SINGLE SOURCE AWARD **BID # SS-0385-18**

Subject: Stryker Power Pro XT Stretcher/Stryker PowerLoad

Department: Jacksonville Fire and Rescue

Description of Purchase: Recommend approval of Single Source award to Stryker Medical for the purchase of Stryker Power Pro XT Stretcher and Stryker PowerLoad for Jacksonville Fire and Rescue. This specific equipment is used by the entire Rescue Fleet and there is no way to combine the equipment with any other manufacturer. Total amount of expenditure not to exceed $115,668.54.

Funding Source: FROD011-069429-To be executed by Purchase Order.

Single Source Award To: Stryker Medical

Price Justification: See Attached

Total Award: $115,668.54 **Requisition #:** 225195

Attachments: Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: Richard A. Reichard, Assistant Chief of Services, Jacksonville Fire & Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Marleen Doran

Analyst: Marleen Doran

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

REQ225195

J:

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire and Rescue

FUNDING SOURCE: FR0D011-69429

BRIEF DESCRIPTION OF GOODS/SERVICES:
Stryker Power Pro XT Stretcher/ Stryker PowerLoad

AMOUNT OF PROJECT (attach quote): $115,668.54

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
This is a combination of a Stryker power pro stretcher and the Powerload unit that is mounted permanently in the back of our Rescues.
This combination of equipment is used to transport patients to the Hospital and to provide EMS care.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
Our entire Rescue Fleet uses this Equipment. There is no way to combine the equipment with any other type of equipment and Stryker is the only option for purchase.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

After careful review Stryker is the Sole source and only option

Submitted by: Richard A. Reichard (Name) Assistant Chief of Services (Title)

Date: 12/27/2017

Requesting Agency's Director's Signature:

Procurement Division ____

March, 2017

3800 E. Centre Ave.
Portage, MI 49002
t: 269 329 2100 f: 269 329 2213
www.stryker.com

stryker®
Medical

Date: August 31, 2017

Re: Stryker Combined Sole Source

To Whom It May Concern:

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD (Model 6390). Below are the unique characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use. The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-LOAD conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.

Ease of Use

- Device must provide a linear guide when loading and unloading the cot
- Device must allow for remote actuation from Power-PRO foot end controls
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering
- Device must allow for manual back-up operation in the event of power failure or system error
- Device must have a safe working load of 870 lbs and be capable of lifting patients weighing up to 700lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion
- Device must be power washable
- Device must be capable of inductively charging the Stryker SMRT cot battery

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-PRO XT (Model 6506). Below are the unique characteristics of the Power-PRO XT Ambulance Cot.

These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use and Maintenance.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-PRO conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance. [1]

Ease of Use and Maintenance

- The cot has a weight capacity of 700lbs.
- The battery is placed at the foot end of the stretcher
- The cot legs power-retract in 2.4 seconds which speeds load times.
- The cot provides the highest possible load height of any cot on the market at 36" and is operator-adjustable to match the deck height of individual ambulances.
- The foot end of the cot provides lifting bars and operator controls at two different heights, thus providing optimum ergonomics to most operator heights.
- The foot end of the cot contains a large battery indicator light which displays amber or green which indicates battery level. A warning is given by a flashing amber light, providing the operator the time to change the battery before full depletion of power.
- The cot has 6" x 2" sealed bearing casters – the largest in the industry
- The cot features a foot-end-mounted hourly usage meter. This is an easy tool to determine the timing of preventative maintenance checks.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), thus eliminating aluminum oxidation throughout the cot.
- All caster bearings are sealed, eliminating lubrication.
- The cot is power-washable.
- The cot has an optional knee-gatch which provides patient comfort
- The cot has a retractable head section which provides 360 degree mobility in any height position.

Stryker Medical also certifies that we are the sole manufacturer of Stryker OEM Service Parts.

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Stair-PRO (6252) product. This correspondence is to inform you of the unique characteristics of the Stair-PRO (6252) system.

Standard Features:

- High visibility powder-coated yellow frame
- Color-coded controls
- Extendable foot end lift handles
- Locking rear lift handles
- Molded hand grips
- Lightweight, rugged aluminum construction
- Oversized rear wheels with sealed bearings
- Dual wheel locks
- Compact storage size
- Positive action locking mechanism
- Power washable
- Grease-free maintenance

Ease of Use:

- Innovative Stair-TREAD system
- Extendable upper control handle
- 4-inch (10cm) front caster wheels

Patented Exclusivity:

- Patent Number: 6648343
- Patent Abstract: The present invention is directed to a stair chair. The stair chair includes a seat assemblymounted to a main frame and configured to pivot about a first pivot axis. A rail assembly having twolaterally spaced brackets provided at a lower end of the rail assembly is included. A back wheel is rotatablysupported on each bracket for rotation about a common axis of rotation. At least two mounts are providedat a lower end of the main frame, each of which is configured to pivotally connect one of the brackets tothe main frame for movement about a second pivot axis. The rail assembly and seat assembly areconfigured to pivot about their respective pivot axes independent of movement of one another.

Please contact your Stryker Sales Representative for further information.

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[1] Only conforms when used with the Power-LOAD® cot fastener (model 6390).

KEQ225195

SS - FRODD11-069429

stryker®

Comprehensive Quotation

Sales Account Manager
AMANDA BAERLOCHER
amanda.baerlocher@stryker.com
Cell. 269-760-1106

Remit to:
P.O. Box 93308
Chicago, IL 60673-3308

End User Shipping Address
1092968
JACKSONVILLE FIRE AND RESCUE
335 S ELLIS RD
JACKSONVILLE, FL 32254

Shipping Address
1092968
JACKSONVILLE FIRE AND RESCUE
335 S ELLIS RD
JACKSONVILLE, FL 32254

Billing Address
1063560
JACKSONVILLE FIRE AND RESCUE
515 N JULIA ST AP
JACKSONVILLE, FL 32202

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	8157682	12/06/2017	QUOTE		

Line #	Quantity	Item Description	Part #	Unit Price	Extended Price	Item Comments
1.00	1	**Power-PRO XT**	**6506000000**	**$17,107.74**	**$17,107.74**	
		Options				
	1	Power-PRO XT	6506000000	$17,107.74	$17,107.74	
	1	Dual Wheel Lock	6086502010			
	1	PR Cot Retaining Post	6085033000			
	1	Power Pro Standard Components	6506026000			
	1	XPS Option	6506040000			
	1	No Runner/HE O2	0054200994			
	1	Equipment Hook	6500147000			
	1	Power-LOAD Compatible Option	6506127000			
	1	Trendelenburg	6085031000			
	1	Retractable Head Section O2	6085046000			
	1	Pocketed Back Rest Pouch	6500130000			
	1	Head End Storage Flat	6500128000			
	1	English Manual	6506600000			
	1	120V AC SMRT Charging Kit	6500028000			
	1	J Hook	6092036018			
	1	XPS Knee Gatch Bolster Matrss	6500003130			
	1	No Steer Lock Option	6506037000			
	1	3 YR X-Frame Powertrain Wrnty	7777881669			
	1	2 Yr Bumper to Bumper Warranty	7777881670			
	1	DOM SHIP (NOT HI, AK, PR, GM)	0054030000			
	1	3 Stage IV Pole PR Option	6500315000			
	1	X-RESTRAINT PACKAGE	6500001430			
	1	STANDARD FOWLER	6506012003			
2.00	1	**PowerLOAD**	**6390000000**	**$21,448.44**	**$21,448.44**	
		Options				
	1	PowerLOAD	6390000000	$21,448.44	$21,448.44	
	1	Standard Comp 6390 Power Load	6390026000			
	1	English Manual	6390600000			
	1	1 year parts, labor & travel	7777881680			
	1	UNIVERSAL FLOORPLATE OPTION	6390028000			
	1	English Option, Manual	6390020000			

stryker®

Comprehensive Quotation

Sales Account Manager
AMANDA BAERLOCHER
amanda.baerlocher@stryker.com
Cell: 269-760-1106

Remit to:
P.O. Box 93308
Chicago, IL 60673-3308

Note:
Rescue 63
Rescue 61
Rescue 73

Product Total	$38,556.18
Freight	$0.00
Tax	$0.00
Total Incl Tax & Freight	**$38,556.18**

X 3
= $115,668.54

Signature: _____ Title/Position: _____ Date: _____

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule
Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency
Terms: Net 30 Days FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-STRYKER
Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply

QWS3270X 12/28/2017 3:04 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/28/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 3:02 PM

FISCAL MO/YEAR : 03 2018 CURRENCY CODE :
INDEX CODE : FROD011 ADMINISTRATION - FIRE & RESCUE
SUBOBJECT : 069429 DM-SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	DEC 2017	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,439,060.00	4,439,060.00
EXPENDITURES	24,057.91	24,057.91	24,057.91
ENCUMBRANCES	460,268.19	494,659.10	494,659.10
PRE-ENCUMBRANCES	-26,116.24	217,323.94	217,323.94
REMAINING BALANCE	-458,209.86	3,703,019.05	3,703,019.05

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND