SINGLE SOURCE AWARD **BID # SS-0379-19**

Subject: Stryker Power-LOAD Cot Cradles

Department: Jacksonville Fire Rescue Department (JFRD)

Description of Purchase: Recommend approval of single source award to Stryker Medical for the purchase of eight (8) MTS Power-LOAD Stryker Cot Cradles to receive the Stryker Stretchers on JFRD's fleet of rescue vehicles. Total expenditure amount not to exceed $179,001.36.

Funding Source: FRRS011-06429 – To be encumbered by Purchase Order

Single Source Award To: Stryker Medical

Price Justification: See attachment

Total Award: $179,001.36 **Requisition #:** 248246

Attachments: Request Memo, Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Richard Reichard, Assistant Chief of Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Tactical Support Facility

January 28, 2019

TO: Gregory Pease, Director of Procurement

FROM: Richard A. Reichard, Assistant Chief of Services

RE: **Single Source Recommendation**

The Jacksonville Fire and Rescue Department uses the Stryker Power-Loads and Stryker Stretchers (Cots) exclusively on all rescue units. The Combination System is a revolutionary design that offers Safety to both our patients and JFRD employees. Stryker is the only company that manufactures and markets Stryker Powerloads/Stretchers and the parts used to maintain and repair them.

Therefore, we are recommending the Procurement Department proceed with the single source purchase of Stryker Powerloads in the amount of $179,001.36.

REQ248246

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SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire Rescue

FUNDING SOURCE: FRRS011-06429

BRIEF DESCRIPTION OF GOODS/SERVICES:

Stryker Power-Loads

AMOUNT OF PROJECT (attach quote): $179,001 36

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

These are Stryker Power-Load cradles which receive the Stryker Stretchers They are matched with our Stretchers meaning we have no other option available

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Our entire fleet of Rescue units have this type of cradle Stryker is the only manufacturer and seller of this product

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

After careful review Stryker is the only option.

Submitted by: Richard A. Reichard (Name) Assistant Chief of Services (Title)

Date: 1/29/19

Requesting Agency's Director's Signature: For Chief Kurt Wilson

Procurement Division

March, 2017

J.

stryker

Req 248246

Jax Fire - (8) Power Loads

Quote Number:	10002070	Remit to:	P.O Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	JACKSONVILLE FIRE AND RESCUE	Rep:	Ted Piper
		Email:	ted.piper@stryker.com
Quote Date:	01/30/2019	Phone Number:	
Expiration Date:	04/30/2019		

Delivery Address		Ship To Account		Bill To Account	
Name:	JACKSONVILLE FIRE AND RESCUE	Name:	JACKSONVILLE FIRE AND RESCUE	Name:	JACKSONVILLE FIRE AND RESCUE
Account #:	1092968	Account #:	1092968	Account #:	1063560
Address:	335 S ELLIS RD	Address:	335 S ELLIS RD	Address:	515 N JULIA ST AP
	JACKSONVILLE		JACKSONVILLE		JACKSONVILLE
	Florida 32254		Florida 32254		Florida 32202

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD	8	$22,375.17	$179,001.36
			Equipment Total:		$179,001.36

Price Totals:

Grand Total:	$179,001.36

F.O.B. Shipping Point

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

Stryker Medical - Accounts Receivable - accountsreceivable@stryker.com - PO BOX 93308 - Chicago, IL 60673-3308

REQ248246

Zac Jordan - Marketing Manager
3800 E. Centre Ave.
Portage, MI 49002
t: 269 329 2100 f: 269 329 2213
www.stryker.com

stryker
Medical

Date: January, 2019

Re: Stryker Combined Sole Source

To Whom It May Concern:

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD (Model 6390). Below are the unique characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use. The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-LOAD conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.

Ease of Use

- Device must provide a linear guide when loading and unloading the cot
- Device must allow for remote actuation from Power-PRO foot end controls
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering
- Device must allow for manual back-up operation in the event of power failure or system error
- Device must have a safe working load of 870 lbs and be capable of lifting patients weighing up to 700lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion
- Device must be power washable
- Device must be capable of inductively charging the Stryker SMRT cot battery

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-PRO XT (Model 6506). Below are the unique characteristics of the Power-PRO XT Ambulance Cot.

These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use and Maintenance.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-PRO conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance. [1]

Ease of Use and Maintenance

- The cot has a weight capacity of 700lbs.
- The battery is placed at the foot end of the stretcher
- The cot legs power-retract in 2.4 seconds which speeds load times.
- The cot provides the highest possible load height of any cot on the market at 36" and is operator-adjustable to match the deck height of individual ambulances.
- The foot end of the cot provides lifting bars and operator controls at two different heights, thus providing optimum ergonomics to most operator heights.
- The foot end of the cot contains a large battery indicator light which displays amber or green which indicates battery level. A warning is given by a flashing amber light, providing the operator the time to change the battery before full depletion of power.
- The cot has 6" x 2" sealed bearing casters – the largest in the industry
- The cot features a foot-end-mounted hourly usage meter. This is an easy tool to determine the timing of preventative maintenance checks.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), thus eliminating aluminum oxidation throughout the cot.
- All caster bearings are sealed, eliminating lubrication.
- The cot is power-washable.
- The cot has an optional knee-gatch which provides patient comfort
- The cot has a retractable head section which provides 360 degree mobility in any height position.

Stryker Medical also certifies that we are the sole manufacturer of Stryker OEM Service Parts.

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Stair-PRO (6252) product. This correspondence is to inform you of the unique characteristics of the Stair-PRO (6252) system.

Standard Features:

- High visibility powder-coated yellow frame
- Color-coded controls
- Extendable foot end lift handles
- Locking rear lift handles
- Molded hand grips
- Lightweight, rugged aluminum construction
- Oversized rear wheels with sealed bearings
- Dual wheel locks
- Compact storage size
- Positive action locking mechanism
- Power washable
- Grease-free maintenance

Ease of Use:

- Innovative Stair-TREAD system
- Extendable upper control handle
- 4-inch (10cm) front caster wheels

Patented Exclusivity:

- Patent Number: 6648343
- Patent Abstract: The present invention is directed to a stair chair. The stair chair includes a seat assemblymounted to a main frame and configured to pivot about a first pivot axis. A rail assembly having twolaterally spaced brackets provided at a lower end of the rail assembly is included. A back wheel is rotatablysupported on each bracket for rotation about a common axis of rotation. At least two mounts are providedat a lower end of the main frame, each of which is configured to pivotally connect one of the brackets tothe main frame for movement about a second pivot axis. The rail assembly and seat assembly areconfigured to pivot about their respective pivot axes independent of movement of one another.

Please contact your Stryker Sales Representative for further information.

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[1] Only conforms when used with the Power-LOAD® cot fastener (model 6390).

QWS3270X 2/11/2019 8:39 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 02/11/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 8:37 AM

FISCAL MO/YEAR : 05 2019 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	FEB 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	640,421.75	640,421.75
EXPENDITURES	.00	420.75	420.75
ENCUMBRANCES	.00	178,500.50	178,500.50
PRE-ENCUMBRANCES	.00	179,001.36	179,001.36
REMAINING BALANCE	.00	282,499.14	282,499.14

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND