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SUBJECT: REPLACEMENT CCTV SYSTEMS AT VARIOUS DUVAL COUNTY TAX COLLECTOR'S OFFICES - RE-BID

BID #: XF-0279-23 **OPEN DATE:** 1/11/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY & SERVICE CONTRACT – ONE (1) TIME PURCHASE

AGENCY: DUVAL COUNTY TAX COLLECTOR

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Convergint Technologies; Exum Electric, Inc.; Global Solutions Group, Inc.; and Mobile Communication America, Inc. per the attached rejection letters.

A3 Communications, Inc. and W.W. Gay Fire & Integrated Systems Inc. provided unit price clarifications upon request from the City. Recommend approval to accept the unit price clarifications as a minor irregularity.

Recommend approval of award to A3 Communications, Inc. as the lowest responsive, responsible bidder in the not-to-exceed expenditure amount of $377,999.57. Period of service will be a one (1) time purchase.

Funding for this award will be encumbered from accounts 53101.113402.564290.000000.00000000.00000.0000000 ($224,168.00) and 00193.730001.564290.000000.00000000.00000.0000000 ($153,831.57) and executed by Purchase Order(s).

ATTACHMENTS: Recommendation Memo, Bid Tabulation, Responsiveness Review, Unit Price Clarification Emails, Rejection Letters, Terms & Conditions, Specifications

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KEVIN ROCK, CHIEF, BUSINESS SUPPORT SERVICES, DUVAL COUNTY TAX COLLECTOR

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

DUVAL COUNTY TAX COLLECTOR
www.coj.net/tc
taxcollector@coj.net

Jim Overton
TAX COLLECTOR

231 E. FORSYTH ST., SUITE 200
JACKSONVILLE, FLORIDA 32202-3356

TO: Dustin Freeman, Chief of Procurement

FROM: Kevin Rock, Chief, Business Support, Tax Collector

Debra Doran, Chief Financial Officer, Tax Collector

SUBJECT: Recommendation for XF-0279-23 – Replacement CCTV Systems at Various Duval County Tax Collector's Offices

DATE: January 23, 2023

The Tax Collector's Office has completed the review of bids submitted for XF-0279-23 – Replacement CCTV Systems at Various Duval County Tax Collector's Offices. After the review of provided information, the Tax Collector's Office recommends awarding XF-0279-23 to the lowest responsible, responding bidder, A3 Communications, Inc. in the amount of $377,999.57.

A3 Communications meets or exceeds the specifications of the requisition. The proposal contained all necessary documentation and references that give the Tax Collector confidence that the project will be completed as required.

The funding for the project is in the following two account strings:
53101.113402.564290.000000.00000000.00000.0000000 $224,168.00
00193.730001.564290.000000.00000000.00000.0000000 $153,831.57

Thank you.

BID TABULATION
SUMMARY

Title:	Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid	**A3 Communications, Inc.**	**Convergint Technologies**	**Exum Electric, Inc.**	**Global Solutions Group, Inc.**	**Mobile Communication America, Inc.**	**W.W. Gay Fire & Integrated Systems Inc.**
Bid No.:	XF-0279-23						
Close Date:	January 11, 2023						
Analyst:	David Klages						
No. Invited:	(7) **No. Received:** (6) **Other:** (0)						
Announcer:	John Hernandez						
Recorded By:	Melissa Pierce						
Ed Ball Building - Total Bid (Lines 1 - 12):		$6,574.05	None Responsive	None Responsive	None Responsive	None Responsive	$10,158.98
Hogan Branch - Total Bid (Lines 1 - 19):		$63,907.91	None Responsive	None Responsive	None Responsive	None Responsive	$85,606.19
Kernan Branch - Total Bid (Lines 1 - 19):		$63,405.95	None Responsive	None Responsive	None Responsive	None Responsive	$85,966.00
North Jacksonville Branch - Total Bid (Lines 1 - 17):		$56,868.35	None Responsive	None Responsive	None Responsive	None Responsive	$75,316.03
Yates Building - Total Bid (Lines 1 - 34):		$187,243.32	None Responsive	None Responsive	None Responsive	None Responsive	$247,899.17
Total Bid (All Five Locations):		**$377,999.57**	**None Responsive**	**None Responsive**	**None Responsive**	**None Responsive**	**$504,946.37**

BID TABULATION
Ed Ball Building

Item #	Description	Unit	Qty.	A3 Communications, Inc.		W.W. Gay Fire & Integrated Systems, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price
1	5 MP Network Dome Camera Interior	Each	4	$734.08	$2,936.32	$1,014.00	$4,056.00
2	Tile Ceiling Mount	Each	1	$114.74	$114.74	$138.61	$138.61
3	ACS 4 Device License	Each	4	$180.96	$723.84	$294.75	$1,179.00
4	Gray Cat 6 cabling	Feet	1,000	$0.85225	$852.25	$0.83593	$835.93
5	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	6	$17.88	$107.28	$74.41	$446.46
6	2 Port SMB	Each	4	$4.23	$16.92	$72.06	$288.24
7	Cat 6 patch cords 3'	Each	6	$7.47	$44.82	$9.23	$55.38
8	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
9	2" j-hooks	Lot	1	$302.96	$302.96	$1,159.50	$1,159.50
10	Camera Installation Kit	Lot	1	$235.34	$235.34	$140.27	$140.27
11	Misc/Testing/Position New Camera	Lot	1	$833.33	$833.33	$1,194.91	$1,194.91
12	Demolition	Lot	1	$166.67	$166.67	$438.79	$438.79
	Ed Ball Building - Total (Items 1 - 12):			**$6,574.05**		**$10,158.98**	

BID TABULATION
Hogan Branch

Item #	Description	Unit	Qty.	A3 Communications, Inc.		W.W. Gay Fire & Integrated Systems, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price
1	5 MP Network Dome Camera Interior	Each	31	$734.08	$22,756.48	$1,014.00	$31,434.00
2	Tile Ceiling Mount	Each	9	$119.37	$1,074.33	$138.61	$1,247.49
3	ACS 4 Device License	Each	44	$180.96	$7,962.24	$294.75	$12,969.00
4	8MP Multidirectional Camera with IR for 360' Coverage	Each	6	$1,264.20	$7,585.20	$1,424.20	$8,545.20
5	Indoor/Outdoor Pendant Kit	Each	6	$122.86	$737.16	$118.78	$712.68
6	1 1/2" NPT Pipe	Each	4	$123.93	$495.72	$174.14	$696.56
7	4 MP Network Dome Camera with IR	Each	3	$449.88	$1,349.64	$467.89	$1,403.67
8	5 MP Network Outdoor-Ready Dome Camera Exterior	Each	4	$857.04	$3,428.16	$994.11	$3,976.44
9	Conduit Back box mount	Each	4	$188.88	$755.52	$147.46	$589.84
10	Wall Mount	Each	2	$245.72	$491.44	$201.92	$403.84
11	Gray Cat 6 cabling	Feet	6,000	$0.679273	$4,075.64	$0.83593	$5,015.58
12	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	88	$22.63	$1,991.44	$74.41	$6,548.08
13	2 Port SMB	Each	44	$4.23	$186.12	$72.06	$3,170.64
14	Cat 6 patch cords 3'	Each	88	$7.47	$657.36	$9.23	$812.24
15	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
16	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$2,898.87	$2,898.87
17	Camera Installation Kit	Lot	1	$1,412.04	$1,412.04	$1,543.00	$1,543.00
18	Misc/Testing/Position New Camera	Lot	1	$6,499.84	$6,499.84	$1,032.89	$1,032.89
19	Demolition	Lot	1	$999.96	$999.96	$2,380.28	$2,380.28
	Total Bid - Hogan Branch (Lines 1 - 19):			**$63,907.91**		**$85,606.19**	

BID TABULATION
Kernan Branch

Item #	Description	Unit	Qty.	A3 Communications, Inc.		W.W. Gay Fire & Integrated Systems, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price
1	5 MP Network Dome Camera Interior	Each	35	$734.08	$25,692.80	$1,014.00	$35,490.00
2	Tile Ceiling Mount	Each	10	$119.37	$1,193.70	$138.61	$1,386.10
3	ACS 4 Device License	Each	45	$180.96	$8,143.20	$294.75	$13,263.75
4	8MP Multidirectional Camera with IR for 360' Coverage	Each	4	$1,264.20	$5,056.80	$1,424.20	$5,696.80
5	Indoor/Outdoor Pendant Kit	Each	4	$122.86	$491.44	$118.78	$475.12
6	1 1/2" NPT Pipe	Each	4	$123.93	$495.72	$174.14	$696.56
7	4 MP Network Dome Camera with IR	Each	2	$449.88	$899.76	$467.89	$935.78
8	5 MP Network Outdoor-Ready Dome Camera Exterior	Each	4	$857.04	$3,428.16	$994.11	$3,976.44
9	Conduit Back box mount	Each	4	$188.88	$755.52	$147.46	$589.84
10	Wall Mount	Each	1	$245.72	$245.72	$201.92	$201.92
11	Gray Cat 6 cabling	Feet	7,000	$0.582234	$4,075.64	$0.83593	$5,851.51
12	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	90	$22.63	$2,036.70	$74.41	$6,696.90
13	2 Port SMB	Each	45	$4.23	$190.35	$72.06	$3,242.70
14	Cat 6 patch cords 3'	Each	90	$7.47	$672.30	$9.23	$830.70
15	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
16	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$1,043.55	$1,043.55
17	Camera Installation Kit	Lot	1	$1,412.04	$1,412.04	$1,542.98	$1,542.98
18	Misc/Testing/Position New Camera	Lot	1	$5,833.20	$5,833.20	$891.28	$891.28
19	Demolition	Lot	1	$1,333.28	$1,333.28	$2,928.18	$2,928.18
	Total Bid - Kernan Branch (Lines 1 - 19):			**$63,405.95**		**$85,966.00**	

BID TABULATION
North Jacksonville Brnach

Item #	Description	Unit	Qty.	A3 Communications, Inc.		W.W. Gay Fire & Integrated Systems, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price
1	5 MP Network Dome Camera Interior	Each	31	$734.08	$22,756.48	$1,014.00	$31,434.00
2	Tile Ceiling Mount	Each	31	$119.37	$3,700.47	$138.61	$4,296.91
3	ACS 4 Device License	Each	37	$180.96	$6,695.52	$294.75	$10,905.75
4	8MP Multidirectional Camera with IR for 360' Coverage	Each	5	$1,264.20	$6,321.00	$1,424.20	$7,121.00
5	Indoor/Outdoor Pendant Kit	Each	5	$122.86	$614.30	$118.78	$593.90
6	1 1/2" NPT Pipe	Each	5	$123.93	$619.65	$174.14	$870.70
7	5 MP Network Outdoor-Ready Dome Camera Exterior	Each	1	$857.04	$857.04	$994.11	$994.11
8	Conduit Back box mount	Each	1	$188.88	$188.88	$147.46	$147.46
9	Gray Cat 6 cabling	Feet	6,000	$0.679273	$4,075.64	$0.83593	$5,015.58
10	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	74	$22.63	$1,674.62	$74.41	$5,506.34
11	2 Port SMB	Each	37	$4.23	$156.51	$72.06	$2,666.22
12	Cat 6 patch cords 3'	Each	74	$7.47	$552.78	$9.23	$683.02
13	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
14	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$1,674.80	$1,674.80
15	Camera Installation Kit	Lot	1	$941.36	$941.36	$548.05	$548.05
16	Misc/Testing/Position New Camera	Lot	1	$5,599.84	$5,599.84	$826.51	$826.51
17	Demolition	Lot	1	$664.64	$664.64	$1,805.79	$1,805.79
Total Bid - North Jacksonville Brnach (Lines 1 - 17):				**$56,868.35**		**$75,316.03**	

BID TABULATION
Yates Building

Item #	Description	Unit	Qty.	A3 Communications, Inc.		W.W. Gay Fire & Integrated Systems, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price
1	5 MP Network Dome Camera Interior	Each	122	$734.08	$89,557.76	$1,014.00	$123,708.00
2	Tile Ceiling Mount	Each	33	$119.37	$3,939.21	$138.61	$4,574.13
3	ACS 4 Device License	Each	129	$180.96	$23,343.84	$294.75	$38,022.75
4	8MP Multidirectional Camera with IR for 360' Coverage	Each	2	$1,264.20	$2,528.40	$1,424.20	$2,848.40
5	Indoor/Outdoor Pendant Kit	Each	2	$122.86	$245.72	$118.78	$237.56
6	1 1/2" NPT Pipe	Each	2	$123.93	$247.86	$174.14	$348.28
7	4 MP Network Dome Camera with IR	Each	5	$449.88	$2,249.40	$467.89	$2,339.45
8	Gray Cat 6 cabling	Feet	20,000	$0.3566185	$7,132.37	$0.83593	$16,718.60
9	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	138	$22.63	$3,122.94	$74.41	$10,268.58
10	2 Port SMB	Each	69	$4.23	$291.87	$72.06	$4,972.14
11	Cat 6 patch cords 3'	Each	138	$7.47	$1,030.86	$9.23	$1,273.74
12	48 Port modular angled patch panel	Each	2	$239.58	$479.16	$225.89	$451.78
13	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$1,678.40	$1,678.40
14	Camera Installation Kit	Lot	1	$2,824.08	$2,824.08	$954.49	$954.49
15	Misc/Testing	Lot	1	$4,166.50	$4,166.50	$1,285.00	$1,285.00
16	Gray Cat 6 cabling	Feet	9,000	$0.452848	$4,075.63	$0.83593	$7,523.37
17	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	62	$22.63	$1,403.06	$74.41	$4,613.42
18	2 Port SMB	Each	31	$4.23	$131.13	$72.06	$2,233.86
19	Cat 6 patch cords 3'	Each	62	$7.47	$463.14	$9.23	$572.26
20	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
21	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$1,444.80	$1,444.80
22	Camera Installation Kit	Lot	1	$1,412.04	$1,412.04	$878.10	$878.10
23	Misc/Testing	Lot	1	$3,499.86	$3,499.86	$1,050.00	$1,050.00
24	Gray Cat 6 cabling	Feet	7,000	$0.582234	$4,075.64	$0.85393	$5,977.51
25	Cat 6 rev-connect jacks (x2 if jack on both ends)	Each	58	$22.63	$1,312.54	$74.41	$4,315.78
26	2 Port SMB	Each	29	$4.23	$122.67	$72.06	$2,089.74
27	Cat 6 patch cords 3'	Each	58	$7.47	$433.26	$9.23	$535.34
28	48 Port modular angled patch panel	Each	1	$239.58	$239.58	$225.89	$225.89
29	2" j-hooks	Lot	1	$1,210.04	$1,210.04	$1,033.60	$1,033.60
30	Camera Installation Kit	Lot	1	$1,412.04	$1,412.04	$736.47	$736.47
31	Misc/Testing/position new camera	Lot	1	$20,299.86	$20,299.86	$650.00	$650.00
32	Demolition	Lot	1	$3,333.20	$3,333.20	$4,111.84	$4,111.84
	Total Bid - Yates Building (Lines 1 - 32):			**$187,243.32**		**$247,899.17**	

RESPONSIVENESS REVIEW

		A3 Communications, Inc.	Convergint Technologies	Exum Electric, Inc.	Global Solutions Group, Inc.	Mobile Communication America, Inc.	W.W. Gay Fire & Integrated Systems Inc.
Title:	Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid						
Bid No.:	XF-0279-23						
Close Date:	January 11, 2023						
Analyst:	David Klages						
No. Invited:	(7) **No. Received:** (6) **Other:** (0)						
Announcer:	John Hernandez						
Recorded By:	Melissa Pierce						
Terms:		No Discount	No Discount	No Discount	No Discount	No Discount	No Discount
Delivery:		90 Bus. Days	180 Bus. Days	30 Bus. Days	Not Stated	Not Stated	30 Bus. Days
Signed Bid Form:		Yes	Yes	Yes	Yes	Yes	Yes
Bid Proposal Form (Revised per Add. 2 - All Line Items):		Yes	No	Yes	Yes	No	Yes
Conflict of Interest Certificate:		Yes	Yes	Yes	Yes	Yes	Yes
Addenda 1 - 3:		Yes	Yes	Yes	Yes	Yes	Yes
Business Licenses:		Yes	No	Yes	Yes	Yes	Yes
Proof of Lenel Value Added Reseller (VAR) Certification:		Yes	No	No	No	Yes	Yes

Note:

A3 Communications, Inc. entered their Extended Price rather than their Unit Price when the Unit of Measure was "Feet". The correct Unit Price was clarified via email without changing the Extended Price.

