7

SUBJECT: PORT-O-LET AND HYGIENE STATION RENTALS

BID #: SC-0311-21

OPEN DATE: 02/17/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – APRIL 15, 2021 THROUGH APRIL 14, 2022 WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject solicitation was awarded on 3/8/21 to Floaters Portable Sanitation, Inc. as the primary supplier for Group 1 in the amount of $175,885.00 and Group 2 in the amount of $44,825.00; and to United Rentals (North America), Inc. dba Reliable Onsite Services as the secondary supplier for Group 1 in the amount of $196,827.00 and Group 2 in the amount of $52,900.00. Increases to Floaters Portable Sanitation, Inc. for Group 1 in the amount of $55,000.00 and Group 2 in the amount of $30,000.00 approved on 2/25/22.

Request approval to utilize the first of four (4) one (1) year renewal options with Floaters Portable Sanitation, Inc. as the primary supplier for Group 1 in the amount of $242,430.00 and Group 2 in the amount of $78,567.00, which includes a 5% CPI increase for all items except for the 3-stall crowd pleaser units added to the contract in February, 2022.

Also request approval to utilize the first of four (4) one (1) year contract renewal options with United Rentals (North America), Inc. dba Reliable Onsite Services as the secondary supplier for Group 1 in the amount of $196,827.00 and Group 2 in the amount of $52,900.00.

The Renewal 1 not-to-exceed expenditure amounts will be:

- Floaters Portable Sanitation, Inc. – Group 1: $242,430.00
- Floaters Portable Sanitation, Inc. – Group 2: $78,567.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 1: $196,827.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 2: $52,900.00

Revised total not-to-exceed award amount will be $1,126,161.00.

Period of service will be from April 15, 2022 through April 14, 2023 with three (3) one (1) year renewal options.

Funding will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Suppliers' Letters, Unit Pricing, Basis of Award, Previous Awards

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GREG PEASE, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

To: Gregory W. Pease, Division Chief, Procurement Division

From: David Klages, Purchasing Analyst

Date: March 17, 2022

Subject: SC-0311-21 Port-O-Let and Hygiene Station Rentals

The Procurement Division requests approval to utilize the first of four (4) one (1) year contract renewal options with Floaters Portable Sanitation, Inc. as the primary supplier for Group 1 in the amount of $242,430.00 and Group 2 in the amount of $78,567.00, which includes a 5% CPI increase for all items except for the 3-stall crowd pleaser units added to the contract in February, 2022.

The Procurement Division also requests approval to utilize the first of four (4) one (1) year contract renewal options with United Rentals (North America), Inc. dba Reliable Onsite Services as the secondary supplier for Group 1 in the amount of $196,827.00 and Group 2 in the amount of $52,900.00.

The Renewal 1 not-to-exceed expenditure amounts will be:

- Floaters Portable Sanitation, Inc. – Group 1: $242,430.00
- Floaters Portable Sanitation, Inc. – Group 2: $78,567.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 1: $196,827.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 2: $52,900.00

The revised total not-to-exceed award amount will be $1,126,161.00.

The period of service will be from April 15, 2022 through April 14, 2023 with three (3) one (1) year renewal options remaining.

Funding for this award shall be encumbered by various accounts and executed by Purchase Orders.

Thank you for your assistance and consideration in this matter.

CC: Dustin Freeman
Manager of Purchasing Services
Procurement Division

1509 Faye Rd Jacksonville, Fl 32218
FloatersNow.com
(904) 751-2614

"You Float'm – We Tote'm"

March 17, 2022

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

RE: Renewal – SC-0311-21 PORT-O-LET AND HYGIENE STATION RENTALS

1. Floaters Portable Sanitation would like to exercise their Contract Renewal Option 1

2. The extension of this contract should take effect as of April 15, 2022 and shall remain in effect for one full year.

3. Floaters Portable sanitation would like to request a %5 increase to all line items in BID SC-0311-21 based on the Consumer Price Index increase of %7.9 over the past 12 months as described by the U.S. Bureau of Labor Statistics.

Jason R. Green

Jason R. Green
Sales Manager
Floaters Portable Sanitation

Klages, David

From: Jason Green <jason@floatersnow.com>
Sent: Thursday, March 17, 2022 3:03 PM
To: Klages, David
Subject: RE: Renewal 1 for SC-0311-21 Port-O-Let and Hygiene Station Rentals

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Yes. The pricing recently added is good.

