SUBJECT: CISCO FIREPOWER 2110 FIREWALL BUNDLES

BID #: SC-0524-17 **OPEN DATE:** 7/19/2017

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD.

AGENCY: SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 13 **NUMBER RECEIVED:** 9 **NO BID:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Howard Technology Solutions for being non-responsive for not bidding on all items per the Terms and Conditions.

Recommend approval of award to the next lowest responsive, responsible bidder Presidio Networked Solutions, LLC for the purchase of Cisco Firepower 2110 Firewall Bundles in the not to exceed amount of $140,774.40. Period of service is one (1) year from date of award.

Funding for this award to be encumbered by account SHPP011ISM-06429 to be executed by purchase order(s).

Attachments: Recommendation Memo; Bid Tabulation Sheet; Terms and Conditions; Notice of Rejection

Analyst: _____
STEVEN BURAKOWSKI

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **George Chakhtoura, IT Crime Analysis and Fusion Center Senior Executive**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

July 20, 2017

TO: Greg Pease
Chief of Procurement, City of Jacksonville

THRU: Bill Clement
Chief of Budget and Management Division, Jacksonville Sheriff's Office

FROM: George Chakhtoura
IT, Crime Analysis and Fusion Center Senior Executive, Jacksonville Sheriff's Office

SUBJECT: Recommendation of Award for Bid # SC-0524-17 Cisco Firepower 2110 Firewall Bundles

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There were nine responses received for BID # SC-0524-17.

After reviewing all written responses received for BID # SC-0524-17, we recommend the following:

Howard Technology Solutions was the lowest bidder with a bid of $131,760.00. However we recommend their bid be rejected due to not meeting the bid specifications for the following reason.

- Upon requesting confirmation (see email attached) from Howard that they bid on all items, they responded that they did not bid on all items. The Smartnet and the Cisco Threat Defense and Malware License and Subscription were not included in their bid.

We recommend awarding to Presidio Networked Solutions, LLC, the next lowest responsive, responsible bidder with a bid price of $140,774.40.

The funding source is as follows:

Index Code: SHPP011ISM SubObject: 06429 FY: 2017

Longley, Diane N.

From: Burakowski, Steven <SBurakowski@coj.net>
Sent: Thursday, July 20, 2017 12:47 PM
To: Lindsey Fayard
Cc: Baines, Deidra B.; Bids; Alison Townsend; Longley, Diane N.; Yareasia Ellis
Subject: RE: SC-0524-17 Cisco Firepower 2110 Firewall Bundles

Hi Lindsey - Unfortunately, in accordance with the Terms and Conditions "Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award.

Thank you,

Steven Burakowski
Procurement Analyst
City of Jacksonville
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
www.coj.net

From: Lindsey Fayard [mailto:lfayard@howard.com]
Sent: Thursday, July 20, 2017 12:31 PM
To: Yareasia Ellis; Longley, Diane N.
Cc: Burakowski, Steven; Baines, Deidra B.; Bids; Alison Townsend
Subject: RE: SC-0524-17 Cisco Firepower 2110 Firewall Bundles

Diane,

The reason why some of the items were not quoted is because we are only authorized for certain Cisco parts. From my understanding, we are unable to quote the Threat and Malware software. The only product we were able to quote was the 1st and 2nd lines on the below chart. I can add the 1 year smartnet services to line 1 if you would like for us to do that (pricing will change). I apologize if this has caused some confusion.

Thanks,
Lindsey Fayard
Howard Technology Solutions
Order Entry and Sales Support
601.399.5701
Email: lfayard@howard.com

HOWARD
TECHNOLOGY SOLUTIONS

From: Yareasia Ellis
Sent: Thursday, July 20, 2017 10:27 AM
To: 'Longley, Diane N.'
Cc: Burakowski, Steven; Baines, Deidra B.; Bids; Alison Townsend; Lindsey Fayard
Subject: RE: SC-0524-17 Cisco Firepower 2110 Firewall Bundles

Good morning Diane,

A pleasure speaking with you. This email is to confirm receipt of your request for clarification and we will follow up with you by **EOD tomorrow, 7/21** per our conversation.

Please let us know if you need anything else in the meantime.

Thank you!

Yareasia D. Ellis
Bids and Contracts Supervisor
Howard Technology Solutions
P O BOX 1590 LAUREL, MS 39441
Phone: (601) 399-5633 / Fax: (601)399-5077
Cell: (601) 381-3700
Email: yellis@howard.com
www.howardcomputers.com/contracts
National Contracts: NASPO ValuePoint; TIPS/TAPS; NCPA; BuyBoard
Contractor's License: AL, AR, GA, LA, MS, NC, TN

From: Longley, Diane N. [mailto:Diane.Longley@jaxsheriff.org]
Sent: Thursday, July 20, 2017 10:09 AM
To: Bids
Cc: Burakowski, Steven; Baines, Deidra B.
Subject: SC-0524-17 Cisco Firepower 2110 Firewall Bundles

Good morning! As per our phone discussion, we are reviewing the bid responses for Bid # SC-0524-17. We have some questions regarding your bid.

1. The warranty form that was submitted states the warranty is a 90 day warranty, however, we asked for one year of Smartnet.

2. Also, we need to confirm that your pricing includes the Cisco Threat Defense Threat and Malware License and Year Long Subscription highlighted in yellow below.

3. Please also provide confirmation that you are a Certified Cisco Reseller.

Description	Part #
Each Bundles Must Contain Quantity 1 (One) of the Following:	
Cisco Firepower 2110 NGFW Appliance, 1U	FPR2110-NGFW-K9
AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	CAB-AC
Cisco Firepower Threat Defense software v6.2.1 for FPR2100	SF-F2K-TD6.2.1-K9
Firepower 2000 Series SSD for FPR-2110/2120	FPR2K-SSD100
Firepower 2000 Series SSD Slot Carrier	FPR2K-SSD-BBLKD

Smartnet Total Care Service -8X5XNBD Cisco Firepower 2110 NGFW Appliance, 1U	CON-SNT-FPR21FWN
Cisco FPR2110 Threat Defense Threat and Malware License	L-FPR2110T-TM=
Cisco FPR2110 Threat Defense Threat and Malware 1 Year Subscription	L-FPR2110T-TM-1Y

Thank you in advance!

Diane Longley
IT Purchasing Coordinator Supervisor & Vendor Relationship Manager
Information Systems Management
Jacksonville Sheriff's Office
904-630-1274 - Office
904-630-7567 - Fax

Please note that under Florida's very broad public records law, e-mail communications to and from city officials are subject to public disclosure.

BID TABULATION SHEET

TITLE:	CISCO FIREPOWER 2110 FIREWALL BUNDLES
BID NO.:	SC-0524-17
OPEN DATE:	July 19, 2017 @ 2:00 P.M.
BUYER:	Steven Burakowski, Analyst
No. Invited: (13)	No. Received () No Bids: ()
Recorded By:	Gail Sampson

ITEM	DESCRIPTION	QUANTITY	STEWART CONSULTING		PRESIDIO NETWORKED SOLUTIONS LLC		AXUS TECHNOLOGIES LLC		JPT-TECH		CDW GOVERNMENT LLC		FRONTIER COMMUNICATIONS OF FLORIDA		GIGANETWORKS, INC		AIP US LLC		HOWARD TECHNOLOLGY SOLUTIONS	
			PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE	PRICE EACH	EXTENDED PRICE
1	CISCO FIREPOWER 2110 FIREWALL BUNDLES	18	$9,999.99	$179,999.82	$7,820.80	$140,774.40	$9,965.33	$179,375.94	$20,300.00	$365,400.00	$8,399.00	$151,182.00	$9,381.43	$168,865.74	$10,277.78	$185,000.00	$8,502.25	$153,040.50	$7,320.00	$131,760.00
TOTAL			$179,999.82		$140,774.40		$179,375.94		$365,400.00		$151,182.00		$168,865.74		$185,000.00		$153,040.50		$131,760.00	
TERMS			30 DAYS		30 DAYS		30 DAYS		2% NET 30		30 DAYS		30 DAYS		30 DAYS		30 DAYS		30 DAYS	
DELIVERY			5 DAYS		30 DAYS		10 DAYS		10 DAYS		2-10 DAYS		7 DAYS		10 DAYS		21 DAYS		NOT LISTED	
CONFLICT OF INTEREST			Y		Y		Y		Y		Y		Y		Y		Y		Y	
ADDENDUM'S (0)			N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A		N/A	
VENDOR CERTIFICATIONS:			Y		Y		Y		NOT INCLUDED WITH BID		Y		NOT INCLUDED WITH BID		NOT INCLUDED WITH BID		Y		NOT INCLUDED WITH BID	
NOTES															OFFERED PROMO DISCOUNT ABOVE FROM ORIGINAL PRICE OF $281,070					

TERMS AND CONDITIONS

CISCO FIREPOWER 2110 FIREWALL BUNDLES

1. SCOPE

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Firepower 2110 Firewall Bundles.

2. AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

Term of agreement is for one (1) year from date of award.

4. PRE-BID CONFERENCE

Not Applicable

5. REQUIREMENTS

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller.

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

8. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

Not Applicable

10. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. All deliveries must be scheduled a minimum of one business day in advance. A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

Specifications and Requirements

CISCO FIREPOWER 2110 FIREWALL BUNDLES

Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

No Substitutions.

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller.

Detailed Technical Specifications

Line Item # 1 – Cisco Firepower 2110 Firewall Bundles (FPR2110-BUN) configured as follows:

Quantity 18 Bundles:

Description	Part #
Each Bundles Must Contain Quantity 1 (One) of the Following:	
Cisco Firepower 2110 NGFW Appliance, 1U	FPR2110-NGFW-K9
AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	CAB-AC
Cisco Firepower Threat Defense software v6.2.1 for FPR2100	SF-F2K-TD6.2.1-K9
Firepower 2000 Series SSD for FPR-2110/2120	FPR2K-SSD100
Firepower 2000 Series SSD Slot Carrier	FPR2K-SSD-BBLKD
Smartnet Total Care Service -8X5XNBD Cisco Firepower 2110 NGFW Appliance, 1U	CON-SNT-FPR21FWN
Cisco FPR2110 Threat Defense Threat and Malware License	L-FPR2110T-TM=
Cisco FPR2110 Threat Defense Threat and Malware 1 Year Subscription	L-FPR2110T-TM-1Y

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ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

July 24, 2017

PO Box 1590
Laurel, MS 39441

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: Howard Technology Solutions

BID NUMBER: SC-0524-17

NAME OF BID: Cisco Firepower 2110 Firewall Bundles

DATE OPENED: July 19, 2017

REASON FOR REJECTION:

Vendor is being recommended for rejection for being non-responsive for not bidding on all items per the Terms and Conditions.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, AT SBURAKOWSKI@COJ.NET

ANALYST'S SIGNATURE: _____
STEVEN BURAKOWSKI

Burakowski, Steven

From: Jessica Hayes <jhayes@howard.com>
To: Burakowski, Steven
Sent: Monday, July 24, 2017 1:44 PM
Subject: Read: SC-0524-17 CISCO FIREPOWER 2110 FIREWALL BUNDLES

Your message

To:
Subject: SC-0524-17 CISCO FIREPOWER 2110 FIREWALL BUNDLES
Sent: Monday, July 24, 2017 1:44:02 PM (UTC-05:00) Eastern Time (US & Canada)

was read on Monday, July 24, 2017 1:44:00 PM (UTC-05:00) Eastern Time (US & Canada).

QWS3270X 7/24/2017 1:49 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 07/24/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 1:48 PM

FISCAL MO/YEAR : 10 2017 CURRENCY CODE :
INDEX CODE : SHPP011ISM INFORMATION SYSTEMS MANAGEMENT
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JULY 2017	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	2,950,000.00	2,950,000.00
EXPENDITURES	.00	25,982.00	25,982.00
ENCUMBRANCES	.00	864,831.57	864,831.57
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	2,059,186.43	2,059,186.43

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND