SUBJECT: FITNESS EQUIPMENT

BID #: SC-0399-18 **OPEN DATE:** 02/28/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE YEAR FROM DATE OF AWARD

AGENCY: JACKSONVILLE FIRE AND RESCUE

BASIS OF AWARD: BY ITEM - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBERS RECEIVED:** 13 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to rescind the award to Arrowhead Medical for item 4: Elliptical Trainers (Qty. 9) due to vendor unable to provide the product at the price quoted in the formal bid.

Recommend approval to re-award line item 4 to the next lowest responsive, responsible bidder, Technoformers, LLC for $16,200.00. Technoformers, LLC failed to acknowledge addendums #1 and #2. The addendums were deemed to have no material effect on pricing and request to accept the addendums and waive the technicality as a minor irregularity.

Funding for this award to be encumbered by account FREP1F9-FRE061-18-6402 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Rejection Letter, Terms and Conditions, Tabulation Sheet, Previous Award.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Daniel Pearson
for - GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: April Mitchell, Chief Administration and Finance, JFRD

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

April 5, 2018

Gregory Pease,
Chief of Procurement
Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Dear Mr. Pease,

JFRD wishes to rescind the vendor awarded bid SC-0399-18 for Elliptical Trainers. The vendor, ArrowHead Medical, is unable to provide the product at the price quoted in the formal bid. Therefore, we are required to award to the next lowest responsive, responsible bidder, Technoformers, LCC.

Please do not hesitate to contact me if I can provide any further information or assistance.

Sincerely,

April Mitchell
Chief, Administration and Finance
Jacksonville Fire and Rescue

CITY OF JACKSONVILLE
515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.0209 | Fax: 904.630.4660 | amitchel@coj.net

Doran, Marleen

From: Doran, Marleen
Sent: Tuesday, April 10, 2018 1:30 PM
To: 'Dave Lutz'
Cc: Adam Glorvigen; annie@arrowheadmed.com
Subject: Fitness Equipment SC-0399-18
Attachments: RESCIND LETTER FORM Arrow2.doc

Please see attached letter of Rescission. Please let me know if you have any further questions.

Regards,

Marleen Doran
Procurement Analyst
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202
(904) 255-8835
www.coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."

PROCUREMENT DIVISION

April 10, 2018

35010 Rolland Road
Cohasset, MN 55721

NOTIFICATION OF FORMAL AWARD RESCISSION

BIDDERS' NAME: Arrowhead Medical

CONTACT NAME: Adam Glaniger, CEO

BID NUMBER: SC-0399-18

NAME OF BID: Fitness Equipment for JFRD

DATE OPENED: 2/28/2018

REASON FOR RESCISSION:

Recommend approval to rescind award due to the inability to provide the product at the price quoted in the formal bid.
Item 4: Elliptical Trainers.

IF YOU WISH TO PROTEST THE RECOMMENDED ACTION, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: *Marleen M. Doran*
MARLEEN M. DORAN

INTRA-GOVERNMENTAL SERVICES DEPARTMENT
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 Phone: 904.255.8800 Fax: 904.255.8837 www.coj.net

TERMS AND CONDITIONS
Fire Station Fitness Equipment

1. SCOPE
The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Fire Station Fitness Equipment** as listed in the bid documents.
This project will be funded partly or in total by the Federal Government. Therefore, bidders must comply with Federal Regulations of these specifications contained in Attachment A.

2. AWARD
Award will be **BY ITEM** to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT
The term of this agreement is **one year from date of award**.

4. PRE-BID CONFERENCE
Not Applicable

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period. **The quantities listed will be purchased at one time.**

8. PRICES
All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION
All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the

Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Delivery will be to Various Jacksonville Fire and Rescue Locations within Duval County, Jacksonville, Florida. A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

Title: Fitness Equipment, JFRD
Bid # SC-0399-18
Bid Date: 2/28/18
Buyer: Marleen Doran
No. Invited: 8 No. Received: 13 No Bids: 0

ITEM	MODEL #	Est. QTY	UoM	Pro Maxima UNIT PRICE	Commercial Fitness Products UNIT PRICE	Brigadoon Fitness UNIT PRICE	Technoformers, LLC UNIT PRICE	BH North America UNIT PRICE	Advantage Sport & Fitness, Inc. UNIT PRICE	ArrowHead Medical UNIT PRICE	Fitness Pro UNIT PRICE	Fitnessmith UNIT PRICE	First Place Fitness Equipment UNIT PRICE	Wright Fitness, Inc. UNIT PRICE	SOFITCO UNIT PRICE	X Training Equipment UNIT PRICE
1	Heavy Duty Exercise Fan Bike Model: Schwinn Airdyne AD 7 or Equivalent	23	EA	$730.00	$745.00	$780.00	$1,099.95	$825.00	$869.00	$867.00	$825.00	$1,150.00	$976.00	$850.00	$1,476.99	$843.00
2	Rowing Ma chine Model: Concept 2 Model D or Equivalent	37	EA	$835.00	$1,155.00	$1,055.00	$930.00	$1,095.00	$1,019.00	$762.00	$900.00	$940.00	$1,056.00	$900.00	$1,130.99	$948.00
3	Treadmill Model: BodyCraft-T1000 Club or Equivalent	23	EA	$3,354.00	$2,415.00	$2,730.00	$2,600.00	$3,695.00	$3,549.00	$1,895.00	$2,575.00	$2,800.00	$2,540.00	$3,785.00	$2,646.99	N/A
4	Elliptical Trainers Model: BodyCraft-ECT1000G or Equivalent	9	EA	$2,935.00	$2,090.00	$2,080.00	$1,800.00	$2,725.00	$2,849.00	$1,495.00	$2,135.00	$2,700.00	$2,535.00	$2,950.00	$2,086.99	N/A
			TERMS:	30	30	30	30	30	30	2%-15	30	30	30	30	30	30
			DELIVERY DAYS:	30	N	30	25	60	28-42	60	30	N	N	30	40	45
			SIGNED BID FORM:	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
			CONFLICT OF INTEREST:	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
			ADDENDUMS 1,2	2	1	N	N	1,2	1,2	1,2	N	N	N	N	N	2

