SUBJECT: DELL NUTANIX 4 NODE DR CLUSTER

BID #: XF-0428-20 **OPEN DATE: 4/1/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: One Time Purchase

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or none, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to CDW Government, LLC as the lowest responsive, responsible bidder for the purchase of Dell Nutanix 4 Node DR Cluster Systems. Total estimated award not to exceed $235,000.00.

Funding for this award to be encumbered by account 00111.552104.564270.000000, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Specifications and Requirements

Analyst: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
for GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: DERRICK LEWIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

TO: Gregory Pease
Chief of Procurement

THRU: Bill Clement, CPA
Chief of Budget

FROM: Derrick Lewis
Director of Police Services

SUBJECT: XF-0428-20 Dell Nutanix 4 Node DR Cluster

DATE: April 7, 2020

There were three (3) responses received for bid XF-0428-20 Dell Nutanix 4 Node DR Cluster. After reviewing the responses we recommend awarding CDW Government, LLC, the lowest responsive, responsible bidder in the amount of $235,000.00. The charge account is 00111.552104.564270.000000.

Please let me know if you require any additional information. Thank you for your assistance

TITLE: DELL NUTANIX 4 NODE DR CLUSTER
BID NO.: XF-0428-20
OPEN DATE: April 1, 2020 at 2:00 P.M.
ANALYST: Taryn Manser
No. Invited: (5) No. Received (3) No Bids: (0)
Recorded By: John Hernandez Announcer: Renata Barnett

Item #	DESCRIPTION	QUANTITY	CDW Government LLC		JPT-TECH		Malor & Company Inc	
			Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	DELL CTO XC740XDENT CORE 2,0 PS PD	4	$26,750.00	$107,000.00	$43,213.38	$172,853.52	$3,750.00	$15,000.00
2	NUTANIX SVCS PROPACK	1	$5,000.00	$5,000.00	$785.95	$785.95	$12,999.00	$12,999.00
3	NUTANIX SERVICES PROPACK	1	$0.00	$0.00	$4,998.67	$4,998.67	$13,250.00	$13,250.00
4	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	1	$95,000.00	$95,000.00	$120,952.78	$120,952.78	$849,000.00	$849,000.00
5	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	128	$0.00	$0.00	$0.00	$0.00	$0.60	$76.80
6	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	168	$0.00	$0.00	$0.00	$0.00	$0.60	$100.80
7	Nutanix Prism Pro 1 Node Lic 3 Year	4	$7,000.00	$28,000.00	$5,647.84	$22,591.36	$9,999.00	$39,996.00
		Total:	$235,000.00		$322,182.28		$930,422.60	
		DELIVERY:	10 Business Days		5 Business Days		30 Business Days	
		NOTES:	None		Bid Proposal Form has $172,853.53 for Item 1, $22,591.38 for Item 7 and $322,182.31 for the Total		Bid Proposal Form has $34,996.00 for Item 7 and $925,422.60 for the Total	
		TERMS:	N/S		1%/ 30 Days		1%/ 30 Days	
		CONFLICT OF INTEREST:	Yes		Yes		Yes	
		ACKNOWLEDGMENT OF ADDENDUM (1):	Yes		Yes		Yes	

TERMS AND CONDITIONS
Dell Nutanix 4 Node DR Cluster

1. SCOPE

The City of Jacksonville, Jacksonville Sheriff's Office (JSO) is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for Dell Nutanix 4 Node DR Cluster as listed in the bid documents to include warranty as specified.

2. AWARD

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

One-time purchase.

4. PRE-BID CONFERENCE

Not applicable.

5. REQUIREMENTS

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically be a Dell Nutanix certified reseller. **Submit proof with bid submittal.**

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchases against this bid if it deems so necessary.

8. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one (1) business day in advance.** Contact Chris Burms- 904-630-7426. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure.

9. ESCALATION/DE-ESCALATION

Not applicable.

10. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and/or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS AND REQUIREMENTS
Dell Nutanix 4 Node DR Cluster

Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

No Substitutions.

Vendor MUST be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Dell Nutanix certified reseller.

Dell Nutanix 4 Node DR Cluster System – Consisting of the following:

Qty	Description	Part #
4	DELL CTO XC740XDENT CORE 2,0 PS PD	3000050989434
1	NUTANIX SVCS PROPACK	CNS-PRO
1	NUTANIX SERVICES PROPACK	CNS-PRO-R-3D
1	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	SW-AOS-ULT-PRD-3YR
128	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	L-CORES-ULT-PRD-3YR
168	Nutanix AOS Ultimate - subscription license (3 years) + Production Support	L-FLASHTIB-ULT-PRD-3YR
4	Nutanix Prism Pro 1 Node Lic 3 Year	LIC-PRS-PRO-3YR-1

Support and Services must be OEM from Manufacturer; no third part offerings will be accepted. Support and Services must be provided by Dell Nutanix Certified and approved technicians.

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