SUBJECT: Fitness Center Membership for City Employees - Rebid

BID #: SC-0476-18 **OPEN DATE:** 5/23/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options

AGENCY: Employee Services

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the third and final renewal option with Bailey's Gym, Inc., to provide gym memberships to City employees. Period of service is from August 1, 2022 through July 31, 2023. Membership fees to be paid by employee through payroll deduction.

* To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

ANALYST: _____ Jaclyn Stamos

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Mary DiPerna, Chief, Compensation and Benefits, Employee Services Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Employee Services Department
City Hall, 117 West Duval St., Suite 150
Jacksonville, Florida 32202

ONE CITY ONE JACKSONVILLE

MEMORANDUM

To: Annette Leslie-Burney, Manager of Purchasing Services

From: Mary DiPerna, Chief, Compensation and Benefits

Carolina Teran-Oceguera, Manager, Compensation and Benefits

Re: SC-0476-18 Gym & Fitness Center Membership for City Employees

Date: June 27, 2022

This is to recommend that the City approve the third amendment to the contract with Bailey's Gym. The contract shall be for a one-year period effective August 1, 2022 through July 31, 2023 with no renewals remaining.

The City will not subsidize or incentivize this plan and it will be paid for solely by the employees that choose to voluntarily enroll in this plan.

All rates, terms, and conditions shall remain the same as proposed. Nothing contained herein shall be amended, modified, or otherwise revised, without prior approval from the GGAC and the Mayor.

Thanks.

Attachment: Letter of Renewal 2022/2023

Bailey's
HEALTH & FITNESS

Corporate Office
P.O. Box 8769
Jacksonville, Florida 32239
Baileysgym.com
(904) 744-1336
Fax: (904) 744-9586

June 27, 2022

City of Jacksonville - Human Resources
Attn. Mary DiPerna, MEcc, CEBS
Chief of Compensation and Benefits
117 West Duval Street, Suite 100
Jacksonville, FL 32202

RE: Contract Renewal

Dear Mary,

Please accept this letter as acknowledgement of your request for renewal of the Services Agreement between Bailey's Gym, Inc. and the City of Jacksonville for the term of August 1, 2022 through July 31, 2023.

All Terms and Conditions, including but not limited to renewal options, initiated in the agreement of July 2018 will remain unchanged as stipulated. Under the terms of renewal, the current rate structure will remain in effect through July 31, 2023, as detailed below:

City of Jacksonville Renewal *Rates

**All rates listed are subject to applicable Local and Federal Tax Rates*

	Basic Plus	***Platinum***	***Platinum Plus***
Employee	$ 19.99	$ 29.99	$ 44.99
1st Add-On	$ 19.99	$ 19.99	$ 29.99
Each Addl. Add-On	$ 14.99	$ 14.99	$ 24.99

Basic Plus Membership: Includes Access to all Bailey's Gym Locations, 24-hour / 7 Days Per Week Access, Unlimited Cardio and Weight Equipment, **3 Guest Privileges per Month**, Introductory Orientation Sessions, Sauna, Steam Room, Women's Only Area and Stretch Room.

Platinum Membership: Includes Access to all Bailey's Gym Locations, 24-hour / 7 Days Per Week Access, Unlimited Cardio and Weight Equipment, **6 Guest Privileges per Month**, Introductory Orientation Sessions, Sauna, Steam Room, Women's Only Area, Stretch Room, **Basketball Court, Unlimited Group Fitness Classes, Children's Play Area (ages 1-12), Unlimited Indoor Cycle Classes, Access to Athletic Training Room, and Unlimited Tanning**.

Platinum Plus Membership: Includes Access to all Bailey's Gym Locations, 24-hour / 7 Days Per Week Access, Unlimited Cardio and Weight Equipment, **9 Guest Privileges per Month**, Introductory Orientation Sessions, Sauna, Steam Room, Women's Only Area, Stretch Room, Basketball Court, Unlimited Group Fitness Classes, Children's Play Area (ages 1-12), Unlimited Indoor Cycle Classes, Access to Athletic Training Room, Unlimited Tanning, **Unlimited Hydrotherapy Massage, and Unlimited Team Training Classes (Red Zone / Chaos).**

SUBJECT: **Fitness Center Membership for City Employees - Rebid**

BID #: **SC-0476-18** **OPEN DATE:** 5/23/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options

AGENCY: Employee Services

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second of three (3) renewal options with Bailey's Gym, Inc., to provide gym memberships to City employees. Period of service is from August 1, 2021 through July 31, 2022. Membership fees to be paid by employee through payroll deduction.

* To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Mary DiPerna, Chief, Compensation and Benefits, Employee Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 4/29/2021

OTHER:

ACTION OF AWARDING AUTHORITY DATE 4/29/2021

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Fitness Center Membership for City Employees - Rebid

BID #: SC-0476-18

OPEN DATE: 5/23/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options

AGENCY: Employee Services

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of three (3) renewal options with Bailey's Gym, Inc., to provide gym memberships to City employees. Period of service is from August 1, 2020 through July 31, 2021. Membership fees to be paid by employee through payroll deduction.

* To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED: for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Mary DiPerna, Chief, Compensation and Benefits, Employee Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 5/28/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5 | 29 | 20

APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Fitness Center Membership for City Employees - Rebid

BID #: SC-0476-18 **OPEN DATE:** 5/23/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options

AGENCY: Employee Services

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend the award with Bailey's Gym, Inc., to add the Platinum Plus Plan at the rates listed below for the period ending July 31, 2020. Membership fees to be paid by payroll deduction at the employee's request and as outlined below:

Employee - $44.99
1st Add-on - $29.99
Each additional add-on - $24.99

* To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Award

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Mary DiPerna, Chief, Compensation and Benefits, Employee Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 5/30/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/30/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Fitness Center Membership for City Employees - Rebid

BID #: SC-0476-18 **OPEN DATE:** 5/23/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options

AGENCY: Employee Services

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, Bailey's Gym, Inc., to provide gym memberships to City employees. Period of service is from August 1, 2018 through July 31, 2020 with three (3) one (1) year renewal options. Membership fees to be paid by payroll deduction at the employee's request and as outlined below:

Plan 1 - $19.99
Plan 2 - $29.99

Spouse - $19.00 (both plans)
Dependent (Ages 16-17) $14.99 (both plans)
Employee & Family (up to 5 members) – $87.95(Plan 1) & $97.95 (Plan 2)

* To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Bob Parr, Chief, Compensation and Benefits, Employee Services Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/07/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/07/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05