SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14 **OPEN DATE: 05/07/2014**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: COMMODITIES EVALUATED – FIVE (5) YEARS BEGINNING OCTOBER 1, 2014 WITH TWO (2) THREE (3) YEAR RENEWAL OPTIONS

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to increase the award to SGA Holdings, DBA InProduction, in the amount of $408,032.00 to provide audience risers at the Club level for the TaxSlayer Bowl. The revised total award amount not-to-exceed $7,747,187.89.

Funding Source: JXMS011GATBL-04402 – to be executed by formal contract amendment through the Office of General Counsel (Contract #8559-04)

Attachments: Recommendation Memo, Vendor Quote, Layouts and Previous Award(s)

ANALYST _____ CHELSEY FLEMING

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

OTHER_____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

SMG
JACKSONVILLE
Sports and Entertainment Facilities

December 1, 2017

To: Gregory Pease, Chief of Procurement
City of Jacksonville

From: Keith Van Der Leest, Assistant General Manager
SMG-Jacksonville for Van Der

Re: Temporary Seating at EverBank Field for 2017 Tax Slayer Bowl – (Bid ECS-0478-14)

At this time, SMG Jacksonville respectfully requests permission to award the (Fifth Amendment of City Contract # 8559-04) for City of Jacksonville bid ESC-0478-14 to SGA Holdings, Inc. (DBA InProduction, formerly SGA Production) for the following items and amount:

CLUB Seating:	2054 seats	$408,032.00

Total Recommended award amount is: **$408,032.00**

Funding for this project will come from account JXMS011GATBL:04402.

Please let me know if you have any further questions.

Cc: Bill McConnell, SMG

Dave Herrell, COJ, Sports & Entertainment

300 A. Philip Randolph Boulevard, Jacksonville, FL 32202
(904) 630-3900 - www.jaxevents.com

InProduction

InProduction Orlando • 6855 Presidents Drive, Suite 500, Orlando, FL 32809
407.240.8080 • 800.999.5278 • InProduction.net

November 28, 2017

Mr. Keith Van Der Leest
SMG
300 A Philip Randolph Blvd.
Jacksonville, FL 32202

Dear Keith,

Thank you for considering InProduction as your event partner to provide Audience Risers for the East & West Club levels for the TaxSlayer Bowl.

This document includes all the relevant details of our proposal to ensure that they are understood and agreed upon. Should you require further detail, please don't hesitate to contact me.

Respectfully submitted,

Mindy Meadows
Sales Director
InProduction

Office: 352-429-1117
Cell: 407-467-2872
MMeadows@inproduction.net

InProduction

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407.240.8080 • 800.999.5276 • InProduction.net

Project Description

SGA will provide all rental equipment, design and supervision necessary for the installation and strike of an Audience Riser System at EverBank Field. Local labor, transportation, hotels, airfares and miscellaneous expenses are included as detailed below.

Prepared for:

Keith Van Der Leest

Proposal Notes:

- Access through the Club Level through both doors and ramps required for all installation & strike shifts.

Project / Drawing Numbers:

2017 TaxSlayer Bowl/ JAX020

Schedule Summary

Proposal Date:	11/28/2017
Deposit Due Date:	12/6/2017
Installation Dates:	12/20, 21, 22 and 12/26 & 27/2017
Estimate Inspection Date	12/28/17
Strike Dates:	2, 3 & 4/2018, See Additional Costs for 1/1 Strike start

Fee Summary

Equipment Rental: $123,683.00
SGA Supervisor Labor: $30,800.00
InProduction Stagehands: $130,506.00
Obstruction Removal & Seat Labeling Labor $4,830.00
Forklifts: $4,400.00
Equipment Transportation: $13,337.00
Accommodations & Travel: $10,150.00
Engineering & Permit: $5,300.00
Threshold Inspection ..... Provided by Client
Labels $2,082.00
Bond: $7,944.00
Obstructions removal & chair installation labor $75,000.00
Sales Tax ..... Not Included in this Proposal

Total (per above schedule with no Holiday overtime): $408,032.00

Additional Cost for Holiday work days*, per day $8,279.00
*12/24, 12,25, 12/31, 1/1

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Proposal & Fee Details

Equipment

This proposal is based on drawings named **JAX020** and dated **9/25/2017**.

Equipment Rental: $123,683.00

Labor

SGA Supervisors

This proposal includes **5** SGA Supervisors for installation, **5** SGA Supervisors for strike, and **2** SGA Supervisors for Game Day.

Local Labor / Stagehands

- SGA estimates that this project will require the following Local Labor:

  Install: 8 Loaders, 20 Stagehands, 3 Fork Ops, 1 Lead x (6) 8-10 Hour Days
  Strike: 8 Loaders, 20 Stagehands, 3 Fork Ops, 1 Lead x (3) 8-10 Hour Days

SGA Supervisors: $30,800.00
Stagehands: $130,506.00
Total InProduction Labor: $161,306.00

Security & Labels $4,830.00

Forklifts: $4,400.00
Equipment Transportation: $13,337.00
Accommodations: $10,150.00
Engineering/Permits (threshold inspection not included) $5,300.00
Labels $2,082.00
Bond $7,944.00

Obstruction Removal and Chair installation Labor $75,000.00

Rental Period & Total Fees

Installation Dates: ..... December 20-23, 26-7, 2017
Strike Dates: ..... January 2-4, 2018

Total Fee: $408,032.00

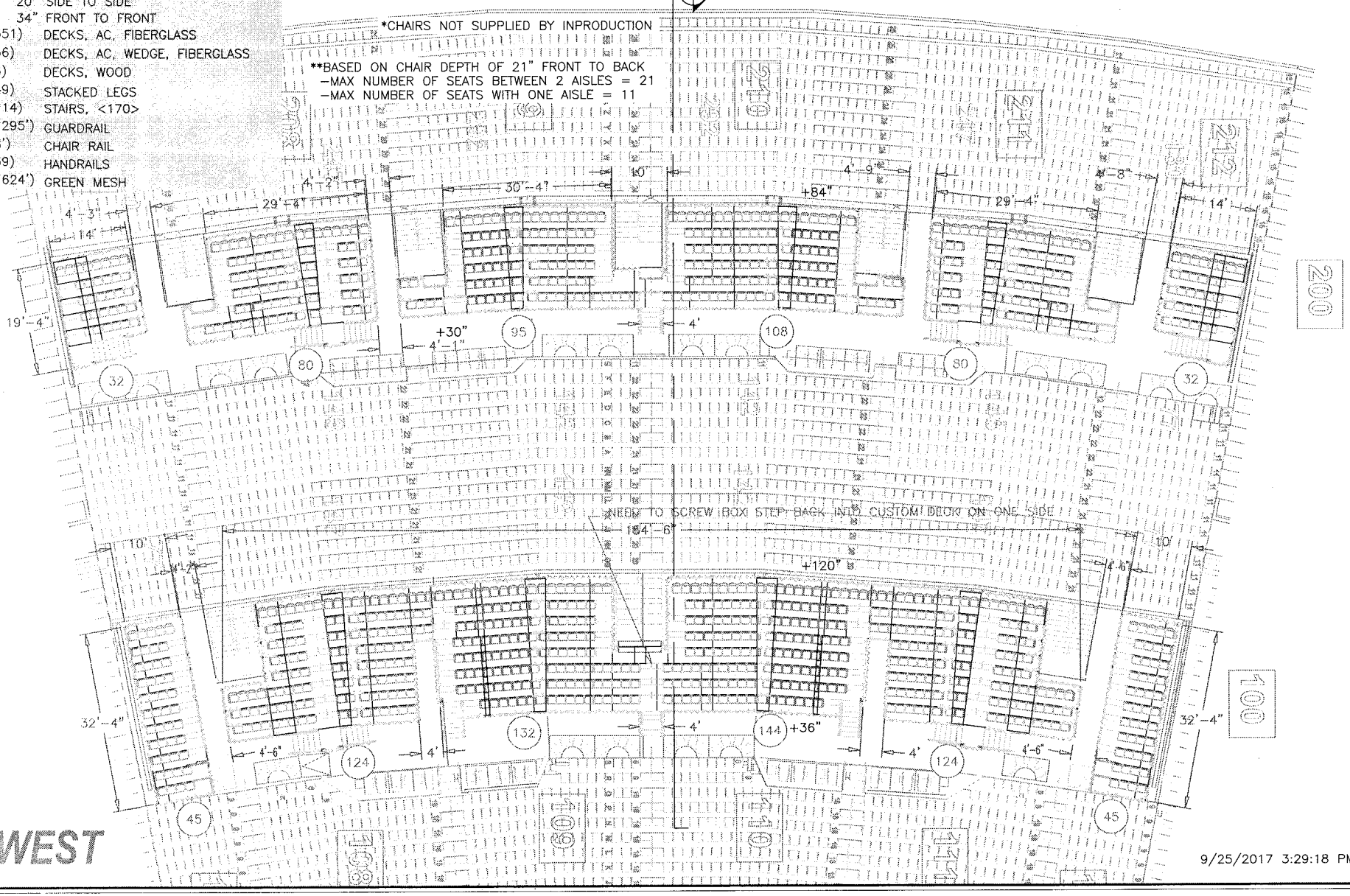
Additional Cost for Holiday work days*, per day $8,279.00
*12/24, 12,25, 12/31, 1/1

