SUBJECT: DELLEMC DATA DOMAIN SHELF ADD-ON

BID #: XF-0321-19 **OPEN DATE: 2019-01-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD.

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 18 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder CDW-Government in the amount of $87,410.94 for DELLEMC Data Domain Shelf Add-On hardware, software support and installation services. Period of service will be one (1) year from date of award.

Funding for this award to be encumbered by AFIT53A-IT0809-05, Sub Object 06427, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

February 8, 2019

02/11/19 15:09:46
Procurement Division

TO: Greg Pease, Chief of Procurement Division

JCP 2/8/19 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

RE: **XF-0321-19 DELLEMC DATA DOMAIN SHELF ADD-ON**

Information Technologies Division submitted an RFP to Procurement Division for DELL EMC Data Domain Shelf Add-On hardware, software support and installation services. Bid # XF-0321-19.

Procurement Division received four (4) vendor responses and zero (0) no bids on January 30, 2019. Procurement Division forwarded the bid tabulation sheet and the bid responses for review.

The vendors were required to bid on all items to be considered for award. ITD Management recommends awarding the bid to CDW-Government, LLC. as the lowest responsive, responsible bidder in the amount of $87,410.94.

VENDOR	TOTAL AWARD AMOUNT
CDW Government, LLC	**$87,410.94**
Kambrian Corporation	$126,724.54
Howard Technology	$127,399.00
JPT-Tech	$134,035.95

The term of this agreement will be for one (1) year from date of award.

Funding source will be Index Code: AFIT53A – IT0809-05 Sub Object: 06427.

Your favorable consideration of our request is greatly appreciated.

Cc: Robert Gray, Technology Infrastructure Manager
Rose Alford, Server Infrastructure Manager RLA

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

ABSTRACT OF BIDS

TITLE: DELLEMC DATA DOMAIN SHELF ADD-ON
BID NO.: XF-0321-19
OPEN DATE: January 30, 2019
ANALYST: RUBEN OLA
No. Invited: (18) No. Received (4) No Bids: (0)
Bid Recorder: R. Barnett, Announcer: S. Muon

