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SUBJECT: FIREHOSE AND COUPLINGS

BID #: SC-0031-20 **OPEN DATE: 12/02/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM OR ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 23 **NUMBER RECEIVED:** 2 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to ratify the period of service from December 17, 2022 through date of award.

Recommend approval to utilize the second and final renewal option with Ten-8 Fire Equipment for the supply of Firehose and Couplings for a total annual expenditure not to exceed $379,249.45. Period of service is from date of award through December 17, 2023. Total revised award not to exceed $1,037,450.98.

Recommend approval for a 10% price increase to Ten-8 Fire Equipment for all items due to increase in prices for raw materials and labor.

Funding for this award to be encumbered by account 00111.123004.552070.000000.00000000.00000.0000000 to be executed by purchase order.

Attachments: Agency Memo, Vendor Letter, Proposed increase tab sheet, Previous Award

Analyst: Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED:
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

January 27, 2023

TO: Dustin Freeman, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: BID SC-0031-21 FIRE HOSE AND COUPLINGS

The Jacksonville Fire and Rescue Department is electing to take the second year renewal option of Bid SC-0031-21 Fire Hose and Couplings for the contract period of December 18, 2022 through December 17, 2023.

The vendor, Ten-8 Fire Equipment has agreed to renew the bid but has requested a 10% increase on all items to cover the increased pricing of goods over the past year. The new increased total award will be $379,249.45.

If you have any questions, please contact Dan Pearson at (904) 255-3265.

Total Award: $379,249.45

Funding Source: 00111.123004.552070.000000.00000000.00000.0000000

KP/dp/tjh

December 2nd, 2022

TEN-8

IN SERVICE TO SERVE YOU

To Whom It May Concern,

We at Ten-8 Fire & Safety believe we have built a strong name in the industry by supplying quality products and most importantly, partnering with strong manufacturers to deliver that product to the market. We thank you for continuing to be a solid member of our team.

It is Ten-8 Fires policy to not increase the price of our products unless necessary. Regarding Jacksonville Fire Rescue pricing, SC-00031-21. we held pricing for one year expiring this month. Over the past year Key Fires costs for material have risen approximately 18%, specifically couplings. With that in mind, we diligently considered the new pricing to keep our products the market leader of quality and affordability. We are willing to extend our pricing for an additional year with a 10% increase to absorb some of this cost.

Ten-8 Fire Equipment would like to renew Bid SC-0331-19 Fire Hose and Couplings for the contract period of December 18, 2022 through December 17, 2023. We have reviewed pricing and are requesting a 10% increase on all items. All original terms and conditions will continue to apply.

Thank you for your continued trust in our products and customer service.

Respectfully,

Derick Bouwer

Inside Sales Supervisor

KEY HOSE

"The Hose Company"

November 30, 2022

To Whom It May Concern,

We at Key Hose believe we have built a strong name in the industry by supplying quality products and most importantly, partnering with strong distributors to deliver that product to the market. We thank you for continuing to be a solid member of our team.

It is Key Hoses policy to not increase the price of our products unless necessary. Regarding Jacksonville Fire Rescue pricing, SC-00031-21, we held pricing for one year expiring this month. Over the past year our costs for material have risen approximately 18%, specifically couplings. With that in mind, we diligently considered the new pricing to keep our products the market leader of quality and affordability. That being said we are willing to extend our pricing for an additional year with a 10% increase to absorb some of this cost.

Thank you for your continued trust in our products and customer service.

Respectfully,

Mark Lighthill
VP of National Sales

KFH Industries, Inc. • P.O. Box 7107 • Dothan, Alabama 36302
(800) 447-5666 • Fax (800) 447-5664 • www.keyhose.com

