SUBJECT: DISPOSABLE SHEETS AND MEDICAL EQUIPMENT

BID #: SC-0332-19 **OPEN DATE: 02/13/2019**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 11 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to execute the first of two (2) one (1) year renewal options. Recommend approval to ratify the period of service for this renewal option from February 25, 2020 to date of award. The period of service for this renewal option is date of award through February 24, 2021.

Recommend approval not to renew Items 8, 23, 63 and 68 and to increase Item 18 from $5.00 to $5.08 with Bound Tree Medical. All other original pricing, terms and conditions remain the same.

The estimated annual expenditure for this renewal option period is $1,150,000.05. The total revised not-to-exceed expenditure for this award is $2,793,470.10.

Medfirst Healthcare	Group 1	$ 54,217.00
Henry Schein, Inc.	Groups 2, 13 & 15	$135,521.00
Bound Tree Medical	Groups 3, 4 & 10	$266,352.05
QuadMed, Inc.	Groups 5, 7, 8, 9, 11 & 12	$367,872.10
Buy Indian Medical	Group 14	$326,037.90

Funding for this award to be encumbered by account FRRS011-05217 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letters, Previous Awards

Analyst: _____ TARYN MANSER

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

February 25, 2020

TO: Gregory Pease/Procurement Chief

FROM: David S. Castleman, Chief of Rescue

RE: **BID SC-0332-19 DISPOSABLE SHEETS AND MEDICAL EQUIPMENT**

We are electing to take the first year renewal option for the contract period of February 25, 2020 through February 24, 2021 on Bid SC-0332-19 Disposable Sheets and Medical Equipment. The agreement letters from the vendors to honor pricing for the contract period are attached. The vendors were approached for cost decreases; the vendors at this time were unable to decrease their contract pricing.

Group 1—Medfirst Healthcare has agreed to hold all pricing. All original terms and conditions apply.

Group 1 Total: $54,217.00

Groups 2, 13 and 15—Henry Schein, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 2 Total: $135,521.00

Groups 3, 4 and 10—Bound Tree Medical has agreed to renew all items however they have requested an increase on Items 8 and 18. We are electing not to renew Item 8. Recommend approval of the increase requested on Item 18. All other original terms and conditions apply.

Groups 3, 4 and 10 Total: $266,352.05

Groups 5, 6, 7, 8, 9, 11 and 12—Quadmed has agreed to renew all items however they have requested an increase on Group 6 Item 23. We are electing not to renew Group 6 Item 23. All other original terms and conditions apply.

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

Groups 5, 7, 8, 9, 11 and 12 Total: $367,872.10

Group 14—Buy Indian Medical has agreed to renew Group 14 with the exception of Items 63 and 68. All other original terms and conditions will continue to apply.

Group 14 Total: $326,037.90

Total Award: $1,150,000.05

Funding Code: FRRS011-05217

If you have any questions, please let me know.

DSC/sjm/tjh/af

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

MedFIRST Healthcare Supply Inc.

January 21, 2020

MedFIRST Healthcare Supply, Inc.
902 Jan Mar Court, Suite A
Clermont, FL 34715

Scott Miller
Lieutenant
City of Jacksonville Fire and Rescue Department
355 South Ellis Road
Jacksonville, FL 32254

Dear Scott Miller

MedFIRST Healthcare Supply, Inc. would like to renew Bid# SC-0332-19 effective February 25, 2020 through February 24, 2021. All prices will remain the same during this period.

Sincerely,

Kristen Ellis-Legros
MedFIRST Healthcare Supply, Inc.

HENRY SCHEIN®
MEDICAL | EMS

February 25, 2020

Lt. Miller
Jacksonville, FL
ScottCM@coj.net

Re: Disposable Sheets and Medical Equipment

Bid No: SC-0332-19

Jacksonville Fire and Rescue Department (JFRD)

This letter is to confirm that:

Henry Schein Inc is renewing its contract for Disposable Sheets and Medical Equipment for an additional one-year term. Renewal period of February 25, 2020 through February 24, 2021. All bid pricing will remain the same.