ARROWHEAD
MEDICAL EQUIPMENT & SUPPLIES
Serving all your rehabilitation needs

35010 Rolland Road
Cohasset, MN 55721

Estimate

Date	Estimate #
4/10/2018	10780

Name / Address
City of Jacksonville 515 North Julia Street Jacksonville, FL 32202 Marleen Doran

Ship To
City of Jacksonville 515 North Julia Street Jacksonville, FL 32202 Marleen Doran

Rep	Price Honored Through

Item	Description	Qty	MSRP	Discount	Total
	PO8A06243 The original quote did not include freight, delivery, and set of the equipment. The updated quote includes all costs for the equipment being purchased and these prices will remain firm through the end of June 2018.				
SM-CE800-E	SM-CE800-E - Spirit Fitness Total Body Rear mount Elliptical	9	2,699.00	971.00	15,552.00
Freight-Full Serv...	Full Service. Includes: Delivery, Set-Up, Installation, Removal of all Packing Materials, and Product Training.				0.00

CONFIDENTIALITY NOTICE: The attached quote and all information including attachments are strictly confidential and may include proprietary information that shall not be shared with anyone other than the individual it is intended for!

Signature: _____

Total $15,552.00

Phone #	Fax #	E-mail	Web Site
218-328-0016	218-328-0015	info@arrowheadmed.com	www.arrowheadmed.com

Doran, Marleen

From: Gerard Lewis <glewis@technoformers.com>
Sent: Thursday, April 05, 2018 2:35 PM
To: Doran, Marleen
Subject: Re: Spirit Fitness Equipment

Marleen,

Sounds Great. Once you send over the purchase order we can get started on this order.

Have a great day,

Gerard Lewis
Contract Specialist
Technoformers, LLC.
8653 16th St #7495
Silver Spring, MD 20907
Office: 800-878-4617 x 701
Cell: 917-370-7815
Fax: 1-800-878-4612
glewis@technoformers.com
http://technoformers.com

On Apr 5, 2018, at 2:33 PM, Doran, Marleen <MDoran@coj.net> wrote:

Gerald at this time we have the grant for the XE795. I can send over a purchase order.

Thanks,
Marleen

From: Gerard Lewis [mailto:glewis@technoformers.com]
Sent: Thursday, April 05, 2018 2:28 PM
To: Doran, Marleen
Subject: Re: Spirit Fitness Equipment

Good Afternoon,

Yes we are able to provide both items at the same price as quoted. Are you only interested in Spirit Fitness XE795 and not Spirit Fitness CT800?

Thank you so much for the update!

Please advise,

Gerard Lewis
Contract Specialist
Technoformers, LLC.
8653 16th St #7495
Silver Spring, MD 20907
Office: 800-878-4617 x 701
Cell: 917-370-7815
Fax: 1-800-878-4612
glewis@technoformers.com
http://technoformers.com

On Apr 5, 2018, at 2:06 PM, Doran, Marleen <MDoran@coj.net> wrote:

Good afternoon,
We are interested in purchasing the 9 Elliptical Trainers you quoted Spirit Fitness XE795 At $1,800.00 each. Are you still able to provide this equipment as quoted?

Thanks,

Marleen Doran
Procurement Analyst
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202
(904) 255-8835
www.coj.net

<image003.jpg>

SUBJECT: FITNESS EQUIPMENT

BID #: SC-0399-18 **OPEN DATE:** 02/28/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE YEAR FROM DATE OF AWARD

AGENCY: JACKSONVILLE FIRE AND RESCUE

BASIS OF AWARD: BY ITEM - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBERS RECEIVED:** 13 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Arrowhead Medical for item 2 Rowing Machines and item 3 Treadmills due to items not meeting specifications.

Recommend approval to reject Pro Maxima for item 2 due to items not meeting specifications.

Recommend approval of tie bid to be drawn by lots on Item 2 Rowing Machine.
✓ Fitness Pro ____ Wright Fitness, Inc.

Recommend approval of award to the lowest responsive, responsible bidder, Item 1: Pro Maxima $16,790.00 for Heavy Duty Exercise Bikes. Item 3: Commercial Fitness Products $55,545.00 for Treadmills. Item 4: ArrowHead Medical $13,455.00 for Elliptical Trainers. This is a one-time purchase. Total not to exceed amount is $119,090.00.

Funding for this award to be encumbered by account FREP1F9-FRE061-18-6402 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Rejection Letter(s), Tie Breaker for item #2, Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director/Fire Chief

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 3/22/18
Teresa R Eichan _____ OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 3/22/18

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION Sam E. Mousa
Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05