Convergint Technologies made unauthorized changes to the Bid Proposal Form (changed quantities), did not bid on all line items, did not provide business licenses, and did not provide proof of being a Lenel VAR.

Exum Electric, Inc. made unauthorized changes to the Bid Proposal Form (changed quantities) and did not provide proof of being a Lenel VAR.

Global Solutions Group, Inc. made unauthorized changes to the Bid Proposal Form (copied onto their letterhead rather than using the form included in Addendum 2) and states that they are not a Lenel VAR.

Mobile Communication America, Inc. failed to return the Bid Proposal Form for the Ed Ball Building.

W.W. Gay Fire & Integrated Systems Inc. entered their Extended Price rather than their Unit Price when the Unit of Measure was "Feet". The correct Unit Price was clarified via email without changing the Extended Price.

Klages, David

From:	Klages, David
Sent:	Tuesday, January 24, 2023 2:53 PM
To:	eric.balaban@convergint.com
Cc:	Rock, Kevin; Doran, Debra
Subject:	Bid Rejection for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	Bid Rejection - Convergint Technologies.pdf

Good afternoon, Mr. Balaban:
Please see the attached bid rejection notification letter for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid**.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: January 24, 2023

Via Email: eric.balaban@convergint.com

Bidder's Name: Convergint Technologies

Address: 8933 Western Way, Suite 8, Jacksonville, FL 32256

Contact Name: Eric Balaban

Bid No: XF-0279-23

Title: Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Date Opened: January 11, 2023

Reason for Recommended Bid Rejection: For being non-responsive; specifically, for making unauthorized changes to the Bid Proposal Form (changing quantities), for not bidding on all line it items, for not providing business licenses, and for not providing proof of being a Lenel Value Added Reseller (VAR).

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, February 2, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

Klages, David

From:	Klages, David
Sent:	Tuesday, January 24, 2023 2:55 PM
To:	Mary Exum
Cc:	Rock, Kevin; Doran, Debra
Subject:	Bid Rejection for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	Bid Rejection - Exum Electric.pdf

Good afternoon, Ms. Exum:
Please see the attached bid rejection notification letter for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid**.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: January 24, 2023

Via Email: mse@exum.net

Bidder's Name: Exum Electric, Inc.

Address: 3599 Lenox Avenue #2, Jacksonville, FL 32254

Contact Name: Robin Exum

Bid No: XF-0279-23

Title: Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Date Opened: January 11, 2023

Reason for Recommended Bid Rejection: For being non-responsive; specifically, for making unauthorized changes to the Bid Proposal Form (changing quantities) and for not providing proof of being a Lenel Value Added Reseller (VAR).

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, February 2, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

Klages, David

From:	Klages, David
Sent:	Tuesday, January 24, 2023 2:57 PM
To:	lisas@globalsolgroup.com
Cc:	Rock, Kevin; Doran, Debra
Subject:	Bid Rejection for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	Bid Rejection - Global Solutions Group.pdf

Good afternoon, Ms. Salvador:
Please see the attached bid rejection notification letter for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid**.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: January 24, 2023

Via Email: lisas@globalsolgroup.com

Bidder's Name: Global Solutions Group, Inc.

Address: 25900 Greenfield Road, Suite 220, Oak Park, MI 48237

Contact Name: Lisa Salvador

Bid No: XF-0279-23

Title: Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Date Opened: January 11, 2023

Reason for Recommended Bid Rejection: For being non-responsive; specifically, for making unauthorized changes to the Bid Proposal Form (copying the form onto your company's letterhead rather than using the form included in Addendum 2) and for stating your company is not a Lenel Value Added Reseller (VAR).

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, February 2, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

Klages, David

From:	Klages, David
Sent:	Tuesday, January 24, 2023 3:02 PM
To:	tomsilcott@callmc.com
Cc:	Rock, Kevin; Doran, Debra
Subject:	Bid Rejection for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	Bid Rejection - Mobile Communications America.pdf

Good afternoon, Mr. Silcott:
Please see the attached bid rejection notification letter for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid**.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: January 24, 2023

Via Email: tomsilcott@callmc.com

Bidder's Name: Mobile Communications America, Inc.