Sincerely,

Henry Schein Inc

By: _____

Pamela Boggan

Sr. EMS Specialist

Tel: (631) 843-5500 Ext 2401526

Email: Pamela.Boggan@HenrySchein.com

PRICING TEMPLATE

Renewal 1 of 2

Account Name	Jacksonville, FL
JDE #	1223800
Bid #	SC-0332-19
Effective Date	2/25/2020
Expiration Date	2/24/2021
Reference #	55572

HS #	Vendor Item #	Unit of Measure	Renewal Sell Price	Contract #	Description	Line #
8272329	78002001	EA	725.23	Override	Portable Suction Unit W/Canister	Group 2 - 4
7000017	780800	EA	97.25	Override	LSU NiMH Battery	Group 2 - 5
4998741	886106	EA	9.30	Override	LSU Vacuum Tube	Group 2 - 6
7000760	781007	PK	31.29	Override	LSU Vacuum Seal	Group 2 - 7
7003324	1057318	BX	245.05	Override	CPAP System Large Adult Mask W/ Nebulizer	Group 13 - 57
7003325	1057319	BX	245.05	Override	CPAP System Small Adult Mask W/ Nebulizer	Group 13 - 58
7003326	1057320	BX	245.05	Override	CPAP System Child Mask W/ Nebulizer	Group 13 - 59
2033856	01690-200	EA	238.70	Override	SureTemp Plus Thermomter Oral	Group 15 - 75
1243558	06000-200	EA	200.97	Override	Thermoscan Thermometer Por6000	Group 15 - 76
5660460	05031-750	CA	259.50	Override	SureTemp Plus Disp Probe Cover	Group 15 - 77
6782442	05075-005	CA	313.25	Override	Thermoscan Probe Cover	Group 15 - 78

Bound Tree
Your Partner In EMS

5000 Tuttle Crossing Blvd Dublin, OH 43016 614 760 5000 www.boundtree.com

January 24, 2020

City of Jacksonville
Division of Procurement
214 N. Hogan Street
Ed Ball Building, 1st Floor – Suite 105
Jacksonville, FL 32202

RE: Disposable Sheets and Medical Equipment SC0332-19 Renewal #1

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of February 25, 2020 through February 24, 2021. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufactures that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases.

Please let me know on or before February 7, 2020 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of February 25, 2020 through February 24, 2021.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Jon McGrew

Director of Pricing

Mario Garza
Account Manager
321.482.2969
Mario.Garza@boundtree.com

Chad Truini
Senior Pricing Analyst, Bids & Contracts
800.533.0523 x 5235
Chad.Truini@boundtree.com

Bound Tree Medical

	Jacksonville Item Description	Bound Tree Medical Item #	Bound Tree Medical Item Description	Vendor Name	Current Price	New Price
16	Cervical Collar, Sifneck Select, Adult; Mfg: Laerdal; Part # 980010	L980010	Stifneck Select Extrication Collar, Adjustable, Nasal Cannula Hook, Adult	LAERDAL MEDICAL CORP.	$ 5.00	$ 5.00
17	Cervical Collar, Pedi-Select,; Mfg: Laerdal; Part # 980020	L980021	Stifneck Select Extrication Collar, Adjustable, Pediatric	LAERDAL MEDICAL CORP.	$ 5.00	$ 5.00
18	Cervical Collar, Baby No- Neck; Mfg: Laerdal; Part # 980100	260201	Stifneck Extrication Collar, No Neck, Baby	LAERDAL MEDICAL CORP.	$ 5.00	$ 5.08
19	Sticky Block; Mfg: Morrison medical; Part # 1400-12	3141-14012	Sticky Foam Head Blocks, Universal Size, MED Density Foam, w/o Straps	MORRISON MEDICAL PRODUCTS	$ 59.30	$ 59.30
39	Glucometer Batteries, Lithium; Mfg: Any; Part # CR2032 or DL2032	113-CR2032	3V Lithium Renata Battery CR2032, 200mAh	THE BATTERY BANK	$ 1.45	$ 1.45
40	Glucometer Test Strips, 50/Bottle or 50/Box; Mfg: MicroDot Xtra or Assure Prism Multi; Part # 200-50 or 530050	2763-53050	Assure Prism Blood Glucose Test Strips	Arkray	$ 7.50	$ 7.50
41	Glucometer, Mulit-Patient Rated; Mfg: MicroDot Xtra or Assure Prism Multi; Part # 201-01 or 530001	2761-53010	Assure Prism Multi Blood Glucose Meter	Arkray	$ -	$ -
42	Lancettes, 100/Box, 21 Gauge. Hypoguard or Ready Lance; Mfg: Asure Lance or Medicore; Part # 980121 or 806	2764-80121	Assure Lance Lancets, Normal Flow, Dark Green, 21ga x 1.8mm	Arkray	$ 7.55	$ 7.55