ITEM	DESCRIPTION	QUANTITY	HOWARD TECHNOLOGY PRICE EACH	HOWARD TECHNOLOGY EXT. PRICE	KAMBRIAN CORPORATION PRICE EACH	KAMBRIAN CORPORATION EXT. PRICE	CDW-GOVERNMENT LLC PRICE EACH	CDW-GOVERNMENT LLC EXT. PRICE	JPT- TECH PRICE EACH	JPT- TECH EXT. PRICE
1	HARDWARE, DS60 SHELF 15X4TB SAS HDD UPGRD G3, PART# U-DS60-4-60S-G3	1	$ 35,220.00	$ 35,220.00	$ 36,149.56	$ 36,149.56	$ 26,962.59	$ 26,962.59	$ 38,235.11	$ 38,235.11
2	SOFTWARE, DD6800 RAW SHELF CAPACITY LICENSE, PART# 458-001-920	1	$ -	$ -	$ -	$ -	$ 45,366.60	$ 45,366.60	Price Included in Item#1	Price Included in Item#1
3	SOFTWARE, DS60 4TB ACT 60TB RAW=CB, PART# 456-111-963	1	$ -	$ -	$ -	$ -	Price included in line item#2	Price included in line item#2	Price included in Item#1	Price included in Item#1
4	SOFTWARE, DD SOFTWARE UPG=CB, 458-001-826	60	$ 1,007.00	$ 60,420.00	$ 1,033.02	$ 61,981.20	Price included in line item#2	Price included in line item#2	$ 1,092.62	$ 65,557.14
5	SOFTWARE, DD BOOST SOFTWARE OPTION UPG=CB, 458-001-824	60	$ 50.00	$ 3,000.00	$ 50.97	$ 3,058.20	Price included in line item#2	Price included in line item#2	$ 53.91	$ 3,234.66
6	SOFTWARE, DD REPLICATION SOFTWARE OPT UPG=CB, 458-001-825	60	$ 67.00	$ 4,020.00	$ 67.96	$ 4,077.60	Price included in line item#2	Price included in line item#2	$ 71.89	$ 4,313.10
7	SUPPORT, PROSUPPORT W/MISSION CRITICAL-HARDWARE (19 mos.), M-PSM-HW-DD-DD1	1	$ 6,692.00	$ 6,692.00	$ 6,868.28	$ 6,868.28	$ 14,187.44	$ 14,187.44	$ 7,264.53	$ 7,264.53
8	SUPPORT, PROSUPPORT W/MISSION CRITICAL-SOFTWARE (19 mos.), M-PSM-SW-DD-DD1	1	$ 850.00	$ 850.00	$ -	$ -	Price included in line item#7	Price included in line item#7	Price Included in Item#1	Price Included in Item#1
9	SUPPORT, PROSUPPORT W/MISSION CRITICAL-SOFTWARE (19 mos.), M-PSM-SW-DD-DD1	1	$ 14,548.00	$ 14,548.00	$ 11,776.33	$ 11,776.33	Price included in line item#7	Price included in line item#7	$ 12,455.73	$ 12,455.73
10	SUPPORT, PROSUPPORT W/MISSION CRITICAL-SOFTWARE (19 mos.), M-PSM-SW-DD-DD1	1	$ 1,133.00	$ 1,133.00	$ 871.54	$ 871.54	Price included in line item#7	Price included in line item#7	$ 921.82	$ 921.82
11	SUPPORT, PROSUPPORT W/MISSION CRITICAL-SOFTWARE (19 mos.), M-PSM-SW-DD-DD1	1	$ -	$ -	$ 1,162.05	$ 1,162.05	Price included in line item#7	Price included in line item#7	$ 1,229.10	$ 1,229.10
12	SERVICES, PRODEPLOY TRACKING MODEL, PS-PD-TRACKING	1	$ 620.00	$ 620.00	$ -	$ -	$ 894.31	$ 894.31	Price Included in Item#1	Price Included in Item#1
13	SERVICES, INSTALL ADD-ON FOR DATA DOMAIN DS SHELF, PS-BAS-DDDSA	1	$ 893.00	$ 893.00	$ 778.90	$ 778.90	Price included in line item#12	Price included in line item#12	$ 823.83	$ 823.83
14	TRAINING, 1 TRAINING CREDIT VALID 1YR (COR), CE-CORTC0001	1	$ 3.00	$ 3.00	$ 0.88	$ 0.88	Included	Included	$ 0.94	$ 0.94
	GRAND TOTAL:		$127,399		$126,724.54		$87,410.94		$134,035.95	
	MINIMUM REQUIREMENTS:									
	TERMS:		NET 30 DAYS		NET 30 DAYS		NET 30 DAYS		1% DISC.-30 DAYS	
	DELIVERY (Business Days):		3-5 DAYS		5-10 DAYS		10 DAYS		10 DAYS	
	CONFLICT OF INTEREST:		✓		✓		✓		✓	
	ADDENDUM(S):									
	NOTES:									

TERMS AND CONDITIONS
DELLEMC DATA DOMAIN SHELF ADD-ON

1. SCOPE

The City of Jacksonville, Information Technologies Division is currently accepting bids to obtain source(s) of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for DELLEMC DATA DOMAIN SHELF ADD-ON hardware, software support and installation services. The Data Domain Back-Up appliance provides the agility, security and reliability that will enable the Data Domain platform to deliver scalable, high-speed, and cloud-enabled protection storage for back-up, archive and disaster recovery to the City of Jacksonville's computer infrastructure.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

This is a one-time purchase.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Vendor must be an authorized DellEMC seller.
b. Equipment must be New with manufacturer's warranty and support as specified on the Bid Proposal Form.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the quantities to be purchased.

7. DELIVERY

Delivery to be coordinated with the City of Jacksonville
Information Technologies Division
214 North Hogan Street, 9th Floor
Jacksonville, Florida 32202
Attention: ITD Server Infrastructure Manager

All deliveries must be scheduled a minimum of one business day in advance. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

DELLEMC DATA DOMAIN SHELF ADD-ON

1. Vendor must be an authorized DELLEMC AUTHORIZED RESELLER
2. All consulting services must be performed by DELLEMC
3. All items must be new with manufacturer's warranty and support
4. No substitutions
5. No used equipment
6. No refurbished equipment