Jason Green "J.R."
Sales Manager
Floaters Portable Sanitation Inc.
904.751.2614
www.FloatersNow.com

FLOATERS PORTABLE SANITATION

You Float'm

We Tote'm

This email is intended solely for the use of the individual(s) to whom it is addressed. If you have received this in error, please notify the sender immediately, delete the email from your computer and do not copy or disclose it to anyone. If you are not an existing client of this company do not construe anything in order to make yourself a client unless it contains a specific statement to that effect and do not disclose anything in reply that you expect to be held in confidence. If you have properly received this as a client, you should maintain its contents in confidence in order to preserve the work product privilege that may be available to protect confidentiality. If the contents of this email are stated as a proposal/bid/estimate or any document relating to proposal of business the pricing is valid no more than 90 days from submission. Upon acceptance of prior stated document (bid/proposal/estimate or like) price agreement is valid for no more than 12 months of business; at which time a new agreement will be formed.

From: Klages, David <DKlages@coj.net>
Sent: Thursday, March 17, 2022 2:55 PM
To: Jason Green <jason@floatersnow.com>
Subject: RE: Renewal 1 for SC-0311-21 Port-O-Let and Hygiene Station Rentals

J.R.,
Are you okay with keeping the pricing for the 3-stall crowd pleaser units (Group 2, Items 14 – 16) the same since they were just added to the contract last month?

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

Reliable Onsite Services A Division of United Rentals

Hey David,

This letter is in response to your email sent on January 14, 2022.

It is our desire to accept the City of Jacksonville's offer to exercise the first contract renewal option for 2022.

The copy of our updated insurance is attached to this email.

If you have any questions, please feel free to reach out to me directly.

Thank you,

Michael Gilbert

Reliable OnSite Services – United Rentals

North Florida Territory Manager

Cell: 904-994-1549 | mgilbert1@ur.com

Office: 904-540-4440

SC-0311-21 Port-O-Let and Hygiene Station Rentals
Floaters Portable Sanitation, Inc.

Group 1				
Item #	Description	Unit of Measure	Original Unit Price	Renewal 1 with 5% Increase
1	Port-O-Let Standard Unit (Daily Rental)	Daily Rental Price	$35.00	$36.75
2	Port-O-Let Standard Unit (Weekly Rental)	Weekly Rental Price	$70.00	$73.50
3	Port-O-Let Standard Unit (Monthly Rental)	Monthly Rental Price	$70.00	$73.50
4	Port-O-Let Handicapped Unit (Daily Rental)	Daily Rental Price	$55.00	$57.75
5	Port-O-Let Handicapped Unit (Weekly Rental)	Weekly Rental Price	$75.00	$78.75
6	Port-O-Let Handicapped Unit (Monthly Rental)	Monthly Rental Price	$90.00	$94.50
7	Port-O-Let Handicapped Unit with A/C (Daily Rental)	Daily Rental Price	$125.00	$131.25
8	Port-O-Let Handicapped Unit with A/C (Weekly Rental)	Weekly Rental Price	$125.00	$131.25
9	Port-O-Let Handicapped Unit with A/C (Monthly Rental)	Monthly Rental Price	$125.00	$131.25
10	Port-O-Let Flushable Unit with Sink Inside (Daily Rental)	Daily Rental Price	$125.00	$131.25
11	Port-O-Let Flushable Unit with Sink Inside (Weekly Rental)	Weekly Rental Price	$125.00	$131.25
12	Port-O-Let Flushable Unit with Sink Inside (Monthly Rental)	Monthly Rental Price	$125.00	$131.25
13	Additional Standard Service for Port-O-Let Units	Each	$12.50	$13.13
14	Holding Tank (Daily Rental) - 300 Gallon Minimum	Daily Rental Price	$100.00	$105.00
15	Holding Tank (Weekly Rental) - 300 Gallon Minimum	Weekly Rental Price	$100.00	$105.00
16	Holding Tank (Monthly Rental) - 300 Gallon Minimum	Monthly Rental Price	$200.00	$210.00
17	Additional Standard Service for Holding Tanks	Each	$50.00	$52.50
18	Fresh Water Tank (Daily Rental) - 250 Gallon Minimum	Daily Rental Price	$100.00	$105.00
19	Fresh Water Tank (Weekly Rental) - 250 Gallon Minimum	Weekly Rental Price	$175.00	$183.75
20	Fresh Water Tank (Monthly Rental) - 250 Gallon Minimum	Monthly Rental Price	$225.00	$236.25
21	Additional Standard Service for Fresh Water Tanks	Each	$50.00	$52.50
22	Handwash Station (Daily Rental)	Daily Rental Price	$48.00	$50.40
23	Handwash Station (Weekly Rental)	Weekly Rental Price	$75.00	$78.75
24	Handwash Station (Monthly Rental)	Monthly Rental Price	$100.00	$105.00
25	Additional Standard Service for Handwash Stations	Each	$15.50	$16.28
26	Hand Sanitizer Stations (Daily Rental)	Daily Rental Price	$25.00	$26.25
27	Hand Sanitizer Stations (Weekly Rental)	Weekly Rental Price	$25.00	$26.25
28	Hand Sanitizer Stations (Monthly Rental)	Monthly Rental Price	$60.00	$63.00
29	Additional Hand Sanitizer Station Fill-Up (Regular Hours)	Each	$10.00	$10.50
30	Additional cost for any services performed during O.T. and/or Holiday Hours	Each	$25.00	$26.25
31	Emergency Call Out Fee	Each	$125.00	$131.25

SC-0311-21 Port-O-Let and Hygiene Station Rentals
Floaters Portable Sanitation, Inc.

Group 2				
Item #	Description	Unit of Measure	Original Unit Price	Renewal 1 with 5% Increase
1	Crowd Pleaser Standard Unit (Daily Rental)	Daily Rental Price	$750.00	$787.50
2	Crowd Pleaser Standard Unit (Weekly Rental)	Weekly Rental Price	$950.00	$997.50
3	Crowd Pleaser Standard Unit (Monthly Rental)	Monthly Rental Price	$1,250.00	$1,312.50
4	Crowd Pleaser Large Unit (Daily Rental)	Daily Rental Price	$950.00	$997.50
5	Crowd Pleaser Large Unit (Weekly Rental)	Weekly Rental Price	$1,250.00	$1,312.50
6	Crowd Pleaser Large Unit (Monthly Rental)	Monthly Rental Price	$1,650.00	$1,732.50
7	Crowd Pleaser Handicapped Unit (Daily Rental)	Daily Rental Price	$1,650.00	$1,732.50
8	Crowd Pleaser Handicapped Unit (Weekly Rental)	Weekly Rental Price	$1,650.00	$1,732.50
9	Crowd Pleaser Handicapped Unit (Monthly Rental)	Monthly Rental Price	$2,400.00	$2,520.00
10	Additional Standard Service for Crowd Pleaser Units	Each	$75.00	$78.75
11	Additional cost for any services performed during O.T. and/or Holiday Hours	Each	$50.00	$52.50
12	Attendant for Crowd Pleaser Units	Hour	$50.00	$52.50
13	Emergency Call Out Fee	Each	$125.00	$131.25
14	3-stall Crowd Pleaser Unit with 3 sinks (Daily Rental) *Added Feb. 3, 2022	Daily Rental Price	$650.00	$650.00
15	3-stall Crowd Pleaser Unit with 3 sinks (Weekly Rental) *Added Feb. 3, 2022	Weekly Rental Price	$950.00	$950.00
16	3-stall Crowd Pleaser Unit with 3 sinks (Monthly Rental) *Added Feb. 3, 2022	Monthly Rental Price	$1,250.00	$1,250.00

TERMS AND CONDITIONS
PORT-O-LET AND HYGIENE STATION RENTALS

1. SCOPE

This is a collaborative solicitation between the City of Jacksonville (City or COJ) and the Jacksonville Port Authority (JAXPORT). Any references to the City of Jacksonville (or to the City of Jacksonville and its agencies) throughout the bid document shall apply to both the City of Jacksonville and JAXPORT unless stated otherwise.

The City of Jacksonville's Procurement Division is currently accepting bids to obtain a source of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for **Port-O-Let and Hygiene Station Rentals** as listed in the bid documents.

2. AWARD

Award will be **BY GROUP** to the lowest responsive, responsible bidder(s). Bidders may bid on both groups or only one of the two groups if they so desire. **Bidders must bid on all items in the group to be considered for award of that group.** The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

The basis of award for this bid shall be a primary and a secondary supplier, based on the total extended pricing per the estimated quantities listed herein. The secondary supplier will only be issued a purchase order if the primary supplier is not able to meet the City requirements at the time of the event.