Concordance

	Jacksonville Item Description	Bound Tree Medical Item #	Bound Tree Medical Item Description	Vendor Name	Current Price	New Price
8	SpectrO2 10 Pulse Oximeter; Mfg: Smiths Medical; Part # WW1000EN	2711-10023	Pulse Oximeter, SPECTRO2 10, SpO2, Pulse Rate, Signal Strength, PI, uses 4 AA batteries	SMITHS MEDICAL ASD, INC.	$ 271.71	$ 298.88
9	Adult Reusable Pulse Ox Probe for SpectrO2 Pulse Oximeter; Mfg: Smiths Medical	16317	PROBE, BCI PMI	MEDIAID, INC.	$ 40.56	$ 40.56
10	Pediatric Reusable Pulse Ox Probe for SpectrO2 Pulse Oximeter; Mfg: Smiths Medical	2712-31602	SENSOR, PEDIATRIC, REUSABLE, 3FT, BCI COMPATIBLE	SENSORONICS INC.	$ 46.36	$ 46.36
11	Disposable Pulse Ox Probe for SpectrO2 Pulse Oximeter, Adult	16508	PROBE, BCI ADULT DISPOSABLE 24EA/CS	MEDIAID, INC.	$ 6.09	$ 6.09
12	Disposable Pulse Ox Probe for SpectrO2 Pulse Oximeter, Pediatric	16509	PROBE, BCI PEDI DISPOSABLE 24EA/CS	MEDIAID, INC.	$ 6.09	$ 6.09
13	Disposable Pulse Ox Probe for SpectrO2 Pulse Oximeter, Infant	16510	PROBE, BCI INFANT DISPOSABLE 24EA/CS	MEDIAID, INC.	$ 6.09	$ 6.09
14	Disposable Pulse Ox Probe for SpectrO2 Pulse Oximeter, Neonatal	16511	PROBE, BCI NEONATE DISPOSABLE 24EA/CS	MEDIAID, INC.	$ 6.09	$ 6.09

QuadMed,® Inc.
Emergency Medical Products

February 21, 2020

Jacksonville Fire Rescue

Lt. Scott Miller:

QuadMed would like to renew Bid SC-0332-19 Disposable Sheets and Medical Equipment Groups 5,6,7,8,9,11, and 12 for the period of February 25, 2020 through February 24, 2021. All terms and conditions will remain the same with the exception of the Frontline Gloves which are subject to a $11.00/case increase due to the tariffs imposed on imports from China. Attached is the communication from Ansell/Microflex indicating the $11.00/case increase imposed as of October 9, 2019. At this time, QuadMed has reviewed pricing and no lower pricing can be offered.

If you need further information, please call me at 880-2323.

Sincerely,

Marley Price
QuadMed, Inc.
904-880-2323

Ansell Healthcare Products, LLC

111 Wood Avenue South, Suite 210
Iselin, NJ 08830
United States

T +1 732 345 5400
F +1 732 219 5114
www.ansell.com

Ansell

List 4A Impacted Ansell Products
Medical Grade Examination Gloves
15% Tariff
Effective October 9, 2019

Style	Polymer	Tariff Tracking Code	Ansell UOM (Box/Case)	Oct 9 - List 4A Surchage per Case	Possible Alternative Sub
APEXPro LC100	NITRILE PF	4015.19.0550	100 / 1000	$11.50	Lifestar EC
APEXPro LC2	NITRILE PF	4015.19.0550	200 / 2000	$27.00	Lifestar EC
APEXPro LC50	NITRILE PF	4015.19.0550	50 / 500	$6.00	Lifestar EC
APEXPro SC100	NITRILE PF	4015.19.0550	100 / 1000	$9.90	Lifestar EC
APEXPro XP100	NITRILE PF	4015.19.0550	100 / 1000	$11.50	Lifestar EC
DFK 608	NITRILE PF	4015.19.0550	50 / 500	$11.00	93-851
FrontLine 12	NITRILE PF	4015.19.0550	100 / 1000	$11.00	SEC-375
FrontLine 9.5	NITRILE PF	4015.19.0550	100 / 1000	$7.70	N21
L91X	NRL PF	4015.19.0550	50 / 500	$7.00	L85
N80X	NITRILE PF	4015.19.0550	100 / 1000	$12.00	N21
N86X	NITRILE PF	4015.19.0550	50 / 500	$5.00	93-850
N87X	NITRILE PF	4015.19.0550	50 / 500	$2.50	SEC-375
N89X	NITRILE PF	4015.19.0550	50 / 500	$8.40	SEC-375
N19X	NITRILE PF	4015.19.0550	100 / 1000	$4.00	UltraSense

National Environmental, Inc. dba Buy Indian Medical
P.O. Box 71582
Marietta, GA 30007
770-354-9203
800-965-7786
408-790-1305 Fax

Date: 2/25/20
RE: Master Blanket Contract PO9A05513

Good Morning Lieutenant Miller:

Buy Indian Medical would like to renew Bid SC-0332-19 Group 14 with the exceptions of Items 63 and 68 for the period of February 25, 2020 through February 24, 2021. All other terms and conditions will continue to apply.

Please let me know if you have any questions. Thank you for your business and have a great day!

National Environmental, Inc. dba Buy Indian Medical
Alan Kraimer
Vice President
770-354-9203
408-790-1305 Fax
alan@buyindianmedical.com
www.buyindianmedical.com

SUBJECT: DISPOSABLE SHEETS AND MEDICAL EQUIPMENT

BID #: SC-0332-19 **OPEN DATE: 02/13/2019**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 11 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to change the vendor name from Concordance Healthcare Solutions to Bound Tree Medical, LLC for the assumption of the City contract for Group 3, in the amount of $72,609.55. There is no change to the pricing or terms and conditions for the period ending February 24, 2020.

Total estimated annual expenditure not-to-exceed amount for award remains the same at $1,643,470.05.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: TARYN MANSER **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/18/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/19/19

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: DISPOSABLE SHEETS AND MEDICAL EQUIPMENT

BID #: SC-0332-19 **OPEN DATE: 02/13/2019**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 11 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the following vendors: Medline Industries, Inc. (group 7 and 8) for not bidding on all items in the group, Ceylon Imports, LLC (group 1 and 6), for not bidding the correct unit of measure.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders for the purchase of Disposable Sheets and Medical Equipment for the Jacksonville Fire/Rescue Department. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual award not to exceed $1,643,470.05.

Henry Schein, Inc.	Groups 2, 13 & 15	$135,521.00
QuadMed, Inc.	Groups 5, 6, 7, 8, 9, 11 & 12	$780,672.10
Bound Tree Medical	Groups 4 & 10	$207,317.50
Medfirst Healthcare	Group 1	$ 54,217.00
Concordance Healthcare	Group 3	$ 72,609.55
Buy Indian Medical	Group 14	$393,132.90

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letters, Terms and Conditions

Analyst: TARYN MANSER **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 2/25/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/25/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

QWS3270X 3/6/2020 12:50 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 03/06/2020
LINK TO: ACCOUNT SUMMARY INQUIRY 12:43 PM

FISCAL MO/YEAR : 05 2020 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05217 MEDICAL SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	FEB 2020	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,300,000.00	1,300,000.00
EXPENDITURES	111,294.38	517,044.77	517,044.77
ENCUMBRANCES	-114,654.38	201,735.47	201,735.47
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	3,360.00	581,219.76	581,219.76

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND