and best in class training for evidence collection
data analysis, searching and reporting.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

We have researched and Cellebrite, Inc., is the manufacturer of the Cellebrite Premium Unlimited Package and Carasoft is Cellebrite's Master Distribution Partner and no other company or entity is allowed to quote or resell Cellebrite's Premium software, Premium license and Cellebrite Premium software renewal options.

Procurement Division_____

March, 2020

Cellebrite Digital intelligence for a safer world

Sergeant J. B. Waddell
TSU/CFU
Jacksonville Sheriff's Office
501 E. Bay Street
Jacksonville, FL 32202

Cellebrite Inc.
DC Metro Area
8045 Leesburg Pike Suite 220
Vienna, VA 22182
USA
Tel. +1 703 828 7854

21 OCT 2020

Dear Sergeant Waddell,

Please find attached the Cellebrite Sole Manufacturer Letter and related specifications for Cellebrite Premium. The information attached herein may be shared as need as it is already available in the public domain. Further details aside from what is provided here, about Cellebrite Premium, are considered Law Enforcement Sensitive (LES) and can only be shared on a need to know basis and would need to be covered under NDA or similar protections.

Cellebrite is the only manufacturer of Premium and the capabilities described in the included documentation are only available from Cellebrite and, can only be employed through the use of Cellebrite Premium.

Carahsoft is Cellebrite's Master Distribution Partner and no other company or entity is allowed to quote or resell Cellebrite Premium. Cellebrite Premium is available for purchase through GSA, Carahsoft does also hold Cellebrite's GSA Schedule 70 Contract and is a reputable and trusted partner for our State & Local, Federal, Military, and Intelligence Community business.

If this requires further review, I am happy to have any needed conversations with JSO Staff to ensure that questions are answered in a timely manner.

Please don't hesitate to contact me with any additional information that is needed.

Respectfully,

Jonathan A. Wrenn | **Director**
Tel. 910 233 9999 | e. jonathan.wrenn@cellebrite.com
Cellebrite | 8045 Leesburg Pike STE 220 Vienna, VA, 22182 USA

Cellebrite Digital intelligence for a safer world

Cellebrite Digital intelligenc for a safer world

Date: March 16th, 2020

TO WHOM IT MAY CONCERN,

This letter is to confirm that Cellebrite DI Ltd., acting through its United States-based subsidiary, Cellebrite Inc., is the sole manufacturer and developer of the Cellebrite Premium product. This includes Premium Kit, Premium software, Premium license and Cellebrite Premium software renewal support.

Cellebrite Inc., established in 1999 and based in Parsippany, NJ, is incorporated in the state of Delaware. Cellebrite Inc. supports customers and users in the US, Canada and Mexico.

Cellebrite Premium is a state of-the-art Unlocking and Extraction tool for high end iOS and Android devices. As Mobile devices play a major role in the investigation Cellebrite Premium technology provides Law Enforcement personal in the Digital Forensic labs with an access to the inaccessible newest and updated Mobile devices. This capability enables the examiners to collect curtail digital evidence such as chat messages, emails, images and other information that is locked and encrypted.

Our competitive advantages include:

• **Access Locked and Encrypted leading mobile devices.** Cellebrite Premium supports Full File-System and Physical extraction from leading iOS and Android devices while bypassing or brute forcing the device passcode and other security measures. Cellebrite Premium is the only tool that provides both high-end iOS and Android devices in the same product.

• **Large, Established User Community.** Since 2007, Cellebrite has deployed more than 60,000 Cellebrite UFED in 100+ countries to support law enforcement, intelligence services, border patrols, military forces, public safety agencies and commercial organizations.
• **Industry's Broadest Device & App Support.** Cellebrite has the largest device inventory in the industry that holds more than 15K mobile devices from different vendors, OS, Locations and years. Cellebrite is purchasing dozens of devices each month from different countries to support customer's needs.
• **Forensically Sound Evidence Every Time.** Unlike competitors' "black box" third-party boot loaders or other tools, Cellebrite Premium uses custom-designed, read-only methods, which ensure forensically sound File-System and Physical extractions.
• **Technology and Research and Development (R&D) Leadership.** Cellebrite provides the mobile forensic industry's most comprehensive Android, Apple iOS, Blackberry, and Windows Mobile support. Cellebrite has a staff of 250+ engineers—the most of any mobile forensics' solution provider. We are committed to investing in the ongoing R&D to innovate around customer and market needs.
• **Best-in Class Training Ensures a Repeatable, Reproducible Mobile Forensics Process.** Open to all user levels, from beginners to advanced, Cellebrite certification training provides hands-on experience with Cellebrite products and applications, delivering the tools and knowledge required for evidence collection data analysis, searching, and reporting.

Sincerely,

Hagit Reuven
VP, Sales Operations

Cellebrite Inc., 8045 Leesburg Pike, Suite 220, Vienna, VA 22182
Tel: (703) 828-7854 • www.cellebrite.com

Cellebrite Digital intelligence for a safer world

Unlock crucial mobile phone evidence from all iOS and high-running Android devices

Locked devices and encryption barriers can result in extended investigation times, leading to additional costs and lower clearance rates. As smartphones continually have smarter and more protective features, including implementation of complex locks and built in encryption mechanisms, unlocking and extracting data from market-leading iOS and Android devices has become a constant challenge.

UFED Premium is the only on-site solution in the market today that enables you to recover the passcode, unlock and perform a full file-system extraction on Apple devices running the latest iOS versions. But it doesn't stop there. With UFED Premium you can bypass locks and perform a physical extraction on many high-running Android devices. By performing full file system and physical extractions, you can get much more data than what is possible through a logical extraction, and access highly protected areas such as the iOS Keychain or the Secure Folder.

Accessing 3rd party application data, stored passwords and tokens, chat conversations, location data, email attachments, system logs, as well as deleted content, increases your chances of finding the incriminating evidence.

Cellebrite has a proven and unmatched track record of delivering innovative digital forensic solutions, that help law enforcement globally to access data from hundreds of devices. Recover and examine evidence that you can stand behind in court, from the convenience of your forensics lab, and rest assured the chain of custody is maintained.

Key Benefits for iOS Data Extraction

Unlock Apple devices

Determine passcodes and perform unlocks for all Apple devices running the latest iOS version

Sophisticated algorithms to minimize unlock attempts

When brute-force attempts are required to reveal the device passcode, you can shorten unlock times by creating case-specific custom dictionaries optimized for the exhibit

Perform a forensically sound full file-system extraction

- Bypass iTunes backup encryption to extract all data possible
- Gain access to stored passwords and tokens from the Keychain
- Recover data from 3rd party applications including WhatsApp, Facebook, Telegram and many others
- Get emails and attachments
- Get location information from multiple streams of data (WIFI and Cell towers)
- Reveal system logs and application log data

Collect data even when the device is locked

Perform partial extractions before determining the passcode to immediately access data from the device's file system, in those critical first moments.

Key Benefits for Android Data Extraction

Unlock Android devices

Bypass or determine locks on all flagship Samsung devices and select Android devices

Perform a forensically sound physical extraction

- Gain access to app data protected with additional passcodes via KNOX Secure Folder
- Extract unallocated data to maximize recovery of deleted items
- Recover data from 3rd party applications including WhatsApp, Facebook, Telegram and many others
- Get emails and attachments
- Get location information from multiple streams of data (WIFI and Cell towers)
- Reveal system logs and application log data

Support for the Widest Range of Devices

Apple Devices

- Apple iPhone 4S - iPhone X
- Apple iPad 2, 3rd/4th Gen, iPad 5/6th Gen, iPad mini 1st Gen, 2, 3, 4, iPad Air, Air 2, iPad Pro
- Apple iPod touch 5th/6th Gen
- iOS 7 to iOS 12.3

Android Devices

- Exynos 8 Octa 8890 e.g. Galaxy S7 / S7 edge (International)
- Exynos 9 Series 8895 e.g. Samsung Galaxy S8 / S8+ / Note 8 (International)
- Exynos 9 Series 9810 e.g. Samsung Galaxy S9 / S9+ (International)
- Samsung Galaxy S7 / S7+ (U.S. / Canada)
- Samsung Galaxy S8 / S8+ (U.S. / Canada)
- Samsung Galaxy S9 / S9+ (U.S. / Canada)
- Samsung Galaxy Note 9 (U.S. / Canada)

This list is continuously updated and may depend on operating system updates. Please contact us to get the latest information about supported devices.

Our certified forensic experts can also help you gain access to sensitive mobile evidence from several locked, encrypted or damaged iOS and Android devices using advanced in-lab only techniques.

Significant updates are expected in 2019 for upcoming additional Android support for vendors such as Huawei, LG, Motorola, Sony, and others.

To learn more about Cellebrite visit Cellebrite.com

* This document is confidential, privileged, and only for the information of the intended recipient and may not be used, published, or redistributed without the prior written consent of Cellebrite Inc.

GOVERNMENT PRICE QUOTATION

CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

carahsoft.

TO: Jeffery Waddell
Sergeant
Jacksonville Sheriff's Office
501 E Bay ST
Jacksonville, FL 32202 USA

EMAIL: Jeffrey.Waddell@jaxsheriff.org

PHONE: (904) 630-0889

FROM: Meagen Hansen
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: Meagen.Hansen@carahsoft.com

PHONE: (571) 662-3812 FAX: (703) 871-8505

TERMS: FTIN: 52-2189693
Shipping Point: FOB Destination
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
Credit Cards: VISA/MasterCard/AMEX
Sales Tax May Apply

QUOTE NO:	24097387
QUOTE DATE:	10/12/2020
QUOTE EXPIRES:	11/11/2020
RFQ NO:	
SHIPPING:	GROUND
TOTAL PRICE:	$100,000.00
TOTAL QUOTE:	$100,000.00

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
1	B-AIS-02-070	Premium Unlimited Package Cellebrite Inc. - B-AIS-02-070		$100,000.00	OM	1	$100,000.00
2	B-AIS-02-052	Premium Term Based License Including Installation and Training Cellebrite Inc. - B-AIS-02-052		$0.00	OM	1	$0.00
3	U-AIS-02-100	CAS Unlock for Premium Package Cellebrite Inc. - U-AIS-02-100		$0.00	OM	10	$0.00
4	B-AIS-02-071	UFED Premium Package Unlimited -SW Cellebrite Inc. - B-AIS-02-071		$0.00	OM	1	$0.00
5	U-AIS-02-063	Premium Unlimited iOS Cellebrite Inc. - U-AIS-02-063		$0.00	OM	1	$0.00
6	U-AIS-02-065	Premium Unlimited Android Cellebrite Inc. - U-AIS-02-065		$0.00	OM	1	$0.00
		SUBTOTAL:					$100,000.00
				TOTAL PRICE:			$100,000.00
				TOTAL QUOTE:			$100,000.00