Address: 2545 Lafayete Plaza Drive, Suite C, Albany, GA 31707

Contact Name: Tom Silcott

Bid No: XF-0279-23

Title: Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Date Opened: January 11, 2023

Reason for Recommended Bid Rejection: For being non-responsive; specifically, for not providing the Bid Proposal Form for the Ed Ball Building.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, February 2, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

Klages, David

From:	Klages, David
Sent:	Friday, January 13, 2023 3:31 PM
To:	Chris Ehmig
Subject:	Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	A3 Communications.pdf; SC-0279-23 Bid Tab - A3 Communications.xlsx
Importance:	High

Good afternoon, Chris. Attached are the Bid Proposal Forms from your submittal for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid** and the Bid Tabulation. Would you please look at the items highlighted in yellow and let me know if you concur with the figures? In some cases, the Unit Price was entered incorrectly, in which case, the Extended Price remained the same (within a penny). In other cases, the math for Extended Price is incorrect based on the Unit Price and the Quantity.

I look forward to hearing back from you.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

Klages, David

From: Chris Ehmig <cehmig@a3communications.com>
Sent: Wednesday, January 18, 2023 11:01 AM
To: Klages, David
Subject: RE: Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi Dave, I'm glad we were finally able to speak about this today. Your assessment is correct, we had entered the extended price for those items in the unit price column. If you like I can revise our pricing sheet and resubmit it to you?

Chris Ehmig
A3 Communications, Sr. Account Manager

mobile *(727)420-6675*
email *cehmig@A3Communications.com*
seminole office *7360 bryan dairy road, suite 200, seminole, fl 33777*
jax office *6316 greenland road, jacksonville, fl 32258*

From: Klages, David [mailto:DKlages@coj.net]
Sent: Friday, January 13, 2023 3:51 PM
To: Chris Ehmig <cehmig@a3communications.com>
Subject: RE: Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

--External Email--

Thanks, Chris. A reminder that our office is closed on Monday.

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

From: Chris Ehmig <cehmig@a3communications.com>
Sent: Friday, January 13, 2023 3:49 PM
To: Klages, David <DKlages@coj.net>
Subject: Re: Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Klages, David

From:	Klages, David
Sent:	Friday, January 13, 2023 3:36 PM
To:	dmathies@sciensbuildingsolutions.com
Subject:	Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	WW Gay Fire & Integrated Systems.pdf; SC-0279-23 Bid Tab - W.W. Gay.xlsx

Good afternoon, Doug. Attached are the Bid Proposal Forms from your submittal for **XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid** and the Bid Tabulation. Would you please look at the items highlighted in yellow and let me know if you concur with the figures? In some cases, the Unit Price was entered incorrectly, in which case, the Extended Price remained the same (within a penny). In other cases, the math for Extended Price is incorrect based on the Unit Price and the Quantity.

I look forward to hearing back from you.

Please feel free to call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

Klages, David

From:	Davelin Young <dyoung@sciensbuildingsolutions.com>
Sent:	Friday, January 13, 2023 4:04 PM
To:	Klages, David
Cc:	Doug Mathies
Subject:	FW: Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid
Attachments:	WW Gay Fire & Integrated Systems.pdf; SC-0279-23 Bid Tab - W.W. Gay.xlsx

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Yes we agree with the unit prices

Ambition

"The most practical, beautiful, workable philosophy in the world won't work – if you won't."

Davelin Young, RCDD
Security Solutions Sales Representative
2251 Rosselle St.
Jacksonville, FL 32204
Office: 904-387-7973 Cell 904-233-1535

AXIS COMMUNICATIONS CERTIFIED PROFESSIONAL

W.W. GAY FIRE & INTEGRATED SYSTEMS, INC. | A DIVISION OF: sciens Building Solutions

From: Doug Mathies <dmathies@sciensbuildingsolutions.com>
Sent: Friday, January 13, 2023 3:44 PM
To: Davelin Young <dyoung@sciensbuildingsolutions.com>
Subject: FW: Bid Tab for XF-0279-23 Replacement CCTV Systems at Various Duval County Tax Collector's Offices - Re-Bid

Thanks,

Doug Mathies

TERMS AND CONDITIONS

REPLACEMENT CCTV SYSTEMS AT VARIOUS DUVAL COUNTY TAX COLLECTOR'S OFFICES – RE-BID

1. **SCOPE**
The City of Jacksonville's Procurement Division is currently accepting bids to obtain a source of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments to **Supply and Replace CCTV Systems at Various Duval County Tax Collector's Offices** as listed in the bid documents.

2. **AWARD**
Award will be **ALL OR NONE** to the lowest responsive, responsible bidder subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

- Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
- Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. **TERM OF AGREEMENT**
This is a one-time purchase.

4. **MINIMUM REQUIREMENTS**
Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

   a. Bidder shall provide all business licenses required by local, state, and federal law as applicable.
   b. Bidder must be an authorized LENEL value added reseller (VAR).
   c. Bidder must provide proof of valid and in-good-standing LENEL VAR certification.

5. **PRE-BID CONFERENCE**
N/A.

6. **STATE CONTRACTS**
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. **QUANTITIES**
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than, or less than, the estimated quantities listed at any time during the contract period, or not to make any purchase against this bid. **The City reserves the right to add or delete items during the contract period.**

8. **DELIVERY**
A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit price, and unit of measure.

9. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the term period.

10. PRICES

All unit prices shall include **freight, delivery, and handling charges** to the delivery location as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded supplier will be required to submit a copy of their Certificate of Commercial Liability Insurance within ten (10) days from the date of receipt of the award notice. Bid number shall be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

REPLACEMENT CCTV SYSTEMS AT VARIOUS DUVAL COUNTY TAX COLLECTOR'S OFFICES – RE-BID

All questions or discrepancies regarding the bidding process or the bid documents must be submitted in writing to David Klages, Purchasing Analyst, at dklages@coj.net by the date and time specified on the Bid Form.

When submitting a bid, please be sure to write the bid name and number and your company's name, address, and phone number on the **outermost** sealed envelope or package.

The Duval County Tax Collector's Office is requesting the supply of CCTV cameras, monitors, and accessories and technical services for the demolition of the current systems and installation of the new systems at various branch locations.

Branch Locations:

- Ed Ball Building, 214 N. Hogan Street, Jacksonville, FL 32202
- Hogan Branch, 7120-15 Hogan Road, Jacksonville, FL 32216
- Kernan Branch, 12220 Atlantic Boulevard, Suite 102, Jacksonville, FL 32225
- North Jacksonville Branch, 112961 N. Main Street, Suite 210, Jacksonville, FL 32218
- Yates Building, 231 E. Forsythe Street, Jacksonville, FL 32202

All items furnished shall be completely new, unopened, and free from defects.

Please see the Bid Proposal Form for specific product descriptions and part number information. No substitutions from the products specified on the Bid Proposal Form will be permitted.

If applicable, Bidders must provide documentation from LENEL indicating the specific requirements for a clear migration path to the new LENEL SKU's.

Deliveries shall be made F.O.B. Destination to the Duval County Tax Collector's Office located at 231 E. Forsyth Street, Jacksonville, FL 32202.

For access to any of the sites, please contact Kevin Rock, Chief of Business Support, at (904) 255-5775 or at krock@coj.net.

Note: Nothing expressed or implied during a site visit that contradicts any portion of the bid documents and/or plans/drawings is official unless it is posted in an addendum.

Important: Pricing must be submitted based on the Product Description, Unit of Measure, and Estimated Quantity in the Bid Proposal Form. All line items for all locations must be bid in order for the bid submittal to be considered. Any unauthorized markups and/or changes to the Bid Proposal Form will be cause for rejection.

This solicitation is for parts, demolition, and installation. Demolition includes removal of the existing cameras. Existing coaxial cables shall be coiled and tied in the drop ceiling. Within the Yates building, coaxial cables shall be fully removed due to space constraints. The Tax Collector's Office will replace broken ceiling tiles if applicable; however, the awarded supplier shall remove existing cameras in a manner that only leaves three small holes in the tile.

Installation also includes programming the appropriate IP address into the camera. The City of Jacksonville will handle server setup and any additional programming.