TITLE: SUPPLY OF FIRE HOSE AND COUPLING

BID NO: SC-0031-21

OPEN DATE: 12/02/20

ANALYST: Olive Wallace-Cohen

TEN-8 FIRE EQUIPMENT

ITEM #	DESCRIPTION	UOM	Unit Price	10% Increase	Proposed Price
1	1 3/4" WHITE 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 131.01	$ 13.10	$ 144.11
2	1 3/4" YELLOW 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 131.01	$ 13.10	$ 144.11
3	1 3/4" RED 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 131.01	$ 13.10	$ 144.11
4	1 3/4" ORANGE 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 131.01	$ 13.10	$ 144.11
5	1 3/4" WHITE 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 55.87	$ 5.59	$ 61.46
6	1 3/4" YELLOW 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 55.87	$ 5.59	$ 61.46
7	1 3/4" RED 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 55.87	$ 5.59	$ 61.46
8	1 3/4" ORANGE 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 55.87	$ 5.59	$ 61.46
9	2 1/2" WHITE 50' LENGTH DOUBLE JACKETED HOSE WITH LIGHTWEIGHT COUPLINGS	EACH	$ 176.74	$ 17.67	$ 194.41
10	2 1/2" YELLOW 25' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 103.20	$ 10.32	$ 113.52
11	2 1/2" YELLOW 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 176.74	$ 17.67	$ 194.41
12	2 1/2" GREEN 65' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 201.09	$ 20.11	$ 221.20
13	3" WHITE 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 222.48	$ 22.25	$ 244.73
14	3" YELLOW 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 222.48	$ 22.25	$ 244.73
15	3" YELLOW 25' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 145.22	$ 14.52	$ 159.74
16	5" YELLOW 100' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 574.44	$ 57.44	$ 631.88
17	5" YELLOW 50' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 374.00	$ 37.40	$ 411.40
18	5" YELLOW 25' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 273.78	$ 27.38	$ 301.16
19	5" YELLOW 50' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING LIGHT WEIGHT HOSE	EACH	$ 390.50	$ 39.05	$ 429.55
20	5" YELLOW 25' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING LIGHT WEIGHT HOSE	EACH	$ 282.70	$ 28.27	$ 310.97
21	1" RED 50' CHEMICAL BOOSTER HOSE WITH BRASS BARWAY COUPLINGS	EACH	$ 418.00	$ 41.80	$ 459.80
22	1" YELLOW 50' FORESTRY REEL HOSE WITH LIGHT WEIGHT FIELD SERVICEABLE COUPLINGS	EACH	$ 187.00	$ 18.70	$ 205.70
23	6" HARD SUCTION WITH LONG HANDLE FEMALE AND ROCKER LUG MALE HANDLES	EACH	$ 791.35	$ 79.14	$ 870.49
24	6" FLEXIBLE SUCTION WITH LONG HANDLE FEMALE AND ROCKER LUG MALE HANDLES	EACH	$ 448.68	$ 44.87	$ 493.55

SUBJECT: FIREHOSE AND COUPLINGS

BID #: SC-0031-20 **OPEN DATE: 12/02/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM OR ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 23 **NUMBER RECEIVED:** 2 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to utilize the first of two renewals with Ten-8 Fire Equipment for the supply of Firehose and Couplings for a total annual expenditure not to exceed $344,772.23. Period of service is December 18, 2021 through December 17, 2022. Total revised award not to exceed $658,201.53.

Recommend approval for a 10% price increase to Ten-8 Fire Equipment for all items due to increase in prices for raw materials and labor.

Funding for this award to be encumbered by account 00111.123004 552070.000000.00000000.00000.0000000 to be executed by purchase order.

Attachments: Agency Memo, Vendor Letter, Proposed increase tab sheet, Previous Award

Analyst: Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 11/18/2021

Teresa R. Eikner

Gilbert Reed

Mike Lane

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11-19-21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: FIREHOSE AND COUPLINGS

BID #: SC-0031-21 **OPEN DATE: 12/02/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM OR ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 23 **NUMBER RECEIVED:** 2 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the bid from Municipal Emergency Services as the fire hose presented did not meet the specification for quality and reliability.

Recommend approval of award to Ten-8 Fire Equipment as the lowest responsive, responsible bidders for the supply of Firehose and Couplings for the Jacksonville Fire and Rescue Department. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual award not to exceed $313,429 30.

Funding for this award to be encumbered by account 00111 123004.552070.000000.00000000.00000.0000000 to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letter, Terms and Conditions

Analyst: Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIVISION CHIEF OF OPERATIONS

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12/17/2020

Jessica R. Eichen _____ OTHER _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 12/18/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02