RISER SEATING FOR 1041* SPEC SEATS
20" SIDE TO SIDE
34" FRONT TO FRONT

(351)	DECKS, AC, FIBERGLASS
(56)	DECKS, AC, WEDGE, FIBERGLASS
(6)	DECKS, WOOD
(49)	STACKED LEGS
(114)	STAIRS, <170>
(1295')	GUARDRAIL
(8')	CHAIR RAIL
(39)	HANDRAILS
(1624')	GREEN MESH

*CHAIRS NOT SUPPLIED BY INPRODUCTION

**BASED ON CHAIR DEPTH OF 21" FRONT TO BACK
–MAX NUMBER OF SEATS BETWEEN 2 AISLES = 21
–MAX NUMBER OF SEATS WITH ONE AISLE = 11



9/25/2017 3:29:18 PM

East & West Club Level, EverBank Field
Jacksonville, FL 12/28/2017 Thru 01/02/2018

CREATED BY	AMS	CREATION DATE	9/25/2017
REVISED BY		REVISION DATE	
FILE NAME	JAX020	SUBMISSION	Mindy Meadows

Proposed Riser Layout
City of Jacksonville/TaxSlayer Bowl 2017

SCALE 1/16"=1'
REVISION
SHEET 1

In Production
www.InProduction.net • 800-999-5278

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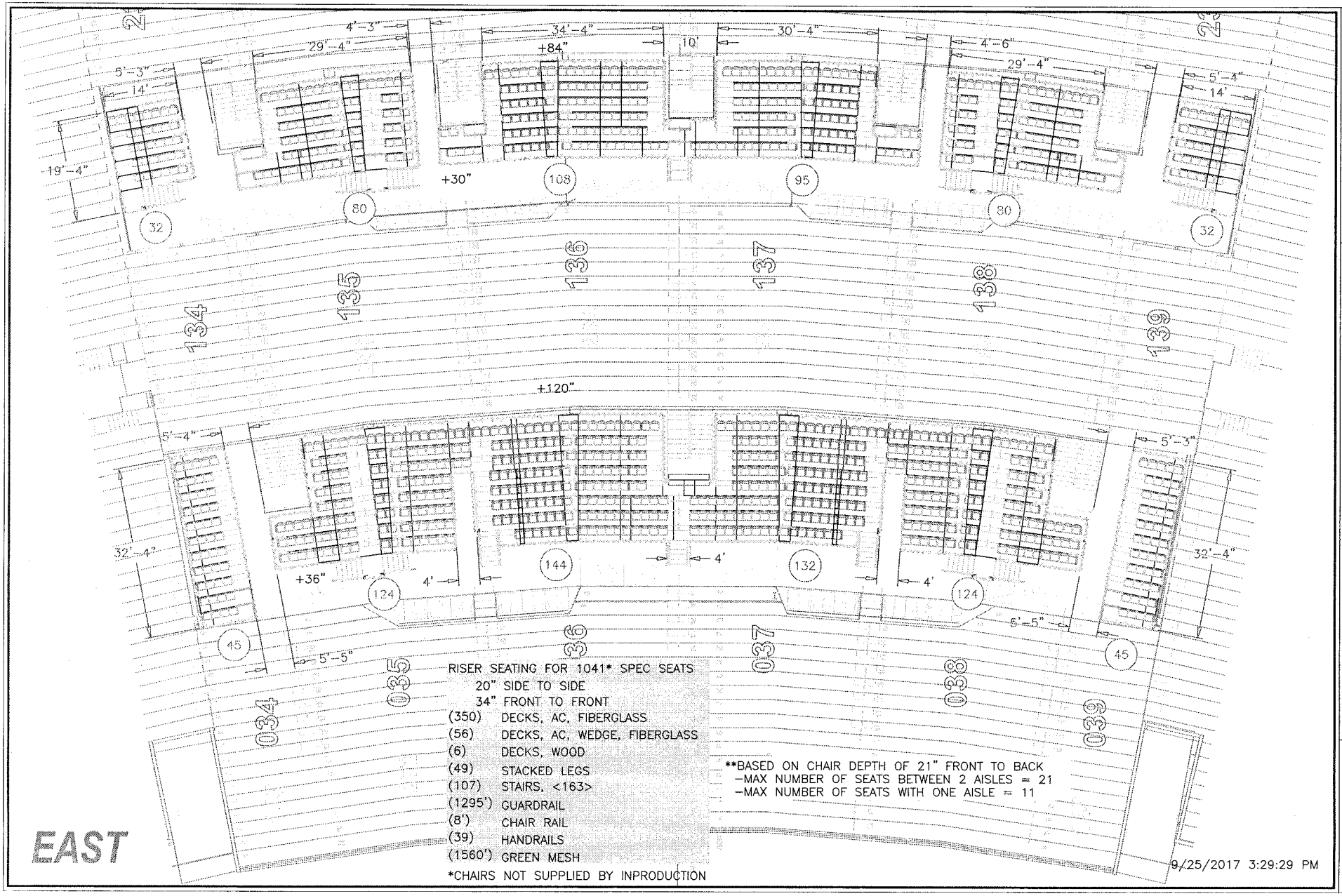

RISER SEATING FOR 1041* SPEC SEATS
20" SIDE TO SIDE
34" FRONT TO FRONT

(350)	DECKS, AC, FIBERGLASS
(56)	DECKS, AC, WEDGE, FIBERGLASS
(6)	DECKS, WOOD
(49)	STACKED LEGS
(107)	STAIRS, <163>
(1295')	GUARDRAIL
(8')	CHAIR RAIL
(39)	HANDRAILS
(1560')	GREEN MESH

*CHAIRS NOT SUPPLIED BY INPRODUCTION

**BASED ON CHAIR DEPTH OF 21" FRONT TO BACK
–MAX NUMBER OF SEATS BETWEEN 2 AISLES = 21
–MAX NUMBER OF SEATS WITH ONE AISLE = 11

9/25/2017 3:29:29 PM

East & West Club Level, EverBank Field
Jacksonville, FL 12/26/2017 Thru 01/02/2018

Proposed Riser Layout
City of Jacksonville/TaxSlayer Bowl 2017

CREATED BY	AMS	CREATION DATE	9/25/2017
REVISED BY		REVISION DATE	
FILE NAME	JAX020	CONFIGURATION	Mindy Meadows
SCALE	1/16"=1'	SHEET	2

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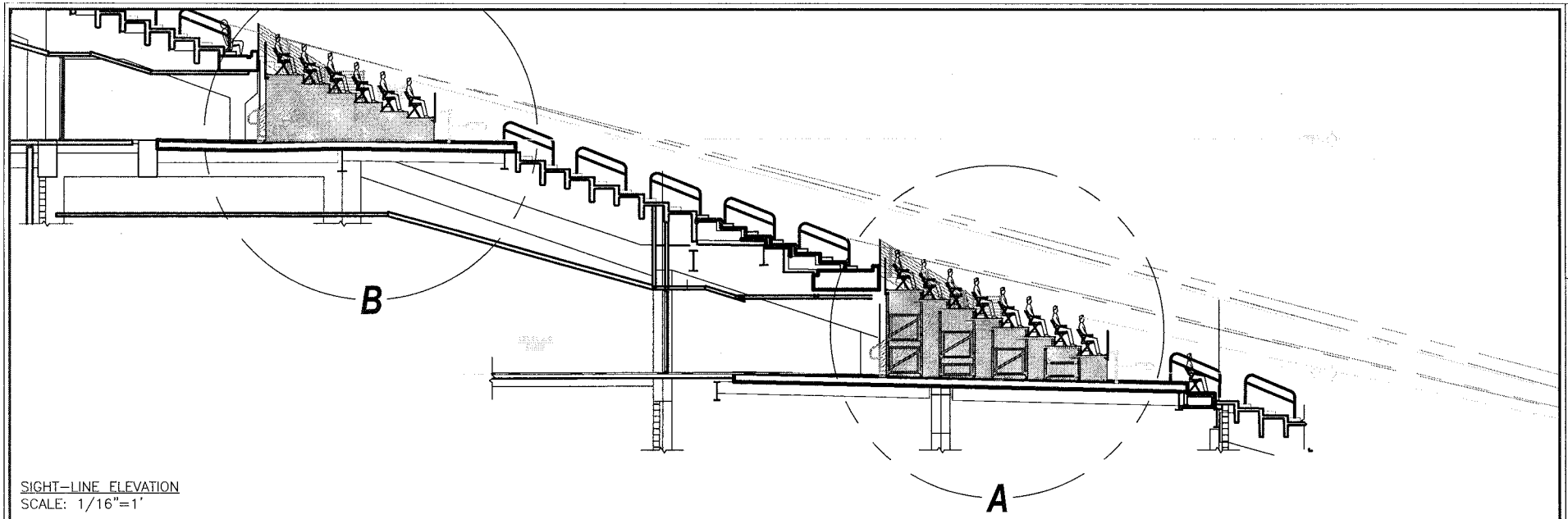
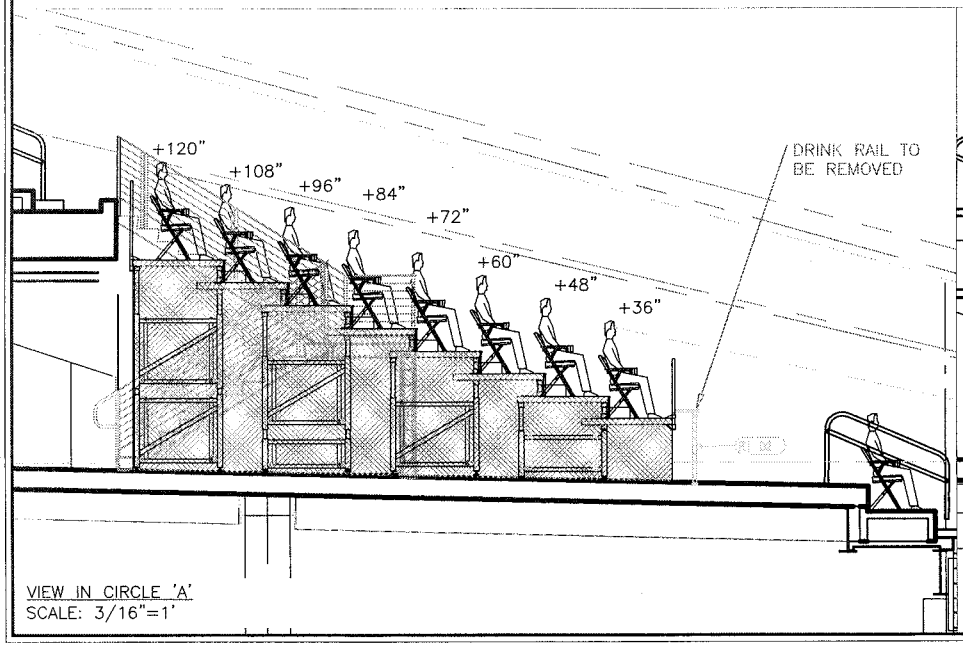
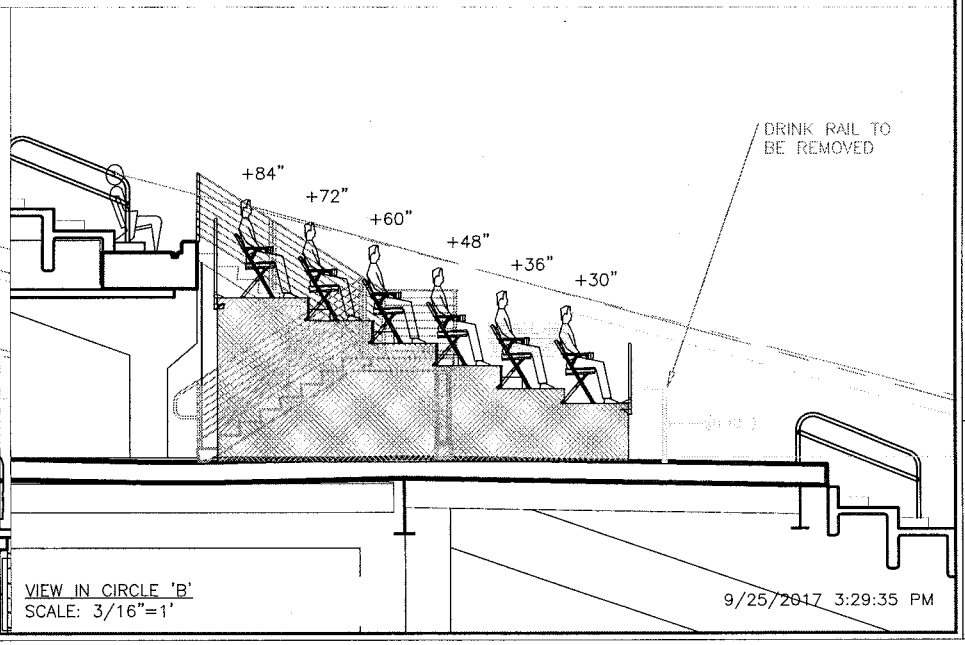


SIGHT–LINE ELEVATION
SCALE: 1/16"=1'



VIEW IN CIRCLE 'A'
SCALE: 3/16"=1'



VIEW IN CIRCLE 'B'
SCALE: 3/16"=1'

9/25/2017 3:29:35 PM

Elevation View

City of Jacksonville/TaxSlayer Bowl 2017

East & West Club Level, EverBank Field
Jacksonville, FL 12/26/2017 Thru 01/02/2018

CREATED BY: AMS	ORIGINAL DATE: 9/25/2017	DRAWN:	SCALE: 3/32"=1'
REVISED BY:	REVISION DATE:	REVISION:	SHEET 3 OF 3
FILE NAME: JAX020	FILENAMEFOLDER: Mingly Meadows		

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SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14 **OPEN DATE: 05/07/2014**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: COMMODITIES EVALUATED – FIVE (5) YEARS BEGINNING OCTOBER 1, 2014 WITH TWO (2) THREE (3) YEAR RENEWAL OPTIONS

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend award dated 9/29/2017 to SGA Holdings to correct the award amount to align with what was approved in contract amendment 3 (Contract #8559-04). The revised total award amount not-to-exceed $7,339,155.89.

Attachments: Recommendation Memo, Contract Amendment and Previous Award(s)

ANALYST _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 10/12/17

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 10/14/17

APPROVED _____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14 **OPEN DATE: 05/07/2014**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: COMMODITIES EVALUATED – FIVE (5) YEARS BEGINNING OCTOBER 1, 2014 WITH TWO (2) THREE (3) YEAR RENEWAL OPTIONS

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award to SGA Holdings, Inc. dba SGA Production Staging, in the amount of $1,799,652.43 for FL/GA Temporary Seating as outlined in the agency memo. Total award not-to-exceed $6,923,842.89.

Funding Source: JXMS01AFLGA-04402 - To be executed by formal contract amendment through the Office of General Counsel (Contract # 8559-04).

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2017. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Vendor Quote and Previous Award(s)

ANALYST _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 9/28/17

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 9/29/17

MK APPROVED _____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14 OPEN DATE: 05/07/2014

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: COMMODITIES EVALUATED – FIVE (5) YEARS BEGINNING OCTOBER 1, 2014 WITH TWO (2) THREE (3) YEAR RENEWAL OPTIONS

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award to SGA Holdings, Inc. dba SGA Production Staging, in the amount of $2,123,406.80 for FL/GA Temporary Seating as outlined in the agency memo. Total award not-to-exceed $5,124,190.46.

Funding Source: JXMS01AFLGA-04402 - To be executed by formal contract amendment #2 through the Office of General Counsel (Contract # 8559-04).

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2016. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Vendor Quote and Previous Award(s)

ANALYST SBB Annette Burney

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leesl, Asst. General Manager, SMG

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 9-29-16

OTHER

ACTION OF AWARDING AUTHORITY DATE 9/29/16

MP APPROVED ✓ DISAPPROVED:

OTHER:

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14

OPEN DATE: 05/07/2014

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
COMMODITIES EVALUATED

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Subject bid was approved on 06/02/14 to enter into final fee and scope negotiations with SGA Holdings, Inc. (SGA) (contract #8559-04) the only respondent. Awarded on 07/03/14 in the amount of $1,645,734.45.

Recommend approval to increase award to SGA Holdings, Inc. (SGA) for 2015-16 year for Temporary Seating in the amount of $1,355,049.21 ($75.23/seat based on 5,927 seats built in South End Zone, $138.20/seat based on 6,400 seats in the North End Zone and 662 Club Riser seats). Total award not-to-exceed $3,000,783.66.

Funding for this award to be encumbered by account JXMS01AFLGA-04402 to be executed by formal contract amendment #1 through Office of General Counsel.

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2015. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Vendor Quote, Previous Award(s)

BUYER Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED Gregory Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, SMG- Asst. General Manager

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING _____ DATE: 10-1-15

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 10/01/15

APPROVED ✓ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION Sam E. Mousa

~~Sam E. Mousa~~
Chief Administrative Officer
~~For: Mayor Lenny Curry~~
Under Authority of
~~Executive Order No. 2015-05~~

SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14

OPEN DATE: 05/07/2014

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
COMMODITIES EVALUATED

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Subject bid was approved on 06/02/14 to enter into final fee and scope negotiations with SGA Holdings, Inc. (SGA) the only respondent.

Recommend approval of award to SGA Holdings, Inc. (SGA) for final negotiations for Base Bid #1 and Alternate #1, for SEZ (South End Zone) Seating in the amount of $443,414.00 plus the additional cost for 2014 in the amount of $111,909.00 needed for FL/GA game; NEZ (North End Zone) in the amount of $956,224.45 plus the additional cost for 2014 in the amount of $134,187.00. Total amount for SEZ will be $555,323.00 and amount for NEZ $1,090,411.45. Period of Service will be a five (5) year period beginning October 1, 2014, with two (2) three (3) year renewal options. Total award not-to-exceed $1,645,734.45.

Funding for this award to be encumbered by account JXMS01AFLGA-04402 to be executed by formal contract through Office of General Counsel.
This award is subject to appropriation by the City in the fiscal year beginning October 1, 2014. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Bid Tabulation Sheet, Term of Agreement, Scope of Work, Previous Award

BUYER Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

MR

CONCURRENCE BY: Keith Van Der Leest, SMG- Asst. General Manager

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING _____ DATE: 7/3/14

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 7/3/14

APPROVED ✓ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION Karen Bowling

Karen Bowling
Chief Administrative Officer
For: Mayor Alvin Brown
Under Authority of:
Executive Order No. 2013-04

SUBJECT: TEMPORARY SEATING SYSTEM FOR EVERBANK FIELD MAJOR EVENTS

BID # ESC-0478-14

OPEN DATE: 05/07/2014

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
COMMODITIES EVALUATED

AGENCY: SMG

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 1 OTHER: 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to enter into final fee and scope negotiations with SGA Holdings, Inc. (SGA) the only respondent to the proposal, for the following items base bid #1 and alternate bid #1.

Attachments: Recommendation Memo, Bid Tabulation Sheet, Scoring Matrix, Evaluation Matrix, Scope of Work

BUYER MARILYN LAIDLER

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, SMG- Asst. General Manager

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING _____ DATE: 05/29/14

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 6/2/14

APPROVED ✓ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____ Karen Bowling
Chief Administrative Officer
For: Mayor Alvin Brown
Under Authority of:
Executive Order No. 2013-04

ESC-0478-14	SGA HOLDINGS, INC.	
6/2/2014		Enter Into Negotiations
7/3/2014	$1,645,734.45	Award
10/1/2015	$1,355,049.21	Increase
9/29/2016	$2,123,406.80	Increase
9/29/2017	$1,799,652.43	Increase
10/14/2017	$415,313.00	Amend to include Amendment 3
Pending	$408,032.00	Increase
	$7,747,187.89	**Total Award**