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SUBJECT: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

BID #: PSC-0403-21 **OPEN DATE: 03/10/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – PERIOD OF SERVICE FROM SEPT. 28, 2017 THROUGH SEPTEMBER 15, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

NUMBER OF BIDS INVITED: ( ) **NUMBER RECEIVED: ( )** **OTHER ( )**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award by $5,000.00 with SHI International Corp., for additional estimated monthly billing cost of Microsoft Azure Cloud Storage Services. The period of service will remain the same until June 30, 2023. The revised total award expenditure not to exceed $149,477.25.

FUNDING SOURCES: 53101.113002.531180.000000.00000000.00000.0000000.
To be executed by formal contract amendment through Office of General Counsel and process via purchase order(s)

ATTACHMENTS: Recommendation Memo; Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: January 26, 2023

TO: Dustin L. Freeman, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2023.01.26 11:54:43 -05'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

Thomas Ossi — Digitally signed by Thomas Ossi Date: 2023.01.26 11:49:36 -05'00'

RE: **Piggyback State of Florida # 43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions- Microsoft Azure Cloud - City Contract #71087-21**

The Information Technologies Division (ITD) requests approval to acquire additional product SKUs via City Contract #71087-21 on the State of Florida's (SOF) Contract #43230000-NASPO-16-ACS - NASPO ValuePoint Cloud Solutions with SHI International Corp., as per Section 126.211 and Section 126.309 of the City Ordinance Code. The SOF contract was competitively procured via the State of Utah Solicitation, No. CH16012. The scope of services for #43230000-NASPO-16-ACS includes the purchase of Cloud Solutions.

ITD Management recommends utilizing the SOF contract to purchase additional instances of Microsoft Azure Cloud storage from SHI for City and Clerk of Court use, under the terms of the City's Enterprise Agreement # 5519827 with Microsoft. The period of service will co-term with the City's existing contract, beginning February 1, 2023 through June 30, 2023 with one (1) remaining one (1) year renewal option.

The cost of Microsoft Azure cloud storage is billed in arrears based upon usage. The total estimated additional cost for this five (5) month period is $5,000.00 increasing the current not-to exceed award amount from $144,477.25 to $149,477.25.

Upon award approval, ITD will request a formal contract amendment through the Office of General Counsel.

FUNDING SOURCE: 53101.113001.531180.000000.00000000

Tracy Geake — Digitally signed by Tracy Geake Date: 2023.01.26 11:52:12 -05'00'

Your favorable consideration of ITD's request is appreciated.

Attachments: SHI Quotes: #23008610, #23008622
City Contract 71087-21 and Amendment 1
SOF Contract No. 43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions
City POA #71087-21-1
GGAC Award PSC-0403-21

CC: Stephanie Barnett, Information Security Officer
Bill Costa, Technology Infrastructure Manager
Gary Steffens, PT Senior Enterprise Architect
Elizabeth Brown, IT Operations Manager
Mark Deas, Server Infrastructure Manager

Ola, Ruben

From: Ola, Ruben
Sent: Thursday, January 26, 2023 3:53 PM
To: Brown, Elizabeth; Conyers, Andre; Ossi, Thomas
Cc: Steffens, Gary
Subject: RE: SHI-Microsoft Azure Cloud Solutions Package

Thanks for the clarification and I will just attach this in the memo request.

Sincerely,

Ruben Ola, Purchasing Analyst
City of Jacksonville
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8823
Fax: 904.255.8837
Email: rubeno@coj.net

One City. One Jacksonville.

From: Brown, Elizabeth <ElizabethB@coj.net>
Sent: Thursday, January 26, 2023 3:32 PM
To: Conyers, Andre <AConyers@coj.net>; Ola, Ruben <RubenO@coj.net>; Ossi, Thomas <TOssi@coj.net>
Cc: Steffens, Gary <GARYS@coj.net>
Subject: RE: SHI-Microsoft Azure Cloud Solutions Package

Ruben,

There are 2 vendor quotes, one for COJ and one for Clerk of Court.

As stated in our memo, the services are billed monthly based on usage for the previous month.

So, even though the quotes say "$0", there is a cost associated with this Cloud storage space.

$5,000 is our estimated cost for the next 5 months.

Does this give you what you need?

Thank you,

Elizabeth Brown
IT Operations Manager

Office: 904.255.8199
Cell: 904.652.9186

From: Conyers, Andre <AConyers@coj.net>
Sent: Thursday, January 26, 2023 2:46 PM
To: Ola, Ruben <RubenO@coj.net>; Ossi, Thomas <TOssi@coj.net>; Brown, Elizabeth <ElizabethB@coj.net>
Subject: RE: SHI-Microsoft Azure Cloud Solutions Package

Ruben,

Please find the memo attached above. Also, the quotes are not showing the money. Thanks

V/r,

Andre Conyers
IT Contract Administrator
City of Jacksonville/Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, Florida 32202
Phone: 904-255-8009
Email: aconyers@coj.net

From: Ola, Ruben <RubenO@coj.net>
Sent: Thursday, January 26, 2023 2:40 PM
To: Conyers, Andre <AConyers@coj.net>; Ossi, Thomas <TOssi@coj.net>; Brown, Elizabeth <ElizabethB@coj.net>
Subject: RE: SHI-Microsoft Azure Cloud Solutions Package

Out of those 10 attachments, we just need (3) attachments. memo, previous award and vendor quote. I don't see the $5,000 increase request(quote/letter).

Thanks,

Ruben Ola, Purchasing Analyst
City of Jacksonville
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8823
Fax: 904.255.8837
Email: rubeno@coj.net

One City. One Jacksonville.

From: Conyers, Andre <AConyers@coj.net>
Sent: Thursday, January 26, 2023 2:30 PM
To: Ola, Ruben <RubenO@coj.net>; Ossi, Thomas <TOssi@coj.net>; Brown, Elizabeth <ElizabethB@coj.net>
Subject: RE: SHI-Microsoft Azure Cloud Solutions Package

SUBJECT: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

BID #: PSC-0403-21 **OPEN DATE: 03/10/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – PERIOD OF SERVICE FROM SEPT. 28, 2017 THROUGH SEPTEMBER 15, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from July 1, 2022 through date of award.
Recommend approval to utilize the first of two (2) one (1) year renewal options to Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions, with SHI International Corp., to purchase Microsoft Azure Cloud Services for Citywide use. The period of service will be from date of award through June 30, 2023. The requested total expenditure not to exceed $40,000.00. The revised total award expenditure not-to-exceed $144,477.25.

FUNDING SOURCES: 53101.113002.531180.000000.00000000.00000.0000000.
To be executed by formal contract amendment through Office of General Counsel and process via purchase order(s)

ATTACHMENTS: Recommendation Memo; Previous Award

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 8/18/2022

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 8/18/2022

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

BID #: PSC-0403-21 **OPEN DATE: 03/10/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – PERIOD OF SERVICE FROM SEPT. 28, 2017 THROUGH SEPTEMBER 15, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to Piggyback State of Florida Alternate Contract #43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions, with SHI International Corp., to purchase Microsoft Azure Cloud Services for Citywide use. The initial term of the agreement will commence on July 1, 2021, and continue for one (1) year, with two (2) one (1) year renewal options. The initial term total expenditure not-to-exceed $104,477.25.

FUNDING SOURCES: 53101.113002.531180.000000.00000698
53101.113002.546620.000000.00000698
53101.113001.531180,
To be executed by formal contract through Office of General Counsel and process via purchase order(s)

ATTACHMENTS: Recommendation Memo; Risk Approval; State Contract; Vendor Quote

ANALYST: _____ RUBEN OLA **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 6/10/2021

Teresa R. Eibner _____ OTHER: _____
Mikhail Reed _____
_____ _____

ACTION OF AWARDING AUTHORITY DATE 6/11/21

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: May 28, 2021

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E Lathrop Date 2021 05 28 13 49 08 -04'00'

FROM: Elizabeth Brown, IT Operations Manager

Elizabeth Brown — Digitally signed by Elizabeth Brown Date 2021 05 28 13 33 00 -04'00'

RE: **Piggyback State of Florida Contract # 43230000-NASPO-16-ACS NASPO ValuePoint Cloud Solutions**

The Information Technologies Division (ITD) requests approval to piggyback the State of Florida's (SOF) Contract #43230000-NASPO-16-ACS - NASPO ValuePoint Cloud Solutions with SHI International Corp., as per Section 126.211 and Section 126.309 of the City Ordinance Code. The SOF contract was competitively procured via the State of Utah Solicitation, No. CH16012. The scope of services for #43230000-NASPO-16-ACS includes the purchase of Cloud Solution services. ITD intends to purchase Microsoft Azure Cloud services at SOF contract pricing, as described in Exhibit A - Product Descriptions and Pricing Schedule. Prices listed in Exhibit A will remain fixed during the entire contract term.

ITD Management recommends utilizing the SOF contract to purchase Microsoft Azure Cloud services for citywide use. The initial term of the agreement will commence on July 1, 2021, and continue for one (1) year, with two (2) one (1) year renewal options. The total not-to-exceed amount for the initial term of the agreement is $104,477.25.

Upon award approval, ITD will request a formal contract through the Office of General Counsel.

FUNDING SOURCES: 53101.113002.531180.000000.00000698
53101.113002.546620.000000.00000698
53101.113001.531180

Tracy Geake — Digitally signed by Tracy Geake Date 2021 05 28 13 35 10 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachments: Vendor Quotes # 20542231, # 20542254
State of Florida Contract No. 43230000-NASPO-16-ACS
Exhibit A Product Descriptions and Pricing Schedule
SOF vs. COJ Cost Comparison
Risk Management Approval

CC: Gary Steffens, Enterprise Architect Manager
Robert Gray, Enterprise Technology Infrastructure Manager
Amy Hills, Desktop Services Manager
Mark Deas, Server Infrastructure Manager
Thomas Ossi, Technology Contract and Records Manager
Alexander Ciprian, IT Contract Administrator

Pricing Proposal
Quotation #: 23008610
Created On: 1/25/2023
Valid Until: 2/24/2023

FL-City of Jacksonville

Gary Steffens
117 West Duval Street
Suite 375
Jacksonville, FL 32202
United States
Phone: 904-255-8107
Fax:
Email: GARYS@coj.net

SM SLED Inside Account Executive

Hogan Laskey
290 Davidson Ave
Sommerset NJ, 08873
Phone: 732-652-0878
Fax: 732-652-3099
Email: hogan_laskey@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Azure prepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 43230000-NASPO-16-ACS Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA 5519827, Year 2 of 3, 5 months remaining	1	$0.00	$0.00
			Total	$0.00

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 23008622
Created On: 1/25/2023
Valid Until: 2/24/2023

FL-City of Jacksonville

Gary Steffens
117 West Duval Street
Suite 375
Jacksonville, FL 32202
United States
Phone: 904-255-8107
Fax:
Email: GARYS@coj.net

SM SLED Inside Account Executive

Hogan Laskey
290 Davidson Ave
Sommerset NJ, 08873
Phone: 732-652-0878
Fax: 732-652-3099
Email: hogan_laskey@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Azure prepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 43230000-NASPO-16-ACS Coverage Term: 2/1/2023 – 6/30/2023 **Note:** EA 77644308, Year 2 of 3, 5 months remaining	1	$0.00	$0.00
			Total	$0.00

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.