3. TERM OF AGREEMENT

The term of this agreement will be from April 15, 2021 through April 14, 2022 with four (4) one (1) year renewal options. Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Bidders shall provide proof of applicable local business license if located within Duval County.

b. Bidders are required to submit a listing of full or partial inventory showing capability to meet the estimated quantities listed on the Bid Proposal Form.

c. Bidders are required to submit photos (or a link to photos) of the inside and outside of all port-o-let and crowd pleaser units.

5. NON-MANDATORY PRE-BID CONFERENCE

A Non-Mandatory Pre-Bid Conference is scheduled for February 3, 2021 at 11:00 a.m.. The meeting will take place remotely via Zoom remote meeting application. Although the meeting is not mandatory, bidders are strongly encouraged to attend. The log in information is as follows:

Join Zoom Meeting
https://us02web.zoom.us/j/89746592499?pwd=YW9wZHJONnZsRlZwYmVRY2V5bE56dz09

Meeting ID: 897 4659 2499
Passcode: 327558

One tap mobile
+13017158592,,89746592499#,,,,*327558# US (Washington D.C.)
+13126266799,,89746592499#,,,,*327558# US (Chicago)

Dial by your location
+1 301 715 8592 US (Washington D.C.)
+1 312 626 6799 US (Chicago)

SUBJECT: PORT-O-LET AND HYGIENE STATION RENTALS

BID #: SC-0311-21

OPEN DATE: 02/17/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – APRIL 15, 2021 THROUGH APRIL 14, 2022 WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject solicitation was awarded on 3/8/21 to Floaters Portable Sanitation, Inc. as the primary supplier for Group 1 in the amount of $175,885.00 and Group 2 in the amount of $44,825.00 and to United Rentals (North America), Inc. dba Reliable Onsite Services as the secondary supplier for Group 1 in the amount of $196,827.00 and Group 2 in the amount of $52,900.00.

Request approval to increase the award to Floaters Portable Sanitation, Inc. for Group 1 in the amount of $55,000.00 and Group 2 in the amount of $30,000.00 to ensure sufficient funding for the remainder of the initial contract term.

Revised initial not-to-exceed expenditure amount will be:

- Floaters Portable Sanitation, Inc. – Group 1: $230,885.00
- Floaters Portable Sanitation, Inc. – Group 2: $74,825.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 1: $196,827.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 2: $52,900.00

Revised total not-to-exceed award amount will be $555,437.00

Period of service will be date of award through April 14, 2022 with four (4) one (1) year renewal options.

Funding will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo; Previous Award

ANALYST: DAVID KLAGES

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GREG PEASE, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 2/24/2022

Teresa R. Eichner

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/25/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No 2019-02

SUBJECT: PORT-O-LET AND HYGIENE STATION RENTALS

BID #: SC-0311-21

OPEN DATE: 02/17/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – APRIL 15, 2021 THROUGH APRIL 14, 2022 WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject solicitation was opened on 2/17/21. United Rentals (North America), Inc. dba Reliable Onsite Services made unauthorized changes to the insurance requirements and failed to return the Insurance Agent Acknowledgement Form. The supplier provided the Insurance Agent Acknowledgement Form upon request and agreed to rescind all the changes they made to the insurance requirements with one exception (removing the $5,000.00 Medical Expenses coverage). Risk Management has reviewed their bid submittal and agreed to waive the required medical coverage; therefore, request approval to waive Reliable OnSite Services' change to the insurance requirement as a minor irregularity.

The Procurement Division requests approval of award to Floaters Portable Sanitation, Inc. as the primary supplier for Groups 1 and 2 and to United Rentals (North America), Inc. dba Reliable Onsite Services as the secondary supplier for Groups 1 and 2 as the lowest responsive, responsible bidders.

Total estimated initial not-to-exceed expenditure amount will be:

- Floaters Portable Sanitation, Inc. – Group 1: $175,885.00
- Floaters Portable Sanitation, Inc. – Group 2: $44,825.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 1: $196,827.00
- United Rentals (North America), Inc. dba Reliable Onsite Services – Group 2: $52,900.00

Period of service will be from April 15, 2021 through April 14, 2022 with four (4) one (1) year renewal options.

Funding will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo; Bid Tabulation; Risk Mgt. Review, Terms & Conditions; Specifications

ANALYST: DAVID KLAGES

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GREG PEASE, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/4/2021

Teresa R. Eichen

OTHER:

ACTION OF AWARDING AUTHORITY

DATE 3/8/21

APPROVED ✓ BH

DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
~~Chief Administrative Officer~~
For: Mayor Lenny Curry
~~Under Authority of~~
Executive Order No. 2019 02